

REGION NORTH CENTRAL
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

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The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	41	3	56	100	86	356
February 1993	42	5	53	100	89	364
March 1993	44	6	51	100	93	377
April 1993	48	6	45	100	103	379
May 1993	54	6	40	100	114	387
June 1993	61	6	33	100	129	363
July 1993	58	7	35	100	123	359
August 1993	59	7	34	100	125	359
September 1993	57	6	36	100	121	378
October 1993	58	6	36	100	122	387
November 1993	58	8	34	100	124	384
December 1993	59	10	31	100	128	393
January 1994	62	9	29	100	133	390
February 1994	62	7	31	100	132	386
March 1994	62	6	32	100	130	372
April 1994	61	8	31	100	130	378
May 1994	66	9	25	100	141	391
June 1994	68	9	23	100	145	402
July 1994	71	7	22	100	149	401
August 1994	70	5	25	100	146	408
September 1994	70	4	26	100	143	399
October 1994	69	4	27	100	141	392
November 1994	65	7	29	100	136	382
December 1994	63	8	29	100	134	389
January 1995	59	9	32	100	127	385
February 1995	57	7	35	100	122	386
March 1995	57	6	37	100	120	374
April 1995	62	5	33	100	129	374
May 1995	66	5	29	100	136	371
June 1995	66	6	28	100	138	370
July 1995	64	5	31	100	133	382
August 1995	64	5	31	100	133	395
September 1995	66	4	30	100	135	391
October 1995	67	4	28	100	139	385
November 1995	66	4	29	100	137	375
December 1995	61	6	33	100	127	399
January 1996	56	7	37	100	118	403
February 1996	55	6	39	100	116	399
March 1996	63	5	33	100	130	388
April 1996	66	4	30	100	137	381
May 1996	70	4	25	100	145	383
June 1996	71	5	24	100	147	378
July 1996	73	4	23	100	151	380
August 1996	71	4	25	100	146	384
September 1996	67	5	28	100	139	398
October 1996	65	5	29	100	136	402
November 1996	64	6	30	100	134	401
December 1996	64	6	31	100	133	398
January 1997	62	5	33	100	129	397
February 1997	61	5	33	100	128	393

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TABLE 43
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(Three Month Moving Averages)

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 1997	65	5	30	100	135	397
April 1997	69	6	24	100	145	403
May 1997	73	7	20	100	153	404
June 1997	71	8	21	100	150	405
July 1997	72	7	21	100	151	395
August 1997	70	6	24	100	145	386
September 1997	71	6	23	100	148	381
October 1997	69	6	25	100	144	392
November 1997	68	8	25	100	143	403
December 1997	62	10	28	100	134	386
January 1998	64	10	26	100	137	384
February 1998	67	10	23	100	144	370
March 1998	74	8	18	100	155	384
April 1998	76	9	16	100	160	365
May 1998	77	10	14	100	163	385
June 1998	76	11	13	100	163	370
July 1998	77	11	12	100	165	382
August 1998	76	11	13	100	163	364
September 1998	77	10	13	100	165	377
October 1998	74	10	16	100	158	364
November 1998	73	9	19	100	154	377
December 1998	71	7	21	100	150	371
January 1999	67	8	25	100	142	378
February 1999	69	7	24	100	145	366
March 1999	72	6	21	100	151	367
April 1999	77	6	18	100	159	368
May 1999	78	7	15	100	163	370
June 1999	77	7	16	100	161	375
July 1999	81	7	13	100	168	382
August 1999	80	5	15	100	165	385
September 1999	77	6	16	100	161	379
October 1999	71	7	22	100	150	381
November 1999	69	9	23	100	146	388
December 1999	63	8	29	100	134	409
January 2000	61	10	29	100	132	420
February 2000	59	10	30	100	129	421
March 2000	63	10	27	100	136	395
April 2000	64	8	27	100	137	382
May 2000	72	7	22	100	150	387
June 2000	75	6	19	100	157	402
July 2000	78	5	17	100	160	402
August 2000	71	5	24	100	146	391
September 2000	67	5	27	100	140	395
October 2000	66	8	27	100	139	397
November 2000	67	7	26	100	141	391
December 2000	66	7	27	100	140	370
January 2001	63	6	31	100	132	382
February 2001	63	9	28	100	135	387
March 2001	64	9	27	100	138	402
April 2001	66	9	25	100	141	389
May 2001	64	9	27	100	137	388
June 2001	63	7	29	100	134	368

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TABLE 43
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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July	2001	63	9	28	100	135	377
August	2001	63	9	28	100	135	382
September	2001	58	11	31	100	127	389
October	2001	51	11	38	100	112	378
November	2001	45	10	45	100	100	370
December	2001	45	10	45	100	100	382
January	2002	52	8	40	100	111	394
February	2002	53	8	39	100	114	395
March	2002	52	8	41	100	111	380
April	2002	48	11	41	100	107	377
May	2002	52	12	36	100	115	369
June	2002	54	12	34	100	120	389
July	2002	57	11	32	100	125	377
August	2002	58	12	31	100	127	389
September	2002	61	11	27	100	134	369
October	2002	58	13	30	100	128	371
November	2002	56	11	33	100	123	366
December	2002	49	12	40	100	109	389
January	2003	51	7	42	100	109	381
February	2003	50	8	42	100	108	381
March	2003	52	7	40	100	112	370
April	2003	57	7	36	100	121	377
May	2003	59	6	34	100	125	378
June	2003	60	5	34	100	126	387
July	2003	61	5	34	100	127	392
August	2003	61	5	34	100	128	412
September	2003	64	5	31	100	133	391
October	2003	61	5	34	100	128	388
November	2003	60	5	35	100	124	386
December	2003	62	5	33	100	128	388
January	2004	61	5	34	100	128	391
February	2004	64	5	31	100	132	392
March	2004	62	5	33	100	129	390
April	2004	65	4	31	100	135	381
May	2004	68	4	28	100	140	392
June	2004	72	4	24	100	149	400
July	2004	72	5	23	100	148	381
August	2004	70	6	24	100	146	366
September	2004	63	8	29	100	133	368
October	2004	59	8	33	100	127	391
November	2004	56	8	36	100	120	398
December	2004	56	7	36	100	120	408
January	2005	56	7	37	100	119	398
February	2005	58	7	35	100	122	383
March	2005	62	6	32	100	129	374
April	2005	64	6	30	100	135	397
May	2005	65	6	29	100	137	413
June	2005	65	7	28	100	137	422
July	2005	65	7	28	100	137	428
August	2005	66	6	28	100	137	412
September	2005	65	4	31	100	134	408
October	2005	66	4	30	100	136	401

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November	2005	62	4	34	100	128	408
December	2005	59	3	38	100	121	409
January	2006	52	3	44	100	108	398
February	2006	53	3	44	100	109	391
March	2006	52	4	44	100	108	388
April	2006	54	5	41	100	113	398
May	2006	51	4	45	100	106	404
June	2006	48	6	46	100	102	424
July	2006	43	5	52	100	92	427
August	2006	38	4	57	100	81	431
September	2006	31	5	65	100	66	410
October	2006	27	5	68	100	60	411
November	2006	20	5	74	100	46	408
December	2006	19	4	77	100	42	415
January	2007	18	3	79	100	39	432
February	2007	21	3	75	100	46	448
March	2007	24	3	73	100	51	434
April	2007	24	3	73	100	51	423
May	2007	26	3	71	100	55	410
June	2007	28	4	68	100	60	437
July	2007	28	4	69	100	59	424
August	2007	22	3	75	100	47	409
September	2007	16	2	82	100	34	404
October	2007	10	1	89	100	21	408
November	2007	9	1	90	100	19	430
December	2007	9	1	90	100	19	431
January	2008	10	3	87	100	23	419
February	2008	10	2	88	100	22	408
March	2008	9	1	90	100	19	389
April	2008	7	1	92	100	15	395
May	2008	5	1	93	100	12	395
June	2008	6	2	92	100	14	405
July	2008	7	1	92	100	14	405
August	2008	9	1	90	100	19	406
September	2008	9	1	90	100	19	386
October	2008	9	1	90	100	19	383
November	2008	6	1	93	100	12	382
December	2008	3	0	97	100	6	402
January	2009	3	0	97	100	5	401
February	2009	3	0	97	100	6	404
March	2009	3	1	97	100	6	405
April	2009	2	2	96	100	6	408
May	2009	3	2	95	100	8	413
June	2009	6	2	92	100	14	417
July	2009	7	1	92	100	15	438
August	2009	6	2	92	100	14	429
September	2009	5	2	93	100	12	418
October	2009	5	2	93	100	12	420
November	2009	6	2	92	100	14	418
December	2009	6	2	92	100	15	419
January	2010	7	2	91	100	16	417

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February 2010	6	2	92	100	14	421
March 2010	6	2	92	100	14	425
April 2010	7	3	90	100	17	413
May 2010	10	3	87	100	23	424
June 2010	12	3	85	100	26	442
July 2010	11	2	87	100	24	445
August 2010	8	1	91	100	18	438
September 2010	7	0	93	100	14	429
October 2010	6	1	94	100	12	424
November 2010	7	2	91	100	16	426
December 2010	5	2	92	100	13	440
January 2011	6	2	92	100	13	421
February 2011	5	1	93	100	12	410
March 2011	6	2	92	100	14	390
April 2011	7	1	92	100	15	406
May 2011	6	3	91	100	15	404
June 2011	8	3	89	100	19	412
July 2011	8	3	90	100	18	384
August 2011	8	1	91	100	17	388
September 2011	7	1	92	100	15	370
October 2011	6	1	93	100	14	412
November 2011	6	1	93	100	13	412
December 2011	7	1	92	100	15	421
January 2012	7	1	92	100	15	391
February 2012	7	1	92	100	15	376
March 2012	5	1	94	100	12	373
April 2012	7	1	92	100	14	396
May 2012	7	1	91	100	16	406
June 2012	9	1	89	100	20	405
July 2012	10	2	88	100	23	386
August 2012	11	2	87	100	24	384
September 2012	13	2	85	100	28	378
October 2012	12	1	86	100	26	396
November 2012	15	2	84	100	31	406
December 2012	15	2	83	100	32	412
January 2013	19	4	77	100	42	404
February 2013	19	3	77	100	42	394
March 2013	22	2	76	100	47	375
April 2013	26	1	72	100	54	382
May 2013	31	2	67	100	64	391
June 2013	32	5	63	100	69	430
July 2013	31	4	64	100	67	428
August 2013	32	4	64	100	68	427
September 2013	35	3	61	100	74	414
October 2013	37	3	60	100	78	410
November 2013	37	3	60	100	77	410
December 2013	36	3	62	100	74	417
January 2014	33	4	63	100	70	410
February 2014	35	3	62	100	74	409
March 2014	36	3	61	100	74	402
April 2014	38	3	60	100	78	431
May 2014	43	4	54	100	89	437

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 2014	45	5	50	100	95	421
July 2014	48	5	48	100	100	393
August 2014	47	6	47	100	100	387
September 2014	49	5	46	100	103	408
October 2014	50	5	45	100	105	433
November 2014	47	4	50	100	97	439
December 2014	47	4	49	100	98	407
January 2015	50	4	46	100	104	371
February 2015	52	3	45	100	107	365
March 2015	51	2	47	100	104	393
April 2015	51	4	45	100	106	397
May 2015	54	4	42	100	111	402
June 2015	56	4	40	100	116	386
July 2015	59	2	38	100	121	382
August 2015	62	4	34	100	128	396
September 2015	63	4	34	100	129	393
October 2015	60	4	36	100	124	391
November 2015	60	2	39	100	121	359
December 2015	56	2	42	100	114	383
January 2016	55	2	43	100	112	401
February 2016	56	3	42	100	114	414
March 2016	58	2	40	100	118	402
April 2016	61	1	38	100	123	403
May 2016	62	1	37	100	124	411
June 2016	63	2	35	100	128	407
July 2016	66	3	31	100	135	399
August 2016	66	4	30	100	137	405
September 2016	68	5	27	100	142	431
October 2016	66	4	30	100	136	455
November 2016	61	4	34	100	127	450
December 2016	57	4	38	100	119	446
January 2017	58	6	36	100	122	427
February 2017	61	6	34	100	127	427
March 2017	66	6	28	100	138	421
April 2017	69	5	26	100	143	437
May 2017	74	4	23	100	151	468
June 2017	72	3	25	100	147	480
July 2017	73	3	24	100	149	496
August 2017	71	3	26	100	146	463
September 2017	74	3	23	100	151	462
October 2017	74	3	23	100	152	443
November 2017	75	3	22	100	153	464
December 2017	71	3	26	100	145	456
January 2018	68	3	28	100	140	478
February 2018	70	3	27	100	143	461