SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

(Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

			GO	OD TIME TO		BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't	
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
Date of S	urvev	Available	Down	Credit Easy	Rising Rates	Prosperity	High	Credit Tight	To Buy	<u>Future</u>
	<u> </u>			<u> </u>	<u></u>	<u></u>	<u>g</u>		<u>,</u>	<u> </u>
March	1978	22	41	1	1	2	12	3	3	1
April	1978	16	43	1	2	3	13	1	2	2
May	1978	14	43	1	2	3	14	1	2	2
June	1978	14	45	0	2	4	15	2	3	2
July	1978	15	47	0	3	4	15	3	3	2
August	1978	12	49	0	3	4	15	4	3	2
September	1978	12	49	0	4	4	13	4	2	1
October	1978	9	42	0	2	5	18	4	2	2
November	1978	11	39	0	2	5	17	4	2	1
December	1978	10	40	0	1	4	20	6	4	1
January	1979	12	46	0	1	2	19	6	4	2
February	1979	12	49	1	1	2	19	6	5	2
March	1979	11	50	0	2	1	16	7	3	2
April	1979	10	48	1	2	2	15	8	5	2
May	1979	9	48	0	2	1	16	9	7	1
June	1979	11	45	0	2	1	18	8	8	3
July	1979	12	45	0	1	2	21	9	6	3
August	1979	14	45	0	2	2	19	9	4	4
September	1979	14	48	0	2	2	18	9	5	3
October	1979	13	47	1	3	2	17	7	5	4
November	1979	14	43	1	3	2	19	11	5	4
December	1979	14	39	0	2	2	19	15	4	5
January	1980	19	41	1	2	2	19	15	4	4
February	1980	19	47	1	2	2	19	11	4	4
March	1980	18	50	2	5	2	20	12	4	4
April	1980	13	43	1	6	1	21	21	4	4
May	1980	10	38	1	5	1	25	30	6	6
June	1980	11	29	2	2	1	25	29	6	8
July	1980	15	28	2	1	2	24	26	9	10
August	1980	17	29	3	2	2	21	21	11	10
September	1980	20	31	2	2	2	18	20	13	8
October	1980	19	33	2	2	1	15	18	9	6
November	1980	19	36	1	1	0	14	18	7	4
December	1980	17	36	1	1	0	16	21	4	3
lanuary	1091	19	22	1	4	0	17	24	5	2
January February	1981 1981	20	33 28	1	1	0 1	17 17	2 4 28	U	2
March	1981	24	26	1	2 2	2	15	26 26	6 8	
	1981	21	29	1	2	2	17	24	9	4
April May										5 4
May	1981	18 17	33	1	1 1	2 1	17 20	22	8 7	4
June	1981	17 20	31	1			20	24		3
July	1981	20	31 36	1	0	1	20	22	6	2
August	1981	23	26 25	3	1 1	1	18 15	19 18	6 6	3 3
September October	1981	24 26	25 22	2 2		2 2				
November	1981 1981	26 23	22 20		1	1	14 17	18 24	6 7	2
December	1981	23 25	20 21	0 0	0 0	0	20	24 24	7 7	3 4
December	1 90 1	25	۷1	U	U	U	20	24	,	4

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

Prices Low; Prices Interest Borrow in Advance Times Good; Prices Rates High; Afford Uncertain				GO	OD TIME TO		BAD TIME TO BUY				
Date of Survey Available Down Credit Easy Rising Rates Prosperity High Credit Tight To Buy Future			Prices Low;	Prices	Interest	Borrow in			Interest	Can't	
January 1982 25 20 1 0 1 1982 36 6 4 February 1982 30 22 1 0 1 16 23 7 4 March 1982 33 21 1 0 2 15 24 5 4 April 1982 33 17 2 0 2 16 27 8 5 May 1982 36 14 2 0 1 16 29 10 6 June 1982 36 14 2 0 0 1 4 28 15 7 July 1982 38 16 2 0 0 16 25 14 6 August 1982 35 18 2 0 0 16 25 14 6 August 1982 31 18 2 0 0 16 22 13 7 September 1982 31 18 2 0 0 18 22 11 7 October 1982 30 16 3 0 1 17 17 11 10 November 1982 33 12 3 0 1 17 17 11 10 November 1982 33 12 3 0 1 17 17 11 10 December 1982 37 11 6 1 1 1 13 13 9 12 January 1983 39 10 8 1 1 1 1 15 12 11 10 February 1983 41 14 11 1 1 18 9 10 8 March 1983 39 13 9 0 2 17 11 18 6 May 1983 41 14 12 0 2 17 11 18 6 May 1983 41 14 12 1 3 14 11 8 6 May 1983 42 14 12 1 3 14 11 8 6 May 1983 44 18 14 12 1 3 14 17 7 5 5 August 1983 34 18 14 12 1 3 14 17 7 5 5 August 1983 34 18 10 3 3 15 7 6 5 August 1983 34 18 10 3 3 15 8 7 April 1983 34 18 10 3 3 15 8 7 Algust 1983 38 17 11 3 3 2 16 6 6 3 September 1983 38 17 11 3 3 2 16 6 6 6 3 September 1983 38 17 11 3 3 2 16 6 6 6 3 September 1983 39 30 31 8 9 2 4 4 7 5 5 5 August 1983 34 18 10 3 3 15 8 7 3 October 1983 34 18 10 3 3 15 8 7 3 October 1983 34 18 10 3 3 15 8 7 3 October 1983 34 18 10 3 3 15 8 7 3 October 1983 34 18 10 3 3 15 8 7 4 November 1983 37 18 7 2 4 17 8 4 3 October 1983 37 18 7 2 4 17 8 4 3 October 1983 37 18 7 2 4 17 8 4 3 October 1983 37 18 7 2 4 17 8 4 3 October 1983 44 47 19 5 3 3 6 14 5 2 1 January 1984 46 19 6 3 7 10 5 3 3 April 1984 46 19 6 3 7 10 5 3 3			Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
January 1982 25 20 1 0 1 1982 36 6 4 February 1982 30 22 1 0 1 16 23 7 4 March 1982 33 21 1 0 2 15 24 5 4 April 1982 33 17 2 0 2 16 27 8 5 May 1982 36 14 2 0 1 16 29 10 6 June 1982 36 14 2 0 0 1 4 28 15 7 July 1982 38 16 2 0 0 16 25 14 6 August 1982 35 18 2 0 0 16 25 14 6 August 1982 31 18 2 0 0 16 22 13 7 September 1982 31 18 2 0 0 18 22 11 7 October 1982 30 16 3 0 1 17 17 11 10 November 1982 33 12 3 0 1 17 17 11 10 November 1982 33 12 3 0 1 17 17 11 10 December 1982 37 11 6 1 1 1 13 13 9 12 January 1983 39 10 8 1 1 1 1 15 12 11 10 February 1983 41 14 11 1 1 18 9 10 8 March 1983 39 13 9 0 2 17 11 18 6 May 1983 41 14 12 0 2 17 11 18 6 May 1983 41 14 12 1 3 14 11 8 6 May 1983 42 14 12 1 3 14 11 8 6 May 1983 44 18 14 12 1 3 14 17 7 5 5 August 1983 34 18 14 12 1 3 14 17 7 5 5 August 1983 34 18 10 3 3 15 7 6 5 August 1983 34 18 10 3 3 15 8 7 April 1983 34 18 10 3 3 15 8 7 Algust 1983 38 17 11 3 3 2 16 6 6 3 September 1983 38 17 11 3 3 2 16 6 6 6 3 September 1983 38 17 11 3 3 2 16 6 6 6 3 September 1983 39 30 31 8 9 2 4 4 7 5 5 5 August 1983 34 18 10 3 3 15 8 7 3 October 1983 34 18 10 3 3 15 8 7 3 October 1983 34 18 10 3 3 15 8 7 3 October 1983 34 18 10 3 3 15 8 7 3 October 1983 34 18 10 3 3 15 8 7 4 November 1983 37 18 7 2 4 17 8 4 3 October 1983 37 18 7 2 4 17 8 4 3 October 1983 37 18 7 2 4 17 8 4 3 October 1983 37 18 7 2 4 17 8 4 3 October 1983 44 47 19 5 3 3 6 14 5 2 1 January 1984 46 19 6 3 7 10 5 3 3 April 1984 46 19 6 3 7 10 5 3 3	Date of S	urvev	Available	Down	Credit Easy	Rising Rates	Prosperity	Hiah	Credit Tight	To Buv	Future
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March 1983 39 13 9 0 2 17 11 11 8 April 1983 41 14 12 0 2 17 11 8 6 May 1983 42 14 12 1 3 14 11 8 6 June 1983 44 18 14 2 3 15 7 6 5 July 1983 42 18 12 3 3 14 7 5 5 August 1983 38 17 11 3 2 16 6 6 3 September 1983 34 18 10 3 3 15 8 7 3 October 1983 37 18 7 2 4 15 8 7 4 November 1983 42 16 5 <td< td=""><td>•</td><td>1983</td><td></td><td>14</td><td></td><td>1</td><td>1</td><td></td><td>9</td><td>10</td><td></td></td<>	•	1983		14		1	1		9	10	
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August 1983 38 17 11 3 2 16 6 6 3 September 1983 34 18 10 3 3 15 8 7 3 October 1983 33 18 9 2 4 15 8 7 4 November 1983 37 18 7 2 4 17 8 4 3 December 1983 42 16 5 3 4 17 5 4 2 January 1984 47 19 5 3 6 14 5 2 1 February 1984 46 19 6 3 7 10 5 3 2 March 1984 40 20 7 3 9 10 5 3 3 April 1984 34 18 6 4 8 11 5 3 3	July			18	12			14	7		
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January 1985 40 14 11 2 7 13 5 4 2	January	1985	40	14	11	2	7	13	5	4	2
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March 1985 43 18 10 3 5 8 4 6 3	•								4		
April 1985 41 21 9 3 6 8 5 4 2							6	8	5	4	
May 1985 38 24 7 3 6 8 4 4 3			38		7			8		4	
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July 1985 35 22 13 4 9 10 3 6 2					13	4		10		6	
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October 1985 39 17 16 2 6 10 3 4 0	•			17	16		6	10		4	0
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SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

			GO	OD TIME TO	O BUY		BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain	
D-44 C		•						-			
Date of S	<u>urvey</u>	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	<u>Prosperity</u>	<u>High</u>	Credit Tight	To Buy	<u>Future</u>	
January	1986	39	13	14	1	4	12	5	4	1	
February	1986	41	15	16	2	5	11	4	4	1	
March	1986	38	16	19	2	7	8	4	4	2	
April	1986	39	17	21	1	8	8	4	3	1	
May	1986	38	13	26	1	8	6	3	3	2	
June	1986	40	12	32	1	8	7	4	4	1	
July	1986	38	14	30	2	10	5	3	5	1	
August	1986	38	14	27	2	10	6	4	5	1	
September	1986	38	13	27	1	9	7	3	4	2	
October	1986	37	13	27	1	7	7	3	3	2	
November	1986	35	13	26	3	7	8	2	3	3	
December	1986	30	14	19	3	6	8	2	4	3	
January	1987	32	15	16	2	6	9	3	6	2	
February	1987	33	15	14	1	4	10	3	5	1	
March	1987	35	17	16	1	4	7	4	5	1	
April	1987	31	17	18	2	5	7	4	3	2	
May	1987	30	19	17	3	5	5	6	2	2	
June	1987	32	20	15	4	5	6	5	3	1	
July	1987	33	18	13	4	5	8	5	5	2	
August	1987	35	16	15	3	5	11	4	5	1	
September	1987 1987	34	14	14 14	3	7	11	6	4	2 3	
October November	1987	31 30	17 18	11	5 6	6 6	9 8	6 9	2 3	5 5	
December	1987	29	21	9	4	4	9	9	3 4	5 5	
December	1507	25	21	3	7	7	3	9	7	3	
January	1988	34	20	8	3	3	9	9	5	6	
February	1988	35	20	6	3	3	7	7	6	6	
March	1988	35	17	6	3	5	6	7	6	6	
April	1988	33	16	9	2	7	6	7	6	4	
May	1988	31	21	10	3	5	8	7	5	2	
June	1988	28	22	11	4	5	9	5	4	2	
July	1988	31	22	9	5	6	7	4	2	2	
August	1988	34	19	9	5	7	5	3	2	4	
September	1988	34	20	8	5	6	5	3	2	4	
October	1988	33	19	7	5	6	6	4	3	4	
November	1988	32	17	7	5	5	10	5	3	2	
December	1988	33	18	6	5	6	11	5	4	2	
January	1989	33	22	8	6	5	9	4	5	1	
February	1989	34	24	5	5	8	8	5	6	2	
March	1989	33	22	6	5	7	9	5	5	2	
April	1989	32	20	6	5	8	10	7	5	2	
May	1989	27	23	6	5	8	11	6	4	3	
June	1989	30	25	6	4	8	8	6	4	2	
July	1989	25	30	5	3	8	11	6	2	2	
August	1989	28	26	7	2	4	11	6	3	2	
September	1989	26	24	6	2	5	11	6	3	2	
October	1989	32	18	5	2	4	9	4	4	2	
November	1989	35	15	6	2	5	8	3	4	2	
December	1989	36	13	5	3	5	11	3	6	2	
January	1990	39	17	6	3	5	11	4	5	1	

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

			GO	OD TIME TO		BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't	
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
D-44 0		•				•		-		
Date of S	urvey	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	<u>Prosperity</u>	<u>High</u>	Credit Tight	To Buy	<u>Future</u>
February	1990	36	17	4	3	6	10	4	5	2
March	1990	38	19	5	1	8	6	2	4	3
April	1990	32	19	4	1	8	5	3	4	3
May	1990	32	22	2	1	7	6	4	2	1
June	1990	32	25	2	2	6	7	5	3	0
July	1990	33	26	3	2	5	7	4	2	2
August	1990	34	27	5	1	5	7	3	4	4
September	1990	31	25	4	1	3	7	3	4	5
October	1990	29	20	3	0	2	11	4	6	8
November	1990	24	22	1	0	2	13	6	8	9
December	1990	28	19	2	1	3	10	6	10	15
January	1991	27	19	1	1	2	8	7	12	17
February	1991	32	11	2	1	2	7	6	14	18
March	1991	29	13	3	1	3	8	5	13	13
April	1991	31	15	6	1	4	9	6	13	8
May	1991	29	16	7	1	4	10	6	12	7
June	1991	32	15	8	0	3	11	7	15	8
July	1991	33	14	8	1	2	7	6	13	10
August	1991	35	12	8	1	4	6	6	11	10
September	1991	37	14	7	0	4	5	4	9	12
October	1991	38	13	8	1	3	8	4	10	13
November	1991	34	14	8	1	1	10	4	13	15
December	1991	32	14	9	1	2	12	5	12	16
January	1992	34	10	10	0	2	9	4	15	17
February	1992	38	8	12	0	3	9	6	16	18
March	1992	39	7	12	0	3	8	7	16	18
April	1992	35	8	13	0	3	10	6	14	19
May	1992	35	12	11	0	3	8	4	13	16
June	1992	35	13	16	0	3	7	3	11	13
July	1992	36	15	17	0	2	7	4	13	10
August	1992	36	13	18	0	2	7	5	11	15
September	1992	34	13	13	0	2	8	5	12	18
October	1992	30	12	10	0	2	9	5	15	21
November	1992	28	13	9	1	4	7	4	15	17
December	1992	29	11	11	1	4	7	4	14	16
1	4000	65	40	40	,		_	6	40	40
January	1993	35	10	12	1	4	7	2	10	12
February	1993	35	8	14	0	5	8	3	9	12
March	1993	34	9	15	0	4	9	4	11	11
April	1993	33	12	17	1	5	8	3	9	11
May	1993	35	13	17	1	4	9	4	9	10
June	1993	38	12	16	1	4	8	2	9	12
July	1993	36	12	16	1	4	8	4	10	15
August	1993	36	10	16	0	4	9	3	11	17
September	1993	35	11	16	0	6	7	5	12	17
October	1993	38	10	20	0	6	6	4	13	13
November	1993	35	9	22	1	7	6	4	13	12
December	1993	37	9	21	1	5	6	2	11	9
January	1994	37	9	20	1	9	8	1	8	10
February	1994	37 39	9 10	20 21	1	8	6	2	9	6
i c olualy	1334	39	10	۷1	ı	O	O	2	Э	U

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

			GO	OD TIME TO		BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't	
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
Date of S	Ur/O/	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	<u>Prosperity</u>	High	Credit Tight	To Buy	<u>Future</u>
Date of S	uivey	Available	DOWII	Oleuit Lasy	INISHING INDICES	<u>i rospenty</u>	riigii	Credit right	TO Duy	<u>i uture</u>
March	1994	37	11	22	2	10	9	2	9	5
April	1994	33	12	21	3	8	8	2	9	3
May	1994	31	12	18	3	8	9	1	8	3
June	1994	33	11	16	2	6	8	2	7	3
July	1994	34	10	16	3	6	9	2	8	5
August	1994	35	10	17	3	5	7	3	9	4
September	1994	35	12	15	2	7	5	2	8	5
October	1994	37	13	14	2	7	4	2	7	4
November	1994	36	13	12	5	9	6	2	7	4
December	1994	37	12	14	5	7	9	3	8	3
						_	_	_	_	_
January	1995	37	12	14	4	9	8	3	7	3
February	1995	39	14	13	2	11	7	2	5	2
March	1995	40	14	12	2	11	5	2	4	2
April	1995	42	13	9	1	8	7	3	5	2
May	1995	41	15	9	3	7	8	3	4	3
June	1995	34	16	9	2	8	10	4	6	6
July	1995	31	17 15	13	2	8	10	3	6	6
August	1995	34	15 15	15 17	1 1	8 8	9 6	3 2	9 7	6
September October	1995 1995	39 41	14	12	0	8	6	2	7 7	3 3
November	1995	42	13	9	0	o 7	7	2	7	2
December	1995	42 45	11	6	0	5	9	3	8	2
December	1990	43		O	O	3	9	3	O	2
January	1996	46	12	11	0	5	10	3	8	2
February	1996	45	12	12	0	7	8	4	9	3
March	1996	44	13	15	0	8	6	4	7	5
April	1996	42	12	14	1	9	4	4	7	5
May	1996	38	15	13	2	7	6	4	4	5
June	1996	36	13	11	2	9	6	3	5	4
July	1996	35	12	11	2	10	8	4	5	4
August	1996	39	9	13	1	9	7	2	6	2
September	1996	38	9	14	2	8	8	2	4	2
October	1996	40	12	13	2	6	6	2	5	3
November	1996	40	14	14	1	9	7	3	6	4
December	1996	47	12	13	0	10	7	2	5	4
January	1997	45	10	10	0	11	7	2	6	3
February	1997	48	8	8	0	10	6	3	8	3
March	1997	40	8	9	1	14	5	4	9	2
April	1997	37	10	8	2	14	6	4	6	1
May	1997	31	12	10	3	15	5	3	3	1
June	1997	33	13	9	3	12	5	2	2	1
July	1997	33	13	12	1	11	5	2	2	1
August	1997	33	12	10	0	11	5	3	2	1
September	1997	32	11	12	0	12	5	2	2	1
October	1997	32	9	12	0	16	4	2	2	2
November	1997	32	9	12	1	16	4	1	1	2
December	1997	33	9	8	1	14	2	2	1	1
January	1998	41	7	9	0	9	4	2	1	1
February March	1998	47	6	11 12	0	8	4	1	2	0
March	1998	43	6	13	0	9	5	0	4	0

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

			GO	OD TIME TO	O BUY		BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain	
Date of S	urvev	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	<u>Prosperity</u>	High	Credit Tight	To Buy	<u>Future</u>	
Date of S	<u>uivey</u>	Available	DOWII	CIEUIL LASY	Mising Nates	<u>i iospenty</u>	<u>i iigii</u>	Credit right	TO Duy	<u>r uture</u>	
April	1998	37	8	12	1	14	4	1	4	0	
May	1998	31	9	9	1	15	4	2	3	0	
June	1998	31	9	8	1	15	3	2	2	0	
July	1998	31	8	9	0	15	3	2	1	0	
August	1998	30	6	11	0	14	4	2	2	1	
September	1998	29	8	12	0	13	5	2	1	2	
October	1998	30	9	13	0	10	5	2	2	3	
November	1998	34	10	15	0	10	6	2	2	3	
December	1998	38	8	18	Ö	10	5	3	2	3	
Beceniber	1000	00	O	10	Ü	10	Ü	Ü	_	Ü	
January	1999	38	9	19	0	11	4	2	2	2	
February	1999	36	7	16	0	13	3	3	2	2	
March	1999	34	7	14	0	15	2	2	2	2	
April	1999	31	7	15	0	16	2	2	3	2	
May	1999	32	8	19	0	19	1	1	3	_ 1	
June	1999	33	7	20	0	17	2	1	2	1	
July	1999	34	7	17	0	15	2	1	1	1	
August	1999	34	7	14	0	13	4	1	1	1	
September	1999	32	7	11	2	15	3	2	2	1	
October	1999	35	6	10	2	16	3	1	2	1	
November	1999	37	7	10	2	16	2	1	2	1	
December	1999	43	5	12	1	15	3	0	1	1	
January	2000	45	5	12	1	12	2	0	1	1	
February	2000	45	5	11	1	14	3	2	1	0	
March	2000	38	9	10	1	15	3	3	1	1	
			9 11					3 4	1	1	
April	2000	36		10	1	16	5				
May	2000	35	12	8	2	18	4	3	1	2	
June	2000	36	10	8	1	21	4	2	1	2	
July	2000	34	8	8	1	23	5	3	1	2	
August	2000	34	7	10	1	19	5	3	1	2	
September	2000	34	7	9	1	19	5	3	0	2	
October	2000	32	9	9	1	20	3	2	2	2	
November	2000	29	11	10	1	22	3	1	2	2	
December	2000	33	11	10	1	19	3	2	1	1	
January	2001	36	10	9	1	14	3	1	2	2	
February	2001	37	6	9	0	10	4	2	4	4	
March		30		-	-		-		-	7	
	2001	27	8	9 11	0	8 7	3	3	7	7	
April	2001		6		0		4	5	8		
May	2001	26	7	11	0	7	4	4	6	7	
June	2001	28	4	12	0	8	6	4	5	7	
July	2001	30	7	12	0	6	7	3	5	7	
August	2001	34	5	11	0	8	8	3	8	6	
September	2001	35	5	10	0	8	7	3	7	10	
October	2001	33	3	13	0	7	7	2	7	14	
November	2001	29	3	19	0	4	6	2	6	17	
December	2001	32	3	21	0	2	7	3	9	12	
January	2002	34	4	20	0	2	5	4	10	12	
February	2002	38	3	20 17	0	2	5	5	10	11	
March	2002	38	2	17		3		5 5	8	13	
	2002	35	3	17	0 0	3 4	5 5	5 4	o 7	10	
April	2002	35	3	17	U	4	5	4	1	10	

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

			GO	OD TIME TO		BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't	
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
Date of S	LITVAV	Available	<u>Down</u>	Credit Easy	Rising Rates	Prosperity	<u>High</u>	Credit Tight	To Buy	Future
Date of S	<u>urvey</u>	Available	DOWII	<u>Oreuit Lasy</u>	INISHING INDICES	<u>i iospenty</u>	<u>i iigii</u>	Credit right	TO Duy	<u>i uture</u>
May	2002	34	4	17	0	5	4	3	8	9
June	2002	34	6	15	0	4	2	3	7	7
July	2002	33	4	17	0	4	2	3	6	7
August	2002	33	5	18	0	5	3	4	7	7
September	2002	29	4	22	0	5	5	4	9	9
October	2002	33	3	24	0	4	6	5	10	10
November	2002	31	2	22	0	3	7	4	8	12
December	2002	36	2	21	0	3	6	4	8	11
January	2003	35	4	18	0	4	5	2	8	11
February	2003	35	4	21	0	5	3	2	8	12
March	2003	29	4	22	0	4	2	3	9	15
April	2003	26	3	23	0	3	5	4	8	16
May	2003	25	2	23	0	4	4	5	8	14
June	2003	31	3	22	1	5	5	5	7	11
July	2003	35	3	23	1	5	3	4	7	9
August	2003	37	5	23	1	3	5	3	10	6
September	2003	34	3	25	1	4	6	1	11	5
October	2003	31	5	23	1	4	6	2	11	5
November	2003	32	6	23	0	5	5	2	10	5
December	2003	33	9	21	0	4	4	3	8	7
January	2004	37	9	21	0	6	3	3	6	5
February	2004	39	9	20	0	6	4	3	5	5
March	2004	39	7	20	0	6	4	2	6	5
April	2004	36	8	18	0	6	5	2	7	5
May	2004	31	8	24	1	7	6	2	6	6
June	2004	30	9	25	2	6	6	3	5	6
July	2004	29	9	30	2	6	5	4	5	6
August	2004	31	9	23	2	6	4	3	6	5
September	2004	32	9	26	1	7	5	4	6	3
October	2004	32	9	23	2	7	3	4	6	3
November	2004	31	9	24	2	7	4	7	6	4
December	2004	33	11	19	2	7	5	6	5	3
January	2005	36	11	20	2	7	6	6	4	4
February	2005	36	11	19	2	8	5	3	2	2
March	2005	35	13	19	1	9	5	4	3	3
April	2005	32	14	17	1	7	6	4	5	2
May	2005	31	17	14	2	8	6	5	6	2
June	2005	32	16	15	2	6	4	5	6	2
July	2005	35	15	16	2	8	3	4	2	1
August	2005	36	14	17	1	6	3	2	2	1
September	2005	33	13	15	1	7	5	2	3	2
October	2005	30	13	13	1	5	6	3	6	4
November	2005	27	14	12	1	5	8	5	7	5
December	2005	34	14	13	2	5	6	5	6	4
January	2006	39	12	11	1	6	5	4	4	3
February	2006	46	10	11	2	7	2	4	2	3
March	2006	41	11	9	1	7	3	4	2	4
April	2006	37	13	8	2	8	4	5	2	5
May	2006	31	14	9	2	7	7	4	2	3

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

Prices Low; Prices Interest Borrow in Interest Can' Good Buys Won't Come Rate Low Advance Times Good; Prices Rates High; Afford	Uncertain
Good Buys Won't Come Rate Low Advance Times Good; Prices Rates High; Afford	Uncertain
· · · · · · · · · · · · · · · · · · ·	
<u>Date of Survey</u> <u>Available</u> <u>Down</u> <u>Credit Easy</u> <u>Rising Rates</u> <u>Prosperity</u> <u>High</u> <u>Credit Tight</u> <u>To Bu</u>	
Date of Survey Available Down Great Easy Kishing Rates Prosperity High Great right 10 bu	<u>r ataro</u>
June 2006 31 14 10 2 9 7 4 2	3
July 2006 33 12 11 2 8 6 4 2	2
August 2006 38 12 11 1 6 3 5 3	3
September 2006 37 11 10 2 5 4 4 5	3
October 2006 36 11 10 1 4 5 4 5	3
November 2006 40 8 10 1 4 7 3 6	3
December 2006 44 9 10 2 4 5 2 5	3
January 2007 45 8 10 2 4 5 3 4	2
February 2007 41 11 11 2 5 4 3 4	3
March 2007 40 12 11 1 6 6 5 5	3
April 2007 37 13 13 0 7 8 3 5	3
May 2007 35 13 12 0 6 8 3 6	2
June 2007 32 12 12 0 6 9 2 7	4
July 2007 31 10 9 0 7 8 3 6	4
August 2007 29 8 9 0 8 7 5 7	6
September 2007 30 8 8 0 7 5 4 8	5
October 2007 31 11 8 0 6 5 4 9	6
November 2007 30 12 9 0 5 5 5 9	8
December 2007 32 11 9 0 4 6 6 9	10
January 2008 33 8 8 0 3 5 7 12	12
February 2008 36 7 9 0 3 4 6 13	12
March 2008 32 7 8 0 2 6 7 17	12
April 2008 29 7 9 0 2 8 7 17	16
May 2008 27 7 6 0 3 7 6 17	16
June 2008 27 8 7 0 3 7 4 18	19
July 2008 27 8 8 0 2 6 4 21	16
August 2008 26 7 6 0 2 8 7 24	15
September 2008 27 5 4 0 1 8 8 23	15
October 2008 30 3 2 0 1 10 9 23	17
November 2008 31 2 2 0 1 13 8 22	21
December 2008 38 1 3 0 1 10 9 22	20
January 2009 40 2 3 0 1 9 8 22	21
February 2009 39 2 4 0 0 7 8 20	23
March 2009 33 2 4 0 1 8 7 21	25
April 2009 36 2 5 0 0 6 7 20	24
May 2009 43 3 4 0 1 3 6 19	19
June 2009 46 3 3 0 0 3 7 18	15
July 2009 44 3 3 0 0 4 7 17	16
August 2009 41 2 3 0 0 6 7 18	20
September 2009 40 3 4 0 2 6 7 16	24
October 2009 43 3 4 0 2 7 6 17	23
November 2009 46 2 5 0 2 6 4 19	19
December 2009 48 2 8 0 1 6 4 19	18
January 2010 45 3 8 0 1 4 2 16	18
February 2010 46 4 10 0 2 4 4 14	17
March 2010 47 5 7 0 2 2 5 16	14
April 2010 47 5 7 0 2 4 7 17	14
May 2010 42 7 5 0 2 4 5 19	14
June 2010 41 5 5 0 2 4 3 18	14

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

			GO		BAD TIME TO BUY					
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't	
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
D-44 0		,				•		-		
Date of S	<u>urvey</u>	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	<u>Prosperity</u>	<u>High</u>	Credit Tight	To Buy	<u>Future</u>
July	2010	45	5	4	0	2	4	2	16	12
August	2010	48	3	4	0	1	4	4	14	13
September		47	3	4	0	1	4	5	16	16
October	2010	42	2	4	0	0	3	8	20	18
November	2010	45	3	5	0	0	4	7	19	17
December	2010	48	4	5	0	0	6	9	18	14
January	2011	52	5	6	0	2	8	7	15	11
February	2011	49	6	6	0	2	6	8	16	11
March	2011	45	7	6	Ö	2	5	9	16	11
April	2011	42	10	6	0	2	6	7	15	11
May	2011	42	10	5	0	2	8	6	14	11
June	2011	40	10	5	0	3	8	3	15	10
July	2011	41	8	4	0	3	7	4	21	10
August	2011	38	6	6	0	3	7	4	22	13
September	2011	37	5	7	0	1	7	4	23	15
October	2011	35	5	10	0	1	5	5	22	16
November	2011	40	6	10	0	1	3	5	20	15
December	2011	43	6	11	0	2	4	5	21	13
lanuani	2012	40	6	0	0	0	7	4	16	13
January February		49	6	9 7	0	2	7	4	16 17	
March	2012 2012	43 40	6 7	7 7	0 0	4	10 9	5 6	16	13 17
	2012	35	10	, 5	0	4 3	9	6	20	17
April May	2012	38	10	8	0	2	8	5	20 17	18
June	2012	36	8	7	0	3	9	6	17	18
July	2012	37	6	9	0	3	8	8	15	15
August	2012	39	5	8	0	3	7	7	18	15
September	2012	41	8	9	0	3	5	4	17	14
October	2012	39	11	8	1	3	6	3	17	14
November	2012	38	12	7	1	4	6	4	12	14
December	2012	43	11	10	0	4	6	6	12	12
January	2013	44	8	9	0	4	6	6	12	13
February	2013	41	9	9	0	4	6	5	14	11
March	2013	35	11	5	0	6	8	3	15	11
April	2013	33	13	7	0	7	7	3	14	10
May	2013	36	12	, 7	0	6	8	4	12	11
June	2013	35	13	10	Ö	7	7	3	11	11
July	2013	36	14	9	0	9	6	3	9	10
August	2013	30	14	9	1	10	9	3	8	8
September	2013	30	13	9	1	9	9	3	7	7
October	2013	27	11	10	1	8	8	3	10	10
November	2013	32	9	10	0	8	5	3	10	12
December	2013	34	9	10	0	8	5	4	10	12
January	2014	34	10	8	0	10	4	5	8	10
February	2014	36	12	9	0	9	5	3 4	7	10
March	2014	35	11	9	0	9	5	4	8	10
April	2014	33	10	9	0	8	7	2	9	9
May	2014	28	10	8	1	11	8	3	10	8
June	2014	27	10	6	1	11	9	3	11	9
July	2014	31	9	7	1	13	7	5	11	10
•			-			-		•		-

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

			GO	OD TIME TO	O BUY		BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't		
		Good Buys	Won't Come	Rate Low	Advance	Times Good:	Prices	Rates High;	Afford	Uncertain	
Date of S	urvev	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	Prosperity	<u>High</u>	Credit Tight	To Buy	Future	
Date of O	<u>urvey</u>	/ Wallable	DOWII	Oldait Lasy	rtioning rtates	<u>i rospenty</u>	<u>i iigii</u>	Orcalt right	10 Duy	<u>r atarc</u>	
August	2014	33	11	9	1	10	7	6	9	10	
September	2014	36	11	10	0	10	7	4	7	12	
October	2014	38	9	11	0	7	8	4	7	10	
November	2014	39	8	10	0	8	9	2	7	10	
December	2014	43	7	12	0	10	8	2	8	7	
January	2015	43	9	12	1	13	8	2	6	6	
February	2015	45	10	13	1	16	6	2	7	5	
March	2015	37	12	13	1	19	5	3	6	7	
April	2015	34	13	14	1	18	5	2	7	7	
May	2015	32	12	12	1	16	7	3	7	8	
June	2015	32	10	11	1	14	8	2	8	8	
July	2015	30	11	8	1	15	8	3	7	10	
August	2015	30	12	9	1	17	7	2	7	8	
September	2015	28	12	8	2	17	7	2	7	6	
October	2015	31	12	10	2	16	7	3	6	4	
November	2015	36	11	12	3	15	7	2	4	4	
December	2015	43	11	14	3	15	5	2	3	5	
January	2016	45	9	14	2	15	4	2	5	5	
February	2016	40	8	15	1	16	6	2	5	5	
March	2016	33	9	16	1	14	7	3	5	4	
April	2016	31	10	16	1	15	7	3	5	4	
May	2016	33	10	16	1	13	6	3	6	4	
June	2016	37	12	14	1	13	6	2	5	5	
July	2016	40	13	13	1	13	6	1	5	5	
August	2016	38	13	12	1	12	6	2	4	6	
September	2016	36	13	13	0	11	5	2	3	6	
October	2016	34	11	15	1	9	7	3	4	5	
November	2016	34	13	15	1	10	7	4	4	4	
December	2016	35	10	15	1	12	7	4	5	5	
January	2017	39	11	12	2	14	6	3	4	8	
February	2017	40	12	10	2	14	6	2	4	8	
March	2017	37	16	9	2	16	7	2	3	8	
April	2017	34	17	8	2	15	8	1	4	5	
May	2017	35	16	7	2	17	8	3	3	6	
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February	2018	37	12	8	1	19	2	3	2	6	
March	2018	33	16	7	1	19	3	2	2	5	
April	2018	33	20	7	2	18	5	2	2	3	
May	2018	28	19	8	2	17	9	3	2	3	
June	2018	29	16	8	2	17	11	3	5	3	
July	2018	28	14	8	2	18	10	4	4	4	
August	2018	29	18	7	2	16	9	3	6	3	

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

Prices				GO	OD TIME TO		BAD TIME TO BUY				
Date of Survey			Prices Low;	Prices	Interest	Borrow in			Interest	Can't	
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SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

			GO	OD TIME TO	O BUY			BAD TIME	E TO BUY	<u> </u>
		Prices Low;	Prices	Interest	Borrow in			Interest	Can't	
		Good Buys	Won't Come	Rate Low	Advance	Times Good;	Prices	Rates High;	Afford	Uncertain
Date of	<u>Survey</u>	<u>Available</u>	<u>Down</u>	Credit Easy	Rising Rates	<u>Prosperity</u>	<u>High</u>	Credit Tight	To Buy	<u>Future</u>
October	2022	13	12	1	1	2	44	7	7	12