TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

	GOOD TIME TO BUY					BAD TIME TO BUY			
Year	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
1961	37	9	1	0	1	11	1	5	4
1962	32	13	2	0	5	8	0	2	1
1963	26	10	1	0	4	7	0	2	0
1964	27	12	2	0	6	7	0	1	1
1965	25	10	2	0	6	6	0	1	1
1966	18	16	2	0	7	10	2	1	1
1967	11	9	1	0	5	9	3	2	1
1968	11	17	2	0	7	9	2	1	1
1969	14	22	2	1	5	15	9	1	1
1970	13	12	0	0	2	16	12	3	2
1971	11	10	1	0	1	8	4	2	2
1972	21	25	1	1	2	13	3	1	1
1973	17	27	1	0	2	15	3	1	1
1974	14	22	0	0	1	22	6	3	3
1975	18	18	0	0	1	20	4	5	4
1976	19	24	1	0	2	15	2	3	1
1977	21	34	1	0	3	13	1	3	1
1978	15	39	1	2	3	16	3	3	1
1979	14	41	1	2	2	18	8	6	3
1980	17	31	1	2	2	23	19	8	5
1981	21	25	1	1	1	22	21	8	4
1982	29	15	2	1	1	20	21	13	7
1983	34	16	9	2	4	16	8	9	5
1984	34	19	7	3	7	11	6	4	2
1985	38	17	11	2	6	11	4	5	2
1986	36	13	24	1	8	8	3	5	2
1987	34	18	15	3	6	8	4	4	3
1988	33	19	7	4	7	8	4	4	3
1989	33	20	5	3	6	9	4	4	2
1990	33	20	4	2	4	10	4	5	6
1991	35	13	7	1	2	9	5	12	12
1992	36	9	14	1	3	8	4	13	15
1993	36	11	18	1	6	7	3	9	9
1994	36	12	18	3	10	6	2	5	4
1995	38	12	12	2	9	7	3	5	3
1996	39	11	14	1	9	8	3	5	3
1997	37	10	12	1	13	4	2	3	1
1998	35	8	17	0	14	4	1	1	1
1999	34	8	15	1	18	3	1	1	1
2000	35	9	10	1	18	4	2	1	1
2001	32	5	15	0	7	5	2	7	9
2002	35	4	20	0	5	3	3	8	8
2003	33	5	23	0	4	4	3	8	8
2004	32	8	24	1	7	4	3	5	5
2005	33	12	17	2	6	6	2	5	3
2006	35	11	11	2	7	6	3	5	3
2007	36	8	11	1	5	6	4	8	5
2008	32	5	6	0	2	8	6	20	15
2009	43	3	5	0	1	6	6	18	20

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	GOOD TIME TO BUY					BAD TIME TO BUY			
Year	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good; Prosperity	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future
2010	44	4	7	0	1	5	4	17	14
2011	41	6	7	0	2	7	5	19	13
2012	40	7	9	0	4	7	4	15	12
2013	37	10	11	1	7	7	4	11	9
2014	36	10	10	1	10	7	3	9	7
2015	38	9	14	1	14	7	2	6	6
2016	38	9	14	1	13	6	2	5	5
2017	37	11	10	2	16	6	2	4	5
2018	33	15	7	2	18	8	2	3	3
2019	35	11	8	1	20	11	2	3	4
2020	33	4	8	0	10	8	2	12	19
2021	21	9	6	0	10	24	2	8	10
2022	13	12	3	1	4	41	2	5	7