REGION SOUTH
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	1993	32	4	64	100	68	500
February	1993	34	4	62	100	72	511
March	1993	39	4	57	100	83	508
April	1993	44	6	50	100	94	505
May	1993	42	8	50	100	93	500
June	1993	41	7	52	100	89	512
July	1993	39	6	54	100	85	515
August	1993	42	5	53	100	89	522
September	1993	42	6	52	100	90	517
October	1993	45	5	51	100	94	506
November	1993	46	5	49	100	98	505
December	1993	49	5	46	100	103	514
January	1994	50	7	43	100	107	522
February	1994	49	7	43	100	106	517
March	1994	53	8	40	100	113	517
April	1994	55	6	39	100	117	519
May	1994	58	5	37	100	120	518
June	1994	59	4	38	100	121	514
July	1994	56	6	38	100	118	514
August	1994	54	9	37	100	116	510
September	1994	49	10	41	100	108	515
October	1994	51	8	41	100	111	515
November	1994	49	6	45	100	104	517
December	1994	48	6	46	100	102	519
January	1995	48	7	45	100	103	519
February	1995	50	7	43	100	107	521
March	1995	51	6	42	100	109	519
April	1995	49	6	45	100	104	510
May	1995	53	5	42	100	112	502
June	1995	56	6	38	100	117	508
July	1995	59	5	36	100	123	510
August	1995	57	6	37	100	121	511
September	1995	57	4	39	100	118	492
October	1995	51	5	44	100	108	498
November	1995	49	6	45	100	104	488
December	1995	48	7	45	100	103	495
January	1996	47	8	46	100	101	492
February	1996	47	9	44	100	103	528
March	1996	48	7	44	100	104	530
April	1996	54	7	40	100	114	536
May	1996	55	6	39	100	116	507
June	1996	56	7	36	100	120	515
July	1996	56	7	37	100	118	501
August	1996	57	4	38	100	119	519
September	1996	53	5	42	100	112	501
October	1996	52	6	42	100	111	507
November	1996	51	7	42	100	109	492
December	1996	52	5	42	100	110	496
January	1997	54	6	40	100	114	501
February	1997	55	6	39	100	117	506

REGION SOUTH
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1997	55	8	37	100	118	505
April	1997	57	7	35	100	122	495
May	1997	60	6	34	100	127	496
June	1997	64	7	29	100	135	496
July	1997	65	8	27	100	137	506
August	1997	62	11	27	100	134	525
September	1997	62	11	27	100	135	528
October	1997	59	11	29	100	130	520
November	1997	57	10	33	100	124	488
December	1997	53	10	36	100	117	505
January	1998	54	10	36	100	118	513
February	1998	58	12	30	100	128	551
March	1998	62	12	26	100	137	558
April	1998	65	11	24	100	141	566
May	1998	65	12	23	100	142	539
June	1998	67	12	22	100	145	526
July	1998	65	13	22	100	144	517
August	1998	67	12	21	100	146	531
September	1998	65	12	23	100	142	526
October	1998	66	11	23	100	143	542
November	1998	65	10	25	100	141	538
December	1998	66	8	26	100	140	542
January	1999	64	9	28	100	136	521
February	1999	68	8	24	100	144	527
March	1999	72	8	20	100	152	528
April	1999	72	9	19	100	153	531
May	1999	69	10	21	100	148	518
June	1999	68	10	22	100	145	517
July	1999	70	9	21	100	149	518
August	1999	73	7	20	100	152	523
September	1999	71	8	21	100	150	534
October	1999	68	6	26	100	143	527
November	1999	59	9	31	100	128	525
December	1999	55	10	35	100	120	515
January	2000	57	12	31	100	126	531
February	2000	62	11	27	100	134	547
March	2000	67	11	22	100	145	553
April	2000	69	10	21	100	147	550
May	2000	69	9	22	100	147	530
June	2000	70	8	22	100	148	525
July	2000	71	9	19	100	152	519
August	2000	71	10	19	100	152	535
September	2000	67	9	24	100	143	517
October	2000	62	8	30	100	132	503
November	2000	62	8	30	100	132	496
December	2000	60	9	30	100	130	522
January	2001	60	9	31	100	129	529
February	2001	57	9	34	100	124	536
March	2001	61	7	32	100	129	518
April	2001	62	6	32	100	130	537
May	2001	66	7	27	100	139	530
June	2001	63	10	27	100	136	535

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2001	63	11	26	100	137	526
August	2001	60	11	29	100	131	520
September	2001	59	12	29	100	130	533
October	2001	54	12	34	100	120	544
November	2001	48	10	42	100	106	559
December	2001	48	8	44	100	103	525
January	2002	47	7	46	100	100	505
February	2002	47	7	46	100	101	500
March	2002	48	7	45	100	103	522
April	2002	52	9	39	100	112	544
May	2002	57	9	34	100	123	550
June	2002	57	10	33	100	124	548
July	2002	57	9	34	100	124	545
August	2002	53	11	36	100	117	533
September	2002	51	11	38	100	113	543
October	2002	48	14	39	100	109	554
November	2002	51	13	36	100	115	572
December	2002	53	12	34	100	119	560
January	2003	56	10	35	100	121	537
February	2003	56	8	36	100	120	510
March	2003	53	7	40	100	112	520
April	2003	51	7	42	100	109	532
May	2003	50	8	42	100	108	553
June	2003	55	6	39	100	116	538
July	2003	58	7	35	100	123	527
August	2003	59	6	35	100	125	494
September	2003	59	7	34	100	125	521
October	2003	59	7	34	100	126	521
November	2003	61	7	32	100	129	534
December	2003	62	8	31	100	131	526
January	2004	63	7	30	100	133	540
February	2004	62	8	30	100	132	538
March	2004	65	6	29	100	137	542
April	2004	65	5	29	100	136	532
May	2004	68	3	29	100	139	542
June	2004	68	4	28	100	141	537
July	2004	70	4	26	100	144	545
August	2004	70	5	25	100	145	543
September	2004	68	6	26	100	143	533
October	2004	66	6	28	100	138	537
November	2004	65	8	27	100	138	543
December	2004	63	7	30	100	133	534
January	2005	66	6	28	100	138	525
February	2005	69	6	25	100	144	523
March	2005	69	7	23	100	146	516
April	2005	69	9	21	100	148	497
May	2005	70	8	22	100	148	498
June	2005	72	6	22	100	151	522
July	2005	73	4	23	100	149	541
August	2005	71	4	25	100	146	548
September	2005	71	4	24	100	147	540
October	2005	71	5	23	100	148	541

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2005	71	5	24	100	148	540
December	2005	69	4	27	100	142	542
January	2006	67	3	30	100	137	545
February	2006	66	4	30	100	136	532
March	2006	68	5	27	100	141	516
April	2006	68	6	27	100	141	500
May	2006	64	4	32	100	132	505
June	2006	61	3	35	100	126	516
July	2006	57	5	38	100	118	518
August	2006	52	7	41	100	111	520
September	2006	47	7	45	100	102	525
October	2006	46	4	50	100	96	520
November	2006	42	4	54	100	88	516
December	2006	39	4	57	100	82	524
January	2007	34	6	60	100	74	522
February	2007	36	5	59	100	78	531
March	2007	36	4	59	100	77	523
April	2007	37	3	61	100	76	519
May	2007	34	4	62	100	72	515
June	2007	35	4	60	100	75	504
July	2007	35	4	61	100	74	538
August	2007	34	4	62	100	72	539
September	2007	29	3	68	100	61	549
October	2007	25	3	72	100	53	517
November	2007	20	2	78	100	41	512
December	2007	15	2	83	100	32	512
January	2008	12	2	86	100	26	549
February	2008	11	3	86	100	25	543
March	2008	11	2	87	100	23	542
April	2008	10	2	88	100	22	511
May	2008	8	2	90	100	18	526
June	2008	8	2	90	100	18	524
July	2008	8	1	92	100	16	531
August	2008	8	2	90	100	17	516
September	2008	7	2	91	100	16	505
October	2008	7	3	90	100	18	509
November	2008	7	2	91	100	16	510
December	2008	7	1	92	100	15	524
January	2009	4	0	95	100	9	524
February	2009	4	1	95	100	8	522
March	2009	3	2	95	100	8	510
April	2009	5	3	92	100	13	513
May	2009	6	2	92	100	15	513
June	2009	8	1	91	100	18	525
July	2009	9	2	90	100	19	507
August	2009	8	2	90	100	18	517
September	2009	8	3	89	100	19	504
October	2009	9	1	90	100	19	503
November	2009	9	1	91	100	18	511
December	2009	7	1	92	100	15	515
January	2010	7	1	92	100	15	526

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2010	8	1	91	100	17	509
March	2010	9	2	90	100	19	510
April	2010	8	2	90	100	18	500
May	2010	8	3	89	100	19	508
June	2010	8	2	89	100	19	499
July	2010	11	2	87	100	24	504
August	2010	11	2	87	100	24	504
September	2010	11	2	88	100	23	496
October	2010	7	1	92	100	15	497
November	2010	7	1	92	100	15	478
December	2010	7	2	91	100	15	496
January	2011	8	2	90	100	19	494
February	2011	8	2	90	100	18	495
March	2011	8	2	90	100	17	483
April	2011	8	2	90	100	17	482
May	2011	7	2	91	100	17	493
June	2011	8	2	90	100	17	498
July	2011	8	2	90	100	17	509
August	2011	8	2	90	100	18	489
September	2011	9	1	90	100	18	488
October	2011	9	1	90	100	18	473
November	2011	9	1	90	100	19	486
December	2011	9	1	90	100	20	482
January	2012	11	0	89	100	22	495
February	2012	11	1	87	100	24	487
March	2012	10	2	88	100	21	488
April	2012	9	3	88	100	20	477
May	2012	9	3	88	100	21	501
June	2012	12	2	86	100	26	496
July	2012	13	2	85	100	28	513
August	2012	14	2	84	100	29	506
September	2012	15	3	82	100	33	521
October	2012	18	2	80	100	37	520
November	2012	19	3	79	100	40	523
December	2012	17	3	80	100	37	518
January	2013	19	3	79	100	40	500
February	2013	21	3	76	100	45	486
March	2013	25	3	72	100	53	500
April	2013	28	3	69	100	59	521
May	2013	27	4	69	100	59	525
June	2013	33	4	63	100	70	509
July	2013	33	5	62	100	71	499
August	2013	38	5	57	100	81	503
September	2013	36	4	60	100	76	501
October	2013	38	5	58	100	80	516
November	2013	36	4	60	100	76	511
December	2013	37	5	58	100	79	511
January	2014	37	4	59	100	78	511
February	2014	40	4	56	100	83	527
March	2014	38	4	58	100	80	540
April	2014	38	4	58	100	81	520
May	2014	36	4	60	100	76	496

REGION SOUTH
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2014	42	5	53	100	90	490
July	2014	41	5	53	100	88	515
August	2014	45	6	49	100	95	527
September	2014	43	5	51	100	92	535
October	2014	44	5	51	100	93	538
November	2014	45	4	51	100	95	538
December	2014	43	4	52	100	91	548
January	2015	45	4	51	100	95	544
February	2015	48	4	48	100	100	560
March	2015	51	2	47	100	104	564
April	2015	55	2	43	100	112	562
May	2015	55	3	42	100	112	556
June	2015	56	5	39	100	118	542
July	2015	54	5	41	100	112	552
August	2015	54	4	42	100	112	573
September	2015	54	4	42	100	113	585
October	2015	55	4	41	100	114	572
November	2015	55	4	41	100	115	561
December	2015	55	2	43	100	112	545
January	2016	56	3	41	100	115	562
February	2016	56	3	41	100	116	549
March	2016	58	3	39	100	118	562
April	2016	56	2	42	100	115	529
May	2016	58	2	40	100	117	538
June	2016	58	3	39	100	118	542
July	2016	59	3	38	100	121	596
August	2016	62	3	35	100	126	631
September	2016	60	3	37	100	123	646
October	2016	59	4	37	100	122	629
November	2016	55	4	40	100	115	618
December	2016	57	4	39	100	118	638
January	2017	60	4	37	100	123	676
February	2017	61	3	36	100	124	686
March	2017	64	3	33	100	131	677
April	2017	65	4	30	100	135	659
May	2017	68	5	28	100	140	659
June	2017	67	5	28	100	140	651
July	2017	68	4	28	100	140	604
August	2017	69	3	28	100	142	597
September	2017	69	3	28	100	141	595
October	2017	68	3	29	100	139	636
November	2017	66	4	29	100	137	645
December	2017	68	3	29	100	139	659
January	2018	67	4	30	100	137	663
February	2018	68	3	29	100	140	663
March	2018	69	4	28	100	141	656
April	2018	72	3	25	100	147	640
May	2018	72	4	25	100	147	643
June	2018	72	4	24	100	148	667
July	2018	73	3	24	100	150	684
August	2018	74	3	23	100	151	682
September	2018	70	4	25	100	145	660

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2018	69	6	25	100	143	669
November	2018	68	5	27	100	141	668
December	2018	69	4	27	100	142	670
January	2019	68	3	29	100	139	670
February	2019	67	3	29	100	138	687
March	2019	66	4	30	100	136	671
April	2019	68	5	27	100	141	663
May	2019	72	5	24	100	148	648
June	2019	76	4	20	100	156	674
July	2019	77	3	21	100	156	663
August	2019	77	3	20	100	157	644
September	2019	76	5	19	100	157	654
October	2019	76	5	19	100	157	693
November	2019	73	5	22	100	151	706
December	2019	73	3	24	100	149	704
January	2020	72	3	25	100	147	690
February	2020	71	3	26	100	146	677
March	2020	68	3	28	100	140	701
April	2020	54	3	43	100	111	692
May	2020	41	3	56	100	85	723
June	2020	33	2	65	100	68	701
July	2020	36	3	60	100	76	701
August	2020	44	4	52	100	91	693
September	2020	48	4	48	100	101	688
October	2020	54	3	43	100	111	663
November	2020	57	4	40	100	117	649
December	2020	58	3	39	100	119	633
January	2021	59	4	38	100	121	624
February	2021	60	2	38	100	122	618
March	2021	64	2	34	100	130	629
April	2021	67	2	31	100	136	637
May	2021	72	2	26	100	146	634
June	2021	75	1	24	100	151	616
July	2021	78	2	21	100	157	631
August	2021	79	2	19	100	160	647
September	2021	79	2	19	100	160	650
October	2021	79	2	20	100	159	652
November	2021	78	2	20	100	158	649
December	2021	78	2	20	100	159	666
January	2022	78	2	20	100	158	650
February	2022	78	2	19	100	159	659
March	2022	79	3	18	100	161	641
April	2022	78	3	19	100	159	650
May	2022	78	3	19	100	158	639
June	2022	78	3	20	100	158	668
July	2022	75	4	21	100	154	671
August	2022	71	3	26	100	146	693
September	2022	67	3	29	100	138	676
October	2022	65	3	32	100	133	665
November	2022	61	3	36	100	124	657
December	2022	55	3	42	100	112	677

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TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2023	52	3	45	100	107	685
February	2023	51	3	46	100	105	687
March	2023	54	2	44	100	110	666
April	2023	56	3	41	100	115	668
May	2023	58	3	39	100	119	652
June	2023	58	3	39	100	119	647
July	2023	56	3	41	100	115	653
August	2023	58	3	39	100	119	668
September	2023	60	4	37	100	123	676
October	2023	60	4	37	100	123	686
November	2023	57	5	39	100	118	650
December	2023	54	4	42	100	112	647
January	2024	55	5	41	100	114	625
February	2024	56	5	40	100	116	670
March	2024	57	4	39	100	118	661
April	2024	59	4	37	100	122	750
May	2024	61	3	36	100	126	829
June	2024	59	4	37	100	121	942
July	2024	54	4	42	100	112	929
August	2024	52	4	45	100	107	1010
September	2024	53	3	44	100	109	1024
October	2024	53	4	43	100	110	1047
November	2024	49	4	47	100	103	921
December	2024	51	4	45	100	106	833
January	2025	52	4	45	100	107	866
February	2025	54	4	43	100	111	889
March	2025	50	4	46	100	103	1138
April	2025	47	4	50	100	97	1138
May	2025	45	4	51	100	94	1219
June	2025	44	4	53	100	91	1065
July	2025	43	4	53	100	90	1101
August	2025	42	4	54	100	88	1058
September	2025	43	3	54	100	89	1110
October	2025	42	4	54	100	88	1095
November	2025	40	4	56	100	84	1108
December	2025	37	4	59	100	79	1056
January	2026	37	2	60	100	77	1069
February	2026	39	2	58	100	81	1128
March	2026	43	3	54	100	89	1223
April	2026	44	4	53	100	91	1225
May	2026	44	4	52	100	92	1176
June	2026	43	4	53	100	90	1153
July	2026	42	4	54	100	88	1181