REGION NORTH CENTRAL
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	1993	41	3	56	100	86	356
February	1993	42	5	53	100	89	364
March	1993	44	6	51	100	93	377
April	1993	48	6	45	100	103	379
May	1993	54	6	40	100	114	387
June	1993	61	6	33	100	129	363
July	1993	58	7	35	100	123	359
August	1993	59	7	34	100	125	359
September	1993	57	6	36	100	121	378
October	1993	58	6	36	100	122	387
November	1993	58	8	34	100	124	384
December	1993	59	10	31	100	128	393
January	1994	62	9	29	100	133	390
February	1994	62	7	31	100	132	386
March	1994	62	6	32	100	130	372
April	1994	61	8	31	100	130	378
May	1994	66	9	25	100	141	391
June	1994	68	9	23	100	145	402
July	1994	71	7	22	100	149	401
August	1994	70	5	25	100	146	408
September	1994	70	4	26	100	143	399
October	1994	69	4	27	100	141	392
November	1994	65	7	29	100	136	382
December	1994	63	8	29	100	134	389
January	1995	59	9	32	100	127	385
February	1995	57	7	35	100	122	386
March	1995	57	6	37	100	120	374
April	1995	62	5	33	100	129	374
May	1995	66	5	29	100	136	371
June	1995	66	6	28	100	138	370
July	1995	64	5	31	100	133	382
August	1995	64	5	31	100	133	395
September	1995	66	4	30	100	135	391
October	1995	67	4	28	100	139	385
November	1995	66	4	29	100	137	375
December	1995	61	6	33	100	127	399
January	1996	56	7	37	100	118	403
February	1996	55	6	39	100	116	399
March	1996	63	5	33	100	130	388
April	1996	66	4	30	100	137	381
May	1996	70	4	25	100	145	383
June	1996	71	5	24	100	147	378
July	1996	73	4	23	100	151	380
August	1996	71	4	25	100	146	384
September	1996	67	5	28	100	139	398
October	1996	65	5	29	100	136	402
November	1996	64	6	30	100	134	401
December	1996	64	6	31	100	133	398
January	1997	62	5	33	100	129	397
February	1997	61	5	33	100	128	393
March	1997	65	5	30	100	135	397
April	1997	69	6	24	100	145	403
May	1997	73	7	20	100	153	404

REGION NORTH CENTRAL
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	1997	71	8	21	100	150	405
July	1997	72	7	21	100	151	395
August	1997	70	6	24	100	145	386
September	1997	71	6	23	100	148	381
October	1997	69	6	25	100	144	392
November	1997	68	8	25	100	143	403
December	1997	62	10	28	100	134	386
January	1998	64	10	26	100	137	384
February	1998	67	10	23	100	144	370
March	1998	74	8	18	100	155	384
April	1998	76	9	16	100	160	365
May	1998	77	10	14	100	163	385
June	1998	76	11	13	100	163	370
July	1998	77	11	12	100	165	382
August	1998	76	11	13	100	163	364
September	1998	77	10	13	100	165	377
October	1998	74	10	16	100	158	364
November	1998	73	9	19	100	154	377
December	1998	71	7	21	100	150	371
January	1999	67	8	25	100	142	378
February	1999	69	7	24	100	145	366
March	1999	72	6	21	100	151	367
April	1999	77	6	18	100	159	368
May	1999	78	7	15	100	163	370
June	1999	77	7	16	100	161	375
July	1999	81	7	13	100	168	382
August	1999	80	5	15	100	165	385
September	1999	77	6	16	100	161	379
October	1999	71	7	22	100	150	381
November	1999	69	9	23	100	146	388
December	1999	63	8	29	100	134	409
January	2000	61	10	29	100	132	420
February	2000	59	10	30	100	129	421
March	2000	63	10	27	100	136	395
April	2000	64	8	27	100	137	382
May	2000	72	7	22	100	150	387
June	2000	75	6	19	100	157	402
July	2000	78	5	17	100	160	402
August	2000	71	5	24	100	146	391
September	2000	67	5	27	100	140	395
October	2000	66	8	27	100	139	397
November	2000	67	7	26	100	141	391
December	2000	66	7	27	100	140	370
January	2001	63	6	31	100	132	382
February	2001	63	9	28	100	135	387
March	2001	64	9	27	100	138	402
April	2001	66	9	25	100	141	389
May	2001	64	9	27	100	137	388
June	2001	63	7	29	100	134	368
July	2001	63	9	28	100	135	377
August	2001	63	9	28	100	135	382
September	2001	58	11	31	100	127	389
October	2001	51	11	38	100	112	378
November	2001	45	10	45	100	100	370
December	2001	45	10	45	100	100	382

REGION NORTH CENTRAL
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2002	52	8	40	100	111	394
February	2002	53	8	39	100	114	395
March	2002	52	8	41	100	111	380
April	2002	48	11	41	100	107	377
May	2002	52	12	36	100	115	369
June	2002	54	12	34	100	120	389
July	2002	57	11	32	100	125	377
August	2002	58	12	31	100	127	389
September	2002	61	11	27	100	134	369
October	2002	58	13	30	100	128	371
November	2002	56	11	33	100	123	366
December	2002	49	12	40	100	109	389
January	2003	51	7	42	100	109	381
February	2003	50	8	42	100	108	381
March	2003	52	7	40	100	112	370
April	2003	57	7	36	100	121	377
May	2003	59	6	34	100	125	378
June	2003	60	5	34	100	126	387
July	2003	61	5	34	100	127	392
August	2003	61	5	34	100	128	412
September	2003	64	5	31	100	133	391
October	2003	61	5	34	100	128	388
November	2003	60	5	35	100	124	386
December	2003	62	5	33	100	128	388
January	2004	61	5	34	100	128	391
February	2004	64	5	31	100	132	392
March	2004	62	5	33	100	129	390
April	2004	65	4	31	100	135	381
May	2004	68	4	28	100	140	392
June	2004	72	4	24	100	149	400
July	2004	72	5	23	100	148	381
August	2004	70	6	24	100	146	366
September	2004	63	8	29	100	133	368
October	2004	59	8	33	100	127	391
November	2004	56	8	36	100	120	398
December	2004	56	7	36	100	120	408
January	2005	56	7	37	100	119	398
February	2005	58	7	35	100	122	383
March	2005	62	6	32	100	129	374
April	2005	64	6	30	100	135	397
May	2005	65	6	29	100	137	413
June	2005	65	7	28	100	137	422
July	2005	65	7	28	100	137	428
August	2005	66	6	28	100	137	412
September	2005	65	4	31	100	134	408
October	2005	66	4	30	100	136	401
November	2005	62	4	34	100	128	408
December	2005	59	3	38	100	121	409
January	2006	52	3	44	100	108	398
February	2006	53	3	44	100	109	391
March	2006	52	4	44	100	108	388
April	2006	54	5	41	100	113	398
May	2006	51	4	45	100	106	404
June	2006	48	6	46	100	102	424

REGION NORTH CENTRAL
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2006	43	5	52	100	92	427
August	2006	38	4	57	100	81	431
September	2006	31	5	65	100	66	410
October	2006	27	5	68	100	60	411
November	2006	20	5	74	100	46	408
December	2006	19	4	77	100	42	415
January	2007	18	3	79	100	39	432
February	2007	21	3	75	100	46	448
March	2007	24	3	73	100	51	434
April	2007	24	3	73	100	51	423
May	2007	26	3	71	100	55	410
June	2007	28	4	68	100	60	437
July	2007	28	4	69	100	59	424
August	2007	22	3	75	100	47	409
September	2007	16	2	82	100	34	404
October	2007	10	1	89	100	21	408
November	2007	9	1	90	100	19	430
December	2007	9	1	90	100	19	431
January	2008	10	3	87	100	23	419
February	2008	10	2	88	100	22	408
March	2008	9	1	90	100	19	389
April	2008	7	1	92	100	15	395
May	2008	5	1	93	100	12	395
June	2008	6	2	92	100	14	405
July	2008	7	1	92	100	14	405
August	2008	9	1	90	100	19	406
September	2008	9	1	90	100	19	386
October	2008	9	1	90	100	19	383
November	2008	6	1	93	100	12	382
December	2008	3	0	97	100	6	402
January	2009	3	0	97	100	5	401
February	2009	3	0	97	100	6	404
March	2009	3	1	97	100	6	405
April	2009	2	2	96	100	6	408
May	2009	3	2	95	100	8	413
June	2009	6	2	92	100	14	417
July	2009	7	1	92	100	15	438
August	2009	6	2	92	100	14	429
September	2009	5	2	93	100	12	418
October	2009	5	2	93	100	12	420
November	2009	6	2	92	100	14	418
December	2009	6	2	92	100	15	419
January	2010	7	2	91	100	16	417
February	2010	6	2	92	100	14	421
March	2010	6	2	92	100	14	425
April	2010	7	3	90	100	17	413
May	2010	10	3	87	100	23	424
June	2010	12	3	85	100	26	442
July	2010	11	2	87	100	24	445
August	2010	8	1	91	100	18	438
September	2010	7	0	93	100	14	429
October	2010	6	1	94	100	12	424
November	2010	7	2	91	100	16	426
December	2010	5	2	92	100	13	440

REGION NORTH CENTRAL
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2011	6	2	92	100	13	421
February	2011	5	1	93	100	12	410
March	2011	6	2	92	100	14	390
April	2011	7	1	92	100	15	406
May	2011	6	3	91	100	15	404
June	2011	8	3	89	100	19	412
July	2011	8	3	90	100	18	384
August	2011	8	1	91	100	17	388
September	2011	7	1	92	100	15	370
October	2011	6	1	93	100	14	412
November	2011	6	1	93	100	13	412
December	2011	7	1	92	100	15	421
January	2012	7	1	92	100	15	391
February	2012	7	1	92	100	15	376
March	2012	5	1	94	100	12	373
April	2012	7	1	92	100	14	396
May	2012	7	1	91	100	16	406
June	2012	9	1	89	100	20	405
July	2012	10	2	88	100	23	386
August	2012	11	2	87	100	24	384
September	2012	13	2	85	100	28	378
October	2012	12	1	86	100	26	396
November	2012	15	2	84	100	31	406
December	2012	15	2	83	100	32	412
January	2013	19	4	77	100	42	404
February	2013	19	3	77	100	42	394
March	2013	22	2	76	100	47	375
April	2013	26	1	72	100	54	382
May	2013	31	2	67	100	64	391
June	2013	32	5	63	100	69	430
July	2013	31	4	64	100	67	428
August	2013	32	4	64	100	68	427
September	2013	35	3	61	100	74	414
October	2013	37	3	60	100	78	410
November	2013	37	3	60	100	77	410
December	2013	36	3	62	100	74	417
January	2014	33	4	63	100	70	410
February	2014	35	3	62	100	74	409
March	2014	36	3	61	100	74	402
April	2014	38	3	60	100	78	431
May	2014	43	4	54	100	89	437
June	2014	45	5	50	100	95	421
July	2014	48	5	48	100	100	393
August	2014	47	6	47	100	100	387
September	2014	49	5	46	100	103	408
October	2014	50	5	45	100	105	433
November	2014	47	4	50	100	97	439
December	2014	47	4	49	100	98	407
January	2015	50	4	46	100	104	371
February	2015	52	3	45	100	107	365
March	2015	51	2	47	100	104	393
April	2015	51	4	45	100	106	397
May	2015	54	4	42	100	111	402
June	2015	56	4	40	100	116	386
July	2015	59	2	38	100	121	382

REGION NORTH CENTRAL
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
August	2015	62	4	34	100	128	396
September	2015	63	4	34	100	129	393
October	2015	60	4	36	100	124	391
November	2015	60	2	39	100	121	359
December	2015	56	2	42	100	114	383
January	2016	55	2	43	100	112	401
February	2016	56	3	42	100	114	414
March	2016	58	2	40	100	118	402
April	2016	61	1	38	100	123	403
May	2016	62	1	37	100	124	411
June	2016	63	2	35	100	128	407
July	2016	66	3	31	100	135	399
August	2016	66	4	30	100	137	405
September	2016	68	5	27	100	142	431
October	2016	66	4	30	100	136	455
November	2016	61	4	34	100	127	450
December	2016	57	4	38	100	119	446
January	2017	58	6	36	100	122	427
February	2017	61	6	34	100	127	427
March	2017	66	6	28	100	138	421
April	2017	69	5	26	100	143	437
May	2017	74	4	23	100	151	468
June	2017	72	3	25	100	147	480
July	2017	73	3	24	100	149	496
August	2017	71	3	26	100	146	463
September	2017	74	3	23	100	151	462
October	2017	74	3	23	100	152	443
November	2017	75	3	22	100	153	464
December	2017	71	3	26	100	145	456
January	2018	68	3	28	100	140	478
February	2018	70	3	27	100	143	461
March	2018	75	3	22	100	153	475
April	2018	76	1	23	100	153	466
May	2018	77	2	22	100	155	463
June	2018	77	2	21	100	155	446
July	2018	78	3	19	100	159	441
August	2018	76	4	20	100	156	448
September	2018	77	4	19	100	158	473
October	2018	76	3	20	100	156	470
November	2018	77	4	18	100	159	477
December	2018	73	4	23	100	150	466
January	2019	68	5	27	100	141	467
February	2019	66	3	30	100	136	457
March	2019	68	5	27	100	141	458
April	2019	74	4	22	100	152	456
May	2019	78	4	18	100	159	464
June	2019	80	4	16	100	163	456
July	2019	77	4	19	100	158	465
August	2019	76	4	20	100	155	479
September	2019	75	3	23	100	152	474
October	2019	79	2	19	100	160	485
November	2019	78	2	20	100	158	467
December	2019	80	2	18	100	162	464
January	2020	78	2	20	100	158	457

REGION NORTH CENTRAL
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2020	81	4	15	100	165	483
March	2020	76	4	19	100	157	509
April	2020	60	4	36	100	123	514
May	2020	42	3	55	100	87	479
June	2020	34	2	64	100	70	450
July	2020	42	3	56	100	86	439
August	2020	52	3	46	100	106	470
September	2020	60	2	37	100	123	474
October	2020	65	0	34	100	131	460
November	2020	65	1	35	100	130	430
December	2020	62	2	36	100	126	431
January	2021	62	3	36	100	126	457
February	2021	64	2	33	100	131	460
March	2021	68	2	30	100	139	466
April	2021	70	1	29	100	141	429
May	2021	77	2	21	100	157	424
June	2021	80	1	19	100	161	435
July	2021	83	2	14	100	169	463
August	2021	82	2	16	100	165	463