

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to buy a house?"

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March	1978	61	10	29	100	132	733
April	1978	64	9	27	100	137	751
May	1978	65	8	26	100	139	754
June	1978	63	9	28	100	135	749
July	1978	59	10	31	100	128	750
August	1978	52	13	35	100	117	734
September	1978	50	14	36	100	113	753
October	1978	54	10	36	100	117	765
November	1978	55	9	36	100	118	859
December	1978	53	10	37	100	117	879
January	1979	50	12	38	100	112	942
February	1979	50	11	39	100	112	915
March	1979	49	11	40	100	110	939
April	1979	51	11	38	100	113	996
May	1979	54	8	38	100	116	948
June	1979	56	6	38	100	118	1024
July	1979	56	4	40	100	116	1045
August	1979	51	6	43	100	109	1077
September	1979	50	4	46	100	104	1061
October	1979	48	6	46	100	102	1123
November	1979	45	5	50	100	95	1127
December	1979	39	7	54	100	86	1066
January	1980	35	5	59	100	76	886
February	1980	36	5	59	100	77	831
March	1980	34	5	62	100	72	821
April	1980	27	6	67	100	60	839
May	1980	21	7	72	100	49	721
June	1980	20	6	74	100	46	694
July	1980	25	7	67	100	58	666
August	1980	33	7	60	100	73	659
September	1980	41	7	52	100	89	670
October	1980	41	6	53	100	89	687
November	1980	38	6	56	100	81	697
December	1980	30	6	65	100	65	700
January	1981	24	7	69	100	55	707
February	1981	20	6	74	100	46	705
March	1981	19	5	76	100	43	708
April	1981	22	3	75	100	47	692
May	1981	22	3	75	100	47	669
June	1981	21	4	75	100	46	642
July	1981	18	5	77	100	42	651
August	1981	18	7	75	100	44	662
September	1981	17	7	76	100	41	670
October	1981	16	8	76	100	40	675
November	1981	14	6	81	100	33	680
December	1981	16	5	79	100	36	690
January	1982	16	5	79	100	36	666
February	1982	17	6	77	100	40	658
March	1982	15	6	79	100	37	621
April	1982	15	6	79	100	36	649

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
May	1982	15	5	80	100	34	654
June	1982	18	5	77	100	40	686
July	1982	16	6	78	100	37	672
August	1982	15	7	77	100	38	653
September	1982	17	7	76	100	40	649
October	1982	22	6	72	100	50	642
November	1982	31	4	65	100	66	650
December	1982	37	4	59	100	79	645
January	1983	41	3	56	100	85	633
February	1983	43	4	53	100	90	674
March	1983	45	2	53	100	92	704
April	1983	54	2	44	100	110	730
May	1983	59	2	39	100	119	704
June	1983	65	3	32	100	133	681
July	1983	60	4	35	100	125	648
August	1983	58	6	36	100	122	657
September	1983	56	5	39	100	117	666
October	1983	56	5	39	100	116	701
November	1983	55	5	41	100	114	698
December	1983	54	5	41	100	112	697
January	1984	57	4	39	100	118	678
February	1984	59	4	37	100	122	651
March	1984	60	4	36	100	123	623
April	1984	60	5	35	100	125	624
May	1984	58	5	37	100	121	654
June	1984	57	5	37	100	120	678
July	1984	53	5	42	100	112	683
August	1984	49	6	45	100	104	662
September	1984	46	6	48	100	98	645
October	1984	49	6	45	100	104	628
November	1984	52	5	43	100	109	668
December	1984	54	5	41	100	113	688
January	1985	55	4	42	100	113	710
February	1985	57	4	39	100	118	662
March	1985	61	3	36	100	125	651
April	1985	61	4	35	100	126	628
May	1985	61	4	35	100	127	633
June	1985	63	4	32	100	131	601
July	1985	67	4	29	100	138	598
August	1985	69	5	26	100	144	572
September	1985	69	5	26	100	142	625
October	1985	67	5	28	100	139	630
November	1985	66	5	29	100	137	661
December	1985	66	5	29	100	137	604
January	1986	67	5	28	100	139	588
February	1986	72	3	25	100	147	550
March	1986	77	2	21	100	156	605
April	1986	81	3	17	100	164	648
May	1986	82	3	15	100	167	702
June	1986	83	3	14	100	169	641
July	1986	82	3	15	100	167	591
August	1986	82	1	17	100	165	530

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
September 1986	81	1	18	100	163	581
October 1986	81	2	17	100	164	625
November 1986	84	2	14	100	169	685
December 1986	83	2	15	100	168	648
January 1987	81	2	17	100	164	614
February 1987	78	2	21	100	157	582
March 1987	77	3	20	100	157	623
April 1987	78	3	19	100	159	664
May 1987	79	4	18	100	161	693
June 1987	76	3	20	100	156	688
July 1987	74	5	21	100	153	669
August 1987	73	6	22	100	151	662
September 1987	73	4	23	100	150	669
October 1987	72	4	24	100	148	632
November 1987	66	3	31	100	134	583
December 1987	66	3	31	100	135	512
January 1988	64	3	33	100	131	494
February 1988	67	3	30	100	137	477
March 1988	65	5	30	100	135	478
April 1988	68	5	27	100	140	503
May 1988	70	5	24	100	146	525
June 1988	74	5	21	100	152	532
July 1988	74	4	22	100	153	509
August 1988	71	4	25	100	146	489
September 1988	69	4	26	100	143	463
October 1988	65	5	30	100	136	475
November 1988	68	5	27	100	141	485
December 1988	66	6	28	100	138	506
January 1989	69	6	25	100	143	479
February 1989	66	6	28	100	138	468
March 1989	64	6	30	100	135	454
April 1989	61	6	33	100	129	465
May 1989	61	6	32	100	129	469
June 1989	62	7	31	100	131	477
July 1989	65	6	29	100	136	471
August 1989	68	5	28	100	140	473
September 1989	70	4	26	100	144	484
October 1989	71	5	24	100	146	496
November 1989	70	6	24	100	147	501
December 1989	66	7	27	100	140	492
January 1990	63	7	30	100	133	492
February 1990	62	6	33	100	129	503
March 1990	65	4	31	100	134	505
April 1990	66	4	30	100	136	497
May 1990	66	5	29	100	137	482
June 1990	63	5	32	100	131	491
July 1990	65	4	31	100	134	502
August 1990	64	4	32	100	131	519
September 1990	62	4	34	100	128	519
October 1990	55	4	41	100	114	513
November 1990	55	3	42	100	113	494
December 1990	54	4	42	100	112	497

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
January	1991	56	4	39	100	117	507
February	1991	57	5	37	100	120	511
March	1991	66	4	30	100	136	510
April	1991	69	5	26	100	143	498
May	1991	73	4	23	100	149	485
June	1991	70	4	26	100	144	481
July	1991	69	3	28	100	142	478
August	1991	69	3	28	100	142	485
September	1991	71	3	26	100	145	469
October	1991	71	3	25	100	146	464
November	1991	69	4	26	100	143	468
December	1991	67	5	29	100	138	481
January	1992	69	4	27	100	142	503
February	1992	75	3	22	100	153	508
March	1992	77	3	20	100	157	494
April	1992	76	3	21	100	155	483
May	1992	72	4	24	100	148	467
June	1992	73	4	23	100	150	471
July	1992	74	4	23	100	151	483
August	1992	77	3	19	100	158	498
September	1992	78	3	19	100	159	498
October	1992	78	4	18	100	160	478
November	1992	77	4	19	100	159	474
December	1992	76	4	20	100	156	479
January	1993	80	3	18	100	162	500
February	1993	78	3	19	100	159	511
March	1993	81	2	17	100	164	508
April	1993	78	3	19	100	159	505
May	1993	79	4	18	100	161	500
June	1993	79	4	17	100	162	512
July	1993	82	3	15	100	167	515
August	1993	83	3	14	100	169	522
September	1993	83	3	14	100	168	517
October	1993	81	3	15	100	166	506
November	1993	81	3	16	100	165	505
December	1993	82	3	15	100	167	514
January	1994	83	4	13	100	170	522
February	1994	87	3	11	100	176	517
March	1994	88	3	9	100	179	517
April	1994	88	2	10	100	179	519
May	1994	85	3	12	100	172	518
June	1994	81	3	15	100	166	514
July	1994	79	3	18	100	161	514
August	1994	76	4	20	100	156	510
September	1994	74	5	21	100	153	515
October	1994	75	5	19	100	156	515
November	1994	75	4	21	100	154	517
December	1994	74	4	22	100	152	519
January	1995	71	4	26	100	145	519
February	1995	68	3	28	100	140	521
March	1995	68	3	29	100	138	519

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
April	1995	69	2	29	100	141	510
May	1995	71	3	26	100	146	502
June	1995	70	4	26	100	144	508
July	1995	72	4	24	100	148	510
August	1995	74	5	21	100	153	511
September	1995	80	4	16	100	165	492
October	1995	79	5	16	100	164	498
November	1995	80	4	16	100	164	488
December	1995	78	4	18	100	160	495
January	1996	78	3	19	100	159	492
February	1996	79	3	18	100	161	528
March	1996	80	3	17	100	163	530
April	1996	80	3	17	100	163	536
May	1996	80	2	18	100	161	507
June	1996	76	3	22	100	154	515
July	1996	76	3	21	100	155	501
August	1996	75	3	21	100	154	519
September	1996	74	3	23	100	151	501
October	1996	73	4	23	100	150	507
November	1996	73	3	24	100	149	492
December	1996	77	3	19	100	158	496
January	1997	79	3	18	100	162	501
February	1997	82	4	14	100	168	506
March	1997	80	4	16	100	164	505
April	1997	78	4	18	100	160	495
May	1997	76	4	20	100	156	496
June	1997	77	4	19	100	158	496
July	1997	81	3	16	100	165	506
August	1997	80	3	17	100	163	525
September	1997	83	3	14	100	168	528
October	1997	80	5	15	100	165	520
November	1997	81	5	13	100	168	488
December	1997	78	7	15	100	163	505
January	1998	82	5	13	100	169	513
February	1998	82	7	11	100	170	551
March	1998	84	7	9	100	176	558
April	1998	84	6	10	100	174	566
May	1998	86	4	10	100	176	539
June	1998	86	4	10	100	176	526
July	1998	85	4	11	100	173	517
August	1998	85	4	12	100	173	531
September	1998	81	4	15	100	167	526
October	1998	82	5	13	100	169	542
November	1998	83	5	12	100	171	538
December	1998	88	4	8	100	180	542
January	1999	88	3	9	100	179	521
February	1999	88	5	8	100	180	527
March	1999	87	3	10	100	177	528
April	1999	85	4	11	100	175	531
May	1999	84	4	12	100	173	518
June	1999	83	5	12	100	171	517
July	1999	83	5	12	100	171	518

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
August 1999	81	4	15	100	166	523
September 1999	77	4	19	100	158	534
October 1999	74	4	22	100	152	527
November 1999	71	5	23	100	148	525
December 1999	73	6	21	100	152	515
January 2000	74	7	19	100	156	531
February 2000	78	6	16	100	162	547
March 2000	75	7	18	100	157	553
April 2000	75	7	19	100	156	550
May 2000	70	7	23	100	148	530
June 2000	68	5	26	100	142	525
July 2000	67	5	28	100	139	519
August 2000	68	6	26	100	143	535
September 2000	73	6	22	100	151	517
October 2000	75	5	20	100	155	503
November 2000	77	4	19	100	157	496
December 2000	75	5	20	100	155	522
January 2001	73	6	21	100	152	529
February 2001	71	7	22	100	148	536
March 2001	72	7	21	100	151	518
April 2001	73	7	20	100	152	537
May 2001	75	6	18	100	157	530
June 2001	79	5	16	100	163	535
July 2001	78	8	14	100	164	526
August 2001	80	7	14	100	166	520
September 2001	77	7	17	100	160	533
October 2001	78	4	18	100	160	544
November 2001	76	6	18	100	158	559
December 2001	81	4	15	100	166	525
January 2002	81	4	14	100	167	505
February 2002	82	4	14	100	168	500
March 2002	80	4	15	100	165	522
April 2002	80	6	14	100	166	544
May 2002	81	6	13	100	168	550
June 2002	79	6	15	100	163	548
July 2002	77	5	18	100	159	545
August 2002	77	5	18	100	159	533
September 2002	80	5	15	100	165	543
October 2002	81	6	13	100	168	554
November 2002	81	6	14	100	167	572
December 2002	80	7	13	100	168	560
January 2003	83	4	13	100	170	537
February 2003	82	5	13	100	169	510
March 2003	81	4	15	100	166	520
April 2003	79	5	16	100	163	532
May 2003	82	4	14	100	168	553
June 2003	84	3	13	100	171	538
July 2003	87	2	11	100	176	527
August 2003	84	3	13	100	172	494
September 2003	85	3	12	100	173	521
October 2003	84	4	12	100	172	521
November 2003	84	4	12	100	171	534

REGION SOUTH

7

TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
December 2003	83	4	13	100	170	526
January 2004	82	4	15	100	167	540
February 2004	81	3	17	100	164	538
March 2004	80	2	18	100	163	542
April 2004	80	2	18	100	162	532
May 2004	78	3	19	100	159	542
June 2004	78	3	18	100	160	537
July 2004	79	4	18	100	161	545
August 2004	80	2	18	100	162	543
September 2004	81	3	17	100	164	533
October 2004	81	2	17	100	164	537
November 2004	82	3	15	100	167	543
December 2004	80	3	17	100	163	534
January 2005	78	3	19	100	159	525
February 2005	79	3	19	100	160	523
March 2005	79	2	19	100	160	516
April 2005	78	3	19	100	159	497
May 2005	79	2	19	100	160	498
June 2005	79	3	19	100	160	522
July 2005	79	3	18	100	161	541
August 2005	77	3	20	100	158	548
September 2005	73	3	24	100	149	540
October 2005	70	2	28	100	142	541
November 2005	68	2	30	100	138	540
December 2005	67	3	30	100	138	542
January 2006	69	3	28	100	141	545
February 2006	66	4	30	100	136	532
March 2006	65	3	32	100	134	516
April 2006	62	3	34	100	128	500
May 2006	63	2	35	100	128	505
June 2006	64	1	35	100	129	516
July 2006	64	1	35	100	129	518
August 2006	62	2	37	100	125	520
September 2006	60	2	38	100	122	525
October 2006	63	1	36	100	128	520
November 2006	67	1	32	100	135	516
December 2006	69	2	29	100	139	524
January 2007	68	3	29	100	139	522
February 2007	70	3	27	100	143	531
March 2007	69	3	28	100	141	523
April 2007	70	1	29	100	141	519
May 2007	70	2	29	100	141	515
June 2007	70	1	29	100	141	504
July 2007	68	1	31	100	136	538
August 2007	65	1	34	100	132	539
September 2007	63	2	36	100	127	549
October 2007	63	2	35	100	128	517
November 2007	63	3	34	100	129	512
December 2007	65	3	33	100	132	512
January 2008	63	2	35	100	128	549
February 2008	63	2	35	100	128	543

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
March 2008	62	2	36	100	127	542
April 2008	64	3	34	100	130	511
May 2008	63	3	34	100	129	526
June 2008	64	3	34	100	130	524
July 2008	65	2	33	100	132	531
August 2008	66	3	31	100	135	516
September 2008	66	2	32	100	134	505
October 2008	61	2	37	100	124	509
November 2008	61	2	37	100	124	510
December 2008	62	1	37	100	125	524
January 2009	68	1	31	100	137	524
February 2009	68	1	31	100	136	522
March 2009	69	2	29	100	141	510
April 2009	67	2	30	100	137	513
May 2009	71	2	27	100	144	513
June 2009	72	3	25	100	147	525
July 2009	72	4	23	100	149	507
August 2009	72	4	24	100	148	517
September 2009	73	4	23	100	150	504
October 2009	76	2	21	100	155	503
November 2009	76	2	22	100	154	511
December 2009	72	3	25	100	147	515
January 2010	70	4	27	100	143	526
February 2010	68	3	28	100	140	509
March 2010	72	3	25	100	147	510
April 2010	73	3	24	100	149	500
May 2010	72	3	25	100	147	508
June 2010	71	2	27	100	143	499
July 2010	71	1	28	100	143	504
August 2010	70	2	28	100	142	504
September 2010	68	2	30	100	138	496
October 2010	68	3	29	100	140	497
November 2010	70	3	27	100	143	478
December 2010	72	4	25	100	147	496
January 2011	71	4	25	100	145	494
February 2011	72	3	25	100	147	495
March 2011	75	2	23	100	152	483
April 2011	72	1	27	100	144	482
May 2011	70	1	29	100	141	493
June 2011	66	2	32	100	134	498
July 2011	66	3	31	100	135	509
August 2011	62	4	34	100	128	489
September 2011	63	3	34	100	130	488
October 2011	65	1	34	100	131	473
November 2011	69	0	30	100	139	486
December 2011	68	0	32	100	136	482
January 2012	69	1	30	100	140	495
February 2012	70	1	29	100	140	487
March 2012	73	2	26	100	147	488
April 2012	72	2	25	100	147	477
May 2012	73	3	23	100	150	501
June 2012	73	3	24	100	149	496

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
July	2012	76	3	21	100	155	513
August	2012	77	2	21	100	156	506
September	2012	78	2	20	100	158	521
October	2012	76	1	23	100	153	520
November	2012	75	2	23	100	152	523
December	2012	73	2	26	100	147	518
January	2013	75	3	22	100	153	500
February	2013	74	4	23	100	151	486
March	2013	74	3	22	100	152	500
April	2013	74	2	24	100	151	521
May	2013	78	1	21	100	156	525
June	2013	82	2	17	100	165	509
July	2013	82	2	16	100	166	499
August	2013	81	2	18	100	163	503
September	2013	76	1	23	100	153	501
October	2013	76	1	23	100	153	516
November	2013	73	2	25	100	147	511
December	2013	76	2	22	100	155	511
January	2014	77	3	21	100	156	511
February	2014	80	3	17	100	163	527
March	2014	76	3	21	100	155	540
April	2014	74	2	24	100	151	520
May	2014	72	2	26	100	146	496
June	2014	74	2	24	100	151	490
July	2014	75	2	23	100	152	515
August	2014	74	4	22	100	153	527
September	2014	72	4	24	100	148	535
October	2014	74	3	23	100	150	538
November	2014	77	1	22	100	155	538
December	2014	80	1	19	100	161	548
January	2015	82	1	17	100	165	544
February	2015	81	2	17	100	165	560
March	2015	78	2	20	100	158	564
April	2015	77	2	20	100	157	562
May	2015	78	2	20	100	158	556
June	2015	81	2	17	100	164	542
July	2015	79	3	18	100	161	552
August	2015	79	2	19	100	161	573
September	2015	79	2	19	100	161	585
October	2015	79	2	18	100	161	572
November	2015	78	2	20	100	157	561
December	2015	77	1	22	100	155	545
January	2016	77	1	23	100	154	562
February	2016	77	1	22	100	155	549
March	2016	78	2	20	100	158	562
April	2016	78	2	20	100	158	529
May	2016	77	2	21	100	156	538
June	2016	77	2	21	100	155	542
July	2016	76	2	23	100	153	596
August	2016	76	2	21	100	155	631
September	2016	76	1	23	100	153	646
October	2016	74	1	25	100	149	629

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

<u>Date of Survey</u>		<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
November	2016	73	1	26	100	147	618
December	2016	73	1	26	100	147	638
January	2017	77	2	22	100	155	676
February	2017	78	1	21	100	157	686
March	2017	79	1	20	100	159	677
April	2017	78	1	21	100	157	659
May	2017	77	2	21	100	156	659
June	2017	75	3	22	100	153	651
July	2017	73	3	24	100	149	604
August	2017	70	3	27	100	143	597
September	2017	69	3	29	100	140	595
October	2017	71	3	26	100	145	636
November	2017	74	2	24	100	150	645
December	2017	74	1	25	100	149	659
January	2018	69	2	29	100	140	663
February	2018	68	3	30	100	138	663