REGION NORTH EAST TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

			G		TO BUY				BAD	TIME T	O BUY	
		Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Good	Supply	Prices	Rates High;	Afford	Uncertain	Supply
Date of S	urvey	Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
March	1978	21	32	0	0	2	0	16	3	8	1	0
April	1978	19	36	0	1	3	0	13	2	5	2	0
May	1978	18	38	1	1	6	0	13	2	5	1	0
June	1978	16	41	1	1	6	0	15	1	2	0	0
July	1978	14	43	1	2	6	0	17	1	1	0	0
August	1978	15	45	1	2	3	0	18	1	1	0	0
September	1978	16	44	1	3	3	0	16	2	1	0	0
October	1978	16	40	1	2	3	0	17	2	1	0	0
November	1978	14	40	0	1	3	0	19	2	2	0	0
December	1978	12	35	0	2	4	0	23	4	2	1	0
January	1979	13	35	1	2	1	0	22	6	4	2	0
February	1979	15	35	1	3	1	0	21	7	4	2	0
March	1979	16	38	1	3	2	0	17	7	5	3	0
April	1979	13	40	1	3	2	0	16	6	8	3	0
May	1979	14	40	2	2	2	0	16	6	9	3	0
June	1979	15	43	1	1	1	0	17	6	8	2	0
July	1979	16	40	1	1	1	0	18	7	6	3	0
August	1979	16	40	0	1	1	0	18	8	5	3	0
September	1979	15	37	1	1	1	1	18	7	7	3	0
October	1979	16	38	1	2	2	0	20	7	8	3	0
November	1979	15	37	1	2	3	0	21	7	8	3	0
December	1979	14	39	1	2	3	0	22	10	8	4	0
January	1980	15	43	0	1	2	0	18	11	10	5	0
February	1980	17	44	0	1	2	1	16	12	9	4	0
March	1980	16	44	0	1	2	1	18	13	9	4	0
April	1980	14	35	0	1	3	1	30	15	6	4	0
May	1980	14	31	0	1	3	0	41	18	7	6	0
June	1980	14	26	0	1	2	0	42	21	8	5	0
July	1980	16	24	1	0	3	0	36	22	9	5	0
August	1980	14	27	2	0	2	0	30	21	10	3	0
September	1980	13	27	2	0	3	0	26	18	10	4	0
October	1980	15	30	2	1	1	0	23	16	7	2	0
November	1980	18	27	1	1	2	0	24	15	6	4	0
December	1980	21	26	1	2	0	0	25	16	6	4	0
January	1981	21	27	0	2	0	0	25	20	8	5	0
February	1981	21	30	0	3	1	0	22	20	7	5	0
March	1981	19	29	0	1	1	0	21	20	7	6	0
April	1981	20	27	1	1	2	0	22	15	6	5	0
May	1981	18	26	0	0	1	0	24	14	8	3	0
June	1981	19	28	0	0	1	0	27	12	8	2	0
July	1981	19	26	0	0	0	0	29	13	8	2	0
August	1981	21	27	0	0	1	0	26	16	7	1	0
September	1981	21	28	0	1	1	0	22	15	5	2	0
October	1981	20	28	0	0	1	0	20	18	5	3	0
November	1981	18	27	0	0	0	0	23	18	7	5	0
December	1981	18	25	0	1	1	0	26	18	10	6	0

REGION NORTH EAST 2 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			G		E TO BUY				BAD	TIME T	O BUY	
		Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Good	Supply	Prices	Rates High;	Afford	Uncertain	Supply
Date of S	urvev	Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	<u>High</u>	Credit Tight	<u>To Buy</u>	Future	Inadequate
	<u></u>	<u> </u>		<u></u>		<u> </u>	<u> </u>	<u></u>	<u></u>	<u></u>	<u></u>	
								~~			_	
January	1982 1982	22 29	23 20	1 1	1	0	0	28 28	17 15	11 10	5	0
February March	1982	29 31	20 17	0	1 1	1 2	0 0	20 27	15 16	10	4 3	0 0
April	1982	31	15	0	1	2	0	27	19	9	4	0
May	1982	28	15	1	0	2	0	26	19	12	6	0
June	1982	27	15	1	0	1	Õ	27	19	14	5	0
July	1982	26	15	1	0	0	Õ	24	19	16	6	0
August	1982	26	16	1	0	0	0	22	22	15	5	0
September	1982	26	17	1	0	1	0	22	20	13	5	0
October	1982	25	18	2	0	2	0	23	17	12	4	0
November	1982	27	16	3	1	2	0	22	15	11	4	0
December	1982	29	14	4	1	1	0	20	13	12	4	0
January	1983	31	11	5	1	0	0	20	13	13	6	0
February	1983	34	10	6	0	0	0	18	13	12	5	0
March	1983	33	9	8	0	1	0	19	13	13	6	0
April	1983	35	12	9	0	2	0	19	12	10	5	0
May	1983	34	17	10	0	4	0	18	10	10	5	0
June	1983	39	19	11	1	5	0	15	7	7	4	0
July	1983	37	17	13	1	6	0	14	6	7	2	0
August	1983	36	17	12	1	5	0	13	6	5	3	0
September	1983	34	18	9	1	4	0	14	6	5	4	0
October	1983	34	22	6	2	4	1	14	4	5	5	0
November	1983	35	18	4	3	5	1	16	5	6	4	0
December	1983	35	15	3	2	6	0	18	3	6	4	0
January	1984	42	11	5	1	5	0	16	4	5	4	0
February	1984	44	14	7	1	7	0	15	4	3	3	0
March	1984	44	16	8	1	9	0	10	5	3	3	0
April	1984	37	18	7	2	9	0	11	5	4	2	0
May	1984	32	20	7	2	9	1	9	4	4	2	0
June	1984	32	20	6	4	7	0	10	5	3	2	0
July	1984	31	20	7	5	7	1	9	5	2	2	0
August	1984	37	20	7	5	8	1	9	4	4	1	0
September	1984	38	22	6	3	9	1	11	4	3	1	0
October	1984	37	23	6	4	9	1	13	4	3	1	0
November	1984	33	20	5	4	8	0	16	4	2	1	0
December	1984	30	17	5	4	10	0	15	4	3	1	0
January	1985	37	15	7	1	9	0	13	4	4	1	0
February	1985	42	16	9	1	8	0	11	4	3	1	0
March	1985	41	22	9	1	6	0	9	4	4	2	0
April	1985	38	23	7	2	7	Õ	9	4	4	1	0
May	1985	36	23	6	3	6	Õ	12	3	5	2	0
June	1985	40	18	7	2	7	0 0	11	2	2	1	0
July	1985	37	18	8	1	8	0	10	3	2	2	0
August	1985	37	18	9	1	8	Õ	6	3	3	1	0
September	1985	35	20	10	0	7	1	10	5	4	1	0
October	1985	34	17	10	1	6	2	14	4	5	1	0
November	1985	31	17	11	2	5	1	16	4	4	2	0
December	1985	35	15	12	2	6	1	14	2	4	2	0

REGION NORTH EAST 3 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			G		TO BUY				BAD	TIME T	O BUY	
		Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
			Won't Come	Rate Low	Advance	Good	Supply	Prices	Rates High;	Afford	Uncertain	Supply
Date of S		-							•			
Date of S	urvey	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	Prosperity	Adequate	<u>High</u>	Credit Tight	<u>To Buy</u>	<u>Future</u>	Inadequate
January	1986	41	16	14	2	5	0	8	3	4	2	0
February	1986	46	17	13	1	6	0	6	2	4	1	0
March	1986	45	17	15	1	8	0	5	2	5	0	0
April	1986	42	17	18	1	11	0	8	1	3	1	0
May	1986	41	13	23	0	15	0	8	3	2	1	0
June	1986	37	11	28	1	16	0	8	2	1	1	0
July	1986	41	11	30	1	13	0	7	2	2	2	0
August	1986	38	13	31	1	11	1	7	1	2	1	0
September	1986	39	16	28	1	7	1	6	2	3	1	0
October	1986	32	18	24	1	5	1	8	3	4	2	0
November	1986	31	18	22	2	3	0	7	2	4	2	0
December	1986	29	18	17	1	2	0	9	2	5	2	0
								-				
January	1987	33	17	17	2	4	0	8	1	4	0	0
February	1987	33	19	18	2	5	0	7	3	4	1	0
March	1987	33	19	23	2	8	0	6	4	3	1	0
April	1987	29	21	21	3	7	0	7	4	2	1	0
May	1987	30	21	18	3	7	0	9	5	2	0	0
June	1987	33	22	13	2	6	0	9	5	3	0	0
July	1987	38	22	10	2	7	0	8	4	3	0	0
August	1987	42	22	9	2	8	0	8	1	2	0	0
September	1987	39	22	9	3	8	0	8	2	0	0	0
October	1987	34	20	10	6	7	0	9	1	1	1	0
November	1987	28	20	10	6	6	0	8	3	2	6	0
December	1987	33	16	9	5	6	0	8	4	5	8	0
January	1988	36	16	8	2	7	0	7	4	6	8	0
February	1988	41	15	7	2	6	0	9	3	7	4	0
March	1988	35	18	8	2	5	0	8	1	6	2	0
April	1988	32	21	8	2	6	0	7	2	4	3	0
May	1988	32	24	9	2	7	0	6	2	3	3	0
June	1988	35	21	8	3	9	0	5	3	2	3	0
July	1988	36	19	7	3	8	0	6	3	2	2	0
August	1988	34	18	5	3	9	0	9	3	2	2	0
September	1988	34	20	5	3	8	0	11	2	2	3	0
October	1988	32	22	4	2	7	0	11	3	3	3	0
November	1988	33	20	7	3	7	0	8	2	3	2	0
December	1988	34	22	5	2	7	0	9	2	4	2	0
				_	_	_		_	_	_	_	
January	1989	40	20	5	3	6	1	8	2	3	2	0
February	1989	40	20	2	3	8	1	8	2	3	3	0
March	1989	37	19	3	3	8	2	8	5	3	3	0
April	1989	29	19	3	4	9	1	10	8	3	3	0
May	1989	27	20	3	4	7	0	9	9	2	3	0
June	1989	29	22	2	3	7	0	8	8	2	4	0
July	1989	32	19	2	1	6	0	7	6	2	3	0
August	1989	31	20	4	1	5	0	9	4	2	4	0
September	1989	34	17	5	2	6	0	10	2	1	3	0
October	1989	37	19	5	1	6	0	9	1	2	2	0
November	1989	36	19	5	1	6	0	11	2	5	1	0
December	1989	35	19	4	1	2	0	14	3	6	1	0
January	1990	39	15	5	1	2	0	13	4	6	1	0

REGION NORTH EAST 4 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			G		<u>E TO BUY</u>				BAD	TIME T	O BUY	
		Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Good	Supply	Prices	Rates High;	Afford	Uncertain	Supply
Date of S	urvey	<u>Available</u>	<u>Down</u>	Credit Easy				<u>High</u>	Credit Tight	<u>To Buy</u>	Future	Inadequate
February	1990	40	14	4	2	2	0	12	4	6	2	0
March	1990	42	16	4	2	5	0	10	3	6	1	0
April	1990	37	19	4	2	5	0	14	3	5	1	0
May	1990	37	18	4	2	4	0 0	13	3	5	2	ů 0
June	1990	34	18	5	2	3	0 0	12	3	6	3	0
July	1990	36	15	3	2	2	0	9	5	7	5	0
August	1990	38	15	5	2	2	0	10	5	8	7	0
September	1990	36	13	4	1	2	0 0	14	6	10	8	0
October	1990	33	17	3	1	3	0 0	15	6	9	12	0
November	1990	30	17	1	1	2	0	14	6	9	14	0
December	1990	30	16	1	1	1	0	13	6	8	18	0
December	1000	00	10	·	·	•	Ũ	10	Ū	U	10	Ū
January	1991	33	11	2	1	0	0	12	6	11	16	0
February	1991	35	10	2	1	2	0	11	7	14	14	0
March	1991	39	9	3	1	2	0	10	6	16	12	0
April	1991	38	13	3	0	4	0	10	5	17	10	0
May	1991	44	11	4	0	2	0	10	4	14	10	0
June	1991	41	12	5	1	2	0	10	4	15	11	0
July	1991	43	9	5	1	1	0	9	3	13	11	0
August	1991	37	12	3	1	1	0	11	4	15	12	0
September	1991	40	10	3	0	2	0	12	4	14	12	0
October	1991	37	10	3	0	1	0	13	5	15	16	0
November	1991	37	9	5	1	1	0	11	3	15	19	0
December	1991	37	10	6	1	1	0	12	3	14	22	0
January	1992	41	8	9	1	0	0	10	4	15	23	0
February	1992	41	7	12	0	1	0	8	5	14	23	0
March	1992	45	3	10	0	1	0	7	4	15	23	0
April	1992	45	5	11	0	1	0	7	2	13	19	0
Мау	1992	47	7	9	0	2	0	7	2	14	15	0
June	1992	45	8	12	0	2	0	8	3	13	13	0
July	1992	43	5	10	0	3	0	11	3	17	16	0
August	1992	44	5	12	0	2	0	12	3	17	16	0
September	1992	40	7	9	0	2	0	10	2	19	17	0
October	1992	37	8	10	1	1	0	9	3	17	14	0
November	1992	36	7	7	1	2	0	9	4	19	14	0
December	1992	38	6	9	1	2	0	9	3	19	10	0
January	1993	40	6	9	0	4	0	10	5	18	10	0
February	1993	45	5	9	0	5	0	8	4	16	8	0
March	1993	46	7	8	0	4	0	8	3	15	9	0
April	1993	46	8	8	0	6	0	6	1	13	10	0
May	1993	41	11	11	0	6	0	6	0	11	11	0
June	1993	41	9	12	1	8	0	7	1	12	12	0
July	1993	40	9	15	1	5	0	6	3	11	13	0
August	1993	38	7	14	1	5	0	6	4	13	12	0
September	1993	35	7	17	0	4	0	5	4	11	10	0
October	1993	36	8	18	0	4	0	7	3	10	9	0
November	1993	37	8	17	0	3	0	8	3	9	8	0
December	1993	40	9	16	0	5	0	10	3	9	8	0
lonuori	1994	44	e	19	0	o	0	o	0	10	e	0
January February	1994 1994	44 51	6 8	19	0 0	8 9	0 0	8 6	2 2	10 7	6 6	0 0
· condury	1004	51	0	.0	0	5	5	5	-	'	5	5

REGION NORTH EAST 5 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Interest Priority Priority				G		TO BUY				BAD	TIME T	OBUY	
Date of Survey Available Dawn Credit Easy Rising Rates Prosperity Adequate High Credit Tight To Bay Future Inadequate March 1994 48 7 19 1 8 0 4 1 8 5 0 Mary 1994 35 13 19 3 9 0 5 1 3 3 0 Jure 1994 37 13 17 2 9 0 7 2 6 3 0 Jury 1994 37 12 15 2 9 0 7 2 6 3 6 5 0 September 1994 42 15 13 4 10 1 4 2 14 0 0 0 0 5 3 6 5 0 Januay 1995 40 9 10 0 0 0 </th <th></th> <th></th> <th>Prices Low;</th> <th>Prices</th> <th>Interest</th> <th>Borrow in</th> <th>Times</th> <th></th> <th></th> <th>Interest</th> <th>Can't</th> <th></th> <th></th>			Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
Date of Survey Available Dawn Credit Easy Rising Rates Prosperity Adequate High Credit Tight To Bay Future Inadequate March 1994 48 7 19 1 8 0 4 1 8 5 0 Mary 1994 35 13 19 3 9 0 5 1 3 3 0 Jure 1994 37 13 17 2 9 0 7 2 6 3 0 Jury 1994 37 12 15 2 9 0 7 2 6 3 6 5 0 September 1994 42 15 13 4 10 1 4 2 14 0 0 0 0 5 3 6 5 0 Januay 1995 40 9 10 0 0 0 </th <th></th> <th></th> <th>Good Buys</th> <th>Won't Come</th> <th>Rate I ow</th> <th>Advance</th> <th>Good</th> <th>Supply</th> <th>Prices</th> <th>Rates High:</th> <th>Afford</th> <th>Uncertain</th> <th>Supply</th>			Good Buys	Won't Come	Rate I ow	Advance	Good	Supply	Prices	Rates High:	Afford	Uncertain	Supply
March 1994 48 7 19 1 8 0 4 1 8 5 0 April 1994 45 13 19 3 9 0 5 1 6 4 0 June 1994 38 15 17 3 9 0 5 1 3 3 0 August 1994 37 12 15 2 9 0 8 3 6 4 0 August 1994 33 14 13 2 11 1 5 3 6 5 0 November 1994 43 15 13 4 10 13 4 5 0 0 5 3 6 4 0 0 0 5 3 6 4 0 0 0 0 5 5 7 5 0 0	Date of S		•							-			
April 1994 44 12 16 2 8 0 4 1 6 4 0 June 1994 38 15 17 3 9 0 5 1 3 3 0 August 1994 37 12 15 2 9 0 8 3 6 4 0 August 1994 33 14 13 2 11 1 5 3 6 4 0 October 1994 43 15 13 4 10 1 4 2 4 4 0 December 1994 42 15 10 4 7 0 5 3 6 5 0 January 1995 41 9 11 1 7 0 5 5 7 4 0 January 1995 41 9		urvey	Available	DOWI		Tribing Trates	riospenty	Adequate	<u>r lign</u>		TO Duy	<u>i uture</u>	inducquate
Nay 1994 36 13 19 3 9 0 5 1 6 4 0 July 1994 37 13 17 2 9 0 7 2 6 3 0 August 1994 37 12 15 2 9 0 8 3 6 4 0 Segtember 1994 36 13 16 2 11 1 7 3 6 5 0 November 1994 42 15 10 4 7 0 5 3 6 5 0 Janary 1995 41 13 10 4 8 0 5 5 7 4 0 Janary 1995 41 9 11 1 7 0 5 5 7 5 0 March 199 10 1 10	March	1994	48	7	19	1	8	0	4	1	8	5	0
June 1994 38 15 17 3 9 0 5 1 3 3 0 August 1994 37 12 15 2 9 0 7 2 6 3 0 August 1994 36 13 16 2 11 1 5 3 6 5 0 October 1994 42 15 13 4 10 1 4 3 6 5 0 December 1994 42 15 13 4 10 4 8 0 5 3 6 5 0 December 1995 41 9 11 1 7 0 5 5 7 5 0 March 1995 40 9 11 13 7 10 0 6 3 6 5 0 13 13 1	April	1994	44	12	16	2	8	0	4	1	6	4	0
July 1994 37 13 17 2 9 0 7 2 6 3 0 September 1994 36 13 16 2 11 1 7 3 6 5 0 November 1994 33 14 13 2 11 1 5 3 4 5 0 November 1994 43 15 13 4 7 0 5 3 6 5 0 January 1995 41 9 11 1 7 0 5 5 7 4 0 January 1995 40 9 10 0 9 0 5 5 7 4 0 June 1995 40 9 13 1 5 0 8 4 3 4 0 June 1995 41 9 <	May	1994	35	13	19	3	9	0	5	0	6	4	0
August 1994 37 12 15 2 9 0 8 3 6 4 0 October 1984 39 14 13 2 11 1 5 3 6 5 0 November 1994 43 15 13 4 10 1 4 2 4 0 January 1995 41 13 10 4 8 0 5 3 6 5 0 January 1995 41 9 10 2 6 0 5 4 0 March 1995 40 9 10 0 9 0 5 5 7 5 0 July 1995 40 9 9 2 7 0 7 3 6 4 0 0 0 0 0 0 0 0 0 0	June	1994	38	15	17	3	9	0	5	1	3	3	0
September 1994 36 13 16 2 11 1 7 3 6 5 0 October 1994 43 15 13 4 10 1 4 2 4 4 0 January 1995 41 13 10 4 8 0 5 3 6 4 0 January 1995 41 9 11 1 7 0 5 5 7 4 0 March 1995 40 9 10 0 9 0 5 5 7 4 0 June 1995 40 9 10 0 0 5 4 6 4 0 Juny 1995 41 9 13 1 5 0 8 4 3 4 0 0 0 0 0 0 0 0	July	1994	37		17		9	0			6	3	0
October 1994 39 14 13 2 11 1 5 3 4 0 November 1994 42 15 10 4 7 0 5 3 6 4 0 January 1995 41 13 10 4 8 0 5 3 6 5 0 March 1995 41 9 11 10 2 6 0 5 5 7 4 0 April 1995 40 9 10 0 9 0 7 3 6 4 0 July 1995 40 9 13 1 5 0 8 4 4 6 0 July 1995 41 9 13 1 5 0 8 4 4 6 0 July 1995 47 7 13 <td>August</td> <td></td> <td>37</td> <td></td> <td></td> <td></td> <td></td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td>0</td>	August		37					0					0
November 1994 43 15 13 4 10 1 4 2 4 4 0 January 1995 41 13 10 4 8 0 5 3 6 4 0 January 1995 41 9 11 1 7 0 5 5 7 4 0 March 1995 40 9 11 1 7 0 5 5 7 4 0 June 1995 40 9 11 1 7 0 7 3 6 4 0 Juy 1995 40 9 9 2 7 0 7 3 6 4 0 Juy 1995 41 9 13 1 5 0 8 4 4 6 0 September 1995 42 9 8	September												
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REGION NORTH EAST 6 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			G		TO BUY				BAD	TIME T	OBUY	
		Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Good	Supply	Prices	Rates High;	Afford	Uncertain	Supply
Date of S	urvev	<u>Available</u>	Down		Rising Rates		Adequate	<u>High</u>	Credit Tight	To Buy	Future	Inadequate
	urvey	/ Wallable	Down		Thomy Natoo	riosponty	nacquate	ngn		<u>10 Duy</u>	<u>r ataro</u>	maacquate
April	1998	39	8	15	1	16	0	3	1	0	1	0
May	1998	38	7	10	1	14	0	4	1	0	1	0
June	1998	33	8	13	0	16	0	3	1	1	1	0
July	1998	31	6	14	0	16	0	2	2	2	2	0
August	1998	30	5	17	1	19	0	2	3	3	2	0
September	1998	33	4	14	1	17	1	3	2	2	2	0
October	1998	35	6	15	1	16	1	5	2	1	2	0
November	1998	37 39	6 5	14	0	12 13	1 0	4	1	1 0	2 1	0
December	1998	39	Э	17	1	13	0	4	1	0	I	0
January	1999	45	4	19	0	12	0	3	1	0	1	0
February	1999	45	4	23	0	13	0	2	1	1	2	0
March	1999	43	6	25	0	17	0	3	0	1	1	0
April	1999	36	4	24	0	21	0	6	1	0	0	0
May	1999	36	4	21	0	25	0	5	1	0	0	0
June	1999	40	4	15	1	23	0	4	1	0	0	0
July	1999	44	4	12	1	26	1	0	1	0	0	0
August	1999	41	5	11	1	22	1	2	2	1	1	0
September	1999	33	4	10	0	23	1	4	4	2	2	0
October	1999	33	7	9	1	19	0	5	3	2	1	0
November	1999	32	9	9	1	20	0	6	3	1	0	0
December	1999	36	12	11	1	17	0	5	1	0	0	0
I	0000	07		40	0	40			0		0	0
January	2000	37	11	12	0	18	1	4	2	1	0	0
February	2000	43	11 11	8 6	1	18	1 0	2 3	2 2	1 1	0 0	0 0
March	2000 2000	42 43	11	6	2 2	19 23	0	3 4	2 1	1	0	0
April May	2000	43	10	8	2	23 19	0	4 5	2	1	0	0
June	2000	42	9	8	1	21	1	4	1	2	1	0
July	2000	40	9	8	1	17	1	4	2	2	1	0
August	2000	38	10	4	0	19	0	3	2	2	1	0 0
September	2000	39	9	6	0	19	Õ	4	3	2	1	ů 0
October	2000	40	10	4	0	20	0	4	3	3	1	0
November	2000	36	9	7	1	22	0	4	2	2	1	0
December	2000	36	9	7	1	20	0	5	2	2	1	0
January	2001	35	5	11	1	19	0	5	2	1	3	0
February	2001	35	6	10	0	16	1	4	2	2	5	0
March	2001	29	7	11	1	13	1	5	2	2	7	0
April	2001	29	7	10	1	11	1	6	2	5	8	0
May	2001	29	4	12	1	8	1	6	1	7	6	0
June	2001	31	4	13	1	8	0	6	1	8	6	0
July	2001	35	4	13	0	7	0	5	0	7 7	6	0
August September	2001	35 34	5 4	14	0	9	0 0	5	2 2		7	0
October	2001 2001	34 33	4 3	12 12	0 0	8 7	0	3 4	2 3	6 6	10 13	0 0
November	2001	35	2	12	0	3	0	4 6	2	7	13	0
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December	2001	40	۷	۷ ا	0	2	U	U	I	9	12	0
January	2002	43	4	20	0	4	0	5	1	11	9	0
February	2002	44	3	22	0	3	0	2	1	10	10	0
March	2002	39	3	19	0	5	0	2	1	10	7	0
April	2002	36	3	22	0	4	0	2	2	8	5	0

REGION NORTH EAST 7 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Processor Processor <t< th=""><th></th><th></th><th></th><th>G</th><th></th><th>E TO BUY</th><th></th><th></th><th></th><th>BAD</th><th>TIME T</th><th>OBUY</th><th></th></t<>				G		E TO BUY				BAD	TIME T	OBUY	
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September 2003 36 4 20 0 7 1 6 2 7 3 0 October 2003 34 6 20 0 6 1 4 2 8 5 0 December 2003 36 7 22 0 5 1 2 2 7 4 0 December 2003 36 7 25 0 7 1 4 2 6 5 0 January 2004 37 6 24 0 9 1 5 2 5 4 0 March 2004 34 8 23 0 5 1 4 3 6 3 0 June 2004 34 7 26 0 4 0 4 3 6 3 0 Jung 2004 31 5 23 2 8 0 6 3 5 4 0 Jung	July					0		0	6	5	8		0
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March 2004 34 8 23 0 5 1 4 3 6 4 0 April 2004 34 7 26 0 4 0 4 3 6 3 0 May 2004 32 8 29 2 5 0 4 3 6 3 0 June 2004 34 9 31 2 6 1 3 2 5 3 0 June 2004 31 10 32 2 7 1 3 3 4 4 0 August 2004 33 7 26 1 6 1 4 2 4 4 0 September 2004 36 7 26 2 8 1 4 2 4 3 0 December 2004 36 7 26 2 8 1 4 2 1 5 0 5 1 2 </td <td></td> <td>2004</td> <td>36</td> <td></td> <td>24</td> <td></td> <td></td> <td>1</td> <td></td> <td></td> <td></td> <td>6</td> <td></td>		2004	36		24			1				6	
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June 2004 34 9 31 2 6 1 3 2 5 3 0 July 2004 31 10 32 2 7 1 3 3 4 4 0 August 2004 33 7 26 1 6 1 4 2 4 4 0 September 2004 35 5 23 2 6 1 5 2 5 4 0 October 2004 36 7 26 2 8 1 4 2 4 3 0 December 2004 36 7 26 2 8 1 4 2 4 3 0 December 2004 39 8 23 1 7 1 3 3 3 1 1 January 2005 37 9 16 0 7 1 6 2 3 4 1 March <td>April</td> <td>2004</td> <td>34</td> <td>7</td> <td>26</td> <td>0</td> <td>4</td> <td>0</td> <td>4</td> <td>3</td> <td>6</td> <td>3</td> <td>0</td>	April	2004	34	7	26	0	4	0	4	3	6	3	0
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March 2005 32 11 19 2 7 1 7 2 2 2 1 April 2005 30 11 20 1 7 0 8 3 3 1 1 May 2005 29 12 21 2 7 0 6 2 2 1 0 June 2005 35 12 18 1 5 0 5 2 2 2 0 July 2005 37 12 15 1 5 0 5 1 2 1 0 August 2005 38 10 14 1 4 0 6 1 2 2 0 September 2005 31 13 12 1 5 0 10 2 6 3 0 October 2005 29 14 12 1 5 0 10 2 7 4 0 December </td <td>January</td> <td>2005</td> <td>39</td> <td>9</td> <td>19</td> <td>1</td> <td>9</td> <td>1</td> <td>4</td> <td>2</td> <td>1</td> <td>5</td> <td>0</td>	January	2005	39	9	19	1	9	1	4	2	1	5	0
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July 2005 37 12 15 1 5 0 5 1 2 1 0 August 2005 38 10 14 1 4 0 6 1 2 2 0 September 2005 31 13 12 1 5 0 8 2 2 3 0 October 2005 29 14 12 1 5 0 10 2 6 3 0 November 2005 28 14 16 1 4 0 10 2 7 4 0 December 2005 33 10 15 1 3 0 5 2 5 3 0 January 2006 41 10 10 2 5 0 4 2 6 2 0 March 2006 40 10 11 2 7 0 4 4 3 0 April	May	2005	29		21	2	7	0	6	2	2	1	0
August 2005 38 10 14 1 4 0 6 1 2 2 0 September 2005 31 13 12 1 5 0 8 2 2 3 0 October 2005 29 14 12 1 5 0 10 2 6 3 0 November 2005 28 14 16 1 4 0 10 2 7 4 0 December 2005 33 10 15 1 4 0 9 1 10 3 0 January 2006 41 10 15 1 3 0 5 2 5 3 0 February 2006 44 10 10 2 5 0 4 2 6 2 0 March 2006 40 10 11 2 7 0 4 4 3 0 April						1	5	0		2		2	0
September 2005 31 13 12 1 5 0 8 2 2 3 0 October 2005 29 14 12 1 5 0 10 2 6 3 0 November 2005 28 14 16 1 4 0 10 2 7 4 0 December 2005 33 10 15 1 4 0 9 1 10 3 0 January 2006 41 10 15 1 3 0 5 2 5 3 0 February 2006 44 10 10 2 5 0 4 2 6 2 0 March 2006 40 10 11 2 7 0 4 4 3 0 April 2006 35 10 10 4 8 0 5 3 5 3 0						1	5	0		1			0
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February200644101025042620March200640101127044430April200635101048053530	January	2006	41	10	15	1	3	0	5	2	5	3	0
March200640101127044430April200635101048053530	•							0					
April 2006 35 10 10 4 8 0 5 3 5 3 0			40					0	4		4		0
May 2006 31 13 9 3 7 0 7 4 5 4 0	April				10			0		3		3	0
	May	2006	31	13	9	3	7	0	7	4	5	4	0

REGION NORTH EAST 8 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			G	OOD TIME	E TO BUY				BAD	TIME T	O BUY	
		Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Good	Supply	Prices	Rates High;	Afford	Uncertain	Supply
Date of S	urvev	<u>Available</u>	Down	Credit Easy			Adequate	High	Credit Tight	To Buy	Future	Inadequate
	urvey	<u>/ Wallabic</u>	Down		Tribing rates	rosponty	nacquate	<u>r ngn</u>		<u>10 Duy</u>	<u>r ataro</u>	inducquate
June	2006	32	14	10	2	7	0	9	3	5	3	0
July	2006	28	16	11	1	6	0	9	4	7	3	0
August	2006	32	13	12	2	7	0	6	4	6	4	0
September	2006	32	11	10	2	6	0	5	4	6	3	0
October	2006	34	8	10	2	8	0	6	3	5	2	0
November	2006	37	6	8	1	6	0	7	3	6	2	0
December	2006	44	6	8	1	7	0	7	3	7	3	0
January	2007	50	7	8	1	6	0	8	2	5	3	0
February	2007	48	9	10	0	5	0	6	2	4	3	0
March	2007	42	9	11	0	4	1	4	2	4	3	0
April	2007	38	11	12	1	3	1	3	3	5	3	0
May	2007	40	8	14	1	4	1	3	2	6	2	0
June	2007	43	9	13	1	5	0	5	2	7	2	0
July	2007	42	7	13	0	7	0	6	2	7	1	0
August	2007	37	8	11	1	6	0	7	1	9	1	0
September	2007	30	6	12	1	4	0	5	2	10	4	0
October	2007	31	5	10	1	3	1	6	3	12	4	0
November	2007	34	3	10	0	2	0	6	4	15	6	0
December	2007	40	4	9	0	3	0	7	4	14	5	0
January	2008	41	4	9	0	2	0	7	2	11	7	0
February	2008	39	5	9	0	2	0	7	2	10	9	0
March	2008	35	5	8	0	3	0	5	1	11	10	0
April	2008	34	5	7	0	2	0	7	1	17	10	0
May	2008	31	5	6	0	2	0	8	1	19	12	0
June	2008	28	6	6	0	1	0	11	2	22	14	0
July	2008	29	6	6	0	0	0	10	1	19	17	0
August	2008	31	6	4	0	1	0	8	2	22	14	0
September	2008	34	6	4	0	2	0	6	4	25	13	0
October	2008	32	5	3	0	2	0	7	7	27	16	0
November	2008	32	4	4	0	2	0	7	10	26	20	0
December	2008	38	2	5	0	0	0	7	10	22	21	0
January	2009	42	3	5	0	0	0	6	8	20	20	0
February	2009	49	2	5	0	0	0	6	5	18	18	0
March	2009	45	1	5	0	0	1	5	5	17	21	0
April	2009	48	1	7	0	0	1	5	4	17	21	0
May	2009	44	1	8	0	0	0	8	6	20	22	0
June	2009	51	2	6	0	0	0	7	5	21	18	0
July	2009	46	2	4	0	1	0	7	6	19	20	0
August	2009	51	3	4	0	1	0	4	5	15	21	0
September	2009	45	4	5	0	1	0	4	7	15	22	0
October	2009	50	3	5	0	0	0	3	8	18	19	0
November	2009	45	4	5	0	0	0	5	7	20	19	0
December	2009	49	4	6	1	0	0	5	5	17	17	0
January	2010	45	4	7	1	0	0	6	5	14	19	0
February	2010	49	3	9	1	2	0	4	6	12	15	0
March	2010	45	3	8	0	2	0	3	8	15	15	0
April	2010	46	3	8	0	2	0	4	6	16	13	0
May	2010	42	3	6	0	1	0	5	6	15	13	0
June	2010	44	4	6	0	2	0	5	2	13	13	0

REGION NORTH EAST 9 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			G		TO BUY				BAD	TIME T	OBUY	
		Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Good	Supply	Prices	Rates High;	Afford	Uncertain	Supply
Date of S		Available	Down		Rising Rates		Adequate	High	Credit Tight	To Buy	Future	Inadequate
	<u>urvey</u>	<u>/ Wallable</u>	Down		Tribing rates	rospenty	nacquate	<u>r ng n</u>		<u>10 Duy</u>	<u>r ataro</u>	inducquate
July	2010	45	5	6	0	3	0	5	3	14	12	0
August	2010	48	5	8	0	3	0	6	3	15	15	0
September	2010	47	3	8	0	1	0	6	5	16	18	0
October	2010	43	2	7	0	1	1	7	5	18	19	0
November	2010	43	2	5	0	1	1	6	5	18	19	0
December	2010	43	3	6	0	1	1	6	3	17	17	0
January	2011	47	3	6	0	1	0	4	3	17	16	0
February	2011	45	5	6	1	2	0	5	3	17	15	0
March	2011	43	6	8	1	1	0	5	3	18	15	0
April	2011	39	6	8	1	2	0	4	2	16	14	0
May	2011	37	6	8	0	1	0	5	1	16	14	0
June	2011	35	5	7	0	1	0	8	1	18	12	0
July	2011	35	4	9	0	0	0	9	3	19	13	0
August	2011	33	3	9	0	0	0	7	4	20	17	0
September	2011	35	3	9	0	0	0	5	7	23	17	0
October	2011	34	4	8	0	0	0	7	6	25	17	0
November	2011	34	4	11	0	0	0	9	7	24	15	0
December	2011	36	4	11	0	1	0	10	6	23	16	0
January	2012	40	4	12	0	1	0	7	5	19	14	0
February	2012	45	5	9	0	1	0	8	4	20	14	0
March	2012	42	6	10	0	2	0	8	4	17	13	0
April	2012	42	5	9	0	4	0	7	4	17	15	0
May	2012	39	5	10	1	3	0	5	4	15	12	0
June	2012	37	4	8	1	3	0	5	4	18	11	0
July	2012	37	5	6	0	3	0	6	4	16	10	0
August	2012	39	6	7	0	4	0	7	5	14	11	0
September	2012	40	6	9	0	4	0	9	4	12	12	0
October	2012	36	7	12	0	5	0	10	6	14	13	0
November	2012	35	6	10	0	5	0	8	6	14	13	0
December	2012	36	7	11	0	6	0	6	5	14	11	0
January	2013	41	6	10	0	5	0	6	3	13	10	0
February	2013	43	7	12	0	5	0	5	3	14	9	0
March	2013	45	11	10	0	6	0	6	4	13	10	0
April	2013	43	13	12	0	6	0	7	7	12	9	0
May	2013	43	13	13	0	6	0	8	5	12	7	0
June	2013	44	9	15	1	7	0	8	5	12	6	0
July	2013	46	9	15	2	7	0	5	2	11	6	0
August	2013	45	8	15	2	7	0	8	3	9	8	0
September	2013	37	9	17	1	6	0	8	3	7	8	0
October	2013	30	8	18	1	6	0	10	4	8	10	0
November	2013	27	9	14	1	7	0	9	4	13	9	0
December	2013	34	9	12	0	6	0	8	4	14	8	0
January	2014	41	10	13	0	6	0	7	3	13	5	0
February	2014	44	10	14	ů 0	8	Õ	7	3	9	6	0 0
March	2014	41	8	15	0	9	1	10	3	9	7	0
April	2014	35	8	11	0	11	1	9	4	11	8	0
May	2014	32	7	13	0	9	1	9	3	11	6	0
June	2014	29	7	12	0	9	0	9	3	12	5	0
July	2014	33	7	12	1	11	1	10	2	10	5	0

REGION NORTH EAST 10 TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			G		TO BUY				BAD	TIME T	OBUY	
		Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Good	Supply	Prices	Rates High;	Afford	Uncertain	Supply
Date of S	<u>urvey</u>	<u>Available</u>	<u>Down</u>		Rising Rates			<u>High</u>	Credit Tight	<u>To Buy</u>	<u>Future</u>	Inadequate
August	2014	34	7	9	1	12	1	8	3	10	5	0
September	2014	37	7	12	2	11	1	9	2	10	5	0
October	2014	33	8	15	1	12	1	7	1	10	4	0
November	2014	36	7	16	1	15	2	8	1	8	5	0
December	2014	38	8	15	1	17	2	6	1	6	6	0
January	2015	45	8	14	1	16	1	6	1	4	5	0
February	2015	43	10	14	1	14	0	5	2	5	7	0
March	2015	45	10	14	0	11	0	4	2	4	7	0
April	2015	39	11	14	0	7	0	6	3	6	7	0
May	2015	40	10	14	0	7	0	8	3	6	5	0
June	2015	37	10	14	0	9	0	7	2	5	5	0
July	2015	40	7	13	0	14	0	5	3	5	6	0
August	2015	36	8	14	1	13	0	3	3	5	7	0
September	2015	33	8	13	2	11	0	5	4	6	8	0
October	2015	30	12	14	3	8	1	6	3	8	9	0
November	2015	35	11	16	2	9	1	7	2	10	8	0
December	2015	39	9	17	2	11	1	6	2	8	6	0
January	2016	45	6	20	2	11	0	4	3	6	3	0
February	2016	47	6	17	2	12	0	6	4	5	2	0
March	2016	43	8	14	2	11	0	6	4	6	2	0
April	2016	36	12	10	1	11	0	9	3	5	2	1
May	2016	32	14	12	1	9	0	7	1	5	3	1
June	2016	30	11	15	1	10	1	6	0	3	4	1
July	2016	37	6	17	1	11	0	6	0	2	5	0
August	2016	42	3	17	1	13	0	5	1	1	4	0
September	2016	43	4	16	0	16	0	5	1	2	4	0
October	2016	39	8	14	0	14	0 0	5	1	4	4	0
November	2016	37	8	13	1	13	0	5	1	5	5	0
December	2016	40	9	10	2	10	1	6	1	7	5	0
January February	2017 2017	44 38	10 13	12 10	2 2	12 14	1 1	8 9	2 2	4 3	6 6	0 0
March	2017	38	13	10	2	14	1	6	2	3	4	0
	2017	34	14	10	2	15	1	7	2 1	4	4	0
April Mov	2017	34 36	14	10	3	15	0	5	0	4	4	0
May June	2017	36	12	12	2	13	-	5	1	4	4 5	0
July	2017	30 37	9	12	2	14	0 0	6	1	4 5		0
	2017	37	9	11	2	14	0	8	3	6	6 7	0
August												
September	2017	36	11	11	3	15	1	7	2	6	7	0
October	2017	35	11	11	2	16	0	8	2	5	6	0
November	2017	36	11	11	2	13	0	7	0	4	4	0
December	2017	44	11	9	1	12	0	6	2	3	3	0
January	2018	47	9	8	0	11	0	6	3	4	3	0
February	2018	42	10	6	1	15	0	6	3	4	4	0
March	2018	32	12	6	1	16	0	7	2	3	4	0
April	2018	29	16	8	1	17	0	5	2	4	5	0
May	2018	30	19	8	1	16	0	5	2	4	4	0
June	2018	35	17	9	1	17	0	4	2	4	5	0
July	2018	34	17	8	2	15	0	6	3	2	4	0
August	2018	32	13	7	2	15	0	9	3	3	5	0

REGION NORTH EAST TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Interest Process <				G		TO BUY				BAD	TIME T	OBUY	
Good Buy Wint Com Rate Los Advance Good Supply Prices Relser High Afford Uncent Supply Date Outple 201 27 15 6 2 18 0 9 3 3 3 4 0 Corber 2018 27 15 6 2 19 0 7 3 3 3 4 0 November 2018 30 14 5 2 21 0 6 3 2 4 0 December 2018 30 10 7 2 23 0 10 1 3 3 4 0 April 2019 31 10 7 0 23 10 11 13 3 3 5 0 Jupe 2019 34 14 7 0 23 11 11 13 3 3 5			Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
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REGION NORTH EAST TABLE 36 SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

			G		TO BUY				BAD	TIME T	OBUY	
		Prices Low;	Prices	Interest	Borrow in	Times			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Good	Supply	Prices	Rates High;	Afford	Uncertain	Supply
Date of S	<u>urvey</u>	<u>Available</u>	Down	Credit Easy	Rising Rates	Prosperity	Adequate	<u>High</u>	Credit Tight	<u>To Buy</u>	<u>Future</u>	Inadequate
October	2022	15	12	1	1	3	4	47	5	9	10	19
November	2022	16	13	1	1	3	3	44	7	8	11	17
December	2022	16	13	1	1	3	3	47	9	7	12	14
January	2023	15	10	1	0	2	2	47	10	9	12	16
February	2023	16	12	2	0	3	2	44	9	9	12	11
March	2023	15	14	2	1	3	2	42	7	15	9	8
April	2023	16	14	2	1	3	3	37	9	12	13	3
May	2023	16	11	1	1	3	5	36	11	12	11	6
June	2023	15	9	1	0	4	6	34	12	10	13	7
July	2023	17	7	1	0	5	5	38	12	11	8	7
August	2023	19	9	2	0	4	5	32	11	11	9	4
September	2023	22	10	2	0	3	5	32	11	10	9	4
October	2023	21	14	2	0	2	4	31	11	11	9	4
November	2023	21	13	0	0	2	4	33	12	11	11	5
December	2023	23	14	1	0	2	4	29	13	10	10	4
January	2024	27	11	1	0	4	5	26	11	10	10	4