TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

	GOOD TIME TO BUY						BAD TIME TO BUY				
Year	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
1961	37	9	1	0	1	NA	11	1	5	4	NA
1962	32	13	2	0	5	NA	8	0	2	1	NA
1963	26	10	1	0	4	NA	7	0	2	0	NA
1964	27	12	2	0	6	NA	7	0	1	1	NA
1965	25	10	2	0	6	NA	6	0	1	1	NA
1966	18	16	2	0	7	NA	10	2	1	1	NA
1967	11	9	1	0	5	NA	9	3	2	1	NA
1968	11	17	2	0	7	NA	9	2	1	1	NA
1969	14	22	2	1	5	NA	15	9	1	1	NA
1970	13	12	0	0	2	NA	16	12	3	2	NA
1971	11	10	1	0	1	NA	8	4	2	2	NA
1972	21	25	1	1	2	NA	13	3	1	1	NA
1973	17	27	1	0	2	NA	15	3	1	1	NA
1974	14	22	0	0	1	NA	22	6	3	3	NA
1975	18	18	0	0	1	NA	20	4	5	4	NA
1976	19	24	1	0	2	NA	15	2	3	1	NA
1977	21	34	1	0	3	NA	13	1	3	1	NA
1978	15	39	1	2	3	0	16	3	3	1	0
1979	14	41	1	2	2	0	18	8	6	3	0
1980	17	31	1	2	2	0	23	19	8	5	0
1981	21	25	1	1	1	0	22	21	8	4	0
1982	29	15	2	1	1	0	20	21	13	7	0
1983	34	16	9	2	4	0	16	8	9	5	0
1984	34	19	7	3	7	0	11	6	4	2	0
1985	38	17	11	2	6	0	11	4	5	2	0
1986	36	13	24	1	8	0	8	3	5	2	0
1987	34	18	15	3	6	0	8	4	4	3	0
1988	33	19	7	4	7	0	8	4	4	3	0
1989	33	20	5	3	6	0	9	4	4	2	0
1990	33	20	4	2	4	0	10	4	5	6	0
1991	35	13	7	1	2	0	9	5	12	12	0
1992	36	9	14	1	3	0	8	4	13	15	0
1993	36	11	18	1	6	0	7	3	9	9	0
1994	36	12	18	3	10	0	6	2	5	4	0
1995	38	12	12	2	9	0	7	3	5	3	0
1996	39	11	14	1	9	0	8	3	5	3	0
1997	37	10	12	1	13	0	4	2	3	1	0
1998	35	8	17	0	14	0	4	1	1	1	0
1999	34	8	15	1	18	1	3	1	1	1	0
2000	35	9	10	1	18	0	4	2	1	1	0
2001	32	5	15	0	7	0	5	2	7	9	0
2002	35	4	20	0	5	0	3	3	8	8	0
2003	33	5	23	0	4	0	4	3	8	8	0
2004	32	8	24	1	7	0	4	3	5	5	0
2005	33	12	17	2	6	0	6	2	5	3	0
2006	35	11	11	2	7	0	6	3	5	3	0
2007	36	8	11	1	5	0	6	4	8	5	0
2008	32	5	6	0	2	0	8	6	20	15	0
2009	43	3	5	0	1	0	6	6	18	20	0

TABLE 36

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	GOOD TIME TO BUY						BAD TIME TO BUY				
Year	Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
2010	44	4	7	0	1	0	5	4	17	14	0
2011	41	6	7	0	2	0	7	5	19	13	0
2012	40	7	9	0	4	0	7	4	15	12	0
2013	37	10	11	1	7	0	7	4	11	9	0
2014	36	10	10	1	10	0	7	3	9	7	0
2015	38	9	14	1	14	0	7	2	6	6	0
2016	38	9	14	1	13	1	6	2	5	5	0
2017	37	11	10	2	16	0	6	2	4	5	0
2018	33	15	7	2	18	0	8	2	3	3	0
2019	35	11	8	1	20	0	11	2	3	4	0
2020	33	4	8	0	10	1	8	2	12	19	4
2021	21	9	6	0	10	2	24	2	8	10	20
2022	14	11	2	1	3	3	43	5	6	9	24
2023	21	10	2	0	4	4	34	11	10	9	6
2024	27	11	2	0	6	5	29	9	10	6	2