

# INCOME TOP THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come	Interest Rate Low	Borrow in Advance	Times Good	Supply	Interest Rates High;	Can't Afford	Uncertain	Supply	
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
December	1979	15	40	1	3	3	1	21	15	6	4	0
January	1980	18	40	1	2	2	0	22	17	7	4	0
February	1980	20	41	0	2	2	0	20	15	6	4	0
March	1980	20	44	1	3	1	0	16	17	6	5	0
April	1980	18	37	0	3	1	0	20	22	5	6	0
May	1980	14	34	1	3	1	0	25	33	6	7	0
June	1980	15	26	1	2	0	0	27	34	7	8	0
July	1980	18	25	2	1	1	0	23	29	8	8	0
August	1980	20	25	3	2	1	0	22	21	8	9	0
September	1980	20	30	2	2	1	0	20	16	8	7	0
October	1980	23	32	2	3	1	0	17	17	6	5	0
November	1980	23	34	1	3	0	0	16	18	6	3	0
December	1980	23	30	1	3	0	0	16	24	5	3	0
January	1981	22	29	1	2	1	0	17	29	5	2	0
February	1981	24	29	1	1	1	0	18	29	4	4	0
March	1981	25	31	1	1	1	0	18	27	5	5	0
April	1981	25	31	1	1	1	0	19	23	6	5	0
May	1981	21	32	1	2	1	1	17	24	6	4	0
June	1981	22	30	0	2	1	1	15	23	6	3	0
July	1981	21	31	0	2	1	1	15	23	5	2	0
August	1981	26	28	1	2	1	0	15	22	5	2	0
September	1981	26	28	1	2	1	0	17	23	4	2	0
October	1981	26	27	1	1	2	0	16	22	5	3	0
November	1981	23	25	1	1	1	0	17	22	6	3	0
December	1981	27	24	1	1	1	0	18	22	6	4	0
January	1982	31	24	1	0	1	0	18	24	6	5	0
February	1982	36	24	1	0	1	0	17	24	5	5	0
March	1982	37	22	1	0	2	0	15	26	6	5	0
April	1982	37	19	0	0	2	0	15	29	8	5	0
May	1982	38	17	0	0	1	1	15	29	9	6	0
June	1982	36	16	1	1	1	0	18	28	9	6	0
July	1982	36	17	1	1	1	0	19	28	8	6	0
August	1982	33	17	2	1	1	0	17	28	9	7	0
September	1982	35	19	2	1	0	0	14	30	9	6	0
October	1982	34	16	2	1	1	0	15	25	10	6	0
November	1982	39	14	4	1	3	1	14	22	10	7	0
December	1982	39	10	6	2	3	1	15	16	11	7	0
January	1983	44	10	10	1	2	1	12	13	9	7	0
February	1983	44	11	9	1	1	0	13	12	10	5	0
March	1983	42	14	12	1	2	0	10	13	8	6	0
April	1983	40	17	14	2	3	0	10	14	7	6	0
May	1983	40	19	17	2	3	0	9	11	6	7	0
June	1983	43	21	16	2	4	0	10	7	5	5	0
July	1983	39	20	17	2	5	0	10	5	4	4	0
August	1983	40	21	16	2	6	0	10	4	3	3	0

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
September 1983		39	21	15	2	5	0	10	5	2	4	0
October 1983		42	22	11	2	6	0	8	6	4	4	0
November 1983		42	20	9	2	6	0	11	7	3	3	0
December 1983		45	17	9	2	6	0	14	6	4	2	0
January 1984		49	17	9	2	6	0	13	6	3	2	0
February 1984		50	18	10	2	7	0	8	6	4	2	0
March 1984		49	22	11	3	10	1	3	5	2	2	0
April 1984		43	22	11	5	10	0	4	4	2	1	0
May 1984		38	22	11	6	9	1	5	4	2	1	0
June 1984		36	20	10	7	7	1	7	6	2	1	0
July 1984		34	19	11	7	7	1	7	8	2	1	0
August 1984		37	22	9	5	7	1	6	8	1	1	0
September 1984		39	24	10	4	6	1	6	7	2	1	0
October 1984		42	26	8	5	6	0	5	5	1	2	0
November 1984		40	22	8	5	7	0	7	6	2	2	0
December 1984		38	21	8	5	9	0	9	7	2	1	0
January 1985		40	19	10	3	8	0	10	7	2	2	0
February 1985		45	20	12	2	7	0	8	6	3	1	0
March 1985		48	21	12	2	7	1	5	4	2	2	0
April 1985		48	21	12	3	8	1	5	4	3	1	0
May 1985		44	23	11	4	8	1	5	4	2	2	0
June 1985		43	20	14	4	8	0	6	4	2	2	0
July 1985		41	19	17	2	9	0	7	4	2	2	0
August 1985		43	18	19	1	9	0	9	4	2	1	0
September 1985		43	16	19	1	9	0	10	3	2	1	0
October 1985		44	14	21	2	8	1	9	3	3	1	0
November 1985		43	13	20	2	7	1	8	4	3	2	0
December 1985		44	13	20	2	6	1	8	4	4	2	0
January 1986		45	12	20	1	6	0	7	4	3	1	0
February 1986		45	13	24	1	7	0	6	3	2	1	0
March 1986		42	13	27	1	8	0	5	3	2	1	0
April 1986		39	13	29	1	10	1	7	3	2	1	0
May 1986		37	12	31	1	12	1	7	2	2	2	0
June 1986		36	10	36	1	12	1	6	2	1	2	0
July 1986		37	10	36	1	13	0	3	2	1	2	0
August 1986		38	10	34	1	12	1	3	3	2	2	0
September 1986		38	10	32	1	11	1	6	3	2	2	0
October 1986		36	12	30	2	7	1	7	4	3	3	0
November 1986		34	12	30	2	6	0	7	3	3	3	0
December 1986		32	14	26	2	5	0	5	2	3	3	0
January 1987		36	12	24	2	6	0	4	2	3	2	0
February 1987		39	14	24	1	7	0	4	3	2	1	0
March 1987		41	13	26	2	7	0	4	4	2	1	0
April 1987		34	16	27	2	7	1	5	4	2	2	0
May 1987		33	17	22	3	6	1	5	4	2	2	0
June 1987		35	21	18	4	6	1	4	4	1	1	0
July 1987		38	22	14	4	6	0	5	3	1	1	0
August 1987		38	21	17	4	7	0	5	3	2	1	0
September 1987		37	21	15	4	6	0	5	3	2	1	0

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
October	1987	35	19	16	6	6	1	6	4	3	2	0
November	1987	33	18	13	5	6	1	6	5	2	6	0
December	1987	36	17	11	4	5	1	7	6	2	8	0
January	1988	39	19	9	2	5	1	6	5	4	8	0
February	1988	41	19	9	1	5	0	6	3	5	6	0
March	1988	36	18	10	2	6	0	5	3	5	5	0
April	1988	35	20	11	2	8	0	4	4	3	4	0
May	1988	33	21	11	4	7	0	3	5	2	3	0
June	1988	33	21	12	4	8	0	3	4	2	2	0
July	1988	32	22	10	5	9	0	4	4	1	2	0
August	1988	34	22	10	4	9	0	6	3	3	2	0
September	1988	35	23	9	6	8	1	8	3	2	2	0
October	1988	35	21	12	5	7	0	7	4	3	2	0
November	1988	36	21	10	5	7	0	7	4	2	2	0
December	1988	35	19	9	4	8	0	6	5	2	1	0
January	1989	36	19	7	5	8	0	6	5	3	2	0
February	1989	37	18	7	6	9	0	7	5	3	2	0
March	1989	37	19	7	6	8	0	7	6	3	2	0
April	1989	36	18	6	8	8	1	8	8	4	2	0
May	1989	32	23	5	7	7	1	7	8	3	2	0
June	1989	31	24	5	5	7	1	7	8	2	3	0
July	1989	29	28	7	2	6	0	8	6	2	3	0
August	1989	31	23	9	2	5	0	9	5	2	3	0
September	1989	32	20	11	2	6	0	8	4	2	2	0
October	1989	36	17	9	2	6	1	7	4	2	3	0
November	1989	37	17	9	2	7	1	7	3	3	3	0
December	1989	39	16	6	3	5	0	9	3	2	2	0
January	1990	40	17	7	3	5	0	9	4	2	2	0
February	1990	41	17	6	3	4	0	9	4	3	2	0
March	1990	43	18	7	2	5	0	6	4	4	2	0
April	1990	40	20	6	3	5	0	6	4	4	1	0
May	1990	40	19	6	3	6	0	5	5	3	2	0
June	1990	37	20	5	3	5	0	5	5	3	2	0
July	1990	37	18	5	2	5	0	6	5	3	4	0
August	1990	34	20	5	2	4	0	8	4	4	6	0
September	1990	31	20	4	3	3	0	10	4	5	8	0
October	1990	29	21	3	2	3	0	13	4	6	10	0
November	1990	29	21	2	2	2	0	13	5	7	11	0
December	1990	30	21	2	2	1	0	12	5	8	16	0
January	1991	32	18	4	2	1	0	10	6	9	19	0
February	1991	34	14	5	1	2	0	8	6	12	19	0
March	1991	40	12	7	0	2	0	8	6	10	15	0
April	1991	44	13	8	0	4	0	8	6	10	12	0
May	1991	48	15	9	1	3	0	8	6	8	11	0
June	1991	44	15	9	0	3	0	8	5	9	12	0
July	1991	43	13	9	0	2	0	7	5	9	12	0
August	1991	42	12	9	0	3	0	8	5	8	12	0
September	1991	44	12	9	0	3	0	7	5	9	12	0
October	1991	45	12	9	0	3	0	7	5	10	13	0

**INCOME TOP THIRD**  
**TABLE 36**  
**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE**  
**HOUSEHOLD DURABLES**  
**(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
November 1991		44	10	11	0	2	0	7	5	11	13	0
December 1991		42	10	10	0	2	0	7	6	11	15	0
January 1992		42	8	13	0	1	0	6	6	12	19	0
February 1992		39	7	15	0	2	0	5	7	13	23	0
March 1992		43	6	16	1	2	0	4	5	12	23	0
April 1992		43	7	16	1	2	0	6	4	10	22	0
May 1992		45	7	17	1	3	0	5	3	9	17	0
June 1992		44	7	22	1	3	1	5	3	9	16	0
July 1992		45	9	23	1	3	1	3	4	10	15	0
August 1992		46	11	22	0	2	0	5	4	11	15	0
September 1992		43	11	19	0	3	0	6	5	13	15	0
October 1992		41	9	20	1	3	0	6	4	12	16	0
November 1992		41	10	19	1	3	0	5	4	12	16	0
December 1992		41	10	19	1	3	0	3	3	12	15	0
January 1993		42	9	18	1	4	0	4	3	11	11	0
February 1993		43	7	19	1	6	0	5	3	10	10	0
March 1993		43	8	21	1	6	0	5	3	10	10	0
April 1993		44	12	21	1	8	0	4	2	8	11	0
May 1993		41	13	22	1	8	0	5	2	8	12	0
June 1993		39	12	24	1	8	0	5	2	7	14	0
July 1993		38	10	24	1	6	1	5	3	8	14	0
August 1993		37	8	26	1	7	0	4	3	8	15	0
September 1993		36	10	27	0	7	0	4	3	8	16	0
October 1993		34	12	29	0	8	0	3	3	9	15	0
November 1993		36	11	29	0	6	0	4	3	9	13	0
December 1993		37	11	28	1	7	0	5	3	8	9	0
January 1994		39	9	29	1	10	0	6	3	5	9	0
February 1994		42	10	28	1	11	0	4	2	4	6	0
March 1994		42	9	28	2	12	0	3	2	5	6	0
April 1994		39	10	28	2	12	0	2	2	5	4	0
May 1994		35	12	29	4	13	0	2	2	4	5	0
June 1994		36	13	26	4	13	0	3	2	3	4	0
July 1994		36	12	25	5	13	0	4	2	4	4	0
August 1994		36	12	22	3	13	0	5	3	5	3	0
September 1994		36	12	21	2	15	0	6	3	5	3	0
October 1994		38	13	19	1	15	0	4	3	4	4	0
November 1994		39	14	20	4	14	0	4	2	4	4	0
December 1994		37	13	19	6	14	0	4	3	3	4	0
January 1995		36	13	19	6	12	0	5	3	3	4	0
February 1995		36	12	14	5	13	0	5	5	3	4	0
March 1995		42	12	14	4	12	0	4	5	3	2	0
April 1995		42	11	13	4	13	0	5	6	3	3	0
May 1995		42	10	13	4	13	1	5	6	3	3	0
June 1995		39	9	14	3	13	1	6	5	4	5	0
July 1995		40	9	16	2	13	1	5	4	4	4	0
August 1995		40	8	20	0	11	0	5	3	4	4	0
September 1995		43	11	22	1	11	0	4	3	3	3	0
October 1995		43	10	20	1	12	0	3	3	3	4	0
November 1995		45	10	19	1	12	0	3	3	4	3	0

# INCOME TOP THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
December	1995	44	9	17	1	11	0	5	3	4	3	0
January	1996	45	9	18	1	9	1	5	3	5	2	0
February	1996	42	9	18	0	8	1	5	4	6	4	0
March	1996	41	10	21	1	8	0	4	4	6	5	0
April	1996	39	10	22	2	9	0	5	4	5	6	0
May	1996	37	12	20	2	10	0	6	3	3	4	0
June	1996	37	13	16	2	11	0	6	3	4	4	0
July	1996	38	13	15	1	11	0	5	3	5	4	0
August	1996	39	12	16	2	9	0	5	4	6	3	0
September	1996	38	11	18	2	9	0	5	4	5	3	0
October	1996	39	10	17	2	9	0	6	5	4	3	0
November	1996	37	9	16	2	11	0	8	4	3	2	0
December	1996	39	8	15	1	12	0	9	5	2	2	0
January	1997	37	8	16	0	15	0	10	4	3	2	0
February	1997	44	7	15	0	16	0	7	4	5	3	0
March	1997	43	9	16	1	18	1	5	4	5	2	0
April	1997	40	10	14	2	17	0	4	5	4	3	0
May	1997	36	11	14	3	20	0	5	4	2	2	0
June	1997	36	10	14	3	19	0	4	4	2	1	0
July	1997	36	10	16	2	20	0	3	3	1	1	0
August	1997	35	9	18	1	18	0	3	2	1	1	0
September	1997	37	9	18	0	20	1	3	1	2	0	0
October	1997	39	8	17	0	20	0	3	2	2	0	0
November	1997	37	8	15	1	19	0	3	2	1	1	0
December	1997	37	9	12	1	16	0	2	3	1	1	0
January	1998	43	9	15	0	13	0	3	2	1	2	0
February	1998	45	8	19	0	12	0	3	1	1	1	0
March	1998	43	8	23	0	15	0	3	0	1	1	0
April	1998	36	8	21	0	18	0	3	0	0	1	0
May	1998	35	7	17	1	21	0	3	0	0	1	0
June	1998	34	6	17	0	21	0	3	1	0	0	0
July	1998	34	6	19	0	21	0	3	1	0	1	0
August	1998	33	7	23	0	20	0	3	2	0	0	0
September	1998	31	6	23	0	20	0	3	2	0	2	0
October	1998	33	6	24	0	18	1	3	2	0	3	0
November	1998	37	6	25	0	16	1	3	1	0	3	0
December	1998	39	5	29	1	18	1	3	1	0	2	0
January	1999	42	5	28	1	20	1	3	1	0	1	0
February	1999	39	5	28	0	24	0	2	2	1	1	0
March	1999	39	5	26	0	23	0	2	1	1	1	0
April	1999	35	4	27	0	24	0	2	2	1	1	0
May	1999	36	4	26	0	25	1	2	1	1	1	0
June	1999	36	4	27	1	25	1	1	1	0	1	0
July	1999	37	6	24	1	25	1	1	2	0	1	0
August	1999	35	5	23	1	24	1	3	2	1	1	0
September	1999	34	6	20	1	25	1	3	3	1	2	0
October	1999	35	6	20	2	23	1	4	3	2	2	0
November	1999	39	8	18	1	21	1	3	2	1	1	0
December	1999	38	8	19	2	20	1	3	1	1	1	0

# INCOME TOP THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
January 2000		40	7	17	1	21	0	3	1	0	0	0
February 2000		37	5	16	1	23	1	2	1	0	0	0
March 2000		40	6	15	2	25	0	2	2	0	0	0
April 2000		35	8	15	2	27	0	1	2	0	0	0
May 2000		35	9	14	3	26	0	2	3	0	1	0
June 2000		33	10	14	3	24	1	2	4	1	1	0
July 2000		33	8	13	2	24	1	3	5	1	2	0
August 2000		35	8	11	1	24	1	2	4	2	2	0
September 2000		34	8	14	1	23	1	2	3	1	2	0
October 2000		35	9	11	1	23	1	1	3	1	2	0
November 2000		31	10	13	2	23	0	1	3	1	2	0
December 2000		37	10	9	1	21	0	1	3	1	2	0
January 2001		40	7	11	1	18	0	1	3	2	4	0
February 2001		40	5	13	0	13	0	3	3	4	7	0
March 2001		34	5	17	0	12	1	3	3	5	10	0
April 2001		31	5	17	0	9	0	4	3	5	11	0
May 2001		30	6	16	0	10	0	4	2	6	10	0
June 2001		28	6	16	0	8	0	5	2	7	10	0
July 2001		31	6	19	0	9	0	5	3	8	9	0
August 2001		36	4	19	0	7	0	4	3	9	7	0
September 2001		35	3	19	0	6	0	3	3	8	10	0
October 2001		33	2	23	0	4	0	4	3	6	13	0
November 2001		33	2	29	0	3	0	4	2	6	17	0
December 2001		40	2	31	0	1	0	4	2	7	15	0
January 2002		45	1	28	0	2	0	3	2	7	14	0
February 2002		45	2	26	0	2	0	2	3	8	10	0
March 2002		41	3	26	0	4	0	3	4	7	10	0
April 2002		36	4	28	0	6	0	2	3	7	10	0
May 2002		34	4	27	1	7	0	3	2	6	8	0
June 2002		34	4	27	0	7	0	2	2	5	9	0
July 2002		35	3	25	0	6	0	1	2	7	8	0
August 2002		35	3	25	0	5	0	2	2	9	10	0
September 2002		35	1	26	0	4	0	3	2	12	10	0
October 2002		33	1	30	0	4	0	4	3	13	11	0
November 2002		33	2	32	0	3	0	4	4	12	11	0
December 2002		36	2	33	0	4	0	3	4	11	11	0
January 2003		38	3	33	0	3	0	3	4	9	11	0
February 2003		39	2	31	0	4	0	3	4	9	13	0
March 2003		36	2	32	0	2	0	3	3	8	15	0
April 2003		33	1	31	1	3	1	3	3	8	15	0
May 2003		32	1	31	0	3	1	3	4	8	13	0
June 2003		36	2	32	0	3	1	3	3	7	11	0
July 2003		38	4	32	0	4	1	3	3	7	9	0
August 2003		38	6	33	0	6	0	4	2	6	8	0
September 2003		35	6	33	0	6	0	4	3	6	7	0
October 2003		34	4	32	0	6	0	5	3	5	7	0
November 2003		34	4	32	0	6	0	4	3	4	7	0
December 2003		33	5	31	0	6	0	4	2	4	7	0

# INCOME TOP THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
January	2004	37	5	31	1	8	0	3	2	3	6	0
February	2004	37	5	32	1	8	0	3	2	4	5	0
March	2004	37	5	31	1	8	0	2	2	5	4	0
April	2004	30	6	33	1	9	0	2	2	6	6	0
May	2004	28	8	35	1	9	0	3	2	4	6	0
June	2004	29	8	38	2	9	1	3	2	2	7	0
July	2004	32	8	37	2	9	1	4	2	3	4	0
August	2004	35	6	35	2	10	1	4	2	4	4	0
September	2004	34	6	31	2	11	0	3	3	4	4	0
October	2004	34	7	32	2	9	1	4	3	3	6	0
November	2004	34	8	30	2	9	1	4	4	3	6	0
December	2004	36	10	29	2	9	1	4	3	2	5	0
January	2005	39	8	28	2	9	1	4	3	2	5	0
February	2005	40	7	28	2	11	0	4	2	2	3	0
March	2005	37	8	29	2	11	0	4	2	2	2	0
April	2005	33	11	27	1	11	0	4	2	2	2	0
May	2005	31	13	25	2	10	0	4	3	2	2	0
June	2005	34	13	25	2	7	0	4	2	2	3	0
July	2005	34	13	24	2	8	0	4	2	2	2	0
August	2005	36	13	25	1	6	0	4	1	2	2	0
September	2005	32	14	22	1	6	1	5	1	3	2	0
October	2005	31	13	19	2	5	1	7	3	4	4	0
November	2005	31	12	19	3	6	1	6	4	5	6	0
December	2005	35	12	18	3	7	0	5	4	5	5	0
January	2006	39	11	18	2	7	0	4	3	4	4	0
February	2006	41	11	18	2	7	0	4	3	2	3	0
March	2006	38	10	17	2	7	0	5	5	2	4	0
April	2006	35	12	16	2	9	0	4	4	2	3	0
May	2006	33	12	14	2	10	0	7	3	3	3	0
June	2006	36	12	15	3	9	1	7	3	3	4	0
July	2006	34	11	14	3	8	1	8	4	3	4	0
August	2006	37	12	15	4	6	1	4	5	4	4	0
September	2006	35	12	14	4	6	1	4	4	5	4	0
October	2006	39	10	16	3	6	0	3	4	6	3	0
November	2006	41	7	14	2	7	0	4	3	5	4	0
December	2006	50	6	14	1	7	0	4	3	4	3	0
January	2007	50	6	15	1	7	0	4	3	2	3	0
February	2007	53	8	16	1	7	0	3	3	2	3	0
March	2007	47	7	16	1	9	0	1	3	2	3	0
April	2007	44	8	15	1	8	1	2	3	5	3	0
May	2007	39	8	15	1	7	1	3	4	6	3	0
June	2007	37	10	17	1	7	1	4	4	7	4	0
July	2007	38	9	15	1	8	0	4	3	7	3	0
August	2007	37	6	15	1	10	1	5	3	7	4	0
September	2007	35	5	13	1	8	0	5	4	7	4	0
October	2007	37	5	12	0	6	1	6	6	8	7	0
November	2007	36	7	11	0	4	0	5	8	8	9	0
December	2007	42	6	11	0	4	1	5	6	6	10	0
January	2008	43	5	11	0	4	0	5	5	5	11	0

# INCOME TOP THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
February 2008		41	5	12	0	3	0	6	4	7	14	0
March 2008		38	5	11	0	3	0	4	5	11	14	0
April 2008		33	5	12	0	2	0	5	6	15	16	0
May 2008		33	4	9	0	3	0	6	5	17	15	0
June 2008		33	5	7	0	2	0	10	5	18	18	0
July 2008		35	5	7	0	1	0	8	3	17	18	0
August 2008		35	6	7	0	1	0	7	5	19	18	0
September 2008		35	5	7	0	1	0	4	5	21	17	0
October 2008		32	4	6	0	0	0	6	8	23	18	0
November 2008		36	2	6	0	0	0	9	8	21	21	0
December 2008		44	1	6	0	0	0	8	8	18	22	0
January 2009		51	1	6	0	0	0	7	7	14	25	0
February 2009		53	1	7	0	1	0	5	6	13	24	0
March 2009		50	1	6	0	1	0	4	7	12	27	0
April 2009		51	1	7	0	1	0	5	5	13	23	0
May 2009		53	2	6	0	0	0	4	6	13	21	0
June 2009		54	3	7	0	0	0	4	5	13	16	0
July 2009		53	2	5	0	1	0	4	6	14	16	0
August 2009		51	3	5	0	1	0	3	6	14	19	0
September 2009		50	3	5	0	1	0	4	7	13	22	0
October 2009		50	4	5	0	0	0	4	8	14	23	0
November 2009		50	4	7	1	0	0	4	7	15	21	0
December 2009		51	4	10	1	0	0	4	6	14	20	0
January 2010		52	4	12	0	0	0	4	5	12	18	0
February 2010		54	3	11	0	0	0	4	5	11	16	0
March 2010		55	4	9	0	1	1	3	4	13	15	0
April 2010		56	4	9	0	1	1	2	4	13	15	0
May 2010		50	5	9	0	1	1	2	3	13	14	0
June 2010		50	4	10	0	1	0	3	2	11	13	0
July 2010		47	3	9	0	1	0	4	3	10	14	0
August 2010		50	2	10	0	1	0	4	3	11	17	0
September 2010		49	2	9	0	1	0	4	4	12	19	0
October 2010		51	3	9	0	0	0	4	4	13	17	0
November 2010		53	3	9	0	0	0	4	3	13	17	0
December 2010		56	3	11	1	1	0	4	3	12	14	0
January 2011		55	3	11	0	3	0	3	4	12	13	0
February 2011		52	6	11	1	3	0	4	4	10	13	0
March 2011		49	8	10	0	3	0	5	5	11	13	0
April 2011		49	10	10	0	1	0	5	4	10	13	0
May 2011		48	8	9	0	2	0	7	4	12	13	0
June 2011		46	6	8	0	2	0	7	4	15	13	0
July 2011		47	4	7	0	2	0	6	4	18	12	0
August 2011		46	5	7	0	2	0	5	5	18	15	0
September 2011		47	6	9	0	1	0	4	5	16	17	0
October 2011		45	5	10	0	1	0	5	5	16	19	0
November 2011		47	5	13	0	1	0	5	5	15	17	0
December 2011		48	5	12	0	1	0	6	5	18	14	0
January 2012		49	6	12	0	2	0	6	5	16	13	0
February 2012		49	7	10	0	3	0	6	4	17	12	0



# INCOME TOP THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
March	2012	50	8	11	0	3	0	6	4	14	13	0
April	2012	46	6	13	0	4	0	5	4	14	14	0
May	2012	45	6	16	0	4	0	5	5	11	13	0
June	2012	40	5	15	0	4	0	5	5	12	15	0
July	2012	46	5	14	0	2	0	4	5	11	12	0
August	2012	45	6	12	0	3	0	4	6	12	14	0
September	2012	48	6	13	0	3	0	4	4	10	14	0
October	2012	44	8	14	0	5	0	4	4	9	15	0
November	2012	46	7	14	0	6	0	4	3	9	14	0
December	2012	46	8	14	0	6	0	3	4	9	13	0
January	2013	45	8	14	0	4	0	4	5	11	12	0
February	2013	43	10	14	0	4	0	3	5	11	12	0
March	2013	39	11	14	0	6	0	3	4	11	11	0
April	2013	38	12	16	0	8	0	3	5	10	10	0
May	2013	38	11	16	0	10	0	4	4	10	8	0
June	2013	39	11	17	1	12	0	5	3	11	7	0
July	2013	39	10	16	2	12	0	5	2	9	9	0
August	2013	36	11	17	2	11	0	6	3	7	10	0
September	2013	36	11	17	2	9	0	7	4	6	11	0
October	2013	35	11	17	1	8	0	8	5	8	11	0
November	2013	39	10	15	0	8	1	6	4	8	11	0
December	2013	41	12	17	0	8	1	5	5	7	10	0
January	2014	45	11	16	0	10	1	4	3	6	7	0
February	2014	43	11	17	1	9	0	6	3	6	7	0
March	2014	42	9	17	1	9	0	5	3	7	8	0
April	2014	41	9	17	1	8	0	4	4	7	8	0
May	2014	42	9	17	0	11	0	4	4	7	7	0
June	2014	41	9	16	0	13	0	6	3	7	7	0
July	2014	39	9	15	0	16	0	8	3	6	7	0
August	2014	35	10	15	0	14	0	7	4	7	7	0
September	2014	34	11	17	1	14	0	6	4	8	7	0
October	2014	37	11	19	0	14	1	5	3	7	6	0
November	2014	38	9	19	0	16	1	5	2	8	6	0
December	2014	44	7	16	0	18	1	5	1	6	4	0
January	2015	46	6	16	0	19	0	6	2	6	5	0
February	2015	49	6	16	1	21	0	5	2	5	4	0
March	2015	44	8	20	1	20	0	5	2	4	5	0
April	2015	39	10	20	1	18	1	6	2	4	5	0
May	2015	35	10	20	1	17	1	6	3	3	6	0
June	2015	36	9	18	2	18	1	5	3	3	7	0
July	2015	39	7	17	1	19	1	3	2	3	9	0
August	2015	39	8	16	2	18	1	4	1	3	7	0
September	2015	37	9	15	3	16	1	6	1	3	7	0
October	2015	34	11	18	3	15	1	7	2	5	6	0
November	2015	39	9	21	3	14	0	6	2	4	7	0
December	2015	42	10	22	3	15	1	5	2	5	6	0
January	2016	47	8	21	3	16	0	3	2	4	4	0
February	2016	47	8	18	2	17	0	3	3	5	3	0
March	2016	43	8	18	2	16	0	4	3	4	4	0

# INCOME TOP THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
April	2016	37	10	19	2	15	0	5	4	3	4	0
May	2016	35	10	21	1	14	0	4	3	3	5	0
June	2016	38	10	20	2	16	0	4	3	3	4	0
July	2016	42	10	18	1	16	0	4	2	2	6	0
August	2016	42	9	19	1	17	1	5	1	2	5	0
September	2016	39	8	19	1	17	1	5	1	3	6	0
October	2016	36	9	20	1	16	1	6	2	3	4	0
November	2016	36	9	20	2	16	1	5	2	4	5	0
December	2016	41	11	19	2	14	1	5	2	3	5	0
January	2017	43	12	17	3	17	1	5	2	3	5	0
February	2017	41	14	15	3	17	0	4	3	3	6	0
March	2017	36	17	14	3	19	1	5	2	3	4	0
April	2017	33	17	15	2	17	1	4	2	3	5	0
May	2017	32	17	15	2	18	1	3	1	2	6	0
June	2017	32	13	15	3	17	0	3	2	2	6	0
July	2017	34	11	15	2	18	0	4	2	2	7	0
August	2017	35	10	15	2	19	1	5	3	3	5	0
September	2017	37	10	16	2	19	1	5	2	2	5	0
October	2017	38	10	16	2	20	1	5	1	3	4	0
November	2017	40	9	17	1	20	0	6	1	2	4	0
December	2017	43	8	16	1	20	0	6	2	2	4	0
January	2018	43	6	14	1	21	0	6	2	1	4	0
February	2018	40	9	13	2	23	0	4	2	2	4	0
March	2018	34	14	12	2	24	0	4	2	1	4	0
April	2018	31	19	12	3	24	0	3	2	1	4	0
May	2018	31	19	11	2	21	0	6	3	1	3	0
June	2018	31	18	9	3	22	0	7	2	2	4	0
July	2018	31	17	7	2	22	0	6	3	2	3	0
August	2018	31	17	7	2	22	1	6	2	2	3	0
September	2018	31	19	8	2	23	0	6	2	2	2	0
October	2018	31	19	7	2	24	0	7	2	2	2	0
November	2018	31	20	7	2	25	0	8	2	2	3	0
December	2018	35	18	6	2	24	0	7	2	1	3	0
January	2019	38	14	7	2	21	0	9	2	2	3	0
February	2019	39	12	8	2	22	0	7	2	2	4	0
March	2019	37	11	10	2	22	1	8	2	2	5	0
April	2019	35	11	10	1	24	1	7	2	1	4	0
May	2019	34	12	11	1	23	1	10	2	1	3	0
June	2019	31	15	11	1	24	1	10	1	2	4	0
July	2019	32	14	12	0	26	1	10	2	1	3	0
August	2019	32	15	12	0	25	1	11	2	1	3	0
September	2019	33	13	12	0	24	0	11	3	0	3	0
October	2019	29	14	12	0	21	1	13	3	0	6	0
November	2019	31	14	11	0	21	1	11	2	1	6	0
December	2019	40	13	12	0	21	1	9	1	1	6	0
January	2020	45	12	11	0	21	0	8	0	1	3	0
February	2020	44	10	13	0	23	1	8	1	1	3	0
March	2020	38	8	14	0	22	1	8	1	3	7	1
April	2020	34	5	12	0	16	1	7	2	9	19	2

# INCOME TOP THIRD

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TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
May	2020	39	2	11	0	9	1	6	1	11	26	2
June	2020	38	2	10	0	4	1	7	1	14	30	2
July	2020	40	3	11	0	4	1	7	1	12	26	3
August	2020	34	3	11	0	5	1	9	2	13	27	5
September	2020	33	3	12	0	6	1	10	2	11	26	7
October	2020	29	2	12	0	8	1	11	2	10	24	9
November	2020	33	3	13	0	8	1	10	2	9	21	8
December	2020	35	3	14	0	9	1	8	2	10	18	8
January	2021	37	5	15	0	9	2	9	1	8	16	8
February	2021	32	6	14	0	11	2	9	1	7	16	9
March	2021	29	8	13	0	12	1	11	1	6	14	10
April	2021	24	10	11	0	15	1	13	1	7	12	10
May	2021	22	10	10	0	15	2	17	1	6	8	16
June	2021	20	10	9	0	14	2	22	1	5	7	21
July	2021	20	9	8	0	10	2	29	2	4	6	25
August	2021	17	8	7	0	9	2	33	1	4	5	28
September	2021	15	8	6	0	7	2	37	2	4	5	34
October	2021	13	9	6	0	5	2	38	1	2	4	41
November	2021	12	9	4	0	4	2	40	2	2	3	46
December	2021	13	9	3	0	4	2	42	2	2	3	46
January	2022	12	10	2	0	4	3	45	1	2	4	45
February	2022	12	10	3	0	3	2	44	2	2	4	45
March	2022	9	11	3	1	3	3	45	1	2	5	45
April	2022	8	13	3	1	3	2	45	2	2	5	44
May	2022	7	13	2	1	3	2	49	2	2	7	44
June	2022	7	12	2	1	3	2	49	4	2	7	42
July	2022	9	11	1	0	2	3	49	6	3	8	38
August	2022	11	10	1	1	2	3	51	7	4	9	32
September	2022	12	9	1	1	2	4	50	7	4	9	30
October	2022	13	9	1	1	2	5	49	7	4	10	27
November	2022	14	10	1	1	1	5	46	8	5	9	25
December	2022	16	10	1	1	2	6	45	9	5	11	21
January	2023	17	8	1	1	2	5	44	10	5	11	21
February	2023	20	9	1	1	2	5	41	11	5	13	17
March	2023	19	11	2	1	3	5	40	10	7	11	14
April	2023	18	11	2	1	3	6	38	13	7	12	12
May	2023	17	10	1	1	4	6	41	14	8	11	12
June	2023	17	8	1	1	3	8	39	15	9	11	11
July	2023	20	10	1	2	4	9	37	12	9	8	9
August	2023	22	12	2	1	4	9	32	12	8	7	8
September	2023	24	12	2	1	5	8	33	12	6	7	7
October	2023	22	12	2	0	4	6	33	13	5	8	6
November	2023	24	10	1	0	4	7	33	14	6	8	5
December	2023	27	11	1	0	3	7	31	13	7	7	5
January	2024	29	12	1	0	4	7	30	12	7	6	4