# REGION SOUTH <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages) 

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a vehicle, such as a car, pickup, van, or sport utility vehicle?"

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March | 1978 | 48 | 20 | 33 | 100 | 115 | 733 |
| April | 1978 | 47 | 20 | 33 | 100 | 114 | 751 |
| May | 1978 | 50 | 18 | 32 | 100 | 119 | 754 |
| June | 1978 | 51 | 20 | 29 | 100 | 122 | 749 |
| July | 1978 | 52 | 17 | 31 | 100 | 120 | 750 |
| August | 1978 | 46 | 19 | 35 | 100 | 111 | 734 |
| September | 1978 | 42 | 20 | 38 | 100 | 103 | 753 |
| October | 1978 | 45 | 18 | 38 | 100 | 107 | 765 |
| November | 1978 | 45 | 18 | 37 | 100 | 108 | 859 |
| December | 1978 | 42 | 19 | 39 | 100 | 102 | 879 |
| January | 1979 | 39 | 19 | 41 | 100 | 98 | 942 |
| February | 1979 | 42 | 17 | 40 | 100 | 102 | 915 |
| March | 1979 | 44 | 17 | 39 | 100 | 105 | 939 |
| April | 1979 | 45 | 17 | 38 | 100 | 106 | 996 |
| May | 1979 | 43 | 15 | 42 | 100 | 101 | 948 |
| June | 1979 | 41 | 13 | 45 | 100 | 96 | 1024 |
| July | 1979 | 38 | 15 | 47 | 100 | 90 | 1045 |
| August | 1979 | 37 | 17 | 47 | 100 | 90 | 1077 |
| September | 1979 | 38 | 17 | 45 | 100 | 93 | 1061 |
| October | 1979 | 41 | 13 | 46 | 100 | 95 | 1123 |
| November | 1979 | 42 | 10 | 48 | 100 | 94 | 1127 |
| December | 1979 | 41 | 8 | 51 | 100 | 91 | 1066 |
| January | 1980 | 40 | 10 | 50 | 100 | 90 | 886 |
| February | 1980 | 41 | 11 | 48 | 100 | 93 | 831 |
| March | 1980 | 40 | 15 | 45 | 100 | 95 | 821 |
| April | 1980 | 38 | 13 | 49 | 100 | 89 | 839 |
| May | 1980 | 34 | 13 | 53 | 100 | 81 | 721 |
| June | 1980 | 34 | 12 | 54 | 100 | 80 | 694 |
| July | 1980 | 36 | 13 | 51 | 100 | 85 | 666 |
| August | 1980 | 38 | 13 | 49 | 100 | 89 | 659 |
| September | 1980 | 40 | 13 | 48 | 100 | 92 | 670 |
| October | 1980 | 43 | 12 | 45 | 100 | 98 | 687 |
| November | 1980 | 43 | 14 | 43 | 100 | 101 | 697 |
| December | 1980 | 40 | 13 | 47 | 100 | 93 | 700 |
| January | 1981 | 36 | 13 | 51 | 100 | 86 | 707 |
| February | 1981 | 36 | 11 | 53 | 100 | 83 | 705 |
| March | 1981 | 37 | 11 | 52 | 100 | 86 | 708 |
| April | 1981 | 38 | 10 | 52 | 100 | 86 | 692 |
| May | 1981 | 41 | 9 | 51 | 100 | 90 | 669 |
| June | 1981 | 37 | 8 | 55 | 100 | 83 | 642 |
| July | 1981 | 38 | 8 | 54 | 100 | 84 | 651 |
| August | 1981 | 38 | 9 | 53 | 100 | 84 | 662 |
| September | 1981 | 39 | 8 | 53 | 100 | 86 | 670 |
| October | 1981 | 37 | 10 | 53 | 100 | 84 | 675 |
| November | 1981 | 32 | 9 | 59 | 100 | 73 | 680 |
| December | 1981 | 32 | 10 | 58 | 100 | 74 | 690 |
| January | 1982 | 33 | 9 | 58 | 100 | 75 | 666 |
| February | 1982 | 36 | 10 | 54 | 100 | 81 | 658 |
| March | 1982 | 37 | 10 | 53 | 100 | 84 | 621 |

# REGION SOUTH <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages) 

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | $\underline{\text { Relative }}$ | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April | 1982 | 35 | 11 | 54 | 100 | 82 | 649 |
| May | 1982 | 40 | 9 | 51 | 100 | 88 | 654 |
| June | 1982 | 39 | 9 | 51 | 100 | 88 | 686 |
| July | 1982 | 41 | 10 | 50 | 100 | 91 | 672 |
| August | 1982 | 35 | 11 | 54 | 100 | 80 | 653 |
| September | 1982 | 35 | 11 | 54 | 100 | 81 | 649 |
| October | 1982 | 36 | 12 | 52 | 100 | 84 | 642 |
| November | 1982 | 41 | 11 | 48 | 100 | 93 | 650 |
| December | 1982 | 47 | 11 | 42 | 100 | 104 | 645 |
| January | 1983 | 50 | 9 | 41 | 100 | 110 | 633 |
| February | 1983 | 54 | 9 | 37 | 100 | 116 | 674 |
| March | 1983 | 56 | 8 | 36 | 100 | 120 | 704 |
| April | 1983 | 62 | 7 | 31 | 100 | 131 | 730 |
| May | 1983 | 63 | 6 | 31 | 100 | 132 | 704 |
| June | 1983 | 63 | 7 | 31 | 100 | 132 | 681 |
| July | 1983 | 58 | 7 | 35 | 100 | 124 | 648 |
| August | 1983 | 59 | 8 | 32 | 100 | 127 | 657 |
| September | 1983 | 59 | 8 | 33 | 100 | 126 | 666 |
| October | 1983 | 61 | 8 | 31 | 100 | 130 | 701 |
| November | 1983 | 58 | 8 | 33 | 100 | 125 | 698 |
| December | 1983 | 58 | 9 | 33 | 100 | 125 | 697 |
| January | 1984 | 60 | 9 | 31 | 100 | 128 | 678 |
| February | 1984 | 61 | 9 | 30 | 100 | 131 | 651 |
| March | 1984 | 64 | 9 | 28 | 100 | 136 | 623 |
| April | 1984 | 61 | 9 | 30 | 100 | 132 | 624 |
| May | 1984 | 60 | 9 | 30 | 100 | 130 | 654 |
| June | 1984 | 58 | 10 | 32 | 100 | 127 | 678 |
| July | 1984 | 59 | 9 | 32 | 100 | 126 | 683 |
| August | 1984 | 58 | 10 | 33 | 100 | 125 | 662 |
| September | 1984 | 57 | 9 | 34 | 100 | 123 | 645 |
| October | 1984 | 54 | 12 | 34 | 100 | 120 | 628 |
| November | 1984 | 53 | 12 | 35 | 100 | 118 | 668 |
| December | 1984 | 52 | 12 | 36 | 100 | 115 | 688 |
| January | 1985 | 54 | 9 | 37 | 100 | 117 | 710 |
| February | 1985 | 57 | 8 | 35 | 100 | 122 | 662 |
| March | 1985 | 60 | 6 | 34 | 100 | 126 | 651 |
| April | 1985 | 62 | 7 | 31 | 100 | 132 | 628 |
| May | 1985 | 63 | 7 | 30 | 100 | 134 | 633 |
| June | 1985 | 67 | 7 | 26 | 100 | 140 | 601 |
| July | 1985 | 67 | 7 | 26 | 100 | 140 | 598 |
| August | 1985 | 67 | 9 | 24 | 100 | 143 | 572 |
| September | 1985 | 66 | 9 | 25 | 100 | 141 | 625 |
| October | 1985 | 63 | 9 | 28 | 100 | 135 | 630 |
| November | 1985 | 64 | 9 | 27 | 100 | 136 | 661 |
| December | 1985 | 61 | 10 | 28 | 100 | 133 | 604 |
| January | 1986 | 66 | 10 | 24 | 100 | 143 | 588 |
| February | 1986 | 69 | 8 | 23 | 100 | 147 | 550 |
| March | 1986 | 73 | 8 | 19 | 100 | 154 | 605 |
| April | 1986 | 72 | 8 | 21 | 100 | 151 | 648 |
| May | 1986 | 71 | 8 | 21 | 100 | 149 | 702 |
| June | 1986 | 72 | 6 | 22 | 100 | 150 | 641 |
| July | 1986 | 74 | 5 | 21 | 100 | 153 | 591 |

# REGION SOUTH <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages) 

| Date of Survey |  | Good Time | Uncertain | Bad Time | Total | Relative | $\underline{\text { Cases }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| August | 1986 | 74 | 5 | 21 | 100 | 153 | 530 |
| September | 1986 | 76 | 4 | 20 | 100 | 156 | 581 |
| October | 1986 | 75 | 5 | 20 | 100 | 155 | 625 |
| November | 1986 | 73 | 5 | 22 | 100 | 152 | 685 |
| December | 1986 | 68 | 7 | 25 | 100 | 144 | 648 |
| January | 1987 | 64 | 7 | 30 | 100 | 134 | 614 |
| February | 1987 | 62 | 7 | 31 | 100 | 131 | 582 |
| March | 1987 | 61 | 7 | 31 | 100 | 130 | 623 |
| April | 1987 | 63 | 8 | 28 | 100 | 135 | 664 |
| May | 1987 | 64 | 9 | 27 | 100 | 138 | 693 |
| June | 1987 | 65 | 9 | 25 | 100 | 140 | 688 |
| July | 1987 | 68 | 9 | 23 | 100 | 144 | 669 |
| August | 1987 | 67 | 9 | 24 | 100 | 144 | 662 |
| September | 1987 | 68 | 8 | 23 | 100 | 145 | 669 |
| October | 1987 | 65 | 9 | 26 | 100 | 138 | 632 |
| November | 1987 | 62 | 9 | 29 | 100 | 133 | 583 |
| December | 1987 | 60 | 8 | 32 | 100 | 129 | 512 |
| January | 1988 | 61 | 8 | 31 | 100 | 129 | 494 |
| February | 1988 | 60 | 9 | 31 | 100 | 129 | 477 |
| March | 1988 | 59 | 8 | 33 | 100 | 126 | 478 |
| April | 1988 | 61 | 9 | 30 | 100 | 131 | 503 |
| May | 1988 | 65 | 8 | 28 | 100 | 137 | 525 |
| June | 1988 | 67 | 10 | 23 | 100 | 144 | 532 |
| July | 1988 | 64 | 10 | 26 | 100 | 138 | 509 |
| August | 1988 | 60 | 12 | 28 | 100 | 133 | 489 |
| September | 1988 | 59 | 13 | 29 | 100 | 130 | 463 |
| October | 1988 | 62 | 13 | 25 | 100 | 137 | 475 |
| November | 1988 | 64 | 12 | 24 | 100 | 140 | 485 |
| December | 1988 | 64 | 10 | 26 | 100 | 137 | 506 |
| January | 1989 | 61 | 10 | 29 | 100 | 132 | 479 |
| February | 1989 | 61 | 11 | 29 | 100 | 132 | 468 |
| March | 1989 | 60 | 11 | 30 | 100 | 130 | 454 |
| April | 1989 | 61 | 9 | 30 | 100 | 131 | 465 |
| May | 1989 | 62 | 8 | 30 | 100 | 131 | 469 |
| June | 1989 | 62 | 9 | 30 | 100 | 132 | 477 |
| July | 1989 | 61 | 10 | 29 | 100 | 133 | 471 |
| August | 1989 | 60 | 10 | 30 | 100 | 130 | 473 |
| September | 1989 | 63 | 8 | 29 | 100 | 133 | 484 |
| October | 1989 | 62 | 8 | 30 | 100 | 132 | 496 |
| November | 1989 | 63 | 8 | 28 | 100 | 135 | 501 |
| December | 1989 | 60 | 10 | 30 | 100 | 130 | 492 |
| January | 1990 | 60 | 11 | 30 | 100 | 130 | 492 |
| February | 1990 | 59 | 9 | 32 | 100 | 128 | 503 |
| March | 1990 | 61 | 8 | 31 | 100 | 130 | 505 |
| April | 1990 | 64 | 6 | 30 | 100 | 134 | 497 |
| May | 1990 | 64 | 6 | 30 | 100 | 134 | 482 |
| June | 1990 | 62 | 7 | 30 | 100 | 132 | 491 |
| July | 1990 | 60 | 9 | 31 | 100 | 130 | 502 |
| August | 1990 | 59 | 9 | 32 | 100 | 127 | 519 |
| September | 1990 | 59 | 7 | 34 | 100 | 125 | 519 |
| October | 1990 | 55 | 6 | 39 | 100 | 116 | 513 |
| November | 1990 | 51 | 5 | 44 | 100 | 107 | 494 |

# REGION SOUTH <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages) 

| Date of Survey |  | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December | 1990 | 50 | 7 | 43 | 100 | 106 | 497 |
| January | 1991 | 47 | 8 | 45 | 100 | 102 | 507 |
| February | 1991 | 50 | 10 | 40 | 100 | 110 | 511 |
| March | 1991 | 57 | 9 | 35 | 100 | 122 | 510 |
| April | 1991 | 63 | 6 | 30 | 100 | 133 | 498 |
| May | 1991 | 64 | 4 | 32 | 100 | 132 | 485 |
| June | 1991 | 61 | 4 | 34 | 100 | 127 | 481 |
| July | 1991 | 61 | 6 | 33 | 100 | 128 | 478 |
| August | 1991 | 63 | 7 | 30 | 100 | 133 | 485 |
| September | 1991 | 61 | 6 | 33 | 100 | 128 | 469 |
| October | 1991 | 60 | 6 | 34 | 100 | 126 | 464 |
| November | 1991 | 59 | 5 | 35 | 100 | 124 | 468 |
| December | 1991 | 57 | 7 | 37 | 100 | 120 | 481 |
| January | 1992 | 55 | 6 | 39 | 100 | 116 | 503 |
| February | 1992 | 55 | 6 | 39 | 100 | 116 | 508 |
| March | 1992 | 58 | 4 | 38 | 100 | 119 | 494 |
| April | 1992 | 57 | 4 | 39 | 100 | 118 | 483 |
| May | 1992 | 58 | 5 | 37 | 100 | 122 | 467 |
| June | 1992 | 61 | 7 | 32 | 100 | 129 | 471 |
| July | 1992 | 64 | 7 | 29 | 100 | 135 | 483 |
| August | 1992 | 65 | 6 | 29 | 100 | 136 | 498 |
| September | 1992 | 63 | 5 | 32 | 100 | 131 | 498 |
| October | 1992 | 61 | 7 | 32 | 100 | 128 | 478 |
| November | 1992 | 61 | 8 | 30 | 100 | 131 | 474 |
| December | 1992 | 64 | 9 | 27 | 100 | 137 | 479 |
| January | 1993 | 66 | 8 | 26 | 100 | 140 | 500 |
| February | 1993 | 63 | 10 | 27 | 100 | 137 | 511 |
| March | 1993 | 62 | 11 | 27 | 100 | 135 | 508 |
| April | 1993 | 63 | 11 | 25 | 100 | 138 | 505 |
| May | 1993 | 66 | 10 | 24 | 100 | 142 | 500 |
| June | 1993 | 67 | 8 | 25 | 100 | 143 | 512 |
| July | 1993 | 68 | 7 | 25 | 100 | 143 | 515 |
| August | 1993 | 69 | 7 | 24 | 100 | 145 | 522 |
| September | 1993 | 66 | 8 | 26 | 100 | 141 | 517 |
| October | 1993 | 63 | 8 | 28 | 100 | 135 | 506 |
| November | 1993 | 62 | 7 | 31 | 100 | 131 | 505 |
| December | 1993 | 65 | 7 | 28 | 100 | 137 | 514 |
| January | 1994 | 67 | 8 | 25 | 100 | 142 | 522 |
| February | 1994 | 70 | 8 | 22 | 100 | 149 | 517 |
| March | 1994 | 67 | 9 | 24 | 100 | 143 | 517 |
| April | 1994 | 67 | 9 | 24 | 100 | 143 | 519 |
| May | 1994 | 65 | 8 | 27 | 100 | 139 | 518 |
| June | 1994 | 68 | 7 | 24 | 100 | 144 | 514 |
| July | 1994 | 68 | 9 | 24 | 100 | 144 | 514 |
| August | 1994 | 66 | 10 | 24 | 100 | 142 | 510 |
| September | 1994 | 68 | 8 | 24 | 100 | 144 | 515 |
| October | 1994 | 68 | 7 | 26 | 100 | 142 | 515 |
| November | 1994 | 68 | 5 | 27 | 100 | 141 | 517 |
| December | 1994 | 65 | 7 | 28 | 100 | 137 | 519 |
| January | 1995 | 65 | 8 | 28 | 100 | 137 | 519 |
| February | 1995 | 62 | 9 | 30 | 100 | 132 | 521 |

# REGION SOUTH <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages) 

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | $\underline{\text { Relative }}$ | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March | 1995 | 63 | 9 | 28 | 100 | 134 | 519 |
| April | 1995 | 60 | 9 | 31 | 100 | 129 | 510 |
| May | 1995 | 63 | 8 | 29 | 100 | 134 | 502 |
| June | 1995 | 61 | 9 | 30 | 100 | 132 | 508 |
| July | 1995 | 64 | 8 | 29 | 100 | 135 | 510 |
| August | 1995 | 62 | 8 | 29 | 100 | 133 | 511 |
| September | 1995 | 64 | 6 | 29 | 100 | 135 | 492 |
| October | 1995 | 63 | 9 | 29 | 100 | 134 | 498 |
| November | 1995 | 63 | 8 | 29 | 100 | 134 | 488 |
| December | 1995 | 60 | 9 | 31 | 100 | 130 | 495 |
| January | 1996 | 59 | 8 | 33 | 100 | 127 | 492 |
| February | 1996 | 61 | 7 | 32 | 100 | 128 | 528 |
| March | 1996 | 61 | 7 | 33 | 100 | 128 | 530 |
| April | 1996 | 62 | 7 | 31 | 100 | 130 | 536 |
| May | 1996 | 61 | 8 | 31 | 100 | 130 | 507 |
| June | 1996 | 62 | 8 | 30 | 100 | 132 | 515 |
| July | 1996 | 64 | 7 | 29 | 100 | 134 | 501 |
| August | 1996 | 66 | 6 | 28 | 100 | 138 | 519 |
| September | 1996 | 65 | 6 | 29 | 100 | 136 | 501 |
| October | 1996 | 62 | 7 | 31 | 100 | 132 | 507 |
| November | 1996 | 62 | 8 | 29 | 100 | 133 | 492 |
| December | 1996 | 65 | 8 | 27 | 100 | 137 | 496 |
| January | 1997 | 69 | 8 | 24 | 100 | 145 | 501 |
| February | 1997 | 68 | 7 | 24 | 100 | 144 | 506 |
| March | 1997 | 67 | 8 | 25 | 100 | 141 | 505 |
| April | 1997 | 65 | 9 | 27 | 100 | 138 | 495 |
| May | 1997 | 66 | 8 | 25 | 100 | 141 | 496 |
| June | 1997 | 70 | 8 | 22 | 100 | 149 | 496 |
| July | 1997 | 72 | 7 | 21 | 100 | 152 | 506 |
| August | 1997 | 69 | 9 | 22 | 100 | 147 | 525 |
| September | 1997 | 66 | 9 | 25 | 100 | 141 | 528 |
| October | 1997 | 63 | 11 | 26 | 100 | 137 | 520 |
| November | 1997 | 63 | 10 | 27 | 100 | 137 | 488 |
| December | 1997 | 61 | 10 | 29 | 100 | 132 | 505 |
| January | 1998 | 65 | 10 | 26 | 100 | 139 | 513 |
| February | 1998 | 67 | 11 | 23 | 100 | 144 | 551 |
| March | 1998 | 69 | 13 | 19 | 100 | 150 | 558 |
| April | 1998 | 68 | 12 | 20 | 100 | 148 | 566 |
| May | 1998 | 67 | 13 | 20 | 100 | 146 | 539 |
| June | 1998 | 68 | 13 | 19 | 100 | 149 | 526 |
| July | 1998 | 68 | 14 | 18 | 100 | 150 | 517 |
| August | 1998 | 66 | 15 | 19 | 100 | 148 | 531 |
| September | 1998 | 63 | 17 | 20 | 100 | 143 | 526 |
| October | 1998 | 63 | 17 | 20 | 100 | 143 | 542 |
| November | 1998 | 66 | 16 | 19 | 100 | 147 | 538 |
| December | 1998 | 68 | 13 | 19 | 100 | 149 | 542 |
| January | 1999 | 70 | 11 | 19 | 100 | 151 | 521 |
| February | 1999 | 71 | 11 | 19 | 100 | 152 | 527 |
| March | 1999 | 70 | 12 | 18 | 100 | 153 | 528 |
| April | 1999 | 68 | 13 | 19 | 100 | 149 | 531 |
| May | 1999 | 67 | 12 | 21 | 100 | 146 | 518 |
| June | 1999 | 66 | 11 | 23 | 100 | 144 | 517 |

# REGION SOUTH <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages) 

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | 1999 | 68 | 10 | 22 | 100 | 146 | 518 |
| August | 1999 | 68 | 9 | 22 | 100 | 146 | 523 |
| September | 1999 | 69 | 9 | 22 | 100 | 147 | 534 |
| October | 1999 | 68 | 8 | 24 | 100 | 144 | 527 |
| November | 1999 | 65 | 10 | 25 | 100 | 140 | 525 |
| December | 1999 | 64 | 11 | 25 | 100 | 138 | 515 |
| January | 2000 | 62 | 12 | 26 | 100 | 137 | 531 |
| February | 2000 | 65 | 13 | 23 | 100 | 142 | 547 |
| March | 2000 | 64 | 12 | 24 | 100 | 140 | 553 |
| April | 2000 | 66 | 11 | 23 | 100 | 142 | 550 |
| May | 2000 | 66 | 10 | 25 | 100 | 141 | 530 |
| June | 2000 | 68 | 10 | 22 | 100 | 146 | 525 |
| July | 2000 | 67 | 9 | 24 | 100 | 143 | 519 |
| August | 2000 | 67 | 10 | 23 | 100 | 144 | 535 |
| September | 2000 | 69 | 10 | 21 | 100 | 148 | 517 |
| October | 2000 | 71 | 10 | 20 | 100 | 151 | 503 |
| November | 2000 | 71 | 10 | 20 | 100 | 151 | 496 |
| December | 2000 | 68 | 11 | 21 | 100 | 147 | 522 |
| January | 2001 | 64 | 14 | 22 | 100 | 141 | 529 |
| February | 2001 | 65 | 13 | 22 | 100 | 142 | 536 |
| March | 2001 | 66 | 12 | 22 | 100 | 144 | 518 |
| April | 2001 | 65 | 11 | 24 | 100 | 141 | 537 |
| May | 2001 | 62 | 11 | 27 | 100 | 135 | 530 |
| June | 2001 | 56 | 13 | 30 | 100 | 126 | 535 |
| July | 2001 | 57 | 15 | 29 | 100 | 128 | 526 |
| August | 2001 | 58 | 16 | 27 | 100 | 131 | 520 |
| September | 2001 | 60 | 15 | 25 | 100 | 136 | 533 |
| October | 2001 | 67 | 12 | 21 | 100 | 146 | 544 |
| November | 2001 | 72 | 9 | 19 | 100 | 153 | 559 |
| December | 2001 | 76 | 8 | 16 | 100 | 160 | 525 |
| January | 2002 | 73 | 9 | 18 | 100 | 155 | 505 |
| February | 2002 | 70 | 11 | 18 | 100 | 152 | 500 |
| March | 2002 | 71 | 11 | 18 | 100 | 153 | 522 |
| April | 2002 | 71 | 13 | 16 | 100 | 155 | 544 |
| May | 2002 | 72 | 12 | 16 | 100 | 155 | 550 |
| June | 2002 | 68 | 14 | 18 | 100 | 150 | 548 |
| July | 2002 | 70 | 11 | 19 | 100 | 150 | 545 |
| August | 2002 | 67 | 13 | 20 | 100 | 147 | 533 |
| September | 2002 | 69 | 11 | 20 | 100 | 150 | 543 |
| October | 2002 | 70 | 11 | 19 | 100 | 152 | 554 |
| November | 2002 | 74 | 9 | 17 | 100 | 156 | 572 |
| December | 2002 | 73 | 10 | 17 | 100 | 156 | 560 |
| January | 2003 | 73 | 9 | 18 | 100 | 155 | 537 |
| February | 2003 | 68 | 11 | 21 | 100 | 147 | 510 |
| March | 2003 | 65 | 9 | 25 | 100 | 140 | 520 |
| April | 2003 | 66 | 9 | 25 | 100 | 140 | 532 |
| May | 2003 | 73 | 7 | 21 | 100 | 152 | 553 |
| June | 2003 | 76 | 7 | 17 | 100 | 159 | 538 |
| July | 2003 | 77 | 8 | 15 | 100 | 162 | 527 |
| August | 2003 | 76 | 7 | 17 | 100 | 159 | 494 |
| September | 2003 | 75 | 8 | 18 | 100 | 157 | 521 |
| October | 2003 | 74 | 7 | 19 | 100 | 156 | 521 |

# REGION SOUTH <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages) 

$\left.\begin{array}{lllllllll}\text { Date of Survey } & \text { Good Time } & \text { Uncertain } & & \text { Bad Time } & & \text { Total } & & \text { Relative }\end{array}\right)$ Cases

# REGION SOUTH <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages) 

| Date of | Survey | Good Time |  | Uncertain |  | Bad Time |  | Total |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

# REGION SOUTH <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES (Three Month Moving Averages) 

| Date of | Survey | Good Time |  | Uncertain |  | Bad Time |  | Total |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

# REGION SOUTH <br> TABLE 37 <br> BUYING CONDITIONS FOR VEHICLES <br> (Three Month Moving Averages) 

| Date of Survey | Good Time |  | Uncertain |  | Bad Time |  | Total |  | Relative |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

