

REGION NORTH CENTRAL
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 1993	41	3	56	100	86	356
February 1993	42	5	53	100	89	364
March 1993	44	6	51	100	93	377
April 1993	48	6	45	100	103	379
May 1993	54	6	40	100	114	387
June 1993	61	6	33	100	129	363
July 1993	58	7	35	100	123	359
August 1993	59	7	34	100	125	359
September 1993	57	6	36	100	121	378
October 1993	58	6	36	100	122	387
November 1993	58	8	34	100	124	384
December 1993	59	10	31	100	128	393
January 1994	62	9	29	100	133	390
February 1994	62	7	31	100	132	386
March 1994	62	6	32	100	130	372
April 1994	61	8	31	100	130	378
May 1994	66	9	25	100	141	391
June 1994	68	9	23	100	145	402
July 1994	71	7	22	100	149	401
August 1994	70	5	25	100	146	408
September 1994	70	4	26	100	143	399
October 1994	69	4	27	100	141	392
November 1994	65	7	29	100	136	382
December 1994	63	8	29	100	134	389
January 1995	59	9	32	100	127	385
February 1995	57	7	35	100	122	386
March 1995	57	6	37	100	120	374
April 1995	62	5	33	100	129	374
May 1995	66	5	29	100	136	371
June 1995	66	6	28	100	138	370
July 1995	64	5	31	100	133	382
August 1995	64	5	31	100	133	395
September 1995	66	4	30	100	135	391
October 1995	67	4	28	100	139	385
November 1995	66	4	29	100	137	375
December 1995	61	6	33	100	127	399
January 1996	56	7	37	100	118	403
February 1996	55	6	39	100	116	399
March 1996	63	5	33	100	130	388
April 1996	66	4	30	100	137	381
May 1996	70	4	25	100	145	383
June 1996	71	5	24	100	147	378
July 1996	73	4	23	100	151	380
August 1996	71	4	25	100	146	384
September 1996	67	5	28	100	139	398
October 1996	65	5	29	100	136	402
November 1996	64	6	30	100	134	401
December 1996	64	6	31	100	133	398
January 1997	62	5	33	100	129	397
February 1997	61	5	33	100	128	393

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(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 1997	65	5	30	100	135	397
April 1997	69	6	24	100	145	403
May 1997	73	7	20	100	153	404
June 1997	71	8	21	100	150	405
July 1997	72	7	21	100	151	395
August 1997	70	6	24	100	145	386
September 1997	71	6	23	100	148	381
October 1997	69	6	25	100	144	392
November 1997	68	8	25	100	143	403
December 1997	62	10	28	100	134	386
January 1998	64	10	26	100	137	384
February 1998	67	10	23	100	144	370
March 1998	74	8	18	100	155	384
April 1998	76	9	16	100	160	365
May 1998	77	10	14	100	163	385
June 1998	76	11	13	100	163	370
July 1998	77	11	12	100	165	382
August 1998	76	11	13	100	163	364
September 1998	77	10	13	100	165	377
October 1998	74	10	16	100	158	364
November 1998	73	9	19	100	154	377
December 1998	71	7	21	100	150	371
January 1999	67	8	25	100	142	378
February 1999	69	7	24	100	145	366
March 1999	72	6	21	100	151	367
April 1999	77	6	18	100	159	368
May 1999	78	7	15	100	163	370
June 1999	77	7	16	100	161	375
July 1999	81	7	13	100	168	382
August 1999	80	5	15	100	165	385
September 1999	77	6	16	100	161	379
October 1999	71	7	22	100	150	381
November 1999	69	9	23	100	146	388
December 1999	63	8	29	100	134	409
January 2000	61	10	29	100	132	420
February 2000	59	10	30	100	129	421
March 2000	63	10	27	100	136	395
April 2000	64	8	27	100	137	382
May 2000	72	7	22	100	150	387
June 2000	75	6	19	100	157	402
July 2000	78	5	17	100	160	402
August 2000	71	5	24	100	146	391
September 2000	67	5	27	100	140	395
October 2000	66	8	27	100	139	397
November 2000	67	7	26	100	141	391
December 2000	66	7	27	100	140	370
January 2001	63	6	31	100	132	382
February 2001	63	9	28	100	135	387
March 2001	64	9	27	100	138	402
April 2001	66	9	25	100	141	389
May 2001	64	9	27	100	137	388
June 2001	63	7	29	100	134	368

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July 2001	63	9	28	100	135	377
August 2001	63	9	28	100	135	382
September 2001	58	11	31	100	127	389
October 2001	51	11	38	100	112	378
November 2001	45	10	45	100	100	370
December 2001	45	10	45	100	100	382
January 2002	52	8	40	100	111	394
February 2002	53	8	39	100	114	395
March 2002	52	8	41	100	111	380
April 2002	48	11	41	100	107	377
May 2002	52	12	36	100	115	369
June 2002	54	12	34	100	120	389
July 2002	57	11	32	100	125	377
August 2002	58	12	31	100	127	389
September 2002	61	11	27	100	134	369
October 2002	58	13	30	100	128	371
November 2002	56	11	33	100	123	366
December 2002	49	12	40	100	109	389
January 2003	51	7	42	100	109	381
February 2003	50	8	42	100	108	381
March 2003	52	7	40	100	112	370
April 2003	57	7	36	100	121	377
May 2003	59	6	34	100	125	378
June 2003	60	5	34	100	126	387
July 2003	61	5	34	100	127	392
August 2003	61	5	34	100	128	412
September 2003	64	5	31	100	133	391
October 2003	61	5	34	100	128	388
November 2003	60	5	35	100	124	386
December 2003	62	5	33	100	128	388
January 2004	61	5	34	100	128	391
February 2004	64	5	31	100	132	392
March 2004	62	5	33	100	129	390
April 2004	65	4	31	100	135	381
May 2004	68	4	28	100	140	392
June 2004	72	4	24	100	149	400
July 2004	72	5	23	100	148	381
August 2004	70	6	24	100	146	366
September 2004	63	8	29	100	133	368
October 2004	59	8	33	100	127	391
November 2004	56	8	36	100	120	398
December 2004	56	7	36	100	120	408
January 2005	56	7	37	100	119	398
February 2005	58	7	35	100	122	383
March 2005	62	6	32	100	129	374
April 2005	64	6	30	100	135	397
May 2005	65	6	29	100	137	413
June 2005	65	7	28	100	137	422
July 2005	65	7	28	100	137	428
August 2005	66	6	28	100	137	412
September 2005	65	4	31	100	134	408
October 2005	66	4	30	100	136	401

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November 2005	62	4	34	100	128	408
December 2005	59	3	38	100	121	409
January 2006	52	3	44	100	108	398
February 2006	53	3	44	100	109	391
March 2006	52	4	44	100	108	388
April 2006	54	5	41	100	113	398
May 2006	51	4	45	100	106	404
June 2006	48	6	46	100	102	424
July 2006	43	5	52	100	92	427
August 2006	38	4	57	100	81	431
September 2006	31	5	65	100	66	410
October 2006	27	5	68	100	60	411
November 2006	20	5	74	100	46	408
December 2006	19	4	77	100	42	415
January 2007	18	3	79	100	39	432
February 2007	21	3	75	100	46	448
March 2007	24	3	73	100	51	434
April 2007	24	3	73	100	51	423
May 2007	26	3	71	100	55	410
June 2007	28	4	68	100	60	437
July 2007	28	4	69	100	59	424
August 2007	22	3	75	100	47	409
September 2007	16	2	82	100	34	404
October 2007	10	1	89	100	21	408
November 2007	9	1	90	100	19	430
December 2007	9	1	90	100	19	431
January 2008	10	3	87	100	23	419
February 2008	10	2	88	100	22	408
March 2008	9	1	90	100	19	389
April 2008	7	1	92	100	15	395
May 2008	5	1	93	100	12	395
June 2008	6	2	92	100	14	405
July 2008	7	1	92	100	14	405
August 2008	9	1	90	100	19	406
September 2008	9	1	90	100	19	386
October 2008	9	1	90	100	19	383
November 2008	6	1	93	100	12	382
December 2008	3	0	97	100	6	402
January 2009	3	0	97	100	5	401
February 2009	3	0	97	100	6	404
March 2009	3	1	97	100	6	405
April 2009	2	2	96	100	6	408
May 2009	3	2	95	100	8	413
June 2009	6	2	92	100	14	417
July 2009	7	1	92	100	15	438
August 2009	6	2	92	100	14	429
September 2009	5	2	93	100	12	418
October 2009	5	2	93	100	12	420
November 2009	6	2	92	100	14	418
December 2009	6	2	92	100	15	419
January 2010	7	2	91	100	16	417

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February 2010	6	2	92	100	14	421
March 2010	6	2	92	100	14	425
April 2010	7	3	90	100	17	413
May 2010	10	3	87	100	23	424
June 2010	12	3	85	100	26	442
July 2010	11	2	87	100	24	445
August 2010	8	1	91	100	18	438
September 2010	7	0	93	100	14	429
October 2010	6	1	94	100	12	424
November 2010	7	2	91	100	16	426
December 2010	5	2	92	100	13	440
January 2011	6	2	92	100	13	421
February 2011	5	1	93	100	12	410
March 2011	6	2	92	100	14	390
April 2011	7	1	92	100	15	406
May 2011	6	3	91	100	15	404
June 2011	8	3	89	100	19	412
July 2011	8	3	90	100	18	384
August 2011	8	1	91	100	17	388
September 2011	7	1	92	100	15	370
October 2011	6	1	93	100	14	412
November 2011	6	1	93	100	13	412
December 2011	7	1	92	100	15	421
January 2012	7	1	92	100	15	391
February 2012	7	1	92	100	15	376
March 2012	5	1	94	100	12	373
April 2012	7	1	92	100	14	396
May 2012	7	1	91	100	16	406
June 2012	9	1	89	100	20	405
July 2012	10	2	88	100	23	386
August 2012	11	2	87	100	24	384
September 2012	13	2	85	100	28	378
October 2012	12	1	86	100	26	396
November 2012	15	2	84	100	31	406
December 2012	15	2	83	100	32	412
January 2013	19	4	77	100	42	404
February 2013	19	3	77	100	42	394
March 2013	22	2	76	100	47	375
April 2013	26	1	72	100	54	382
May 2013	31	2	67	100	64	391
June 2013	32	5	63	100	69	430
July 2013	31	4	64	100	67	428
August 2013	32	4	64	100	68	427
September 2013	35	3	61	100	74	414
October 2013	37	3	60	100	78	410
November 2013	37	3	60	100	77	410
December 2013	36	3	62	100	74	417
January 2014	33	4	63	100	70	410
February 2014	35	3	62	100	74	409
March 2014	36	3	61	100	74	402
April 2014	38	3	60	100	78	431
May 2014	43	4	54	100	89	437

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
June 2014	45	5	50	100	95	421
July 2014	48	5	48	100	100	393
August 2014	47	6	47	100	100	387
September 2014	49	5	46	100	103	408
October 2014	50	5	45	100	105	433
November 2014	47	4	50	100	97	439
December 2014	47	4	49	100	98	407
January 2015	50	4	46	100	104	371
February 2015	52	3	45	100	107	365
March 2015	51	2	47	100	104	393
April 2015	51	4	45	100	106	397
May 2015	54	4	42	100	111	402
June 2015	56	4	40	100	116	386
July 2015	59	2	38	100	121	382
August 2015	62	4	34	100	128	396
September 2015	63	4	34	100	129	393
October 2015	60	4	36	100	124	391
November 2015	60	2	39	100	121	359
December 2015	56	2	42	100	114	383
January 2016	55	2	43	100	112	401
February 2016	56	3	42	100	114	414
March 2016	58	2	40	100	118	402
April 2016	61	1	38	100	123	403
May 2016	62	1	37	100	124	411
June 2016	63	2	35	100	128	407
July 2016	66	3	31	100	135	399
August 2016	66	4	30	100	137	405
September 2016	68	5	27	100	142	431
October 2016	66	4	30	100	136	455
November 2016	61	4	34	100	127	450
December 2016	57	4	38	100	119	446
January 2017	58	6	36	100	122	427
February 2017	61	6	34	100	127	427
March 2017	66	6	28	100	138	421
April 2017	69	5	26	100	143	437
May 2017	74	4	23	100	151	468
June 2017	72	3	25	100	147	480
July 2017	73	3	24	100	149	496
August 2017	71	3	26	100	146	463
September 2017	74	3	23	100	151	462
October 2017	74	3	23	100	152	443
November 2017	75	3	22	100	153	464
December 2017	71	3	26	100	145	456
January 2018	68	3	28	100	140	478
February 2018	70	3	27	100	143	461
March 2018	75	3	22	100	153	475
April 2018	76	1	23	100	153	466
May 2018	77	2	22	100	155	463
June 2018	77	2	21	100	155	446
July 2018	78	3	19	100	159	441
August 2018	76	4	20	100	156	448
September 2018	77	4	19	100	158	473

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
October	2018	76	3	20	100	156	470
November	2018	77	4	18	100	159	477
December	2018	73	4	23	100	150	466
January	2019	68	5	27	100	141	467
February	2019	66	3	30	100	136	457
March	2019	68	5	27	100	141	458
April	2019	74	4	22	100	152	456
May	2019	78	4	18	100	159	464
June	2019	80	4	16	100	163	456
July	2019	77	4	19	100	158	465
August	2019	76	4	20	100	155	479
September	2019	75	3	23	100	152	474
October	2019	79	2	19	100	160	485
November	2019	78	2	20	100	158	467
December	2019	80	2	18	100	162	464
January	2020	78	2	20	100	158	457
February	2020	81	4	15	100	165	483
March	2020	76	4	19	100	157	509
April	2020	60	4	36	100	123	514
May	2020	42	3	55	100	87	479
June	2020	34	2	64	100	70	450
July	2020	42	3	56	100	86	439
August	2020	52	3	46	100	106	470
September	2020	60	2	37	100	123	474
October	2020	65	0	34	100	131	460
November	2020	65	1	35	100	130	430
December	2020	62	2	36	100	126	431
January	2021	62	3	36	100	126	457
February	2021	64	2	33	100	131	460
March	2021	68	2	30	100	139	466
April	2021	70	1	29	100	141	429
May	2021	77	2	21	100	157	424
June	2021	80	1	19	100	161	435
July	2021	83	2	14	100	169	463
August	2021	82	2	16	100	165	463
September	2021	82	3	16	100	166	456
October	2021	82	2	16	100	166	454
November	2021	81	3	17	100	164	461
December	2021	80	4	16	100	164	446
January	2022	81	4	15	100	166	457
February	2022	83	3	14	100	169	460
March	2022	83	2	15	100	169	471
April	2022	83	2	15	100	168	458
May	2022	81	2	17	100	163	458
June	2022	80	2	18	100	163	449
July	2022	77	3	20	100	157	450
August	2022	75	3	22	100	153	440
September	2022	71	3	26	100	145	450
October	2022	68	2	30	100	138	447
November	2022	64	2	34	100	129	435
December	2022	60	1	39	100	121	424

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January 2023	58	1	40	100	118	426
February 2023	55	2	43	100	112	429
March 2023	57	2	40	100	117	425
April 2023	58	2	41	100	117	412
May 2023	61	2	38	100	123	431
June 2023	60	3	37	100	123	441
July 2023	63	3	34	100	130	442
August 2023	66	3	31	100	135	436
September 2023	66	3	31	100	135	417
October 2023	64	3	33	100	131	425
November 2023	59	4	37	100	122	430
December 2023	57	4	39	100	118	444
January 2024	56	5	39	100	117	438
February 2024	58	5	37	100	121	427
March 2024	61	4	35	100	125	412
April 2024	62	3	35	100	127	483
May 2024	64	2	34	100	129	605
June 2024	64	4	32	100	132	748
July 2024	64	4	32	100	131	775
August 2024	63	4	33	100	130	850
September 2024	61	3	36	100	125	833
October 2024	62	3	35	100	126	849
November 2024	63	3	34	100	128	750
December 2024	63	4	33	100	130	753
January 2025	61	5	34	100	127	778
February 2025	59	6	35	100	124	843
March 2025	56	5	39	100	117	985
April 2025	56	5	39	100	117	1006
May 2025	54	4	42	100	112	1041
June 2025	54	4	42	100	112	963
July 2025	55	3	42	100	113	1025
August 2025	58	4	38	100	119	997
September 2025	57	4	39	100	118	1018
October 2025	57	5	38	100	120	994
November 2025	54	5	41	100	113	1016
December 2025	54	5	41	100	113	973
January 2026	52	4	44	100	109	1003
February 2026	52	4	44	100	108	1035