

TABLE 37

BUYING CONDITIONS FOR VEHICLES

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a vehicle, such as a car, pickup, van, or sport utility vehicle?"

<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
Jan.-Mar. 1960	48	32	20	100	128	2972
Apr.-June 1960	41	40	19	100	122	1407
Jul.-Sep. 1960	48	30	12	100	136	621
Oct.-Dec. 1960	40	40	20	100	120	1390
Jan.-Mar. 1961	50	32	18	100	132	1981
Apr.-June 1961	43	44	13	100	130	1310
Jul.-Sep. 1961	49	34	17	100	132	540
Oct.-Dec. 1961	41	44	15	100	126	956
Jan.-Mar. 1962	51	36	13	100	138	2117
Apr.-June 1962	47	33	15	100	132	1299
Jul.-Sep. 1962	48	36	16	100	132	1317
Oct.-Dec. 1962	48	38	14	100	134	1352
Jan.-Mar. 1963	51	37	12	100	139	2036
Apr.-June 1963	48	39	13	100	135	1310
Jul.-Sep. 1963	48	40	12	100	136	1359
Oct.-Dec. 1963	47	40	13	100	134	1540
Jan.-Mar. 1964	52	36	12	100	140	1538
Apr.-June 1964	48	41	11	100	137	1479
Jul.-Sep. 1964	49	40	11	100	137	0
Oct.-Dec. 1964	49	39	12	100	138	0
Jan.-Mar. 1965	50	38	12	100	138	1349
Apr.-June 1965	54	37	10	100	145	0
Jul.-Sep. 1965	58	35	7	100	151	854
Oct.-Dec. 1965	51	39	10	100	141	1658
Jan.-Mar. 1966	51	39	10	100	141	2419
Apr.-June 1966	51					

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Apr.-June	1971	37	27	36	100	101	1392
Jul.-Sep.	1971	49	28	23	100	126	1229
Oct.-Dec.	1971	44	32	24	100	120	1268
Jan.-Mar.	1972	48	30	22	100	126	1426
Apr.-June	1972	41	35	24	100	117	1297
Jul.-Sep.	1972	45	29	26	100	119	1217
Oct.-Dec.	1972	32	41	27	100	105	999
Jan.-Mar.	1973	36	35	29	100	107	1348
Apr.-June	1973	29	34	37	100	92	1433
Jul.-Sep.	1973	27	33	40	100	87	1362
Oct.-Dec.	1973	24	29	47	100	77	1444
Jan.-Mar.	1974	25	31	44	100	81	1329
Apr.-June	1974	29	31	40	100	89	1549
Jul.-Sep.	1974	19	29	52	100	67	1421
Oct.-Dec.	1974	14	25	61	100	53	1518
Jan.-Mar.	1975	35	23	42	100	93	1374
Apr.-June	1975	31	26	43	100	88	1317
Jul.-Sep.	1975	28	29	43	100	85	1365
Oct.-Dec.	1975	32	27	41	100	91	1519
Jan.-Mar.	1976	38	30	32	100	106	1269
Apr.-June	1976	38	32	30	100	108	1548
Jul.-Sep.	1976	40	26	34	100	106	1372
Oct.-Dec.	1976	39	23	38	100	101	1254
Jan.-Mar.	1977	47	21	32	100	115	1203
Apr.-June	1977	49	20	31	100	118	1370
Jul.-Sep.	1977	47					

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Jan.-Mar. 1983	54	8	38	100	116	2087
Apr.-June 1983	65	6	29	100	136	2121
Jul.-Sep. 1983	63	8	29	100	134	2057
Oct.-Dec. 1983	58	9	33	100	125	2091
Jan.-Mar. 1984	64	11	25	100	139	2068
Apr.-June 1984	61	10	29	100	132	2075
Jul.-Sep. 1984	60	9	31	100	129	2038
Oct.-Dec. 1984	54	11	35	100	119	2120
Jan.-Mar. 1985	64	7	29	100	135	1948
Apr.-June 1985	67	6	27	100	140	1988
Jul.-Sep. 1985	68	8	24	100	144	1945
Oct.-Dec. 1985	65	8	27	100	138	1955
Jan.-Mar. 1986	73	7	20	100	153	1970
Apr.-June 1986	75	5	20	100	155	1971
Jul.-Sep. 1986	76	6	18	100	158	1977
Oct.-Dec. 1986	66	7	27	100	139	1960
Jan.-Mar. 1987	61	9	30	100	131	1964
Apr.-June 1987	66	8	26	100	140	1957
Jul.-Sep. 1987	66	10	24	100	142	1955
Oct.-Dec. 1987	60	8	32	100	128	1501
Jan.-Mar. 1988	60	11	29	100	131	1502
Apr.-June 1988	63	11	26	100	137	1504
Jul.-Sep. 1988	62	11	27	100	135	1501
Oct.-Dec. 1988	61	10	29	100	132	1509
Jan.-Mar. 1989	61	11	28	100	133	1503
Apr.-June 1989	63	9	28	100	135	1510
Jul.-Sep. 1989	62	10	28	100	134</	

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Jul.-Sep.	1994	68	8	24	100	144	1541
Oct.-Dec.	1994	64	8	28	100	136	1504
Jan.-Mar.	1995	64	7	29	100	135	1510
Apr.-June	1995	60	8	32	100	128	1503
Jul.-Sep.	1995	65	5	30	100	135	1504
Oct.-Dec.	1995	59	11	30	100	129	1507
Jan.-Mar.	1996	61	6	33	100	128	1505
Apr.-June	1996	60	10	30	100	130	1500
Jul.-Sep.	1996	65	7	28	100	137	1501
Oct.-Dec.	1996	63	8	29	100	134	1502
Jan.-Mar.	1997	64	8	28	100	136	1501
Apr.-June	1997	70	7	23	100	147	1501
Jul.-Sep.	1997	64	11	25	100	139	1500
Oct.-Dec.	1997	64	11	25	100	139	1500
Jan.-Mar.	1998	66	15	19	100	147	1499
Apr.-June	1998	67	14	19	100	148	1500
Jul.-Sep.	1998	64	16	20	100	144	1508
Oct.-Dec.	1998	70	13	17	100	153	1504
Jan.-Mar.	1999	71	12	17	100	154	1497
Apr.-June	1999	69	12	19	100	150	1500
Jul.-Sep.	1999	69	11	20	100	149	1501
Oct.-Dec.	1999	66	13	21	100	145	1497
Jan.-Mar.	2000	66	12	22	100	144	1509
Apr.-June	2000	66	12	22	100	144	1503
Jul.-Sep.	2000	67	11	22	100	145	1508
Oct.-Dec.	2000	67					

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
Jan.-Mar. 2006	65	6	29	100	136	1496
Apr.-June 2006	59	5	36	100	123	1505
Jul.-Sep. 2006	60	7	33	100	127	1508
Oct.-Dec. 2006	66	7	27	100	139	1506
Jan.-Mar. 2007	64	8	28	100	136	1516
Apr.-June 2007	59	7	34	100	125	1510
Jul.-Sep. 2007	64	5	31	100	133	1516
Oct.-Dec. 2007	57	7	36	100	121	1503
Jan.-Mar. 2008	55	7	38	100	117	1508
Apr.-June 2008	46	7	47	100	99	1514
Jul.-Sep. 2008	50	4	46	100	104	1505
Oct.-Dec. 2008	54	3	43	100	111	1517
Jan.-Mar. 2009	61	3	36	100	125	1513
Apr.-June 2009	65	4	31	100	134	1519
Jul.-Sep. 2009	64	4	32	100	132	1515
Oct.-Dec. 2009	61	4	35	100	126	1507
Jan.-Mar. 2010	61	6	33	100	128	1510
Apr.-June 2010	68	4	28	100	140	1516
Jul.-Sep. 2010	62	5	33	100	129	1516
Oct.-Dec. 2010	63	4	33	100	130	1525
Jan.-Mar. 2011	59	5	36	100	123	1513
Apr.-June 2011	58	6	36	100	122	1508
Jul.-Sep. 2011	54	4	42	100	112	1492
Oct.-Dec. 2011	57	5	38	100	119	1500
Jan.-Mar. 2012	59	5	36	100	123	1507
Apr.-June 2012	63	5	32	100	131	1501
Jul.-Sep. 2012	63	6	31	100	132	1531

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<u>Date of Survey</u>	<u>Good Time</u>	<u>Uncertain</u>	<u>Bad Time</u>	<u>Total</u>	<u>Relative</u>	<u>Cases</u>
Oct.-Dec. 2017	71	4	25	100	146	1814