# REGION NORTH EAST <br> TABLE 38 <br> SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages) 

Response to the query: "Why do you say so?" following the question on Table 37.
May add to more than $100 \%$ due to multiple mentions.




|  |  | GOOD TIME TO BUY |  |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of S | Survey | Low Price; Good Buys | Prices <br> Won't Come Down | Interest <br> Rates <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good; <br> Prosper. | Fuel <br> Effic. | Supply <br> Adequate | Prices <br> High | High <br> Interest <br> Rates | Can't <br> Afford <br> To Buy | Uncertain Future | Gas <br> Prices <br> Shortages | Poor <br> Select.; <br> Quality | Supply <br> Inadequate |
| March | 1992 | 55 | 3 | 26 | 0 | 1 | 1 | 0 | 13 | 3 | 9 | 11 | 0 | 2 | 0 |
| April | 1992 | 51 | 6 | 28 | 1 | 2 | 0 | 1 | 14 | 2 | 7 | 10 | 0 | 2 | 0 |
| May | 1992 | 51 | 6 | 27 | 1 | 1 | 0 | 1 | 12 | 2 | 9 | 10 | 1 | 3 | 0 |
| June | 1992 | 54 | 7 | 31 | 1 | 1 | 0 | 1 | 8 | 1 | 7 | 8 | 0 | 1 | 0 |
| July | 1992 | 48 | 6 | 27 | 1 | 2 | 0 | 2 | 11 | 2 | 12 | 8 | 0 | 1 | 0 |
| August | 1992 | 46 | 6 | 28 | 1 | 3 | 0 | 2 | 15 | 1 | 10 | 9 | 0 | 0 | 0 |
| September | r 1992 | 42 | 7 | 26 | 1 | 3 | 0 | 1 | 15 | 1 | 13 | 9 | 0 | 0 | 0 |
| October | 1992 | 44 | 6 | 27 | 1 | 2 | 0 | 0 | 18 | 2 | 10 | 9 | 0 | 1 | 0 |
| November | 1992 | 43 | 6 | 24 | 1 | 1 | 0 | 0 | 17 | 4 | 14 | 8 | 0 | 2 | 0 |
| December | 1992 | 43 | 5 | 20 | 1 | 2 | 0 | 0 | 18 | 5 | 10 | 7 | 0 | 1 | 0 |
| January | 1993 | 45 | 7 | 20 | 0 | 4 | 0 | 0 | 14 | 4 | 9 | 7 | 1 | 1 | 0 |
| February | 1993 | 46 | 6 | 20 | 0 | 5 | 0 | 0 | 15 | 3 | 5 | 6 | 1 | 2 | 0 |
| March | 1993 | 44 | 9 | 22 | 1 | 5 | 0 | 1 | 16 | 2 | 7 | 6 | 1 | 2 | 0 |
| April | 1993 | 42 | 7 | 24 | 1 | 3 | 0 | 1 | 17 | 4 | 8 | 7 | 0 | 2 | 0 |
| May | 1993 | 37 | 10 | 27 | 1 | 4 | 0 | 1 | 15 | 3 | 9 | 7 | 1 | 2 | 0 |
| June | 1993 | 36 | 7 | 29 | 1 | 6 | 1 | 1 | 14 | 3 | 8 | 7 | 1 | 2 | 0 |
| July | 1993 | 38 | 8 | 32 | 2 | 6 | 1 | 1 | 13 | 2 | 8 | 5 | 1 | 2 | 0 |
| August | 1993 | 39 | 6 | 29 | 2 | 5 | 1 | 0 | 15 | 1 | 10 | 6 | 1 | 1 | 0 |
| September | r 1993 | 41 | 5 | 27 | 1 | 3 | 0 | 0 | 16 | 1 | 10 | 6 | 0 | 2 | 0 |
| October | 1993 | 37 | 6 | 24 | 1 | 3 | 1 | 0 | 20 | 2 | 8 | 7 | 0 | 1 | 0 |
| November | 1993 | 37 | 8 | 24 | 1 | 2 | 1 | 0 | 17 | 2 | 8 | 6 | 0 | 2 | 0 |
| December | 1993 | 37 | 7 | 26 | 1 | 4 | 1 | 0 | 17 | 2 | 9 | 4 | 0 | 1 | 0 |
| January | 1994 | 42 | 5 | 29 | 0 | 8 | 0 | 0 | 15 | 1 | 10 | 3 | 0 | 1 | 0 |
| February | 1994 | 44 | 5 | 33 | 0 | 9 | 0 | 1 | 14 | 2 | 7 | 2 | 0 | 1 | 0 |
| March | 1994 | 42 | 7 | 32 | 0 | 9 | 0 | 1 | 14 | 3 | 5 | 2 | 0 | 3 | 0 |
| April | 1994 | 38 | 12 | 30 | 2 | 6 | 0 | 1 | 14 | 3 | 3 | 2 | 0 | 3 | 0 |
| May | 1994 | 33 | 15 | 25 | 3 | 7 | 0 | 1 | 15 | 2 | 2 | 2 | 0 | 3 | 0 |
| June | 1994 | 32 | 14 | 25 | 3 | 6 | 1 | 2 | 14 | 2 | 2 | 2 | 0 | 1 | 0 |
| July | 1994 | 34 | 9 | 26 | 3 | 6 | 1 | 2 | 15 | 3 | 5 | 2 | 0 | 1 | 0 |
| August | 1994 | 31 | 7 | 25 | 3 | 7 | 1 | 2 | 16 | 4 | 5 | 2 | 0 | 1 | 0 |
| September | r 1994 | 32 | 7 | 27 | 5 | 8 | 0 | 1 | 16 | 6 | 6 | 1 | 0 | 1 | 0 |
| October | 1994 | 31 | 9 | 26 | 4 | 9 | 1 | 2 | 19 | 5 | 5 | 2 | 0 | 1 | 0 |
| November | 1994 | 33 | 10 | 26 | 5 | 7 | 1 | 2 | 20 | 6 | 6 | 2 | 1 | 1 | 0 |
| December | 1994 | 30 | 11 | 20 | 5 | 9 | 2 | 2 | 19 | 5 | 9 | 3 | 1 | 1 | 0 |
| January | 1995 | 29 | 12 | 18 | 6 | 8 | 1 | 2 | 15 | 7 | 8 | 3 | 1 | 1 | 0 |
| February | 1995 | 30 | 12 | 16 | 4 | 7 | 0 | 2 | 14 | 8 | 8 | 4 | 0 | 1 | 0 |
| March | 1995 | 31 | 11 | 17 | 4 | 4 | 1 | 2 | 18 | 11 | 6 | 3 | 1 | 1 | 0 |
| April | 1995 | 28 | 10 | 15 | 3 | 5 | 1 | 2 | 21 | 11 | 8 | 3 | 1 | 1 | 0 |
| May | 1995 | 28 | 10 | 15 | 3 | 6 | 1 | 2 | 25 | 9 | 8 | 4 | 1 | 1 | 0 |
| June | 1995 | 28 | 10 | 14 | 3 | 6 | 0 | 1 | 24 | 7 | 9 | 4 | 0 | 1 | 0 |
| July | 1995 | 32 | 11 | 16 | 3 | 6 | 0 | 1 | 21 | 6 | 6 | 4 | 0 | 1 | 0 |
| August | 1995 | 29 | 10 | 18 | 2 | 7 | 0 | 0 | 23 | 6 | 6 | 3 | 0 | 1 | 0 |
| September | r 1995 | 27 | 11 | 20 | 1 | 9 | 0 | 1 | 23 | 5 | 5 | 3 | 0 | 1 | 0 |
| October | 1995 | 27 | 9 | 18 | 1 | 7 | 0 | 1 | 28 | 4 | 8 | 4 | 0 | 2 | 0 |
| November | 1995 | 28 | 9 | 16 | 2 | 5 | 1 | 1 | 24 | 3 | 9 | 4 | 0 | 1 | 0 |
| December | 1995 | 27 | 8 | 18 | 1 | 6 | 1 | 0 | 23 | 3 | 9 | 5 | 0 | 2 | 0 |
| January | 1996 | 27 | 8 | 20 | 1 | 6 | 1 | 0 | 21 | 4 | 7 | 5 | 0 | 2 | 0 |
| February | 1996 | 33 | 6 | 20 | 0 | 5 | 0 | 0 | 27 | 4 | 6 | 5 | 0 | 2 | 0 |
| March | 1996 | 35 | 7 | 19 | 0 | 4 | 0 | 1 | 27 | 4 | 6 | 4 | 0 | 2 | 0 |
| April | 1996 | 32 | 8 | 20 | 1 | 4 | 0 | 1 | 26 | 5 | 5 | 3 | 0 | 2 | 0 |
| May | 1996 | 27 | 10 | 23 | 2 | 4 | 0 | 1 | 21 | 5 | 6 | 3 | 0 | 1 | 0 |
| June | 1996 | 28 | 8 | 23 | 2 | 3 | 0 | 0 | 24 | 6 | 6 | 3 | 0 | 2 | 0 |
| July | 1996 | 32 | 10 | 22 | 3 | 3 | 0 | 0 | 23 | 4 | 6 | 3 | 0 | 1 | 0 |
| August | 1996 | 35 | 9 | 20 | 2 | 5 | 0 | 1 | 25 | 3 | 5 | 3 | 0 | 1 | 0 |
| September | r 1996 | 34 | 11 | 14 | 4 | 7 | 0 | 1 | 22 | 4 | 5 | 3 | 0 | 0 | 0 |
| October | 1996 | 32 | 10 | 13 | 3 | 9 | 1 | 1 | 22 | 4 | 5 | 2 | 0 | 1 | 0 |
| November | 1996 | 25 | 11 | 18 | 3 | 9 | 1 | 1 | 22 | 5 | 6 | 1 | 0 | 1 | 0 |
| December | 1996 | 25 | 12 | 19 | 1 | 7 | 1 | 0 | 22 | 2 | 5 | 1 | 0 | 2 | 0 |





|  |  | GOOD TIME TO BUY |  |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of S | Survey | Low Price; Good Buys | Prices <br> Won't Come Down | Interest <br> Rates <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good; <br> Prosper. | Fuel Effic. | Supply <br> Adequate | Prices <br> High | High <br> Interest <br> Rates | Can't <br> Afford <br> To Buy | Uncertain Future | Gas <br> Prices <br> Shortages | Poor <br> Select.; <br> Quality | Supply <br> Inadequate |
| April | 2011 | 39 | 3 | 20 | 1 | 3 | 8 | 0 | 9 | 4 | 15 | 6 | 8 | 2 | 1 |
| May | 2011 | 39 | 2 | 23 | 1 | 2 | 9 | 0 | 11 | 6 | 13 | 6 | 10 | 3 | 1 |
| June | 2011 | 42 | 2 | 18 | 1 | 2 | 8 | 0 | 11 | 4 | 14 | 4 | 11 | 6 | 1 |
| July | 2011 | 44 | 2 | 17 | 1 | 2 | 6 | 0 | 12 | 5 | 14 | 3 | 9 | 5 | 0 |
| August | 2011 | 37 | 2 | 16 | 1 | 2 | 5 | 0 | 13 | 5 | 18 | 7 | 7 | 6 | 0 |
| September | r 2011 | 35 | 2 | 17 | 0 | 2 | 3 | 0 | 13 | 5 | 19 | 9 | 6 | 4 | 0 |
| October | 2011 | 32 | 2 | 19 | 0 | 1 | 2 | 0 | 13 | 7 | 22 | 11 | 4 | 3 | 0 |
| November | 2011 | 36 | 1 | 22 | 0 | 1 | 5 | 0 | 12 | 6 | 19 | 8 | 3 | 2 | 0 |
| December | 2011 | 38 | 1 | 23 | 0 | 1 | 4 | 0 | 11 | 8 | 18 | 7 | 2 | 4 | 0 |
| January | 2012 | 40 | 1 | 25 | 0 | 2 | 5 | 0 | 11 | 6 | 13 | 7 | 1 | 3 | 0 |
| February | 2012 | 42 | 2 | 23 | 0 | 2 | 4 | 0 | 11 | 5 | 14 | 8 | 3 | 3 | 0 |
| March | 2012 | 43 | 3 | 23 | 0 | 2 | 7 | 0 | 13 | 3 | 14 | 9 | 4 | 1 | 0 |
| April | 2012 | 41 | 2 | 24 | 0 | 2 | 8 | 0 | 14 | 2 | 15 | 8 | 6 | 2 | 0 |
| May | 2012 | 36 | 2 | 25 | 0 | 3 | 8 | 0 | 13 | 4 | 15 | 6 | 7 | 3 | 0 |
| June | 2012 | 34 | 2 | 26 | 0 | 3 | 7 | 1 | 12 | 6 | 15 | 5 | 7 | 4 | 0 |
| July | 2012 | 36 | 2 | 21 | 0 | 4 | 5 | 0 | 14 | 7 | 15 | 4 | 5 | 4 | 0 |
| August | 2012 | 39 | 3 | 21 | 0 | 4 | 3 | 0 | 15 | 5 | 14 | 7 | 3 | 2 | 0 |
| September | r 2012 | 40 | 3 | 20 | 0 | 4 | 4 | 0 | 15 | 3 | 12 | 7 | 3 | 2 | 0 |
| October | 2012 | 39 | 5 | 21 | 0 | 4 | 5 | 0 | 15 | 2 | 13 | 7 | 3 | 2 | 0 |
| November | 2012 | 36 | 4 | 21 | 0 | 5 | 6 | 1 | 15 | 4 | 11 | 6 | 2 | 4 | 0 |
| December | 2012 | 37 | 4 | 25 | 1 | 5 | 6 | 1 | 13 | 5 | 10 | 5 | 2 | 4 | 0 |
| January | 2013 | 38 | 2 | 22 | 1 | 4 | 5 | 1 | 14 | 7 | 10 | 5 | 2 | 5 | 0 |
| February | 2013 | 41 | 2 | 22 | 1 | 4 | 4 | 0 | 15 | 8 | 12 | 5 | 2 | 5 | 0 |
| March | 2013 | 39 | 4 | 22 | 0 | 5 | 2 | 0 | 15 | 5 | 14 | 5 | 3 | 4 | 0 |
| April | 2013 | 35 | 5 | 25 | 0 | 6 | 3 | 0 | 14 | 4 | 13 | 5 | 3 | 2 | 0 |
| May | 2013 | 35 | 6 | 28 | 1 | 7 | 2 | 1 | 12 | 2 | 11 | 4 | 2 | 2 | 0 |
| June | 2013 | 34 | 3 | 28 | 1 | 8 | 3 | 0 | 14 | 2 | 11 | 3 | 2 | 1 | 0 |
| July | 2013 | 36 | 2 | 28 | 1 | 8 | 2 | 0 | 12 | 4 | 8 | 4 | 3 | 3 | 0 |
| August | 2013 | 35 | 2 | 25 | 1 | 8 | 3 | 0 | 11 | 5 | 8 | 4 | 4 | 3 | 0 |
| September | r 2013 | 34 | 2 | 25 | 1 | 6 | 3 | 0 | 11 | 5 | 7 | 6 | 2 | 3 | 0 |
| October | 2013 | 33 | 3 | 24 | 1 | 5 | 2 | 0 | 12 | 5 | 10 | 8 | 1 | 2 | 0 |
| November | 2013 | 29 | 3 | 23 | 1 | 6 | 2 | 0 | 13 | 3 | 13 | 8 | 1 | 2 | 0 |
| December | - 2013 | 29 | 4 | 22 | 2 | 9 | 3 | 0 | 11 | 4 | 13 | 7 | 2 | 1 | 0 |
| January | 2014 | 32 | 3 | 23 | 2 | 9 | 7 | 0 | 12 | 4 | 11 | 6 | 1 | 1 | 0 |
| February | 2014 | 35 | 4 | 24 | 2 | 8 | 6 | 0 | 13 | 4 | 8 | 5 | 0 | 1 | 0 |
| March | 2014 | 38 | 3 | 21 | 1 | 5 | 5 | 0 | 13 | 3 | 9 | 5 | 0 | 2 | 0 |
| April | 2014 | 35 | 5 | 20 | 0 | 6 | 4 | 0 | 14 | 3 | 10 | 4 | 0 | 3 | 0 |
| May | 2014 | 32 | 5 | 19 | 0 | 8 | 4 | 0 | 17 | 3 | 10 | 5 | 1 | 4 | 0 |
| June | 2014 | 30 | 6 | 20 | 0 | 10 | 3 | 0 | 18 | 3 | 10 | 3 | 2 | 4 | 0 |
| July | 2014 | 30 | 5 | 22 | 0 | 11 | 4 | 0 | 17 | 2 | 7 | 2 | 2 | 4 | 0 |
| August | 2014 | 29 | 6 | 21 | 1 | 11 | 3 | 1 | 16 | 3 | 6 | 3 | 1 | 5 | 0 |
| September | r 2014 | 31 | 6 | 24 | 1 | 10 | 3 | 0 | 13 | 3 | 9 | 3 | 1 | 5 | 0 |
| October | 2014 | 36 | 5 | 22 | 2 | 9 | 3 | 0 | 11 | 3 | 11 | 3 | 0 | 5 | 0 |
| November | 2014 | 39 | 5 | 25 | 1 | 9 | 5 | 0 | 8 | 2 | 9 | 2 | 0 | 3 | 0 |
| December | 2014 | 38 | 7 | 24 | 3 | 10 | 5 | 0 | 6 | 2 | 5 | 2 | 0 | 4 | 0 |
| January | 2015 | 35 | 6 | 29 | 2 | 12 | 5 | 1 | 7 | 2 | 4 | 1 | 0 | 2 | 0 |
| February | 2015 | 37 | 6 | 27 | 3 | 13 | 5 | 1 | 9 | 3 | 4 | 1 | 0 | 2 | 0 |
| March | 2015 | 37 | 4 | 25 | 2 | 13 | 7 | 0 | 11 | 3 | 5 | 0 | 0 | 2 | 0 |
| April | 2015 | 34 | 8 | 25 | 3 | 11 | 5 | 0 | 13 | 4 | 8 | 1 | 1 | 3 | 0 |
| May | 2015 | 30 | 6 | 27 | 3 | 10 | 5 | 0 | 12 | 5 | 9 | 2 | 1 | 3 | 0 |
| June | 2015 | 27 | 6 | 29 | 2 | 10 | 4 | 0 | 12 | 4 | 9 | 3 | 1 | 4 | 0 |
| July | 2015 | 26 | 3 | 28 | 1 | 12 | 4 | 0 | 12 | 3 | 7 | 2 | 1 | 3 | 0 |
| August | 2015 | 25 | 4 | 27 | 2 | 9 | 2 | 0 | 13 | 2 | 8 | 2 | 1 | 5 | 0 |
| September | r 2015 | 24 | 5 | 25 | 2 | 9 | 2 | 0 | 15 | 3 | 6 | 2 | 0 | 4 | 0 |
| October | 2015 | 28 | 4 | 21 | 3 | 8 | 2 | 0 | 13 | 3 | 5 | 4 | 0 | 5 | 0 |
| November | 2015 | 29 | 4 | 22 | 4 | 10 | 3 | 0 | 12 | 4 | 4 | 4 | 0 | 4 | 0 |
| December | 2015 | 32 | 3 | 22 | 5 | 11 | 3 | 0 | 12 | 4 | 5 | 3 | 2 | 5 | 0 |


|  |  | GOOD TIME TO BUY |  |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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| January | 2016 | 33 | 5 | 27 | 5 | 10 | 4 | 0 | 11 | 4 | 6 | 1 | 2 | 4 | 0 |
| February | 2016 | 34 | 4 | 28 | 4 | 11 | 3 | 0 | 8 | 6 | 5 | 2 | 2 | 6 | 0 |
| March | 2016 | 30 | 5 | 31 | 3 | 8 | 3 | 1 | 6 | 5 | 4 | 4 | 0 | 6 | 0 |
| April | 2016 | 27 | 8 | 27 | 3 | 8 | 3 | 1 | 8 | 5 | 4 | 4 | 1 | 7 | 0 |
| May | 2016 | 24 | 9 | 32 | 4 | 8 | 3 | 1 | 9 | 2 | 4 | 2 | 2 | 4 | 0 |
| June | 2016 | 25 | 8 | 29 | 4 | 8 | 3 | 1 | 11 | 3 | 4 | 1 | 2 | 7 | 0 |
| July | 2016 | 27 | 4 | 35 | 3 | 7 | 2 | 1 | 10 | 2 | 3 | 2 | 1 | 5 | 0 |
| August | 2016 | 32 | 2 | 28 | 2 | 7 | 3 | 0 | 14 | 4 | 4 | 2 | 0 | 5 | 0 |
| September | r 2016 | 30 | 3 | 29 | 2 | 9 | 3 | 0 | 13 | 5 | 3 | 3 | 0 | 3 | 0 |
| October | 2016 | 28 | 3 | 24 | 2 | 10 | 4 | 0 | 14 | 6 | 4 | 2 | 1 | 2 | 0 |
| November | 2016 | 23 | 4 | 27 | 3 | 10 | 3 | 1 | 11 | 4 | 4 | 3 | 1 | 3 | 0 |
| December | 2016 | 28 | 5 | 23 | 4 | 10 | 3 | 1 | 12 | 3 | 6 | 4 | 1 | 2 | 0 |
| January | 2017 | 25 | 6 | 23 | 5 | 12 | 2 | 1 | 10 | 2 | 5 | 5 | 0 | 3 | 0 |
| February | 2017 | 26 | 6 | 18 | 5 | 13 | 3 | 1 | 12 | 2 | 4 | 6 | 0 | 3 | 0 |
| March | 2017 | 25 | 6 | 24 | 4 | 13 | 3 | 2 | 10 | 3 | 4 | 5 | 0 | 2 | 0 |
| April | 2017 | 27 | 7 | 25 | 4 | 11 | 4 | 2 | 12 | 3 | 5 | 4 | 0 | 2 | 0 |
| May | 2017 | 29 | 7 | 25 | 4 | 11 | 2 | 1 | 9 | 3 | 5 | 2 | 1 | 2 | 0 |
| June | 2017 | 28 | 6 | 21 | 3 | 11 | 3 | 1 | 13 | 3 | 5 | 2 | 2 | 3 | 0 |
| July | 2017 | 33 | 5 | 18 | 1 | 12 | 2 | 1 | 13 | 3 | 6 | 3 | 2 | 4 | 0 |
| August | 2017 | 30 | 4 | 20 | 1 | 12 | 2 | 1 | 14 | 3 | 6 | 5 | 1 | 6 | 0 |
| September | r 2017 | 31 | 4 | 19 | 1 | 12 | 1 | 1 | 11 | 4 | 6 | 6 | 2 | 5 | 0 |
| October | 2017 | 25 | 5 | 20 | 2 | 15 | 2 | 1 | 11 | 4 | 5 | 6 | 3 | 4 | 0 |
| November | 2017 | 24 | 6 | 20 | 2 | 15 | 3 | 1 | 13 | 4 | 5 | 6 | 3 | 4 | 0 |
| December | 2017 | 24 | 6 | 21 | 2 | 17 | 3 | 0 | 12 | 3 | 3 | 4 | 2 | 3 | 0 |
| January | 2018 | 27 | 6 | 19 | 2 | 15 | 2 | 1 | 13 | 3 | 3 | 5 | 1 | 2 | 0 |
| February | 2018 | 27 | 6 | 14 | 4 | 16 | 2 | 1 | 12 | 5 | 4 | 4 | 0 | 1 | 0 |
| March | 2018 | 24 | 7 | 15 | 3 | 12 | 2 | 1 | 14 | 5 | 4 | 5 | 0 | 1 | 0 |
| April | 2018 | 21 | 8 | 16 | 4 | 12 | 2 | 0 | 13 | 6 | 4 | 4 | 1 | 1 | 0 |
| May | 2018 | 20 | 10 | 17 | 2 | 11 | 1 | 0 | 16 | 4 | 3 | 4 | 1 | 2 | 0 |
| June | 2018 | 21 | 9 | 15 | 3 | 13 | 2 | 0 | 15 | 4 | 3 | 4 | 1 | 3 | 0 |
| July | 2018 | 20 | 9 | 13 | 2 | 12 | 2 | 0 | 20 | 5 | 3 | 4 | 1 | 4 | 0 |
| August | 2018 | 21 | 10 | 12 | 2 | 12 | 2 | 0 | 21 | 6 | 4 | 2 | 1 | 3 | 0 |
| September | r 2018 | 19 | 13 | 11 | 2 | 11 | 1 | 0 | 20 | 5 | 4 | 2 | 1 | 2 | 0 |
| October | 2018 | 21 | 11 | 10 | 2 | 12 | 0 | 1 | 18 | 6 | 4 | 2 | 0 | 3 | 0 |
| November | 2018 | 22 | 8 | 8 | 2 | 12 | 1 | 1 | 16 | 9 | 2 | 4 | 0 | 2 | 0 |
| December | 2018 | 23 | 6 | 9 | 2 | 13 | 2 | 1 | 19 | 10 | 3 | 4 | 0 | 3 | 0 |
| January | 2019 | 23 | 7 | 11 | 1 | 13 | 3 | 0 | 19 | 9 | 4 | 4 | 1 | 2 | 0 |
| February | 2019 | 24 | 7 | 14 | 1 | 12 | 2 | 1 | 17 | 7 | 4 | 4 | 1 | 4 | 1 |
| March | 2019 | 25 | 6 | 13 | 1 | 13 | 2 | 1 | 18 | 8 | 5 | 4 | 1 | 4 | 0 |
| April | 2019 | 25 | 5 | 15 | 1 | 16 | 1 | 1 | 19 | 6 | 4 | 3 | 0 | 4 | 0 |
| May | 2019 | 25 | 4 | 17 | 1 | 19 | 2 | 1 | 21 | 5 | 6 | 3 | 1 | 3 | 0 |
| June | 2019 | 25 | 7 | 16 | 1 | 19 | 1 | 1 | 20 | 3 | 5 | 5 | 1 | 4 | 0 |
| July | 2019 | 26 | 9 | 15 | 1 | 17 | 2 | 1 | 18 | 2 | 5 | 5 | 2 | 6 | 0 |
| August | 2019 | 25 | 9 | 13 | 1 | 16 | 2 | 1 | 19 | 2 | 3 | 4 | 3 | 7 | 0 |
| September | r 2019 | 26 | 5 | 14 | 0 | 16 | 2 | 1 | 17 | 3 | 3 | 4 | 3 | 5 | 0 |
| October | 2019 | 27 | 5 | 15 | 0 | 15 | 1 | 0 | 17 | 3 | 3 | 6 | 2 | 5 | 0 |
| November | 2019 | 27 | 7 | 16 | 0 | 15 | 1 | 0 | 16 | 4 | 3 | 7 | 1 | 5 | 0 |
| December | 2019 | 25 | 7 | 17 | 0 | 16 | 1 | 0 | 20 | 4 | 4 | 6 | 1 | 4 | 0 |
| January | 2020 | 21 | 7 | 14 | 1 | 18 | 1 | 0 | 22 | 4 | 4 | 5 | 1 | 3 | 0 |
| February | 2020 | 20 | 5 | 13 | 1 | 19 | 0 | 0 | 21 | 3 | 4 | 4 | 1 | 4 | 0 |
| March | 2020 | 22 | 5 | 14 | 0 | 18 | 1 | 1 | 16 | 2 | 5 | 4 | 2 | 4 | 0 |
| April | 2020 | 31 | 2 | 17 | 0 | 13 | 0 | 1 | 12 | 4 | 9 | 9 | 1 | 5 | 2 |
| May | 2020 | 42 | 1 | 19 | 0 | 7 | 0 | 1 | 9 | 5 | 13 | 14 | 1 | 2 | 2 |
| June | 2020 | 52 | 1 | 21 | 0 | 3 | 0 | 1 | 7 | 5 | 14 | 16 | 0 | 1 | 2 |
| July | 2020 | 49 | 2 | 23 | 0 | 4 | 0 | 2 | 8 | 5 | 13 | 15 | 0 | 1 | 1 |
| August | 2020 | 46 | 2 | 21 | 0 | 5 | 0 | 2 | 8 | 5 | 12 | 15 | 0 | 1 | 1 |
| September | r 2020 | 40 | 2 | 23 | 0 | 6 | 0 | 3 | 10 | 6 | 11 | 15 | 0 | 1 | 1 |
| October | 2020 | 43 | 2 | 20 | 0 | 7 | 0 | 3 | 11 | 5 | 11 | 15 | 0 | 0 | 2 |


|  |  | GOOD TIME TO BUY |  |  |  |  |  |  | BAD TIME TO BUY |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of S | vey | Low Price; Good Buys | Prices <br> Won't Come Down | Interest <br> Rates <br> Low | Borrow in <br> Advance Rising Rates | Times <br> Good; <br> Prosper. | Fuel Effic. | Supply <br> Adequate | Prices <br> High | High <br> Interest <br> Rates | Can't <br> Afford <br> To Buy | Uncertain Future | Gas <br> Prices <br> Shortages | Poor <br> Select.; <br> Quality | Supply Inadequate |
| November | 2020 | 41 | 3 | 23 | 0 | 7 | 1 | 2 | 11 | 3 | 10 | 12 | 0 | 0 | 2 |
| December | 2020 | 42 | 1 | 22 | 0 | 8 | 1 | 1 | 11 | 2 | 10 | 11 | 0 | 1 | 3 |
| January | 2021 | 38 | 2 | 20 | 0 | 11 | 1 | 1 | 9 | 3 | 8 | 11 | 0 | 1 | 3 |
| February | 2021 | 36 | 2 | 22 | 1 | 12 | 1 | 1 | 11 | 3 | 9 | 13 | 0 | 2 | 3 |
| March | 2021 | 31 | 2 | 18 | 1 | 12 | 1 | 2 | 13 | 5 | 9 | 13 | 0 | 1 | 4 |
| April | 2021 | 31 | 3 | 22 | 1 | 8 | 1 | 2 | 17 | 3 | 9 | 10 | 0 | 2 | 5 |
| May | 2021 | 25 | 3 | 17 | 0 | 10 | 1 | 2 | 21 | 3 | 6 | 7 | 1 | 2 | 11 |
| June | 2021 | 21 | 4 | 16 | 0 | 8 | 0 | 2 | 31 | 2 | 5 | 5 | 1 | 3 | 17 |
| July | 2021 | 15 | 3 | 12 | 0 | 9 | 0 | 1 | 37 | 2 | 5 | 5 | 2 | 3 | 25 |
| August | 2021 | 12 | 2 | 9 | 0 | 6 | 0 | 2 | 46 | 2 | 7 | 5 | 2 | 4 | 30 |
| September | 2021 | 11 | 1 | 8 | 0 | 6 | 1 | 3 | 43 | 2 | 6 | 5 | 2 | 3 | 35 |
| October | 2021 | 12 | 0 | 6 | 0 | 6 | 1 | 5 | 44 | 2 | 7 | 4 | 2 | 3 | 40 |
| November | 2021 | 13 | 1 | 4 | 0 | 6 | 1 | 5 | 44 | 2 | 6 | 3 | 2 | 2 | 45 |
| December | 2021 | 13 | 2 | 5 | 0 | 5 | 1 | 3 | 48 | 2 | 5 | 2 | 2 | 3 | 44 |
| January | 2022 | 10 | 3 | 5 | 1 | 3 | 1 | 2 | 56 | 2 | 4 | 2 | 1 | 3 | 43 |
| February | 2022 | 7 | 4 | 5 | 1 | 4 | 1 | 2 | 57 | 2 | 3 | 3 | 1 | 2 | 44 |
| March | 2022 | 7 | 5 | 3 | 2 | 3 | 0 | 3 | 56 | 3 | 4 | 4 | 2 | 2 | 43 |
| April | 2022 | 8 | 4 | 2 | 2 | 5 | 1 | 4 | 53 | 5 | 4 | 4 | 3 | 2 | 42 |
| May | 2022 | 9 | 4 | 2 | 1 | 5 | 1 | 3 | 54 | 7 | 3 | 4 | 4 | 3 | 39 |
| June | 2022 | 8 | 3 | 1 | 1 | 5 | 1 | 3 | 59 | 11 | 4 | 3 | 9 | 3 | 35 |
| July | 2022 | 8 | 4 | 1 | 2 | 3 | 1 | 2 | 62 | 11 | 4 | 5 | 12 | 3 | 29 |
| August | 2022 | 7 | 3 | 1 | 3 | 2 | 0 | 2 | 60 | 15 | 7 | 5 | 12 | 3 | 27 |
| September | 2022 | 8 | 3 | 1 | 2 | 1 | 0 | 2 | 59 | 15 | 7 | 6 | 8 | 3 | 27 |
| October | 2022 | 6 | 4 | 2 | 1 | 1 | 0 | 4 | 57 | 17 | 8 | 3 | 5 | 2 | 28 |
| November | 2022 | 6 | 6 | 1 | 0 | 1 | 0 | 5 | 59 | 19 | 6 | 2 | 5 | 2 | 22 |
| December | 2022 | 9 | 5 | 1 | 0 | 1 | 1 | 6 | 54 | 25 | 6 | 3 | 3 | 2 | 20 |
| January | 2023 | 9 | 4 | 0 | 0 | 1 | 1 | 6 | 55 | 29 | 6 | 3 | 2 | 2 | 15 |
| February | 2023 | 12 | 4 | 1 | 0 | 1 | 1 | 7 | 51 | 28 | 8 | 4 | 1 | 2 | 13 |
| March | 2023 | 11 | 7 | 1 | 1 | 1 | 1 | 7 | 51 | 26 | 10 | 3 | 1 | 2 | 11 |
| April | 2023 | 12 | 7 | 1 | 1 | 2 | 0 | 6 | 48 | 27 | 8 | 4 | 2 | 1 | 9 |
| May | 2023 | 12 | 5 | 0 | 1 | 3 | 0 | 7 | 47 | 29 | 9 | 4 | 2 | 3 | 9 |
| June | 2023 | 13 | 3 | 1 | 0 | 3 | 0 | 8 | 45 | 27 | 7 | 3 | 2 | 3 | 8 |
| July | 2023 | 15 | 3 | 2 | 0 | 3 | 0 | 7 | 43 | 21 | 11 | 2 | 2 | 4 | 9 |
| August | 2023 | 13 | 6 | 3 | 0 | 3 | 1 | 6 | 41 | 19 | 9 | 3 | 3 | 3 | 7 |
| September | 2023 | 11 | 6 | 3 | 0 | 2 | 1 | 6 | 46 | 20 | 8 | 3 | 3 | 3 | 7 |
| October | 2023 | 10 | 8 | 2 | 0 | 2 | 1 | 5 | 50 | 23 | 5 | 3 | 2 | 2 | 8 |
| November | 2023 | 11 | 5 | 1 | 0 | 2 | 0 | 5 | 52 | 25 | 6 | 3 | 1 | 2 | 9 |
| December | 2023 | 12 | 3 | 3 | 0 | 1 | 0 | 4 | 50 | 28 | 7 | 2 | 1 | 2 | 9 |

