TABLE 43

SELLING CONDITIONS FOR HOUSES

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
Oct.-Dec.	1992	32	4	64	100	68	1008
Jan.-Mar.	1993	36	4	60	100	76	1512
Apr.-June	1993	42	7	51	100	91	1507
Jul.-Sep.	1993	42	5	53	100	89	1513
Oct.-Dec.	1993	45	7	48	100	97	1526
Jan.-Mar.	1994	48	6	46	100	102	1515
Apr.-June	1994	57	6	37	100	120	1509
Jul.-Sep.	1994	52	6	42	100	110	1541
Oct.-Dec.	1994	48	6	46	100	102	1504
Jan.-Mar.	1995	47	8	45	100	102	1510
Apr.-June	1995	50	7	43	100	107	1503
Jul.-Sep.	1995	52	5	43	100	109	1504
Oct.-Dec.	1995	46	6	48	100	98	1507
Jan.-Mar.	1996	48	6	46	100	102	1505
Apr.-June	1996	54	7	39	100	115	1500
Jul.-Sep.	1996	51	6	43	100	108	1501
Oct.-Dec.	1996	49	7	44	100	105	1502
Jan.-Mar.	1997	53	6	41	100	112	1501
Apr.-June	1997	60	7	33	100	127	1501
Jul.-Sep.	1997	60	8	32	100	128	1500
Oct.-Dec.	1997	54	10	36	100	118	1500
Jan.-Mar.	1998	62	10	28	100	134	1499
Apr.-June	1998	66	11	23	100	143	1500
Jul.-Sep.	1998	68	12	20	100	148	1508
Oct.-Dec.	1998	64	8	28	100	136	1504
Jan.-Mar.	1999	68	8	24	100	144	1497
Apr.-June	1999	70	10	20	100	150	1500
Jul.-Sep.	1999	70	8	22	100	148	1501
Oct.-Dec.	1999	60	9	31	100	129	1497
Jan.-Mar.	2000	65	9	26	100	139	1509
Apr.-June	2000	71	7	22	100	149	1503
Jul.-Sep.	2000	68	7	25	100	143	1508
Oct.-Dec.	2000	63	8	29	100	134	1500
Jan.-Mar.	2001	62	8	30	100	132	1501
Apr.-June	2001	62	9	29	100	133	1501
Jul.-Sep.	2001	58	10	32	100	126	1501
Oct.-Dec.	2001	44	9	47	100	97	1510
Jan.-Mar.	2002	49	9	42	100	107	1500
Apr.-June	2002	56	12	32	100	124	1503
Jul.-Sep.	2002	58	10	32	100	126	1502
Oct.-Dec.	2002	52	13	35	100	117	1506
Jan.-Mar.	2003	55	8	37	100	118	1506
Apr.-June	2003	58	7	35	100	123	1500
Jul.-Sep.	2003	62	8	30	100	132	1503
Oct.-Dec.	2003	64	6	30	100	134	1505

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Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
Jan.-Mar.	2004	67	5	28	100	139	1510
Apr.-June	2004	72	4	24	100	148	1514
Jul.-Sep.	2004	68	6	26	100	142	1511
Oct.-Dec.	2004	65	7	28	100	137	1505
Jan.-Mar.	2005	67	7	26	100	141	1487
Apr.-June	2005	72	5	23	100	149	1502
Jul.-Sep.	2005	73	4	23	100	150	1524
Oct.-Dec.	2005	67	4	29	100	138	1516
Jan.-Mar.	2006	64	3	33	100	131	1496
Apr.-June	2006	59	5	36	100	123	1505
Jul.-Sep.	2006	45	6	49	100	96	1508
Oct.-Dec.	2006	32	3	65	100	67	1506
Jan.-Mar.	2007	32	5	63	100	69	1516
Apr.-June	2007	32	3	65	100	67	1510
Jul.-Sep.	2007	25	2	73	100	52	1516
Oct.-Dec.	2007	13	2	85	100	28	1503
Jan.-Mar.	2008	10	1	89	100	21	1508
Apr.-June	2008	8	2	90	100	18	1514
Jul.-Sep.	2008	7	2	91	100	16	1505
Oct.-Dec.	2008	5	1	94	100	11	1517
Jan.-Mar.	2009	4	1	95	100	9	1513
Apr.-June	2009	7	1	92	100	15	1519
Jul.-Sep.	2009	7	1	92	100	15	1515
Oct.-Dec.	2009	7	1	92	100	15	1507
Jan.-Mar.	2010	7	3	90	100	17	1510
Apr.-June	2010	10	3	87	100	23	1516
Jul.-Sep.	2010	8	2	90	100	18	1516
Oct.-Dec.	2010	6	2	92	100	14	1525
Jan.-Mar.	2011	7	1	92	100	15	1513
Apr.-June	2011	7	2	91	100	16	1508
Jul.-Sep.	2011	7	1	92	100	15	1492
Oct.-Dec.	2011	8	0	92	100	16	1500
Jan.-Mar.	2012	7	2	91	100	16	1507
Apr.-June	2012	11	1	88	100	23	1501
Jul.-Sep.	2012	13	3	84	100	29	1531
Oct.-Dec.	2012	17	2	81	100	36	1515
Jan.-Mar.	2013	24	2	74	100	50	1502
Apr.-June	2013	33	5	62	100	71	1511
Jul.-Sep.	2013	38	5	57	100	81	1513
Oct.-Dec.	2013	37	5	58	100	79	1510
Jan.-Mar.	2014	40	4	56	100	84	1515
Apr.-June	2014	45	4	51	100	94	1515
Jul.-Sep.	2014	47	4	49	100	98	1511
Oct.-Dec.	2014	45	5	50	100	95	1506
Jan.-Mar.	2015	52	4	44	100	108	1514
Apr.-June	2015	57	4	39	100	118	1509
Jul.-Sep.	2015	57	5	38	100	119	1565

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SELLING CONDITIONS FOR HOUSES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
Oct.-Dec.	2015	55	4	41	100	114	1519
Jan.-Mar.	2016	59	3	38	100	121	1553
Apr.-June	2016	60	4	36	100	124	1585
Jul.-Sep.	2016	64	4	32	100	132	1668
Oct.-Dec.	2016	59	4	37	100	122	1787
Jan.-Mar.	2017	65	5	30	100	135	1806
Apr.-June	2017	70	5	25	100	145	1817
Jul.-Sep.	2017	70	4	26	100	144	1817
Oct.-Dec.	2017	69	3	28	100	141	1814
Jan.-Mar.	2018	72	4	24	100	148	1850