REGION WEST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	1993	34	5	62	100	72	367
February	1993	30	5	65	100	65	360
March	1993	33	3	64	100	69	348
April	1993	35	5	60	100	76	328
May	1993	41	6	53	100	87	315
June	1993	38	6	56	100	82	318
July	1993	36	7	57	100	79	321
August	1993	35	8	57	100	78	319
September	1993	35	7	57	100	78	313
October	1993	36	7	57	100	79	315
November	1993	36	5	59	100	77	320
December	1993	36	5	59	100	76	314
January	1994	36	4	60	100	76	319
February	1994	36	6	58	100	78	318
March	1994	39	5	56	100	84	318
April	1994	42	6	53	100	89	314
May	1994	45	6	49	100	96	301
June	1994	47	7	46	100	101	304
July	1994	49	6	45	100	104	322
August	1994	43	5	52	100	91	325
September	1994	42	4	54	100	88	323
October	1994	38	5	57	100	82	300
November	1994	43	5	52	100	91	311
December	1994	41	5	54	100	87	307
January	1995	42	5	53	100	89	315
February	1995	43	6	51	100	92	309
March	1995	44	9	47	100	97	315
April	1995	42	8	51	100	91	326
May	1995	36	7	57	100	79	333
June	1995	37	5	57	100	80	320
July	1995	41	5	54	100	86	316
August	1995	43	5	52	100	91	307
September	1995	39	5	55	100	84	328
October	1995	41	5	54	100	87	315
November	1995	38	5	57	100	82	321
December	1995	39	4	57	100	82	304
January	1996	34	6	60	100	74	305
February	1996	36	9	54	100	82	298
March	1996	36	9	55	100	81	299
April	1996	40	9	51	100	89	297
May	1996	43	6	51	100	91	299
June	1996	45	6	49	100	96	295
July	1996	44	5	51	100	93	302
August	1996	42	6	52	100	90	291
September	1996	42	8	51	100	91	299
October	1996	40	7	53	100	86	299
November	1996	41	7	53	100	88	311
December	1996	41	6	53	100	88	308
January	1997	42	8	50	100	92	307
February	1997	41	6	53	100	89	311

REGION WEST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1997	45	6	49	100	95	318
April	1997	47	6	47	100	99	313
May	1997	51	7	42	100	109	307
June	1997	52	6	42	100	110	294
July	1997	54	6	40	100	115	299
August	1997	55	5	40	100	115	282
September	1997	55	7	37	100	118	293
October	1997	57	6	36	100	121	289
November	1997	59	7	34	100	125	311
December	1997	57	7	36	100	121	311
January	1998	53	9	39	100	114	308
February	1998	50	8	41	100	109	289
March	1998	52	9	38	100	114	281
April	1998	56	8	35	100	121	288
May	1998	58	12	30	100	128	300
June	1998	62	11	27	100	135	323
July	1998	67	10	23	100	144	325
August	1998	70	7	23	100	148	333
September	1998	68	10	22	100	146	321
October	1998	64	11	25	100	139	311
November	1998	63	10	27	100	136	298
December	1998	61	7	33	100	128	297
January	1999	58	9	33	100	125	318
February	1999	57	11	31	100	126	326
March	1999	62	12	27	100	135	325
April	1999	66	8	26	100	139	316
May	1999	70	7	23	100	146	319
June	1999	70	9	21	100	149	307
July	1999	71	10	19	100	152	310
August	1999	67	9	24	100	144	302
September	1999	70	6	24	100	146	307
October	1999	68	6	26	100	142	311
November	1999	70	7	23	100	147	312
December	1999	66	8	26	100	140	302
January	2000	65	9	27	100	138	287
February	2000	63	7	30	100	132	279
March	2000	66	7	27	100	139	287
April	2000	66	7	27	100	140	290
May	2000	72	7	21	100	151	304
June	2000	68	7	25	100	143	296
July	2000	69	5	26	100	143	302
August	2000	65	5	30	100	135	293
September	2000	67	5	28	100	139	308
October	2000	66	7	27	100	139	308
November	2000	68	7	25	100	143	314
December	2000	64	6	30	100	134	305
January	2001	63	8	29	100	133	297
February	2001	57	10	33	100	125	291
March	2001	59	10	31	100	128	294
April	2001	54	9	37	100	117	294
May	2001	53	10	37	100	117	303
June	2001	55	11	35	100	120	308

REGION WEST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2001	56	11	33	100	123	307
August	2001	55	10	35	100	121	307
September	2001	48	10	42	100	106	302
October	2001	43	11	47	100	96	301
November	2001	34	7	58	100	76	303
December	2001	33	8	59	100	75	306
January	2002	36	9	56	100	80	306
February	2002	40	10	50	100	90	299
March	2002	44	12	44	100	101	315
April	2002	50	13	37	100	113	305
May	2002	51	15	34	100	117	306
June	2002	53	13	34	100	119	291
July	2002	54	12	35	100	119	305
August	2002	57	11	32	100	124	301
September	2002	55	12	33	100	121	306
October	2002	51	13	36	100	115	298
November	2002	50	14	36	100	114	295
December	2002	52	13	35	100	117	295
January	2003	54	12	34	100	120	304
February	2003	57	10	33	100	124	325
March	2003	58	9	33	100	124	324
April	2003	55	11	34	100	120	309
May	2003	55	10	35	100	121	280
June	2003	56	10	34	100	122	288
July	2003	60	9	31	100	129	304
August	2003	60	9	30	100	130	336
September	2003	61	11	28	100	133	312
October	2003	61	10	29	100	132	311
November	2003	63	9	28	100	135	286
December	2003	64	6	30	100	135	307
January	2004	66	5	29	100	137	308
February	2004	63	5	32	100	130	319
March	2004	68	4	28	100	140	306
April	2004	70	4	26	100	143	312
May	2004	76	3	21	100	156	286
June	2004	73	4	22	100	151	291
July	2004	73	4	23	100	151	318
August	2004	72	5	23	100	148	335
September	2004	69	6	25	100	144	337
October	2004	71	5	24	100	146	303
November	2004	68	6	26	100	142	303
December	2004	68	6	26	100	142	305
January	2005	66	8	26	100	140	322
February	2005	67	8	25	100	142	333
March	2005	70	8	22	100	147	332
April	2005	69	9	22	100	147	321
May	2005	73	7	20	100	153	313
June	2005	75	5	20	100	155	313
July	2005	76	4	20	100	156	301
August	2005	78	5	17	100	161	306
September	2005	79	6	15	100	164	301
October	2005	80	6	14	100	165	306

REGION WEST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2005	73	5	22	100	151	301
December	2005	69	5	25	100	144	307
January	2006	67	5	28	100	138	310
February	2006	71	4	25	100	146	308
March	2006	71	4	25	100	146	301
April	2006	73	3	24	100	149	298
May	2006	68	5	26	100	142	298
June	2006	66	7	27	100	139	299
July	2006	65	8	27	100	139	298
August	2006	62	8	30	100	131	285
September	2006	58	6	35	100	123	293
October	2006	48	5	47	100	101	297
November	2006	40	3	57	100	82	301
December	2006	34	4	63	100	71	286
January	2007	33	4	63	100	70	274
February	2007	35	7	58	100	77	264
March	2007	39	5	56	100	83	281
April	2007	38	4	58	100	80	291
May	2007	35	3	62	100	73	302
June	2007	28	5	67	100	61	286
July	2007	29	3	68	100	61	273
August	2007	26	3	71	100	54	288
September	2007	25	2	73	100	52	299
October	2007	17	3	80	100	37	312
November	2007	14	4	82	100	32	294
December	2007	12	3	84	100	28	277
January	2008	13	3	85	100	28	265
February	2008	12	1	87	100	25	290
March	2008	8	2	89	100	19	309
April	2008	8	3	89	100	19	323
May	2008	10	2	87	100	23	313
June	2008	9	1	90	100	20	310
July	2008	8	1	91	100	17	298
August	2008	5	1	94	100	11	309
September	2008	4	1	95	100	9	307
October	2008	4	2	94	100	10	322
November	2008	3	2	95	100	8	320
December	2008	3	2	95	100	8	323
January	2009	2	1	97	100	5	318
February	2009	2	1	96	100	6	314
March	2009	3	1	95	100	8	309
April	2009	4	1	95	100	10	308
May	2009	6	0	94	100	12	302
June	2009	5	1	94	100	11	296
July	2009	5	1	94	100	12	290
August	2009	3	2	95	100	8	293
September	2009	5	2	93	100	12	303
October	2009	5	2	93	100	12	310
November	2009	7	3	90	100	17	296
December	2009	5	2	93	100	12	278
January	2010	4	3	93	100	11	275

REGION WEST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2010	5	3	92	100	13	295
March	2010	7	3	90	100	18	308
April	2010	9	2	88	100	21	322
May	2010	10	2	88	100	22	302
June	2010	11	2	87	100	24	293
July	2010	10	3	87	100	22	281
August	2010	7	2	91	100	17	293
September	2010	5	2	93	100	12	315
October	2010	4	1	96	100	8	324
November	2010	5	1	94	100	11	328
December	2010	5	2	93	100	12	305
January	2011	6	3	91	100	14	301
February	2011	4	2	93	100	11	303
March	2011	5	2	93	100	12	332
April	2011	5	1	94	100	12	332
May	2011	5	2	94	100	11	328
June	2011	4	1	95	100	8	311
July	2011	2	1	96	100	6	306
August	2011	3	1	97	100	6	325
September	2011	3	1	96	100	7	345
October	2011	6	1	93	100	12	334
November	2011	6	1	92	100	14	309
December	2011	7	1	92	100	15	293
January	2012	5	1	95	100	10	315
February	2012	5	0	95	100	10	339
March	2012	6	1	94	100	12	341
April	2012	7	0	93	100	14	321
May	2012	9	1	90	100	19	293
June	2012	9	2	89	100	20	292
July	2012	10	3	87	100	24	308
August	2012	9	3	88	100	21	316
September	2012	11	2	87	100	24	319
October	2012	16	2	83	100	33	314
November	2012	17	3	80	100	37	310
December	2012	18	4	78	100	40	316
January	2013	16	3	80	100	36	321
February	2013	22	3	75	100	47	334
March	2013	24	3	73	100	52	327
April	2013	32	4	64	100	68	311
May	2013	33	5	62	100	71	313
June	2013	37	6	57	100	80	313
July	2013	39	4	57	100	82	307
August	2013	45	4	51	100	93	300
September	2013	49	2	49	100	100	303
October	2013	49	3	48	100	101	322
November	2013	43	4	53	100	91	328
December	2013	41	6	53	100	87	318
January	2014	42	7	51	100	92	313
February	2014	47	7	46	100	100	289
March	2014	47	6	47	100	100	299
April	2014	45	6	49	100	96	295
May	2014	47	4	49	100	98	321

REGION WEST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	2014	52	5	43	100	108	324
July	2014	53	6	41	100	112	333
August	2014	57	5	38	100	119	326
September	2014	56	4	40	100	116	320
October	2014	54	3	44	100	110	307
November	2014	49	5	46	100	103	315
December	2014	50	4	46	100	105	307
January	2015	56	4	40	100	116	334
February	2015	60	3	36	100	124	326
March	2015	63	4	33	100	129	315
April	2015	62	5	34	100	128	314
May	2015	59	6	34	100	125	316
June	2015	61	6	33	100	128	336
July	2015	60	7	33	100	127	325
August	2015	64	4	32	100	132	351
September	2015	59	5	36	100	123	360
October	2015	61	6	33	100	128	380
November	2015	57	8	35	100	123	359
December	2015	60	8	32	100	128	349
January	2016	60	7	33	100	126	313
February	2016	63	6	32	100	131	329
March	2016	66	3	31	100	134	365
April	2016	67	4	30	100	137	411
May	2016	68	3	29	100	139	412
June	2016	67	6	27	100	140	380
July	2016	68	5	27	100	141	353
August	2016	68	5	27	100	141	340
September	2016	69	4	27	100	142	360
October	2016	68	4	28	100	139	389
November	2016	68	3	29	100	139	421
December	2016	68	3	30	100	138	427
January	2017	68	4	28	100	139	430
February	2017	71	4	25	100	146	435
March	2017	72	5	23	100	149	450
April	2017	73	3	24	100	149	445
May	2017	74	4	22	100	152	435
June	2017	76	4	20	100	157	434
July	2017	78	4	18	100	160	456
August	2017	76	3	20	100	156	462
September	2017	75	3	22	100	152	464
October	2017	73	4	24	100	149	442
November	2017	73	5	21	100	152	429
December	2017	73	5	23	100	150	417
January	2018	74	5	21	100	153	418
February	2018	75	3	21	100	154	434
March	2018	82	3	16	100	166	436
April	2018	82	2	16	100	166	432
May	2018	83	3	14	100	169	422
June	2018	79	4	17	100	162	416
July	2018	82	4	15	100	167	409
August	2018	79	2	18	100	161	412
September	2018	78	4	18	100	160	422

REGION WEST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2018	75	5	20	100	155	417
November	2018	75	6	19	100	157	420
December	2018	73	6	21	100	153	411
January	2019	69	6	25	100	144	417
February	2019	66	6	28	100	138	411
March	2019	69	6	25	100	144	424
April	2019	74	5	20	100	154	437
May	2019	76	6	19	100	157	450
June	2019	75	6	19	100	155	449
July	2019	75	5	20	100	155	449
August	2019	78	4	19	100	159	443
September	2019	78	2	20	100	158	427
October	2019	76	4	20	100	156	424
November	2019	75	4	22	100	153	445
December	2019	76	4	19	100	157	466
January	2020	77	4	19	100	158	463
February	2020	78	5	16	100	162	440
March	2020	76	4	20	100	156	437
April	2020	62	3	35	100	127	436
May	2020	46	3	50	100	96	450
June	2020	35	4	61	100	74	439
July	2020	41	4	55	100	86	431
August	2020	49	3	49	100	100	419
September	2020	56	3	41	100	115	419
October	2020	57	4	39	100	118	451
November	2020	60	5	35	100	126	455
December	2020	59	4	37	100	122	460
January	2021	58	5	37	100	121	448
February	2021	58	6	36	100	122	450
March	2021	64	5	31	100	133	442
April	2021	72	2	26	100	146	456
May	2021	76	2	22	100	154	464
June	2021	79	2	19	100	161	465
July	2021	79	2	18	100	161	437
August	2021	81	3	16	100	165	414
September	2021	80	3	17	100	164	432
October	2021	81	4	15	100	166	442
November	2021	81	3	16	100	164	451
December	2021	82	3	15	100	167	424
January	2022	80	3	16	100	164	410
February	2022	80	5	15	100	165	394
March	2022	79	5	16	100	162	415
April	2022	81	4	15	100	166	431
May	2022	80	3	17	100	163	430
June	2022	80	3	17	100	162	418
July	2022	77	3	20	100	156	407
August	2022	74	3	23	100	151	403
September	2022	69	3	28	100	141	401
October	2022	64	3	33	100	131	418
November	2022	60	3	38	100	122	431
December	2022	56	3	42	100	114	433

REGION WEST
TABLE 43
SELLING CONDITIONS FOR HOUSES
(Three Month Moving Averages)

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2023	54	2	44	100	110	423
February	2023	53	4	43	100	109	416
March	2023	56	4	40	100	116	426
April	2023	57	4	40	100	117	445
May	2023	55	3	42	100	113	458
June	2023	53	5	42	100	112	449
July	2023	56	7	38	100	118	410
August	2023	58	7	35	100	123	397
September	2023	57	6	37	100	119	419
October	2023	54	5	41	100	113	420
November	2023	52	3	45	100	106	444
December	2023	48	3	49	100	100	422
January	2024	48	2	50	100	98	422
February	2024	50	2	48	100	102	391
March	2024	53	2	45	100	108	414
April	2024	54	3	43	100	111	461
May	2024	55	4	41	100	114	570
June	2024	52	4	44	100	108	621
July	2024	53	3	44	100	109	642
August	2024	52	3	46	100	106	647
September	2024	53	3	44	100	109	639
October	2024	54	3	43	100	110	651
November	2024	54	3	44	100	110	595
December	2024	53	4	44	100	109	596
January	2025	53	3	44	100	109	637
February	2025	51	4	45	100	105	666
March	2025	50	4	46	100	104	778
April	2025	45	5	49	100	96	793
May	2025	46	5	49	100	96	854
June	2025	45	5	50	100	94	786
July	2025	44	5	52	100	92	832
August	2025	41	4	55	100	86	805
September	2025	40	4	56	100	84	822
October	2025	37	6	57	100	80	781
November	2025	37	7	56	100	80	792
December	2025	36	6	58	100	79	785
January	2026	40	5	55	100	86	821
February	2026	43	4	53	100	90	858
March	2026	45	4	51	100	94	976
April	2026	43	3	54	100	89	952
May	2026	41	3	55	100	86	935
June	2026	40	3	57	100	83	875