TABLE 37

BUYING CONDITIONS FOR VEHICLES

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a vehicle, such as a car, pickup, van, or sport utility vehicle?"

Year	Good Time	Uncertain	Bad Time	Total	Relative	Cases
1961	50	32	18	100	132	1981
1962	51	36	13	100	138	2117
1963	51	37	12	100	139	2036
1964	50	39	11	100	138	3017
1965	50	38	12	100	138	1349
1966	14	79	7	100	107	3647
1967	25	60	15	100	110	7127
1968	46	34	20	100	126	6627
1969	39	34	27	100	112	7025
1970	31	29	40	100	91	5315
1971	40	30	30	100	110	5216
1972	43	32	25	100	118	4939
1973	29	32	39	100	90	5587
1974	22	29	49	100	73	5817
1975	32	26	42	100	90	5575
1976	38	29	33	100	105	5443
1977	48	18	34	100	114	5067
1978	47	17	36	100	111	11186
1979	41	13	46	100	95	12960
1980	40	11	49	100	91	8675
1981	38	10	52	100	86	8273
1982	41	10	49	100	92	8318
1983	60	8	32	100	128	8356
1984	60	10	30	100	130	8301
1985	66	7	27	100	139	7836
1986	72	7	21	100	151	7878
1987	64	8	28	100	136	7377
1988	62	10	28	100	134	6016
1989	62	9	29	100	133	6024
1990	59	8	33	100	126	6032
1991	59	6	35	100	124	6053
1992	62	7	31	100	131	6040
1993	64	9	27	100	137	6058
1994	68	8	24	100	144	6069
1995	62	8	30	100	132	6024
1996	62	8	30	100	132	6008
1997	65	10	25	100	140	6002
1998	67	14	19	100	148	6011
1999	69	12	19	100	150	5995
2000	67	11	22	100	145	6020
2001	64	13	23	100	141	6013
2002	70	13	17	100	153	6011
2003	72	9	19	100	153	6014
2004	70	8	22	100	148	6040
2005	63	9	28	100	135	6029
2006	62	7	31	100	131	6015
2007	61	7	32	100	129	6045
2008	51	6	43	100	108	6044
2009	62	5	33	100	129	6054
2010	64	4	32	100	132	6067
2011	57	5	38	100	119	6013

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Year	Good Time	Uncertain	Bad Time	Total	Relative	Cases
2012	61	6	33	100	128	6054
2013	63	6	31	100	132	6036
2014	65	7	28	100	137	6047
2015	69	5	26	100	143	6107
2016	69	5	26	100	143	6593
2017	69	5	26	100	143	7254
2018	67	5	28	100	139	1231