

TABLE 36

## SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

Date of Survey	GOOD TIME TO BUY						BAD TIME TO BUY				
	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
	Jan.-Mar. 1960	25	19	2	0	NA	NA	12	1	2	2
Apr.-Jun. 1960	17	11	2	0	NA	NA	12	1	4	3	NA
Jul.-Sep. 1960	19	10	2	0	NA	NA	11	1	4	3	NA
Oct.-Dec. 1960	21	9	2	0	NA	NA	10	1	3	2	NA
Jan.-Mar. 1961	38	9	1	0	1	NA	12	1	6	6	NA
Apr.-Jun. 1961	23	10	1	0	2	NA	11	1	5	4	NA
Jul.-Sep. 1961	22	11	1	0	3	NA	11	1	4	3	NA
Oct.-Dec. 1961	21	11	1	0	4	NA	11	0	2	2	NA
Jan.-Mar. 1962	33	13	2	0	5	NA	9	0	2	1	NA
Apr.-Jun. 1962	23	11	2	0	5	NA	9	0	1	1	NA
Jul.-Sep. 1962	24	9	2	0	5	NA	8	1	3	2	NA
Oct.-Dec. 1962	19	9	1	0	4	NA	10	1	2	2	NA
Jan.-Mar. 1963	26	10	1	0	4	NA	7	0	2	0	NA
Apr.-Jun. 1963	17	13	1	0	4	NA	10	0	4	3	NA
Jul.-Sep. 1963	31	10	3	0	5	NA	6	0	1	1	NA
Oct.-Dec. 1963	30	11	3	0	5	NA	6	0	1	1	NA
Jan.-Mar. 1964	29	12	2	0	5	NA	6	0	1	1	NA
Apr.-Jun. 1964	27	12	1	0	5	NA	7	0	1	1	NA
Jul.-Sep. 1964	26	11	1	0	6	NA	7	0	1	1	NA
Oct.-Dec. 1964	26	11	2	0	6	NA	6	0	1	1	NA
Jan.-Mar. 1965	25	10	2	0	6	NA	6	0	1	1	NA
Apr.-Jun. 1965	23	11	2	0	7	NA	7	0	1	1	NA
Jul.-Sep. 1965	22	13	3	0	7	NA	7	0	1	1	NA
Oct.-Dec. 1965	20	14	3	0	8	NA	8	0	1	1	NA
Jan.-Mar. 1966	19	15	2	0	8	NA	10	0	1	1	NA
Apr.-Jun. 1966	18	17	2	0	7	NA	11	2	1	1	NA
Jul.-Sep. 1966	17	19	1	0	6	NA	11	4	1	1	NA
Oct.-Dec. 1966	13	12	1	0	7	NA	16	5	1	1	NA
Jan.-Mar. 1967	16	14	1	0	8	NA	18	7	3	2	NA
Apr.-Jun. 1967	21	19	2	0	9	NA	10	2	3	1	NA
Jul.-Sep. 1967	20	20	2	0	9	NA	10	2	3	1	NA
Oct.-Dec. 1967	18	20	2	0	9	NA	10	2	2	1	NA
Jan.-Mar. 1968	17	21	2	0	9	NA	10	2	2	1	NA
Apr.-Jun. 1968	15	23	2	0	9	NA	11	3	2	1	NA
Jul.-Sep. 1968	12	25	2	0	8	NA	12	4	1	1	NA
Oct.-Dec. 1968	11	20	1	0	7	NA	14	3	0	1	NA
Jan.-Mar. 1969	17	23	1	1	7	NA	12	6	1	1	NA
Apr.-Jun. 1969	15	26	3	0	6	NA	15	8	2	1	NA
Jul.-Sep. 1969	12	20	2	1	4	NA	19	13	1	2	NA
Oct.-Dec. 1969	11	20	1	1	2	NA	23	13	1	2	NA
Jan.-Mar. 1970	22	15	1	0	2	NA	23	16	2	2	NA

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<u>Date of Survey</u>	<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
	<u>Prices Low;</u> <u>Good Buys</u> <u>Available</u>	<u>Prices</u> <u>Won't Come</u> <u>Down</u>	<u>Interest</u> <u>Rate Low</u> <u>Credit Easy</u>	<u>Borrow in</u> <u>Advance</u> <u>Rising Rates</u>	<u>Times</u> <u>Good</u> <u>Prosperity</u>	<u>Supply</u> <u>Adequate</u>	<u>Prices</u> <u>High</u>	<u>Interest</u> <u>Rates High;</u> <u>Credit Tight</u>	<u>Can't</u> <u>Afford</u> <u>To Buy</u>	<u>Uncertain</u> <u>Future</u>	<u>Supply</u> <u>Inadequate</u>
Apr.-Jun. 1970	18	15	1	1	2	NA	20	16	3	2	NA
Jul.-Sep. 1970	16	17	1	1	3	NA	23	17	4	4	NA
Oct.-Dec. 1970	13	18	0	0	3	NA	26	17	5	5	NA
Jan.-Mar. 1971	24	17	2	0	2	NA	19	13	6	5	NA
Apr.-Jun. 1971	23	20	2	0	2	NA	17	10	5	4	NA
Jul.-Sep. 1971	22	23	1	0	2	NA	16	7	4	4	NA
Oct.-Dec. 1971	21	26	1	0	2	NA	14	4	3	3	NA
Jan.-Mar. 1972	27	25	2	1	2	NA	14	4	1	2	NA
Apr.-Jun. 1972	17	25	2	1	3	NA	18	5	2	2	NA
Jul.-Sep. 1972	25	29	1	1	2	NA	11	2	1	0	NA
Oct.-Dec. 1972	16	22	1	0	2	NA	13	2	1	1	NA
Jan.-Mar. 1973	16	30	1	1	2	NA	13	2	1	1	NA
Apr.-Jun. 1973	16	27	1	0	3	NA	15	2	1	1	NA
Jul.-Sep. 1973	20	26	0	0	1	NA	15	5	1	1	NA
Oct.-Dec. 1973	16	25	0	0	2	NA	17	5	2	1	NA
Jan.-Mar. 1974	18	25	0	0	1	NA	19	4	3	4	NA
Apr.-Jun. 1974	14	24	0	1	1	NA	21	5	2	2	NA
Jul.-Sep. 1974	13	20	0	1	0	NA	22	7	2	2	NA
Oct.-Dec. 1974	10	19	0	0	1	NA	26	9	4	3	NA
Jan.-Mar. 1975	18	13	0	0	0	NA	21	6	9	6	NA
Apr.-Jun. 1975	21	15	0	0	1	NA	21	5	5	5	NA
Jul.-Sep. 1975	17	23	0	0	0	NA	20	3	3	2	NA
Oct.-Dec. 1975	18	20	0	0	1	NA	18	4	4	3	NA
Jan.-Mar. 1976	21	20	1	0	2	NA	13	1	3	2	NA
Apr.-Jun. 1976	15	23	1	0	2	NA	15	3	3	1	NA
Jul.-Sep. 1976	19	27	0	0	3	NA	14	1	1	1	NA
Oct.-Dec. 1976	21	25	1	0	1	NA	17	1	4	1	NA
Jan.-Mar. 1977	23	26	1	0	3	NA	13	1	6	1	NA
Apr.-Jun. 1977	18	37	1	0	3	NA	11	1	2	1	NA
Jul.-Sep. 1977	23	36	1	0	2	NA	15	1	2	0	NA
Oct.-Dec. 1977	19	35	1	0	2	NA	16	1	3	1	NA
Jan.-Mar. 1978	20	35	1	1	3	0	14	2	5	2	0
Apr.-Jun. 1978	16	40	1	2	5	0	15	2	2	1	0
Jul.-Sep. 1978	13	44	1	2	3	0	16	3	2	1	0
Oct.-Dec. 1978	11	38	0	2	2	0	20	4	2	1	0
Jan.-Mar. 1979	16	42	0	2	2	0	17	5	4	2	0
Apr.-Jun. 1979	12	44	1	2	2	0	18	7	6	2	0
Jul.-Sep. 1979	14	40	0	2	2	1	18	9	6	4	0
Oct.-Dec. 1979	13	37	1	3	3	0	21	13	8	4	0
Jan.-Mar. 1980	18	41	1	2	2	0	19	13	7	5	0
Apr.-Jun. 1980	13	25	1	2	1	0	31	28	8	7	0
Jul.-Sep. 1980	18	26	3	2	2	0	22	16	9	6	0
Oct.-Dec. 1980	19	29	1	2	1	0	22	19	7	3	0
Jan.-Mar. 1981	23	25	1	1	1	0	21	24	8	5	0

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<u>Date of Survey</u>	<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
	<u>Prices Low; Good Buys Available</u>	<u>Prices Won't Come Down</u>	<u>Interest Rate Low Credit Easy</u>	<u>Borrow in Advance Rising Rates</u>	<u>Times Good Prosperity</u>	<u>Supply Adequate</u>	<u>Prices High</u>	<u>Interest Rates High; Credit Tight</u>	<u>Can't Afford To Buy</u>	<u>Uncertain Future</u>	<u>Supply Inadequate</u>
Apr.-Jun. 1981	19	28	0	1	1	0	22	19	8	3	0
Jul.-Sep. 1981	22	25	1	1	1	0	20	20	6	2	0
Oct.-Dec. 1981	22	22	1	1	1	0	23	20	8	4	0
Jan.-Mar. 1982	31	19	1	1	2	0	20	20	10	6	0
Apr.-Jun. 1982	29	14	1	1	1	0	22	25	14	7	0
Jul.-Sep. 1982	27	16	2	1	1	0	19	22	13	7	0
Oct.-Dec. 1982	30	12	5	1	1	0	18	16	13	8	0
Jan.-Mar. 1983	34	12	8	1	2	0	19	13	12	7	0
Apr.-Jun. 1983	36	16	12	2	4	0	14	8	9	6	0
Jul.-Sep. 1983	33	18	10	2	4	0	15	7	7	4	0
Oct.-Dec. 1983	35	16	6	2	5	0	16	6	7	3	0
Jan.-Mar. 1984	40	18	8	2	8	0	10	5	5	3	0
Apr.-Jun. 1984	31	19	7	5	8	0	11	5	4	2	0
Jul.-Sep. 1984	34	21	6	3	7	0	10	7	4	2	0
Oct.-Dec. 1984	30	18	8	3	8	0	13	7	5	2	0
Jan.-Mar. 1985	41	18	9	2	6	0	10	5	5	2	0
Apr.-Jun. 1985	37	19	10	3	7	0	10	4	5	2	0
Jul.-Sep. 1985	38	17	13	1	6	1	12	4	5	1	0
Oct.-Dec. 1985	37	15	12	1	6	1	13	4	5	2	0
Jan.-Mar. 1986	39	14	19	1	7	0	7	3	5	2	0
Apr.-Jun. 1986	34	13	29	1	9	0	7	3	5	2	0
Jul.-Sep. 1986	37	12	26	1	9	0	8	3	5	2	0
Oct.-Dec. 1986	32	14	21	2	5	0	8	2	5	2	0
Jan.-Mar. 1987	35	14	20	1	6	0	7	4	6	2	0
Apr.-Jun. 1987	33	21	15	3	6	0	7	3	3	2	0
Jul.-Sep. 1987	37	19	12	3	6	0	9	4	3	1	0
Oct.-Dec. 1987	32	18	9	3	5	0	9	6	5	6	0
Jan.-Mar. 1988	35	15	8	2	7	0	6	4	6	4	0
Apr.-Jun. 1988	31	20	8	3	8	0	7	3	4	2	0
Jul.-Sep. 1988	34	21	7	5	8	1	8	3	3	3	0
Oct.-Dec. 1988	33	20	6	4	7	0	10	4	3	2	0
Jan.-Mar. 1989	34	20	5	5	7	0	8	4	4	2	0
Apr.-Jun. 1989	29	22	5	5	7	0	8	6	4	3	0
Jul.-Sep. 1989	33	19	6	2	5	0	9	3	3	3	0
Oct.-Dec. 1989	33	17	5	2	4	0	12	3	5	2	0
Jan.-Mar. 1990	39	17	6	2	5	0	8	3	4	2	0
Apr.-Jun. 1990	33	21	5	2	4	0	9	3	4	2	0
Jul.-Sep. 1990	31	22	4	2	3	0	11	3	5	6	0
Oct.-Dec. 1990	28	19	2	1	2	0	13	5	9	14	0
Jan.-Mar. 1991	33	12	4	1	2	0	9	6	12	14	0
Apr.-Jun. 1991	35	14	8	1	2	0	9	5	12	10	0
Jul.-Sep. 1991	38	13	7	0	3	0	9	5	11	9	0
Oct.-Dec. 1991	35	12	8	1	2	0	10	5	13	17	0
Jan.-Mar. 1992	37	7	13	0	2	0	8	5	14	20	0

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<u>Date of Survey</u>	<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
	<u>Prices Low; Good Buys Available</u>	<u>Prices Won't Come Down</u>	<u>Interest Rate Low Credit Easy</u>	<u>Borrow in Advance Rising Rates</u>	<u>Times Good Prosperity</u>	<u>Supply Adequate</u>	<u>Prices High</u>	<u>Interest Rates High; Credit Tight</u>	<u>Can't Afford To Buy</u>	<u>Uncertain Future</u>	<u>Supply Inadequate</u>
Apr.-Jun. 1992	36	10	15	1	2	0	7	3	11	12	0
Jul.-Sep. 1992	36	10	14	0	3	0	9	5	13	15	0
Oct.-Dec. 1992	36	9	14	1	4	0	7	3	13	12	0
Jan.-Mar. 1993	40	9	14	1	5	0	7	3	10	9	0
Apr.-Jun. 1993	36	12	17	1	6	0	7	2	8	9	0
Jul.-Sep. 1993	34	12	20	0	6	0	6	3	9	12	0
Oct.-Dec. 1993	35	12	22	0	5	0	8	2	8	7	0
Jan.-Mar. 1994	38	10	23	1	10	0	6	2	6	5	0
Apr.-Jun. 1994	33	12	19	3	10	0	7	2	4	4	0
Jul.-Sep. 1994	35	13	16	2	10	1	6	3	5	3	0
Oct.-Dec. 1994	36	14	13	4	10	0	7	3	5	3	0
Jan.-Mar. 1995	39	14	12	3	11	0	5	4	4	2	0
Apr.-Jun. 1995	36	12	10	2	11	1	8	4	4	4	0
Jul.-Sep. 1995	40	12	15	1	9	0	7	3	4	3	0
Oct.-Dec. 1995	39	11	13	1	7	0	7	2	6	3	0
Jan.-Mar. 1996	42	11	16	1	8	0	6	3	6	4	0
Apr.-Jun. 1996	36	12	12	1	9	0	7	3	5	3	0
Jul.-Sep. 1996	38	13	13	2	8	0	8	3	4	2	0
Oct.-Dec. 1996	41	10	13	1	9	0	9	3	5	2	0
Jan.-Mar. 1997	41	10	11	1	14	0	6	2	6	2	0
Apr.-Jun. 1997	34	11	12	2	14	0	4	3	2	1	0
Jul.-Sep. 1997	35	11	13	1	13	0	4	1	2	1	0
Oct.-Dec. 1997	37	9	11	0	10	0	4	2	1	1	0
Jan.-Mar. 1998	40	7	16	0	12	0	4	1	2	1	0
Apr.-Jun. 1998	33	8	13	0	15	0	3	1	1	0	0
Jul.-Sep. 1998	30	7	16	0	15	0	4	2	1	2	0
Oct.-Dec. 1998	35	8	22	0	13	0	4	2	1	2	0
Jan.-Mar. 1999	37	7	19	0	18	0	3	1	2	1	0
Apr.-Jun. 1999	33	8	17	0	19	1	3	1	1	0	0
Jul.-Sep. 1999	31	7	14	1	19	1	4	2	1	1	0
Oct.-Dec. 1999	37	9	12	1	16	1	4	1	2	1	0
Jan.-Mar. 2000	36	9	11	1	18	0	4	3	1	1	0
Apr.-Jun. 2000	34	10	10	2	19	0	4	2	1	1	0
Jul.-Sep. 2000	33	9	10	1	18	1	5	3	1	1	0
Oct.-Dec. 2000	36	10	9	1	17	0	3	2	2	2	0
Jan.-Mar. 2001	32	7	12	0	9	1	4	3	5	7	0
Apr.-Jun. 2001	29	6	12	0	8	0	5	2	7	6	0
Jul.-Sep. 2001	32	5	13	0	8	0	5	3	7	9	0
Oct.-Dec. 2001	35	3	22	0	2	0	4	2	7	14	0
Jan.-Mar. 2002	38	3	20	0	5	0	3	2	9	9	0
Apr.-Jun. 2002	33	6	18	0	6	0	2	2	6	7	0
Jul.-Sep. 2002	34	4	21	0	4	0	4	3	8	8	0
Oct.-Dec. 2002	34	4	23	0	4	0	4	4	9	9	0
Jan.-Mar. 2003	33	4	23	0	3	0	4	3	8	13	0

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	<u>Prices Low; Good Buys Available</u>	<u>Prices Won't Come Down</u>	<u>Interest Rate Low Credit Easy</u>	<u>Borrow in Advance Rising Rates</u>	<u>Times Good Prosperity</u>	<u>Supply Adequate</u>	<u>Prices High</u>	<u>Interest Rates High; Credit Tight</u>	<u>Can't Afford To Buy</u>	<u>Uncertain Future</u>	<u>Supply Inadequate</u>
Apr.-Jun. 2003	31	4	23	0	4	0	4	4	8	9	0
Jul.-Sep. 2003	32	5	25	1	5	0	5	2	9	5	0
Oct.-Dec. 2003	34	6	23	0	5	0	4	3	8	6	0
Jan.-Mar. 2004	35	6	25	1	6	0	3	2	6	4	0
Apr.-Jun. 2004	29	9	27	2	8	0	4	3	5	6	0
Jul.-Sep. 2004	30	7	24	1	7	0	5	4	5	5	0
Oct.-Dec. 2004	35	10	21	1	8	1	4	3	4	4	0
Jan.-Mar. 2005	35	11	20	2	8	0	5	3	3	3	0
Apr.-Jun. 2005	32	13	17	2	6	0	5	3	4	2	0
Jul.-Sep. 2005	33	13	16	1	6	0	6	2	4	2	0
Oct.-Dec. 2005	33	12	14	2	5	1	7	3	7	4	0
Jan.-Mar. 2006	37	11	12	1	7	0	5	3	5	3	0
Apr.-Jun. 2006	30	14	10	2	7	0	7	3	5	4	0
Jul.-Sep. 2006	31	11	11	2	6	1	6	4	6	3	0
Oct.-Dec. 2006	43	7	9	1	7	0	6	3	6	3	0
Jan.-Mar. 2007	39	9	12	1	6	0	5	3	5	4	0
Apr.-Jun. 2007	36	10	12	0	6	0	7	3	8	3	0
Jul.-Sep. 2007	32	7	11	1	5	1	6	4	9	4	0
Oct.-Dec. 2007	37	7	9	0	3	1	7	5	10	7	0
Jan.-Mar. 2008	34	6	8	0	3	0	6	4	15	10	0
Apr.-Jun. 2008	27	7	6	0	2	0	11	4	21	15	0
Jul.-Sep. 2008	31	6	5	0	2	0	7	5	22	14	0
Oct.-Dec. 2008	35	2	4	0	1	0	8	9	22	21	0
Jan.-Mar. 2009	38	2	5	0	1	0	7	7	18	24	0
Apr.-Jun. 2009	44	3	5	0	0	0	6	5	19	18	0
Jul.-Sep. 2009	42	3	6	0	1	0	5	6	17	20	0
Oct.-Dec. 2009	47	4	7	0	1	0	6	5	18	17	0
Jan.-Mar. 2010	47	4	7	0	1	0	4	5	16	13	0
Apr.-Jun. 2010	41	4	6	0	2	0	5	3	16	13	0
Jul.-Sep. 2010	43	3	6	0	1	0	6	4	18	16	0
Oct.-Dec. 2010	47	4	8	0	1	0	5	5	17	13	0
Jan.-Mar. 2011	44	7	7	0	2	0	6	4	17	12	0
Apr.-Jun. 2011	40	7	6	0	3	0	8	3	16	11	0
Jul.-Sep. 2011	38	5	7	0	1	0	7	6	22	14	0
Oct.-Dec. 2011	42	5	9	0	1	0	7	5	21	14	0
Jan.-Mar. 2012	41	6	7	0	3	0	8	5	17	13	0
Apr.-Jun. 2012	38	6	9	0	4	0	7	5	17	13	0
Jul.-Sep. 2012	41	7	9	0	3	0	6	4	14	12	0
Oct.-Dec. 2012	40	7	10	0	5	0	6	4	14	12	0
Jan.-Mar. 2013	38	9	9	0	5	0	7	4	15	10	0
Apr.-Jun. 2013	37	9	12	0	8	0	7	3	12	8	0
Jul.-Sep. 2013	35	10	11	1	8	0	7	4	9	10	0
Oct.-Dec. 2013	38	10	10	0	7	0	6	4	9	10	0
Jan.-Mar. 2014	37	10	11	0	8	0	7	3	9	8	0

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		<u>Prices Low; Good Buys Available</u>	<u>Prices Won't Come Down</u>	<u>Interest Rate Low Credit Easy</u>	<u>Borrow in Advance Rising Rates</u>	<u>Times Good Prosperity</u>	<u>Supply Adequate</u>	<u>Prices High</u>	<u>Interest Rates High; Credit Tight</u>	<u>Can't Afford To Buy</u>	<u>Uncertain Future</u>	<u>Supply Inadequate</u>
Apr.-Jun. 2014	2014	31	10	10	0	10	0	8	3	11	8	0
Jul.-Sep. 2014	2014	35	11	10	1	10	0	8	3	9	7	0
Oct.-Dec. 2014	2014	40	9	11	1	12	1	6	2	7	6	0
Jan.-Mar. 2015	2015	40	9	13	0	15	0	6	2	6	5	0
Apr.-Jun. 2015	2015	33	10	13	1	15	0	7	3	6	6	0
Jul.-Sep. 2015	2015	33	9	13	2	13	0	7	3	6	7	0
Oct.-Dec. 2015	2015	44	8	15	2	12	0	6	2	5	6	0
Jan.-Mar. 2016	2016	39	9	14	1	13	1	7	3	5	4	0
Apr.-Jun. 2016	2016	35	10	15	1	13	1	6	2	5	4	0
Jul.-Sep. 2016	2016	38	8	14	1	15	0	6	2	5	7	0
Oct.-Dec. 2016	2016	40	9	13	2	13	1	6	2	5	5	0
Jan.-Mar. 2017	2017	35	14	10	2	16	0	6	2	4	5	0
Apr.-Jun. 2017	2017	35	11	11	2	15	0	6	2	4	5	0
Jul.-Sep. 2017	2017	36	10	11	2	15	1	7	2	4	5	0
Oct.-Dec. 2017	2017	43	10	10	1	17	0	6	2	3	4	0
Jan.-Mar. 2018	2018	32	14	8	1	18	0	6	2	3	4	0
Apr.-Jun. 2018	2018	32	15	9	2	18	0	7	2	4	4	0
Jul.-Sep. 2018	2018	31	17	7	2	19	0	9	2	4	3	0
Oct.-Dec. 2018	2018	37	14	6	2	19	0	8	2	3	3	0
Jan.-Mar. 2019	2019	36	10	7	1	19	1	10	3	3	5	0
Apr.-Jun. 2019	2019	32	13	8	1	21	1	11	2	3	4	0
Jul.-Sep. 2019	2019	32	12	9	0	19	0	13	3	4	4	0
Oct.-Dec. 2019	2019	39	10	9	0	19	0	11	2	2	4	0
Jan.-Mar. 2020	2020	35	9	10	0	21	1	9	2	5	7	1
Apr.-Jun. 2020	2020	36	3	7	0	4	1	6	2	16	29	2
Jul.-Sep. 2020	2020	31	3	8	0	6	0	9	3	14	24	6
Oct.-Dec. 2020	2020	31	3	8	0	8	1	9	3	15	18	6
Jan.-Mar. 2021	2021	26	8	8	0	11	1	10	2	12	16	7
Apr.-Jun. 2021	2021	20	10	7	0	15	2	20	1	7	9	15
Jul.-Sep. 2021	2021	19	8	5	0	9	2	28	2	7	8	23
Oct.-Dec. 2021	2021	17	9	4	0	4	3	37	2	6	5	33
Jan.-Mar. 2022	2022	13	12	3	1	4	2	40	2	5	6	31
Apr.-Jun. 2022	2022	12	12	2	1	3	2	43	3	6	9	30
Jul.-Sep. 2022	2022	13	11	1	1	3	3	45	6	8	11	20
Oct.-Dec. 2022	2022	18	10	1	1	2	4	42	7	7	11	14
Jan.-Mar. 2023	2023	18	11	1	1	4	3	36	9	12	11	9
Apr.-Jun. 2023	2023	19	10	1	0	5	5	34	12	12	10	6
Jul.-Sep. 2023	2023	22	11	2	1	5	5	32	10	9	8	4
Oct.-Dec. 2023	2023	25	10	1	0	3	4	33	11	9	8	4
Jan.-Mar. 2024	2024	26	12	2	0	6	3	28	9	9	7	2
Apr.-Jun. 2024	2024	19	11	2	0	3	2	33	10	9	6	2
Jul.-Sep. 2024	2024	15	7	1	0	1	2	37	10	8	5	1
Oct.-Dec. 2024	2024	15	14	2	0	1	2	33	6	6	5	0
Jan.-Mar. 2025	2025	10	19	0	0	1	1	27	5	5	6	0

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low; Good Buys Available</u>	<u>Prices Won't Come Down</u>	<u>Interest Rate Low Credit Easy</u>	<u>Borrow in Advance Rising Rates</u>	<u>Times Good Prosperity</u>	<u>Supply Adequate</u>	<u>Prices High</u>	<u>Interest Rates High; Credit Tight</u>	<u>Can't Afford To Buy</u>	<u>Uncertain Future</u>	<u>Supply Inadequate</u>
Apr.-Jun.	2025	6	18	0	0	1	1	28	3	5	7	1
Jul.-Sep.	2025	9	16	1	0	1	1	31	4	5	6	1
Oct.-Dec.	2025	9	11	1	0	1	1	35	3	6	7	1