

**INCOME TOP THIRD**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

1

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| January 1993          | 32               | 2                | 66              | 100          | 65              | 615          |
| February 1993         | 34               | 3                | 63              | 100          | 71              | 633          |
| March 1993            | 38               | 4                | 58              | 100          | 80              | 637          |
| April 1993            | 43               | 5                | 52              | 100          | 91              | 652          |
| May 1993              | 46               | 5                | 49              | 100          | 97              | 635          |
| June 1993             | 45               | 5                | 49              | 100          | 96              | 622          |
| July 1993             | 44               | 5                | 51              | 100          | 93              | 616          |
| August 1993           | 45               | 6                | 49              | 100          | 97              | 609          |
| September 1993        | 47               | 6                | 48              | 100          | 99              | 630          |
| October 1993          | 48               | 5                | 47              | 100          | 101             | 633          |
| November 1993         | 48               | 5                | 47              | 100          | 100             | 625          |
| December 1993         | 49               | 5                | 46              | 100          | 103             | 618          |
| January 1994          | 50               | 6                | 45              | 100          | 105             | 629          |
| February 1994         | 50               | 5                | 44              | 100          | 106             | 612          |
| March 1994            | 52               | 6                | 43              | 100          | 109             | 623          |
| April 1994            | 55               | 6                | 39              | 100          | 116             | 624          |
| May 1994              | 59               | 6                | 34              | 100          | 125             | 639          |
| June 1994             | 63               | 6                | 31              | 100          | 132             | 619          |
| July 1994             | 64               | 6                | 30              | 100          | 134             | 604          |
| August 1994           | 61               | 5                | 34              | 100          | 127             | 585          |
| September 1994        | 57               | 5                | 38              | 100          | 119             | 563          |
| October 1994          | 55               | 4                | 41              | 100          | 114             | 545          |
| November 1994         | 52               | 4                | 44              | 100          | 109             | 583          |
| December 1994         | 50               | 3                | 46              | 100          | 104             | 606          |
| January 1995          | 49               | 4                | 47              | 100          | 102             | 621          |
| February 1995         | 48               | 6                | 47              | 100          | 101             | 623          |
| March 1995            | 49               | 6                | 45              | 100          | 104             | 609          |
| April 1995            | 49               | 4                | 46              | 100          | 103             | 620          |
| May 1995              | 52               | 3                | 45              | 100          | 107             | 604          |
| June 1995             | 51               | 4                | 45              | 100          | 106             | 602          |
| July 1995             | 54               | 4                | 42              | 100          | 112             | 591          |
| August 1995           | 55               | 5                | 41              | 100          | 114             | 596          |
| September 1995        | 56               | 3                | 41              | 100          | 116             | 588          |
| October 1995          | 55               | 3                | 41              | 100          | 114             | 579          |
| November 1995         | 51               | 4                | 45              | 100          | 106             | 561          |
| December 1995         | 48               | 6                | 47              | 100          | 101             | 568          |
| January 1996          | 45               | 6                | 49              | 100          | 96              | 569          |
| February 1996         | 47               | 7                | 46              | 100          | 101             | 575          |
| March 1996            | 52               | 6                | 42              | 100          | 110             | 564          |
| April 1996            | 58               | 6                | 36              | 100          | 121             | 580          |
| May 1996              | 59               | 5                | 36              | 100          | 123             | 569          |
| June 1996             | 58               | 5                | 37              | 100          | 122             | 591          |
| July 1996             | 55               | 3                | 42              | 100          | 114             | 592          |
| August 1996           | 55               | 2                | 43              | 100          | 112             | 604          |
| September 1996        | 53               | 3                | 44              | 100          | 109             | 609          |
| October 1996          | 53               | 5                | 42              | 100          | 111             | 592          |
| November 1996         | 53               | 5                | 42              | 100          | 111             | 593          |
| December 1996         | 53               | 4                | 43              | 100          | 109             | 592          |
| January 1997          | 50               | 5                | 45              | 100          | 105             | 604          |
| February 1997         | 52               | 5                | 43              | 100          | 108             | 618          |
| March 1997            | 58               | 5                | 38              | 100          | 120             | 607          |
| April 1997            | 63               | 4                | 33              | 100          | 129             | 602          |
| May 1997              | 62               | 4                | 34              | 100          | 128             | 583          |

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**(Three Month Moving Averages)**

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| June 1997             | 61               | 5                | 34              | 100          | 127             | 592          |
| July 1997             | 61               | 6                | 33              | 100          | 128             | 582          |
| August 1997           | 62               | 6                | 32              | 100          | 130             | 573          |
| September 1997        | 63               | 5                | 32              | 100          | 131             | 547          |
| October 1997          | 61               | 5                | 34              | 100          | 127             | 555          |
| November 1997         | 61               | 6                | 33              | 100          | 128             | 563          |
| December 1997         | 59               | 7                | 34              | 100          | 125             | 564          |
| January 1998          | 62               | 7                | 32              | 100          | 130             | 559          |
| February 1998         | 66               | 7                | 27              | 100          | 138             | 539          |
| March 1998            | 71               | 7                | 22              | 100          | 149             | 549          |
| April 1998            | 75               | 6                | 19              | 100          | 156             | 541          |
| May 1998              | 74               | 7                | 19              | 100          | 155             | 554          |
| June 1998             | 74               | 7                | 19              | 100          | 155             | 543          |
| July 1998             | 73               | 9                | 18              | 100          | 155             | 553          |
| August 1998           | 74               | 8                | 18              | 100          | 156             | 550          |
| September 1998        | 73               | 10               | 18              | 100          | 155             | 546          |
| October 1998          | 72               | 9                | 18              | 100          | 154             | 547          |
| November 1998         | 74               | 7                | 19              | 100          | 155             | 539          |
| December 1998         | 71               | 6                | 23              | 100          | 148             | 564          |
| January 1999          | 70               | 6                | 24              | 100          | 146             | 572          |
| February 1999         | 70               | 7                | 23              | 100          | 147             | 577          |
| March 1999            | 74               | 7                | 19              | 100          | 155             | 540          |
| April 1999            | 75               | 7                | 18              | 100          | 157             | 508          |
| May 1999              | 77               | 7                | 16              | 100          | 161             | 512          |
| June 1999             | 77               | 7                | 16              | 100          | 162             | 538          |
| July 1999             | 80               | 6                | 14              | 100          | 166             | 557          |
| August 1999           | 77               | 6                | 17              | 100          | 160             | 553          |
| September 1999        | 78               | 5                | 17              | 100          | 161             | 555          |
| October 1999          | 75               | 5                | 20              | 100          | 155             | 545          |
| November 1999         | 72               | 6                | 22              | 100          | 150             | 540          |
| December 1999         | 68               | 6                | 26              | 100          | 143             | 523          |
| January 2000          | 70               | 8                | 22              | 100          | 147             | 528          |
| February 2000         | 72               | 7                | 21              | 100          | 152             | 544          |
| March 2000            | 74               | 8                | 18              | 100          | 156             | 549          |
| April 2000            | 75               | 7                | 18              | 100          | 156             | 540          |
| May 2000              | 76               | 7                | 17              | 100          | 159             | 529          |
| June 2000             | 76               | 5                | 19              | 100          | 158             | 534          |
| July 2000             | 76               | 4                | 20              | 100          | 155             | 524          |
| August 2000           | 77               | 4                | 19              | 100          | 158             | 530          |
| September 2000        | 77               | 4                | 19              | 100          | 158             | 507          |
| October 2000          | 74               | 5                | 21              | 100          | 153             | 508          |
| November 2000         | 71               | 5                | 24              | 100          | 146             | 502          |
| December 2000         | 66               | 6                | 28              | 100          | 138             | 517          |
| January 2001          | 64               | 6                | 29              | 100          | 135             | 516          |
| February 2001         | 64               | 6                | 30              | 100          | 134             | 514          |
| March 2001            | 68               | 6                | 27              | 100          | 141             | 506          |
| April 2001            | 70               | 4                | 26              | 100          | 144             | 513          |
| May 2001              | 70               | 5                | 25              | 100          | 146             | 518          |
| June 2001             | 69               | 6                | 25              | 100          | 144             | 520          |
| July 2001             | 69               | 7                | 24              | 100          | 145             | 511          |
| August 2001           | 66               | 8                | 27              | 100          | 139             | 499          |
| September 2001        | 61               | 9                | 30              | 100          | 131             | 477          |
| October 2001          | 53               | 9                | 38              | 100          | 116             | 456          |
| November 2001         | 48               | 9                | 43              | 100          | 104             | 443          |
| December 2001         | 48               | 7                | 45              | 100          | 102             | 465          |

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| <u>Date of Survey</u> |      | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| January               | 2002 | 48               | 7                | 45              | 100          | 103             | 483          |
| February              | 2002 | 48               | 7                | 45              | 100          | 103             | 495          |
| March                 | 2002 | 49               | 8                | 43              | 100          | 106             | 498          |
| April                 | 2002 | 53               | 9                | 38              | 100          | 115             | 501          |
| May                   | 2002 | 60               | 8                | 32              | 100          | 128             | 488          |
| June                  | 2002 | 63               | 10               | 26              | 100          | 137             | 483          |
| July                  | 2002 | 66               | 9                | 25              | 100          | 140             | 489          |
| August                | 2002 | 66               | 8                | 26              | 100          | 140             | 509          |
| September             | 2002 | 65               | 7                | 28              | 100          | 136             | 532          |
| October               | 2002 | 62               | 8                | 30              | 100          | 132             | 526          |
| November              | 2002 | 62               | 9                | 29              | 100          | 133             | 520          |
| December              | 2002 | 61               | 9                | 29              | 100          | 132             | 496          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2003 | 63               | 8                | 29              | 100          | 133             | 503          |
| February              | 2003 | 65               | 7                | 28              | 100          | 137             | 491          |
| March                 | 2003 | 66               | 5                | 29              | 100          | 136             | 501          |
| April                 | 2003 | 68               | 7                | 25              | 100          | 143             | 494          |
| May                   | 2003 | 67               | 7                | 26              | 100          | 141             | 524          |
| June                  | 2003 | 65               | 7                | 28              | 100          | 137             | 529          |
| July                  | 2003 | 65               | 6                | 29              | 100          | 136             | 534          |
| August                | 2003 | 66               | 5                | 30              | 100          | 136             | 509          |
| September             | 2003 | 69               | 6                | 24              | 100          | 145             | 487          |
| October               | 2003 | 70               | 6                | 25              | 100          | 145             | 479          |
| November              | 2003 | 71               | 6                | 23              | 100          | 149             | 505          |
| December              | 2003 | 71               | 6                | 23              | 100          | 148             | 519          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2004 | 73               | 7                | 20              | 100          | 153             | 532          |
| February              | 2004 | 74               | 6                | 20              | 100          | 155             | 512          |
| March                 | 2004 | 78               | 3                | 19              | 100          | 159             | 512          |
| April                 | 2004 | 77               | 2                | 21              | 100          | 156             | 496          |
| May                   | 2004 | 80               | 2                | 18              | 100          | 162             | 504          |
| June                  | 2004 | 79               | 3                | 17              | 100          | 162             | 494          |
| July                  | 2004 | 79               | 4                | 17              | 100          | 163             | 512          |
| August                | 2004 | 77               | 3                | 19              | 100          | 158             | 513          |
| September             | 2004 | 77               | 3                | 20              | 100          | 157             | 525          |
| October               | 2004 | 78               | 2                | 20              | 100          | 158             | 503          |
| November              | 2004 | 78               | 3                | 19              | 100          | 159             | 501          |
| December              | 2004 | 76               | 4                | 20              | 100          | 157             | 513          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2005 | 74               | 5                | 21              | 100          | 153             | 526          |
| February              | 2005 | 72               | 4                | 24              | 100          | 149             | 532          |
| March                 | 2005 | 73               | 5                | 22              | 100          | 150             | 524          |
| April                 | 2005 | 76               | 5                | 19              | 100          | 157             | 521          |
| May                   | 2005 | 79               | 4                | 17              | 100          | 162             | 513          |
| June                  | 2005 | 81               | 3                | 16              | 100          | 164             | 521          |
| July                  | 2005 | 79               | 3                | 18              | 100          | 161             | 525          |
| August                | 2005 | 79               | 4                | 17              | 100          | 162             | 545          |
| September             | 2005 | 80               | 4                | 15              | 100          | 165             | 540          |
| October               | 2005 | 79               | 4                | 17              | 100          | 162             | 547          |
| November              | 2005 | 76               | 4                | 20              | 100          | 155             | 522          |
| December              | 2005 | 72               | 5                | 24              | 100          | 148             | 507          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2006 | 69               | 4                | 27              | 100          | 142             | 516          |
| February              | 2006 | 68               | 4                | 28              | 100          | 140             | 533          |
| March                 | 2006 | 67               | 3                | 30              | 100          | 137             | 539          |
| April                 | 2006 | 66               | 3                | 32              | 100          | 134             | 529          |
| May                   | 2006 | 62               | 3                | 35              | 100          | 128             | 530          |
| June                  | 2006 | 60               | 2                | 38              | 100          | 122             | 535          |

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**(Three Month Moving Averages)**

| <u>Date of Survey</u> |      | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| July                  | 2006 | 57               | 3                | 40              | 100          | 117             | 541          |
| August                | 2006 | 50               | 2                | 48              | 100          | 102             | 531          |
| September             | 2006 | 41               | 4                | 55              | 100          | 86              | 518          |
| October               | 2006 | 34               | 4                | 62              | 100          | 71              | 505          |
| November              | 2006 | 27               | 4                | 69              | 100          | 58              | 501          |
| December              | 2006 | 24               | 2                | 74              | 100          | 50              | 502          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2007 | 22               | 3                | 75              | 100          | 48              | 514          |
| February              | 2007 | 24               | 4                | 72              | 100          | 52              | 506          |
| March                 | 2007 | 28               | 4                | 68              | 100          | 60              | 523          |
| April                 | 2007 | 28               | 3                | 69              | 100          | 58              | 538          |
| May                   | 2007 | 28               | 3                | 69              | 100          | 59              | 549          |
| June                  | 2007 | 27               | 3                | 70              | 100          | 57              | 551          |
| July                  | 2007 | 28               | 3                | 68              | 100          | 60              | 521          |
| August                | 2007 | 27               | 3                | 71              | 100          | 56              | 523          |
| September             | 2007 | 21               | 1                | 78              | 100          | 43              | 506          |
| October               | 2007 | 15               | 2                | 83              | 100          | 31              | 525          |
| November              | 2007 | 10               | 3                | 88              | 100          | 22              | 526          |
| December              | 2007 | 11               | 3                | 86              | 100          | 25              | 526          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2008 | 10               | 3                | 87              | 100          | 23              | 511          |
| February              | 2008 | 10               | 2                | 88              | 100          | 21              | 517          |
| March                 | 2008 | 7                | 2                | 91              | 100          | 16              | 521          |
| April                 | 2008 | 6                | 2                | 92              | 100          | 14              | 536          |
| May                   | 2008 | 6                | 2                | 92              | 100          | 14              | 528          |
| June                  | 2008 | 5                | 1                | 93              | 100          | 12              | 537          |
| July                  | 2008 | 5                | 1                | 93              | 100          | 12              | 508          |
| August                | 2008 | 5                | 2                | 93              | 100          | 12              | 502          |
| September             | 2008 | 5                | 2                | 93              | 100          | 12              | 502          |
| October               | 2008 | 5                | 2                | 93              | 100          | 12              | 518          |
| November              | 2008 | 4                | 2                | 94              | 100          | 9               | 516          |
| December              | 2008 | 3                | 2                | 95              | 100          | 7               | 506          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2009 | 3                | 0                | 97              | 100          | 6               | 513          |
| February              | 2009 | 2                | 0                | 97              | 100          | 5               | 545          |
| March                 | 2009 | 2                | 0                | 98              | 100          | 4               | 554          |
| April                 | 2009 | 2                | 0                | 97              | 100          | 5               | 554          |
| May                   | 2009 | 4                | 0                | 96              | 100          | 8               | 529          |
| June                  | 2009 | 5                | 1                | 95              | 100          | 10              | 534          |
| July                  | 2009 | 4                | 2                | 94              | 100          | 10              | 529          |
| August                | 2009 | 3                | 2                | 95              | 100          | 9               | 527          |
| September             | 2009 | 4                | 2                | 94              | 100          | 11              | 514          |
| October               | 2009 | 5                | 1                | 94              | 100          | 11              | 515          |
| November              | 2009 | 6                | 1                | 93              | 100          | 14              | 523          |
| December              | 2009 | 5                | 1                | 94              | 100          | 10              | 505          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2010 | 5                | 1                | 94              | 100          | 11              | 488          |
| February              | 2010 | 5                | 2                | 93              | 100          | 11              | 481          |
| March                 | 2010 | 5                | 2                | 93              | 100          | 12              | 478          |
| April                 | 2010 | 4                | 2                | 93              | 100          | 11              | 492          |
| May                   | 2010 | 5                | 1                | 93              | 100          | 12              | 506          |
| June                  | 2010 | 7                | 1                | 92              | 100          | 15              | 517          |
| July                  | 2010 | 8                | 1                | 91              | 100          | 18              | 514          |
| August                | 2010 | 7                | 2                | 91              | 100          | 16              | 491          |
| September             | 2010 | 5                | 1                | 93              | 100          | 12              | 492          |
| October               | 2010 | 3                | 2                | 95              | 100          | 8               | 476          |
| November              | 2010 | 3                | 1                | 96              | 100          | 8               | 495          |
| December              | 2010 | 3                | 2                | 95              | 100          | 8               | 508          |

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|-----------------------|------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| January               | 2011 | 4                | 2                | 95              | 100          | 9               | 527          |
| February              | 2011 | 5                | 1                | 94              | 100          | 11              | 505          |
| March                 | 2011 | 5                | 1                | 94              | 100          | 11              | 487          |
| April                 | 2011 | 6                | 1                | 93              | 100          | 13              | 489          |
| May                   | 2011 | 6                | 1                | 93              | 100          | 12              | 499          |
| June                  | 2011 | 6                | 1                | 93              | 100          | 13              | 511          |
| July                  | 2011 | 5                | 2                | 93              | 100          | 12              | 481          |
| August                | 2011 | 6                | 1                | 93              | 100          | 12              | 471          |
| September             | 2011 | 5                | 1                | 94              | 100          | 11              | 464          |
| October               | 2011 | 4                | 0                | 96              | 100          | 8               | 477          |
| November              | 2011 | 4                | 1                | 95              | 100          | 10              | 468          |
| December              | 2011 | 5                | 1                | 94              | 100          | 10              | 481          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2012 | 5                | 1                | 94              | 100          | 10              | 491          |
| February              | 2012 | 4                | 1                | 95              | 100          | 10              | 499          |
| March                 | 2012 | 5                | 1                | 93              | 100          | 12              | 496          |
| April                 | 2012 | 7                | 2                | 91              | 100          | 16              | 494          |
| May                   | 2012 | 8                | 2                | 89              | 100          | 19              | 513          |
| June                  | 2012 | 9                | 2                | 89              | 100          | 19              | 500          |
| July                  | 2012 | 10               | 1                | 89              | 100          | 21              | 506          |
| August                | 2012 | 9                | 2                | 89              | 100          | 20              | 502          |
| September             | 2012 | 11               | 2                | 87              | 100          | 24              | 497          |
| October               | 2012 | 14               | 2                | 84              | 100          | 30              | 484          |
| November              | 2012 | 17               | 3                | 80              | 100          | 37              | 476          |
| December              | 2012 | 18               | 2                | 80              | 100          | 38              | 483          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2013 | 20               | 3                | 77              | 100          | 43              | 486          |
| February              | 2013 | 20               | 3                | 78              | 100          | 42              | 501          |
| March                 | 2013 | 23               | 2                | 74              | 100          | 49              | 500          |
| April                 | 2013 | 28               | 3                | 70              | 100          | 58              | 513          |
| May                   | 2013 | 35               | 3                | 62              | 100          | 72              | 499          |
| June                  | 2013 | 41               | 5                | 54              | 100          | 87              | 500          |
| July                  | 2013 | 41               | 6                | 53              | 100          | 88              | 500          |
| August                | 2013 | 44               | 6                | 50              | 100          | 93              | 506          |
| September             | 2013 | 46               | 4                | 50              | 100          | 96              | 534          |
| October               | 2013 | 49               | 3                | 48              | 100          | 101             | 530          |
| November              | 2013 | 46               | 3                | 52              | 100          | 94              | 532          |
| December              | 2013 | 43               | 3                | 55              | 100          | 88              | 520          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2014 | 44               | 3                | 53              | 100          | 91              | 525          |
| February              | 2014 | 49               | 3                | 48              | 100          | 101             | 523          |
| March                 | 2014 | 50               | 4                | 46              | 100          | 104             | 521          |
| April                 | 2014 | 48               | 5                | 47              | 100          | 101             | 515          |
| May                   | 2014 | 49               | 4                | 47              | 100          | 102             | 515          |
| June                  | 2014 | 52               | 4                | 44              | 100          | 108             | 516          |
| July                  | 2014 | 55               | 5                | 40              | 100          | 115             | 526          |
| August                | 2014 | 58               | 4                | 38              | 100          | 121             | 527          |
| September             | 2014 | 58               | 3                | 39              | 100          | 119             | 531          |
| October               | 2014 | 58               | 3                | 39              | 100          | 119             | 529          |
| November              | 2014 | 55               | 4                | 41              | 100          | 114             | 533          |
| December              | 2014 | 57               | 5                | 38              | 100          | 119             | 532          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2015 | 60               | 4                | 37              | 100          | 123             | 550          |
| February              | 2015 | 61               | 3                | 36              | 100          | 124             | 555          |
| March                 | 2015 | 61               | 3                | 36              | 100          | 125             | 559          |
| April                 | 2015 | 62               | 4                | 34              | 100          | 128             | 551          |
| May                   | 2015 | 63               | 5                | 32              | 100          | 131             | 536          |
| June                  | 2015 | 65               | 4                | 31              | 100          | 134             | 545          |
| July                  | 2015 | 65               | 3                | 32              | 100          | 133             | 539          |

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|-----------------------|------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| August                | 2015 | 68               | 3                | 30              | 100          | 138             | 577          |
| September             | 2015 | 65               | 4                | 31              | 100          | 135             | 570          |
| October               | 2015 | 63               | 5                | 32              | 100          | 131             | 581          |
| November              | 2015 | 63               | 5                | 32              | 100          | 131             | 556          |
| December              | 2015 | 62               | 4                | 34              | 100          | 129             | 545          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2016 | 63               | 3                | 34              | 100          | 130             | 543          |
| February              | 2016 | 61               | 4                | 34              | 100          | 127             | 549          |
| March                 | 2016 | 63               | 4                | 33              | 100          | 130             | 574          |
| April                 | 2016 | 66               | 3                | 31              | 100          | 135             | 578          |
| May                   | 2016 | 70               | 2                | 28              | 100          | 143             | 594          |
| June                  | 2016 | 73               | 3                | 25              | 100          | 148             | 571          |
| July                  | 2016 | 73               | 4                | 23              | 100          | 150             | 573          |
| August                | 2016 | 73               | 4                | 23              | 100          | 150             | 564          |
| September             | 2016 | 71               | 3                | 25              | 100          | 146             | 600          |
| October               | 2016 | 72               | 3                | 25              | 100          | 148             | 614          |
| November              | 2016 | 71               | 3                | 26              | 100          | 145             | 638          |
| December              | 2016 | 70               | 3                | 26              | 100          | 144             | 638          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2017 | 69               | 3                | 28              | 100          | 141             | 660          |
| February              | 2017 | 69               | 4                | 27              | 100          | 142             | 659          |
| March                 | 2017 | 72               | 4                | 24              | 100          | 148             | 656          |
| April                 | 2017 | 76               | 4                | 20              | 100          | 156             | 625          |
| May                   | 2017 | 80               | 3                | 17              | 100          | 163             | 642          |
| June                  | 2017 | 81               | 3                | 16              | 100          | 165             | 675          |
| July                  | 2017 | 80               | 3                | 17              | 100          | 163             | 715          |
| August                | 2017 | 79               | 3                | 18              | 100          | 161             | 716          |
| September             | 2017 | 80               | 4                | 16              | 100          | 164             | 692          |
| October               | 2017 | 80               | 3                | 17              | 100          | 163             | 651          |
| November              | 2017 | 79               | 4                | 17              | 100          | 161             | 635          |
| December              | 2017 | 78               | 4                | 19              | 100          | 159             | 642          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2018 | 77               | 4                | 19              | 100          | 158             | 669          |
| February              | 2018 | 79               | 4                | 17              | 100          | 162             | 689          |
| March                 | 2018 | 82               | 4                | 14              | 100          | 167             | 692          |
| April                 | 2018 | 84               | 3                | 13              | 100          | 170             | 715          |
| May                   | 2018 | 84               | 3                | 13              | 100          | 171             | 698          |
| June                  | 2018 | 82               | 4                | 14              | 100          | 168             | 691          |
| July                  | 2018 | 82               | 5                | 14              | 100          | 168             | 683          |
| August                | 2018 | 82               | 4                | 14              | 100          | 168             | 705          |
| September             | 2018 | 81               | 4                | 15              | 100          | 167             | 723          |
| October               | 2018 | 82               | 4                | 14              | 100          | 168             | 707          |
| November              | 2018 | 79               | 4                | 17              | 100          | 162             | 678          |
| December              | 2018 | 78               | 3                | 19              | 100          | 159             | 654          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2019 | 75               | 4                | 22              | 100          | 153             | 656          |
| February              | 2019 | 75               | 4                | 21              | 100          | 153             | 662          |
| March                 | 2019 | 76               | 5                | 19              | 100          | 157             | 671          |
| April                 | 2019 | 76               | 4                | 20              | 100          | 156             | 672          |
| May                   | 2019 | 78               | 4                | 18              | 100          | 160             | 656          |
| June                  | 2019 | 78               | 4                | 18              | 100          | 160             | 633          |
| July                  | 2019 | 80               | 3                | 17              | 100          | 162             | 620          |
| August                | 2019 | 80               | 3                | 17              | 100          | 163             | 630          |
| September             | 2019 | 80               | 4                | 16              | 100          | 164             | 650          |
| October               | 2019 | 82               | 3                | 15              | 100          | 167             | 682          |
| November              | 2019 | 81               | 3                | 16              | 100          | 165             | 709          |
| December              | 2019 | 82               | 3                | 15              | 100          | 166             | 719          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2020 | 80               | 3                | 16              | 100          | 164             | 714          |

**INCOME TOP THIRD**  
**TABLE 43**  
**SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

7

| <u>Date of Survey</u> |      | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| February              | 2020 | 81               | 4                | 15              | 100          | 166             | 714          |
| March                 | 2020 | 78               | 3                | 19              | 100          | 159             | 750          |
| April                 | 2020 | 60               | 2                | 38              | 100          | 121             | 748          |
| May                   | 2020 | 45               | 2                | 53              | 100          | 92              | 762          |
| June                  | 2020 | 36               | 3                | 62              | 100          | 74              | 724          |
| July                  | 2020 | 44               | 4                | 52              | 100          | 92              | 725          |
| August                | 2020 | 54               | 4                | 43              | 100          | 111             | 731          |
| September             | 2020 | 64               | 2                | 34              | 100          | 130             | 727          |
| October               | 2020 | 72               | 1                | 27              | 100          | 145             | 727          |
| November              | 2020 | 75               | 2                | 23              | 100          | 152             | 695          |
| December              | 2020 | 73               | 2                | 25              | 100          | 149             | 684          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2021 | 73               | 2                | 24              | 100          | 149             | 656          |
| February              | 2021 | 74               | 2                | 24              | 100          | 150             | 648          |
| March                 | 2021 | 78               | 2                | 20              | 100          | 157             | 654          |
| April                 | 2021 | 83               | 2                | 16              | 100          | 167             | 664          |
| May                   | 2021 | 86               | 1                | 13              | 100          | 173             | 668          |
| June                  | 2021 | 88               | 1                | 11              | 100          | 177             | 680          |
| July                  | 2021 | 87               | 2                | 11              | 100          | 177             | 669          |
| August                | 2021 | 89               | 2                | 8               | 100          | 181             | 654          |
| September             | 2021 | 91               | 2                | 7               | 100          | 184             | 623          |
| October               | 2021 | 90               | 2                | 8               | 100          | 183             | 637          |
| November              | 2021 | 89               | 2                | 9               | 100          | 180             | 650          |
| December              | 2021 | 87               | 2                | 10              | 100          | 177             | 677          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2022 | 87               | 3                | 10              | 100          | 176             | 657          |
| February              | 2022 | 87               | 3                | 10              | 100          | 177             | 652          |
| March                 | 2022 | 87               | 3                | 10              | 100          | 176             | 649          |
| April                 | 2022 | 88               | 3                | 9               | 100          | 179             | 662          |
| May                   | 2022 | 88               | 3                | 9               | 100          | 179             | 670          |
| June                  | 2022 | 87               | 3                | 10              | 100          | 177             | 670          |
| July                  | 2022 | 83               | 3                | 14              | 100          | 170             | 665          |
| August                | 2022 | 77               | 3                | 21              | 100          | 156             | 659          |
| September             | 2022 | 73               | 3                | 24              | 100          | 149             | 655          |
| October               | 2022 | 65               | 2                | 32              | 100          | 133             | 657          |
| November              | 2022 | 59               | 2                | 38              | 100          | 121             | 665          |
| December              | 2022 | 52               | 2                | 46              | 100          | 105             | 659          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2023 | 51               | 1                | 47              | 100          | 104             | 657          |
| February              | 2023 | 51               | 2                | 47              | 100          | 105             | 646          |
| March                 | 2023 | 55               | 2                | 43              | 100          | 112             | 653          |
| April                 | 2023 | 57               | 4                | 39              | 100          | 118             | 642          |
| May                   | 2023 | 58               | 3                | 39              | 100          | 120             | 670          |
| June                  | 2023 | 59               | 4                | 37              | 100          | 122             | 667          |
| July                  | 2023 | 61               | 3                | 36              | 100          | 125             | 671          |
| August                | 2023 | 65               | 3                | 32              | 100          | 133             | 632          |
| September             | 2023 | 65               | 3                | 32              | 100          | 132             | 634          |
| October               | 2023 | 61               | 3                | 35              | 100          | 126             | 642          |
| November              | 2023 | 57               | 3                | 40              | 100          | 117             | 647          |
| December              | 2023 | 54               | 4                | 42              | 100          | 112             | 651          |
|                       |      |                  |                  |                 |              |                 |              |
| January               | 2024 | 54               | 4                | 42              | 100          | 112             | 652          |