REGION NORTH EAST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	1993	18	3	79	100	39	286
February	1993	17	3	79	100	38	273
March	1993	22	3	75	100	47	279
April	1993	23	3	73	100	50	300
May	1993	28	5	67	100	60	313
June	1993	26	6	68	100	59	314
July	1993	28	6	66	100	62	313
August	1993	27	5	69	100	58	313
September	1993	26	6	68	100	58	305
October	1993	25	6	69	100	55	307
November	1993	26	8	66	100	61	307
December	1993	30	8	62	100	68	305
January	1994	31	8	61	100	70	294
February	1994	30	8	62	100	69	296
March	1994	30	6	64	100	66	308
April	1994	33	6	61	100	73	302
May	1994	42	6	53	100	89	299
June	1994	47	7	46	100	100	289
July	1994	47	7	46	100	101	300
August	1994	43	6	51	100	93	299
September	1994	41	6	53	100	88	304
October	1994	42	6	52	100	91	306
November	1994	38	7	55	100	83	298
December	1994	34	5	60	100	74	289
January	1995	30	7	63	100	66	291
February	1995	31	7	63	100	68	296
March	1995	33	7	60	100	73	302
April	1995	33	7	60	100	73	293
May	1995	35	7	59	100	76	297
June	1995	35	8	57	100	78	305
July	1995	39	7	53	100	86	299
August	1995	37	9	54	100	83	292
September	1995	37	6	56	100	81	293
October	1995	36	8	56	100	80	308
November	1995	34	7	59	100	75	323
December	1995	28	9	62	100	66	309
January	1996	26	9	66	100	60	301
February	1996	29	8	63	100	66	279
March	1996	37	5	57	100	80	288
April	1996	43	5	52	100	91	291
May	1996	41	5	53	100	88	312
June	1996	39	6	55	100	83	312
July	1996	34	5	61	100	73	318
August	1996	33	4	64	100	69	307
September	1996	36	4	60	100	76	303
October	1996	39	5	56	100	84	292
November	1996	43	6	51	100	92	297
December	1996	33	8	58	100	75	300
January	1997	31	10	59	100	72	297
February	1997	32	8	61	100	71	291

REGION NORTH EAST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1997	40	7	54	100	86	281
April	1997	46	4	50	100	96	290
May	1997	45	7	48	100	97	294
June	1997	46	6	48	100	98	306
July	1997	42	9	49	100	93	301
August	1997	47	9	44	100	102	308
September	1997	45	11	45	100	100	298
October	1997	43	10	47	100	96	299
November	1997	42	10	48	100	95	298
December	1997	41	9	51	100	90	298
January	1998	44	9	47	100	97	295
February	1998	46	10	44	100	102	286
March	1998	54	12	34	100	120	276
April	1998	56	12	32	100	124	280
May	1998	56	13	30	100	126	279
June	1998	52	14	34	100	118	281
July	1998	58	12	30	100	128	276
August	1998	59	13	29	100	130	272
September	1998	63	11	27	100	136	284
October	1998	59	12	29	100	129	291
November	1998	58	9	33	100	124	298
December	1998	55	9	35	100	120	294
January	1999	56	9	35	100	121	284
February	1999	54	10	36	100	118	279
March	1999	58	9	33	100	125	277
April	1999	62	8	30	100	132	285
May	1999	69	9	22	100	148	293
June	1999	67	11	22	100	145	301
July	1999	65	12	23	100	142	290
August	1999	58	11	31	100	127	291
September	1999	60	11	29	100	131	281
October	1999	60	11	28	100	132	282
November	1999	63	10	27	100	136	267
December	1999	60	10	30	100	131	271
January	2000	56	9	34	100	122	265
February	2000	58	10	31	100	127	267
March	2000	60	10	30	100	131	274
April	2000	63	10	27	100	136	283
May	2000	64	10	26	100	138	282
June	2000	69	9	22	100	147	280
July	2000	74	8	18	100	156	280
August	2000	75	6	19	100	157	288
September	2000	71	7	21	100	150	288
October	2000	68	6	26	100	142	298
November	2000	65	9	26	100	139	300
December	2000	64	8	28	100	135	303
January	2001	63	9	28	100	135	292
February	2001	65	6	29	100	136	287
March	2001	62	9	29	100	133	287
April	2001	63	9	28	100	135	281
May	2001	64	8	28	100	135	280
June	2001	67	7	26	100	141	290

REGION NORTH EAST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2001	69	8	23	100	146	292
August	2001	70	7	23	100	147	292
September	2001	65	6	29	100	136	277
October	2001	58	8	34	100	124	283
November	2001	48	10	42	100	107	278
December	2001	47	11	42	100	105	297
January	2002	45	10	45	100	100	299
February	2002	48	10	43	100	105	306
March	2002	52	9	39	100	113	283
April	2002	55	9	35	100	120	276
May	2002	61	10	29	100	132	277
June	2002	63	12	25	100	137	275
July	2002	63	12	25	100	138	275
August	2002	62	12	26	100	135	279
September	2002	67	9	23	100	144	284
October	2002	66	8	26	100	140	280
November	2002	62	10	28	100	134	274
December	2002	55	14	32	100	123	262
January	2003	54	15	30	100	124	283
February	2003	58	14	27	100	131	286
March	2003	61	11	29	100	132	292
April	2003	63	7	30	100	133	287
May	2003	65	7	29	100	136	293
June	2003	64	7	29	100	136	287
July	2003	66	7	27	100	139	279
August	2003	69	6	25	100	144	261
September	2003	67	8	25	100	141	279
October	2003	68	8	24	100	144	281
November	2003	67	7	26	100	141	299
December	2003	70	4	25	100	145	284
January	2004	71	3	26	100	145	275
February	2004	71	4	25	100	145	260
March	2004	74	5	21	100	152	272
April	2004	77	5	18	100	158	276
May	2004	77	6	17	100	160	281
June	2004	75	6	19	100	157	286
July	2004	76	6	18	100	158	279
August	2004	72	6	22	100	149	281
September	2004	73	4	23	100	150	273
October	2004	72	6	22	100	149	273
November	2004	79	5	16	100	163	260
December	2004	77	5	18	100	160	258
January	2005	75	3	22	100	153	252
February	2005	68	5	27	100	141	253
March	2005	66	7	27	100	140	265
April	2005	69	8	23	100	145	277
May	2005	72	7	22	100	150	273
June	2005	76	5	20	100	156	245
July	2005	76	6	18	100	158	239
August	2005	78	7	16	100	162	246
September	2005	76	8	16	100	160	275
October	2005	74	5	21	100	153	280

REGION NORTH EAST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2005	72	5	23	100	149	277
December	2005	72	4	24	100	148	258
January	2006	67	3	29	100	138	253
February	2006	64	3	33	100	130	272
March	2006	62	3	35	100	127	291
April	2006	64	4	32	100	133	298
May	2006	65	5	30	100	135	284
June	2006	63	4	32	100	131	266
July	2006	59	4	37	100	122	264
August	2006	52	1	47	100	105	275
September	2006	45	2	53	100	93	280
October	2006	40	2	58	100	82	284
November	2006	35	3	61	100	74	278
December	2006	31	2	67	100	64	281
January	2007	27	4	69	100	58	279
February	2007	26	4	70	100	56	280
March	2007	28	5	67	100	61	278
April	2007	30	5	65	100	65	286
May	2007	33	4	63	100	70	284
June	2007	33	3	64	100	68	283
July	2007	32	3	65	100	67	274
August	2007	31	4	65	100	67	278
September	2007	27	4	69	100	58	264
October	2007	22	4	74	100	48	272
November	2007	17	2	81	100	36	269
December	2007	16	2	82	100	34	283
January	2008	15	0	85	100	30	274
February	2008	12	0	88	100	24	265
March	2008	10	1	88	100	22	268
April	2008	10	2	89	100	21	280
May	2008	12	2	86	100	26	279
June	2008	10	2	88	100	23	275
July	2008	11	3	86	100	24	281
August	2008	8	3	89	100	19	282
September	2008	8	2	90	100	18	307
October	2008	7	2	92	100	15	293
November	2008	6	1	93	100	13	293
December	2008	6	2	93	100	13	268
January	2009	7	2	91	100	16	270
February	2009	6	2	92	100	14	273
March	2009	6	2	92	100	14	289
April	2009	4	2	94	100	10	281
May	2009	7	1	92	100	15	292
June	2009	8	2	90	100	17	281
July	2009	7	2	91	100	16	288
August	2009	6	2	93	100	13	280
September	2009	6	1	93	100	13	290
October	2009	8	1	91	100	17	274
November	2009	10	1	89	100	21	284
December	2009	10	1	89	100	21	295
January	2010	8	2	90	100	19	295

REGION NORTH EAST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2010	6	2	92	100	15	282
March	2010	6	2	91	100	15	267
April	2010	8	2	90	100	17	278
May	2010	10	2	88	100	22	286
June	2010	12	2	86	100	26	282
July	2010	13	1	86	100	27	283
August	2010	12	2	85	100	27	282
September	2010	9	2	89	100	20	276
October	2010	6	3	91	100	15	277
November	2010	5	1	94	100	12	285
December	2010	6	1	93	100	13	284
January	2011	6	2	92	100	14	305
February	2011	7	2	91	100	16	309
March	2011	5	3	92	100	13	308
April	2011	5	2	93	100	12	290
May	2011	5	2	93	100	12	283
June	2011	7	2	91	100	16	287
July	2011	8	3	89	100	18	287
August	2011	9	2	89	100	20	288
September	2011	9	1	90	100	19	289
October	2011	8	1	91	100	17	295
November	2011	6	1	93	100	13	303
December	2011	5	0	95	100	10	304
January	2012	7	0	93	100	14	298
February	2012	7	1	93	100	14	296
March	2012	7	1	92	100	15	305
April	2012	10	1	89	100	21	317
May	2012	11	1	87	100	24	311
June	2012	11	2	87	100	24	308
July	2012	9	2	88	100	21	299
August	2012	10	3	87	100	23	309
September	2012	12	3	85	100	27	313
October	2012	13	3	84	100	29	303
November	2012	14	3	83	100	31	285
December	2012	17	1	81	100	36	269
January	2013	18	2	80	100	38	280
February	2013	18	3	79	100	39	289
March	2013	21	3	76	100	45	300
April	2013	25	5	70	100	55	291
May	2013	31	3	66	100	65	281
June	2013	32	3	65	100	68	259
July	2013	33	3	63	100	70	277
August	2013	38	4	58	100	79	282
September	2013	36	5	59	100	77	295
October	2013	37	4	59	100	78	262
November	2013	33	4	63	100	69	260
December	2013	35	4	61	100	75	264
January	2014	37	5	57	100	80	279
February	2014	41	6	53	100	88	290
March	2014	41	4	55	100	86	274
April	2014	39	3	58	100	81	270
May	2014	38	2	60	100	79	259

REGION NORTH EAST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2014	38	4	58	100	80	280
July	2014	40	6	54	100	86	270
August	2014	38	6	56	100	82	268
September	2014	38	4	57	100	81	248
October	2014	36	4	60	100	77	233
November	2014	39	5	57	100	82	220
December	2014	42	6	52	100	89	244
January	2015	46	6	48	100	98	261
February	2015	47	7	47	100	100	263
March	2015	45	6	49	100	95	242
April	2015	45	5	49	100	96	235
May	2015	47	5	47	100	100	232
June	2015	53	4	43	100	109	245
July	2015	55	4	41	100	114	251
August	2015	57	3	40	100	117	251
September	2015	53	4	43	100	110	227
October	2015	50	4	46	100	103	224
November	2015	47	5	48	100	100	232
December	2015	47	4	49	100	98	242
January	2016	50	3	47	100	103	243
February	2016	53	4	43	100	111	224
March	2016	55	4	41	100	114	224
April	2016	50	4	46	100	105	235
May	2016	50	4	46	100	104	259
June	2016	52	4	44	100	108	256
July	2016	58	5	37	100	121	247
August	2016	61	4	36	100	125	222
September	2016	62	3	35	100	127	231
October	2016	59	1	39	100	120	232
November	2016	56	3	42	100	114	276
December	2016	52	4	44	100	109	276
January	2017	54	6	40	100	114	280
February	2017	53	6	42	100	111	257
March	2017	56	4	39	100	117	258
April	2017	60	3	37	100	123	266
May	2017	66	2	32	100	134	254
June	2017	66	4	30	100	136	252
July	2017	63	5	32	100	131	262
August	2017	60	5	34	100	126	287
September	2017	63	5	32	100	131	296
October	2017	68	5	27	100	141	297
November	2017	64	5	31	100	133	284
December	2017	62	6	32	100	130	282
January	2018	57	7	36	100	120	273
February	2018	60	7	33	100	128	277
March	2018	62	6	31	100	131	283
April	2018	65	5	30	100	135	294
May	2018	68	4	27	100	141	297
June	2018	70	4	26	100	144	285
July	2018	70	4	25	100	145	276
August	2018	71	5	23	100	148	271
September	2018	72	6	23	100	149	268

REGION NORTH EAST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2018	72	7	21	100	151	268
November	2018	68	7	25	100	143	258
December	2018	67	6	26	100	141	260
January	2019	67	6	27	100	140	253
February	2019	69	6	25	100	144	249
March	2019	69	5	25	100	144	249
April	2019	70	4	26	100	144	246
May	2019	69	4	27	100	142	241
June	2019	68	5	27	100	141	226
July	2019	66	5	28	100	138	229
August	2019	68	4	28	100	141	239
September	2019	70	3	28	100	142	249
October	2019	72	3	25	100	147	250
November	2019	70	3	27	100	143	264
December	2019	69	4	27	100	142	281
January	2020	68	3	28	100	140	276
February	2020	66	3	30	100	136	275
March	2020	67	2	31	100	136	286
April	2020	50	2	48	100	102	290
May	2020	38	2	61	100	77	305
June	2020	24	3	73	100	52	290
July	2020	34	3	63	100	71	292
August	2020	44	3	53	100	92	296
September	2020	55	3	42	100	113	283
October	2020	60	4	36	100	124	292
November	2020	62	3	35	100	127	276
December	2020	60	3	37	100	123	286
January	2021	58	2	39	100	119	279
February	2021	61	2	37	100	124	280
March	2021	63	1	36	100	127	274
April	2021	69	2	29	100	140	287
May	2021	72	2	26	100	146	289
June	2021	77	3	19	100	158	299
July	2021	78	3	20	100	158	287
August	2021	80	2	17	100	163	288
September	2021	80	1	19	100	161	278
October	2021	81	2	17	100	164	268
November	2021	80	2	18	100	162	257
December	2021	84	2	14	100	169	273
January	2022	84	2	14	100	169	290
February	2022	84	2	14	100	170	292
March	2022	80	2	18	100	162	277
April	2022	82	3	15	100	166	263
May	2022	80	5	16	100	164	276
June	2022	80	4	15	100	165	268
July	2022	73	5	23	100	150	276
August	2022	70	3	27	100	143	269
September	2022	70	3	27	100	142	277
October	2022	65	3	31	100	134	273
November	2022	61	3	36	100	125	280
December	2022	56	3	41	100	116	268

REGION NORTH EAST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2023	56	3	41	100	114	268
February	2023	54	4	42	100	112	270
March	2023	52	5	43	100	110	288
April	2023	56	5	39	100	117	281
May	2023	60	3	37	100	123	268
June	2023	61	4	35	100	125	269
July	2023	60	3	37	100	123	301
August	2023	60	4	36	100	124	304
September	2023	59	4	36	100	123	295
October	2023	58	5	37	100	121	280
November	2023	56	5	39	100	117	283
December	2023	57	4	39	100	118	292
January	2024	59	3	38	100	121	316
February	2024	60	5	35	100	126	315
March	2024	63	4	32	100	131	318
April	2024	65	4	31	100	134	311
May	2024	68	2	31	100	137	390
June	2024	68	1	31	100	137	442
July	2024	70	1	29	100	141	468
August	2024	67	2	31	100	136	482
September	2024	64	2	34	100	130	485
October	2024	61	3	36	100	126	520
November	2024	64	4	31	100	133	459
December	2024	62	5	33	100	130	433
January	2025	64	5	31	100	132	430
February	2025	61	4	35	100	125	466
March	2025	61	5	34	100	126	602
April	2025	58	4	38	100	120	626
May	2025	59	4	37	100	122	653
June	2025	61	2	37	100	124	566
July	2025	57	3	41	100	116	605
August	2025	56	2	42	100	114	588
September	2025	53	4	43	100	110	644
October	2025	58	3	39	100	119	621
November	2025	55	4	41	100	114	638
December	2025	55	3	42	100	113	578
January	2026	52	4	44	100	109	598
February	2026	53	4	43	100	110	638
March	2026	54	4	42	100	112	721
April	2026	54	4	41	100	113	714
May	2026	56	4	40	100	116	689
June	2026	55	4	41	100	114	677