

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to buy a house?"

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| March 1978 | 61 | 10 | 29 | 100 | 132 | 733 |
| April 1978 | 64 | 9 | 27 | 100 | 137 | 751 |
| May 1978 | 65 | 8 | 26 | 100 | 139 | 754 |
| June 1978 | 63 | 9 | 28 | 100 | 135 | 749 |
| July 1978 | 59 | 10 | 31 | 100 | 128 | 750 |
| August 1978 | 52 | 13 | 35 | 100 | 117 | 734 |
| September 1978 | 50 | 14 | 36 | 100 | 113 | 753 |
| October 1978 | 54 | 10 | 36 | 100 | 117 | 765 |
| November 1978 | 55 | 9 | 36 | 100 | 118 | 859 |
| December 1978 | 53 | 10 | 37 | 100 | 117 | 879 |
| January 1979 | 50 | 12 | 38 | 100 | 112 | 942 |
| February 1979 | 50 | 11 | 39 | 100 | 112 | 915 |
| March 1979 | 49 | 11 | 40 | 100 | 110 | 939 |
| April 1979 | 51 | 11 | 38 | 100 | 113 | 996 |
| May 1979 | 54 | 8 | 38 | 100 | 116 | 948 |
| June 1979 | 56 | 6 | 38 | 100 | 118 | 1024 |
| July 1979 | 56 | 4 | 40 | 100 | 116 | 1045 |
| August 1979 | 51 | 6 | 43 | 100 | 109 | 1077 |
| September 1979 | 50 | 4 | 46 | 100 | 104 | 1061 |
| October 1979 | 48 | 6 | 46 | 100 | 102 | 1123 |
| November 1979 | 45 | 5 | 50 | 100 | 95 | 1127 |
| December 1979 | 39 | 7 | 54 | 100 | 86 | 1066 |
| January 1980 | 35 | 5 | 59 | 100 | 76 | 886 |
| February 1980 | 36 | 5 | 59 | 100 | 77 | 831 |
| March 1980 | 34 | 5 | 62 | 100 | 72 | 821 |
| April 1980 | 27 | 6 | 67 | 100 | 60 | 839 |
| May 1980 | 21 | 7 | 72 | 100 | 49 | 721 |
| June 1980 | 20 | 6 | 74 | 100 | 46 | 694 |
| July 1980 | 25 | 7 | 67 | 100 | 58 | 666 |
| August 1980 | 33 | 7 | 60 | 100 | 73 | 659 |
| September 1980 | 41 | 7 | 52 | 100 | 89 | 670 |
| October 1980 | 41 | 6 | 53 | 100 | 89 | 687 |
| November 1980 | 38 | 6 | 56 | 100 | 81 | 697 |
| December 1980 | 30 | 6 | 65 | 100 | 65 | 700 |
| January 1981 | 24 | 7 | 69 | 100 | 55 | 707 |
| February 1981 | 20 | 6 | 74 | 100 | 46 | 705 |
| March 1981 | 19 | 5 | 76 | 100 | 43 | 708 |
| April 1981 | 22 | 3 | 75 | 100 | 47 | 692 |
| May 1981 | 22 | 3 | 75 | 100 | 47 | 669 |
| June 1981 | 21 | 4 | 75 | 100 | 46 | 642 |
| July 1981 | 18 | 5 | 77 | 100 | 42 | 651 |
| August 1981 | 18 | 7 | 75 | 100 | 44 | 662 |
| September 1981 | 17 | 7 | 76 | 100 | 41 | 670 |
| October 1981 | 16 | 8 | 76 | 100 | 40 | 675 |
| November 1981 | 14 | 6 | 81 | 100 | 33 | 680 |
| December 1981 | 16 | 5 | 79 | 100 | 36 | 690 |
| January 1982 | 16 | 5 | 79 | 100 | 36 | 666 |
| February 1982 | 17 | 6 | 77 | 100 | 40 | 658 |
| March 1982 | 15 | 6 | 79 | 100 | 37 | 621 |
| April 1982 | 15 | 6 | 79 | 100 | 36 | 649 |
| May 1982 | 15 | 5 | 80 | 100 | 34 | 654 |
| June 1982 | 18 | 5 | 77 | 100 | 40 | 686 |
| July 1982 | 16 | 6 | 78 | 100 | 37 | 672 |

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TABLE 41
BUYING CONDITIONS FOR HOUSES
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| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| August 1982 | 15 | 7 | 77 | 100 | 38 | 653 |
| September 1982 | 17 | 7 | 76 | 100 | 40 | 649 |
| October 1982 | 22 | 6 | 72 | 100 | 50 | 642 |
| November 1982 | 31 | 4 | 65 | 100 | 66 | 650 |
| December 1982 | 37 | 4 | 59 | 100 | 79 | 645 |
| January 1983 | 41 | 3 | 56 | 100 | 85 | 633 |
| February 1983 | 43 | 4 | 53 | 100 | 90 | 674 |
| March 1983 | 45 | 2 | 53 | 100 | 92 | 704 |
| April 1983 | 54 | 2 | 44 | 100 | 110 | 730 |
| May 1983 | 59 | 2 | 39 | 100 | 119 | 704 |
| June 1983 | 65 | 3 | 32 | 100 | 133 | 681 |
| July 1983 | 60 | 4 | 35 | 100 | 125 | 648 |
| August 1983 | 58 | 6 | 36 | 100 | 122 | 657 |
| September 1983 | 56 | 5 | 39 | 100 | 117 | 666 |
| October 1983 | 56 | 5 | 39 | 100 | 116 | 701 |
| November 1983 | 55 | 5 | 41 | 100 | 114 | 698 |
| December 1983 | 54 | 5 | 41 | 100 | 112 | 697 |
| January 1984 | 57 | 4 | 39 | 100 | 118 | 678 |
| February 1984 | 59 | 4 | 37 | 100 | 122 | 651 |
| March 1984 | 60 | 4 | 36 | 100 | 123 | 623 |
| April 1984 | 60 | 5 | 35 | 100 | 125 | 624 |
| May 1984 | 58 | 5 | 37 | 100 | 121 | 654 |
| June 1984 | 57 | 5 | 37 | 100 | 120 | 678 |
| July 1984 | 53 | 5 | 42 | 100 | 112 | 683 |
| August 1984 | 49 | 6 | 45 | 100 | 104 | 662 |
| September 1984 | 46 | 6 | 48 | 100 | 98 | 645 |
| October 1984 | 49 | 6 | 45 | 100 | 104 | 628 |
| November 1984 | 52 | 5 | 43 | 100 | 109 | 668 |
| December 1984 | 54 | 5 | 41 | 100 | 113 | 688 |
| January 1985 | 55 | 4 | 42 | 100 | 113 | 710 |
| February 1985 | 57 | 4 | 39 | 100 | 118 | 662 |
| March 1985 | 61 | 3 | 36 | 100 | 125 | 651 |
| April 1985 | 61 | 4 | 35 | 100 | 126 | 628 |
| May 1985 | 61 | 4 | 35 | 100 | 127 | 633 |
| June 1985 | 63 | 4 | 32 | 100 | 131 | 601 |
| July 1985 | 67 | 4 | 29 | 100 | 138 | 598 |
| August 1985 | 69 | 5 | 26 | 100 | 144 | 572 |
| September 1985 | 69 | 5 | 26 | 100 | 142 | 625 |
| October 1985 | 67 | 5 | 28 | 100 | 139 | 630 |
| November 1985 | 66 | 5 | 29 | 100 | 137 | 661 |
| December 1985 | 66 | 5 | 29 | 100 | 137 | 604 |
| January 1986 | 67 | 5 | 28 | 100 | 139 | 588 |
| February 1986 | 72 | 3 | 25 | 100 | 147 | 550 |
| March 1986 | 77 | 2 | 21 | 100 | 156 | 605 |
| April 1986 | 81 | 3 | 17 | 100 | 164 | 648 |
| May 1986 | 82 | 3 | 15 | 100 | 167 | 702 |
| June 1986 | 83 | 3 | 14 | 100 | 169 | 641 |
| July 1986 | 82 | 3 | 15 | 100 | 167 | 591 |
| August 1986 | 82 | 1 | 17 | 100 | 165 | 530 |
| September 1986 | 81 | 1 | 18 | 100 | 163 | 581 |
| October 1986 | 81 | 2 | 17 | 100 | 164 | 625 |
| November 1986 | 84 | 2 | 14 | 100 | 169 | 685 |
| December 1986 | 83 | 2 | 15 | 100 | 168 | 648 |
| January 1987 | 81 | 2 | 17 | 100 | 164 | 614 |

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TABLE 41
BUYING CONDITIONS FOR HOUSES
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| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| February 1987 | 78 | 2 | 21 | 100 | 157 | 582 |
| March 1987 | 77 | 3 | 20 | 100 | 157 | 623 |
| April 1987 | 78 | 3 | 19 | 100 | 159 | 664 |
| May 1987 | 79 | 4 | 18 | 100 | 161 | 693 |
| June 1987 | 76 | 3 | 20 | 100 | 156 | 688 |
| July 1987 | 74 | 5 | 21 | 100 | 153 | 669 |
| August 1987 | 73 | 6 | 22 | 100 | 151 | 662 |
| September 1987 | 73 | 4 | 23 | 100 | 150 | 669 |
| October 1987 | 72 | 4 | 24 | 100 | 148 | 632 |
| November 1987 | 66 | 3 | 31 | 100 | 134 | 583 |
| December 1987 | 66 | 3 | 31 | 100 | 135 | 512 |
| January 1988 | 64 | 3 | 33 | 100 | 131 | 494 |
| February 1988 | 67 | 3 | 30 | 100 | 137 | 477 |
| March 1988 | 65 | 5 | 30 | 100 | 135 | 478 |
| April 1988 | 68 | 5 | 27 | 100 | 140 | 503 |
| May 1988 | 70 | 5 | 24 | 100 | 146 | 525 |
| June 1988 | 74 | 5 | 21 | 100 | 152 | 532 |
| July 1988 | 74 | 4 | 22 | 100 | 153 | 509 |
| August 1988 | 71 | 4 | 25 | 100 | 146 | 489 |
| September 1988 | 69 | 4 | 26 | 100 | 143 | 463 |
| October 1988 | 65 | 5 | 30 | 100 | 136 | 475 |
| November 1988 | 68 | 5 | 27 | 100 | 141 | 485 |
| December 1988 | 66 | 6 | 28 | 100 | 138 | 506 |
| January 1989 | 69 | 6 | 25 | 100 | 143 | 479 |
| February 1989 | 66 | 6 | 28 | 100 | 138 | 468 |
| March 1989 | 64 | 6 | 30 | 100 | 135 | 454 |
| April 1989 | 61 | 6 | 33 | 100 | 129 | 465 |
| May 1989 | 61 | 6 | 32 | 100 | 129 | 469 |
| June 1989 | 62 | 7 | 31 | 100 | 131 | 477 |
| July 1989 | 65 | 6 | 29 | 100 | 136 | 471 |
| August 1989 | 68 | 5 | 28 | 100 | 140 | 473 |
| September 1989 | 70 | 4 | 26 | 100 | 144 | 484 |
| October 1989 | 71 | 5 | 24 | 100 | 146 | 496 |
| November 1989 | 70 | 6 | 24 | 100 | 147 | 501 |
| December 1989 | 66 | 7 | 27 | 100 | 140 | 492 |
| January 1990 | 63 | 7 | 30 | 100 | 133 | 492 |
| February 1990 | 62 | 6 | 33 | 100 | 129 | 503 |
| March 1990 | 65 | 4 | 31 | 100 | 134 | 505 |
| April 1990 | 66 | 4 | 30 | 100 | 136 | 497 |
| May 1990 | 66 | 5 | 29 | 100 | 137 | 482 |
| June 1990 | 63 | 5 | 32 | 100 | 131 | 491 |
| July 1990 | 65 | 4 | 31 | 100 | 134 | 502 |
| August 1990 | 64 | 4 | 32 | 100 | 131 | 519 |
| September 1990 | 62 | 4 | 34 | 100 | 128 | 519 |
| October 1990 | 55 | 4 | 41 | 100 | 114 | 513 |
| November 1990 | 55 | 3 | 42 | 100 | 113 | 494 |
| December 1990 | 54 | 4 | 42 | 100 | 112 | 497 |
| January 1991 | 56 | 4 | 39 | 100 | 117 | 507 |
| February 1991 | 57 | 5 | 37 | 100 | 120 | 511 |
| March 1991 | 66 | 4 | 30 | 100 | 136 | 510 |
| April 1991 | 69 | 5 | 26 | 100 | 143 | 498 |
| May 1991 | 73 | 4 | 23 | 100 | 149 | 485 |
| June 1991 | 70 | 4 | 26 | 100 | 144 | 481 |
| July 1991 | 69 | 3 | 28 | 100 | 142 | 478 |
| August 1991 | 69 | 3 | 28 | 100 | 142 | 485 |

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(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| September 1991 | 71 | 3 | 26 | 100 | 145 | 469 |
| October 1991 | 71 | 3 | 25 | 100 | 146 | 464 |
| November 1991 | 69 | 4 | 26 | 100 | 143 | 468 |
| December 1991 | 67 | 5 | 29 | 100 | 138 | 481 |
| January 1992 | 69 | 4 | 27 | 100 | 142 | 503 |
| February 1992 | 75 | 3 | 22 | 100 | 153 | 508 |
| March 1992 | 77 | 3 | 20 | 100 | 157 | 494 |
| April 1992 | 76 | 3 | 21 | 100 | 155 | 483 |
| May 1992 | 72 | 4 | 24 | 100 | 148 | 467 |
| June 1992 | 73 | 4 | 23 | 100 | 150 | 471 |
| July 1992 | 74 | 4 | 23 | 100 | 151 | 483 |
| August 1992 | 77 | 3 | 19 | 100 | 158 | 498 |
| September 1992 | 78 | 3 | 19 | 100 | 159 | 498 |
| October 1992 | 78 | 4 | 18 | 100 | 160 | 478 |
| November 1992 | 77 | 4 | 19 | 100 | 159 | 474 |
| December 1992 | 76 | 4 | 20 | 100 | 156 | 479 |
| January 1993 | 80 | 3 | 18 | 100 | 162 | 500 |
| February 1993 | 78 | 3 | 19 | 100 | 159 | 511 |
| March 1993 | 81 | 2 | 17 | 100 | 164 | 508 |
| April 1993 | 78 | 3 | 19 | 100 | 159 | 505 |
| May 1993 | 79 | 4 | 18 | 100 | 161 | 500 |
| June 1993 | 79 | 4 | 17 | 100 | 162 | 512 |
| July 1993 | 82 | 3 | 15 | 100 | 167 | 515 |
| August 1993 | 83 | 3 | 14 | 100 | 169 | 522 |
| September 1993 | 83 | 3 | 14 | 100 | 168 | 517 |
| October 1993 | 81 | 3 | 15 | 100 | 166 | 506 |
| November 1993 | 81 | 3 | 16 | 100 | 165 | 505 |
| December 1993 | 82 | 3 | 15 | 100 | 167 | 514 |
| January 1994 | 83 | 4 | 13 | 100 | 170 | 522 |
| February 1994 | 87 | 3 | 11 | 100 | 176 | 517 |
| March 1994 | 88 | 3 | 9 | 100 | 179 | 517 |
| April 1994 | 88 | 2 | 10 | 100 | 179 | 519 |
| May 1994 | 85 | 3 | 12 | 100 | 172 | 518 |
| June 1994 | 81 | 3 | 15 | 100 | 166 | 514 |
| July 1994 | 79 | 3 | 18 | 100 | 161 | 514 |
| August 1994 | 76 | 4 | 20 | 100 | 156 | 510 |
| September 1994 | 74 | 5 | 21 | 100 | 153 | 515 |
| October 1994 | 75 | 5 | 19 | 100 | 156 | 515 |
| November 1994 | 75 | 4 | 21 | 100 | 154 | 517 |
| December 1994 | 74 | 4 | 22 | 100 | 152 | 519 |
| January 1995 | 71 | 4 | 26 | 100 | 145 | 519 |
| February 1995 | 68 | 3 | 28 | 100 | 140 | 521 |
| March 1995 | 68 | 3 | 29 | 100 | 138 | 519 |
| April 1995 | 69 | 2 | 29 | 100 | 141 | 510 |
| May 1995 | 71 | 3 | 26 | 100 | 146 | 502 |
| June 1995 | 70 | 4 | 26 | 100 | 144 | 508 |
| July 1995 | 72 | 4 | 24 | 100 | 148 | 510 |
| August 1995 | 74 | 5 | 21 | 100 | 153 | 511 |
| September 1995 | 80 | 4 | 16 | 100 | 165 | 492 |
| October 1995 | 79 | 5 | 16 | 100 | 164 | 498 |
| November 1995 | 80 | 4 | 16 | 100 | 164 | 488 |
| December 1995 | 78 | 4 | 18 | 100 | 160 | 495 |
| January 1996 | 78 | 3 | 19 | 100 | 159 | 492 |
| February 1996 | 79 | 3 | 18 | 100 | 161 | 528 |

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(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| March 1996 | 80 | 3 | 17 | 100 | 163 | 530 |
| April 1996 | 80 | 3 | 17 | 100 | 163 | 536 |
| May 1996 | 80 | 2 | 18 | 100 | 161 | 507 |
| June 1996 | 76 | 3 | 22 | 100 | 154 | 515 |
| July 1996 | 76 | 3 | 21 | 100 | 155 | 501 |
| August 1996 | 75 | 3 | 21 | 100 | 154 | 519 |
| September 1996 | 74 | 3 | 23 | 100 | 151 | 501 |
| October 1996 | 73 | 4 | 23 | 100 | 150 | 507 |
| November 1996 | 73 | 3 | 24 | 100 | 149 | 492 |
| December 1996 | 77 | 3 | 19 | 100 | 158 | 496 |
| January 1997 | 79 | 3 | 18 | 100 | 162 | 501 |
| February 1997 | 82 | 4 | 14 | 100 | 168 | 506 |
| March 1997 | 80 | 4 | 16 | 100 | 164 | 505 |
| April 1997 | 78 | 4 | 18 | 100 | 160 | 495 |
| May 1997 | 76 | 4 | 20 | 100 | 156 | 496 |
| June 1997 | 77 | 4 | 19 | 100 | 158 | 496 |
| July 1997 | 81 | 3 | 16 | 100 | 165 | 506 |
| August 1997 | 80 | 3 | 17 | 100 | 163 | 525 |
| September 1997 | 83 | 3 | 14 | 100 | 168 | 528 |
| October 1997 | 80 | 5 | 15 | 100 | 165 | 520 |
| November 1997 | 81 | 5 | 13 | 100 | 168 | 488 |
| December 1997 | 78 | 7 | 15 | 100 | 163 | 505 |
| January 1998 | 82 | 5 | 13 | 100 | 169 | 513 |
| February 1998 | 82 | 7 | 11 | 100 | 170 | 551 |
| March 1998 | 84 | 7 | 9 | 100 | 176 | 558 |
| April 1998 | 84 | 6 | 10 | 100 | 174 | 566 |
| May 1998 | 86 | 4 | 10 | 100 | 176 | 539 |
| June 1998 | 86 | 4 | 10 | 100 | 176 | 526 |
| July 1998 | 85 | 4 | 11 | 100 | 173 | 517 |
| August 1998 | 85 | 4 | 12 | 100 | 173 | 531 |
| September 1998 | 81 | 4 | 15 | 100 | 167 | 526 |
| October 1998 | 82 | 5 | 13 | 100 | 169 | 542 |
| November 1998 | 83 | 5 | 12 | 100 | 171 | 538 |
| December 1998 | 88 | 4 | 8 | 100 | 180 | 542 |
| January 1999 | 88 | 3 | 9 | 100 | 179 | 521 |
| February 1999 | 88 | 5 | 8 | 100 | 180 | 527 |
| March 1999 | 87 | 3 | 10 | 100 | 177 | 528 |
| April 1999 | 85 | 4 | 11 | 100 | 175 | 531 |
| May 1999 | 84 | 4 | 12 | 100 | 173 | 518 |
| June 1999 | 83 | 5 | 12 | 100 | 171 | 517 |
| July 1999 | 83 | 5 | 12 | 100 | 171 | 518 |
| August 1999 | 81 | 4 | 15 | 100 | 166 | 523 |
| September 1999 | 77 | 4 | 19 | 100 | 158 | 534 |
| October 1999 | 74 | 4 | 22 | 100 | 152 | 527 |
| November 1999 | 71 | 5 | 23 | 100 | 148 | 525 |
| December 1999 | 73 | 6 | 21 | 100 | 152 | 515 |
| January 2000 | 74 | 7 | 19 | 100 | 156 | 531 |
| February 2000 | 78 | 6 | 16 | 100 | 162 | 547 |
| March 2000 | 75 | 7 | 18 | 100 | 157 | 553 |
| April 2000 | 75 | 7 | 19 | 100 | 156 | 550 |
| May 2000 | 70 | 7 | 23 | 100 | 148 | 530 |
| June 2000 | 68 | 5 | 26 | 100 | 142 | 525 |
| July 2000 | 67 | 5 | 28 | 100 | 139 | 519 |
| August 2000 | 68 | 6 | 26 | 100 | 143 | 535 |
| September 2000 | 73 | 6 | 22 | 100 | 151 | 517 |

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TABLE 41
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|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| October 2000 | 75 | 5 | 20 | 100 | 155 | 503 |
| November 2000 | 77 | 4 | 19 | 100 | 157 | 496 |
| December 2000 | 75 | 5 | 20 | 100 | 155 | 522 |
| January 2001 | 73 | 6 | 21 | 100 | 152 | 529 |
| February 2001 | 71 | 7 | 22 | 100 | 148 | 536 |
| March 2001 | 72 | 7 | 21 | 100 | 151 | 518 |
| April 2001 | 73 | 7 | 20 | 100 | 152 | 537 |
| May 2001 | 75 | 6 | 18 | 100 | 157 | 530 |
| June 2001 | 79 | 5 | 16 | 100 | 163 | 535 |
| July 2001 | 78 | 8 | 14 | 100 | 164 | 526 |
| August 2001 | 80 | 7 | 14 | 100 | 166 | 520 |
| September 2001 | 77 | 7 | 17 | 100 | 160 | 533 |
| October 2001 | 78 | 4 | 18 | 100 | 160 | 544 |
| November 2001 | 76 | 6 | 18 | 100 | 158 | 559 |
| December 2001 | 81 | 4 | 15 | 100 | 166 | 525 |
| January 2002 | 81 | 4 | 14 | 100 | 167 | 505 |
| February 2002 | 82 | 4 | 14 | 100 | 168 | 500 |
| March 2002 | 80 | 4 | 15 | 100 | 165 | 522 |
| April 2002 | 80 | 6 | 14 | 100 | 166 | 544 |
| May 2002 | 81 | 6 | 13 | 100 | 168 | 550 |
| June 2002 | 79 | 6 | 15 | 100 | 163 | 548 |
| July 2002 | 77 | 5 | 18 | 100 | 159 | 545 |
| August 2002 | 77 | 5 | 18 | 100 | 159 | 533 |
| September 2002 | 80 | 5 | 15 | 100 | 165 | 543 |
| October 2002 | 81 | 6 | 13 | 100 | 168 | 554 |
| November 2002 | 81 | 6 | 14 | 100 | 167 | 572 |
| December 2002 | 80 | 7 | 13 | 100 | 168 | 560 |
| January 2003 | 83 | 4 | 13 | 100 | 170 | 537 |
| February 2003 | 82 | 5 | 13 | 100 | 169 | 510 |
| March 2003 | 81 | 4 | 15 | 100 | 166 | 520 |
| April 2003 | 79 | 5 | 16 | 100 | 163 | 532 |
| May 2003 | 82 | 4 | 14 | 100 | 168 | 553 |
| June 2003 | 84 | 3 | 13 | 100 | 171 | 538 |
| July 2003 | 87 | 2 | 11 | 100 | 176 | 527 |
| August 2003 | 84 | 3 | 13 | 100 | 172 | 494 |
| September 2003 | 85 | 3 | 12 | 100 | 173 | 521 |
| October 2003 | 84 | 4 | 12 | 100 | 172 | 521 |
| November 2003 | 84 | 4 | 12 | 100 | 171 | 534 |
| December 2003 | 83 | 4 | 13 | 100 | 170 | 526 |
| January 2004 | 82 | 4 | 15 | 100 | 167 | 540 |
| February 2004 | 81 | 3 | 17 | 100 | 164 | 538 |
| March 2004 | 80 | 2 | 18 | 100 | 163 | 542 |
| April 2004 | 80 | 2 | 18 | 100 | 162 | 532 |
| May 2004 | 78 | 3 | 19 | 100 | 159 | 542 |
| June 2004 | 78 | 3 | 18 | 100 | 160 | 537 |
| July 2004 | 79 | 4 | 18 | 100 | 161 | 545 |
| August 2004 | 80 | 2 | 18 | 100 | 162 | 543 |
| September 2004 | 81 | 3 | 17 | 100 | 164 | 533 |
| October 2004 | 81 | 2 | 17 | 100 | 164 | 537 |
| November 2004 | 82 | 3 | 15 | 100 | 167 | 543 |
| December 2004 | 80 | 3 | 17 | 100 | 163 | 534 |
| January 2005 | 78 | 3 | 19 | 100 | 159 | 525 |
| February 2005 | 79 | 3 | 19 | 100 | 160 | 523 |
| March 2005 | 79 | 2 | 19 | 100 | 160 | 516 |

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TABLE 41
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(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| April 2005 | 78 | 3 | 19 | 100 | 159 | 497 |
| May 2005 | 79 | 2 | 19 | 100 | 160 | 498 |
| June 2005 | 79 | 3 | 19 | 100 | 160 | 522 |
| July 2005 | 79 | 3 | 18 | 100 | 161 | 541 |
| August 2005 | 77 | 3 | 20 | 100 | 158 | 548 |
| September 2005 | 73 | 3 | 24 | 100 | 149 | 540 |
| October 2005 | 70 | 2 | 28 | 100 | 142 | 541 |
| November 2005 | 68 | 2 | 30 | 100 | 138 | 540 |
| December 2005 | 67 | 3 | 30 | 100 | 138 | 542 |
| January 2006 | 69 | 3 | 28 | 100 | 141 | 545 |
| February 2006 | 66 | 4 | 30 | 100 | 136 | 532 |
| March 2006 | 65 | 3 | 32 | 100 | 134 | 516 |
| April 2006 | 62 | 3 | 34 | 100 | 128 | 500 |
| May 2006 | 63 | 2 | 35 | 100 | 128 | 505 |
| June 2006 | 64 | 1 | 35 | 100 | 129 | 516 |
| July 2006 | 64 | 1 | 35 | 100 | 129 | 518 |
| August 2006 | 62 | 2 | 37 | 100 | 125 | 520 |
| September 2006 | 60 | 2 | 38 | 100 | 122 | 525 |
| October 2006 | 63 | 1 | 36 | 100 | 128 | 520 |
| November 2006 | 67 | 1 | 32 | 100 | 135 | 516 |
| December 2006 | 69 | 2 | 29 | 100 | 139 | 524 |
| January 2007 | 68 | 3 | 29 | 100 | 139 | 522 |
| February 2007 | 70 | 3 | 27 | 100 | 143 | 531 |
| March 2007 | 69 | 3 | 28 | 100 | 141 | 523 |
| April 2007 | 70 | 1 | 29 | 100 | 141 | 519 |
| May 2007 | 70 | 2 | 29 | 100 | 141 | 515 |
| June 2007 | 70 | 1 | 29 | 100 | 141 | 504 |
| July 2007 | 68 | 1 | 31 | 100 | 136 | 538 |
| August 2007 | 65 | 1 | 34 | 100 | 132 | 539 |
| September 2007 | 63 | 2 | 36 | 100 | 127 | 549 |
| October 2007 | 63 | 2 | 35 | 100 | 128 | 517 |
| November 2007 | 63 | 3 | 34 | 100 | 129 | 512 |
| December 2007 | 65 | 3 | 33 | 100 | 132 | 512 |
| January 2008 | 63 | 2 | 35 | 100 | 128 | 549 |
| February 2008 | 63 | 2 | 35 | 100 | 128 | 543 |
| March 2008 | 62 | 2 | 36 | 100 | 127 | 542 |
| April 2008 | 64 | 3 | 34 | 100 | 130 | 511 |
| May 2008 | 63 | 3 | 34 | 100 | 129 | 526 |
| June 2008 | 64 | 3 | 34 | 100 | 130 | 524 |
| July 2008 | 65 | 2 | 33 | 100 | 132 | 531 |
| August 2008 | 66 | 3 | 31 | 100 | 135 | 516 |
| September 2008 | 66 | 2 | 32 | 100 | 134 | 505 |
| October 2008 | 61 | 2 | 37 | 100 | 124 | 509 |
| November 2008 | 61 | 2 | 37 | 100 | 124 | 510 |
| December 2008 | 62 | 1 | 37 | 100 | 125 | 524 |
| January 2009 | 68 | 1 | 31 | 100 | 137 | 524 |
| February 2009 | 68 | 1 | 31 | 100 | 136 | 522 |
| March 2009 | 69 | 2 | 29 | 100 | 141 | 510 |
| April 2009 | 67 | 2 | 30 | 100 | 137 | 513 |
| May 2009 | 71 | 2 | 27 | 100 | 144 | 513 |
| June 2009 | 72 | 3 | 25 | 100 | 147 | 525 |
| July 2009 | 72 | 4 | 23 | 100 | 149 | 507 |
| August 2009 | 72 | 4 | 24 | 100 | 148 | 517 |
| September 2009 | 73 | 4 | 23 | 100 | 150 | 504 |
| October 2009 | 76 | 2 | 21 | 100 | 155 | 503 |

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|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| November 2009 | 76 | 2 | 22 | 100 | 154 | 511 |
| December 2009 | 72 | 3 | 25 | 100 | 147 | 515 |
| January 2010 | 70 | 4 | 27 | 100 | 143 | 526 |
| February 2010 | 68 | 3 | 28 | 100 | 140 | 509 |
| March 2010 | 72 | 3 | 25 | 100 | 147 | 510 |
| April 2010 | 73 | 3 | 24 | 100 | 149 | 500 |
| May 2010 | 72 | 3 | 25 | 100 | 147 | 508 |
| June 2010 | 71 | 2 | 27 | 100 | 143 | 499 |
| July 2010 | 71 | 1 | 28 | 100 | 143 | 504 |
| August 2010 | 70 | 2 | 28 | 100 | 142 | 504 |
| September 2010 | 68 | 2 | 30 | 100 | 138 | 496 |
| October 2010 | 68 | 3 | 29 | 100 | 140 | 497 |
| November 2010 | 70 | 3 | 27 | 100 | 143 | 478 |
| December 2010 | 72 | 4 | 25 | 100 | 147 | 496 |
| January 2011 | 71 | 4 | 25 | 100 | 145 | 494 |
| February 2011 | 72 | 3 | 25 | 100 | 147 | 495 |
| March 2011 | 75 | 2 | 23 | 100 | 152 | 483 |
| April 2011 | 72 | 1 | 27 | 100 | 144 | 482 |
| May 2011 | 70 | 1 | 29 | 100 | 141 | 493 |
| June 2011 | 66 | 2 | 32 | 100 | 134 | 498 |
| July 2011 | 66 | 3 | 31 | 100 | 135 | 509 |
| August 2011 | 62 | 4 | 34 | 100 | 128 | 489 |
| September 2011 | 63 | 3 | 34 | 100 | 130 | 488 |
| October 2011 | 65 | 1 | 34 | 100 | 131 | 473 |
| November 2011 | 69 | 0 | 30 | 100 | 139 | 486 |
| December 2011 | 68 | 0 | 32 | 100 | 136 | 482 |
| January 2012 | 69 | 1 | 30 | 100 | 140 | 495 |
| February 2012 | 70 | 1 | 29 | 100 | 140 | 487 |
| March 2012 | 73 | 2 | 26 | 100 | 147 | 488 |
| April 2012 | 72 | 2 | 25 | 100 | 147 | 477 |
| May 2012 | 73 | 3 | 23 | 100 | 150 | 501 |
| June 2012 | 73 | 3 | 24 | 100 | 149 | 496 |
| July 2012 | 76 | 3 | 21 | 100 | 155 | 513 |
| August 2012 | 77 | 2 | 21 | 100 | 156 | 506 |
| September 2012 | 78 | 2 | 20 | 100 | 158 | 521 |
| October 2012 | 76 | 1 | 23 | 100 | 153 | 520 |
| November 2012 | 75 | 2 | 23 | 100 | 152 | 523 |
| December 2012 | 73 | 2 | 26 | 100 | 147 | 518 |
| January 2013 | 75 | 3 | 22 | 100 | 153 | 500 |
| February 2013 | 74 | 4 | 23 | 100 | 151 | 486 |
| March 2013 | 74 | 3 | 22 | 100 | 152 | 500 |
| April 2013 | 74 | 2 | 24 | 100 | 151 | 521 |
| May 2013 | 78 | 1 | 21 | 100 | 156 | 525 |
| June 2013 | 82 | 2 | 17 | 100 | 165 | 509 |
| July 2013 | 82 | 2 | 16 | 100 | 166 | 499 |
| August 2013 | 81 | 2 | 18 | 100 | 163 | 503 |
| September 2013 | 76 | 1 | 23 | 100 | 153 | 501 |
| October 2013 | 76 | 1 | 23 | 100 | 153 | 516 |
| November 2013 | 73 | 2 | 25 | 100 | 147 | 511 |
| December 2013 | 76 | 2 | 22 | 100 | 155 | 511 |
| January 2014 | 77 | 3 | 21 | 100 | 156 | 511 |
| February 2014 | 80 | 3 | 17 | 100 | 163 | 527 |
| March 2014 | 76 | 3 | 21 | 100 | 155 | 540 |
| April 2014 | 74 | 2 | 24 | 100 | 151 | 520 |

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| <u>Date of Survey</u> | | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| May | 2014 | 72 | 2 | 26 | 100 | 146 | 496 |
| June | 2014 | 74 | 2 | 24 | 100 | 151 | 490 |
| July | 2014 | 75 | 2 | 23 | 100 | 152 | 515 |
| August | 2014 | 74 | 4 | 22 | 100 | 153 | 527 |
| September | 2014 | 72 | 4 | 24 | 100 | 148 | 535 |
| October | 2014 | 74 | 3 | 23 | 100 | 150 | 538 |
| November | 2014 | 77 | 1 | 22 | 100 | 155 | 538 |
| December | 2014 | 80 | 1 | 19 | 100 | 161 | 548 |
| January | 2015 | 82 | 1 | 17 | 100 | 165 | 544 |
| February | 2015 | 81 | 2 | 17 | 100 | 165 | 560 |
| March | 2015 | 78 | 2 | 20 | 100 | 158 | 564 |
| April | 2015 | 77 | 2 | 20 | 100 | 157 | 562 |
| May | 2015 | 78 | 2 | 20 | 100 | 158 | 556 |
| June | 2015 | 81 | 2 | 17 | 100 | 164 | 542 |
| July | 2015 | 79 | 3 | 18 | 100 | 161 | 552 |
| August | 2015 | 79 | 2 | 19 | 100 | 161 | 573 |
| September | 2015 | 79 | 2 | 19 | 100 | 161 | 585 |
| October | 2015 | 79 | 2 | 18 | 100 | 161 | 572 |
| November | 2015 | 78 | 2 | 20 | 100 | 157 | 561 |
| December | 2015 | 77 | 1 | 22 | 100 | 155 | 545 |
| January | 2016 | 77 | 1 | 23 | 100 | 154 | 562 |
| February | 2016 | 77 | 1 | 22 | 100 | 155 | 549 |
| March | 2016 | 78 | 2 | 20 | 100 | 158 | 562 |
| April | 2016 | 78 | 2 | 20 | 100 | 158 | 529 |
| May | 2016 | 77 | 2 | 21 | 100 | 156 | 538 |
| June | 2016 | 77 | 2 | 21 | 100 | 155 | 542 |
| July | 2016 | 76 | 2 | 23 | 100 | 153 | 596 |
| August | 2016 | 76 | 2 | 21 | 100 | 155 | 631 |
| September | 2016 | 76 | 1 | 23 | 100 | 153 | 646 |
| October | 2016 | 74 | 1 | 25 | 100 | 149 | 629 |
| November | 2016 | 73 | 1 | 26 | 100 | 147 | 618 |
| December | 2016 | 73 | 1 | 26 | 100 | 147 | 638 |
| January | 2017 | 77 | 2 | 22 | 100 | 155 | 676 |
| February | 2017 | 78 | 1 | 21 | 100 | 157 | 686 |
| March | 2017 | 79 | 1 | 20 | 100 | 159 | 677 |
| April | 2017 | 78 | 1 | 21 | 100 | 157 | 659 |
| May | 2017 | 77 | 2 | 21 | 100 | 156 | 659 |
| June | 2017 | 75 | 3 | 22 | 100 | 153 | 651 |
| July | 2017 | 73 | 3 | 24 | 100 | 149 | 604 |
| August | 2017 | 70 | 3 | 27 | 100 | 143 | 597 |
| September | 2017 | 69 | 3 | 29 | 100 | 140 | 595 |
| October | 2017 | 71 | 3 | 26 | 100 | 145 | 636 |
| November | 2017 | 74 | 2 | 24 | 100 | 150 | 645 |
| December | 2017 | 74 | 1 | 25 | 100 | 149 | 659 |
| January | 2018 | 69 | 2 | 29 | 100 | 140 | 663 |
| February | 2018 | 68 | 3 | 30 | 100 | 138 | 663 |
| March | 2018 | 68 | 4 | 28 | 100 | 140 | 656 |
| April | 2018 | 72 | 2 | 26 | 100 | 146 | 640 |
| May | 2018 | 73 | 2 | 25 | 100 | 148 | 643 |
| June | 2018 | 73 | 2 | 25 | 100 | 147 | 667 |
| July | 2018 | 72 | 2 | 26 | 100 | 147 | 684 |
| August | 2018 | 70 | 1 | 28 | 100 | 142 | 682 |
| September | 2018 | 71 | 2 | 27 | 100 | 144 | 660 |
| October | 2018 | 70 | 2 | 28 | 100 | 142 | 669 |
| November | 2018 | 69 | 4 | 28 | 100 | 141 | 668 |

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| December 2018 | 66 | 3 | 31 | 100 | 136 | 670 |
| January 2019 | 66 | 3 | 31 | 100 | 135 | 670 |
| February 2019 | 68 | 2 | 30 | 100 | 138 | 687 |
| March 2019 | 70 | 3 | 27 | 100 | 143 | 671 |
| April 2019 | 70 | 2 | 28 | 100 | 143 | 663 |
| May 2019 | 70 | 2 | 28 | 100 | 143 | 648 |
| June 2019 | 70 | 3 | 27 | 100 | 143 | 674 |
| July 2019 | 72 | 3 | 25 | 100 | 147 | 663 |
| August 2019 | 72 | 2 | 25 | 100 | 147 | 644 |
| September 2019 | 70 | 2 | 28 | 100 | 143 | 654 |
| October 2019 | 69 | 2 | 29 | 100 | 140 | 693 |
| November 2019 | 70 | 3 | 27 | 100 | 143 | 706 |
| December 2019 | 71 | 2 | 27 | 100 | 143 | 704 |
| January 2020 | 72 | 2 | 25 | 100 | 147 | 690 |
| February 2020 | 73 | 2 | 25 | 100 | 148 | 677 |
| March 2020 | 74 | 3 | 23 | 100 | 151 | 701 |
| April 2020 | 68 | 2 | 30 | 100 | 138 | 692 |
| May 2020 | 64 | 2 | 34 | 100 | 130 | 723 |
| June 2020 | 62 | 1 | 37 | 100 | 125 | 701 |
| July 2020 | 65 | 1 | 34 | 100 | 131 | 701 |
| August 2020 | 66 | 1 | 33 | 100 | 134 | 693 |
| September 2020 | 65 | 2 | 34 | 100 | 131 | 688 |
| October 2020 | 68 | 2 | 30 | 100 | 138 | 663 |
| November 2020 | 70 | 2 | 29 | 100 | 141 | 649 |
| December 2020 | 71 | 2 | 27 | 100 | 145 | 633 |
| January 2021 | 68 | 2 | 30 | 100 | 139 | 624 |
| February 2021 | 66 | 2 | 32 | 100 | 134 | 618 |
| March 2021 | 66 | 2 | 32 | 100 | 134 | 629 |
| April 2021 | 63 | 2 | 35 | 100 | 128 | 637 |
| May 2021 | 60 | 2 | 38 | 100 | 122 | 634 |
| June 2021 | 50 | 2 | 49 | 100 | 101 | 616 |
| July 2021 | 42 | 2 | 57 | 100 | 85 | 631 |
| August 2021 | 36 | 2 | 62 | 100 | 75 | 647 |
| September 2021 | 35 | 2 | 63 | 100 | 72 | 650 |
| October 2021 | 36 | 2 | 62 | 100 | 75 | 652 |
| November 2021 | 35 | 2 | 63 | 100 | 73 | 649 |
| December 2021 | 35 | 2 | 62 | 100 | 73 | 666 |
| January 2022 | 37 | 2 | 61 | 100 | 76 | 650 |
| February 2022 | 38 | 2 | 60 | 100 | 77 | 659 |
| March 2022 | 38 | 2 | 60 | 100 | 78 | 641 |
| April 2022 | 34 | 2 | 64 | 100 | 70 | 650 |
| May 2022 | 32 | 1 | 67 | 100 | 64 | 639 |
| June 2022 | 27 | 1 | 73 | 100 | 54 | 668 |
| July 2022 | 23 | 1 | 76 | 100 | 47 | 671 |
| August 2022 | 20 | 2 | 78 | 100 | 43 | 693 |
| September 2022 | 22 | 2 | 76 | 100 | 46 | 676 |
| October 2022 | 22 | 2 | 75 | 100 | 47 | 665 |
| November 2022 | 21 | 1 | 77 | 100 | 44 | 657 |
| December 2022 | 20 | 1 | 79 | 100 | 41 | 677 |
| January 2023 | 19 | 2 | 79 | 100 | 40 | 685 |
| February 2023 | 22 | 2 | 76 | 100 | 47 | 687 |
| March 2023 | 22 | 2 | 76 | 100 | 46 | 666 |
| April 2023 | 24 | 2 | 74 | 100 | 50 | 668 |
| May 2023 | 21 | 2 | 76 | 100 | 45 | 652 |

REGION SOUTH
TABLE 41
BUYING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

| <u>Date of Survey</u> | <u>Good Time</u> | <u>Uncertain</u> | <u>Bad Time</u> | <u>Total</u> | <u>Relative</u> | <u>Cases</u> |
|-----------------------|------------------|------------------|-----------------|--------------|-----------------|--------------|
| June 2023 | 22 | 3 | 75 | 100 | 47 | 647 |
| July 2023 | 21 | 2 | 77 | 100 | 44 | 653 |
| August 2023 | 23 | 1 | 75 | 100 | 48 | 668 |
| September 2023 | 22 | 2 | 76 | 100 | 46 | 676 |