

# REGION WEST

## TABLE 44

### SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High	Prices	Interest	Sell in	Times	Make	Prices	Interest	Can't		
		Good Sales	Won't Go	Rate	Advance	Good	Money	Rates High;	Rates High;	Afford	Uncertain	Lose
<u>Date of Survey</u>		<u>Available</u>	<u>Up</u>	<u>Low</u>	<u>Rising Rates</u>	<u>Prosperity</u>		<u>Low</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Money</u>
January	1993	19	2	12	1	5	2	44	4	15	5	18
February	1993	14	2	13	1	6	2	44	5	19	5	20
March	1993	12	3	14	1	11	2	45	5	19	5	18
April	1993	10	4	18	0	15	2	45	5	16	5	16
May	1993	15	5	18	0	15	3	41	4	13	3	16
June	1993	15	3	16	0	11	4	43	6	14	5	16
July	1993	14	2	14	0	12	4	44	7	13	5	17
August	1993	10	3	18	0	14	3	47	7	14	7	15
September	1993	10	3	20	0	15	2	43	7	15	6	18
October	1993	12	2	21	0	14	2	42	8	16	5	18
November	1993	12	2	20	1	17	3	41	7	18	4	21
December	1993	11	1	21	1	18	4	42	5	15	3	20
January	1994	11	1	21	1	19	3	41	5	15	3	18
February	1994	11	1	21	1	17	3	44	6	12	3	15
March	1994	13	2	19	2	19	2	40	7	13	3	15
April	1994	12	3	19	3	20	3	35	5	13	2	15
May	1994	14	2	20	3	20	3	29	6	15	3	12
June	1994	15	2	18	2	20	5	28	6	16	2	11
July	1994	18	2	18	3	19	5	29	6	13	3	10
August	1994	18	3	13	3	17	4	35	7	10	3	12
September	1994	15	3	11	6	18	3	36	7	9	4	10
October	1994	11	3	11	5	15	2	40	8	11	3	11
November	1994	12	3	12	7	16	3	32	6	13	3	11
December	1994	15	3	13	5	13	2	36	6	15	4	11
January	1995	17	2	9	5	13	5	32	8	16	5	12
February	1995	15	3	9	5	16	5	32	8	14	4	12
March	1995	14	2	8	6	15	6	28	11	12	3	12
April	1995	13	2	9	4	15	5	32	11	11	3	11
May	1995	12	1	9	2	10	4	35	13	13	3	14
June	1995	13	2	10	2	13	4	34	9	14	3	17
July	1995	14	3	13	2	16	3	33	7	13	2	18
August	1995	17	3	15	3	19	3	36	3	13	2	18
September	1995	16	3	14	2	18	2	40	5	13	2	17
October	1995	17	3	14	2	16	2	35	4	12	1	17
November	1995	15	4	13	1	14	3	34	4	12	3	14
December	1995	15	3	15	0	15	3	34	3	13	3	12
January	1996	13	2	13	0	13	4	39	3	13	3	11
February	1996	14	1	14	0	14	2	36	4	11	2	14
March	1996	13	2	14	1	13	3	32	6	12	2	16
April	1996	15	1	15	1	15	4	30	6	12	1	15
May	1996	14	2	14	1	15	6	32	7	12	1	12
June	1996	16	2	13	0	16	5	32	6	10	1	15
July	1996	16	2	12	1	16	4	34	6	9	1	15
August	1996	16	1	11	1	17	3	31	8	9	1	16

**REGION WEST**  
**TABLE 44**  
**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

Date of Survey	GOOD TIME TO SELL							BAD TIME TO SELL				
	Prices High	Prices	Interest	Sell in	Times	Make	Prices	Interest	Can't	Uncertain	Lose	
	Good Sales	Won't Go	Rate	Advance	Good							Rates High;
Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money		
September 1996	16	1	10	2	15	4	31	8	10	1	10	
October 1996	17	1	9	2	13	3	30	8	10	1	11	
November 1996	17	2	10	2	13	4	31	8	8	1	13	
December 1996	17	1	10	1	14	3	29	5	8	1	14	
January 1997	15	2	10	1	14	5	29	4	8	2	14	
February 1997	15	2	9	1	14	4	30	4	12	3	11	
March 1997	14	2	10	1	16	5	31	4	13	2	10	
April 1997	15	1	10	1	20	5	33	3	11	2	7	
May 1997	16	2	10	1	21	7	31	2	9	1	6	
June 1997	15	1	9	1	21	6	31	4	9	1	5	
July 1997	15	1	8	1	21	6	27	3	8	0	4	
August 1997	13	0	10	1	24	4	29	3	5	0	4	
September 1997	15	1	11	2	23	4	26	2	3	1	5	
October 1997	17	1	11	1	23	5	23	2	3	1	5	
November 1997	19	1	9	1	21	5	17	1	4	1	5	
December 1997	18	1	8	1	19	3	19	1	4	1	5	
January 1998	14	1	12	0	16	2	18	3	5	1	4	
February 1998	14	1	15	1	14	2	22	3	4	0	4	
March 1998	14	1	19	0	16	4	17	5	5	0	4	
April 1998	15	1	16	1	16	4	16	4	4	0	4	
May 1998	16	1	16	1	16	4	12	4	4	1	4	
June 1998	16	0	17	1	18	3	13	3	3	1	5	
July 1998	22	0	21	1	18	2	11	3	3	1	4	
August 1998	23	0	23	0	22	2	11	2	4	0	4	
September 1998	23	0	20	0	21	2	10	2	3	0	4	
October 1998	20	2	20	0	23	1	14	1	5	0	4	
November 1998	23	3	18	0	18	3	14	2	3	1	4	
December 1998	22	3	18	0	17	3	14	3	4	1	4	
January 1999	20	2	18	0	14	4	13	4	3	1	4	
February 1999	17	1	22	0	16	3	14	4	4	2	3	
March 1999	18	1	22	0	20	4	14	3	4	2	3	
April 1999	19	1	20	0	22	5	16	2	4	1	2	
May 1999	22	2	18	0	23	7	13	1	2	1	3	
June 1999	21	2	19	0	21	8	15	2	1	0	2	
July 1999	25	2	20	1	20	5	12	2	1	1	2	
August 1999	25	1	17	1	19	4	15	4	1	1	1	
September 1999	31	1	17	1	16	4	10	6	2	1	1	
October 1999	30	1	16	1	17	5	9	6	2	1	2	
November 1999	27	1	18	1	18	6	7	4	4	0	1	
December 1999	21	1	13	1	23	6	10	3	3	0	2	
January 2000	20	0	11	1	24	7	9	2	3	0	2	
February 2000	23	1	8	2	24	8	8	4	2	0	2	
March 2000	25	1	9	2	23	6	7	4	3	0	0	
April 2000	26	1	9	2	22	6	10	5	4	0	1	
May 2000	30	0	11	3	22	6	9	5	5	1	1	
June 2000	30	2	10	3	20	6	8	7	4	1	1	
July 2000	32	1	9	3	17	6	7	8	4	1	1	
August 2000	31	1	7	1	16	7	9	8	3	0	1	

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**(Three Month Moving Averages)**

Date of Survey	GOOD TIME TO SELL						BAD TIME TO SELL					
	Prices High	Prices	Interest	Sell in	Times		Interest	Can't				
	Good Sales	Won't Go	Rate	Advance	Good	Make	Prices	Rates High;	Afford	Uncertain	Lose	
	Available	Up	Low	Rising Rates	Prosperity	Money	Low	Credit Tight	To Buy	Future	Money	
September 2000	32	1	8	1	17	5	11	6	4	0	1	
October 2000	32	2	8	1	18	5	10	5	6	0	1	
November 2000	32	2	9	3	17	4	8	3	7	0	1	
December 2000	28	2	7	3	15	4	9	4	9	0	1	
January 2001	26	1	8	3	14	5	9	5	7	0	1	
February 2001	20	2	12	1	13	6	9	7	8	1	3	
March 2001	21	2	18	1	12	7	8	6	8	3	3	
April 2001	19	2	21	0	12	5	12	7	10	4	3	
May 2001	20	3	21	0	9	4	14	7	9	5	2	
June 2001	22	2	21	0	7	4	17	7	9	3	1	
July 2001	25	3	18	0	5	6	17	7	6	3	1	
August 2001	28	2	16	0	6	6	22	6	5	1	2	
September 2001	23	2	17	0	5	4	25	6	6	4	2	
October 2001	19	2	18	0	5	3	25	6	9	8	4	
November 2001	11	2	17	0	5	1	27	6	14	12	3	
December 2001	11	2	18	0	4	2	27	6	17	10	2	
January 2002	10	2	20	0	5	1	32	5	16	6	1	
February 2002	14	2	19	0	6	2	30	5	14	5	1	
March 2002	15	2	19	0	8	2	28	4	12	4	1	
April 2002	18	2	20	1	7	3	22	3	13	3	1	
May 2002	16	1	22	2	5	3	19	3	15	3	1	
June 2002	17	1	20	2	5	3	17	2	13	3	1	
July 2002	20	1	19	1	5	4	16	2	13	3	2	
August 2002	22	1	19	1	7	7	16	2	10	2	4	
September 2002	23	1	21	1	7	7	17	2	11	3	4	
October 2002	18	2	21	0	8	6	17	2	13	4	4	
November 2002	20	2	20	0	8	4	16	3	15	4	1	
December 2002	19	3	21	0	8	5	13	5	14	3	1	
January 2003	20	3	24	0	7	4	15	4	11	3	2	
February 2003	22	3	25	1	7	5	15	3	10	2	2	
March 2003	21	3	27	1	7	4	16	3	9	4	2	
April 2003	23	2	23	1	6	5	18	3	10	4	1	
May 2003	24	2	26	0	5	6	16	3	13	4	1	
June 2003	26	1	24	1	6	7	15	4	13	3	1	
July 2003	26	2	25	0	6	9	13	4	12	2	2	
August 2003	26	2	23	1	7	9	15	4	8	1	2	
September 2003	26	2	25	1	5	11	13	4	8	1	2	
October 2003	25	2	27	1	7	9	13	3	7	1	3	
November 2003	24	1	29	2	6	8	12	2	10	1	2	
December 2003	25	3	24	2	8	7	13	2	10	1	2	
January 2004	26	2	23	2	9	9	13	3	11	2	1	
February 2004	28	3	22	1	9	9	16	3	10	1	2	
March 2004	29	3	26	1	8	9	14	2	8	1	1	
April 2004	32	2	24	1	8	8	14	1	6	1	1	
May 2004	35	3	24	2	9	9	8	2	4	2	2	
June 2004	35	2	20	2	11	10	9	2	4	2	2	
July 2004	33	3	23	4	10	10	11	4	4	2	2	
August 2004	30	3	25	4	10	8	13	4	5	1	1	

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**TABLE 44**  
**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2004	31	4	29	4	8	6	12	6	6	1	1
October	2004	34	4	26	3	10	6	9	4	7	1	1
November	2004	38	2	24	2	8	7	7	3	8	2	1
December	2004	34	2	19	2	11	11	9	3	7	1	0
January	2005	33	2	19	1	8	13	10	5	6	1	1
February	2005	28	3	18	2	14	13	11	5	5	0	1
March	2005	35	5	17	2	13	11	9	4	5	0	1
April	2005	35	4	14	3	15	13	10	2	6	0	0
May	2005	41	5	14	4	10	15	9	4	4	0	0
June	2005	43	3	15	4	9	16	10	3	5	0	1
July	2005	44	2	16	3	7	12	10	3	4	1	1
August	2005	46	1	13	2	10	14	9	1	3	1	1
September	2005	42	4	14	3	10	11	7	1	2	1	0
October	2005	44	7	12	3	10	14	7	1	3	1	0
November	2005	41	8	13	3	6	11	9	4	6	1	1
December	2005	39	7	11	1	7	12	11	4	6	1	1
January	2006	37	7	11	1	8	8	11	5	6	1	1
February	2006	37	7	9	3	10	11	9	2	4	1	1
March	2006	36	7	9	3	8	10	9	3	6	2	0
April	2006	32	6	11	3	7	14	10	2	7	2	0
May	2006	28	7	9	2	8	13	13	4	8	2	0
June	2006	27	7	8	3	12	12	15	4	7	2	1
July	2006	28	9	6	4	12	9	13	5	7	2	1
August	2006	29	9	10	3	11	7	16	5	6	2	2
September	2006	27	9	9	2	8	8	19	6	7	2	2
October	2006	21	9	8	2	6	8	29	7	9	2	3
November	2006	18	10	4	2	4	7	37	9	12	2	2
December	2006	17	9	2	2	3	6	42	10	12	2	3
January	2007	16	7	2	2	4	5	46	8	11	2	4
February	2007	14	5	3	1	8	6	41	4	10	1	5
March	2007	14	4	6	2	10	8	40	3	11	1	5
April	2007	13	5	7	2	11	7	41	6	12	1	4
May	2007	12	6	6	2	9	6	45	7	12	2	4
June	2007	9	7	3	1	6	4	50	7	13	3	5
July	2007	9	6	2	1	6	4	47	7	12	3	5
August	2007	8	6	2	1	5	3	48	11	14	3	4
September	2007	7	6	2	1	6	3	47	12	17	2	5
October	2007	5	4	2	1	3	3	54	15	20	2	7
November	2007	6	2	1	0	2	2	58	12	22	2	10
December	2007	4	2	2	0	0	2	61	14	22	2	12
January	2008	4	1	2	0	0	2	58	13	25	2	11
February	2008	3	1	2	0	0	2	62	13	24	2	10
March	2008	2	1	1	0	0	1	66	11	24	2	8
April	2008	2	1	1	0	0	1	67	12	24	4	9
May	2008	3	1	2	0	1	1	61	10	26	3	11
June	2008	2	1	1	0	1	1	58	10	31	5	11
July	2008	2	1	1	0	2	0	58	9	33	7	12
August	2008	1	1	1	0	1	0	64	12	31	7	15

**REGION WEST**  
**TABLE 44**  
**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2008	1	0	1	0	1	0	70	11	27	7	15
October	2008	0	1	0	0	0	0	72	14	24	7	15
November	2008	0	1	0	0	0	0	71	15	25	6	14
December	2008	0	1	0	0	0	0	69	16	27	6	16
January	2009	0	1	0	0	0	0	73	15	28	4	18
February	2009	0	0	1	0	1	0	73	13	28	5	17
March	2009	1	0	1	0	1	0	76	12	26	6	18
April	2009	0	0	1	0	1	0	74	9	22	7	19
May	2009	1	0	1	0	1	0	75	7	19	5	19
June	2009	1	0	1	0	1	0	74	7	18	5	17
July	2009	1	1	1	0	1	0	78	10	17	4	19
August	2009	1	1	0	0	0	0	78	11	20	3	22
September	2009	1	1	0	0	2	0	77	13	19	2	25
October	2009	1	0	0	0	2	0	73	10	22	3	24
November	2009	1	0	1	0	2	0	73	9	18	3	24
December	2009	1	0	1	0	1	0	76	7	19	5	23
January	2010	1	0	1	0	1	0	78	6	17	4	24
February	2010	1	1	1	0	2	0	75	8	16	4	24
March	2010	1	1	1	0	2	0	71	9	14	3	22
April	2010	1	2	1	0	2	0	69	11	14	4	20
May	2010	2	2	2	0	3	0	67	8	16	6	17
June	2010	2	3	2	0	2	0	65	8	19	5	18
July	2010	2	3	3	0	3	0	68	5	20	4	19
August	2010	1	2	2	0	2	0	71	6	20	2	21
September	2010	1	1	1	0	2	0	72	6	24	4	20
October	2010	0	1	1	0	1	0	72	7	27	6	19
November	2010	0	1	1	0	0	0	72	8	28	5	15
December	2010	0	1	1	0	0	0	72	9	24	4	17
January	2011	0	1	0	0	1	0	72	9	21	3	20
February	2011	1	0	0	0	2	0	72	8	20	4	24
March	2011	1	0	1	0	3	0	72	8	22	3	23
April	2011	1	0	1	0	3	0	69	10	23	2	22
May	2011	0	1	1	0	2	0	71	11	24	2	18
June	2011	0	1	0	0	0	0	74	12	22	1	19
July	2011	0	1	0	0	1	0	75	11	25	2	18
August	2011	0	0	0	0	1	0	75	11	23	4	23
September	2011	0	1	0	0	1	0	76	11	25	4	24
October	2011	0	1	0	0	3	1	76	11	23	3	24
November	2011	0	1	0	0	3	2	72	9	22	2	29
December	2011	1	0	0	0	3	1	72	7	22	2	26
January	2012	0	0	1	0	1	1	75	5	22	3	27
February	2012	0	1	1	0	1	0	75	6	23	3	23
March	2012	0	1	1	0	1	0	75	8	21	3	24
April	2012	1	1	1	0	2	0	76	8	17	2	27
May	2012	2	1	2	0	5	1	73	7	14	3	27
June	2012	2	0	2	0	6	1	70	6	13	3	29
July	2012	3	1	3	0	5	1	69	7	14	4	25
August	2012	2	0	4	0	5	0	73	6	17	4	21

**REGION WEST**  
**TABLE 44**  
**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2012	4	0	5	0	4	0	74	5	18	3	20
October	2012	4	1	6	0	7	1	70	5	17	2	21
November	2012	5	1	5	0	7	1	65	5	17	1	21
December	2012	5	1	5	0	8	1	63	5	17	1	22
January	2013	5	1	6	0	8	0	63	3	23	1	20
February	2013	8	1	7	0	10	1	59	3	22	2	18
March	2013	8	2	6	0	11	0	58	5	19	2	15
April	2013	13	3	8	1	12	1	53	5	11	2	17
May	2013	14	3	8	1	11	2	50	5	11	2	17
June	2013	17	2	11	1	13	3	50	4	10	2	14
July	2013	17	1	12	1	14	4	50	4	10	1	13
August	2013	17	1	12	2	18	3	48	2	9	1	11
September	2013	18	2	12	2	16	3	39	5	11	1	9
October	2013	18	2	11	2	18	3	35	5	14	3	6
November	2013	17	2	11	1	15	2	37	7	14	4	7
December	2013	18	1	12	1	15	1	38	5	13	4	10
January	2014	19	1	12	1	13	3	36	4	13	3	10
February	2014	21	0	16	2	14	3	33	3	13	3	9
March	2014	19	1	15	2	14	4	35	4	14	2	6
April	2014	20	1	14	2	14	3	36	4	14	2	9
May	2014	21	2	11	1	16	3	34	4	13	1	10
June	2014	25	2	11	1	16	3	30	3	11	1	11
July	2014	23	3	11	1	19	2	26	3	13	1	10
August	2014	24	3	13	2	22	4	23	2	13	1	8
September	2014	22	3	12	2	22	4	23	2	14	1	8
October	2014	24	3	12	2	21	5	30	3	9	2	9
November	2014	22	3	11	1	19	5	31	4	10	2	10
December	2014	22	2	11	0	20	6	30	4	9	3	9
January	2015	25	1	13	1	20	9	26	4	10	2	6
February	2015	26	2	16	2	21	8	26	3	8	2	5
March	2015	30	2	16	3	19	8	24	4	9	2	6
April	2015	28	3	17	3	21	6	26	3	9	2	7
May	2015	29	3	13	3	19	6	24	3	10	2	6
June	2015	27	3	14	2	22	7	24	2	10	2	5
July	2015	29	4	12	1	19	6	24	2	10	1	4
August	2015	31	4	14	2	19	5	23	3	10	1	5
September	2015	32	4	14	2	14	5	26	2	8	1	6
October	2015	32	3	13	3	18	6	25	2	5	1	7
November	2015	29	4	12	3	18	5	24	2	5	1	8
December	2015	28	4	13	4	21	4	22	2	6	0	8
January	2016	28	6	18	4	15	3	21	2	9	1	8
February	2016	32	5	16	4	18	4	22	3	10	1	5
March	2016	37	5	16	2	17	3	22	3	9	2	4
April	2016	33	3	14	2	22	5	21	2	8	3	3
May	2016	34	3	16	1	21	5	19	2	7	4	3
June	2016	34	3	15	1	20	6	18	2	7	3	3
July	2016	39	4	13	0	18	6	19	2	7	1	2
August	2016	36	4	12	0	18	7	20	2	7	1	4

**REGION WEST**  
**TABLE 44**  
**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

Date of Survey	GOOD TIME TO SELL						BAD TIME TO SELL					
	Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money	
September 2016	34	5	12	1	19	7	17	2	7	2	4	
October 2016	33	4	13	1	19	8	16	3	7	3	5	
November 2016	35	4	14	1	20	7	15	4	7	3	3	
December 2016	35	4	16	2	21	8	15	4	7	3	3	
January 2017	37	5	14	3	20	7	14	4	6	3	2	
February 2017	37	5	13	3	20	7	12	3	5	3	2	
March 2017	36	5	11	3	22	6	10	4	5	3	2	
April 2017	39	3	10	4	22	5	12	4	6	3	1	
May 2017	41	3	9	4	23	6	12	3	5	3	2	
June 2017	46	3	10	3	20	8	11	3	5	1	1	
July 2017	46	3	10	2	21	10	11	2	4	1	1	
August 2017	47	3	11	1	20	9	12	2	6	2	1	
September 2017	45	3	11	1	21	8	13	1	4	2	2	
October 2017	41	4	13	1	21	8	12	1	6	2	2	
November 2017	40	4	12	1	23	8	10	2	4	2	2	
December 2017	41	4	11	2	21	8	12	2	6	2	1	
January 2018	43	3	10	2	24	6	10	2	4	2	1	
February 2018	44	5	11	3	22	7	10	2	3	2	2	
March 2018	47	3	13	4	28	7	7	1	2	1	2	
April 2018	47	3	14	4	28	7	9	1	2	1	1	
May 2018	49	3	12	3	29	7	8	1	3	1	1	
June 2018	49	5	10	2	27	9	11	1	4	1	1	
July 2018	50	5	8	3	24	11	9	0	4	2	1	
August 2018	48	5	7	4	25	10	12	0	6	2	0	
September 2018	46	4	8	4	24	10	11	0	5	1	2	
October 2018	44	5	8	4	24	8	11	1	5	1	3	
November 2018	44	7	9	4	22	9	9	2	3	1	3	
December 2018	40	10	6	4	21	11	10	3	4	1	2	
January 2019	37	10	6	2	19	10	14	4	5	1	1	
February 2019	34	9	6	2	19	10	15	4	6	2	1	
March 2019	37	7	8	1	22	10	14	4	5	2	2	
April 2019	43	6	8	2	24	10	10	3	4	1	2	
May 2019	44	7	7	1	24	11	10	3	5	1	3	
June 2019	42	7	8	1	24	11	11	3	6	1	2	
July 2019	41	7	11	1	24	10	11	2	6	1	2	
August 2019	42	7	13	1	23	9	11	0	5	1	1	
September 2019	45	8	13	0	23	10	11	1	6	1	1	
October 2019	45	10	12	1	23	10	12	2	7	1	1	
November 2019	44	11	12	1	24	10	12	3	7	2	1	
December 2019	44	10	14	1	26	10	10	2	6	1	1	
January 2020	43	7	15	0	24	11	9	3	5	1	1	
February 2020	42	6	15	1	23	12	7	2	7	1	1	
March 2020	41	6	14	1	21	11	8	2	8	4	2	
April 2020	32	6	12	1	17	9	12	1	15	10	2	
May 2020	24	6	10	1	12	4	19	1	20	15	2	
June 2020	14	6	9	0	9	1	24	3	24	17	3	
July 2020	20	6	10	0	9	1	23	2	21	14	3	
August 2020	27	7	13	0	11	1	21	2	18	13	3	

**REGION WEST**  
**TABLE 44**  
**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES**  
**(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2020	32	6	13	0	14	2	19	1	16	10	2
October	2020	30	5	15	0	16	3	18	2	15	9	2
November	2020	31	4	15	0	20	3	15	2	15	6	2
December	2020	32	4	15	0	18	4	14	3	16	6	2
January	2021	35	5	14	0	17	4	15	3	17	5	2
February	2021	36	5	12	1	16	4	17	3	16	6	1
March	2021	43	5	14	1	16	3	13	2	14	6	1
April	2021	48	5	13	1	17	3	10	2	9	4	1
May	2021	54	5	12	1	15	5	8	2	8	5	0
June	2021	62	4	9	0	15	7	9	2	5	2	1
July	2021	66	3	8	0	13	8	8	1	7	3	1
August	2021	70	4	8	0	14	7	7	1	5	2	1
September	2021	66	5	8	0	15	7	6	1	6	3	1
October	2021	64	5	8	0	14	9	7	1	5	3	1
November	2021	64	4	8	0	12	12	7	0	6	3	2
December	2021	66	5	7	0	12	14	7	0	5	2	1
January	2022	67	4	6	0	12	13	6	0	5	2	0
February	2022	65	4	8	1	12	10	6	1	5	2	0
March	2022	65	3	7	2	12	7	6	1	5	2	0
April	2022	66	3	7	3	11	8	6	2	4	2	0
May	2022	65	4	4	3	11	10	5	1	4	2	1
June	2022	64	5	4	4	11	13	3	2	4	2	1
July	2022	61	9	4	3	10	14	4	2	5	2	2
August	2022	60	9	5	3	9	13	6	6	6	2	1
September	2022	55	10	4	3	9	11	8	8	12	2	1
October	2022	48	11	2	3	9	9	11	13	13	1	1
November	2022	42	11	1	2	7	8	16	15	13	2	0
December	2022	38	10	1	2	8	6	20	22	10	3	1
January	2023	37	6	2	2	8	6	20	21	13	3	1
February	2023	36	7	2	1	7	5	19	22	15	3	1
March	2023	36	8	1	2	8	7	16	19	15	2	2
April	2023	39	8	1	1	9	5	17	19	14	2	1
May	2023	40	6	1	1	10	6	19	20	14	3	1
June	2023	42	5	2	1	10	5	19	18	15	3	1
July	2023	43	4	2	1	11	8	19	16	14	4	1
August	2023	43	4	2	1	12	9	15	15	13	2	1
September	2023	39	4	2	1	10	10	15	19	12	2	1
October	2023	36	5	1	2	8	8	14	24	13	1	0
November	2023	34	4	1	2	7	8	17	25	15	1	1
December	2023	36	4	1	1	6	7	19	28	16	2	1
January	2024	35	3	2	0	6	8	19	28	13	3	1
February	2024	37	3	2	0	8	6	15	27	14	4	1
March	2024	37	3	2	0	9	8	13	23	13	3	0
April	2024	41	2	2	0	9	8	12	19	14	3	0
May	2024	41	3	1	0	8	8	12	17	12	2	0
June	2024	41	2	1	0	7	6	12	19	13	2	1
July	2024	41	2	1	0	4	6	9	22	13	1	1
August	2024	41	2	1	0	2	6	9	24	12	1	1

REGION WEST

TABLE 44

SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES  
(Three Month Moving Averages)

Date of Survey		GOOD TIME TO SELL						BAD TIME TO SELL				
		Prices High Good Sales Available	Prices Won't Go Up	Interest Rate Low	Sell in Advance Rising Rates	Times Good Prosperity	Make Money	Prices Low	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Lose Money
September	2024	39	2	1	0	3	4	7	23	12	1	0
October	2024	39	2	3	0	4	3	9	22	12	1	0
November	2024	39	2	3	0	5	3	8	22	12	2	0
December	2024	38	1	3	0	5	4	8	21	13	2	0
January	2025	37	1	2	0	6	4	7	19	13	2	0
February	2025	36	1	2	1	6	3	6	18	14	3	0
March	2025	35	2	1	1	5	3	7	18	14	4	1
April	2025	30	3	1	1	5	3	10	19	14	5	1
May	2025	28	4	1	0	6	4	10	17	13	6	1
June	2025	28	4	0	0	6	4	11	16	14	6	1
July	2025	28	3	0	0	5	5	11	16	14	6	1
August	2025	26	3	0	0	4	4	14	18	17	5	1
September	2025	25	3	1	0	3	3	13	19	18	4	0
October	2025	22	3	2	0	3	3	15	17	19	5	1
November	2025	23	4	2	0	3	3	15	15	17	5	1
December	2025	22	3	1	0	3	3	15	14	17	6	1
January	2026	25	4	2	0	3	2	14	15	17	5	1
February	2026	26	3	3	0	3	3	14	14	18	5	2