# REGION SOUTH
# TABLE 43
# SELLING CONDITIONS FOR HOUSES
# (Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

| Date of Survey | | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
|---|---|---|---|---|---|---|---|
| January | 1993 | 32 | 4 | 64 | 100 | 68 | 500 |
| February | 1993 | 34 | 4 | 62 | 100 | 72 | 511 |
| March | 1993 | 39 | 4 | 57 | 100 | 83 | 508 |
| April | 1993 | 44 | 6 | 50 | 100 | 94 | 505 |
| May | 1993 | 42 | 8 | 50 | 100 | 93 | 500 |
| June | 1993 | 41 | 7 | 52 | 100 | 89 | 512 |
| July | 1993 | 39 | 6 | 54 | 100 | 85 | 515 |
| August | 1993 | 42 | 5 | 53 | 100 | 89 | 522 |
| September | 1993 | 42 | 6 | 52 | 100 | 90 | 517 |
| October | 1993 | 45 | 5 | 51 | 100 | 94 | 506 |
| November | 1993 | 46 | 5 | 49 | 100 | 98 | 505 |
| December | 1993 | 49 | 5 | 46 | 100 | 103 | 514 |
| January | 1994 | 50 | 7 | 43 | 100 | 107 | 522 |
| February | 1994 | 49 | 7 | 43 | 100 | 106 | 517 |
| March | 1994 | 53 | 8 | 40 | 100 | 113 | 517 |
| April | 1994 | 55 | 6 | 39 | 100 | 117 | 519 |
| May | 1994 | 58 | 5 | 37 | 100 | 120 | 518 |
| June | 1994 | 59 | 4 | 38 | 100 | 121 | 514 |
| July | 1994 | 56 | 6 | 38 | 100 | 118 | 514 |
| August | 1994 | 54 | 9 | 37 | 100 | 116 | 510 |
| September | 1994 | 49 | 10 | 41 | 100 | 108 | 515 |
| October | 1994 | 51 | 8 | 41 | 100 | 111 | 515 |
| November | 1994 | 49 | 6 | 45 | 100 | 104 | 517 |
| December | 1994 | 48 | 6 | 46 | 100 | 102 | 519 |
| January | 1995 | 48 | 7 | 45 | 100 | 103 | 519 |
| February | 1995 | 50 | 7 | 43 | 100 | 107 | 521 |
| March | 1995 | 51 | 6 | 42 | 100 | 109 | 519 |
| April | 1995 | 49 | 6 | 45 | 100 | 104 | 510 |
| May | 1995 | 53 | 5 | 42 | 100 | 112 | 502 |
| June | 1995 | 56 | 6 | 38 | 100 | 117 | 508 |
| July | 1995 | 59 | 5 | 36 | 100 | 123 | 510 |
| August | 1995 | 57 | 6 | 37 | 100 | 121 | 511 |
| September | 1995 | 57 | 4 | 39 | 100 | 118 | 492 |
| October | 1995 | 51 | 5 | 44 | 100 | 108 | 498 |
| November | 1995 | 49 | 6 | 45 | 100 | 104 | 488 |
| December | 1995 | 48 | 7 | 45 | 100 | 103 | 495 |
| January | 1996 | 47 | 8 | 46 | 100 | 101 | 492 |
| February | 1996 | 47 | 9 | 44 | 100 | 103 | 528 |
| March | 1996 | 48 | 7 | 44 | 100 | 104 | 530 |
| April | 1996 | 54 | 7 | 40 | 100 | 114 | 536 |
| May | 1996 | 55 | 6 | 39 | 100 | 116 | 507 |
| June | 1996 | 56 | 7 | 36 | 100 | 120 | 515 |
| July | 1996 | 56 | 7 | 37 | 100 | 118 | 501 |
| August | 1996 | 57 | 4 | 38 | 100 | 119 | 519 |
| September | 1996 | 53 | 5 | 42 | 100 | 112 | 501 |
| October | 1996 | 52 | 6 | 42 | 100 | 111 | 507 |
| November | 1996 | 51 | 7 | 42 | 100 | 109 | 492 |
| December | 1996 | 52 | 5 | 42 | 100 | 110 | 496 |
| January | 1997 | 54 | 6 | 40 | 100 | 114 | 501 |
| February | 1997 | 55 | 6 | 39 | 100 | 117 | 506 |

# REGION SOUTH
# TABLE 43
# SELLING CONDITIONS FOR HOUSES
# (Three Month Moving Averages)

| Date of Survey | | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
|---|---|---|---|---|---|---|---|
| March | 1997 | 55 | 8 | 37 | 100 | 118 | 505 |
| April | 1997 | 57 | 7 | 35 | 100 | 122 | 495 |
| May | 1997 | 60 | 6 | 34 | 100 | 127 | 496 |
| June | 1997 | 64 | 7 | 29 | 100 | 135 | 496 |
| July | 1997 | 65 | 8 | 27 | 100 | 137 | 506 |
| August | 1997 | 62 | 11 | 27 | 100 | 134 | 525 |
| September | 1997 | 62 | 11 | 27 | 100 | 135 | 528 |
| October | 1997 | 59 | 11 | 29 | 100 | 130 | 520 |
| November | 1997 | 57 | 10 | 33 | 100 | 124 | 488 |
| December | 1997 | 53 | 10 | 36 | 100 | 117 | 505 |
| January | 1998 | 54 | 10 | 36 | 100 | 118 | 513 |
| February | 1998 | 58 | 12 | 30 | 100 | 128 | 551 |
| March | 1998 | 62 | 12 | 26 | 100 | 137 | 558 |
| April | 1998 | 65 | 11 | 24 | 100 | 141 | 566 |
| May | 1998 | 65 | 12 | 23 | 100 | 142 | 539 |
| June | 1998 | 67 | 12 | 22 | 100 | 145 | 526 |
| July | 1998 | 65 | 13 | 22 | 100 | 144 | 517 |
| August | 1998 | 67 | 12 | 21 | 100 | 146 | 531 |
| September | 1998 | 65 | 12 | 23 | 100 | 142 | 526 |
| October | 1998 | 66 | 11 | 23 | 100 | 143 | 542 |
| November | 1998 | 65 | 10 | 25 | 100 | 141 | 538 |
| December | 1998 | 66 | 8 | 26 | 100 | 140 | 542 |
| January | 1999 | 64 | 9 | 28 | 100 | 136 | 521 |
| February | 1999 | 68 | 8 | 24 | 100 | 144 | 527 |
| March | 1999 | 72 | 8 | 20 | 100 | 152 | 528 |
| April | 1999 | 72 | 9 | 19 | 100 | 153 | 531 |
| May | 1999 | 69 | 10 | 21 | 100 | 148 | 518 |
| June | 1999 | 68 | 10 | 22 | 100 | 145 | 517 |
| July | 1999 | 70 | 9 | 21 | 100 | 149 | 518 |
| August | 1999 | 73 | 7 | 20 | 100 | 152 | 523 |
| September | 1999 | 71 | 8 | 21 | 100 | 150 | 534 |
| October | 1999 | 68 | 6 | 26 | 100 | 143 | 527 |
| November | 1999 | 59 | 9 | 31 | 100 | 128 | 525 |
| December | 1999 | 55 | 10 | 35 | 100 | 120 | 515 |
| January | 2000 | 57 | 12 | 31 | 100 | 126 | 531 |
| February | 2000 | 62 | 11 | 27 | 100 | 134 | 547 |
| March | 2000 | 67 | 11 | 22 | 100 | 145 | 553 |
| April | 2000 | 69 | 10 | 21 | 100 | 147 | 550 |
| May | 2000 | 69 | 9 | 22 | 100 | 147 | 530 |
| June | 2000 | 70 | 8 | 22 | 100 | 148 | 525 |
| July | 2000 | 71 | 9 | 19 | 100 | 152 | 519 |
| August | 2000 | 71 | 10 | 19 | 100 | 152 | 535 |
| September | 2000 | 67 | 9 | 24 | 100 | 143 | 517 |
| October | 2000 | 62 | 8 | 30 | 100 | 132 | 503 |
| November | 2000 | 62 | 8 | 30 | 100 | 132 | 496 |
| December | 2000 | 60 | 9 | 30 | 100 | 130 | 522 |
| January | 2001 | 60 | 9 | 31 | 100 | 129 | 529 |
| February | 2001 | 57 | 9 | 34 | 100 | 124 | 536 |
| March | 2001 | 61 | 7 | 32 | 100 | 129 | 518 |
| April | 2001 | 62 | 6 | 32 | 100 | 130 | 537 |
| May | 2001 | 66 | 7 | 27 | 100 | 139 | 530 |
| June | 2001 | 63 | 10 | 27 | 100 | 136 | 535 |

# REGION SOUTH
# TABLE 43
# SELLING CONDITIONS FOR HOUSES
# (Three Month Moving Averages)

| Date of Survey | | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
|---|---|---|---|---|---|---|---|
| July | 2001 | 63 | 11 | 26 | 100 | 137 | 526 |
| August | 2001 | 60 | 11 | 29 | 100 | 131 | 520 |
| September | 2001 | 59 | 12 | 29 | 100 | 130 | 533 |
| October | 2001 | 54 | 12 | 34 | 100 | 120 | 544 |
| November | 2001 | 48 | 10 | 42 | 100 | 106 | 559 |
| December | 2001 | 48 | 8 | 44 | 100 | 103 | 525 |
| January | 2002 | 47 | 7 | 46 | 100 | 100 | 505 |
| February | 2002 | 47 | 7 | 46 | 100 | 101 | 500 |
| March | 2002 | 48 | 7 | 45 | 100 | 103 | 522 |
| April | 2002 | 52 | 9 | 39 | 100 | 112 | 544 |
| May | 2002 | 57 | 9 | 34 | 100 | 123 | 550 |
| June | 2002 | 57 | 10 | 33 | 100 | 124 | 548 |
| July | 2002 | 57 | 9 | 34 | 100 | 124 | 545 |
| August | 2002 | 53 | 11 | 36 | 100 | 117 | 533 |
| September | 2002 | 51 | 11 | 38 | 100 | 113 | 543 |
| October | 2002 | 48 | 14 | 39 | 100 | 109 | 554 |
| November | 2002 | 51 | 13 | 36 | 100 | 115 | 572 |
| December | 2002 | 53 | 12 | 34 | 100 | 119 | 560 |
| January | 2003 | 56 | 10 | 35 | 100 | 121 | 537 |
| February | 2003 | 56 | 8 | 36 | 100 | 120 | 510 |
| March | 2003 | 53 | 7 | 40 | 100 | 112 | 520 |
| April | 2003 | 51 | 7 | 42 | 100 | 109 | 532 |
| May | 2003 | 50 | 8 | 42 | 100 | 108 | 553 |
| June | 2003 | 55 | 6 | 39 | 100 | 116 | 538 |
| July | 2003 | 58 | 7 | 35 | 100 | 123 | 527 |
| August | 2003 | 59 | 6 | 35 | 100 | 125 | 494 |
| September | 2003 | 59 | 7 | 34 | 100 | 125 | 521 |
| October | 2003 | 59 | 7 | 34 | 100 | 126 | 521 |
| November | 2003 | 61 | 7 | 32 | 100 | 129 | 534 |
| December | 2003 | 62 | 8 | 31 | 100 | 131 | 526 |
| January | 2004 | 63 | 7 | 30 | 100 | 133 | 540 |
| February | 2004 | 62 | 8 | 30 | 100 | 132 | 538 |
| March | 2004 | 65 | 6 | 29 | 100 | 137 | 542 |
| April | 2004 | 65 | 5 | 29 | 100 | 136 | 532 |
| May | 2004 | 68 | 3 | 29 | 100 | 139 | 542 |
| June | 2004 | 68 | 4 | 28 | 100 | 141 | 537 |
| July | 2004 | 70 | 4 | 26 | 100 | 144 | 545 |
| August | 2004 | 70 | 5 | 25 | 100 | 145 | 543 |
| September | 2004 | 68 | 6 | 26 | 100 | 143 | 533 |
| October | 2004 | 66 | 6 | 28 | 100 | 138 | 537 |
| November | 2004 | 65 | 8 | 27 | 100 | 138 | 543 |
| December | 2004 | 63 | 7 | 30 | 100 | 133 | 534 |
| January | 2005 | 66 | 6 | 28 | 100 | 138 | 525 |
| February | 2005 | 69 | 6 | 25 | 100 | 144 | 523 |
| March | 2005 | 69 | 7 | 23 | 100 | 146 | 516 |
| April | 2005 | 69 | 9 | 21 | 100 | 148 | 497 |
| May | 2005 | 70 | 8 | 22 | 100 | 148 | 498 |
| June | 2005 | 72 | 6 | 22 | 100 | 151 | 522 |
| July | 2005 | 73 | 4 | 23 | 100 | 149 | 541 |
| August | 2005 | 71 | 4 | 25 | 100 | 146 | 548 |
| September | 2005 | 71 | 4 | 24 | 100 | 147 | 540 |
| October | 2005 | 71 | 5 | 23 | 100 | 148 | 541 |

# REGION SOUTH
# TABLE 43
# SELLING CONDITIONS FOR HOUSES
# (Three Month Moving Averages)

| Date of Survey | | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
|---|---|---|---|---|---|---|---|
| November | 2005 | 71 | 5 | 24 | 100 | 148 | 540 |
| December | 2005 | 69 | 4 | 27 | 100 | 142 | 542 |
| January | 2006 | 67 | 3 | 30 | 100 | 137 | 545 |
| February | 2006 | 66 | 4 | 30 | 100 | 136 | 532 |
| March | 2006 | 68 | 5 | 27 | 100 | 141 | 516 |
| April | 2006 | 68 | 6 | 27 | 100 | 141 | 500 |
| May | 2006 | 64 | 4 | 32 | 100 | 132 | 505 |
| June | 2006 | 61 | 3 | 35 | 100 | 126 | 516 |
| July | 2006 | 57 | 5 | 38 | 100 | 118 | 518 |
| August | 2006 | 52 | 7 | 41 | 100 | 111 | 520 |
| September | 2006 | 47 | 7 | 45 | 100 | 102 | 525 |
| October | 2006 | 46 | 4 | 50 | 100 | 96 | 520 |
| November | 2006 | 42 | 4 | 54 | 100 | 88 | 516 |
| December | 2006 | 39 | 4 | 57 | 100 | 82 | 524 |
| January | 2007 | 34 | 6 | 60 | 100 | 74 | 522 |
| February | 2007 | 36 | 5 | 59 | 100 | 78 | 531 |
| March | 2007 | 36 | 4 | 59 | 100 | 77 | 523 |
| April | 2007 | 37 | 3 | 61 | 100 | 76 | 519 |
| May | 2007 | 34 | 4 | 62 | 100 | 72 | 515 |
| June | 2007 | 35 | 4 | 60 | 100 | 75 | 504 |
| July | 2007 | 35 | 4 | 61 | 100 | 74 | 538 |
| August | 2007 | 34 | 4 | 62 | 100 | 72 | 539 |
| September | 2007 | 29 | 3 | 68 | 100 | 61 | 549 |
| October | 2007 | 25 | 3 | 72 | 100 | 53 | 517 |
| November | 2007 | 20 | 2 | 78 | 100 | 41 | 512 |
| December | 2007 | 15 | 2 | 83 | 100 | 32 | 512 |
| January | 2008 | 12 | 2 | 86 | 100 | 26 | 549 |
| February | 2008 | 11 | 3 | 86 | 100 | 25 | 543 |
| March | 2008 | 11 | 2 | 87 | 100 | 23 | 542 |
| April | 2008 | 10 | 2 | 88 | 100 | 22 | 511 |
| May | 2008 | 8 | 2 | 90 | 100 | 18 | 526 |
| June | 2008 | 8 | 2 | 90 | 100 | 18 | 524 |
| July | 2008 | 8 | 1 | 92 | 100 | 16 | 531 |
| August | 2008 | 8 | 2 | 90 | 100 | 17 | 516 |
| September | 2008 | 7 | 2 | 91 | 100 | 16 | 505 |
| October | 2008 | 7 | 3 | 90 | 100 | 18 | 509 |
| November | 2008 | 7 | 2 | 91 | 100 | 16 | 510 |
| December | 2008 | 7 | 1 | 92 | 100 | 15 | 524 |
| January | 2009 | 4 | 0 | 95 | 100 | 9 | 524 |
| February | 2009 | 4 | 1 | 95 | 100 | 8 | 522 |
| March | 2009 | 3 | 2 | 95 | 100 | 8 | 510 |
| April | 2009 | 5 | 3 | 92 | 100 | 13 | 513 |
| May | 2009 | 6 | 2 | 92 | 100 | 15 | 513 |
| June | 2009 | 8 | 1 | 91 | 100 | 18 | 525 |
| July | 2009 | 9 | 2 | 90 | 100 | 19 | 507 |
| August | 2009 | 8 | 2 | 90 | 100 | 18 | 517 |
| September | 2009 | 8 | 3 | 89 | 100 | 19 | 504 |
| October | 2009 | 9 | 1 | 90 | 100 | 19 | 503 |
| November | 2009 | 9 | 1 | 91 | 100 | 18 | 511 |
| December | 2009 | 7 | 1 | 92 | 100 | 15 | 515 |
| January | 2010 | 7 | 1 | 92 | 100 | 15 | 526 |

# REGION SOUTH
# TABLE 43
# SELLING CONDITIONS FOR HOUSES
# (Three Month Moving Averages)

| Date of Survey | | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
|---|---|---|---|---|---|---|---|
| February | 2010 | 8 | 1 | 91 | 100 | 17 | 509 |
| March | 2010 | 9 | 2 | 90 | 100 | 19 | 510 |
| April | 2010 | 8 | 2 | 90 | 100 | 18 | 500 |
| May | 2010 | 8 | 3 | 89 | 100 | 19 | 508 |
| June | 2010 | 8 | 2 | 89 | 100 | 19 | 499 |
| July | 2010 | 11 | 2 | 87 | 100 | 24 | 504 |
| August | 2010 | 11 | 2 | 87 | 100 | 24 | 504 |
| September | 2010 | 11 | 2 | 88 | 100 | 23 | 496 |
| October | 2010 | 7 | 1 | 92 | 100 | 15 | 497 |
| November | 2010 | 7 | 1 | 92 | 100 | 15 | 478 |
| December | 2010 | 7 | 2 | 91 | 100 | 15 | 496 |
| January | 2011 | 8 | 2 | 90 | 100 | 19 | 494 |
| February | 2011 | 8 | 2 | 90 | 100 | 18 | 495 |
| March | 2011 | 8 | 2 | 90 | 100 | 17 | 483 |
| April | 2011 | 8 | 2 | 90 | 100 | 17 | 482 |
| May | 2011 | 7 | 2 | 91 | 100 | 17 | 493 |
| June | 2011 | 8 | 2 | 90 | 100 | 17 | 498 |
| July | 2011 | 8 | 2 | 90 | 100 | 17 | 509 |
| August | 2011 | 8 | 2 | 90 | 100 | 18 | 489 |
| September | 2011 | 9 | 1 | 90 | 100 | 18 | 488 |
| October | 2011 | 9 | 1 | 90 | 100 | 18 | 473 |
| November | 2011 | 9 | 1 | 90 | 100 | 19 | 486 |
| December | 2011 | 9 | 1 | 90 | 100 | 20 | 482 |
| January | 2012 | 11 | 0 | 89 | 100 | 22 | 495 |
| February | 2012 | 11 | 1 | 87 | 100 | 24 | 487 |
| March | 2012 | 10 | 2 | 88 | 100 | 21 | 488 |
| April | 2012 | 9 | 3 | 88 | 100 | 20 | 477 |
| May | 2012 | 9 | 3 | 88 | 100 | 21 | 501 |
| June | 2012 | 12 | 2 | 86 | 100 | 26 | 496 |
| July | 2012 | 13 | 2 | 85 | 100 | 28 | 513 |
| August | 2012 | 14 | 2 | 84 | 100 | 29 | 506 |
| September | 2012 | 15 | 3 | 82 | 100 | 33 | 521 |
| October | 2012 | 18 | 2 | 80 | 100 | 37 | 520 |
| November | 2012 | 19 | 3 | 79 | 100 | 40 | 523 |
| December | 2012 | 17 | 3 | 80 | 100 | 37 | 518 |
| January | 2013 | 19 | 3 | 79 | 100 | 40 | 500 |
| February | 2013 | 21 | 3 | 76 | 100 | 45 | 486 |
| March | 2013 | 25 | 3 | 72 | 100 | 53 | 500 |
| April | 2013 | 28 | 3 | 69 | 100 | 59 | 521 |
| May | 2013 | 27 | 4 | 69 | 100 | 59 | 525 |
| June | 2013 | 33 | 4 | 63 | 100 | 70 | 509 |
| July | 2013 | 33 | 5 | 62 | 100 | 71 | 499 |
| August | 2013 | 38 | 5 | 57 | 100 | 81 | 503 |
| September | 2013 | 36 | 4 | 60 | 100 | 76 | 501 |
| October | 2013 | 38 | 5 | 58 | 100 | 80 | 516 |
| November | 2013 | 36 | 4 | 60 | 100 | 76 | 511 |
| December | 2013 | 37 | 5 | 58 | 100 | 79 | 511 |
| January | 2014 | 37 | 4 | 59 | 100 | 78 | 511 |
| February | 2014 | 40 | 4 | 56 | 100 | 83 | 527 |
| March | 2014 | 38 | 4 | 58 | 100 | 80 | 540 |
| April | 2014 | 38 | 4 | 58 | 100 | 81 | 520 |
| May | 2014 | 36 | 4 | 60 | 100 | 76 | 496 |

# REGION SOUTH
# TABLE 43
# SELLING CONDITIONS FOR HOUSES
# (Three Month Moving Averages)

| Date of Survey | | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
|---|---|---|---|---|---|---|---|
| June | 2014 | 42 | 5 | 53 | 100 | 90 | 490 |
| July | 2014 | 41 | 5 | 53 | 100 | 88 | 515 |
| August | 2014 | 45 | 6 | 49 | 100 | 95 | 527 |
| September | 2014 | 43 | 5 | 51 | 100 | 92 | 535 |
| October | 2014 | 44 | 5 | 51 | 100 | 93 | 538 |
| November | 2014 | 45 | 4 | 51 | 100 | 95 | 538 |
| December | 2014 | 43 | 4 | 52 | 100 | 91 | 548 |
| January | 2015 | 45 | 4 | 51 | 100 | 95 | 544 |
| February | 2015 | 48 | 4 | 48 | 100 | 100 | 560 |
| March | 2015 | 51 | 2 | 47 | 100 | 104 | 564 |
| April | 2015 | 55 | 2 | 43 | 100 | 112 | 562 |
| May | 2015 | 55 | 3 | 42 | 100 | 112 | 556 |
| June | 2015 | 56 | 5 | 39 | 100 | 118 | 542 |
| July | 2015 | 54 | 5 | 41 | 100 | 112 | 552 |
| August | 2015 | 54 | 4 | 42 | 100 | 112 | 573 |
| September | 2015 | 54 | 4 | 42 | 100 | 113 | 585 |
| October | 2015 | 55 | 4 | 41 | 100 | 114 | 572 |
| November | 2015 | 55 | 4 | 41 | 100 | 115 | 561 |
| December | 2015 | 55 | 2 | 43 | 100 | 112 | 545 |
| January | 2016 | 56 | 3 | 41 | 100 | 115 | 562 |
| February | 2016 | 56 | 3 | 41 | 100 | 116 | 549 |
| March | 2016 | 58 | 3 | 39 | 100 | 118 | 562 |
| April | 2016 | 56 | 2 | 42 | 100 | 115 | 529 |
| May | 2016 | 58 | 2 | 40 | 100 | 117 | 538 |
| June | 2016 | 58 | 3 | 39 | 100 | 118 | 542 |
| July | 2016 | 59 | 3 | 38 | 100 | 121 | 596 |
| August | 2016 | 62 | 3 | 35 | 100 | 126 | 631 |
| September | 2016 | 60 | 3 | 37 | 100 | 123 | 646 |
| October | 2016 | 59 | 4 | 37 | 100 | 122 | 629 |
| November | 2016 | 55 | 4 | 40 | 100 | 115 | 618 |
| December | 2016 | 57 | 4 | 39 | 100 | 118 | 638 |
| January | 2017 | 60 | 4 | 37 | 100 | 123 | 676 |
| February | 2017 | 61 | 3 | 36 | 100 | 124 | 686 |
| March | 2017 | 64 | 3 | 33 | 100 | 131 | 677 |
| April | 2017 | 65 | 4 | 30 | 100 | 135 | 659 |
| May | 2017 | 68 | 5 | 28 | 100 | 140 | 659 |
| June | 2017 | 67 | 5 | 28 | 100 | 140 | 651 |
| July | 2017 | 68 | 4 | 28 | 100 | 140 | 604 |
| August | 2017 | 69 | 3 | 28 | 100 | 142 | 597 |
| September | 2017 | 69 | 3 | 28 | 100 | 141 | 595 |
| October | 2017 | 68 | 3 | 29 | 100 | 139 | 636 |
| November | 2017 | 66 | 4 | 29 | 100 | 137 | 645 |
| December | 2017 | 68 | 3 | 29 | 100 | 139 | 659 |
| January | 2018 | 67 | 4 | 30 | 100 | 137 | 663 |
| February | 2018 | 68 | 3 | 29 | 100 | 140 | 663 |
| March | 2018 | 69 | 4 | 28 | 100 | 141 | 656 |
| April | 2018 | 72 | 3 | 25 | 100 | 147 | 640 |
| May | 2018 | 72 | 4 | 25 | 100 | 147 | 643 |
| June | 2018 | 72 | 4 | 24 | 100 | 148 | 667 |
| July | 2018 | 73 | 3 | 24 | 100 | 150 | 684 |
| August | 2018 | 74 | 3 | 23 | 100 | 151 | 682 |
| September | 2018 | 70 | 4 | 25 | 100 | 145 | 660 |

# REGION SOUTH
# TABLE 43
# SELLING CONDITIONS FOR HOUSES
# (Three Month Moving Averages)

| Date of Survey | | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
|---|---|---|---|---|---|---|---|
| October | 2018 | 69 | 6 | 25 | 100 | 143 | 669 |
| November | 2018 | 68 | 5 | 27 | 100 | 141 | 668 |
| December | 2018 | 69 | 4 | 27 | 100 | 142 | 670 |
| January | 2019 | 68 | 3 | 29 | 100 | 139 | 670 |
| February | 2019 | 67 | 3 | 29 | 100 | 138 | 687 |
| March | 2019 | 66 | 4 | 30 | 100 | 136 | 671 |
| April | 2019 | 68 | 5 | 27 | 100 | 141 | 663 |
| May | 2019 | 72 | 5 | 24 | 100 | 148 | 648 |
| June | 2019 | 76 | 4 | 20 | 100 | 156 | 674 |
| July | 2019 | 77 | 3 | 21 | 100 | 156 | 663 |
| August | 2019 | 77 | 3 | 20 | 100 | 157 | 644 |
| September | 2019 | 76 | 5 | 19 | 100 | 157 | 654 |
| October | 2019 | 76 | 5 | 19 | 100 | 157 | 693 |
| November | 2019 | 73 | 5 | 22 | 100 | 151 | 706 |
| December | 2019 | 73 | 3 | 24 | 100 | 149 | 704 |
| January | 2020 | 72 | 3 | 25 | 100 | 147 | 690 |
| February | 2020 | 71 | 3 | 26 | 100 | 146 | 677 |
| March | 2020 | 68 | 3 | 28 | 100 | 140 | 701 |
| April | 2020 | 54 | 3 | 43 | 100 | 111 | 692 |
| May | 2020 | 41 | 3 | 56 | 100 | 85 | 723 |
| June | 2020 | 33 | 2 | 65 | 100 | 68 | 701 |
| July | 2020 | 36 | 3 | 60 | 100 | 76 | 701 |
| August | 2020 | 44 | 4 | 52 | 100 | 91 | 693 |
| September | 2020 | 48 | 4 | 48 | 100 | 101 | 688 |
| October | 2020 | 54 | 3 | 43 | 100 | 111 | 663 |
| November | 2020 | 57 | 4 | 40 | 100 | 117 | 649 |
| December | 2020 | 58 | 3 | 39 | 100 | 119 | 633 |
| January | 2021 | 59 | 4 | 38 | 100 | 121 | 624 |
| February | 2021 | 60 | 2 | 38 | 100 | 122 | 618 |
| March | 2021 | 64 | 2 | 34 | 100 | 130 | 629 |
| April | 2021 | 67 | 2 | 31 | 100 | 136 | 637 |
| May | 2021 | 72 | 2 | 26 | 100 | 146 | 634 |
| June | 2021 | 75 | 1 | 24 | 100 | 151 | 616 |
| July | 2021 | 78 | 2 | 21 | 100 | 157 | 631 |
| August | 2021 | 79 | 2 | 19 | 100 | 160 | 647 |
| September | 2021 | 79 | 2 | 19 | 100 | 160 | 650 |
| October | 2021 | 79 | 2 | 20 | 100 | 159 | 652 |
| November | 2021 | 78 | 2 | 20 | 100 | 158 | 649 |
| December | 2021 | 78 | 2 | 20 | 100 | 159 | 666 |
| January | 2022 | 78 | 2 | 20 | 100 | 158 | 650 |
| February | 2022 | 78 | 2 | 19 | 100 | 159 | 659 |
| March | 2022 | 79 | 3 | 18 | 100 | 161 | 641 |
| April | 2022 | 78 | 3 | 19 | 100 | 159 | 650 |
| May | 2022 | 78 | 3 | 19 | 100 | 158 | 639 |
| June | 2022 | 78 | 3 | 20 | 100 | 158 | 668 |
| July | 2022 | 75 | 4 | 21 | 100 | 154 | 671 |
| August | 2022 | 71 | 3 | 26 | 100 | 146 | 693 |
| September | 2022 | 67 | 3 | 29 | 100 | 138 | 676 |
| October | 2022 | 65 | 3 | 32 | 100 | 133 | 665 |
| November | 2022 | 61 | 3 | 36 | 100 | 124 | 657 |
| December | 2022 | 55 | 3 | 42 | 100 | 112 | 677 |

# REGION SOUTH
# TABLE 43
# SELLING CONDITIONS FOR HOUSES
# (Three Month Moving Averages)

| Date of Survey | | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
|---|---|---|---|---|---|---|---|
| January | 2023 | 52 | 3 | 45 | 100 | 107 | 685 |
| February | 2023 | 51 | 3 | 46 | 100 | 105 | 687 |
| March | 2023 | 54 | 2 | 44 | 100 | 110 | 666 |
| April | 2023 | 56 | 3 | 41 | 100 | 115 | 668 |
| May | 2023 | 58 | 3 | 39 | 100 | 119 | 652 |
| June | 2023 | 58 | 3 | 39 | 100 | 119 | 647 |
| July | 2023 | 56 | 3 | 41 | 100 | 115 | 653 |
| August | 2023 | 58 | 3 | 39 | 100 | 119 | 668 |
| September | 2023 | 60 | 4 | 37 | 100 | 123 | 676 |
| October | 2023 | 60 | 4 | 37 | 100 | 123 | 686 |
| November | 2023 | 57 | 5 | 39 | 100 | 118 | 650 |
| December | 2023 | 54 | 4 | 42 | 100 | 112 | 647 |
| January | 2024 | 55 | 5 | 41 | 100 | 114 | 625 |
| February | 2024 | 56 | 5 | 40 | 100 | 116 | 670 |
| March | 2024 | 57 | 4 | 39 | 100 | 118 | 661 |
| April | 2024 | 59 | 4 | 37 | 100 | 122 | 750 |
| May | 2024 | 61 | 3 | 36 | 100 | 126 | 829 |
| June | 2024 | 59 | 4 | 37 | 100 | 121 | 942 |
| July | 2024 | 54 | 4 | 42 | 100 | 112 | 929 |
| August | 2024 | 52 | 4 | 45 | 100 | 107 | 1010 |
| September | 2024 | 53 | 3 | 44 | 100 | 109 | 1024 |
| October | 2024 | 53 | 4 | 43 | 100 | 110 | 1047 |
| November | 2024 | 49 | 4 | 47 | 100 | 103 | 921 |
| December | 2024 | 51 | 4 | 45 | 100 | 106 | 833 |
| January | 2025 | 52 | 4 | 45 | 100 | 107 | 866 |
| February | 2025 | 54 | 4 | 43 | 100 | 111 | 889 |
| March | 2025 | 50 | 4 | 46 | 100 | 103 | 1138 |
| April | 2025 | 47 | 4 | 50 | 100 | 97 | 1138 |
| May | 2025 | 45 | 4 | 51 | 100 | 94 | 1219 |
| June | 2025 | 44 | 4 | 53 | 100 | 91 | 1065 |
| July | 2025 | 43 | 4 | 53 | 100 | 90 | 1101 |
| August | 2025 | 42 | 4 | 54 | 100 | 88 | 1058 |
| September | 2025 | 43 | 3 | 54 | 100 | 89 | 1110 |
| October | 2025 | 42 | 4 | 54 | 100 | 88 | 1095 |
| November | 2025 | 40 | 4 | 56 | 100 | 84 | 1108 |
| December | 2025 | 37 | 4 | 59 | 100 | 79 | 1056 |
| January | 2026 | 37 | 2 | 60 | 100 | 77 | 1069 |
| February | 2026 | 39 | 2 | 58 | 100 | 81 | 1128 |
| March | 2026 | 43 | 3 | 54 | 100 | 89 | 1223 |
| April | 2026 | 44 | 4 | 53 | 100 | 91 | 1225 |
| May | 2026 | 44 | 4 | 52 | 100 | 92 | 1176 |
| June | 2026 | 43 | 4 | 53 | 100 | 90 | 1153 |
| July | 2026 | 42 | 4 | 54 | 100 | 88 | 1181 |
| August | 2026 | 41 | 5 | 54 | 100 | 87 | 1150 |