## REGION NORTH EAST <br> TABLE 43 <br> SELLING CONDITIONS FOR HOUSES <br> (Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1993 | 18 | 3 | 79 | 100 | 39 | 286 |
| February | 1993 | 17 | 3 | 79 | 100 | 38 | 273 |
| March | 1993 | 22 | 3 | 75 | 100 | 47 | 279 |
| April | 1993 | 23 | 3 | 73 | 100 | 50 | 300 |
| May | 1993 | 28 | 5 | 67 | 100 | 60 | 313 |
| June | 1993 | 26 | 6 | 68 | 100 | 59 | 314 |
| July | 1993 | 28 | 6 | 66 | 100 | 62 | 313 |
| August | 1993 | 27 | 5 | 69 | 100 | 58 | 313 |
| September | 1993 | 26 | 6 | 68 | 100 | 58 | 305 |
| October | 1993 | 25 | 6 | 69 | 100 | 55 | 307 |
| November | 1993 | 26 | 8 | 66 | 100 | 61 | 307 |
| December | 1993 | 30 | 8 | 62 | 100 | 68 | 305 |
| January | 1994 | 31 | 8 | 61 | 100 | 70 | 294 |
| February | 1994 | 30 | 8 | 62 | 100 | 69 | 296 |
| March | 1994 | 30 | 6 | 64 | 100 | 66 | 308 |
| April | 1994 | 33 | 6 | 61 | 100 | 73 | 302 |
| May | 1994 | 42 | 6 | 53 | 100 | 89 | 299 |
| June | 1994 | 47 | 7 | 46 | 100 | 100 | 289 |
| July | 1994 | 47 | 7 | 46 | 100 | 101 | 300 |
| August | 1994 | 43 | 6 | 51 | 100 | 93 | 299 |
| September | 1994 | 41 | 6 | 53 | 100 | 88 | 304 |
| October | 1994 | 42 | 6 | 52 | 100 | 91 | 306 |
| November | 1994 | 38 | 7 | 55 | 100 | 83 | 298 |
| December | 1994 | 34 | 5 | 60 | 100 | 74 | 289 |
| January | 1995 | 30 | 7 | 63 | 100 | 66 | 291 |
| February | 1995 | 31 | 7 | 63 | 100 | 68 | 296 |
| March | 1995 | 33 | 7 | 60 | 100 | 73 | 302 |
| April | 1995 | 33 | 7 | 60 | 100 | 73 | 293 |
| May | 1995 | 35 | 7 | 59 | 100 | 76 | 297 |
| June | 1995 | 35 | 8 | 57 | 100 | 78 | 305 |
| July | 1995 | 39 | 7 | 53 | 100 | 86 | 299 |
| August | 1995 | 37 | 9 | 54 | 100 | 83 | 292 |
| September | 1995 | 37 | 6 | 56 | 100 | 81 | 293 |
| October | 1995 | 36 | 8 | 56 | 100 | 80 | 308 |
| November | 1995 | 34 | 7 | 59 | 100 | 75 | 323 |
| December | 1995 | 28 | 9 | 62 | 100 | 66 | 309 |
| January | 1996 | 26 | 9 | 66 | 100 | 60 | 301 |
| February | 1996 | 29 | 8 | 63 | 100 | 66 | 279 |
| March | 1996 | 37 | 5 | 57 | 100 | 80 | 288 |
| April | 1996 | 43 | 5 | 52 | 100 | 91 | 291 |
| May | 1996 | 41 | 5 | 53 | 100 | 88 | 312 |
| June | 1996 | 39 | 6 | 55 | 100 | 83 | 312 |
| July | 1996 | 34 | 5 | 61 | 100 | 73 | 318 |
| August | 1996 | 33 | 4 | 64 | 100 | 69 | 307 |
| September | 1996 | 36 | 4 | 60 | 100 | 76 | 303 |
| October | 1996 | 39 | 5 | 56 | 100 | 84 | 292 |
| November | 1996 | 43 | 6 | 51 | 100 | 92 | 297 |
| December | 1996 | 33 | 8 | 58 | 100 | 75 | 300 |
| January | 1997 | 31 | 10 | 59 | 100 | 72 | 297 |
| February | 1997 | 32 | 8 | 61 | 100 | 71 | 291 |
| March | 1997 | 40 | 7 | 54 | 100 | 86 | 281 |
| April | 1997 | 46 | 4 | 50 | 100 | 96 | 290 |
| May | 1997 | 45 | 7 | 48 | 100 | 97 | 294 |

# REGION NORTH EAST <br> TABLE 43 <br> SELLING CONDITIONS FOR HOUSES <br> (Three Month Moving Averages) 

| Date of | Survey | Good Time |  | Uncertain |  | Bad Time |  | Total |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

# REGION NORTH EAST <br> TABLE 43 <br> SELLING CONDITIONS FOR HOUSES <br> (Three Month Moving Averages) 

$\left.\begin{array}{lllllllll}\text { Date of } & \text { Survey } & \text { Good Time } & & \text { Uncertain } & & \text { Bad Time } & & \text { Total }\end{array}\right)$

# REGION NORTH EAST <br> TABLE 43 <br> SELLING CONDITIONS FOR HOUSES <br> (Three Month Moving Averages) 

| Date of S | urvey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | 2006 | 59 | 4 | 37 | 100 | 122 | 264 |
| August | 2006 | 52 | 1 | 47 | 100 | 105 | 275 |
| September | 2006 | 45 | 2 | 53 | 100 | 93 | 280 |
| October | 2006 | 40 | 2 | 58 | 100 | 82 | 284 |
| November | 2006 | 35 | 3 | 61 | 100 | 74 | 278 |
| December | 2006 | 31 | 2 | 67 | 100 | 64 | 281 |
| January | 2007 | 27 | 4 | 69 | 100 | 58 | 279 |
| February | 2007 | 26 | 4 | 70 | 100 | 56 | 280 |
| March | 2007 | 28 | 5 | 67 | 100 | 61 | 278 |
| April | 2007 | 30 | 5 | 65 | 100 | 65 | 286 |
| May | 2007 | 33 | 4 | 63 | 100 | 70 | 284 |
| June | 2007 | 33 | 3 | 64 | 100 | 68 | 283 |
| July | 2007 | 32 | 3 | 65 | 100 | 67 | 274 |
| August | 2007 | 31 | 4 | 65 | 100 | 67 | 278 |
| September | 2007 | 27 | 4 | 69 | 100 | 58 | 264 |
| October | 2007 | 22 | 4 | 74 | 100 | 48 | 272 |
| November | 2007 | 17 | 2 | 81 | 100 | 36 | 269 |
| December | 2007 | 16 | 2 | 82 | 100 | 34 | 283 |
| January | 2008 | 15 | 0 | 85 | 100 | 30 | 274 |
| February | 2008 | 12 | 0 | 88 | 100 | 24 | 265 |
| March | 2008 | 10 | 1 | 88 | 100 | 22 | 268 |
| April | 2008 | 10 | 2 | 89 | 100 | 21 | 280 |
| May | 2008 | 12 | 2 | 86 | 100 | 26 | 279 |
| June | 2008 | 10 | 2 | 88 | 100 | 23 | 275 |
| July | 2008 | 11 | 3 | 86 | 100 | 24 | 281 |
| August | 2008 | 8 | 3 | 89 | 100 | 19 | 282 |
| September | 2008 | 8 | 2 | 90 | 100 | 18 | 307 |
| October | 2008 | 7 | 2 | 92 | 100 | 15 | 293 |
| November | 2008 | 6 | 1 | 93 | 100 | 13 | 293 |
| December | 2008 | 6 | 2 | 93 | 100 | 13 | 268 |
| January | 2009 | 7 | 2 | 91 | 100 | 16 | 270 |
| February | 2009 | 6 | 2 | 92 | 100 | 14 | 273 |
| March | 2009 | 6 | 2 | 92 | 100 | 14 | 289 |
| April | 2009 | 4 | 2 | 94 | 100 | 10 | 281 |
| May | 2009 | 7 | 1 | 92 | 100 | 15 | 292 |
| June | 2009 | 8 | 2 | 90 | 100 | 17 | 281 |
| July | 2009 | 7 | 2 | 91 | 100 | 16 | 288 |
| August | 2009 | 6 | 2 | 93 | 100 | 13 | 280 |
| September | 2009 | 6 | 1 | 93 | 100 | 13 | 290 |
| October | 2009 | 8 | 1 | 91 | 100 | 17 | 274 |
| November | 2009 | 10 | , | 89 | 100 | 21 | 284 |
| December | 2009 | 10 | 1 | 89 | 100 | 21 | 295 |
| January | 2010 | 8 | 2 | 90 | 100 | 19 | 295 |
| February | 2010 | 6 | 2 | 92 | 100 | 15 | 282 |
| March | 2010 | 6 | 2 | 91 | 100 | 15 | 267 |
| April | 2010 | 8 | 2 | 90 | 100 | 17 | 278 |
| May | 2010 | 10 | 2 | 88 | 100 | 22 | 286 |
| June | 2010 | 12 | 2 | 86 | 100 | 26 | 282 |
| July | 2010 | 13 | 1 | 86 | 100 | 27 | 283 |
| August | 2010 | 12 | 2 | 85 | 100 | 27 | 282 |
| September | 2010 | 9 | 2 | 89 | 100 | 20 | 276 |
| October | 2010 | 6 | 3 | 91 | 100 | 15 | 277 |
| November | 2010 | 5 | 1 | 94 | 100 | 12 | 285 |
| December | 2010 | 6 | 1 | 93 | 100 | 13 | 284 |

# REGION NORTH EAST <br> TABLE 43 <br> SELLING CONDITIONS FOR HOUSES <br> (Three Month Moving Averages) 

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 2011 | 6 | 2 | 92 | 100 | 14 | 305 |
| February | 2011 | 7 | 2 | 91 | 100 | 16 | 309 |
| March | 2011 | 5 | 3 | 92 | 100 | 13 | 308 |
| April | 2011 | 5 | 2 | 93 | 100 | 12 | 290 |
| May | 2011 | 5 | 2 | 93 | 100 | 12 | 283 |
| June | 2011 | 7 | 2 | 91 | 100 | 16 | 287 |
| July | 2011 | 8 | 3 | 89 | 100 | 18 | 287 |
| August | 2011 | 9 | 2 | 89 | 100 | 20 | 288 |
| September | 2011 | 9 | 1 | 90 | 100 | 19 | 289 |
| October | 2011 | 8 | 1 | 91 | 100 | 17 | 295 |
| November | 2011 | 6 | 1 | 93 | 100 | 13 | 303 |
| December | 2011 | 5 | 0 | 95 | 100 | 10 | 304 |
| January | 2012 | 7 | 0 | 93 | 100 | 14 | 298 |
| February | 2012 | 7 | 1 | 93 | 100 | 14 | 296 |
| March | 2012 | 7 | 1 | 92 | 100 | 15 | 305 |
| April | 2012 | 10 | 1 | 89 | 100 | 21 | 317 |
| May | 2012 | 11 | 1 | 87 | 100 | 24 | 311 |
| June | 2012 | 11 | 2 | 87 | 100 | 24 | 308 |
| July | 2012 | 9 | 2 | 88 | 100 | 21 | 299 |
| August | 2012 | 10 | 3 | 87 | 100 | 23 | 309 |
| September | 2012 | 12 | 3 | 85 | 100 | 27 | 313 |
| October | 2012 | 13 | 3 | 84 | 100 | 29 | 303 |
| November | 2012 | 14 | 3 | 83 | 100 | 31 | 285 |
| December | 2012 | 17 | 1 | 81 | 100 | 36 | 269 |
| January | 2013 | 18 | 2 | 80 | 100 | 38 | 280 |
| February | 2013 | 18 | 3 | 79 | 100 | 39 | 289 |
| March | 2013 | 21 | 3 | 76 | 100 | 45 | 300 |
| April | 2013 | 25 | 5 | 70 | 100 | 55 | 291 |
| May | 2013 | 31 | 3 | 66 | 100 | 65 | 281 |
| June | 2013 | 32 | 3 | 65 | 100 | 68 | 259 |
| July | 2013 | 33 | 3 | 63 | 100 | 70 | 277 |
| August | 2013 | 38 | 4 | 58 | 100 | 79 | 282 |
| September | 2013 | 36 | 5 | 59 | 100 | 77 | 295 |
| October | 2013 | 37 | 4 | 59 | 100 | 78 | 262 |
| November | 2013 | 33 | 4 | 63 | 100 | 69 | 260 |
| December | 2013 | 35 | 4 | 61 | 100 | 75 | 264 |
| January | 2014 | 37 | 5 | 57 | 100 | 80 | 279 |
| February | 2014 | 41 | 6 | 53 | 100 | 88 | 290 |
| March | 2014 | 41 | 4 | 55 | 100 | 86 | 274 |
| April | 2014 | 39 | 3 | 58 | 100 | 81 | 270 |
| May | 2014 | 38 | 2 | 60 | 100 | 79 | 259 |
| June | 2014 | 38 | 4 | 58 | 100 | 80 | 280 |
| July | 2014 | 40 | 6 | 54 | 100 | 86 | 270 |
| August | 2014 | 38 | 6 | 56 | 100 | 82 | 268 |
| September | 2014 | 38 | 4 | 57 | 100 | 81 | 248 |
| October | 2014 | 36 | 4 | 60 | 100 | 77 | 233 |
| November | 2014 | 39 | 5 | 57 | 100 | 82 | 220 |
| December | 2014 | 42 | 6 | 52 | 100 | 89 | 244 |
| January | 2015 | 46 | 6 | 48 | 100 | 98 | 261 |
| February | 2015 | 47 | 7 | 47 | 100 | 100 | 263 |
| March | 2015 | 45 | 6 | 49 | 100 | 95 | 242 |
| April | 2015 | 45 | 5 | 49 | 100 | 96 | 235 |
| May | 2015 | 47 | 5 | 47 | 100 | 100 | 232 |
| June | 2015 | 53 | 4 | 43 | 100 | 109 | 245 |
| July | 2015 | 55 | 4 | 41 | 100 | 114 | 251 |

# REGION NORTH EAST <br> TABLE 43 <br> SELLING CONDITIONS FOR HOUSES <br> (Three Month Moving Averages) 

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| August | 2015 | 57 | 3 | 40 | 100 | 117 | 251 |
| September | 2015 | 53 | 4 | 43 | 100 | 110 | 227 |
| October | 2015 | 50 | 4 | 46 | 100 | 103 | 224 |
| November | 2015 | 47 | 5 | 48 | 100 | 100 | 232 |
| December | 2015 | 47 | 4 | 49 | 100 | 98 | 242 |
| January | 2016 | 50 | 3 | 47 | 100 | 103 | 243 |
| February | 2016 | 53 | 4 | 43 | 100 | 111 | 224 |
| March | 2016 | 55 | 4 | 41 | 100 | 114 | 224 |
| April | 2016 | 50 | 4 | 46 | 100 | 105 | 235 |
| May | 2016 | 50 | 4 | 46 | 100 | 104 | 259 |
| June | 2016 | 52 | 4 | 44 | 100 | 108 | 256 |
| July | 2016 | 58 | 5 | 37 | 100 | 121 | 247 |
| August | 2016 | 61 | 4 | 36 | 100 | 125 | 222 |
| September | 2016 | 62 | 3 | 35 | 100 | 127 | 231 |
| October | 2016 | 59 | 1 | 39 | 100 | 120 | 232 |
| November | 2016 | 56 | 3 | 42 | 100 | 114 | 276 |
| December | 2016 | 52 | 4 | 44 | 100 | 109 | 276 |
| January | 2017 | 54 | 6 | 40 | 100 | 114 | 280 |
| February | 2017 | 53 | 6 | 42 | 100 | 111 | 257 |
| March | 2017 | 56 | 4 | 39 | 100 | 117 | 258 |
| April | 2017 | 60 | 3 | 37 | 100 | 123 | 266 |
| May | 2017 | 66 | 2 | 32 | 100 | 134 | 254 |
| June | 2017 | 66 | 4 | 30 | 100 | 136 | 252 |
| July | 2017 | 63 | 5 | 32 | 100 | 131 | 262 |
| August | 2017 | 60 | 5 | 34 | 100 | 126 | 287 |
| September | 2017 | 63 | 5 | 32 | 100 | 131 | 296 |
| October | 2017 | 68 | 5 | 27 | 100 | 141 | 297 |
| November | 2017 | 64 | 5 | 31 | 100 | 133 | 284 |
| December | 2017 | 62 | 6 | 32 | 100 | 130 | 282 |
| January | 2018 | 57 | 7 | 36 | 100 | 120 | 273 |
| February | 2018 | 60 | 7 | 33 | 100 | 128 | 277 |
| March | 2018 | 62 | 6 | 31 | 100 | 131 | 283 |
| April | 2018 | 65 | 5 | 30 | 100 | 135 | 294 |
| May | 2018 | 68 | 4 | 27 | 100 | 141 | 297 |
| June | 2018 | 70 | 4 | 26 | 100 | 144 | 285 |
| July | 2018 | 70 | 4 | 25 | 100 | 145 | 276 |
| August | 2018 | 71 | 5 | 23 | 100 | 148 | 271 |
| September | 2018 | 72 | 6 | 23 | 100 | 149 | 268 |
| October | 2018 | 72 | 7 | 21 | 100 | 151 | 268 |
| November | 2018 | 68 | 7 | 25 | 100 | 143 | 258 |
| December | 2018 | 67 | 6 | 26 | 100 | 141 | 260 |
| January | 2019 | 67 | 6 | 27 | 100 | 140 | 253 |
| February | 2019 | 69 | 6 | 25 | 100 | 144 | 249 |
| March | 2019 | 69 | 5 | 25 | 100 | 144 | 249 |
| April | 2019 | 70 | 4 | 26 | 100 | 144 | 246 |
| May | 2019 | 69 | 4 | 27 | 100 | 142 | 241 |
| June | 2019 | 68 | 5 | 27 | 100 | 141 | 226 |
| July | 2019 | 66 | 5 | 28 | 100 | 138 | 229 |
| August | 2019 | 68 | 4 | 28 | 100 | 141 | 239 |
| September | 2019 | 70 | 3 | 28 | 100 | 142 | 249 |
| October | 2019 | 72 | 3 | 25 | 100 | 147 | 250 |
| November | 2019 | 70 | 3 | 27 | 100 | 143 | 264 |
| December | 2019 | 69 | 4 | 27 | 100 | 142 | 281 |
| January | 2020 | 68 | 3 | 28 | 100 | 140 | 276 |

## REGION NORTH EAST <br> TABLE 43 <br> SELLING CONDITIONS FOR HOUSES <br> (Three Month Moving Averages)

| Date of | Survey |
| :--- | ---: |
| February | 2020 |
| March | 2020 |
| April | 2020 |
| May | 2020 |
| June | 2020 |
| July | 2020 |
| August | 2020 |
| September | 2020 |
| October | 2020 |
| November | 2020 |
| December | 2020 |
|  |  |
| January | 2021 |
| February | 2021 |
| March | 2021 |
| April | 2021 |
| May | 2021 |
| June | 2021 |
| July | 2021 |
| August | 2021 |
| September | 2021 |
| October | 2021 |
| November | 2021 |
| December | 2021 |
|  |  |
| January | 2022 |
| February | 2022 |
| March | 2022 |


| Good Time | Uncertain |
| :---: | :---: |
| 66 | 3 |
| 67 | 2 |
| 50 | 2 |
| 38 | 2 |
| 24 | 3 |
| 34 | 3 |
| 44 | 3 |
| 55 | 3 |
| 60 | 4 |
| 62 | 3 |
| 60 | 3 |
| 58 | 2 |
| 61 | 2 |
| 63 | 1 |
| 69 | 2 |
| 72 | 2 |
| 77 | 3 |
| 78 | 3 |
| 80 | 2 |
| 80 | 1 |
| 81 | 2 |
| 80 | 2 |
| 84 | 2 |
| 84 | 2 |
| 84 | 2 |
| 80 | 2 |


| Bad Time | Total | $\underline{\text { Relative }}$ | $\underline{\text { Cases }}$ |
| :---: | :---: | :---: | :---: |
| 30 | 100 | 136 | 275 |
| 31 | 100 | 136 | 286 |
| 48 | 100 | 102 | 290 |
| 61 | 100 | 77 | 305 |
| 73 | 100 | 52 | 290 |
| 63 | 100 | 71 | 292 |
| 53 | 100 | 92 | 296 |
| 42 | 100 | 113 | 283 |
| 36 | 100 | 124 | 292 |
| 35 | 100 | 127 | 276 |
| 37 | 100 | 123 | 286 |
| 39 | 100 | 119 | 279 |
| 37 | 100 | 124 | 280 |
| 36 | 100 | 127 | 274 |
| 29 | 100 | 140 | 287 |
| 26 | 100 | 146 | 289 |
| 19 | 100 | 158 | 299 |
| 20 | 100 | 158 | 287 |
| 17 | 100 | 163 | 288 |
| 19 | 100 | 161 | 278 |
| 17 | 100 | 164 | 268 |
| 18 | 100 | 162 | 257 |
| 14 | 100 | 169 | 273 |
| 14 | 100 | 169 | 290 |
| 14 | 100 | 170 | 292 |
| 18 | 100 | 162 | 277 |

