# REGION NORTH EAST <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages) 

Response to the query: "Why do you say so?" following the question on Table 41.

May add to more than $100 \%$ due to multiple mentions.

GOOD TIME TO BUY
BAD TIME TO BUY

# REGION NORTH EAST <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages) 

| Date of S | Survey | Prices Low; <br> Good Buys <br> Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | $\begin{gathered} \text { Bad } \\ \text { Investment } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1984 | 11 | 9 | 32 | 11 | 2 | 8 | 16 | 27 | 10 | 5 | 0 |
| February | 1984 | 11 | 10 | 36 | 10 | 4 | 8 | 17 | 23 | 9 | 2 | 1 |
| March | 1984 | 10 | 10 | 38 | 10 | 4 | 9 | 17 | 23 | 8 | 3 | 1 |
| April | 1984 | 9 | 10 | 40 | 15 | 4 | 8 | 13 | 22 | 8 | 3 | 1 |
| May | 1984 | 8 | 8 | 32 | 21 | 4 | 9 | 11 | 23 | 7 | 5 | 0 |
| June | 1984 | 8 | 9 | 27 | 23 | 3 | 8 | 11 | 28 | 7 | 4 | 0 |
| July | 1984 | 9 | 9 | 22 | 22 | 3 | 7 | 12 | 31 | 7 | 4 | 0 |
| August | 1984 | 11 | 10 | 25 | 18 | 2 | 7 | 13 | 35 | 6 | 3 | 0 |
| September | 1984 | 13 | 10 | 26 | 16 | 2 | 5 | 15 | 34 | 6 | 3 | 0 |
| October | 1984 | 11 | 11 | 27 | 13 | 1 | 6 | 19 | 35 | 6 | 2 | 0 |
| November | 1984 | 10 | 11 | 29 | 11 | 2 | 6 | 17 | 35 | 7 | 2 | 0 |
| December | 1984 | 9 | 10 | 33 | 8 | 3 | 6 | 14 | 31 | 8 | 3 | 0 |
| January | 1985 | 11 | 9 | 38 | 8 | 5 | 7 | 10 | 27 | 7 | 3 | 0 |
| February | 1985 | 10 | 9 | 40 | 7 | 5 | 7 | 12 | 26 | 7 | 4 | 0 |
| March | 1985 | 10 | 10 | 41 | 7 | 6 | 8 | 18 | 27 | 5 | 4 | 0 |
| April | 1985 | 9 | 10 | 42 | 9 | 4 | 8 | 19 | 25 | 5 | 4 | 0 |
| May | 1985 | 10 | 10 | 41 | 9 | 5 | 10 | 20 | 23 | 5 | 5 | 0 |
| June | 1985 | 12 | 10 | 44 | 8 | 6 | 9 | 17 | 21 | 6 | 3 | 0 |
| July | 1985 | 12 | 8 | 48 | 5 | 7 | 8 | 15 | 18 | 5 | 4 | 0 |
| August | 1985 | 13 | 7 | 53 | 3 | 7 | 7 | 16 | 15 | 3 | 3 | 0 |
| September | 1985 | 13 | 9 | 51 | 6 | 6 | 7 | 17 | 14 | 3 | 4 | 0 |
| October | 1985 | 13 | 10 | 47 | 7 | 5 | 8 | 20 | 16 | 3 | 3 | 1 |
| November | 1985 | 12 | 10 | 46 | 7 | 6 | 7 | 22 | 15 | 5 | 2 | 1 |
| December | 1985 | 11 | 11 | 48 | 6 | 6 | 8 | 21 | 16 | 4 | 2 | 1 |
| January | 1986 | 10 | 11 | 53 | 7 | 5 | 9 | 17 | 16 | 5 | 1 | 0 |
| February | 1986 | 12 | 12 | 54 | 5 | 6 | 8 | 15 | 16 | 4 | 0 | 0 |
| March | 1986 | 12 | 12 | 64 | 5 | 6 | 8 | 13 | 10 | 4 | 0 | 0 |
| April | 1986 | 14 | 11 | 71 | 4 | 6 | 6 | 14 | 6 | 2 | 0 | 0 |
| May | 1986 | 14 | 9 | 82 | 5 | 4 | 5 | 9 | 4 | 2 | 0 | 0 |
| June | 1986 | 13 | 6 | 78 | 5 | 3 | 5 | 11 | 7 | 2 | 0 | 0 |
| July | 1986 | 12 | 4 | 75 | 7 | 3 | 6 | 13 | 8 | 3 | 0 | 0 |
| August | 1986 | 10 | 5 | 69 | 8 | 4 | 7 | 17 | 7 | 4 | 0 | 0 |
| September | 1986 | 12 | 7 | 70 | 9 | 3 | 7 | 17 | 5 | 3 | 0 | 0 |
| October | 1986 | 13 | 10 | 66 | 7 | 3 | 8 | 19 | 4 | 4 | 0 | 0 |
| November | 1986 | 15 | 12 | 67 | 7 | 2 | 7 | 18 | 5 | 3 | 1 | 0 |
| December | 1986 | 15 | 10 | 63 | 6 | 1 | 7 | 19 | 6 | 3 | 1 | 1 |
| January | 1987 | 16 | 9 | 62 | 5 | 2 | 6 | 19 | 7 | 3 | 1 | 0 |
| February | 1987 | 14 | 8 | 60 | 6 | 2 | 7 | 20 | 7 | 2 | 1 | 0 |
| March | 1987 | 12 | 9 | 60 | 6 | 3 | 7 | 19 | 8 | 3 | 1 | 0 |
| April | 1987 | 10 | 12 | 60 | 8 | 2 | 8 | 17 | 7 | 2 | 2 | 0 |
| May | 1987 | 10 | 13 | 52 | 13 | 2 | 7 | 19 | 7 | 3 | 1 | 0 |
| June | 1987 | 8 | 15 | 45 | 18 | 2 | 7 | 21 | 9 | 3 | 1 | 0 |
| July | 1987 | 10 | 15 | 40 | 19 | 3 | 7 | 21 | 12 | 3 | 0 | 0 |
| August | 1987 | 12 | 14 | 39 | 16 | 2 | 11 | 23 | 13 | 2 | 2 | 0 |
| September | 1987 | 13 | 15 | 37 | 12 | 2 | 12 | 22 | 14 | 1 | 2 | 0 |
| October | 1987 | 11 | 15 | 36 | 18 | 2 | 13 | 21 | 15 | 1 | 2 | 0 |
| November | 1987 | 11 | 14 | 34 | 15 | 3 | 10 | 20 | 19 | 2 | 6 | 1 |
| December | 1987 | 16 | 10 | 32 | 17 | 3 | 12 | 18 | 18 | 4 | 6 | 1 |

GOOD TIME TO BUY

BAD TIME TO BUY

# REGION NORTH EAST <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages) 

GOOD TIME TO BUY
BAD TIME TO BUY

| Date of S | Survey | Prices Low; <br> Good Buys <br> Available | Prices <br> Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | $\begin{gathered} \text { Bad } \\ \text { Investment } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1988 | 21 | 9 | 29 | 10 | 2 | 13 | 21 | 17 | 5 | 7 | 1 |
| February | 1988 | 21 | 10 | 32 | 11 | 2 | 13 | 22 | 19 | 5 | 5 | 1 |
| March | 1988 | 19 | 13 | 36 | 9 | 2 | 9 | 22 | 18 | 4 | 5 | 0 |
| April | 1988 | 16 | 12 | 42 | 7 | 3 | 7 | 18 | 16 | 5 | 4 | 0 |
| May | 1988 | 17 | 13 | 43 | 9 | 3 | 9 | 15 | 9 | 5 | 3 | 0 |
| June | 1988 | 20 | 13 | 40 | 10 | 3 | 9 | 16 | 8 | 6 | 2 | 0 |
| July | 1988 | 22 | 14 | 34 | 10 | 3 | 8 | 21 | 8 | 5 | 2 | 0 |
| August | 1988 | 23 | 14 | 27 | 12 | 3 | 8 | 24 | 10 | 4 | 2 | 1 |
| September | 1988 | 22 | 14 | 21 | 12 | 3 | 9 | 23 | 15 | 3 | 1 | 1 |
| October | 1988 | 22 | 13 | 18 | 14 | 4 | 11 | 22 | 19 | 3 | 2 | 1 |
| November | 1988 | 21 | 13 | 19 | 12 | 3 | 9 | 21 | 20 | 5 | 3 | 0 |
| December | 1988 | 16 | 12 | 17 | 14 | 3 | 9 | 24 | 21 | 6 | 3 | 0 |
| January | 1989 | 16 | 15 | 17 | 14 | 2 | 7 | 23 | 21 | 7 | 3 | 1 |
| February | 1989 | 17 | 14 | 18 | 14 | 3 | 8 | 22 | 20 | 5 | 2 | 1 |
| March | 1989 | 22 | 14 | 19 | 14 | 3 | 6 | 20 | 20 | 5 | 2 | 0 |
| April | 1989 | 24 | 11 | 18 | 15 | 2 | 6 | 19 | 24 | 7 | 4 | 0 |
| May | 1989 | 25 | 10 | 15 | 14 | 2 | 5 | 17 | 30 | 7 | 4 | 1 |
| June | 1989 | 23 | 10 | 14 | 11 | 2 | 7 | 20 | 32 | 8 | 3 | 1 |
| July | 1989 | 22 | 9 | 19 | 7 | 4 | 8 | 19 | 26 | 4 | 2 | 1 |
| August | 1989 | 22 | 11 | 21 | 6 | 3 | 7 | 26 | 24 | 4 | 2 | 1 |
| September | 1989 | 27 | 7 | 28 | 6 | 4 | 6 | 21 | 20 | 4 | 1 | 1 |
| October | 1989 | 30 | 7 | 29 | 6 | 2 | 6 | 23 | 22 | 5 | 1 | 1 |
| November | 1989 | 29 | 8 | 28 | 6 | 2 | 5 | 20 | 20 | 8 | 1 | 0 |
| December | 1989 | 26 | 8 | 23 | 4 | 3 | 6 | 22 | 22 | 8 | 2 | 0 |
| January | 1990 | 28 | 8 | 23 | 4 | 3 | 6 | 20 | 19 | 10 | 2 | 0 |
| February | 1990 | 31 | 5 | 22 | 2 | 2 | 7 | 23 | 22 | 8 | 2 | 0 |
| March | 1990 | 36 | 7 | 23 | 2 | 2 | 5 | 23 | 19 | 7 | 2 | 0 |
| April | 1990 | 38 | 9 | 21 | 4 | 3 | 4 | 23 | 20 | 5 | 1 | 0 |
| May | 1990 | 40 | 12 | 19 | 6 | 3 | 3 | 20 | 16 | 3 | 1 | 0 |
| June | 1990 | 42 | 12 | 16 | 8 | 2 | 4 | 17 | 19 | 3 | 2 | 0 |
| July | 1990 | 41 | 8 | 16 | 6 | 1 | 5 | 15 | 22 | 3 | 2 | 0 |
| August | 1990 | 42 | 6 | 17 | 4 | 1 | 5 | 16 | 25 | 4 | 4 | 1 |
| September | 1990 | 39 | 6 | 17 | 3 | 1 | 6 | 21 | 20 | 6 | 3 | 0 |
| October | 1990 | 41 | 7 | 13 | 4 | 1 | 5 | 22 | 18 | 9 | 7 | 1 |
| November | 1990 | 42 | 7 | 12 | 3 | 1 | 6 | 21 | 16 | 10 | 8 | 1 |
| December | 1990 | 50 | 4 | 12 | 2 | 1 | 4 | 15 | 18 | 11 | 9 | 1 |
| January | 1991 | 50 | 5 | 18 | 2 | 1 | 4 | 14 | 17 | 10 | 8 | 1 |
| February | 1991 | 51 | 4 | 25 | 2 | 0 | 4 | 9 | 17 | 10 | 9 | 1 |
| March | 1991 | 51 | 7 | 30 | 1 | 1 | 4 | 11 | 15 | 11 | 8 | 1 |
| April | 1991 | 50 | 5 | 34 | 2 | 1 | 4 | 12 | 15 | 15 | 6 | 1 |
| May | 1991 | 53 | 6 | 35 | 2 | 1 | 3 | 14 | 14 | 17 | 4 | 1 |
| June | 1991 | 53 | 4 | 36 | 2 | 2 | 3 | 13 | 14 | 16 | 4 | 1 |
| July | 1991 | 56 | 6 | 37 | 2 | 2 | 4 | 9 | 12 | 12 | 4 | 1 |
| August | 1991 | 54 | 7 | 36 | 2 | 3 | 4 | 9 | 13 | 10 | 6 | 0 |
| September | 1991 | 50 | 6 | 38 | 2 | 3 | 5 | 9 | 10 | 11 | 6 | 1 |
| October | 1991 | 48 | 6 | 35 | 1 | 2 | 4 | 11 | 10 | 15 | 7 | 2 |
| November | 1991 | 50 | 5 | 36 | 1 | 1 | 3 | 12 | 8 | 17 | 7 | 2 |
| December | 1991 | 51 | 6 | 35 | 0 | 1 | 3 | 17 | 9 | 18 | 7 | 1 |

# REGION NORTH EAST <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages) 

GOOD TIME TO BUY

|  |  | GOOD TIME TO BUY |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Prices Low; Good Buys Available | Prices <br> Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain Future | Bad Investment |
| January | 1992 | 55 | 4 | 47 | 0 | 1 | 4 | 14 | 5 | 13 | 4 | 0 |
| February | 1992 | 54 | 3 | 58 | 1 | 1 | 4 | 11 | 4 | 11 | 4 | 0 |
| March | 1992 | 53 | 2 | 64 | 1 | 0 | 4 | 6 | 3 | 9 | 6 | 0 |
| April | 1992 | 54 | 4 | 64 | 2 | 0 | 5 | 6 | 3 | 9 | 6 | 0 |
| May | 1992 | 53 | 6 | 54 | 2 | 0 | 6 | 7 | 4 | 9 | 6 | 0 |
| June | 1992 | 57 | 5 | 57 | 2 | 0 | 4 | 9 | 3 | 6 | 5 | 0 |
| July | 1992 | 56 | 4 | 54 | 2 | 0 | 3 | 9 | 6 | 7 | 6 | 0 |
| August | 1992 | 56 | 4 | 61 | 2 | 1 | 3 | 8 | 6 | 7 | 7 | 1 |
| September | 1992 | 54 | 4 | 60 | 2 | 1 | 3 | 7 | 5 | 10 | 6 | 1 |
| October | 1992 | 49 | 4 | 62 | 3 | 3 | 4 | 7 | 4 | 9 | 5 | 2 |
| November | 1992 | 47 | 2 | 61 | 4 | 2 | 5 | 7 | 5 | 11 | 4 | 2 |
| December | 1992 | 46 | 1 | 63 | 4 | 3 | 4 | 5 | 5 | 12 | 5 | 2 |
| January | 1993 | 49 | 2 | 62 | 5 | 1 | 3 | 5 | 4 | 10 | 8 | 1 |
| February | 1993 | 50 | 2 | 66 | 5 | 2 | 2 | 3 | 3 | 9 | 8 | 1 |
| March | 1993 | 50 | 3 | 68 | 6 | 1 | 6 | 3 | 2 | 6 | 7 | 1 |
| April | 1993 | 50 | 3 | 70 | 5 | 2 | 6 | 3 | 3 | 9 | 5 | 0 |
| May | 1993 | 47 | 4 | 73 | 5 | 2 | 6 | 4 | 3 | 7 | 5 | 1 |
| June | 1993 | 46 | 5 | 71 | 4 | 2 | 4 | 4 | 6 | 8 | 5 | 1 |
| July | 1993 | 47 | 4 | 72 | 4 | 2 | 3 | 3 | 6 | 7 | 5 | 1 |
| August | 1993 | 47 | 5 | 70 | 4 | 2 | 2 | 4 | 7 | 10 | 5 | 0 |
| September | 1993 | 45 | 5 | 71 | 4 | 2 | 3 | 4 | 6 | 11 | 7 | 0 |
| October | 1993 | 40 | 5 | 73 | 3 | 3 | 2 | 6 | 4 | 12 | 7 | 0 |
| November | 1993 | 41 | 4 | 76 | 2 | 4 | 3 | 5 | 3 | 9 | 6 | 0 |
| December | 1993 | 37 | 3 | 80 | 4 | 5 | 1 | 4 | 2 | 9 | 4 | 0 |
| January | 1994 | 39 | 2 | 82 | 4 | 8 | 1 | 4 | 3 | 8 | 3 | 0 |
| February | 1994 | 35 | 2 | 80 | 7 | 7 | 2 | 5 | 4 | 10 | 5 | 0 |
| March | 1994 | 37 | 2 | 72 | 9 | 7 | 4 | 6 | 5 | 8 | 4 | 1 |
| April | 1994 | 30 | 3 | 66 | 14 | 5 | 4 | 6 | 5 | 10 | 3 | 1 |
| May | 1994 | 32 | 4 | 61 | 17 | 5 | 3 | 5 | 6 | 7 | 2 | 1 |
| June | 1994 | 28 | 5 | 59 | 17 | 6 | 2 | 6 | 6 | 7 | 3 | 0 |
| July | 1994 | 30 | 6 | 54 | 18 | 6 | 3 | 6 | 9 | 7 | 2 | 0 |
| August | 1994 | 34 | 6 | 49 | 20 | 7 | 4 | 7 | 9 | 6 | 1 | 0 |
| September | 1994 | 35 | 7 | 47 | 24 | 7 | 5 | 7 | 8 | 8 | 1 | 1 |
| October | 1994 | 35 | 6 | 47 | 24 | 7 | 4 | 6 | 8 | 6 | 2 | 1 |
| November | 1994 | 29 | 9 | 45 | 23 | 7 | 4 | 7 | 8 | 8 | 3 | 1 |
| December | 1994 | 26 | 8 | 37 | 25 | 7 | 4 | 8 | 14 | 7 | 3 | 0 |
| January | 1995 | 24 | 11 | 30 | 27 | 6 | 2 | 8 | 19 | 8 | 3 | 0 |
| February | 1995 | 23 | 10 | 28 | 25 | 7 | 2 | 7 | 23 | 9 | 4 | 0 |
| March | 1995 | 20 | 10 | 28 | 23 | 5 | 3 | 8 | 22 | 11 | 3 | 0 |
| April | 1995 | 21 | 8 | 27 | 17 | 5 | 5 | 10 | 22 | 12 | 3 | 0 |
| May | 1995 | 24 | 6 | 31 | 14 | 4 | 5 | 12 | 21 | 12 | 2 | 0 |
| June | 1995 | 28 | 6 | 35 | 9 | 4 | 4 | 10 | 20 | 12 | 3 | 0 |
| July | 1995 | 31 | 5 | 46 | 8 | 6 | 5 | 8 | 15 | 8 | 3 | 0 |
| August | 1995 | 32 | 5 | 50 | 7 | 8 | 6 | 8 | 11 | 8 | 2 | 0 |
| September | 1995 | 36 | 4 | 54 | 6 | 9 | 5 | 8 | 6 | 7 | 2 | 0 |
| October | 1995 | 36 | 4 | 46 | 5 | 9 | 4 | 9 | 6 | 12 | 2 | 0 |
| November | 1995 | 34 | 3 | 41 | 4 | 9 | 4 | 9 | 9 | 14 | 1 | 1 |
| December | 1995 | 32 | 4 | 40 | 3 | 7 | 4 | 8 | 10 | 14 | 3 | 0 |

# REGION NORTH EAST <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages) 

| Date of S | Survey | Prices Low; Good Buys Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | $\begin{gathered} \text { Bad } \\ \text { Investment } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1996 | 32 | 4 | 45 | 3 | 5 | 3 | 7 | 9 | 12 | 6 | 0 |
| February | 1996 | 30 | 4 | 51 | 4 | 4 | 2 | 7 | 5 | 11 | 7 | 0 |
| March | 1996 | 30 | 3 | 52 | 4 | 5 | 3 | 8 | 6 | 12 | 6 | 0 |
| April | 1996 | 29 | 4 | 53 | 5 | 6 | 5 | 8 | 8 | 11 | 3 | 0 |
| May | 1996 | 31 | 5 | 48 | 5 | 5 | 7 | 9 | 10 | 10 | 2 | 0 |
| June | 1996 | 29 | 5 | 46 | 6 | 4 | 8 | 10 | 10 | 11 | 2 | 0 |
| July | 1996 | 31 | 5 | 41 | 7 | 6 | 7 | 11 | 10 | 11 | 1 | 1 |
| August | 1996 | 31 | 4 | 42 | 6 | 5 | 8 | 11 | 9 | 13 | 1 | 1 |
| September | 1996 | 33 | 5 | 42 | 7 | 4 | 8 | 7 | 8 | 10 | 2 | 1 |
| October | 1996 | 35 | 7 | 45 | 9 | 4 | 7 | 7 | 4 | 8 | 2 | 0 |
| November | 1996 | 34 | 7 | 45 | 9 | 7 | 6 | 5 | 4 | 7 | 3 | 0 |
| December | 1996 | 32 | 8 | 47 | 7 | 8 | 6 | 7 | 7 | 9 | 2 | 0 |
| January | 1997 | 30 | 7 | 46 | 3 | 10 | 8 | 6 | 9 | 10 | 2 | 0 |
| February | 1997 | 30 | 5 | 48 | 2 | 11 | 6 | 8 | 8 | 9 | 2 | 0 |
| March | 1997 | 29 | 4 | 50 | 3 | 12 | 4 | 7 | 5 | 7 | 2 | 0 |
| April | 1997 | 26 | 3 | 47 | 8 | 11 | 4 | 8 | 6 | 7 | 1 | 0 |
| May | 1997 | 27 | 3 | 45 | 10 | 10 | 4 | 10 | 8 | 6 | 1 | 0 |
| June | 1997 | 32 | 3 | 40 | 10 | 10 | 4 | 8 | 8 | 6 | 1 | 0 |
| July | 1997 | 35 | 4 | 41 | 5 | 9 | 4 | 9 | 5 | 5 | 2 | 0 |
| August | 1997 | 31 | 5 | 43 | 4 | 11 | 6 | 5 | 3 | 3 | 2 | 0 |
| September | 1997 | 28 | 6 | 47 | 4 | 10 | 6 | 5 | 5 | 2 | 1 | 0 |
| October | 1997 | 27 | 5 | 44 | 4 | 9 | 6 | 5 | 5 | 3 | 1 | 0 |
| November | 1997 | 31 | 5 | 42 | 3 | 9 | 5 | 7 | 6 | 3 | 1 | 0 |
| December | 1997 | 30 | 5 | 40 | 2 | 8 | 4 | 6 | 4 | 4 | 2 | 0 |
| January | 1998 | 25 | 5 | 45 | 3 | 7 | 4 | 8 | 5 | 3 | 2 | 0 |
| February | 1998 | 21 | 5 | 50 | 4 | 9 | 3 | 5 | 4 | 3 | 1 | 0 |
| March | 1998 | 20 | 2 | 59 | 4 | 10 | 4 | 6 | 4 | 3 | 1 | 0 |
| April | 1998 | 20 | 3 | 67 | 3 | 10 | 3 | 4 | 3 | 3 | 0 | 0 |
| May | 1998 | 25 | 3 | 65 | 3 | 10 | 2 | 5 | 3 | 2 | 1 | 0 |
| June | 1998 | 24 | 4 | 61 | 2 | 11 | 2 | 4 | 2 | 1 | 2 | 0 |
| July | 1998 | 24 | 5 | 61 | 1 | 13 | 3 | 6 | 2 | 1 | 2 | 0 |
| August | 1998 | 21 | 5 | 61 | 0 | 14 | 5 | 8 | 1 | 2 | 2 | 0 |
| September | 1998 | 18 | 4 | 63 | 2 | 11 | 6 | 9 | 1 | 3 | 1 | 0 |
| October | 1998 | 20 | 3 | 62 | 2 | 12 | 6 | 7 | 2 | 3 | 1 | 0 |
| November | 1998 | 19 | 2 | 65 | 3 | 12 | 6 | 4 | 2 | 2 | 0 | 0 |
| December | 1998 | 17 | 1 | 69 | 1 | 12 | 5 | 2 | 2 | 2 | 1 | 0 |
| January | 1999 | 15 | 2 | 67 | 1 | 11 | 5 | 4 | 1 | 1 | 2 | 0 |
| February | 1999 | 13 | 5 | 69 | 1 | 9 | 4 | 4 | 2 | 1 | 2 | 0 |
| March | 1999 | 15 | 6 | 65 | 2 | 10 | 3 | 10 | 3 | 1 | 1 | 1 |
| April | 1999 | 17 | 6 | 65 | 2 | 10 | 4 | 10 | 3 | 1 | 1 | 1 |
| May | 1999 | 16 | 7 | 61 | 2 | 12 | 5 | 11 | 2 | 2 | 1 | 1 |
| June | 1999 | 18 | 6 | 59 | 3 | 11 | 5 | 8 | 3 | 4 | 1 | 1 |
| July | 1999 | 17 | 7 | 56 | 4 | 13 | 3 | 9 | 4 | 3 | 1 | 1 |
| August | 1999 | 17 | 5 | 51 | 5 | 11 | 4 | 9 | 7 | 2 | 1 | 0 |
| September | 1999 | 16 | 6 | 47 | 6 | 13 | 4 | 10 | 8 | 1 | 1 | 0 |
| October | 1999 | 17 | 5 | 42 | 6 | 14 | 6 | 9 | 9 | 2 | 1 | 0 |
| November | 1999 | 16 | 6 | 47 | 5 | 14 | 8 | 10 | 9 | 2 | 2 | 1 |
| December | 1999 | 16 | 7 | 45 | 5 | 14 | 8 | 10 | 9 | 1 | 2 | 1 |

# REGION NORTH EAST <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages) 

Date of Survey

| January | 2000 |
| :--- | :--- |
| February | 2000 |
| March | 2000 |
| April | 2000 |
| May | 2000 |
| June | 2000 |
| July | 2000 |
| August | 2000 |
| September | 2000 |
| October | 2000 |
| November | 2000 |
| December | 2000 |


| January | 2001 |
| :--- | :--- |
| February | 2001 |
| March | 2001 |
| April | 2001 |
| May | 2001 |
| June | 2001 |
| July | 2001 |
| August | 2001 |
| September | 2001 |
| October | 2001 |
| November | 2001 |
| December | 2001 |

January 2002


April 2002
May 2002
$\begin{array}{ll}\text { June } & 2002 \\ \text { July } & 2002\end{array}$
August 2002
September 2002
October 2002
December 2002

| January | 2003 |
| :--- | ---: |
| February | 2003 |
| March | 2003 |
| April | 2003 |
| May | 2003 |
| June | 2003 |
| July | 2003 |
| August | 2003 |
| September | 2003 |
| October | 2003 |
| November | 2003 |
| December | 2003 |


| Prices Low; Good Buys Available | Prices <br> Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance <br> Rising Rates | Times <br> Good <br> Prosperity | Good <br> Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't Afford To Buy | Uncertain <br> Future | $\begin{gathered} \text { Bad } \\ \text { Investment } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 14 | 7 | 41 | 8 | 11 | 6 | 17 | 11 | 1 | 1 | 1 |
| 12 | 8 | 34 | 12 | 13 | 2 | 20 | 10 | 1 | 0 | 0 |
| 14 | 8 | 29 | 15 | 13 | 3 | 18 | 11 | 1 | 0 | 0 |
| 16 | 10 | 26 | 14 | 15 | 4 | 15 | 10 | 3 | 0 | 1 |
| 16 | 8 | 25 | 12 | 12 | 5 | 15 | 12 | 3 | 1 | 0 |
| 15 | 7 | 25 | 11 | 11 | 5 | 19 | 16 | 2 | 2 | 0 |
| 13 | 8 | 27 | 11 | 9 | 5 | 22 | 17 | 2 | 2 | 0 |
| 14 | 8 | 25 | 8 | 12 | 6 | 23 | 16 | 2 | 2 | 0 |
| 13 | 6 | 26 | 7 | 12 | 5 | 22 | 12 | 4 | 1 | 0 |
| 11 | 5 | 22 | 8 | 16 | 4 | 21 | 9 | 5 | 1 | 0 |
| 11 | 4 | 28 | 8 | 14 | 4 | 20 | 9 | 4 | 0 | 0 |
| 11 | 5 | 28 | 5 | 15 | 4 | 21 | 8 | 3 | 1 | 0 |
| 12 | 6 | 37 | 3 | 12 | 3 | 17 | 8 | 2 | 2 | 0 |
| 12 | 7 | 39 | 3 | 13 | 3 | 17 | 7 | 4 | 3 | 0 |
| 11 | 5 | 44 | 3 | 11 | 3 | 16 | 8 | 5 | 3 | 0 |
| 11 | 4 | 45 | 2 | 8 | 3 | 19 | 7 | 4 | 4 | 0 |
| 12 | 3 | 47 | 1 | 6 | 2 | 18 | 8 | 4 | 4 | 0 |
| 14 | 3 | 51 | 2 | 4 | 1 | 19 | 6 | 4 | 4 | 0 |
| 17 | 3 | 48 | 2 | 4 | 1 | 21 | 7 | 6 | 2 | 0 |
| 16 | 3 | 46 | 2 | 6 | 2 | 25 | 6 | 7 | 2 | 0 |
| 15 | 4 | 43 | 1 | 7 | 3 | 23 | 5 | 10 | 6 | 0 |
| 17 | 4 | 50 | 1 | 6 | 5 | 18 | 4 | 10 | 6 | 0 |
| 23 | 3 | 57 | 0 | 3 | 5 | 11 | 3 | 7 | 7 | 0 |
| 25 | 1 | 66 | 0 | 1 | 6 | 10 | 3 | 6 | 4 | 0 |
| 26 | 1 | 65 | 1 | 2 | 7 | 8 | 2 | 5 | 6 | 0 |
| 21 | 2 | 66 | 1 | 3 | 7 | 10 | 3 | 6 | 5 | 0 |
| 17 | 5 | 60 | 2 | 5 | 6 | 11 | 4 | 8 | 5 | 0 |
| 14 | 4 | 62 | 4 | 5 | 5 | 12 | 4 | 9 | 3 | 0 |
| 13 | 5 | 55 | 4 | 4 | 5 | 14 | 5 | 9 | 4 | 0 |
| 15 | 4 | 53 | 2 | 3 | 6 | 19 | 6 | 8 | 3 | 0 |
| 14 | 5 | 48 | 1 | 4 | 6 | 23 | 6 | 8 | 4 | 0 |
| 14 | 3 | 51 | 1 | 3 | 8 | 22 | 6 | 7 | 3 | 0 |
| 12 | 4 | 58 | 2 | 3 | 8 | 20 | 5 | 6 | 3 | 0 |
| 12 | 2 | 59 | 2 | 3 | 9 | 20 | 4 | 6 | 2 | 0 |
| 12 | 4 | 60 | 2 | 3 | 6 | 20 | 3 | 6 | 4 | 0 |
| 13 | 2 | 60 | 2 | 2 | 5 | 19 | 3 | 5 | 5 | 0 |
| 12 | 3 | 59 | 1 | 1 | 7 | 17 | 3 | 5 | 5 | 0 |
| 13 | 3 | 60 | 3 | 1 | 9 | 16 | 4 | 5 | 4 | 0 |
| 14 | 3 | 60 | 2 | 1 | 10 | 17 | 5 | 5 | 5 | 0 |
| 14 | 4 | 62 | 3 | 1 | 8 | 19 | 4 | 6 | 6 | 0 |
| 15 | 4 | 63 | 1 | 2 | 8 | 18 | 3 | 6 | 4 | 0 |
| 13 | 6 | 65 | 1 | 2 | 9 | 16 | 2 | 7 | 4 | 0 |
| 14 | 4 | 67 | 1 | 1 | 7 | 16 | 2 | 6 | 3 | 0 |
| 13 | 3 | 66 | 2 | 3 | 9 | 17 | 2 | 7 | 3 | 0 |
| 12 | 3 | 62 | 5 | 3 | 8 | 21 | 3 | 7 | 3 | 0 |
| 12 | 3 | 62 | 5 | 4 | 8 | 19 | 4 | 8 | 2 | 0 |
| 12 | 5 | 64 | 6 | 3 | 6 | 18 | 5 | 6 | 2 | 0 |
| 12 | 6 | 68 | 5 | 5 | 5 | 12 | 5 | 4 | 2 | 0 |

# REGION NORTH EAST <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages) 

| Date of S | Survey | Prices Low; <br> Good Buys <br> Available | Prices <br> Won't Come <br> Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain Future | Bad <br> Investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 2004 | 12 | 6 | 62 | 5 | 5 | 5 | 17 | 5 | 3 | 2 | 1 |
| February | 2004 | 11 | 5 | 60 | 4 | 5 | 7 | 19 | 5 | 4 | 1 | 1 |
| March | 2004 | 10 | 3 | 59 | 5 | 3 | 8 | 21 | 4 | 4 | 1 | 1 |
| April | 2004 | 10 | 4 | 65 | 7 | 4 | 8 | 19 | 2 | 5 | 1 | 0 |
| May | 2004 | 11 | 6 | 66 | 13 | 3 | 10 | 17 | 3 | 4 | 1 | 0 |
| June | 2004 | 11 | 8 | 61 | 15 | 3 | 11 | 20 | 4 | 4 | 1 | 0 |
| July | 2004 | 10 | 9 | 56 | 18 | 3 | 10 | 21 | 7 | 3 | 2 | 0 |
| August | 2004 | 10 | 9 | 52 | 13 | 3 | 6 | 22 | 8 | 3 | 3 | 0 |
| September | r 2004 | 10 | 9 | 55 | 14 | 5 | 7 | 18 | 7 | 3 | 3 | 0 |
| October | 2004 | 9 | 7 | 56 | 11 | 4 | 8 | 19 | 8 | 4 | 3 | 0 |
| November | 2004 | 11 | 7 | 56 | 10 | 4 | 9 | 23 | 6 | 3 | 2 | 0 |
| December | 2004 | 10 | 8 | 50 | 9 | 2 | 7 | 25 | 5 | 5 | 2 | 1 |
| January | 2005 | 11 | 8 | 46 | 11 | 2 | 7 | 23 | 7 | 4 | 3 | 1 |
| February | 2005 | 10 | 7 | 42 | 12 | 2 | 7 | 22 | 10 | 5 | 4 | 0 |
| March | 2005 | 9 | 9 | 43 | 11 | 3 | 8 | 24 | 11 | 4 | 4 | 0 |
| April | 2005 | 10 | 11 | 44 | 11 | 4 | 8 | 25 | 9 | 4 | 3 | 0 |
| May | 2005 | 9 | 13 | 46 | 12 | 6 | 10 | 24 | 7 | 5 | 3 | 0 |
| June | 2005 | 9 | 10 | 44 | 11 | 5 | 11 | 28 | 7 | 6 | 3 | 0 |
| July | 2005 | 6 | 11 | 38 | 8 | 3 | 12 | 33 | 9 | 6 | 3 | 0 |
| August | 2005 | 6 | 10 | 33 | 5 | 2 | 11 | 37 | 9 | 6 | 3 | 0 |
| September | r 2005 | 6 | 9 | 31 | 4 | 3 | 11 | 37 | 8 | 6 | 4 | 0 |
| October | 2005 | 6 | 5 | 31 | 7 | 4 | 9 | 39 | 7 | 7 | 5 | 1 |
| November | 2005 | 10 | 5 | 31 | 7 | 3 | 10 | 39 | 9 | 9 | 5 | 1 |
| December | 2005 | 10 | 5 | 31 | 8 | 3 | 8 | 39 | 12 | 11 | 3 | 2 |
| January | 2006 | 11 | 5 | 32 | 7 | 4 | 10 | 39 | 16 | 9 | 1 | 1 |
| February | 2006 | 10 | 6 | 29 | 7 | 3 | 7 | 39 | 17 | 9 | 2 | 1 |
| March | 2006 | 13 | 5 | 26 | 8 | 3 | 9 | 39 | 15 | 9 | 3 | 1 |
| April | 2006 | 16 | 6 | 23 | 9 | 4 | 6 | 34 | 15 | 9 | 3 | 1 |
| May | 2006 | 14 | 6 | 23 | 10 | 5 | 8 | 34 | 16 | 6 | 3 | 1 |
| June | 2006 | 14 | 6 | 23 | 10 | 4 | 7 | 35 | 18 | 8 | 3 | 1 |
| July | 2006 | 12 | 5 | 19 | 9 | 2 | 8 | 36 | 21 | 9 | 2 | 1 |
| August | 2006 | 18 | 4 | 16 | 9 | 2 | 9 | 33 | 22 | 11 | 2 | 1 |
| September | r 2006 | 25 | 4 | 13 | 9 | 2 | 7 | 30 | 24 | 10 | 1 | 1 |
| October | 2006 | 34 | 4 | 14 | 8 | 2 | 8 | 30 | 21 | 9 | 1 | 1 |
| November | 2006 | 42 | 4 | 17 | 7 | 1 | 7 | 26 | 18 | 9 | 2 | 1 |
| December | 2006 | 43 | 4 | 19 | 6 | 1 | 8 | 25 | 17 | 8 | 3 | 1 |
| January | 2007 | 44 | 5 | 20 | 7 | 3 | 7 | 21 | 15 | 6 | 3 | 0 |
| February | 2007 | 42 | 6 | 18 | 6 | 3 | 4 | 24 | 15 | 8 | 2 | 1 |
| March | 2007 | 44 | 7 | 21 | 5 | 4 | 4 | 19 | 11 | 8 | 2 | 1 |
| April | 2007 | 42 | 6 | 21 | 3 | 2 | 5 | 20 | 13 | 13 | 1 | 1 |
| May | 2007 | 44 | 5 | 22 | 3 | 1 | 5 | 20 | 14 | 14 | 1 | 0 |
| June | 2007 | 45 | 3 | 23 | 4 | 2 | 5 | 22 | 14 | 16 | 0 | 0 |
| July | 2007 | 45 | 4 | 22 | 4 | 1 | 3 | 23 | 11 | 14 | 0 | 1 |
| August | 2007 | 43 | 3 | 21 | 3 | 2 | 3 | 20 | 15 | 14 | 1 | 2 |
| September | r 2007 | 44 | 3 | 17 | 3 | 1 | 3 | 18 | 16 | 15 | 2 | 2 |
| October | 2007 | 45 | 3 | 18 | 3 | 1 | 3 | 16 | 22 | 16 | 3 | 1 |
| November | 2007 | 48 | 2 | 18 | 2 | 0 | 3 | 15 | 20 | 16 | 3 | 0 |
| December | 2007 | 48 | 2 | 21 | 1 | 1 | 0 | 16 | 22 | 18 | 2 | 0 |

# REGION NORTH EAST <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages) 

| Date of S | Survey | Prices Low; Good Buys Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain <br> Future | $\begin{gathered} \text { Bad } \\ \text { Investment } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 2008 | 51 | 2 | 22 | 1 | 1 | 1 | 14 | 20 | 17 | 2 | 0 |
| February | 2008 | 56 | 2 | 32 | 1 | 1 | 1 | 13 | 15 | 15 | 3 | 0 |
| March | 2008 | 55 | 2 | 30 | 1 | 1 | 4 | 13 | 13 | 13 | 5 | 0 |
| April | 2008 | 55 | 1 | 31 | 1 | 0 | 3 | 13 | 12 | 16 | 4 | 0 |
| May | 2008 | 56 | 1 | 23 | 0 | 0 | 4 | 10 | 17 | 18 | 4 | 0 |
| June | 2008 | 61 | 1 | 27 | 0 | 0 | 3 | 8 | 15 | 14 | 4 | 1 |
| July | 2008 | 64 | 1 | 29 | 0 | 0 | 3 | 10 | 13 | 12 | 4 | 1 |
| August | 2008 | 63 | 2 | 30 | 1 | 0 | 2 | 10 | 11 | 11 | 5 | 2 |
| September | 2008 | 61 | 2 | 29 | 0 | 0 | 1 | 9 | 13 | 16 | 4 | 2 |
| October | 2008 | 57 | 3 | 25 | 0 | 0 | 3 | 8 | 17 | 15 | 8 | 3 |
| November | 2008 | 59 | 2 | 24 | 0 | 0 | 4 | 9 | 18 | 17 | 7 | 2 |
| December | 2008 | 60 | 3 | 24 | 0 | 1 | 3 | 9 | 19 | 16 | 9 | 1 |
| January | 2009 | 62 | 1 | 30 | 0 | 1 | 3 | 8 | 16 | 18 | 8 | 0 |
| February | 2009 | 62 | 1 | 33 | 0 | 1 | 3 | 8 | 14 | 15 | 9 | 1 |
| March | 2009 | 67 | 2 | 35 | 0 | 0 | 3 | 5 | 12 | 12 | 7 | 1 |
| April | 2009 | 70 | 2 | 40 | 0 | 1 | 2 | 4 | 11 | 11 | 6 | 1 |
| May | 2009 | 71 | 1 | 44 | 0 | 2 | 1 | 4 | 10 | 10 | 5 | 1 |
| June | 2009 | 71 | 0 | 51 | 0 | 2 | 2 | 4 | 8 | 9 | 5 | 0 |
| July | 2009 | 70 | 0 | 44 | 0 | 2 | 2 | 5 | 8 | 9 | 6 | 1 |
| August | 2009 | 69 | 0 | 44 | 0 | 1 | 2 | 4 | 9 | 9 | 8 | 1 |
| September | 2009 | 68 | 1 | 37 | 1 | 1 | 2 | 5 | 9 | 12 | 7 | 1 |
| October | 2009 | 71 | 1 | 39 | 0 | 0 | 2 | 4 | 8 | 12 | 5 | 0 |
| November | 2009 | 67 | 2 | 36 | 1 | 0 | 3 | 4 | 8 | 14 | 5 | 1 |
| December | 2009 | 65 | 2 | 37 | 0 | 1 | 2 | 4 | 9 | 14 | 6 | 1 |
| January | 2010 | 62 | 3 | 35 | 0 | 1 | 2 | 3 | 9 | 14 | 7 | 1 |
| February | 2010 | 64 | 4 | 36 | 0 | 1 | 3 | 3 | 8 | 15 | 5 | 0 |
| March | 2010 | 60 | 4 | 36 | 1 | 0 | 2 | 5 | 9 | 13 | 8 | 0 |
| April | 2010 | 62 | 4 | 39 | 1 | 0 | 1 | 5 | 8 | 12 | 6 | 0 |
| May | 2010 | 64 | 2 | 38 | 1 | 1 | 1 | 5 | 7 | 11 | 7 | 0 |
| June | 2010 | 64 | 3 | 42 | 1 | 3 | 3 | 3 | 4 | 11 | 4 | 1 |
| July | 2010 | 60 | 2 | 43 | 1 | 3 | 3 | 4 | 5 | 13 | 5 | 1 |
| August | 2010 | 60 | 2 | 49 | 1 | 4 | 3 | 4 | 6 | 13 | 5 | 1 |
| September | 2010 | 63 | 2 | 52 | 1 | 2 | 3 | 4 | 6 | 13 | 6 | 0 |
| October | 2010 | 64 | 3 | 51 | 0 | 2 | 2 | 2 | 7 | 12 | 6 | 2 |
| November | 2010 | 60 | 3 | 48 | 0 | 1 | 2 | 3 | 9 | 12 | 6 | 2 |
| December | 2010 | 61 | 3 | 44 | 1 | 1 | 2 | 3 | 11 | 13 | 6 | 2 |
| January | 2011 | 62 | 2 | 43 | 2 | 1 | 2 | 3 | 11 | 13 | 5 | 1 |
| February | 2011 | 65 | 3 | 45 | 2 | 1 | 1 | 3 | 8 | 13 | 6 | 2 |
| March | 2011 | 67 | 3 | 43 | 1 | 2 | 2 | 2 | 8 | 12 | 5 | 1 |
| April | 2011 | 67 | 4 | 42 | 0 | 2 | 3 | 3 | 10 | 12 | 6 | 1 |
| May | 2011 | 65 | 4 | 42 | 1 | 2 | 4 | 2 | 11 | 13 | 4 | 1 |
| June | 2011 | 60 | 3 | 38 | 1 | 2 | 3 | 4 | 11 | 14 | 4 | 2 |
| July | 2011 | 60 | 4 | 38 | 1 | 1 | 3 | 3 | 8 | 15 | 4 | 1 |
| August | 2011 | 62 | 3 | 38 | 1 | 1 | 2 | 6 | 9 | 15 | 5 | 2 |
| September | 2011 | 63 | 2 | 39 | 2 | 0 | 3 | 8 | 8 | 15 | 6 | 1 |
| October | 2011 | 60 | 1 | 42 | 2 | 1 | 4 | 10 | 11 | 15 | 6 | 2 |
| November | 2011 | 59 | 1 | 43 | 1 | 0 | 4 | 7 | 11 | 16 | 6 | 2 |
| December | 2011 | 63 | 0 | 50 | 0 | 1 | 3 | 4 | 13 | 15 | 5 | 2 |

GOOD TIME TO BUY

BAD TIME TO BUY

# REGION NORTH EAST <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages) 

GOOD TIME TO BUY
BAD TIME TO BUY

| Date of S | Survey | Prices Low; Good Buys Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices <br> High | Interest <br> Rates High; <br> Credit Tight | Can't Afford To Buy | Uncertain Future | $\begin{gathered} \text { Bad } \\ \text { Investment } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 2012 | 68 | 1 | 51 | 0 | 1 | 3 | 3 | 11 | 11 | 7 | 2 |
| February | 2012 | 68 | 2 | 51 | 0 | 1 | 3 | 2 | 10 | 9 | 9 | 2 |
| March | 2012 | 65 | 2 | 48 | 0 | 1 | 2 | 3 | 9 | 9 | 9 | 2 |
| April | 2012 | 62 | 2 | 47 | 1 | 1 | 2 | 3 | 9 | 10 | 7 | 2 |
| May | 2012 | 64 | 3 | 46 | 1 | 2 | 3 | 3 | 7 | 10 | 4 | 3 |
| June | 2012 | 63 | 3 | 47 | 1 | 2 | 3 | 5 | 9 | 11 | 3 | 3 |
| July | 2012 | 62 | 3 | 47 | 0 | 2 | 5 | 4 | 9 | 14 | 4 | 2 |
| August | 2012 | 58 | 3 | 45 | 0 | 2 | 3 | 4 | 12 | 13 | 6 | 1 |
| September | 2012 | 58 | 3 | 46 | 1 | 3 | 4 | 2 | 12 | 10 | 8 | 0 |
| October | 2012 | 57 | 5 | 46 | 1 | 3 | 3 | 5 | 13 | 9 | 9 | 1 |
| November | 2012 | 59 | 4 | 48 | 1 | 2 | 4 | 5 | 8 | 9 | 8 | 2 |
| December | 2012 | 54 | 6 | 47 | 1 | 4 | 5 | 5 | 6 | 10 | 7 | 2 |
| January | 2013 | 55 | 4 | 47 | 2 | 5 | 7 | 3 | 5 | 10 | 5 | 2 |
| February | 2013 | 55 | 7 | 49 | 2 | 5 | 6 | 4 | 5 | 9 | 4 | 1 |
| March | 2013 | 56 | 8 | 52 | 2 | 4 | 5 | 5 | 7 | 11 | 4 | 0 |
| April | 2013 | 54 | 9 | 52 | 2 | 4 | 3 | 5 | 8 | 12 | 4 | 1 |
| May | 2013 | 50 | 9 | 52 | 3 | 5 | 3 | 5 | 7 | 10 | 4 | 1 |
| June | 2013 | 47 | 9 | 49 | 5 | 6 | 4 | 5 | 7 | 10 | 4 | 1 |
| July | 2013 | 47 | 9 | 48 | 10 | 7 | 4 | 5 | 6 | 8 | 3 | 1 |
| August | 2013 | 44 | 8 | 46 | 11 | 7 | 3 | 6 | 11 | 10 | 4 | 1 |
| September | 2013 | 46 | 8 | 47 | 12 | 6 | 4 | 6 | 10 | 8 | 4 | 1 |
| October | 2013 | 43 | 9 | 48 | 8 | 5 | 4 | 6 | 11 | 8 | 5 | 1 |
| November | 2013 | 45 | 8 | 49 | 6 | 7 | 5 | 5 | 7 | 11 | 5 | 1 |
| December | 2013 | 43 | 6 | 48 | 6 | 8 | 5 | 5 | 8 | 10 | 5 | 1 |
| January | 2014 | 43 | 6 | 48 | 8 | 7 | 6 | 5 | 10 | 10 | 5 | 0 |
| February | 2014 | 44 | 6 | 45 | 9 | 4 | 6 | 6 | 11 | 10 | 6 | 1 |
| March | 2014 | 46 | 7 | 46 | 7 | 3 | 8 | 6 | 9 | 9 | 6 | 1 |
| April | 2014 | 45 | 7 | 46 | 5 | 5 | 8 | 6 | 6 | 9 | 5 | 1 |
| May | 2014 | 46 | 7 | 50 | 4 | 6 | 9 | 7 | 6 | 9 | 3 | 0 |
| June | 2014 | 44 | 7 | 51 | 4 | 7 | 8 | 7 | 6 | 11 | 1 | 1 |
| July | 2014 | 40 | 9 | 53 | 4 | 7 | 9 | 8 | 7 | 10 | 1 | 1 |
| August | 2014 | 38 | 11 | 49 | 5 | 8 | 9 | 8 | 6 | 10 | 1 | 1 |
| September | 2014 | 41 | 10 | 52 | 5 | 6 | 8 | 8 | 6 | 11 | 3 | 1 |
| October | 2014 | 45 | 8 | 49 | 6 | 6 | 7 | 10 | 7 | 13 | 4 | 0 |
| November | 2014 | 47 | 7 | 54 | 6 | 6 | 7 | 8 | 7 | 10 | 5 | 0 |
| December | 2014 | 42 | 10 | 53 | 6 | 9 | 7 | 8 | 6 | 8 | 5 | 0 |
| January | 2015 | 40 | 8 | 59 | 5 | 10 | 10 | 6 | 4 | 7 | 5 | 0 |
| February | 2015 | 39 | 10 | 51 | 3 | 11 | 11 | 8 | 5 | 10 | 5 | 1 |
| March | 2015 | 38 | 10 | 52 | 4 | 10 | 10 | 7 | 5 | 10 | 5 | 1 |
| April | 2015 | 36 | 11 | 48 | 5 | 11 | 7 | 7 | 4 | 9 | 6 | 3 |
| May | 2015 | 34 | 10 | 55 | 5 | 9 | 7 | 5 | 4 | 7 | 4 | 2 |
| June | 2015 | 35 | 10 | 50 | 4 | 8 | 10 | 6 | 2 | 9 | 4 | 2 |
| July | 2015 | 40 | 11 | 52 | 5 | 8 | 8 | 4 | 4 | 8 | 3 | 1 |
| August | 2015 | 39 | 12 | 46 | 5 | 10 | 9 | 7 | 6 | 9 | 4 | 1 |
| September | 2015 | 39 | 11 | 46 | 6 | 12 | 7 | 8 | 7 | 9 | 3 | 2 |
| October | 2015 | 36 | 11 | 43 | 6 | 13 | 8 | 11 | 5 | 10 | 2 | 3 |
| November | 2015 | 33 | 13 | 44 | 6 | 14 | 4 | 10 | 5 | 8 | 0 | 4 |
| December | 2015 | 35 | 13 | 44 | 5 | 12 | 6 | 10 | 7 | 8 | 1 | 2 |

## REGION NORTH EAST <br> TABLE 42 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES (Three Month Moving Averages)

GOOD TIME TO BUY

| Prices Low; <br> Good Buys <br> Available | Prices Won't Come Down | Interest <br> Rate <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good <br> Prosperity | Good Investment | Prices High | Interest <br> Rates High; <br> Credit Tight | Can't <br> Afford <br> To Buy | Uncertain Future | Bad Investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 34 | 11 | 46 | 10 | 12 | 5 | 8 | 9 | 9 | 2 | 1 |
| 35 | 8 | 49 | 10 | 10 | 7 | 8 | 10 | 7 | 3 | 0 |
| 32 | 8 | 51 | 10 | 10 | 6 | 7 | 8 | 5 | 4 | 0 |
| 32 | 12 | 47 | 8 | 8 | 8 | 10 | 8 | 4 | 6 | 0 |
| 32 | 13 | 45 | 10 | 8 | 6 | 10 | 4 | 4 | 4 | 0 |
| 29 | 14 | 42 | 10 | 8 | 8 | 12 | 6 | 8 | 2 | 0 |
| 30 | 11 | 46 | 7 | 9 | 7 | 11 | 7 | 8 | 1 | 0 |
| 30 | 10 | 47 | 6 | 9 | 7 | 11 | 8 | 9 | 2 | 0 |
| 29 | 9 | 53 | 5 | 10 | 7 | 11 | 6 | 6 | 3 | 1 |
| 27 | 6 | 50 | 6 | 10 | 7 | 10 | 5 | 8 | 4 | 1 |
| 24 | 7 | 48 | 7 | 11 | 10 | 11 | 5 | 7 | 5 | 1 |
| 22 | 7 | 44 | 11 | 10 | 10 | 12 | 6 | 8 | 4 | 1 |
| 21 | 9 | 41 | 13 | 9 | 13 | 12 | 6 | 7 | 6 | 1 |
| 19 | 10 | 39 | 15 | 9 | 12 | 10 | 6 | 8 | 6 | 1 |
| 20 | 12 | 38 | 18 | 11 | 9 | 8 | 5 | 8 | 7 | 0 |
| 19 | 13 | 38 | 21 | 12 | 7 | 10 | 6 | 7 | 6 | 0 |
| 21 | 13 | 37 | 19 | 11 | 9 | 13 | 7 | 8 | 5 | 0 |
| 22 | 12 | 39 | 15 | 12 | 11 | 13 | 8 | 8 | 4 | 0 |
| 22 | 10 | 38 | 12 | 13 | 14 | 13 | 6 | 10 | 4 | 1 |
| 22 | 10 | 38 | 12 | 16 | 12 | 14 | 6 | 10 | 4 | 1 |
| 23 | 10 | 38 | 11 | 15 | 12 | 17 | 5 | 8 | 4 | 1 |
| 21 | 11 | 39 | 9 | 15 | 9 | 20 | 8 | 9 | 5 | 1 |
| 20 | 11 | 39 | 10 | 15 | 11 | 19 | 6 | 7 | 3 | 0 |
| 22 | 10 | 40 | 9 | 12 | 12 | 18 | 5 | 8 | 4 | 0 |
| 22 | 10 | 38 | 8 | 13 | 13 | 17 | 4 | 5 | 4 | 1 |
| 21 | 11 | 35 | 9 | 13 | 11 | 17 | 8 | 6 | 6 | 1 |
| 16 | 12 | 29 | 14 | 16 | 8 | 15 | 10 | 6 | 6 | 1 |
| 15 | 11 | 28 | 18 | 13 | 6 | 16 | 12 | 8 | 5 | 0 |
| 17 | 12 | 30 | 18 | 11 | 6 | 18 | 9 | 8 | 4 | 0 |

