

REGION SOUTH

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|-----------------------|------|--------------------------|----------------------|----------------------|----------------------|-------------------|-----------------|-------------------------|---------------------|---------------|---------------|-------------------|
| | | Prices Low; Good Buys | Prices Won't Come | Interest Rate Low | Borrow in Advance | Times Good | Supply | Interest Rates High; | Can't Afford | Uncertain | Supply | |
| <u>Date of Survey</u> | | <u>Available</u> | <u>Down</u> | <u>Credit Easy</u> | <u>Rising Rates</u> | <u>Prosperity</u> | <u>Adequate</u> | <u>High</u> | <u>Credit Tight</u> | <u>To Buy</u> | <u>Future</u> | <u>Inadequate</u> |
| March | 1978 | 16 | 41 | 2 | 0 | 4 | 0 | 13 | 2 | 5 | 3 | 0 |
| April | 1978 | 13 | 44 | 1 | 0 | 4 | 0 | 14 | 3 | 4 | 1 | 0 |
| May | 1978 | 13 | 45 | 1 | 1 | 5 | 0 | 14 | 3 | 4 | 0 | 0 |
| June | 1978 | 12 | 44 | 0 | 1 | 6 | 0 | 13 | 4 | 4 | 0 | 0 |
| July | 1978 | 10 | 44 | 0 | 1 | 7 | 0 | 16 | 3 | 3 | 1 | 0 |
| August | 1978 | 11 | 44 | 1 | 1 | 5 | 0 | 19 | 4 | 3 | 1 | 0 |
| September | 1978 | 11 | 46 | 1 | 1 | 3 | 1 | 18 | 3 | 3 | 2 | 0 |
| October | 1978 | 12 | 48 | 1 | 1 | 2 | 1 | 15 | 4 | 3 | 2 | 0 |
| November | 1978 | 10 | 48 | 1 | 1 | 2 | 0 | 13 | 3 | 3 | 2 | 0 |
| December | 1978 | 10 | 43 | 0 | 2 | 2 | 0 | 18 | 5 | 2 | 1 | 0 |
| January | 1979 | 10 | 39 | 0 | 2 | 2 | 1 | 21 | 6 | 4 | 2 | 0 |
| February | 1979 | 13 | 40 | 0 | 2 | 2 | 1 | 22 | 6 | 4 | 2 | 0 |
| March | 1979 | 12 | 44 | 1 | 1 | 2 | 1 | 18 | 5 | 5 | 2 | 0 |
| April | 1979 | 9 | 47 | 1 | 2 | 2 | 0 | 15 | 4 | 5 | 3 | 0 |
| May | 1979 | 8 | 46 | 1 | 2 | 2 | 1 | 15 | 5 | 5 | 3 | 0 |
| June | 1979 | 9 | 45 | 1 | 3 | 2 | 0 | 16 | 7 | 4 | 3 | 0 |
| July | 1979 | 10 | 44 | 0 | 2 | 2 | 1 | 19 | 9 | 3 | 3 | 0 |
| August | 1979 | 10 | 43 | 0 | 3 | 2 | 0 | 20 | 8 | 4 | 4 | 0 |
| September | 1979 | 12 | 42 | 0 | 2 | 2 | 0 | 20 | 9 | 6 | 5 | 0 |
| October | 1979 | 12 | 42 | 0 | 3 | 2 | 0 | 18 | 9 | 8 | 4 | 0 |
| November | 1979 | 12 | 41 | 1 | 3 | 2 | 0 | 19 | 12 | 9 | 4 | 0 |
| December | 1979 | 12 | 37 | 0 | 3 | 2 | 0 | 22 | 13 | 10 | 5 | 0 |
| January | 1980 | 14 | 35 | 1 | 2 | 2 | 0 | 25 | 15 | 10 | 6 | 0 |
| February | 1980 | 17 | 37 | 1 | 3 | 3 | 0 | 23 | 15 | 10 | 5 | 0 |
| March | 1980 | 17 | 40 | 1 | 3 | 3 | 0 | 21 | 15 | 8 | 5 | 0 |
| April | 1980 | 15 | 34 | 0 | 3 | 2 | 0 | 21 | 19 | 8 | 7 | 0 |
| May | 1980 | 10 | 30 | 0 | 3 | 2 | 0 | 26 | 27 | 8 | 8 | 0 |
| June | 1980 | 10 | 25 | 1 | 2 | 1 | 0 | 31 | 31 | 8 | 8 | 0 |
| July | 1980 | 12 | 23 | 4 | 3 | 2 | 0 | 28 | 29 | 9 | 8 | 0 |
| August | 1980 | 15 | 25 | 4 | 2 | 1 | 0 | 26 | 20 | 7 | 6 | 0 |
| September | 1980 | 19 | 27 | 4 | 3 | 1 | 0 | 21 | 14 | 6 | 5 | 0 |
| October | 1980 | 21 | 30 | 2 | 3 | 1 | 0 | 21 | 12 | 7 | 3 | 0 |
| November | 1980 | 20 | 32 | 1 | 3 | 1 | 0 | 19 | 15 | 8 | 3 | 0 |
| December | 1980 | 19 | 30 | 1 | 2 | 1 | 0 | 22 | 19 | 7 | 3 | 0 |
| January | 1981 | 19 | 27 | 0 | 2 | 1 | 0 | 22 | 22 | 7 | 3 | 0 |
| February | 1981 | 20 | 23 | 1 | 1 | 2 | 0 | 25 | 25 | 8 | 4 | 0 |
| March | 1981 | 20 | 22 | 1 | 1 | 1 | 0 | 24 | 25 | 9 | 5 | 0 |
| April | 1981 | 19 | 24 | 1 | 1 | 1 | 0 | 24 | 23 | 8 | 6 | 0 |
| May | 1981 | 19 | 29 | 1 | 2 | 1 | 0 | 23 | 19 | 7 | 4 | 0 |
| June | 1981 | 18 | 29 | 1 | 2 | 1 | 0 | 21 | 18 | 7 | 3 | 0 |
| July | 1981 | 18 | 29 | 0 | 2 | 1 | 0 | 22 | 19 | 7 | 2 | 0 |
| August | 1981 | 20 | 27 | 0 | 1 | 1 | 0 | 19 | 21 | 7 | 2 | 0 |
| September | 1981 | 20 | 27 | 1 | 1 | 1 | 0 | 22 | 21 | 5 | 2 | 0 |
| October | 1981 | 19 | 25 | 1 | 0 | 3 | 0 | 21 | 20 | 7 | 3 | 0 |
| November | 1981 | 17 | 22 | 1 | 1 | 2 | 0 | 25 | 20 | 7 | 3 | 0 |
| December | 1981 | 19 | 22 | 1 | 1 | 2 | 0 | 25 | 20 | 9 | 4 | 0 |

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|--|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| January 1982 | | 23 | 22 | 1 | 2 | 1 | 0 | 24 | 20 | 7 | 5 | 0 |
| February 1982 | | 26 | 22 | 2 | 2 | 1 | 0 | 21 | 19 | 7 | 6 | 0 |
| March 1982 | | 28 | 21 | 1 | 1 | 1 | 0 | 19 | 19 | 8 | 6 | 0 |
| April 1982 | | 26 | 17 | 1 | 1 | 2 | 0 | 22 | 21 | 12 | 6 | 0 |
| May 1982 | | 27 | 16 | 1 | 1 | 1 | 0 | 23 | 26 | 13 | 6 | 0 |
| June 1982 | | 24 | 16 | 1 | 1 | 1 | 0 | 25 | 27 | 12 | 5 | 0 |
| July 1982 | | 23 | 19 | 1 | 1 | 1 | 0 | 21 | 28 | 10 | 7 | 0 |
| August 1982 | | 21 | 18 | 1 | 2 | 1 | 0 | 21 | 26 | 10 | 7 | 0 |
| September 1982 | | 22 | 17 | 2 | 2 | 1 | 0 | 18 | 25 | 12 | 8 | 0 |
| October 1982 | | 22 | 13 | 3 | 1 | 1 | 0 | 20 | 23 | 14 | 8 | 0 |
| November 1982 | | 25 | 13 | 4 | 1 | 1 | 0 | 19 | 21 | 16 | 8 | 0 |
| December 1982 | | 27 | 11 | 5 | 1 | 1 | 0 | 17 | 18 | 15 | 8 | 0 |
| | | | | | | | | | | | | |
| January 1983 | | 28 | 13 | 6 | 1 | 2 | 0 | 16 | 15 | 14 | 9 | 0 |
| February 1983 | | 29 | 11 | 6 | 2 | 2 | 0 | 16 | 13 | 13 | 9 | 0 |
| March 1983 | | 29 | 12 | 9 | 1 | 2 | 0 | 18 | 14 | 11 | 8 | 0 |
| April 1983 | | 30 | 11 | 12 | 2 | 3 | 0 | 16 | 16 | 10 | 8 | 0 |
| May 1983 | | 30 | 13 | 13 | 2 | 4 | 0 | 16 | 13 | 9 | 9 | 0 |
| June 1983 | | 31 | 13 | 13 | 3 | 4 | 0 | 12 | 10 | 9 | 7 | 0 |
| July 1983 | | 29 | 14 | 11 | 2 | 4 | 0 | 13 | 8 | 9 | 5 | 0 |
| August 1983 | | 28 | 16 | 11 | 2 | 4 | 0 | 14 | 7 | 8 | 4 | 0 |
| September 1983 | | 27 | 19 | 11 | 2 | 3 | 0 | 15 | 7 | 8 | 4 | 0 |
| October 1983 | | 30 | 21 | 10 | 2 | 3 | 0 | 15 | 7 | 9 | 4 | 0 |
| November 1983 | | 31 | 21 | 8 | 2 | 3 | 0 | 14 | 7 | 9 | 3 | 0 |
| December 1983 | | 35 | 18 | 6 | 1 | 4 | 0 | 15 | 5 | 8 | 3 | 0 |
| | | | | | | | | | | | | |
| January 1984 | | 36 | 17 | 9 | 1 | 5 | 0 | 13 | 5 | 6 | 3 | 0 |
| February 1984 | | 36 | 15 | 10 | 2 | 5 | 0 | 13 | 6 | 6 | 3 | 0 |
| March 1984 | | 36 | 19 | 10 | 2 | 5 | 0 | 11 | 6 | 7 | 3 | 0 |
| April 1984 | | 32 | 20 | 9 | 4 | 6 | 0 | 13 | 6 | 8 | 2 | 0 |
| May 1984 | | 29 | 22 | 8 | 5 | 6 | 1 | 13 | 5 | 6 | 2 | 0 |
| June 1984 | | 27 | 19 | 8 | 5 | 7 | 0 | 13 | 6 | 5 | 2 | 0 |
| July 1984 | | 30 | 19 | 7 | 5 | 7 | 1 | 12 | 7 | 4 | 2 | 0 |
| August 1984 | | 31 | 19 | 6 | 4 | 5 | 0 | 12 | 8 | 5 | 1 | 0 |
| September 1984 | | 30 | 20 | 6 | 3 | 5 | 0 | 11 | 7 | 6 | 0 | 0 |
| October 1984 | | 28 | 22 | 6 | 3 | 5 | 0 | 12 | 5 | 6 | 2 | 0 |
| November 1984 | | 26 | 21 | 7 | 4 | 6 | 0 | 12 | 5 | 5 | 2 | 0 |
| December 1984 | | 27 | 20 | 8 | 4 | 7 | 0 | 13 | 5 | 5 | 3 | 0 |
| | | | | | | | | | | | | |
| January 1985 | | 30 | 17 | 9 | 3 | 7 | 0 | 12 | 6 | 6 | 3 | 0 |
| February 1985 | | 35 | 18 | 9 | 2 | 6 | 1 | 12 | 5 | 6 | 3 | 0 |
| March 1985 | | 38 | 19 | 8 | 2 | 5 | 1 | 11 | 5 | 6 | 2 | 0 |
| April 1985 | | 35 | 19 | 9 | 3 | 5 | 1 | 12 | 4 | 5 | 1 | 0 |
| May 1985 | | 33 | 19 | 9 | 2 | 5 | 0 | 10 | 4 | 6 | 2 | 0 |
| June 1985 | | 36 | 20 | 11 | 2 | 6 | 0 | 8 | 5 | 6 | 3 | 0 |
| July 1985 | | 37 | 21 | 11 | 1 | 6 | 0 | 8 | 4 | 7 | 3 | 0 |
| August 1985 | | 36 | 21 | 14 | 1 | 7 | 0 | 10 | 5 | 6 | 2 | 0 |
| September 1985 | | 35 | 19 | 13 | 1 | 6 | 0 | 13 | 3 | 6 | 1 | 0 |
| October 1985 | | 34 | 17 | 13 | 1 | 5 | 0 | 14 | 4 | 4 | 1 | 0 |
| November 1985 | | 35 | 16 | 10 | 2 | 6 | 0 | 13 | 4 | 5 | 3 | 0 |
| December 1985 | | 36 | 15 | 11 | 2 | 6 | 0 | 14 | 4 | 4 | 3 | 0 |

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|-----------------------|------|--------------------------|----------------------|----------------------|----------------------|-------------------|-----------------|-----------------|-------------------------|-----------------|---------------|-------------------|
| | | Prices Low; Good Buys | Prices Won't Come | Interest Rate Low | Borrow in Advance | Times Good | Supply | Prices | Interest Rates High; | Can't Afford | Uncertain | Supply |
| <u>Date of Survey</u> | | <u>Available</u> | <u>Down</u> | <u>Credit Easy</u> | <u>Rising Rates</u> | <u>Prosperity</u> | <u>Adequate</u> | <u>High</u> | <u>Credit Tight</u> | <u>To Buy</u> | <u>Future</u> | <u>Inadequate</u> |
| January | 1986 | 38 | 17 | 12 | 1 | 8 | 0 | 12 | 3 | 4 | 3 | 0 |
| February | 1986 | 37 | 16 | 16 | 1 | 7 | 0 | 10 | 3 | 5 | 1 | 0 |
| March | 1986 | 36 | 16 | 18 | 1 | 6 | 0 | 7 | 3 | 5 | 2 | 0 |
| April | 1986 | 32 | 14 | 23 | 2 | 5 | 1 | 8 | 3 | 5 | 3 | 0 |
| May | 1986 | 30 | 13 | 26 | 2 | 7 | 1 | 9 | 3 | 5 | 3 | 0 |
| June | 1986 | 29 | 13 | 29 | 1 | 8 | 0 | 7 | 3 | 6 | 3 | 0 |
| July | 1986 | 31 | 12 | 29 | 0 | 10 | 0 | 7 | 4 | 6 | 2 | 0 |
| August | 1986 | 36 | 12 | 26 | 1 | 8 | 0 | 7 | 4 | 6 | 2 | 0 |
| September | 1986 | 36 | 12 | 25 | 1 | 6 | 0 | 9 | 3 | 6 | 2 | 0 |
| October | 1986 | 37 | 13 | 25 | 2 | 3 | 0 | 8 | 2 | 7 | 3 | 0 |
| November | 1986 | 33 | 15 | 26 | 1 | 4 | 0 | 8 | 1 | 6 | 2 | 0 |
| December | 1986 | 34 | 14 | 24 | 1 | 5 | 1 | 6 | 2 | 5 | 2 | 0 |
| | | | | | | | | | | | | |
| January | 1987 | 36 | 13 | 22 | 1 | 6 | 1 | 6 | 2 | 5 | 2 | 0 |
| February | 1987 | 36 | 13 | 18 | 1 | 6 | 0 | 6 | 3 | 5 | 3 | 0 |
| March | 1987 | 34 | 13 | 18 | 2 | 7 | 0 | 7 | 3 | 7 | 3 | 0 |
| April | 1987 | 29 | 16 | 18 | 2 | 7 | 0 | 8 | 4 | 6 | 3 | 0 |
| May | 1987 | 31 | 17 | 18 | 3 | 6 | 0 | 7 | 2 | 6 | 2 | 0 |
| June | 1987 | 33 | 20 | 15 | 3 | 5 | 1 | 7 | 2 | 5 | 2 | 0 |
| July | 1987 | 36 | 20 | 14 | 2 | 4 | 0 | 8 | 2 | 4 | 2 | 0 |
| August | 1987 | 35 | 19 | 12 | 3 | 4 | 0 | 9 | 3 | 3 | 2 | 0 |
| September | 1987 | 35 | 20 | 12 | 3 | 4 | 0 | 8 | 3 | 4 | 1 | 0 |
| October | 1987 | 34 | 19 | 10 | 4 | 6 | 0 | 9 | 4 | 6 | 2 | 0 |
| November | 1987 | 33 | 19 | 9 | 3 | 5 | 0 | 9 | 5 | 6 | 4 | 0 |
| December | 1987 | 32 | 18 | 8 | 2 | 4 | 0 | 9 | 5 | 6 | 6 | 0 |
| | | | | | | | | | | | | |
| January | 1988 | 34 | 19 | 7 | 2 | 3 | 0 | 7 | 5 | 6 | 7 | 0 |
| February | 1988 | 36 | 19 | 8 | 1 | 4 | 0 | 7 | 5 | 6 | 5 | 0 |
| March | 1988 | 36 | 14 | 10 | 1 | 4 | 0 | 8 | 6 | 8 | 3 | 0 |
| April | 1988 | 33 | 15 | 11 | 1 | 5 | 0 | 9 | 6 | 7 | 2 | 0 |
| May | 1988 | 31 | 17 | 8 | 2 | 6 | 0 | 10 | 4 | 6 | 2 | 0 |
| June | 1988 | 29 | 20 | 7 | 3 | 7 | 0 | 9 | 3 | 5 | 2 | 0 |
| July | 1988 | 29 | 19 | 8 | 4 | 8 | 1 | 9 | 3 | 4 | 2 | 0 |
| August | 1988 | 32 | 19 | 9 | 4 | 7 | 1 | 8 | 3 | 4 | 2 | 0 |
| September | 1988 | 34 | 21 | 9 | 5 | 6 | 1 | 9 | 2 | 3 | 3 | 0 |
| October | 1988 | 33 | 21 | 8 | 5 | 4 | 0 | 9 | 2 | 3 | 3 | 0 |
| November | 1988 | 31 | 22 | 9 | 5 | 5 | 1 | 11 | 2 | 3 | 2 | 0 |
| December | 1988 | 28 | 21 | 6 | 6 | 7 | 1 | 10 | 4 | 3 | 1 | 0 |
| | | | | | | | | | | | | |
| January | 1989 | 30 | 20 | 5 | 6 | 7 | 1 | 10 | 4 | 4 | 2 | 0 |
| February | 1989 | 29 | 19 | 4 | 7 | 8 | 1 | 8 | 4 | 6 | 2 | 0 |
| March | 1989 | 32 | 19 | 6 | 6 | 7 | 0 | 9 | 3 | 6 | 2 | 0 |
| April | 1989 | 31 | 20 | 6 | 7 | 8 | 0 | 9 | 5 | 5 | 1 | 0 |
| May | 1989 | 30 | 22 | 6 | 6 | 8 | 1 | 7 | 4 | 5 | 1 | 0 |
| June | 1989 | 27 | 21 | 6 | 5 | 8 | 1 | 7 | 5 | 4 | 2 | 0 |
| July | 1989 | 28 | 23 | 7 | 3 | 6 | 1 | 7 | 4 | 4 | 2 | 0 |
| August | 1989 | 32 | 19 | 7 | 3 | 5 | 0 | 8 | 5 | 2 | 3 | 0 |
| September | 1989 | 35 | 19 | 7 | 2 | 5 | 0 | 8 | 3 | 4 | 2 | 0 |
| October | 1989 | 35 | 15 | 7 | 3 | 7 | 0 | 9 | 3 | 4 | 2 | 0 |
| November | 1989 | 34 | 16 | 7 | 3 | 7 | 0 | 12 | 2 | 5 | 1 | 0 |
| December | 1989 | 34 | 15 | 6 | 3 | 5 | 0 | 14 | 3 | 5 | 2 | 0 |
| | | | | | | | | | | | | |
| January | 1990 | 36 | 15 | 5 | 1 | 3 | 0 | 14 | 3 | 3 | 2 | 0 |

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|-----------------------|------|--------------------------|----------------------|----------------------|----------------------|-------------------|-----------------|-----------------|-------------------------|-----------------|---------------|-------------------|
| | | Prices Low; Good Buys | Prices Won't Come | Interest Rate Low | Borrow in Advance | Times Good | Supply | Prices | Interest Rates High; | Can't Afford | Uncertain | Supply |
| <u>Date of Survey</u> | | <u>Available</u> | <u>Down</u> | <u>Credit Easy</u> | <u>Rising Rates</u> | <u>Prosperity</u> | <u>Adequate</u> | <u>High</u> | <u>Credit Tight</u> | <u>To Buy</u> | <u>Future</u> | <u>Inadequate</u> |
| February | 1990 | 38 | 14 | 5 | 2 | 2 | 0 | 10 | 2 | 4 | 2 | 0 |
| March | 1990 | 39 | 15 | 6 | 2 | 3 | 0 | 9 | 2 | 4 | 1 | 0 |
| April | 1990 | 39 | 16 | 6 | 3 | 3 | 0 | 9 | 2 | 5 | 1 | 0 |
| May | 1990 | 35 | 19 | 5 | 3 | 5 | 0 | 10 | 3 | 3 | 1 | 0 |
| June | 1990 | 32 | 19 | 5 | 3 | 4 | 0 | 11 | 3 | 2 | 1 | 0 |
| July | 1990 | 32 | 19 | 5 | 3 | 5 | 0 | 11 | 4 | 2 | 1 | 0 |
| August | 1990 | 32 | 22 | 5 | 2 | 2 | 0 | 11 | 4 | 3 | 3 | 0 |
| September | 1990 | 29 | 24 | 4 | 2 | 2 | 0 | 12 | 3 | 3 | 7 | 0 |
| October | 1990 | 25 | 24 | 3 | 2 | 1 | 0 | 13 | 2 | 5 | 9 | 0 |
| November | 1990 | 25 | 21 | 2 | 2 | 1 | 0 | 15 | 4 | 8 | 11 | 0 |
| December | 1990 | 29 | 18 | 2 | 1 | 1 | 0 | 13 | 5 | 9 | 12 | 0 |
| | | | | | | | | | | | | |
| January | 1991 | 29 | 15 | 3 | 1 | 1 | 0 | 11 | 7 | 9 | 16 | 0 |
| February | 1991 | 30 | 12 | 3 | 0 | 2 | 0 | 10 | 7 | 11 | 16 | 0 |
| March | 1991 | 34 | 11 | 5 | 0 | 2 | 1 | 8 | 6 | 11 | 15 | 0 |
| April | 1991 | 36 | 13 | 5 | 0 | 2 | 0 | 9 | 5 | 11 | 12 | 0 |
| May | 1991 | 36 | 14 | 8 | 0 | 2 | 0 | 10 | 6 | 10 | 12 | 0 |
| June | 1991 | 34 | 14 | 7 | 0 | 2 | 0 | 10 | 4 | 11 | 11 | 0 |
| July | 1991 | 38 | 13 | 9 | 0 | 3 | 0 | 9 | 5 | 9 | 11 | 0 |
| August | 1991 | 39 | 12 | 9 | 0 | 4 | 0 | 10 | 4 | 8 | 8 | 0 |
| September | 1991 | 39 | 14 | 10 | 0 | 4 | 0 | 10 | 5 | 9 | 8 | 0 |
| October | 1991 | 37 | 14 | 8 | 0 | 3 | 0 | 9 | 4 | 11 | 8 | 0 |
| November | 1991 | 37 | 14 | 8 | 0 | 2 | 0 | 8 | 4 | 12 | 12 | 0 |
| December | 1991 | 34 | 11 | 8 | 0 | 1 | 0 | 8 | 6 | 13 | 16 | 0 |
| | | | | | | | | | | | | |
| January | 1992 | 34 | 8 | 11 | 0 | 1 | 0 | 8 | 7 | 13 | 19 | 0 |
| February | 1992 | 33 | 7 | 11 | 1 | 1 | 0 | 8 | 8 | 14 | 22 | 0 |
| March | 1992 | 35 | 10 | 12 | 1 | 2 | 0 | 7 | 5 | 13 | 21 | 0 |
| April | 1992 | 33 | 12 | 11 | 1 | 2 | 1 | 9 | 3 | 14 | 20 | 0 |
| May | 1992 | 31 | 12 | 14 | 1 | 3 | 1 | 8 | 3 | 13 | 14 | 0 |
| June | 1992 | 33 | 12 | 15 | 0 | 2 | 1 | 8 | 3 | 11 | 12 | 0 |
| July | 1992 | 36 | 12 | 18 | 0 | 3 | 0 | 7 | 4 | 10 | 11 | 0 |
| August | 1992 | 40 | 11 | 16 | 0 | 3 | 0 | 8 | 4 | 11 | 13 | 0 |
| September | 1992 | 35 | 10 | 15 | 1 | 3 | 0 | 11 | 6 | 13 | 13 | 0 |
| October | 1992 | 33 | 7 | 18 | 1 | 3 | 0 | 11 | 5 | 13 | 14 | 0 |
| November | 1992 | 32 | 9 | 20 | 1 | 3 | 0 | 9 | 4 | 11 | 13 | 0 |
| December | 1992 | 35 | 10 | 21 | 2 | 4 | 0 | 7 | 2 | 11 | 11 | 0 |
| | | | | | | | | | | | | |
| January | 1993 | 40 | 10 | 17 | 2 | 5 | 0 | 7 | 2 | 11 | 9 | 0 |
| February | 1993 | 39 | 10 | 15 | 2 | 6 | 0 | 8 | 2 | 11 | 7 | 0 |
| March | 1993 | 38 | 11 | 15 | 1 | 7 | 0 | 8 | 2 | 10 | 7 | 0 |
| April | 1993 | 35 | 12 | 15 | 1 | 7 | 0 | 7 | 3 | 8 | 7 | 0 |
| May | 1993 | 34 | 13 | 17 | 1 | 7 | 1 | 6 | 3 | 8 | 7 | 0 |
| June | 1993 | 34 | 13 | 17 | 1 | 6 | 1 | 7 | 2 | 8 | 7 | 0 |
| July | 1993 | 34 | 13 | 16 | 1 | 5 | 1 | 8 | 3 | 9 | 9 | 0 |
| August | 1993 | 37 | 13 | 18 | 0 | 6 | 1 | 6 | 3 | 8 | 9 | 0 |
| September | 1993 | 34 | 13 | 20 | 0 | 7 | 0 | 5 | 3 | 9 | 11 | 0 |
| October | 1993 | 31 | 13 | 22 | 0 | 7 | 0 | 5 | 3 | 10 | 9 | 0 |
| November | 1993 | 30 | 13 | 23 | 0 | 6 | 1 | 6 | 4 | 10 | 8 | 0 |
| December | 1993 | 30 | 13 | 22 | 0 | 6 | 1 | 8 | 3 | 8 | 5 | 0 |
| | | | | | | | | | | | | |
| January | 1994 | 31 | 11 | 22 | 1 | 8 | 0 | 7 | 3 | 7 | 6 | 0 |
| February | 1994 | 33 | 10 | 24 | 1 | 9 | 0 | 7 | 3 | 5 | 5 | 0 |

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| March | 1994 | 35 | 11 | 25 | 1 | 10 | 0 | 7 | 4 | 5 | 4 | 0 |
| April | 1994 | 35 | 12 | 25 | 2 | 11 | 0 | 7 | 3 | 4 | 4 | 0 |
| May | 1994 | 33 | 12 | 22 | 3 | 11 | 0 | 7 | 3 | 5 | 5 | 0 |
| June | 1994 | 33 | 12 | 20 | 3 | 11 | 0 | 7 | 2 | 4 | 5 | 0 |
| July | 1994 | 32 | 13 | 16 | 3 | 9 | 1 | 7 | 2 | 3 | 3 | 0 |
| August | 1994 | 33 | 14 | 13 | 3 | 10 | 1 | 6 | 2 | 2 | 1 | 0 |
| September | 1994 | 34 | 15 | 12 | 3 | 10 | 1 | 5 | 2 | 3 | 2 | 0 |
| October | 1994 | 35 | 14 | 14 | 3 | 10 | 0 | 5 | 3 | 3 | 2 | 0 |
| November | 1994 | 34 | 15 | 16 | 3 | 8 | 0 | 5 | 3 | 5 | 3 | 0 |
| December | 1994 | 34 | 15 | 16 | 5 | 9 | 0 | 6 | 4 | 4 | 3 | 0 |
| | | | | | | | | | | | | |
| January | 1995 | 36 | 17 | 14 | 5 | 11 | 0 | 6 | 4 | 3 | 3 | 0 |
| February | 1995 | 38 | 19 | 11 | 5 | 12 | 0 | 6 | 3 | 4 | 3 | 0 |
| March | 1995 | 39 | 18 | 12 | 4 | 13 | 0 | 4 | 3 | 4 | 2 | 0 |
| April | 1995 | 36 | 15 | 10 | 5 | 14 | 0 | 6 | 4 | 4 | 2 | 0 |
| May | 1995 | 38 | 12 | 11 | 3 | 14 | 0 | 7 | 5 | 3 | 1 | 0 |
| June | 1995 | 37 | 11 | 13 | 2 | 13 | 0 | 8 | 4 | 3 | 1 | 0 |
| July | 1995 | 39 | 11 | 13 | 1 | 11 | 0 | 9 | 2 | 3 | 2 | 0 |
| August | 1995 | 37 | 10 | 13 | 0 | 10 | 0 | 8 | 2 | 3 | 3 | 0 |
| September | 1995 | 36 | 13 | 13 | 0 | 11 | 0 | 7 | 3 | 3 | 3 | 0 |
| October | 1995 | 35 | 13 | 14 | 1 | 11 | 0 | 6 | 3 | 3 | 2 | 0 |
| November | 1995 | 39 | 14 | 15 | 1 | 11 | 0 | 5 | 2 | 3 | 2 | 0 |
| December | 1995 | 39 | 11 | 15 | 1 | 7 | 0 | 6 | 2 | 5 | 3 | 0 |
| | | | | | | | | | | | | |
| January | 1996 | 41 | 11 | 15 | 1 | 6 | 0 | 6 | 2 | 5 | 3 | 0 |
| February | 1996 | 38 | 10 | 15 | 1 | 5 | 0 | 7 | 2 | 7 | 5 | 0 |
| March | 1996 | 38 | 13 | 16 | 1 | 7 | 0 | 6 | 3 | 6 | 4 | 0 |
| April | 1996 | 37 | 13 | 15 | 1 | 9 | 0 | 7 | 3 | 6 | 3 | 0 |
| May | 1996 | 38 | 14 | 15 | 1 | 8 | 0 | 7 | 3 | 5 | 3 | 0 |
| June | 1996 | 39 | 12 | 12 | 1 | 8 | 0 | 6 | 3 | 5 | 3 | 0 |
| July | 1996 | 41 | 12 | 12 | 1 | 7 | 0 | 6 | 3 | 4 | 3 | 0 |
| August | 1996 | 36 | 14 | 12 | 2 | 9 | 0 | 6 | 4 | 4 | 2 | 0 |
| September | 1996 | 35 | 14 | 13 | 2 | 8 | 0 | 8 | 4 | 3 | 2 | 0 |
| October | 1996 | 33 | 13 | 13 | 2 | 8 | 0 | 9 | 4 | 4 | 2 | 0 |
| November | 1996 | 35 | 9 | 14 | 1 | 7 | 0 | 10 | 3 | 5 | 2 | 0 |
| December | 1996 | 39 | 8 | 14 | 1 | 9 | 0 | 10 | 3 | 5 | 1 | 0 |
| | | | | | | | | | | | | |
| January | 1997 | 40 | 9 | 14 | 1 | 11 | 0 | 8 | 3 | 4 | 1 | 0 |
| February | 1997 | 41 | 10 | 15 | 1 | 13 | 0 | 6 | 3 | 4 | 1 | 0 |
| March | 1997 | 37 | 12 | 14 | 1 | 14 | 1 | 6 | 2 | 6 | 1 | 0 |
| April | 1997 | 34 | 13 | 14 | 2 | 13 | 1 | 5 | 3 | 5 | 1 | 0 |
| May | 1997 | 35 | 13 | 12 | 3 | 14 | 1 | 5 | 3 | 3 | 1 | 0 |
| June | 1997 | 35 | 11 | 13 | 3 | 14 | 0 | 2 | 3 | 2 | 2 | 0 |
| July | 1997 | 34 | 8 | 13 | 2 | 16 | 0 | 3 | 1 | 3 | 2 | 0 |
| August | 1997 | 33 | 8 | 13 | 1 | 13 | 1 | 3 | 1 | 3 | 2 | 0 |
| September | 1997 | 36 | 11 | 12 | 1 | 12 | 1 | 4 | 0 | 2 | 1 | 0 |
| October | 1997 | 34 | 13 | 11 | 1 | 9 | 1 | 5 | 1 | 2 | 1 | 0 |
| November | 1997 | 35 | 12 | 14 | 0 | 8 | 1 | 4 | 1 | 1 | 1 | 0 |
| December | 1997 | 35 | 10 | 14 | 0 | 7 | 0 | 5 | 2 | 1 | 1 | 0 |
| | | | | | | | | | | | | |
| January | 1998 | 42 | 8 | 15 | 0 | 8 | 0 | 4 | 1 | 1 | 1 | 0 |
| February | 1998 | 40 | 9 | 13 | 1 | 11 | 0 | 5 | 1 | 1 | 1 | 0 |
| March | 1998 | 38 | 9 | 15 | 1 | 12 | 0 | 5 | 0 | 2 | 1 | 0 |

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| April | 1998 | 32 | 9 | 14 | 0 | 13 | 0 | 5 | 0 | 2 | 0 | 0 |
| May | 1998 | 32 | 7 | 15 | 0 | 12 | 0 | 5 | 1 | 2 | 0 | 0 |
| June | 1998 | 35 | 6 | 15 | 0 | 13 | 0 | 4 | 1 | 1 | 0 | 0 |
| July | 1998 | 33 | 7 | 18 | 0 | 12 | 0 | 5 | 2 | 1 | 1 | 0 |
| August | 1998 | 32 | 8 | 17 | 0 | 14 | 0 | 5 | 2 | 1 | 1 | 0 |
| September | 1998 | 29 | 8 | 18 | 0 | 14 | 0 | 4 | 2 | 1 | 2 | 0 |
| October | 1998 | 31 | 8 | 19 | 0 | 13 | 0 | 3 | 2 | 2 | 2 | 0 |
| November | 1998 | 32 | 8 | 23 | 0 | 12 | 0 | 4 | 2 | 1 | 2 | 0 |
| December | 1998 | 31 | 8 | 24 | 0 | 13 | 0 | 4 | 1 | 2 | 2 | 0 |
| | | | | | | | | | | | | |
| January | 1999 | 31 | 8 | 23 | 1 | 15 | 0 | 4 | 1 | 2 | 1 | 0 |
| February | 1999 | 31 | 9 | 22 | 0 | 17 | 0 | 3 | 2 | 2 | 1 | 0 |
| March | 1999 | 34 | 9 | 20 | 1 | 18 | 0 | 3 | 1 | 2 | 1 | 0 |
| April | 1999 | 33 | 9 | 18 | 0 | 19 | 0 | 4 | 1 | 1 | 1 | 0 |
| May | 1999 | 35 | 8 | 16 | 0 | 17 | 0 | 4 | 0 | 1 | 0 | 0 |
| June | 1999 | 32 | 10 | 17 | 0 | 18 | 0 | 4 | 1 | 0 | 0 | 0 |
| July | 1999 | 33 | 9 | 17 | 1 | 18 | 0 | 3 | 1 | 0 | 0 | 0 |
| August | 1999 | 32 | 10 | 17 | 1 | 20 | 0 | 5 | 1 | 1 | 1 | 0 |
| September | 1999 | 31 | 8 | 15 | 1 | 17 | 1 | 5 | 2 | 1 | 1 | 0 |
| October | 1999 | 28 | 10 | 14 | 2 | 16 | 1 | 4 | 1 | 1 | 2 | 0 |
| November | 1999 | 28 | 10 | 14 | 1 | 12 | 1 | 3 | 1 | 2 | 2 | 0 |
| December | 1999 | 30 | 9 | 13 | 1 | 13 | 1 | 4 | 1 | 3 | 1 | 0 |
| | | | | | | | | | | | | |
| January | 2000 | 35 | 7 | 12 | 1 | 13 | 0 | 4 | 2 | 3 | 1 | 0 |
| February | 2000 | 33 | 7 | 11 | 2 | 19 | 0 | 3 | 2 | 1 | 1 | 0 |
| March | 2000 | 31 | 9 | 13 | 2 | 19 | 0 | 4 | 2 | 0 | 1 | 0 |
| April | 2000 | 26 | 11 | 12 | 4 | 21 | 0 | 4 | 2 | 1 | 1 | 0 |
| May | 2000 | 29 | 12 | 12 | 3 | 20 | 0 | 5 | 2 | 1 | 1 | 0 |
| June | 2000 | 30 | 11 | 11 | 3 | 18 | 0 | 4 | 3 | 2 | 1 | 0 |
| July | 2000 | 32 | 9 | 11 | 1 | 18 | 1 | 5 | 4 | 1 | 1 | 0 |
| August | 2000 | 32 | 9 | 10 | 1 | 16 | 1 | 6 | 3 | 1 | 1 | 0 |
| September | 2000 | 30 | 9 | 12 | 1 | 16 | 0 | 6 | 3 | 1 | 1 | 0 |
| October | 2000 | 30 | 11 | 13 | 1 | 16 | 0 | 5 | 2 | 1 | 1 | 0 |
| November | 2000 | 29 | 11 | 12 | 1 | 18 | 0 | 3 | 3 | 1 | 2 | 0 |
| December | 2000 | 33 | 10 | 10 | 0 | 17 | 0 | 2 | 3 | 3 | 2 | 0 |
| | | | | | | | | | | | | |
| January | 2001 | 34 | 7 | 9 | 0 | 15 | 0 | 2 | 2 | 4 | 3 | 0 |
| February | 2001 | 33 | 6 | 12 | 0 | 9 | 0 | 3 | 2 | 5 | 3 | 0 |
| March | 2001 | 32 | 7 | 13 | 0 | 8 | 1 | 4 | 2 | 5 | 4 | 0 |
| April | 2001 | 30 | 8 | 14 | 0 | 7 | 1 | 5 | 3 | 8 | 6 | 0 |
| May | 2001 | 30 | 9 | 13 | 0 | 8 | 1 | 4 | 3 | 8 | 6 | 0 |
| June | 2001 | 29 | 9 | 11 | 1 | 8 | 1 | 5 | 2 | 9 | 5 | 0 |
| July | 2001 | 32 | 8 | 13 | 1 | 8 | 0 | 5 | 3 | 6 | 6 | 0 |
| August | 2001 | 33 | 5 | 13 | 0 | 7 | 0 | 6 | 3 | 8 | 6 | 0 |
| September | 2001 | 32 | 6 | 14 | 0 | 6 | 0 | 4 | 3 | 7 | 9 | 0 |
| October | 2001 | 30 | 5 | 17 | 0 | 6 | 0 | 3 | 2 | 6 | 12 | 0 |
| November | 2001 | 33 | 5 | 19 | 0 | 5 | 0 | 2 | 1 | 4 | 16 | 0 |
| December | 2001 | 34 | 3 | 22 | 0 | 3 | 0 | 3 | 1 | 5 | 15 | 0 |
| | | | | | | | | | | | | |
| January | 2002 | 37 | 3 | 21 | 0 | 4 | 0 | 2 | 2 | 9 | 11 | 0 |
| February | 2002 | 36 | 3 | 21 | 1 | 4 | 0 | 2 | 2 | 11 | 9 | 0 |
| March | 2002 | 34 | 4 | 22 | 1 | 5 | 0 | 3 | 2 | 9 | 8 | 0 |
| April | 2002 | 30 | 6 | 23 | 1 | 5 | 0 | 4 | 1 | 7 | 10 | 0 |

REGION SOUTH

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| May | 2002 | 29 | 7 | 21 | 0 | 7 | 1 | 4 | 1 | 5 | 9 | 0 |
| June | 2002 | 31 | 6 | 20 | 0 | 6 | 1 | 2 | 1 | 6 | 9 | 0 |
| July | 2002 | 35 | 5 | 18 | 0 | 6 | 1 | 2 | 2 | 6 | 7 | 0 |
| August | 2002 | 36 | 5 | 19 | 1 | 3 | 0 | 3 | 2 | 8 | 7 | 0 |
| September | 2002 | 34 | 4 | 21 | 0 | 4 | 0 | 4 | 2 | 8 | 7 | 0 |
| October | 2002 | 31 | 5 | 24 | 1 | 4 | 0 | 5 | 2 | 10 | 6 | 0 |
| November | 2002 | 30 | 4 | 26 | 0 | 4 | 0 | 4 | 3 | 8 | 8 | 0 |
| December | 2002 | 35 | 4 | 27 | 0 | 4 | 0 | 4 | 3 | 9 | 6 | 0 |
| | | | | | | | | | | | | |
| January | 2003 | 37 | 4 | 27 | 0 | 4 | 0 | 3 | 3 | 9 | 8 | 0 |
| February | 2003 | 37 | 3 | 25 | 0 | 4 | 0 | 3 | 3 | 9 | 9 | 0 |
| March | 2003 | 33 | 4 | 23 | 0 | 2 | 0 | 4 | 4 | 9 | 12 | 0 |
| April | 2003 | 28 | 4 | 22 | 0 | 4 | 0 | 4 | 3 | 8 | 12 | 0 |
| May | 2003 | 27 | 5 | 21 | 0 | 5 | 0 | 5 | 4 | 8 | 12 | 0 |
| June | 2003 | 29 | 4 | 21 | 0 | 5 | 1 | 4 | 3 | 8 | 9 | 0 |
| July | 2003 | 33 | 4 | 23 | 0 | 4 | 1 | 4 | 2 | 8 | 8 | 0 |
| August | 2003 | 34 | 4 | 28 | 0 | 4 | 1 | 3 | 1 | 7 | 6 | 0 |
| September | 2003 | 32 | 6 | 28 | 0 | 4 | 0 | 4 | 1 | 8 | 5 | 0 |
| October | 2003 | 30 | 6 | 28 | 0 | 4 | 0 | 4 | 1 | 7 | 5 | 0 |
| November | 2003 | 29 | 5 | 25 | 0 | 5 | 0 | 3 | 2 | 8 | 7 | 0 |
| December | 2003 | 33 | 4 | 23 | 0 | 5 | 0 | 4 | 2 | 8 | 7 | 0 |
| | | | | | | | | | | | | |
| January | 2004 | 38 | 4 | 24 | 1 | 7 | 0 | 3 | 2 | 7 | 5 | 0 |
| February | 2004 | 38 | 5 | 24 | 1 | 6 | 0 | 4 | 2 | 7 | 4 | 0 |
| March | 2004 | 35 | 5 | 26 | 1 | 7 | 0 | 3 | 1 | 6 | 3 | 0 |
| April | 2004 | 28 | 6 | 25 | 1 | 9 | 0 | 4 | 1 | 6 | 5 | 0 |
| May | 2004 | 26 | 8 | 25 | 2 | 9 | 0 | 3 | 2 | 5 | 5 | 0 |
| June | 2004 | 27 | 10 | 26 | 2 | 9 | 1 | 3 | 3 | 5 | 6 | 0 |
| July | 2004 | 29 | 9 | 25 | 2 | 7 | 1 | 3 | 3 | 5 | 4 | 0 |
| August | 2004 | 32 | 9 | 25 | 2 | 8 | 0 | 3 | 4 | 4 | 4 | 0 |
| September | 2004 | 30 | 8 | 24 | 1 | 7 | 0 | 4 | 4 | 4 | 4 | 0 |
| October | 2004 | 30 | 10 | 23 | 1 | 7 | 0 | 4 | 4 | 4 | 5 | 0 |
| November | 2004 | 32 | 11 | 23 | 1 | 7 | 0 | 5 | 3 | 4 | 4 | 0 |
| December | 2004 | 36 | 12 | 20 | 1 | 8 | 0 | 5 | 2 | 4 | 4 | 0 |
| | | | | | | | | | | | | |
| January | 2005 | 38 | 11 | 19 | 2 | 8 | 0 | 5 | 2 | 3 | 3 | 0 |
| February | 2005 | 37 | 11 | 18 | 2 | 9 | 0 | 5 | 2 | 4 | 2 | 0 |
| March | 2005 | 35 | 10 | 17 | 2 | 9 | 0 | 5 | 2 | 4 | 3 | 0 |
| April | 2005 | 35 | 13 | 18 | 2 | 9 | 0 | 5 | 3 | 4 | 2 | 0 |
| May | 2005 | 33 | 13 | 16 | 3 | 8 | 0 | 6 | 2 | 4 | 2 | 0 |
| June | 2005 | 33 | 13 | 18 | 2 | 6 | 0 | 6 | 3 | 4 | 2 | 0 |
| July | 2005 | 32 | 11 | 17 | 1 | 7 | 0 | 5 | 2 | 4 | 1 | 0 |
| August | 2005 | 32 | 10 | 18 | 1 | 6 | 0 | 5 | 2 | 5 | 2 | 0 |
| September | 2005 | 31 | 14 | 16 | 2 | 6 | 0 | 6 | 2 | 6 | 2 | 0 |
| October | 2005 | 27 | 16 | 13 | 2 | 5 | 1 | 9 | 3 | 8 | 3 | 0 |
| November | 2005 | 27 | 15 | 13 | 3 | 6 | 0 | 8 | 3 | 7 | 4 | 0 |
| December | 2005 | 32 | 12 | 14 | 2 | 6 | 0 | 7 | 3 | 7 | 3 | 0 |
| | | | | | | | | | | | | |
| January | 2006 | 37 | 11 | 13 | 2 | 6 | 0 | 7 | 3 | 4 | 4 | 0 |
| February | 2006 | 36 | 12 | 13 | 1 | 5 | 1 | 8 | 2 | 5 | 3 | 0 |
| March | 2006 | 33 | 12 | 11 | 1 | 6 | 1 | 7 | 3 | 5 | 3 | 0 |
| April | 2006 | 29 | 15 | 12 | 1 | 6 | 1 | 5 | 3 | 7 | 2 | 0 |
| May | 2006 | 28 | 14 | 11 | 2 | 8 | 0 | 6 | 3 | 7 | 3 | 0 |

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TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|-----------------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| <u>Date of Survey</u> | | <u>Available</u> | <u>Down</u> | <u>Credit Easy</u> | <u>Rising Rates</u> | <u>Prosperity</u> | <u>Adequate</u> | <u>High</u> | <u>Credit Tight</u> | <u>To Buy</u> | <u>Future</u> | <u>Inadequate</u> |
| June | 2006 | 27 | 17 | 9 | 2 | 7 | 0 | 7 | 2 | 6 | 4 | 0 |
| July | 2006 | 28 | 14 | 9 | 3 | 6 | 1 | 8 | 4 | 5 | 4 | 0 |
| August | 2006 | 28 | 16 | 10 | 3 | 4 | 1 | 8 | 4 | 5 | 4 | 0 |
| September | 2006 | 29 | 13 | 11 | 3 | 6 | 1 | 7 | 4 | 5 | 4 | 0 |
| October | 2006 | 31 | 12 | 13 | 2 | 7 | 1 | 7 | 3 | 6 | 3 | 0 |
| November | 2006 | 39 | 9 | 11 | 1 | 7 | 1 | 5 | 3 | 6 | 3 | 0 |
| December | 2006 | 44 | 8 | 11 | 1 | 7 | 1 | 5 | 3 | 5 | 2 | 0 |
| | | | | | | | | | | | | |
| January | 2007 | 45 | 7 | 11 | 0 | 6 | 0 | 5 | 3 | 5 | 2 | 0 |
| February | 2007 | 41 | 8 | 14 | 0 | 7 | 0 | 6 | 2 | 4 | 3 | 0 |
| March | 2007 | 37 | 9 | 14 | 0 | 7 | 0 | 5 | 2 | 5 | 4 | 0 |
| April | 2007 | 34 | 9 | 12 | 0 | 6 | 0 | 5 | 3 | 7 | 4 | 0 |
| May | 2007 | 34 | 9 | 11 | 1 | 6 | 0 | 6 | 4 | 7 | 3 | 0 |
| June | 2007 | 33 | 10 | 12 | 1 | 7 | 0 | 7 | 4 | 8 | 4 | 0 |
| July | 2007 | 35 | 10 | 12 | 1 | 7 | 0 | 7 | 3 | 9 | 3 | 0 |
| August | 2007 | 36 | 9 | 12 | 1 | 7 | 0 | 6 | 2 | 9 | 3 | 0 |
| September | 2007 | 34 | 8 | 13 | 1 | 5 | 1 | 6 | 4 | 8 | 3 | 0 |
| October | 2007 | 35 | 6 | 12 | 1 | 4 | 1 | 7 | 5 | 8 | 4 | 0 |
| November | 2007 | 35 | 6 | 11 | 0 | 4 | 1 | 7 | 6 | 8 | 5 | 0 |
| December | 2007 | 42 | 5 | 9 | 0 | 4 | 1 | 8 | 5 | 9 | 5 | 0 |
| | | | | | | | | | | | | |
| January | 2008 | 41 | 5 | 9 | 0 | 3 | 1 | 6 | 4 | 9 | 5 | 0 |
| February | 2008 | 39 | 6 | 9 | 0 | 2 | 0 | 7 | 4 | 11 | 7 | 0 |
| March | 2008 | 34 | 6 | 9 | 0 | 3 | 0 | 6 | 5 | 15 | 9 | 0 |
| April | 2008 | 31 | 4 | 9 | 0 | 3 | 0 | 9 | 7 | 18 | 11 | 0 |
| May | 2008 | 28 | 5 | 7 | 0 | 3 | 0 | 11 | 7 | 19 | 13 | 0 |
| June | 2008 | 26 | 6 | 4 | 1 | 1 | 0 | 12 | 6 | 20 | 14 | 0 |
| July | 2008 | 27 | 7 | 4 | 1 | 1 | 0 | 11 | 5 | 19 | 14 | 0 |
| August | 2008 | 29 | 6 | 4 | 1 | 1 | 0 | 8 | 5 | 20 | 13 | 0 |
| September | 2008 | 32 | 7 | 5 | 0 | 1 | 0 | 7 | 5 | 19 | 13 | 0 |
| October | 2008 | 29 | 6 | 4 | 0 | 1 | 0 | 6 | 8 | 20 | 16 | 0 |
| November | 2008 | 30 | 6 | 4 | 0 | 1 | 0 | 8 | 8 | 20 | 20 | 0 |
| December | 2008 | 33 | 3 | 4 | 0 | 1 | 0 | 8 | 8 | 21 | 20 | 0 |
| | | | | | | | | | | | | |
| January | 2009 | 38 | 3 | 5 | 0 | 1 | 0 | 7 | 6 | 21 | 21 | 0 |
| February | 2009 | 41 | 2 | 6 | 0 | 1 | 0 | 7 | 7 | 19 | 20 | 0 |
| March | 2009 | 39 | 2 | 5 | 0 | 1 | 0 | 7 | 7 | 17 | 23 | 0 |
| April | 2009 | 39 | 2 | 5 | 0 | 1 | 0 | 7 | 6 | 17 | 22 | 0 |
| May | 2009 | 42 | 3 | 5 | 0 | 0 | 0 | 6 | 5 | 15 | 20 | 0 |
| June | 2009 | 45 | 4 | 4 | 0 | 1 | 0 | 6 | 4 | 15 | 19 | 0 |
| July | 2009 | 45 | 3 | 4 | 0 | 1 | 0 | 6 | 5 | 15 | 19 | 0 |
| August | 2009 | 42 | 3 | 6 | 0 | 1 | 0 | 5 | 5 | 17 | 20 | 0 |
| September | 2009 | 41 | 3 | 8 | 0 | 1 | 0 | 4 | 5 | 18 | 20 | 0 |
| October | 2009 | 40 | 4 | 8 | 0 | 1 | 0 | 4 | 5 | 17 | 19 | 0 |
| November | 2009 | 40 | 5 | 8 | 0 | 1 | 0 | 4 | 6 | 18 | 18 | 0 |
| December | 2009 | 44 | 4 | 7 | 0 | 1 | 0 | 4 | 6 | 18 | 16 | 0 |
| | | | | | | | | | | | | |
| January | 2010 | 45 | 4 | 8 | 0 | 1 | 0 | 5 | 5 | 18 | 16 | 0 |
| February | 2010 | 46 | 3 | 7 | 0 | 1 | 0 | 5 | 4 | 17 | 13 | 0 |
| March | 2010 | 44 | 4 | 7 | 0 | 1 | 1 | 5 | 4 | 18 | 12 | 0 |
| April | 2010 | 44 | 4 | 6 | 0 | 1 | 0 | 4 | 5 | 17 | 11 | 0 |
| May | 2010 | 40 | 4 | 7 | 0 | 1 | 0 | 5 | 5 | 17 | 12 | 0 |
| June | 2010 | 38 | 3 | 6 | 0 | 1 | 0 | 4 | 4 | 18 | 12 | 0 |

REGION SOUTH

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|----------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| Date of Survey | | Available | Down | Credit Easy | Rising Rates | Prosperity | Adequate | High | Credit Tight | To Buy | Future | Inadequate |
| July | 2010 | 35 | 2 | 6 | 0 | 1 | 1 | 5 | 3 | 16 | 14 | 0 |
| August | 2010 | 37 | 2 | 6 | 0 | 2 | 1 | 6 | 4 | 17 | 15 | 0 |
| September | 2010 | 36 | 3 | 6 | 0 | 1 | 0 | 6 | 4 | 18 | 16 | 0 |
| October | 2010 | 39 | 4 | 6 | 0 | 1 | 0 | 7 | 4 | 20 | 15 | 0 |
| November | 2010 | 40 | 5 | 7 | 0 | 1 | 0 | 6 | 3 | 20 | 15 | 0 |
| December | 2010 | 44 | 4 | 10 | 0 | 2 | 0 | 6 | 4 | 19 | 12 | 0 |
| | | | | | | | | | | | | |
| January | 2011 | 43 | 4 | 9 | 1 | 3 | 0 | 6 | 5 | 18 | 13 | 0 |
| February | 2011 | 44 | 5 | 8 | 1 | 4 | 0 | 7 | 4 | 17 | 11 | 0 |
| March | 2011 | 40 | 6 | 7 | 0 | 3 | 0 | 6 | 4 | 16 | 12 | 0 |
| April | 2011 | 40 | 8 | 8 | 0 | 2 | 0 | 6 | 3 | 14 | 12 | 0 |
| May | 2011 | 42 | 8 | 7 | 0 | 2 | 0 | 8 | 5 | 14 | 12 | 0 |
| June | 2011 | 42 | 7 | 6 | 0 | 3 | 0 | 9 | 4 | 17 | 12 | 0 |
| July | 2011 | 42 | 4 | 6 | 0 | 3 | 0 | 8 | 6 | 21 | 11 | 0 |
| August | 2011 | 39 | 5 | 6 | 0 | 2 | 0 | 9 | 7 | 22 | 11 | 0 |
| September | 2011 | 38 | 5 | 6 | 0 | 1 | 0 | 9 | 7 | 20 | 12 | 0 |
| October | 2011 | 39 | 7 | 6 | 0 | 1 | 0 | 9 | 6 | 19 | 14 | 0 |
| November | 2011 | 39 | 5 | 7 | 0 | 1 | 0 | 7 | 3 | 19 | 16 | 0 |
| December | 2011 | 41 | 5 | 8 | 0 | 2 | 0 | 6 | 5 | 23 | 14 | 0 |
| | | | | | | | | | | | | |
| January | 2012 | 42 | 4 | 7 | 0 | 3 | 0 | 6 | 6 | 21 | 12 | 0 |
| February | 2012 | 42 | 5 | 5 | 0 | 3 | 0 | 5 | 6 | 20 | 9 | 0 |
| March | 2012 | 41 | 7 | 5 | 0 | 3 | 0 | 7 | 5 | 17 | 9 | 0 |
| April | 2012 | 38 | 6 | 7 | 0 | 4 | 0 | 8 | 5 | 19 | 9 | 0 |
| May | 2012 | 37 | 5 | 9 | 0 | 4 | 0 | 9 | 4 | 18 | 12 | 0 |
| June | 2012 | 36 | 5 | 10 | 0 | 5 | 0 | 7 | 4 | 18 | 13 | 0 |
| July | 2012 | 38 | 6 | 9 | 0 | 4 | 0 | 7 | 4 | 16 | 12 | 0 |
| August | 2012 | 40 | 7 | 9 | 0 | 3 | 0 | 6 | 4 | 15 | 10 | 0 |
| September | 2012 | 41 | 7 | 10 | 0 | 3 | 0 | 6 | 5 | 15 | 10 | 0 |
| October | 2012 | 40 | 7 | 11 | 0 | 3 | 0 | 5 | 5 | 16 | 12 | 0 |
| November | 2012 | 38 | 6 | 11 | 0 | 3 | 0 | 5 | 5 | 17 | 13 | 0 |
| December | 2012 | 38 | 6 | 11 | 0 | 3 | 0 | 6 | 4 | 16 | 13 | 0 |
| | | | | | | | | | | | | |
| January | 2013 | 40 | 7 | 12 | 0 | 4 | 0 | 6 | 4 | 15 | 13 | 0 |
| February | 2013 | 37 | 8 | 11 | 0 | 3 | 0 | 7 | 4 | 16 | 11 | 0 |
| March | 2013 | 34 | 9 | 12 | 0 | 4 | 0 | 6 | 4 | 16 | 10 | 0 |
| April | 2013 | 33 | 8 | 12 | 0 | 5 | 0 | 8 | 4 | 15 | 9 | 0 |
| May | 2013 | 37 | 8 | 12 | 0 | 7 | 0 | 6 | 3 | 14 | 9 | 0 |
| June | 2013 | 36 | 8 | 11 | 1 | 10 | 0 | 7 | 3 | 13 | 8 | 0 |
| July | 2013 | 36 | 9 | 9 | 1 | 10 | 0 | 5 | 4 | 12 | 11 | 0 |
| August | 2013 | 36 | 11 | 9 | 1 | 9 | 0 | 6 | 4 | 10 | 10 | 0 |
| September | 2013 | 39 | 11 | 10 | 1 | 7 | 1 | 7 | 5 | 9 | 12 | 0 |
| October | 2013 | 39 | 11 | 10 | 0 | 7 | 0 | 8 | 4 | 9 | 10 | 0 |
| November | 2013 | 39 | 10 | 9 | 0 | 6 | 0 | 6 | 4 | 9 | 12 | 0 |
| December | 2013 | 42 | 9 | 10 | 0 | 8 | 0 | 5 | 4 | 8 | 10 | 0 |
| | | | | | | | | | | | | |
| January | 2014 | 42 | 8 | 10 | 0 | 7 | 0 | 6 | 3 | 10 | 10 | 0 |
| February | 2014 | 42 | 7 | 12 | 1 | 7 | 0 | 7 | 3 | 9 | 8 | 0 |
| March | 2014 | 37 | 8 | 10 | 1 | 7 | 0 | 7 | 2 | 9 | 8 | 0 |
| April | 2014 | 36 | 7 | 11 | 1 | 8 | 0 | 5 | 2 | 11 | 8 | 0 |
| May | 2014 | 35 | 9 | 9 | 0 | 9 | 0 | 5 | 3 | 12 | 9 | 0 |
| June | 2014 | 34 | 9 | 10 | 0 | 9 | 0 | 6 | 4 | 12 | 9 | 0 |
| July | 2014 | 32 | 12 | 9 | 1 | 9 | 0 | 8 | 4 | 10 | 9 | 0 |

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|-----------------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| <u>Date of Survey</u> | | <u>Available</u> | <u>Down</u> | <u>Credit Easy</u> | <u>Rising Rates</u> | <u>Prosperity</u> | <u>Adequate</u> | <u>High</u> | <u>Credit Tight</u> | <u>To Buy</u> | <u>Future</u> | <u>Inadequate</u> |
| August | 2014 | 32 | 11 | 8 | 1 | 10 | 0 | 9 | 3 | 10 | 7 | 0 |
| September | 2014 | 34 | 12 | 8 | 1 | 10 | 0 | 8 | 3 | 10 | 6 | 0 |
| October | 2014 | 35 | 11 | 7 | 0 | 10 | 0 | 8 | 3 | 9 | 6 | 0 |
| November | 2014 | 37 | 12 | 9 | 0 | 10 | 0 | 6 | 3 | 9 | 6 | 0 |
| December | 2014 | 39 | 11 | 8 | 0 | 10 | 0 | 6 | 2 | 9 | 5 | 0 |
| January | 2015 | 42 | 10 | 11 | 1 | 12 | 0 | 7 | 2 | 9 | 4 | 0 |
| February | 2015 | 44 | 8 | 11 | 0 | 14 | 0 | 6 | 2 | 8 | 4 | 0 |
| March | 2015 | 41 | 8 | 13 | 0 | 16 | 0 | 7 | 2 | 7 | 4 | 0 |
| April | 2015 | 36 | 9 | 14 | 1 | 16 | 0 | 6 | 3 | 6 | 5 | 0 |
| May | 2015 | 31 | 9 | 13 | 2 | 14 | 0 | 8 | 3 | 7 | 6 | 0 |
| June | 2015 | 32 | 9 | 15 | 2 | 14 | 0 | 6 | 3 | 5 | 7 | 0 |
| July | 2015 | 34 | 8 | 14 | 1 | 13 | 0 | 5 | 3 | 6 | 7 | 0 |
| August | 2015 | 36 | 7 | 16 | 1 | 13 | 0 | 5 | 2 | 5 | 7 | 0 |
| September | 2015 | 36 | 7 | 16 | 1 | 11 | 0 | 7 | 2 | 6 | 8 | 0 |
| October | 2015 | 37 | 6 | 17 | 1 | 11 | 0 | 9 | 2 | 6 | 7 | 0 |
| November | 2015 | 40 | 7 | 16 | 2 | 11 | 0 | 8 | 3 | 6 | 7 | 0 |
| December | 2015 | 46 | 7 | 15 | 2 | 11 | 0 | 6 | 2 | 5 | 5 | 0 |
| January | 2016 | 48 | 7 | 12 | 2 | 11 | 1 | 5 | 2 | 5 | 4 | 0 |
| February | 2016 | 49 | 7 | 14 | 1 | 11 | 1 | 5 | 2 | 5 | 4 | 0 |
| March | 2016 | 42 | 8 | 15 | 1 | 12 | 0 | 7 | 2 | 6 | 5 | 0 |
| April | 2016 | 36 | 9 | 16 | 1 | 13 | 0 | 9 | 3 | 6 | 6 | 0 |
| May | 2016 | 34 | 10 | 15 | 2 | 15 | 0 | 8 | 3 | 6 | 5 | 0 |
| June | 2016 | 36 | 9 | 17 | 2 | 15 | 0 | 8 | 3 | 6 | 4 | 0 |
| July | 2016 | 38 | 8 | 18 | 1 | 16 | 1 | 5 | 2 | 5 | 6 | 0 |
| August | 2016 | 39 | 7 | 17 | 1 | 17 | 1 | 7 | 2 | 5 | 7 | 0 |
| September | 2016 | 37 | 7 | 15 | 1 | 18 | 0 | 6 | 1 | 6 | 9 | 0 |
| October | 2016 | 36 | 8 | 13 | 2 | 16 | 0 | 8 | 1 | 6 | 7 | 0 |
| November | 2016 | 35 | 9 | 15 | 2 | 14 | 1 | 7 | 2 | 6 | 6 | 0 |
| December | 2016 | 39 | 9 | 14 | 2 | 14 | 1 | 7 | 1 | 4 | 5 | 0 |
| January | 2017 | 41 | 9 | 14 | 2 | 15 | 0 | 6 | 2 | 4 | 5 | 0 |
| February | 2017 | 40 | 11 | 11 | 2 | 15 | 0 | 5 | 2 | 4 | 4 | 0 |
| March | 2017 | 33 | 15 | 9 | 2 | 16 | 1 | 7 | 2 | 5 | 4 | 0 |
| April | 2017 | 31 | 14 | 10 | 2 | 15 | 1 | 6 | 2 | 4 | 4 | 0 |
| May | 2017 | 31 | 12 | 11 | 2 | 16 | 1 | 6 | 1 | 4 | 5 | 0 |
| June | 2017 | 34 | 9 | 12 | 2 | 15 | 1 | 5 | 2 | 4 | 5 | 0 |
| July | 2017 | 35 | 10 | 12 | 1 | 16 | 0 | 6 | 2 | 4 | 3 | 0 |
| August | 2017 | 35 | 9 | 12 | 1 | 15 | 0 | 7 | 3 | 4 | 4 | 0 |
| September | 2017 | 36 | 11 | 11 | 1 | 16 | 1 | 7 | 3 | 4 | 4 | 0 |
| October | 2017 | 37 | 12 | 11 | 2 | 16 | 1 | 7 | 2 | 5 | 4 | 0 |
| November | 2017 | 40 | 13 | 10 | 1 | 18 | 0 | 6 | 2 | 4 | 4 | 0 |
| December | 2017 | 42 | 10 | 10 | 1 | 17 | 0 | 7 | 2 | 4 | 4 | 0 |
| January | 2018 | 41 | 9 | 8 | 1 | 17 | 0 | 8 | 2 | 3 | 5 | 0 |
| February | 2018 | 36 | 9 | 9 | 1 | 17 | 0 | 8 | 2 | 3 | 6 | 0 |
| March | 2018 | 31 | 13 | 9 | 1 | 17 | 0 | 7 | 1 | 3 | 5 | 0 |
| April | 2018 | 29 | 16 | 10 | 1 | 18 | 1 | 7 | 1 | 3 | 6 | 0 |
| May | 2018 | 30 | 16 | 8 | 2 | 18 | 1 | 7 | 2 | 3 | 4 | 0 |
| June | 2018 | 31 | 14 | 9 | 2 | 20 | 1 | 7 | 2 | 2 | 5 | 0 |
| July | 2018 | 33 | 14 | 7 | 2 | 19 | 0 | 7 | 2 | 3 | 5 | 0 |
| August | 2018 | 33 | 15 | 7 | 1 | 20 | 0 | 7 | 2 | 3 | 4 | 0 |

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|-----------------------|------|--------------------------|------------------------------|-------------------------------------|--------------------------------------|-----------------------------|--------------------|-----------------|---|---------------------------|---------------------|----------------------|
| | | Prices Low; Good Buys | Prices Won't Come Down | Interest Rate Low Credit Easy | Borrow in Advance Rising Rates | Times Good Prosperity | Supply Adequate | Prices High | Interest Rates High; Credit Tight | Can't Afford To Buy | Uncertain Future | Supply Inadequate |
| <u>Date of Survey</u> | | <u>Available</u> | <u>Down</u> | <u>Credit Easy</u> | <u>Rising Rates</u> | <u>Prosperity</u> | <u>Adequate</u> | <u>High</u> | <u>Credit Tight</u> | <u>To Buy</u> | <u>Future</u> | <u>Inadequate</u> |
| September | 2018 | 33 | 17 | 6 | 2 | 20 | 0 | 9 | 2 | 5 | 3 | 0 |
| October | 2018 | 32 | 17 | 5 | 2 | 22 | 0 | 10 | 2 | 5 | 2 | 0 |
| November | 2018 | 34 | 15 | 7 | 3 | 21 | 1 | 10 | 2 | 5 | 2 | 0 |
| December | 2018 | 39 | 13 | 5 | 2 | 19 | 1 | 8 | 2 | 4 | 3 | 0 |
| January | 2019 | 43 | 10 | 6 | 1 | 18 | 1 | 7 | 1 | 3 | 3 | 0 |
| February | 2019 | 43 | 8 | 5 | 1 | 19 | 1 | 8 | 2 | 2 | 4 | 0 |
| March | 2019 | 38 | 8 | 7 | 1 | 21 | 1 | 10 | 3 | 3 | 4 | 0 |
| April | 2019 | 35 | 8 | 8 | 1 | 21 | 0 | 11 | 3 | 3 | 4 | 0 |
| May | 2019 | 34 | 11 | 9 | 1 | 21 | 0 | 11 | 3 | 3 | 3 | 0 |
| June | 2019 | 34 | 13 | 9 | 1 | 22 | 1 | 11 | 2 | 3 | 4 | 0 |
| July | 2019 | 37 | 15 | 10 | 0 | 21 | 1 | 11 | 2 | 3 | 4 | 0 |
| August | 2019 | 33 | 14 | 11 | 0 | 20 | 0 | 12 | 2 | 3 | 4 | 0 |
| September | 2019 | 30 | 14 | 11 | 0 | 20 | 0 | 11 | 2 | 3 | 5 | 0 |
| October | 2019 | 27 | 13 | 10 | 0 | 20 | 0 | 13 | 2 | 2 | 5 | 0 |
| November | 2019 | 31 | 12 | 9 | 0 | 20 | 0 | 11 | 2 | 2 | 4 | 0 |
| December | 2019 | 40 | 8 | 9 | 0 | 20 | 0 | 11 | 1 | 2 | 3 | 0 |
| January | 2020 | 45 | 7 | 8 | 0 | 21 | 0 | 9 | 1 | 3 | 3 | 0 |
| February | 2020 | 43 | 8 | 9 | 0 | 21 | 1 | 9 | 1 | 3 | 3 | 0 |
| March | 2020 | 38 | 8 | 10 | 0 | 20 | 1 | 9 | 2 | 5 | 7 | 0 |
| April | 2020 | 33 | 7 | 10 | 0 | 14 | 1 | 7 | 3 | 11 | 17 | 1 |
| May | 2020 | 34 | 3 | 9 | 0 | 9 | 1 | 6 | 3 | 15 | 25 | 2 |
| June | 2020 | 37 | 3 | 9 | 0 | 3 | 0 | 7 | 3 | 17 | 29 | 2 |
| July | 2020 | 37 | 4 | 8 | 0 | 3 | 0 | 7 | 3 | 14 | 27 | 3 |
| August | 2020 | 35 | 5 | 8 | 0 | 3 | 0 | 9 | 3 | 14 | 25 | 4 |
| September | 2020 | 32 | 4 | 8 | 0 | 5 | 0 | 10 | 3 | 15 | 24 | 7 |
| October | 2020 | 32 | 3 | 10 | 0 | 6 | 1 | 11 | 3 | 16 | 21 | 7 |
| November | 2020 | 32 | 3 | 11 | 0 | 7 | 1 | 10 | 2 | 16 | 20 | 7 |
| December | 2020 | 33 | 3 | 11 | 0 | 6 | 1 | 8 | 2 | 17 | 18 | 6 |
| January | 2021 | 32 | 4 | 12 | 0 | 7 | 1 | 8 | 2 | 15 | 17 | 5 |
| February | 2021 | 30 | 5 | 9 | 1 | 8 | 0 | 7 | 3 | 14 | 17 | 5 |
| March | 2021 | 28 | 8 | 9 | 1 | 12 | 1 | 8 | 2 | 11 | 16 | 5 |
| April | 2021 | 25 | 9 | 8 | 1 | 14 | 1 | 10 | 2 | 11 | 14 | 7 |
| May | 2021 | 22 | 11 | 10 | 1 | 16 | 2 | 13 | 2 | 10 | 11 | 10 |
| June | 2021 | 21 | 11 | 8 | 1 | 15 | 2 | 18 | 2 | 8 | 10 | 13 |
| July | 2021 | 20 | 10 | 7 | 1 | 13 | 2 | 23 | 2 | 8 | 8 | 13 |
| August | 2021 | 20 | 9 | 5 | 0 | 10 | 3 | 26 | 2 | 6 | 8 | 16 |
| September | 2021 | 17 | 9 | 5 | 0 | 9 | 2 | 28 | 2 | 7 | 8 | 21 |
| October | 2021 | 17 | 10 | 4 | 0 | 6 | 2 | 28 | 2 | 5 | 8 | 27 |
| November | 2021 | 16 | 10 | 4 | 0 | 5 | 2 | 32 | 3 | 6 | 6 | 31 |
| December | 2021 | 17 | 10 | 4 | 0 | 4 | 3 | 35 | 2 | 7 | 6 | 30 |
| January | 2022 | 15 | 10 | 3 | 0 | 4 | 2 | 40 | 2 | 7 | 5 | 31 |
| February | 2022 | 15 | 12 | 4 | 1 | 3 | 2 | 39 | 3 | 6 | 6 | 30 |
| March | 2022 | 13 | 11 | 3 | 1 | 2 | 2 | 39 | 2 | 4 | 6 | 32 |
| April | 2022 | 14 | 12 | 3 | 1 | 2 | 2 | 38 | 2 | 4 | 7 | 30 |
| May | 2022 | 14 | 12 | 3 | 1 | 3 | 2 | 40 | 2 | 5 | 7 | 29 |
| June | 2022 | 14 | 10 | 2 | 1 | 3 | 2 | 43 | 3 | 6 | 9 | 26 |
| July | 2022 | 12 | 10 | 1 | 1 | 3 | 2 | 45 | 6 | 7 | 12 | 24 |
| August | 2022 | 13 | 9 | 1 | 1 | 3 | 3 | 47 | 7 | 7 | 13 | 20 |
| September | 2022 | 13 | 10 | 1 | 1 | 3 | 3 | 44 | 8 | 7 | 13 | 20 |

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

| | | GOOD TIME TO BUY | | | | | | BAD TIME TO BUY | | | | |
|-----------------------|------|--------------------------|----------------------|----------------------|----------------------|-------------------|-----------------|-----------------|-------------------------|-----------------|---------------|-------------------|
| | | Prices Low; Good Buys | Prices Won't Come | Interest Rate Low | Borrow in Advance | Times Good | Supply | Prices | Interest Rates High; | Can't Afford | Uncertain | Supply |
| <u>Date of Survey</u> | | <u>Available</u> | <u>Down</u> | <u>Credit Easy</u> | <u>Rising Rates</u> | <u>Prosperity</u> | <u>Adequate</u> | <u>High</u> | <u>Credit Tight</u> | <u>To Buy</u> | <u>Future</u> | <u>Inadequate</u> |
| October | 2022 | 17 | 10 | 1 | 0 | 3 | 3 | 43 | 6 | 8 | 11 | 17 |
| November | 2022 | 17 | 10 | 1 | 1 | 2 | 3 | 41 | 6 | 9 | 10 | 15 |
| December | 2022 | 19 | 10 | 1 | 1 | 1 | 5 | 42 | 7 | 9 | 10 | 12 |
| January | 2023 | 19 | 10 | 1 | 1 | 1 | 4 | 40 | 8 | 9 | 11 | 12 |
| February | 2023 | 21 | 9 | 1 | 1 | 2 | 5 | 36 | 8 | 10 | 10 | 10 |
| March | 2023 | 19 | 10 | 1 | 1 | 3 | 4 | 34 | 9 | 12 | 11 | 10 |
| April | 2023 | 19 | 9 | 1 | 1 | 5 | 4 | 33 | 11 | 11 | 11 | 8 |
| May | 2023 | 17 | 10 | 1 | 1 | 6 | 4 | 35 | 13 | 11 | 12 | 7 |
| June | 2023 | 19 | 9 | 2 | 1 | 7 | 5 | 35 | 12 | 12 | 9 | 5 |
| July | 2023 | 21 | 10 | 3 | 1 | 5 | 5 | 34 | 11 | 12 | 9 | 4 |
| August | 2023 | 23 | 10 | 3 | 1 | 4 | 4 | 33 | 11 | 11 | 7 | 3 |
| September | 2023 | 23 | 9 | 2 | 1 | 4 | 4 | 34 | 11 | 10 | 7 | 3 |
| October | 2023 | 25 | 9 | 2 | 0 | 3 | 3 | 33 | 10 | 9 | 7 | 3 |
| November | 2023 | 25 | 9 | 1 | 0 | 3 | 2 | 34 | 11 | 10 | 7 | 4 |
| December | 2023 | 26 | 11 | 1 | 0 | 2 | 3 | 32 | 10 | 8 | 6 | 4 |
| January | 2024 | 26 | 11 | 1 | 0 | 3 | 4 | 32 | 10 | 8 | 6 | 4 |