

REGION NORTH EAST
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

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The question was: "Generally speaking, do you think now is a good time or a bad time to buy a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 1978	55	8	37	100	118	634
April 1978	57	10	33	100	123	602
May 1978	58	8	34	100	125	618
June 1978	56	8	37	100	119	586
July 1978	54	8	38	100	115	604
August 1978	51	9	39	100	112	580
September 1978	54	8	38	100	116	609
October 1978	51	10	40	100	111	601
November 1978	46	10	44	100	102	662
December 1978	41	11	48	100	93	658
January 1979	42	9	49	100	93	686
February 1979	45	8	47	100	98	639
March 1979	48	8	44	100	104	609
April 1979	47	8	45	100	102	584
May 1979	46	10	45	100	101	566
June 1979	45	8	46	100	99	643
July 1979	44	8	48	100	96	732
August 1979	45	6	49	100	96	718
September 1979	44	6	50	100	94	690
October 1979	45	4	51	100	93	648
November 1979	38	4	57	100	81	704
December 1979	32	5	63	100	69	691
January 1980	29	5	66	100	64	632
February 1980	32	5	63	100	69	551
March 1980	32	3	65	100	67	516
April 1980	24	6	70	100	55	494
May 1980	19	5	75	100	44	431
June 1980	19	5	76	100	43	433
July 1980	25	4	71	100	54	439
August 1980	32	5	63	100	69	440
September 1980	36	5	60	100	76	452
October 1980	36	5	59	100	77	452
November 1980	33	4	63	100	70	458
December 1980	28	4	68	100	60	445
January 1981	21	4	75	100	47	457
February 1981	18	5	78	100	40	458
March 1981	17	5	78	100	39	480
April 1981	19	5	76	100	43	488
May 1981	20	4	76	100	44	475
June 1981	21	6	73	100	49	467
July 1981	20	6	74	100	45	431
August 1981	21	7	72	100	49	438
September 1981	21	6	74	100	47	416
October 1981	21	6	73	100	48	441
November 1981	17	5	78	100	40	430
December 1981	16	4	81	100	35	442
January 1982	17	3	80	100	37	418
February 1982	20	6	74	100	46	411
March 1982	21	7	72	100	48	397
April 1982	21	6	73	100	48	407
May 1982	17	6	77	100	40	415
June 1982	17	5	78	100	39	428
July 1982	16	8	75	100	41	457

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TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
August 1982	17	10	73	100	44	455
September 1982	18	10	71	100	47	430
October 1982	22	8	69	100	53	402
November 1982	28	7	65	100	63	417
December 1982	33	7	59	100	74	437
January 1983	37	7	56	100	80	461
February 1983	43	4	53	100	90	454
March 1983	45	3	52	100	93	454
April 1983	51	4	45	100	106	433
May 1983	55	4	41	100	113	438
June 1983	64	4	32	100	132	448
July 1983	63	4	33	100	130	435
August 1983	63	4	34	100	129	427
September 1983	58	4	38	100	120	431
October 1983	61	3	36	100	125	420
November 1983	59	4	37	100	121	414
December 1983	59	5	36	100	123	439
January 1984	55	6	38	100	117	474
February 1984	59	7	34	100	125	503
March 1984	60	6	34	100	126	487
April 1984	64	5	32	100	132	480
May 1984	62	4	33	100	129	444
June 1984	59	5	35	100	124	449
July 1984	56	7	37	100	119	452
August 1984	55	6	39	100	116	466
September 1984	54	6	40	100	115	419
October 1984	52	6	42	100	109	406
November 1984	52	6	42	100	110	390
December 1984	54	7	39	100	115	405
January 1985	60	6	34	100	126	389
February 1985	62	4	34	100	127	379
March 1985	62	3	35	100	127	345
April 1985	62	4	35	100	127	341
May 1985	61	3	35	100	126	343
June 1985	62	5	33	100	129	361
July 1985	65	3	32	100	133	352
August 1985	67	5	28	100	139	359
September 1985	68	4	28	100	140	333
October 1985	65	5	30	100	135	332
November 1985	64	5	31	100	132	310
December 1985	65	4	31	100	134	345
January 1986	68	4	28	100	140	351
February 1986	70	4	26	100	144	380
March 1986	77	4	20	100	157	349
April 1986	82	3	15	100	166	328
May 1986	87	3	10	100	177	308
June 1986	84	2	14	100	169	331
July 1986	81	1	18	100	163	352
August 1986	78	1	20	100	158	357
September 1986	79	2	19	100	161	352
October 1986	79	2	19	100	160	345
November 1986	78	3	18	100	160	357
December 1986	76	4	21	100	155	361
January 1987	72	5	23	100	149	377

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TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
February	1987	72	4	24	100	148	356
March	1987	75	3	22	100	152	342
April	1987	78	1	21	100	157	324
May	1987	75	3	22	100	153	328
June	1987	70	4	26	100	143	346
July	1987	66	6	27	100	139	357
August	1987	66	4	30	100	136	373
September	1987	66	5	29	100	137	368
October	1987	69	3	28	100	141	337
November	1987	65	4	31	100	134	280
December	1987	66	3	31	100	135	237
January	1988	61	3	36	100	125	225
February	1988	63	2	35	100	128	247
March	1988	64	2	34	100	130	267
April	1988	67	2	31	100	137	290
May	1988	71	3	26	100	146	283
June	1988	72	4	25	100	147	268
July	1988	69	4	27	100	142	262
August	1988	66	4	30	100	136	271
September	1988	63	4	33	100	130	290
October	1988	62	4	34	100	127	304
November	1988	58	5	37	100	121	321
December	1988	55	5	40	100	115	327
January	1989	54	5	42	100	112	332
February	1989	58	5	38	100	120	314
March	1989	59	5	36	100	122	309
April	1989	57	5	38	100	119	282
May	1989	56	5	39	100	117	287
June	1989	52	3	45	100	107	291
July	1989	54	5	40	100	114	309
August	1989	50	6	44	100	106	311
September	1989	56	6	37	100	119	305
October	1989	56	6	38	100	118	284
November	1989	58	6	36	100	122	282
December	1989	55	7	38	100	118	291
January	1990	58	6	36	100	122	313
February	1990	56	6	39	100	117	321
March	1990	58	4	38	100	120	323
April	1990	60	4	36	100	125	325
May	1990	66	4	30	100	136	331
June	1990	67	5	27	100	140	322
July	1990	66	5	29	100	137	312
August	1990	61	5	34	100	128	305
September	1990	60	4	37	100	123	314
October	1990	56	4	41	100	115	318
November	1990	58	3	39	100	119	318
December	1990	60	3	37	100	123	303
January	1991	64	2	34	100	130	306
February	1991	68	1	31	100	136	317
March	1991	69	1	30	100	139	325
April	1991	64	2	34	100	131	327
May	1991	64	3	33	100	131	318
June	1991	64	4	32	100	132	305
July	1991	72	3	24	100	148	309
August	1991	71	5	25	100	146	310

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TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
September 1991	71	4	25	100	146	336
October 1991	64	4	32	100	133	338
November 1991	66	2	32	100	134	337
December 1991	64	1	35	100	129	302
January 1992	74	1	25	100	149	278
February 1992	79	2	19	100	160	260
March 1992	81	3	16	100	166	291
April 1992	82	3	15	100	167	310
May 1992	79	2	19	100	160	330
June 1992	82	2	17	100	165	311
July 1992	78	2	20	100	158	289
August 1992	78	1	21	100	157	260
September 1992	78	3	20	100	158	265
October 1992	77	3	20	100	156	282
November 1992	77	3	21	100	156	304
December 1992	77	2	22	100	155	300
January 1993	77	4	19	100	158	286
February 1993	78	5	17	100	161	273
March 1993	82	4	14	100	168	279
April 1993	84	2	14	100	170	300
May 1993	85	1	14	100	171	313
June 1993	82	2	15	100	167	314
July 1993	83	3	14	100	169	313
August 1993	82	2	16	100	166	313
September 1993	82	2	16	100	166	305
October 1993	81	4	15	100	167	307
November 1993	84	5	12	100	172	307
December 1993	84	5	12	100	172	305
January 1994	85	4	12	100	173	294
February 1994	82	3	15	100	168	296
March 1994	82	3	15	100	167	308
April 1994	80	4	15	100	165	302
May 1994	82	5	13	100	170	299
June 1994	82	4	14	100	168	289
July 1994	80	3	18	100	162	300
August 1994	78	2	20	100	159	299
September 1994	79	2	19	100	159	304
October 1994	79	3	18	100	162	306
November 1994	76	6	19	100	157	298
December 1994	72	5	23	100	149	289
January 1995	68	6	26	100	142	291
February 1995	67	4	30	100	137	296
March 1995	66	5	29	100	137	302
April 1995	66	3	31	100	135	293
May 1995	67	3	29	100	138	297
June 1995	68	2	30	100	138	305
July 1995	75	3	22	100	152	299
August 1995	77	4	19	100	158	292
September 1995	81	4	14	100	167	293
October 1995	74	5	21	100	153	308
November 1995	70	4	26	100	144	323
December 1995	67	4	29	100	138	309
January 1996	66	5	29	100	138	301
February 1996	72	5	24	100	148	279

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TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 1996	75	3	22	100	153	288
April 1996	80	2	18	100	162	291
May 1996	79	2	18	100	161	312
June 1996	74	3	23	100	152	312
July 1996	72	4	24	100	148	318
August 1996	72	2	26	100	146	307
September 1996	76	2	22	100	153	303
October 1996	80	2	18	100	162	292
November 1996	80	4	16	100	164	297
December 1996	77	5	18	100	159	300
January 1997	74	5	21	100	154	297
February 1997	76	4	20	100	156	291
March 1997	78	3	19	100	159	281
April 1997	78	3	19	100	158	290
May 1997	76	2	21	100	155	294
June 1997	78	4	19	100	159	306
July 1997	77	6	17	100	160	301
August 1997	81	7	13	100	168	308
September 1997	82	7	12	100	170	298
October 1997	82	5	12	100	170	299
November 1997	79	5	15	100	164	298
December 1997	78	6	17	100	161	298
January 1998	77	5	18	100	160	295
February 1998	80	5	16	100	164	286
March 1998	83	4	13	100	170	276
April 1998	87	3	10	100	176	280
May 1998	86	4	10	100	176	279
June 1998	86	5	10	100	176	281
July 1998	85	4	11	100	174	276
August 1998	83	4	13	100	171	272
September 1998	84	5	12	100	172	284
October 1998	85	4	11	100	174	291
November 1998	87	4	9	100	178	298
December 1998	87	4	9	100	178	294
January 1999	84	6	9	100	175	284
February 1999	86	5	9	100	176	279
March 1999	83	5	12	100	171	277
April 1999	85	3	13	100	172	285
May 1999	83	4	14	100	169	293
June 1999	82	4	14	100	168	301
July 1999	81	5	14	100	167	290
August 1999	75	7	18	100	157	291
September 1999	72	8	20	100	152	281
October 1999	68	10	22	100	146	282
November 1999	72	8	19	100	153	267
December 1999	73	9	18	100	155	271
January 2000	69	8	23	100	146	265
February 2000	67	8	26	100	141	267
March 2000	69	5	26	100	143	274
April 2000	69	7	24	100	146	283
May 2000	65	10	25	100	139	282
June 2000	58	11	31	100	127	280
July 2000	58	9	33	100	124	280
August 2000	59	7	34	100	124	288
September 2000	61	6	33	100	128	288

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TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
October	2000	58	6	36	100	123	298
November	2000	60	7	33	100	128	300
December	2000	61	8	32	100	129	303
January	2001	67	8	26	100	141	292
February	2001	66	6	28	100	138	287
March	2001	67	6	27	100	139	287
April	2001	62	7	31	100	130	281
May	2001	64	7	29	100	135	280
June	2001	66	7	27	100	138	290
July	2001	66	8	26	100	139	292
August	2001	61	10	29	100	131	292
September	2001	58	10	32	100	127	277
October	2001	64	9	27	100	137	283
November	2001	72	8	20	100	152	278
December	2001	77	7	17	100	160	297
January	2002	79	6	15	100	164	299
February	2002	78	5	17	100	161	306
March	2002	75	7	18	100	156	283
April	2002	72	6	21	100	151	276
May	2002	67	8	25	100	142	277
June	2002	64	7	29	100	136	275
July	2002	61	8	30	100	131	275
August	2002	63	8	29	100	134	279
September	2002	68	7	25	100	143	284
October	2002	70	6	24	100	146	280
November	2002	70	6	24	100	146	274
December	2002	69	7	24	100	145	262
January	2003	68	8	23	100	145	283
February	2003	71	8	22	100	149	286
March	2003	69	7	24	100	145	292
April	2003	69	6	25	100	144	287
May	2003	69	7	24	100	145	293
June	2003	72	7	21	100	151	287
July	2003	75	6	20	100	155	279
August	2003	74	4	22	100	151	261
September	2003	70	5	25	100	145	279
October	2003	71	4	25	100	146	281
November	2003	73	5	22	100	150	299
December	2003	78	4	18	100	159	284
January	2004	75	3	22	100	153	275
February	2004	74	2	24	100	151	260
March	2004	75	2	23	100	153	272
April	2004	78	3	19	100	160	276
May	2004	80	5	16	100	164	281
June	2004	76	5	18	100	158	286
July	2004	74	7	19	100	155	279
August	2004	70	5	25	100	145	281
September	2004	73	3	23	100	150	273
October	2004	71	2	27	100	144	273
November	2004	74	3	23	100	151	260
December	2004	69	6	26	100	143	258
January	2005	71	5	24	100	147	252
February	2005	65	5	30	100	135	253
March	2005	65	4	31	100	135	265

REGION NORTH EAST
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
April	2005	65	5	30	100	135	277
May	2005	67	5	28	100	139	273
June	2005	64	4	32	100	132	245
July	2005	59	3	38	100	121	239
August	2005	56	4	40	100	116	246
September	2005	54	4	41	100	113	275
October	2005	51	5	44	100	108	280
November	2005	51	3	47	100	104	277
December	2005	49	2	49	100	99	258
January	2006	53	0	47	100	106	253
February	2006	50	1	49	100	102	272
March	2006	52	2	46	100	106	291
April	2006	51	3	45	100	106	298
May	2006	54	4	42	100	112	284
June	2006	53	3	44	100	110	266
July	2006	50	3	47	100	104	264
August	2006	49	3	48	100	102	275
September	2006	49	3	48	100	101	280
October	2006	53	2	46	100	107	284
November	2006	58	1	41	100	117	278
December	2006	60	2	37	100	123	281
January	2007	64	3	33	100	131	279
February	2007	60	2	38	100	122	280
March	2007	65	2	34	100	131	278
April	2007	62	2	36	100	126	286
May	2007	64	2	34	100	130	284
June	2007	63	2	35	100	128	283
July	2007	63	1	36	100	127	274
August	2007	59	3	39	100	120	278
September	2007	57	3	40	100	117	264
October	2007	57	3	40	100	117	272
November	2007	59	3	38	100	121	269
December	2007	59	2	39	100	120	283
January	2008	60	1	39	100	121	274
February	2008	66	1	33	100	133	265
March	2008	65	1	34	100	132	268
April	2008	64	2	34	100	129	280
May	2008	61	1	37	100	124	279
June	2008	65	3	32	100	133	275
July	2008	69	2	29	100	140	281
August	2008	71	3	26	100	146	282
September	2008	69	2	29	100	140	307
October	2008	64	3	33	100	131	293
November	2008	63	2	36	100	127	293
December	2008	63	1	36	100	127	268
January	2009	66	1	32	100	134	270
February	2009	68	3	29	100	139	273
March	2009	72	4	24	100	148	289
April	2009	76	3	21	100	155	281
May	2009	78	2	20	100	158	292
June	2009	80	3	17	100	162	281
July	2009	78	3	19	100	160	288
August	2009	76	3	21	100	155	280
September	2009	75	3	22	100	153	290
October	2009	76	3	21	100	155	274

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TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November	2009	76	3	21	100	155	284
December	2009	75	3	23	100	152	295
January	2010	72	3	25	100	147	295
February	2010	74	2	24	100	151	282
March	2010	71	3	26	100	145	267
April	2010	75	3	21	100	154	278
May	2010	75	3	22	100	153	286
June	2010	79	2	19	100	160	282
July	2010	76	2	22	100	154	283
August	2010	77	2	21	100	157	282
September	2010	79	2	19	100	159	276
October	2010	80	1	19	100	161	277
November	2010	78	0	22	100	156	285
December	2010	76	1	23	100	153	284
January	2011	75	2	23	100	152	305
February	2011	75	2	22	100	153	309
March	2011	77	1	21	100	156	308
April	2011	76	1	23	100	153	290
May	2011	75	2	23	100	152	283
June	2011	73	2	25	100	148	287
July	2011	74	3	23	100	151	287
August	2011	74	1	25	100	149	288
September	2011	71	2	27	100	144	289
October	2011	71	2	28	100	143	295
November	2011	71	3	26	100	145	303
December	2011	74	3	22	100	152	304
January	2012	76	3	21	100	155	298
February	2012	75	3	22	100	154	296
March	2012	76	2	22	100	154	305
April	2012	75	3	22	100	152	317
May	2012	77	3	20	100	158	311
June	2012	75	4	21	100	155	308
July	2012	75	3	22	100	154	299
August	2012	72	2	25	100	147	309
September	2012	75	2	23	100	152	313
October	2012	75	1	24	100	152	303
November	2012	78	2	20	100	157	285
December	2012	77	2	21	100	157	269
January	2013	80	2	17	100	163	280
February	2013	81	3	16	100	165	289
March	2013	81	2	17	100	163	300
April	2013	77	4	20	100	157	291
May	2013	79	2	19	100	159	281
June	2013	76	3	21	100	156	259
July	2013	80	3	17	100	163	277
August	2013	77	2	20	100	157	282
September	2013	80	1	19	100	161	295
October	2013	78	0	22	100	157	262
November	2013	78	1	21	100	157	260
December	2013	78	1	21	100	157	264
January	2014	77	2	21	100	156	279
February	2014	75	4	21	100	154	290
March	2014	77	3	20	100	157	274
April	2014	77	4	19	100	158	270

REGION NORTH EAST
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

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<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
May	2014	79	3	18	100	162	259
June	2014	79	5	17	100	162	280
July	2014	79	4	17	100	162	270
August	2014	79	3	18	100	161	268
September	2014	80	1	19	100	161	248
October	2014	79	1	20	100	159	233
November	2014	81	1	18	100	163	220
December	2014	82	2	17	100	165	244
January	2015	85	1	14	100	171	261
February	2015	81	3	16	100	165	263
March	2015	81	2	17	100	164	242
April	2015	77	3	20	100	158	235
May	2015	82	1	17	100	165	232
June	2015	81	1	17	100	164	245
July	2015	84	0	16	100	168	251
August	2015	80	0	20	100	160	251
September	2015	79	0	21	100	158	227
October	2015	77	2	21	100	156	224
November	2015	78	2	20	100	158	232
December	2015	78	2	20	100	159	242
January	2016	80	1	19	100	162	243
February	2016	81	1	19	100	162	224
March	2016	81	1	18	100	162	224
April	2016	79	0	20	100	159	235
May	2016	81	2	17	100	163	259
June	2016	79	3	18	100	161	256
July	2016	80	3	17	100	164	247
August	2016	79	2	19	100	159	222
September	2016	79	2	19	100	160	231
October	2016	75	2	23	100	153	232
November	2016	76	1	23	100	153	276
December	2016	74	1	25	100	149	276
January	2017	73	1	26	100	148	280
February	2017	74	1	25	100	149	257
March	2017	75	1	24	100	152	258
April	2017	77	2	21	100	155	266
May	2017	74	3	23	100	152	254
June	2017	76	3	21	100	154	252
July	2017	76	2	22	100	154	262
August	2017	75	2	23	100	152	287
September	2017	74	1	25	100	149	296
October	2017	69	2	29	100	140	297
November	2017	72	1	26	100	146	284
December	2017	71	2	27	100	143	282
January	2018	73	2	25	100	148	273
February	2018	68	3	29	100	139	277
March	2018	67	4	29	100	138	283
April	2018	65	4	32	100	133	294
May	2018	66	3	31	100	134	297
June	2018	66	3	32	100	134	285
July	2018	66	1	33	100	132	276
August	2018	64	2	33	100	131	271
September	2018	65	3	32	100	133	268
October	2018	65	3	32	100	133	268
November	2018	67	3	30	100	137	258

REGION NORTH EAST
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
December	2018	69	2	29	100	140	260
January	2019	68	3	29	100	139	253
February	2019	63	3	35	100	128	249
March	2019	61	4	35	100	127	249
April	2019	64	4	33	100	131	246
May	2019	64	5	32	100	132	241
June	2019	65	3	32	100	133	226
July	2019	66	4	30	100	136	229
August	2019	67	3	30	100	137	239
September	2019	65	4	31	100	133	249
October	2019	66	3	31	100	135	250
November	2019	66	2	32	100	135	264
December	2019	70	1	28	100	142	281
January	2020	72	2	27	100	145	276
February	2020	75	1	24	100	150	275
March	2020	67	2	31	100	137	286
April	2020	60	3	37	100	124	290
May	2020	56	3	41	100	115	305
June	2020	60	4	36	100	124	290
July	2020	66	4	30	100	135	292
August	2020	70	4	26	100	144	296
September	2020	67	4	29	100	138	283
October	2020	66	3	31	100	135	292
November	2020	65	2	32	100	133	276
December	2020	68	3	30	100	138	286
January	2021	65	2	33	100	132	279
February	2021	65	1	34	100	131	280
March	2021	59	1	40	100	118	274
April	2021	57	1	42	100	115	287
May	2021	52	2	46	100	106	289
June	2021	47	1	52	100	96	299
July	2021	39	2	59	100	79	287
August	2021	32	2	66	100	66	288
September	2021	28	2	69	100	59	278
October	2021	32	1	67	100	65	268
November	2021	31	1	67	100	64	257
December	2021	35	1	64	100	71	273
January	2022	32	1	67	100	65	290
February	2022	33	1	66	100	68	292
March	2022	29	1	69	100	60	277