# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a new vehicle, such as a car, pickup, van, or sport utility vehicle?"

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March | 1978 | 49 | 14 | 37 | 100 | 112 | 634 |
| April | 1978 | 51 | 15 | 34 | 100 | 118 | 602 |
| May | 1978 | 53 | 16 | 30 | 100 | 123 | 618 |
| June | 1978 | 54 | 16 | 31 | 100 | 123 | 586 |
| July | 1978 | 52 | 17 | 32 | 100 | 120 | 604 |
| August | 1978 | 51 | 16 | 33 | 100 | 118 | 580 |
| September | 1978 | 47 | 17 | 35 | 100 | 112 | 609 |
| October | 1978 | 47 | 17 | 37 | 100 | 110 | 601 |
| November | 1978 | 44 | 16 | 40 | 100 | 104 | 662 |
| December | 1978 | 45 | 17 | 38 | 100 | 107 | 658 |
| January | 1979 | 43 | 15 | 42 | 100 | 102 | 686 |
| February | 1979 | 44 | 16 | 40 | 100 | 104 | 639 |
| March | 1979 | 45 | 14 | 41 | 100 | 104 | 609 |
| April | 1979 | 42 | 15 | 43 | 100 | 98 | 584 |
| May | 1979 | 42 | 13 | 45 | 100 | 96 | 566 |
| June | 1979 | 35 | 15 | 50 | 100 | 85 | 643 |
| July | 1979 | 33 | 15 | 52 | 100 | 81 | 732 |
| August | 1979 | 33 | 14 | 52 | 100 | 81 | 718 |
| September | 1979 | 36 | 13 | 51 | 100 | 85 | 690 |
| October | 1979 | 42 | 11 | 46 | 100 | 96 | 648 |
| November | 1979 | 42 | 11 | 48 | 100 | 94 | 704 |
| December | 1979 | 44 | 10 | 47 | 100 | 97 | 691 |
| January | 1980 | 43 | 8 | 49 | 100 | 93 | 632 |
| February | 1980 | 45 | 8 | 47 | 100 | 98 | 551 |
| March | 1980 | 44 | 7 | 49 | 100 | 95 | 516 |
| April | 1980 | 41 | 9 | 50 | 100 | 91 | 494 |
| May | 1980 | 36 | 8 | 56 | 100 | 80 | 431 |
| June | 1980 | 32 | 10 | 58 | 100 | 74 | 433 |
| July | 1980 | 32 | 12 | 57 | 100 | 75 | 439 |
| August | 1980 | 37 | 13 | 50 | 100 | 87 | 440 |
| September | 1980 | 42 | 13 | 45 | 100 | 97 | 452 |
| October | 1980 | 45 | 15 | 40 | 100 | 104 | 452 |
| November | 1980 | 41 | 16 | 43 | 100 | 98 | 458 |
| December | 1980 | 35 | 14 | 51 | 100 | 84 | 445 |
| January | 1981 | 31 | 12 | 57 | 100 | 73 | 457 |
| February | 1981 | 32 | 11 | 57 | 100 | 76 | 458 |
| March | 1981 | 34 | 11 | 55 | 100 | 79 | 480 |
| April | 1981 | 38 | 11 | 51 | 100 | 88 | 488 |
| May | 1981 | 37 | 9 | 53 | 100 | 84 | 475 |
| June | 1981 | 38 | 9 | 54 | 100 | 84 | 467 |
| July | 1981 | 36 | 6 | 57 | 100 | 79 | 431 |
| August | 1981 | 38 | 9 | 53 | 100 | 86 | 438 |
| September | 1981 | 42 | 11 | 47 | 100 | 95 | 416 |
| October | 1981 | 41 | 12 | 47 | 100 | 94 | 441 |
| November | 1981 | 39 | 11 | 50 | 100 | 89 | 430 |
| December | 1981 | 36 | 9 | 55 | 100 | 81 | 442 |
| January | 1982 | 37 | 9 | 55 | 100 | 82 | 418 |
| February | 1982 | 39 | 8 | 53 | 100 | 86 | 411 |
| March | 1982 | 41 | 9 | 50 | 100 | 90 | 397 |

# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April | 1982 | 44 | 8 | 48 | 100 | 96 | 407 |
| May | 1982 | 42 | 7 | 51 | 100 | 91 | 415 |
| June | 1982 | 39 | 6 | 54 | 100 | 85 | 428 |
| July | 1982 | 36 | 8 | 56 | 100 | 80 | 457 |
| August | 1982 | 35 | 12 | 53 | 100 | 83 | 455 |
| September | 1982 | 37 | 14 | 49 | 100 | 88 | 430 |
| October | 1982 | 40 | 14 | 46 | 100 | 95 | 402 |
| November | 1982 | 42 | 11 | 47 | 100 | 95 | 417 |
| December | 1982 | 47 | 10 | 43 | 100 | 104 | 437 |
| January | 1983 | 49 | 9 | 43 | 100 | 106 | 461 |
| February | 1983 | 53 | 9 | 38 | 100 | 115 | 454 |
| March | 1983 | 54 | 9 | 38 | 100 | 116 | 454 |
| April | 1983 | 58 | 7 | 35 | 100 | 123 | 433 |
| May | 1983 | 63 | 5 | 32 | 100 | 131 | 438 |
| June | 1983 | 67 | 3 | 29 | 100 | 138 | 448 |
| July | 1983 | 69 | 4 | 27 | 100 | 142 | 435 |
| August | 1983 | 67 | 6 | 27 | 100 | 140 | 427 |
| September | 1983 | 63 | 8 | 29 | 100 | 134 | 431 |
| October | 1983 | 60 | 8 | 32 | 100 | 128 | 420 |
| November | 1983 | 60 | 9 | 31 | 100 | 129 | 414 |
| December | 1983 | 59 | 10 | 31 | 100 | 128 | 439 |
| January | 1984 | 61 | 11 | 28 | 100 | 134 | 474 |
| February | 1984 | 58 | 13 | 29 | 100 | 128 | 503 |
| March | 1984 | 61 | 13 | 26 | 100 | 136 | 487 |
| April | 1984 | 61 | 12 | 28 | 100 | 133 | 480 |
| May | 1984 | 66 | 9 | 25 | 100 | 140 | 444 |
| June | 1984 | 65 | 7 | 27 | 100 | 138 | 449 |
| July | 1984 | 66 | 8 | 26 | 100 | 141 | 452 |
| August | 1984 | 65 | 9 | 27 | 100 | 138 | 466 |
| September | 1984 | 63 | 8 | 29 | 100 | 134 | 419 |
| October | 1984 | 58 | 10 | 32 | 100 | 125 | 406 |
| November | 1984 | 54 | 10 | 36 | 100 | 118 | 390 |
| December | 1984 | 52 | 12 | 36 | 100 | 116 | 405 |
| January | 1985 | 56 | 10 | 34 | 100 | 122 | 389 |
| February | 1985 | 59 | 10 | 31 | 100 | 127 | 379 |
| March | 1985 | 65 | 7 | 28 | 100 | 138 | 345 |
| April | 1985 | 71 | 5 | 25 | 100 | 146 | 341 |
| May | 1985 | 70 | 4 | 26 | 100 | 145 | 343 |
| June | 1985 | 68 | 7 | 25 | 100 | 143 | 361 |
| July | 1985 | 66 | 11 | 23 | 100 | 143 | 352 |
| August | 1985 | 65 | 12 | 23 | 100 | 141 | 359 |
| September | 1985 | 69 | 10 | 22 | 100 | 147 | 333 |
| October | 1985 | 67 | 8 | 25 | 100 | 142 | 332 |
| November | 1985 | 73 | 6 | 21 | 100 | 151 | 310 |
| December | 1985 | 69 | 7 | 24 | 100 | 144 | 345 |
| January | 1986 | 71 | 6 | 23 | 100 | 148 | 351 |
| February | 1986 | 71 | 6 | 23 | 100 | 148 | 380 |
| March | 1986 | 74 | 6 | 20 | 100 | 154 | 349 |
| April | 1986 | 75 | 6 | 19 | 100 | 156 | 328 |
| May | 1986 | 77 | 6 | 17 | 100 | 160 | 308 |
| June | 1986 | 78 | 6 | 16 | 100 | 162 | 331 |
| July | 1986 | 79 | 5 | 17 | 100 | 162 | 352 |

# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

$\left.\begin{array}{lllllllll}\text { Date of } & \text { Survey } & \text { Good Time } & & \text { Uncertain } & & \text { Bad Time } & & \text { Total }\end{array}\right)$

# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

| Date of | Survey | Good Time |  | Uncertain |  | Bad Time |  | Total |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March | 1995 | 61 | 10 | 29 | 100 | 133 | 302 |
| April | 1995 | 56 | 12 | 32 | 100 | 125 | 293 |
| May | 1995 | 57 | 9 | 34 | 100 | 123 | 297 |
| June | 1995 | 57 | 9 | 34 | 100 | 122 | 305 |
| July | 1995 | 64 | 6 | 29 | 100 | 135 | 299 |
| August | 1995 | 63 | 7 | 30 | 100 | 133 | 292 |
| September | 1995 | 64 | 6 | 30 | 100 | 134 | 293 |
| October | 1995 | 55 | 9 | 36 | 100 | 119 | 308 |
| November | 1995 | 55 | 10 | 35 | 100 | 120 | 323 |
| December | 1995 | 55 | 11 | 34 | 100 | 121 | 309 |
| January | 1996 | 57 | 9 | 33 | 100 | 124 | 301 |
| February | 1996 | 57 | 8 | 35 | 100 | 123 | 279 |
| March | 1996 | 60 | 7 | 33 | 100 | 127 | 288 |
| April | 1996 | 59 | 9 | 32 | 100 | 127 | 291 |
| May | 1996 | 58 | 11 | 30 | 100 | 128 | 312 |
| June | 1996 | 56 | 12 | 33 | 100 | 123 | 312 |
| July | 1996 | 58 | 10 | 32 | 100 | 126 | 318 |
| August | 1996 | 61 | 8 | 31 | 100 | 131 | 307 |
| September | 1996 | 61 | 7 | 32 | 100 | 129 | 303 |
| October | 1996 | 61 | 8 | 31 | 100 | 130 | 292 |
| November | 1996 | 59 | 9 | 32 | 100 | 128 | 297 |
| December | 1996 | 61 | 9 | 31 | 100 | 130 | 300 |
| January | 1997 | 62 | 12 | 26 | 100 | 136 | 297 |
| February | 1997 | 61 | 9 | 30 | 100 | 131 | 291 |
| March | 1997 | 63 | 9 | 28 | 100 | 135 | 281 |
| April | 1997 | 62 | 6 | 32 | 100 | 130 | 290 |
| May | 1997 | 64 | 9 | 28 | 100 | 136 | 294 |
| June | 1997 | 65 | 9 | 26 | 100 | 138 | 306 |
| July | 1997 | 63 | 12 | 25 | 100 | 137 | 301 |
| August | 1997 | 65 | 12 | 23 | 100 | 142 | 308 |
| September | 1997 | 63 | 15 | 22 | 100 | 141 | 298 |
| October | 1997 | 67 | 15 | 18 | 100 | 149 | 299 |
| November | 1997 | 66 | 13 | 20 | 100 | 146 | 298 |
| December | 1997 | 68 | 12 | 20 | 100 | 147 | 298 |
| January | 1998 | 66 | 13 | 22 | 100 | 144 | 295 |
| February | 1998 | 68 | 14 | 18 | 100 | 151 | 286 |
| March | 1998 | 65 | 16 | 19 | 100 | 146 | 276 |
| April | 1998 | 64 | 17 | 20 | 100 | 144 | 280 |
| May | 1998 | 62 | 17 | 21 | 100 | 140 | 279 |
| June | 1998 | 66 | 15 | 19 | 100 | 147 | 281 |
| July | 1998 | 66 | 13 | 21 | 100 | 145 | 276 |
| August | 1998 | 70 | 13 | 18 | 100 | 152 | 272 |
| September | 1998 | 68 | 13 | 20 | 100 | 148 | 284 |
| October | 1998 | 68 | 14 | 18 | 100 | 150 | 291 |
| November | 1998 | 69 | 13 | 18 | 100 | 151 | 298 |
| December | 1998 | 71 | 13 | 16 | 100 | 155 | 294 |
| January | 1999 | 75 | 11 | 14 | 100 | 160 | 284 |
| February | 1999 | 70 | 14 | 16 | 100 | 153 | 279 |
| March | 1999 | 70 | 14 | 16 | 100 | 154 | 277 |
| April | 1999 | 69 | 15 | 16 | 100 | 152 | 285 |
| May | 1999 | 73 | 12 | 16 | 100 | 157 | 293 |
| June | 1999 | 72 | 11 | 17 | 100 | 156 | 301 |

# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

$\left.\begin{array}{lllllllll}\text { Date of } & \text { Survey } & \text { Good Time } & & \text { Uncertain } & & \text { Bad Time } & & \text { Total }\end{array}\right)$

# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| November | 2003 | 76 | 11 | 13 | 100 | 164 | 299 |
| December | 2003 | 80 | 10 | 10 | 100 | 170 | 284 |
| January | 2004 | 80 | 6 | 14 | 100 | 167 | 275 |
| February | 2004 | 77 | 8 | 15 | 100 | 162 | 260 |
| March | 2004 | 72 | 10 | 19 | 100 | 153 | 272 |
| April | 2004 | 70 | 10 | 19 | 100 | 151 | 276 |
| May | 2004 | 68 | 9 | 22 | 100 | 146 | 281 |
| June | 2004 | 68 | 7 | 25 | 100 | 143 | 286 |
| July | 2004 | 65 | 8 | 26 | 100 | 139 | 279 |
| August | 2004 | 65 | 9 | 27 | 100 | 138 | 281 |
| September | 2004 | 67 | 10 | 23 | 100 | 144 | 273 |
| October | 2004 | 72 | 7 | 21 | 100 | 151 | 273 |
| November | 2004 | 72 | 8 | 20 | 100 | 152 | 260 |
| December | 2004 | 72 | 10 | 19 | 100 | 153 | 258 |
| January | 2005 | 68 | 12 | 19 | 100 | 149 | 252 |
| February | 2005 | 65 | 13 | 22 | 100 | 143 | 253 |
| March | 2005 | 61 | 12 | 27 | 100 | 133 | 265 |
| April | 2005 | 59 | 12 | 29 | 100 | 130 | 277 |
| May | 2005 | 61 | 13 | 26 | 100 | 135 | 273 |
| June | 2005 | 66 | 13 | 21 | 100 | 145 | 245 |
| July | 2005 | 69 | 11 | 20 | 100 | 149 | 239 |
| August | 2005 | 71 | 8 | 21 | 100 | 150 | 246 |
| September | 2005 | 67 | 7 | 26 | 100 | 141 | 275 |
| October | 2005 | 63 | 8 | 29 | 100 | 134 | 280 |
| November | 2005 | 61 | 7 | 32 | 100 | 129 | 277 |
| December | 2005 | 61 | 6 | 33 | 100 | 129 | 258 |
| January | 2006 | 64 | 6 | 30 | 100 | 134 | 253 |
| February | 2006 | 64 | 6 | 29 | 100 | 135 | 272 |
| March | 2006 | 68 | 6 | 26 | 100 | 142 | 291 |
| April | 2006 | 68 | 5 | 27 | 100 | 141 | 298 |
| May | 2006 | 61 | 7 | 33 | 100 | 128 | 284 |
| June | 2006 | 58 | 6 | 36 | 100 | 122 | 266 |
| July | 2006 | 55 | 5 | 40 | 100 | 115 | 264 |
| August | 2006 | 61 | 4 | 34 | 100 | 127 | 275 |
| September | 2006 | 64 | 5 | 31 | 100 | 133 | 280 |
| October | 2006 | 66 | 4 | 30 | 100 | 136 | 284 |
| November | 2006 | 66 | 4 | 30 | 100 | 136 | 278 |
| December | 2006 | 66 | 5 | 29 | 100 | 137 | 281 |
| January | 2007 | 67 | 6 | 28 | 100 | 139 | 279 |
| February | 2007 | 66 | 5 | 29 | 100 | 137 | 280 |
| March | 2007 | 65 | 6 | 29 | 100 | 136 | 278 |
| April | 2007 | 63 | 6 | 31 | 100 | 132 | 286 |
| May | 2007 | 64 | 7 | 29 | 100 | 135 | 284 |
| June | 2007 | 62 | 6 | 32 | 100 | 131 | 283 |
| July | 2007 | 63 | 7 | 31 | 100 | 132 | 274 |
| August | 2007 | 65 | 6 | 29 | 100 | 136 | 278 |
| September | 2007 | 65 | 7 | 27 | 100 | 138 | 264 |
| October | 2007 | 65 | 9 | 26 | 100 | 138 | 272 |
| November | 2007 | 56 | 11 | 33 | 100 | 123 | 269 |
| December | 2007 | 54 | 10 | 36 | 100 | 118 | 283 |
| January | 2008 | 50 | 11 | 40 | 100 | 110 | 274 |

# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

$\left.\begin{array}{lllllllll}\text { Date of } & \text { Survey } & \text { Good Time } & & \text { Uncertain } & & \text { Bad Time } & & \text { Total }\end{array}\right)$

# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June | 2012 | 57 | 6 | 37 | 100 | 120 | 308 |
| July | 2012 | 59 | 7 | 34 | 100 | 126 | 299 |
| August | 2012 | 58 | 9 | 33 | 100 | 125 | 309 |
| September | 2012 | 62 | 7 | 30 | 100 | 132 | 313 |
| October | 2012 | 62 | 6 | 31 | 100 | 131 | 303 |
| November | 2012 | 62 | 6 | 32 | 100 | 130 | 285 |
| December | 2012 | 63 | 7 | 30 | 100 | 133 | 269 |
| January | 2013 | 62 | 7 | 32 | 100 | 130 | 280 |
| February | 2013 | 63 | 4 | 33 | 100 | 129 | 289 |
| March | 2013 | 62 | 3 | 35 | 100 | 128 | 300 |
| April | 2013 | 64 | 4 | 32 | 100 | 132 | 291 |
| May | 2013 | 67 | 6 | 26 | 100 | 141 | 281 |
| June | 2013 | 65 | 7 | 28 | 100 | 137 | 259 |
| July | 2013 | 67 | 7 | 26 | 100 | 141 | 277 |
| August | 2013 | 65 | 7 | 28 | 100 | 137 | 282 |
| September | 2013 | 64 | 8 | 28 | 100 | 136 | 295 |
| October | 2013 | 60 | 9 | 31 | 100 | 129 | 262 |
| November | 2013 | 60 | 7 | 34 | 100 | 126 | 260 |
| December | 2013 | 62 | 7 | 31 | 100 | 131 | 264 |
| January | 2014 | 67 | 5 | 28 | 100 | 139 | 279 |
| February | 2014 | 67 | 7 | 25 | 100 | 142 | 290 |
| March | 2014 | 66 | 8 | 26 | 100 | 140 | 274 |
| April | 2014 | 62 | 8 | 30 | 100 | 132 | 270 |
| May | 2014 | 58 | 10 | 32 | 100 | 127 | 259 |
| June | 2014 | 60 | 9 | 31 | 100 | 129 | 280 |
| July | 2014 | 65 | 9 | 26 | 100 | 140 | 270 |
| August | 2014 | 67 | 6 | 27 | 100 | 141 | 268 |
| September | 2014 | 68 | 6 | 27 | 100 | 141 | 248 |
| October | 2014 | 69 | 6 | 26 | 100 | 143 | 233 |
| November | 2014 | 75 | 7 | 18 | 100 | 157 | 220 |
| December | 2014 | 78 | 7 | 15 | 100 | 163 | 244 |
| January | 2015 | 81 | 6 | 13 | 100 | 168 | 261 |
| February | 2015 | 81 | 4 | 15 | 100 | 166 | 263 |
| March | 2015 | 81 | 3 | 16 | 100 | 164 | 242 |
| April | 2015 | 75 | 4 | 21 | 100 | 154 | 235 |
| May | 2015 | 71 | 6 | 22 | 100 | 149 | 232 |
| June | 2015 | 69 | 7 | 24 | 100 | 145 | 245 |
| July | 2015 | 69 | 8 | 23 | 100 | 146 | 251 |
| August | 2015 | 69 | 8 | 23 | 100 | 146 | 251 |
| September | 2015 | 68 | 7 | 25 | 100 | 143 | 227 |
| October | 2015 | 67 | 7 | 26 | 100 | 142 | 224 |
| November | 2015 | 69 | 8 | 23 | 100 | 146 | 232 |
| December | 2015 | 71 | 7 | 23 | 100 | 148 | 242 |
| January | 2016 | 74 | 6 | 19 | 100 | 155 | 243 |
| February | 2016 | 75 | 5 | 21 | 100 | 154 | 224 |
| March | 2016 | 75 | 7 | 18 | 100 | 157 | 224 |
| April | 2016 | 74 | 5 | 21 | 100 | 154 | 235 |
| May | 2016 | 77 | 6 | 17 | 100 | 160 | 259 |
| June | 2016 | 73 | 5 | 22 | 100 | 151 | 256 |
| July | 2016 | 73 | 7 | 20 | 100 | 154 | 247 |
| August | 2016 | 69 | 7 | 24 | 100 | 145 | 222 |
| September | 2016 | 72 | 6 | 22 | 100 | 149 | 231 |

# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

| Date of | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| October | 2016 | 67 | 6 | 27 | 100 | 140 | 232 |
| November | 2016 | 66 | 8 | 26 | 100 | 139 | 276 |
| December | 2016 | 64 | 9 | 27 | 100 | 137 | 276 |
| January | 2017 | 68 | 8 | 24 | 100 | 144 | 280 |
| February | 2017 | 68 | 6 | 26 | 100 | 142 | 257 |
| March | 2017 | 72 | 5 | 23 | 100 | 149 | 258 |
| April | 2017 | 71 | 6 | 23 | 100 | 149 | 266 |
| May | 2017 | 72 | 6 | 22 | 100 | 150 | 254 |
| June | 2017 | 66 | 8 | 26 | 100 | 140 | 252 |
| July | 2017 | 65 | 7 | 28 | 100 | 136 | 262 |
| August | 2017 | 64 | 7 | 29 | 100 | 134 | 287 |
| September | 2017 | 66 | 6 | 28 | 100 | 138 | 296 |
| October | 2017 | 66 | 7 | 27 | 100 | 139 | 297 |
| November | 2017 | 66 | 7 | 27 | 100 | 139 | 284 |
| December | 2017 | 69 | 7 | 24 | 100 | 146 | 282 |
| January | 2018 | 68 | 6 | 26 | 100 | 142 | 273 |
| February | 2018 | 68 | 7 | 26 | 100 | 142 | 277 |
| March | 2018 | 65 | 8 | 28 | 100 | 137 | 283 |
| April | 2018 | 64 | 8 | 28 | 100 | 136 | 294 |
| May | 2018 | 62 | 7 | 31 | 100 | 132 | 297 |
| June | 2018 | 64 | 6 | 30 | 100 | 134 | 285 |
| July | 2018 | 59 | 4 | 37 | 100 | 123 | 276 |
| August | 2018 | 60 | 5 | 35 | 100 | 125 | 271 |
| September | 2018 | 60 | 6 | 34 | 100 | 126 | 268 |
| October | 2018 | 61 | 7 | 31 | 100 | 130 | 268 |
| November | 2018 | 59 | 8 | 33 | 100 | 126 | 258 |
| December | 2018 | 55 | 8 | 37 | 100 | 118 | 260 |
| January | 2019 | 58 | 6 | 35 | 100 | 123 | 253 |
| February | 2019 | 61 | 4 | 35 | 100 | 126 | 249 |
| March | 2019 | 62 | 3 | 35 | 100 | 128 | 249 |
| April | 2019 | 63 | 5 | 32 | 100 | 131 | 246 |
| May | 2019 | 62 | 6 | 31 | 100 | 131 | 241 |
| June | 2019 | 62 | 6 | 31 | 100 | 131 | 226 |
| July | 2019 | 63 | 5 | 32 | 100 | 131 | 229 |
| August | 2019 | 64 | 4 | 32 | 100 | 132 | 239 |
| September | 2019 | 64 | 6 | 30 | 100 | 133 | 249 |
| October | 2019 | 64 | 6 | 30 | 100 | 134 | 250 |
| November | 2019 | 64 | 6 | 30 | 100 | 133 | 264 |
| December | 2019 | 61 | 5 | 34 | 100 | 128 | 281 |
| January | 2020 | 59 | 5 | 36 | 100 | 123 | 276 |
| February | 2020 | 58 | 8 | 34 | 100 | 124 | 275 |
| March | 2020 | 60 | 8 | 32 | 100 | 129 | 286 |
| April | 2020 | 59 | 7 | 34 | 100 | 125 | 290 |
| May | 2020 | 60 | 5 | 35 | 100 | 126 | 305 |
| June | 2020 | 63 | 5 | 33 | 100 | 130 | 290 |
| July | 2020 | 65 | 4 | 31 | 100 | 133 | 292 |
| August | 2020 | 65 | 5 | 30 | 100 | 134 | 296 |
| September | 2020 | 63 | 4 | 33 | 100 | 130 | 283 |
| October | 2020 | 62 | 5 | 33 | 100 | 129 | 292 |
| November | 2020 | 65 | 4 | 31 | 100 | 133 | 276 |
| December | 2020 | 65 | 4 | 32 | 100 | 133 | 286 |

# REGION NORTH EAST <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | $\underline{\text { Cases }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 2021 | 65 | 5 | 30 | 100 | 135 | 279 |
| February | 2021 | 63 | 5 | 32 | 100 | 130 | 280 |
| March | 2021 | 58 | 6 | 36 | 100 | 122 | 274 |
| April | 2021 | 57 | 6 | 38 | 100 | 119 | 287 |
| May | 2021 | 54 | 6 | 40 | 100 | 115 | 289 |
| June | 2021 | 49 | 6 | 45 | 100 | 103 | 299 |
| July | 2021 | 42 | 4 | 54 | 100 | 88 | 287 |
| August | 2021 | 31 | 4 | 65 | 100 | 66 | 288 |
| September | 2021 | 29 | 3 | 67 | 100 | 62 | 278 |
| October | 2021 | 27 | 3 | 70 | 100 | 57 | 268 |
| November | 2021 | 26 | 2 | 72 | 100 | 54 | 257 |
| December | 2021 | 26 | 2 | 72 | 100 | 54 | 273 |
| January | 2022 | 23 | 3 | 74 | 100 | 50 | 290 |
| February | 2022 | 22 | 4 | 74 | 100 | 48 | 292 |
| March | 2022 | 23 | 4 | 73 | 100 | 49 | 277 |
| April | 2022 | 24 | 3 | 73 | 100 | 50 | 263 |
| May | 2022 | 25 | 2 | 73 | 100 | 52 | 276 |
| June | 2022 | 20 | 2 | 78 | 100 | 42 | 268 |
| July | 2022 | 20 | 2 | 78 | 100 | 42 | 276 |
| August | 2022 | 17 | 2 | 80 | 100 | 37 | 269 |
| September | 2022 | 16 | 5 | 79 | 100 | 37 | 277 |
| October | 2022 | 17 | 5 | 77 | 100 | 40 | 273 |
| November | 2022 | 19 | 4 | 76 | 100 | 43 | 280 |
| December | 2022 | 22 | 2 | 75 | 100 | 47 | 268 |
| January | 2023 | 21 | 3 | 76 | 100 | 45 | 268 |
| February | 2023 | 24 | 6 | 70 | 100 | 54 | 270 |
| March | 2023 | 26 | 6 | 68 | 100 | 58 | 288 |
| April | 2023 | 27 | 6 | 67 | 100 | 60 | 281 |
| May | 2023 | 26 | 4 | 70 | 100 | 56 | 268 |
| June | 2023 | 28 | 4 | 68 | 100 | 59 | 269 |
| July | 2023 | 30 | 3 | 67 | 100 | 63 | 301 |
| August | 2023 | 35 | 3 | 62 | 100 | 73 | 304 |
| September | 2023 | 33 | 3 | 64 | 100 | 70 | 296 |
| October | 2023 | 31 | 3 | 66 | 100 | 64 | 281 |
| November | 2023 | 27 | 2 | 71 | 100 | 56 | 284 |
| December | 2023 | 28 | 2 | 70 | 100 | 58 | 292 |

