

TABLE 43

SELLING CONDITIONS FOR HOUSES

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
Oct.-Dec. 1992	32	4	64	100	68	1008
Jan.-Mar. 1993	36	4	60	100	76	1512
Apr.-June 1993	42	7	51	100	91	1507
Jul.-Sep. 1993	42	5	53	100	89	1513
Oct.-Dec. 1993	45	7	48	100	97	1526
Jan.-Mar. 1994	48	6	46	100	102	1515
Apr.-June 1994	57	6	37	100	120	1509
Jul.-Sep. 1994	52	6	42	100	110	1541
Oct.-Dec. 1994	48	6	46	100	102	1504
Jan.-Mar. 1995	47	8	45	100	102	1510
Apr.-June 1995	50	7	43	100	107	1503
Jul.-Sep. 1995	52	5	43	100	109	1504
Oct.-Dec. 1995	46	6	48	100	98	1507
Jan.-Mar. 1996	48	6	46	100	102	1505
Apr.-June 1996	54	7	39	100	115	1500
Jul.-Sep. 1996	51	6	43	100	108	1501
Oct.-Dec. 1996	49	7	44	100	105	1502
Jan.-Mar. 1997	53	6	41	100	112	1501
Apr.-June 1997	60	7	33	100	127	1501
Jul.-Sep. 1997	60	8	32	100	128	1500
Oct.-Dec. 1997	54	10	36	100	118	1500
Jan.-Mar. 1998	62	10	28	100	134	1499
Apr.-June 1998	66	11	23	100	143	1500
Jul.-Sep. 1998	68	12	20	100	148	1508
Oct.-Dec. 1998	64	8	28	100	136	1504
Jan.-Mar. 1999	68	8	24	100	144	1497
Apr.-June 1999	70	10	20	100	150	1500
Jul.-Sep. 1999	70	8	22	100	148	1501
Oct.-Dec. 1999	60	9	31	100	129	1497
Jan.-Mar. 2000	65	9	26	100	139	1509
Apr.-June 2000	71	7	22	100	149	1503
Jul.-Sep. 2000	68	7	25	100	143	1508
Oct.-Dec. 2000	63	8	29	100	134	1500
Jan.-Mar. 2001	62	8	30	100	132	1501
Apr.-June 2001	62	9	29	100	133	1501
Jul.-Sep. 2001	58	10	32	100	126	1501
Oct.-Dec. 2001	44	9	47	100	97	1510
Jan.-Mar. 2002	49	9	42	100	107	1500
Apr.-June 2002	56	12	32	100	124	1503
Jul.-Sep. 2002	58	10	32	100	126	1502
Oct.-Dec. 2002	52	13	35	100	117	1506
Jan.-Mar. 2003	55	8	37	100	118	1506
Apr.-June 2003	58	7	35	100	123	1500
Jul.-Sep. 2003	62	8	30	100	132	1503
Oct.-Dec. 2003	64	6	30	100	134	1505
Jan.-Mar. 2004	67	5	28	100	139	1510
Apr.-June 2004	72	4	24	100	148	1514
Jul.-Sep. 2004	68	6	26	100	142	1511

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Oct.-Dec. 2004	65	7	28	100	137	1505
Jan.-Mar. 2005	67	7	26	100	141	1487
Apr.-June 2005	72	5	23	100	149	1502
Jul.-Sep. 2005	73	4	23	100	150	1524
Oct.-Dec. 2005	67	4	29	100	138	1516
Jan.-Mar. 2006	64	3	33	100	131	1496
Apr.-June 2006	59	5	36	100	123	1505
Jul.-Sep. 2006	45	6	49	100	96	1508
Oct.-Dec. 2006	32	3	65	100	67	1506
Jan.-Mar. 2007	32	5	63	100	69	1516
Apr.-June 2007	32	3	65	100	67	1510
Jul.-Sep. 2007	25	2	73	100	52	1516
Oct.-Dec. 2007	13	2	85	100	28	1503
Jan.-Mar. 2008	10	1	89	100	21	1508
Apr.-June 2008	8	2	90	100	18	1514
Jul.-Sep. 2008	7	2	91	100	16	1505
Oct.-Dec. 2008	5	1	94	100	11	1517
Jan.-Mar. 2009	4	1	95	100	9	1513
Apr.-June 2009	7	1	92	100	15	1519
Jul.-Sep. 2009	7	1	92	100	15	1515
Oct.-Dec. 2009	7	1	92	100	15	1507
Jan.-Mar. 2010	7	3	90	100	17	1510
Apr.-June 2010	10	3	87	100	23	1516
Jul.-Sep. 2010	8	2	90	100	18	1516
Oct.-Dec. 2010	6	2	92	100	14	1525
Jan.-Mar. 2011	7	1	92	100	15	1513
Apr.-June 2011	7	2	91	100	16	1508
Jul.-Sep. 2011	7	1	92	100	15	1492
Oct.-Dec. 2011	8	0	92	100	16	1500
Jan.-Mar. 2012	7	2	91	100	16	1507
Apr.-June 2012	11	1	88	100	23	1501
Jul.-Sep. 2012	13	3	84	100	29	1531
Oct.-Dec. 2012	17	2	81	100	36	1515
Jan.-Mar. 2013	24	2	74	100	50	1502
Apr.-June 2013	33	5	62	100	71	1511
Jul.-Sep. 2013	38	5	57	100	81	1513
Oct.-Dec. 2013	37	5	58	100	79	1510
Jan.-Mar. 2014	40	4	56	100	84	1515
Apr.-June 2014	45	4	51	100	94	1515
Jul.-Sep. 2014	47	4	49	100	98	1511
Oct.-Dec. 2014	45	5	50	100	95	1506
Jan.-Mar. 2015	52	4	44	100	108	1514
Apr.-June 2015	57	4	39	100	118	1509
Jul.-Sep. 2015	57	5	38	100	119	1565
Oct.-Dec. 2015	55	4	41	100	114	1519
Jan.-Mar. 2016	59	3	38	100	121	1553
Apr.-June 2016	60	4	36	100	124	1585
Jul.-Sep. 2016	64	4	32	100	132	1668
Oct.-Dec. 2016	59	4	37	100	122	1787

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
Jan.-Mar. 2017	65	5	30	100	135	1806
Apr.-June 2017	70	5	25	100	145	1817
Jul.-Sep. 2017	70	4	26	100	144	1817
Oct.-Dec. 2017	69	3	28	100	141	1814
Jan.-Mar. 2018	72	4	24	100	148	1850
Apr.-June 2018	74	4	22	100	152	1814
Jul.-Sep. 2018	74	4	22	100	152	1823
Oct.-Dec. 2018	71	4	25	100	146	1807
Jan.-Mar. 2019	67	6	27	100	140	1802
Apr.-June 2019	75	5	20	100	155	1805
Jul.-Sep. 2019	75	4	21	100	154	1804
Oct.-Dec. 2019	75	3	22	100	153	1915
Jan.-Mar. 2020	72	3	25	100	147	1933
Apr.-June 2020	32	3	65	100	67	1880
Jul.-Sep. 2020	54	3	43	100	111	1864
Oct.-Dec. 2020	60	2	38	100	122	1810
Jan.-Mar. 2021	65	2	33	100	132	1811
Apr.-June 2021	77	3	20	100	157	1815
Jul.-Sep. 2021	80	2	18	100	162	1816
Oct.-Dec. 2021	81	2	17	100	164	1809
Jan.-Mar. 2022	80	3	17	100	163	1804
Apr.-June 2022	79	3	18	100	161	1803
Jul.-Sep. 2022	69	3	28	100	141	1804
Oct.-Dec. 2022	56	3	41	100	115	1802
Jan.-Mar. 2023	55	3	42	100	113	1805
Apr.-June 2023	58	3	39	100	119	1806
Jul.-Sep. 2023	60	5	35	100	125	1807
Oct.-Dec. 2023	54	3	43	100	111	1805
Jan.-Mar. 2024	58	4	38	100	120	1805