## BUYING CONDITIONS FOR VEHICLES

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a new vehicle, such as a car, pickup, van, or sport utility vehicle?"

| Date of | urvey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| November | 1953 | 29 | 32 | 39 | 100 | 90 | 1023 |
| May | 1954 | 40 | 25 | 35 | 100 | 105 | 1365 |
| November | 1954 | 45 | 24 | 31 | 100 | 114 | 1139 |
| May | 1955 | 50 | 27 | 23 | 100 | 127 | 2055 |
| November | 1955 | 49 | 30 | 21 | 100 | 128 | 1997 |
| May | 1956 | 43 | 31 | 26 | 100 | 117 | 1640 |
| August | 1956 | 52 | 27 | 21 | 100 | 131 | 1346 |
| November | 1956 | 36 | 41 | 23 | 100 | 113 | 1378 |
| May | 1957 | 37 | 38 | 25 | 100 | 112 | 1356 |
| November | 1957 | 26 | 39 | 35 | 100 | 91 | 1469 |
| May | 1958 | 37 | 32 | 31 | 100 | 106 | 1362 |
| November | 1958 | 32 | 38 | 30 | 100 | 102 | 1325 |
| May | 1959 | 33 | 42 | 25 | 100 | 108 | 1313 |
| November | 1959 | 32 | 34 | 34 | 100 | 98 | 1310 |
| February | 1960 | 48 | 32 | 20 | 100 | 128 | 2972 |
| May | 1960 | 41 | 40 | 19 | 100 | 122 | 1407 |
| August | 1960 | 48 | 30 | 12 | 100 | 136 | 621 |
| November | 1960 | 40 | 40 | 20 | 100 | 120 | 1390 |
| February | 1961 | 50 | 32 | 18 | 100 | 132 | 1981 |
| May | 1961 | 43 | 44 | 13 | 100 | 130 | 1310 |
| August | 1961 | 49 | 34 | 17 | 100 | 132 | 540 |
| November | 1961 | 41 | 44 | 15 | 100 | 126 | 956 |
| February | 1962 | 51 | 36 | 13 | 100 | 138 | 2117 |
| May | 1962 | 47 | 33 | 15 | 100 | 132 | 1299 |
| August | 1962 | 48 | 36 | 16 | 100 | 132 | 1317 |
| November | 1962 | 48 | 38 | 14 | 100 | 134 | 1352 |
| February | 1963 | 51 | 37 | 12 | 100 | 139 | 2036 |
| May | 1963 | 48 | 39 | 13 | 100 | 135 | 1310 |
| August | 1963 | 48 | 40 | 12 | 100 | 136 | 1359 |
| November | 1963 | 47 | 40 | 13 | 100 | 134 | 1540 |
| February | 1964 | 52 | 36 | 12 | 100 | 140 | 1538 |
| May | 1964 | 48 | 41 | 11 | 100 | 137 | 1479 |
| February | 1965 | 50 | 38 | 12 | 100 | 138 | 1349 |
| August | 1965 | 58 | 35 | 7 | 100 | 151 | 854 |
| November | 1965 | 51 | 39 | 10 | 100 | 141 | 1658 |
| February | 1966 | 51 | 39 | 10 | 100 | 141 | 2419 |
| May | 1966 | 51 | 30 | 19 | 100 | 132 | 1434 |
| August | 1966 | 42 | 37 | 21 | 100 | 121 | 1228 |
| November | 1966 | 23 | 51 | 26 | 100 | 97 | 1225 |
| February | 1967 | 45 | 30 | 25 | 100 | 120 | 1310 |
| May | 1967 | 51 | 25 | 24 | 100 | 127 | 1323 |
| August | 1967 | 45 | 29 | 26 | 100 | 119 | 1310 |

## BUYING CONDITIONS FOR VEHICLES

$\left.\begin{array}{lllllllll}\text { Date of Survey } & \text { Good Time } & \text { Uncertain } & & \text { Bad Time } & & \text { Total } & & \text { Relative }\end{array}\right)$ Cases

## BUYING CONDITIONS FOR VEHICLES

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | 1978 | 52 | 15 | 33 | 100 | 119 | 758 |
| August | 1978 | 40 | 18 | 42 | 100 | 98 | 1185 |
| September | 1978 | 46 | 18 | 36 | 100 | 110 | 755 |
| October | 1978 | 50 | 14 | 36 | 100 | 114 | 757 |
| November | 1978 | 39 | 21 | 40 | 100 | 99 | 1459 |
| December | 1978 | 42 | 22 | 36 | 100 | 106 | 769 |
| January | 1979 | 46 | 16 | 38 | 100 | 108 | 884 |
| February | 1979 | 44 | 17 | 39 | 100 | 105 | 1361 |
| March | 1979 | 47 | 13 | 40 | 100 | 107 | 769 |
| April | 1979 | 45 | 12 | 43 | 100 | 102 | 962 |
| May | 1979 | 40 | 12 | 48 | 100 | 92 | 1251 |
| June | 1979 | 37 | 13 | 50 | 100 | 87 | 1058 |
| July | 1979 | 32 | 16 | 52 | 100 | 80 | 1173 |
| August | 1979 | 38 | 14 | 48 | 100 | 90 | 1212 |
| September | 1979 | 44 | 11 | 45 | 100 | 99 | 946 |
| October | 1979 | 45 | 9 | 46 | 100 | 99 | 1167 |
| November | 1979 | 38 | 10 | 52 | 100 | 86 | 1327 |
| December | 1979 | 44 | 9 | 47 | 100 | 97 | 850 |
| January | 1980 | 40 | 10 | 50 | 100 | 90 | 769 |
| February | 1980 | 47 | 8 | 45 | 100 | 102 | 1019 |
| March | 1980 | 45 | 10 | 45 | 100 | 100 | 707 |
| April | 1980 | 35 | 10 | 55 | 100 | 80 | 719 |
| May | 1980 | 29 | 10 | 61 | 100 | 68 | 703 |
| June | 1980 | 37 | 14 | 49 | 100 | 88 | 688 |
| July | 1980 | 36 | 14 | 50 | 100 | 86 | 668 |
| August | 1980 | 42 | 12 | 46 | 100 | 96 | 658 |
| September | 1980 | 42 | 14 | 44 | 100 | 98 | 682 |
| October | 1980 | 45 | 16 | 39 | 100 | 106 | 685 |
| November | 1980 | 41 | 15 | 44 | 100 | 97 | 694 |
| December | 1980 | 33 | 9 | 58 | 100 | 75 | 683 |
| January | 1981 | 36 | 13 | 51 | 100 | 85 | 697 |
| February | 1981 | 39 | 11 | 50 | 100 | 89 | 668 |
| March | 1981 | 39 | 11 | 50 | 100 | 89 | 703 |
| April | 1981 | 42 | 9 | 49 | 100 | 93 | 690 |
| May | 1981 | 44 | 7 | 49 | 100 | 95 | 667 |
| June | 1981 | 33 | 10 | 57 | 100 | 76 | 675 |
| July | 1981 | 40 | 7 | 53 | 100 | 87 | 694 |
| August | 1981 | 43 | 10 | 47 | 100 | 96 | 696 |
| September | 1981 | 34 | 10 | 56 | 100 | 78 | 680 |
| October | 1981 | 37 | 10 | 53 | 100 | 84 | 712 |
| November | 1981 | 37 | 9 | 54 | 100 | 83 | 690 |
| December | 1981 | 34 | 10 | 56 | 100 | 78 | 701 |
| January | 1982 | 41 | 10 | 49 | 100 | 92 | 704 |
| February | 1982 | 37 | 12 | 51 | 100 | 86 | 700 |
| March | 1982 | 39 | 8 | 53 | 100 | 86 | 684 |
| April | 1982 | 40 | 9 | 51 | 100 | 89 | 702 |
| May | 1982 | 44 | 10 | 46 | 100 | 98 | 691 |
| June | 1982 | 40 | 6 | 54 | 100 | 86 | 703 |
| July | 1982 | 37 | 11 | 52 | 100 | 85 | 708 |
| August | 1982 | 35 | 11 | 54 | 100 | 81 | 680 |
| September | 1982 | 40 | 11 | 49 | 100 | 91 | 695 |
| October | 1982 | 44 | 10 | 46 | 100 | 98 | 687 |
| November | 1982 | 46 | 8 | 46 | 100 | 100 | 682 |
| December | 1982 | 53 | 8 | 39 | 100 | 114 | 682 |

## BUYING CONDITIONS FOR VEHICLES

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1983 | 51 | 8 | 41 | 100 | 110 | 682 |
| February | 1983 | 57 | 6 | 37 | 100 | 120 | 709 |
| March | 1983 | 56 | 8 | 36 | 100 | 120 | 696 |
| April | 1983 | 66 | 5 | 29 | 100 | 137 | 707 |
| May | 1983 | 66 | 5 | 29 | 100 | 137 | 700 |
| June | 1983 | 63 | 9 | 28 | 100 | 135 | 714 |
| July | 1983 | 65 | 8 | 27 | 100 | 138 | 680 |
| August | 1983 | 65 | 7 | 28 | 100 | 137 | 673 |
| September | r 1983 | 61 | 7 | 32 | 100 | 129 | 704 |
| October | 1983 | 59 | 7 | 34 | 100 | 125 | 689 |
| November | 1983 | 59 | 9 | 32 | 100 | 127 | 701 |
| December | 1983 | 56 | 11 | 33 | 100 | 123 | 701 |
| January | 1984 | 64 | 12 | 24 | 100 | 140 | 681 |
| February | 1984 | 62 | 10 | 28 | 100 | 134 | 687 |
| March | 1984 | 66 | 10 | 24 | 100 | 142 | 700 |
| April | 1984 | 59 | 11 | 30 | 100 | 129 | 705 |
| May | 1984 | 63 | 9 | 28 | 100 | 135 | 690 |
| June | 1984 | 60 | 10 | 30 | 100 | 130 | 680 |
| July | 1984 | 62 | 10 | 28 | 100 | 134 | 656 |
| August | 1984 | 59 | 11 | 30 | 100 | 129 | 692 |
| September | r 1984 | 59 | 6 | 35 | 100 | 124 | 690 |
| October | 1984 | 54 | 12 | 34 | 100 | 120 | 706 |
| November | 1984 | 55 | 8 | 37 | 100 | 118 | 710 |
| December | 1984 | 55 | 10 | 35 | 100 | 120 | 704 |
| January | 1985 | 62 | 8 | 30 | 100 | 132 | 640 |
| February | 1985 | 61 | 9 | 30 | 100 | 131 | 655 |
| March | 1985 | 67 | 6 | 27 | 100 | 140 | 653 |
| April | 1985 | 68 | 6 | 26 | 100 | 142 | 675 |
| May | 1985 | 65 | 5 | 30 | 100 | 135 | 661 |
| June | 1985 | 67 | 7 | 26 | 100 | 141 | 652 |
| July | 1985 | 67 | 10 | 23 | 100 | 144 | 641 |
| August | 1985 | 64 | 10 | 26 | 100 | 138 | 650 |
| September | 1985 | 72 | 6 | 22 | 100 | 150 | 654 |
| October | 1985 | 65 | 7 | 28 | 100 | 137 | 652 |
| November | 1985 | 68 | 8 | 24 | 100 | 144 | 651 |
| December | 1985 | 63 | 9 | 28 | 100 | 135 | 652 |
| January | 1986 | 71 | 9 | 20 | 100 | 151 | 656 |
| February | 1986 | 73 | 6 | 21 | 100 | 152 | 656 |
| March | 1986 | 74 | 8 | 18 | 100 | 156 | 658 |
| April | 1986 | 73 | 5 | 22 | 100 | 151 | 658 |
| May | 1986 | 75 | 6 | 19 | 100 | 156 | 655 |
| June | 1986 | 77 | 5 | 18 | 100 | 159 | 658 |
| July | 1986 | 74 | 6 | 20 | 100 | 154 | 665 |
| August | 1986 | 73 | 8 | 19 | 100 | 154 | 653 |
| September | 1986 | 81 | 3 | 16 | 100 | 165 | 659 |
| October | 1986 | 72 | 7 | 21 | 100 | 151 | 651 |
| November | 1986 | 63 | 6 | 31 | 100 | 132 | 656 |
| December | 1986 | 64 | 7 | 29 | 100 | 135 | 653 |
| January | 1987 | 55 | 9 | 36 | 100 | 119 | 655 |
| February | 1987 | 62 | 9 | 29 | 100 | 133 | 657 |
| March | 1987 | 66 | 7 | 27 | 100 | 139 | 652 |
| April | 1987 | 64 | 8 | 28 | 100 | 136 | 652 |
| May | 1987 | 67 | 9 | 24 | 100 | 143 | 651 |

## BUYING CONDITIONS FOR VEHICLES

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June | 1987 | 65 | 10 | 25 | 100 | 140 | 654 |
| July | 1987 | 67 | 11 | 22 | 100 | 145 | 651 |
| August | 1987 | 66 | 9 | 25 | 100 | 141 | 654 |
| September | 1987 | 66 | 9 | 25 | 100 | 141 | 650 |
| October | 1987 | 58 | 11 | 31 | 100 | 127 | 500 |
| November | 1987 | 57 | 8 | 35 | 100 | 122 | 501 |
| December | 1987 | 64 | 6 | 30 | 100 | 134 | 500 |
| January | 1988 | 59 | 11 | 30 | 100 | 129 | 502 |
| February | 1988 | 59 | 13 | 28 | 100 | 131 | 500 |
| March | 1988 | 62 | 8 | 30 | 100 | 132 | 500 |
| April | 1988 | 63 | 12 | 25 | 100 | 138 | 504 |
| May | 1988 | 64 | 10 | 26 | 100 | 138 | 500 |
| June | 1988 | 62 | 11 | 27 | 100 | 135 | 500 |
| July | 1988 | 62 | 10 | 28 | 100 | 134 | 501 |
| August | 1988 | 62 | 12 | 26 | 100 | 136 | 500 |
| September | 1988 | 61 | 13 | 26 | 100 | 135 | 500 |
| October | 1988 | 60 | 12 | 28 | 100 | 132 | 501 |
| November | 1988 | 61 | 9 | 30 | 100 | 131 | 508 |
| December | 1988 | 61 | 10 | 29 | 100 | 132 | 500 |
| January | 1989 | 62 | 11 | 27 | 100 | 135 | 501 |
| February | 1989 | 61 | 11 | 28 | 100 | 133 | 500 |
| March | 1989 | 61 | 8 | 31 | 100 | 130 | 502 |
| April | 1989 | 65 | 9 | 26 | 100 | 139 | 500 |
| May | 1989 | 63 | 10 | 27 | 100 | 136 | 503 |
| June | 1989 | 61 | 10 | 29 | 100 | 132 | 507 |
| July | 1989 | 64 | 10 | 26 | 100 | 138 | 501 |
| August | 1989 | 61 | 11 | 28 | 100 | 133 | 502 |
| September | 1989 | 61 | 9 | 30 | 100 | 131 | 506 |
| October | 1989 | 62 | 10 | 28 | 100 | 134 | 500 |
| November | 1989 | 62 | 10 | 28 | 100 | 134 | 502 |
| December | 1989 | 58 | 10 | 32 | 100 | 126 | 500 |
| January | 1990 | 63 | 11 | 26 | 100 | 137 | 500 |
| February | 1990 | 63 | 6 | 31 | 100 | 132 | 511 |
| March | 1990 | 65 | 6 | 29 | 100 | 136 | 503 |
| April | 1990 | 66 | 7 | 27 | 100 | 139 | 504 |
| May | 1990 | 64 | 9 | 27 | 100 | 137 | 504 |
| June | 1990 | 63 | 8 | 29 | 100 | 134 | 500 |
| July | 1990 | 65 | 9 | 26 | 100 | 139 | 500 |
| August | 1990 | 57 | 5 | 38 | 100 | 119 | 500 |
| September | 1990 | 59 | 4 | 37 | 100 | 122 | 502 |
| October | 1990 | 50 | 8 | 42 | 100 | 108 | 503 |
| November | 1990 | 50 | 5 | 45 | 100 | 105 | 501 |
| December | 1990 | 47 | 10 | 43 | 100 | 104 | 504 |
| January | 1991 | 48 | 9 | 43 | 100 | 105 | 531 |
| February | 1991 | 53 | 8 | 39 | 100 | 114 | 504 |
| March | 1991 | 66 | 6 | 28 | 100 | 138 | 504 |
| April | 1991 | 63 | 6 | 31 | 100 | 132 | 501 |
| May | 1991 | 61 | 5 | 34 | 100 | 127 | 500 |
| June | 1991 | 61 | 7 | 32 | 100 | 129 | 501 |
| July | 1991 | 64 | 6 | 30 | 100 | 134 | 502 |
| August | 1991 | 64 | 7 | 29 | 100 | 135 | 500 |
| September | 1991 | 58 | 7 | 35 | 100 | 123 | 500 |
| October | 1991 | 58 | 7 | 35 | 100 | 123 | 504 |
| November | 1991 | 59 | 6 | 35 | 100 | 124 | 505 |

## BUYING CONDITIONS FOR VEHICLES

| Date of Survey | Good Time | Uncertain |  | Bad Time |  | Total |  | Relative |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## BUYING CONDITIONS FOR VEHICLES

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| May | 1996 | 59 | 9 | 32 | 100 | 127 | 500 |
| June | 1996 | 64 | 9 | 27 | 100 | 137 | 500 |
| July | 1996 | 66 | 6 | 28 | 100 | 138 | 501 |
| August | 1996 | 66 | 7 | 27 | 100 | 139 | 500 |
| September | 1996 | 63 | 8 | 29 | 100 | 134 | 500 |
| October | 1996 | 62 | 8 | 30 | 100 | 132 | 500 |
| November | 1996 | 63 | 9 | 28 | 100 | 135 | 501 |
| December | 1996 | 63 | 8 | 29 | 100 | 134 | 501 |
| January | 1997 | 65 | 11 | 24 | 100 | 141 | 500 |
| February | 1997 | 61 | 8 | 31 | 100 | 130 | 500 |
| March | 1997 | 64 | 7 | 29 | 100 | 135 | 501 |
| April | 1997 | 63 | 10 | 27 | 100 | 136 | 500 |
| May | 1997 | 71 | 8 | 21 | 100 | 150 | 500 |
| June | 1997 | 74 | 6 | 20 | 100 | 154 | 501 |
| July | 1997 | 63 | 10 | 27 | 100 | 136 | 500 |
| August | 1997 | 63 | 13 | 24 | 100 | 139 | 500 |
| September | 1997 | 67 | 9 | 24 | 100 | 143 | 500 |
| October | 1997 | 64 | 13 | 23 | 100 | 141 | 500 |
| November | 1997 | 66 | 8 | 26 | 100 | 140 | 500 |
| December | 1997 | 62 | 11 | 27 | 100 | 135 | 500 |
| January | 1998 | 65 | 15 | 20 | 100 | 145 | 500 |
| February | 1998 | 68 | 13 | 19 | 100 | 149 | 496 |
| March | 1998 | 65 | 16 | 19 | 100 | 146 | 503 |
| April | 1998 | 65 | 15 | 20 | 100 | 145 | 500 |
| May | 1998 | 68 | 12 | 20 | 100 | 148 | 500 |
| June | 1998 | 69 | 14 | 17 | 100 | 152 | 500 |
| July | 1998 | 62 | 15 | 23 | 100 | 139 | 500 |
| August | 1998 | 66 | 18 | 16 | 100 | 150 | 500 |
| September | 1998 | 63 | 16 | 21 | 100 | 142 | 508 |
| October | 1998 | 69 | 15 | 16 | 100 | 153 | 500 |
| November | 1998 | 72 | 11 | 17 | 100 | 155 | 503 |
| December | 1998 | 70 | 11 | 19 | 100 | 151 | 501 |
| January | 1999 | 73 | 11 | 16 | 100 | 157 | 497 |
| February | 1999 | 69 | 15 | 16 | 100 | 153 | 500 |
| March | 1999 | 70 | 12 | 18 | 100 | 152 | 500 |
| April | 1999 | 68 | 14 | 18 | 100 | 150 | 500 |
| May | 1999 | 70 | 11 | 19 | 100 | 151 | 500 |
| June | 1999 | 70 | 10 | 20 | 100 | 150 | 500 |
| July | 1999 | 71 | 11 | 18 | 100 | 153 | 500 |
| August | 1999 | 69 | 10 | 21 | 100 | 148 | 501 |
| September | 1999 | 67 | 11 | 22 | 100 | 145 | 500 |
| October | 1999 | 67 | 12 | 21 | 100 | 146 | 500 |
| November | 1999 | 68 | 12 | 20 | 100 | 148 | 492 |
| December | 1999 | 63 | 15 | 22 | 100 | 141 | 505 |
| January | 2000 | 65 | 14 | 21 | 100 | 144 | 506 |
| February | 2000 | 70 | 13 | 17 | 100 | 153 | 503 |
| March | 2000 | 62 | 10 | 28 | 100 | 134 | 500 |
| April | 2000 | 69 | 10 | 21 | 100 | 148 | 502 |
| May | 2000 | 66 | 13 | 21 | 100 | 145 | 501 |
| June | 2000 | 62 | 14 | 24 | 100 | 138 | 500 |
| July | 2000 | 65 | 11 | 24 | 100 | 141 | 502 |
| August | 2000 | 68 | 11 | 21 | 100 | 147 | 505 |
| September | 2000 | 67 | 11 | 22 | 100 | 145 | 501 |
| October | 2000 | 67 | 10 | 23 | 100 | 144 | 500 |

## BUYING CONDITIONS FOR VEHICLES

| Date of Survey | Good Time | Uncertain |  | Bad Time |  | Total |  | Relative |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## BUYING CONDITIONS FOR VEHICLES

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April | 2005 | 59 | 10 | 31 | 100 | 128 | 499 |
| May | 2005 | 61 | 11 | 28 | 100 | 133 | 502 |
| June | 2005 | 65 | 9 | 26 | 100 | 139 | 501 |
| July | 2005 | 74 | 4 | 22 | 100 | 152 | 506 |
| August | 2005 | 70 | 7 | 23 | 100 | 147 | 505 |
| September | 2005 | 59 | 7 | 34 | 100 | 125 | 513 |
| October | 2005 | 54 | 11 | 35 | 100 | 119 | 510 |
| November | 2005 | 60 | 5 | 35 | 100 | 125 | 503 |
| December | 2005 | 64 | 7 | 29 | 100 | 135 | 503 |
| January | 2006 | 64 | 9 | 27 | 100 | 137 | 500 |
| February | 2006 | 64 | 6 | 30 | 100 | 134 | 500 |
| March | 2006 | 66 | 6 | 28 | 100 | 138 | 496 |
| April | 2006 | 63 | 6 | 31 | 100 | 132 | 498 |
| May | 2006 | 53 | 6 | 41 | 100 | 112 | 497 |
| June | 2006 | 60 | 4 | 36 | 100 | 124 | 510 |
| July | 2006 | 61 | 8 | 31 | 100 | 130 | 500 |
| August | 2006 | 60 | 4 | 36 | 100 | 124 | 501 |
| September | 2006 | 61 | 6 | 33 | 100 | 128 | 507 |
| October | 2006 | 66 | 5 | 29 | 100 | 137 | 504 |
| November | 2006 | 67 | 6 | 27 | 100 | 140 | 492 |
| December | 2006 | 66 | 8 | 26 | 100 | 140 | 510 |
| January | 2007 | 64 | 8 | 28 | 100 | 136 | 505 |
| February | 2007 | 63 | 7 | 30 | 100 | 133 | 508 |
| March | 2007 | 65 | 8 | 27 | 100 | 138 | 503 |
| April | 2007 | 63 | 6 | 31 | 100 | 132 | 508 |
| May | 2007 | 58 | 8 | 34 | 100 | 124 | 500 |
| June | 2007 | 55 | 8 | 37 | 100 | 118 | 502 |
| July | 2007 | 60 | 5 | 35 | 100 | 125 | 507 |
| August | 2007 | 63 | 7 | 30 | 100 | 133 | 505 |
| September | 2007 | 67 | 5 | 28 | 100 | 139 | 504 |
| October | 2007 | 60 | 8 | 32 | 100 | 128 | 500 |
| November | 2007 | 55 | 7 | 38 | 100 | 117 | 501 |
| December | 2007 | 56 | 5 | 39 | 100 | 117 | 502 |
| January | 2008 | 56 | 7 | 37 | 100 | 119 | 504 |
| February | 2008 | 55 | 9 | 36 | 100 | 119 | 500 |
| March | 2008 | 54 | 6 | 40 | 100 | 114 | 504 |
| April | 2008 | 51 | 8 | 41 | 100 | 110 | 505 |
| May | 2008 | 45 | 6 | 49 | 100 | 96 | 504 |
| June | 2008 | 43 | 5 | 52 | 100 | 91 | 505 |
| July | 2008 | 49 | 5 | 46 | 100 | 103 | 506 |
| August | 2008 | 49 | 5 | 46 | 100 | 103 | 502 |
| September | 2008 | 52 | 4 | 44 | 100 | 108 | 497 |
| October | 2008 | 47 | 4 | 49 | 100 | 98 | 508 |
| November | 2008 | 56 | 3 | 41 | 100 | 115 | 500 |
| December | 2008 | 59 | 3 | 38 | 100 | 121 | 509 |
| January | 2009 | 61 | 2 | 37 | 100 | 124 | 504 |
| February | 2009 | 61 | 5 | 34 | 100 | 127 | 500 |
| March | 2009 | 60 | 5 | 35 | 100 | 125 | 509 |
| April | 2009 | 62 | 5 | 33 | 100 | 129 | 501 |
| May | 2009 | 65 | 2 | 33 | 100 | 132 | 510 |
| June | 2009 | 68 | 3 | 29 | 100 | 139 | 508 |
| July | 2009 | 63 | 5 | 32 | 100 | 131 | 505 |
| August | 2009 | 68 | 3 | 29 | 100 | 139 | 506 |
| September | 2009 | 61 | 4 | 35 | 100 | 126 | 504 |

## BUYING CONDITIONS FOR VEHICLES

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| October | 2009 | 59 | 6 | 35 | 100 | 124 | 497 |
| November | 2009 | 61 | 4 | 35 | 100 | 126 | 508 |
| December | 2009 | 61 | 5 | 34 | 100 | 127 | 502 |
| January | 2010 | 60 | 6 | 34 | 100 | 126 | 503 |
| February | 2010 | 62 | 2 | 36 | 100 | 126 | 502 |
| March | 2010 | 62 | 7 | 31 | 100 | 131 | 505 |
| April | 2010 | 70 | 2 | 28 | 100 | 142 | 506 |
| May | 2010 | 68 | 3 | 29 | 100 | 139 | 509 |
| June | 2010 | 68 | 3 | 29 | 100 | 139 | 501 |
| July | 2010 | 62 | 5 | 33 | 100 | 129 | 503 |
| August | 2010 | 65 | 5 | 30 | 100 | 135 | 513 |
| September | 2010 | 59 | 7 | 34 | 100 | 125 | 500 |
| October | 2010 | 60 | 5 | 35 | 100 | 125 | 509 |
| November | 2010 | 62 | 6 | 32 | 100 | 130 | 508 |
| December | 2010 | 65 | 5 | 30 | 100 | 135 | 508 |
| January | 2011 | 58 | 6 | 36 | 100 | 122 | 505 |
| February | 2011 | 59 | 5 | 36 | 100 | 123 | 504 |
| March | 2011 | 60 | 5 | 35 | 100 | 125 | 504 |
| April | 2011 | 56 | 7 | 37 | 100 | 119 | 502 |
| May | 2011 | 60 | 7 | 33 | 100 | 127 | 502 |
| June | 2011 | 58 | 3 | 39 | 100 | 119 | 504 |
| July | 2011 | 53 | 5 | 42 | 100 | 111 | 480 |
| August | 2011 | 53 | 5 | 42 | 100 | 111 | 506 |
| September | 2011 | 55 | 3 | 42 | 100 | 113 | 506 |
| October | 2011 | 54 | 4 | 42 | 100 | 112 | 502 |
| November | 2011 | 60 | 6 | 34 | 100 | 126 | 502 |
| December | 2011 | 56 | 5 | 39 | 100 | 117 | 496 |
| January | 2012 | 58 | 7 | 35 | 100 | 123 | 501 |
| February | 2012 | 59 | 5 | 36 | 100 | 123 | 501 |
| March | 2012 | 59 | 4 | 37 | 100 | 122 | 505 |
| April | 2012 | 63 | 6 | 31 | 100 | 132 | 505 |
| May | 2012 | 64 | 4 | 32 | 100 | 132 | 501 |
| June | 2012 | 61 | 6 | 33 | 100 | 128 | 495 |
| July | 2012 | 63 | 5 | 32 | 100 | 131 | 510 |
| August | 2012 | 61 | 5 | 34 | 100 | 127 | 510 |
| September | 2012 | 66 | 5 | 29 | 100 | 137 | 511 |
| October | 2012 | 59 | 6 | 35 | 100 | 124 | 512 |
| November | 2012 | 60 | 8 | 32 | 100 | 128 | 501 |
| December | 2012 | 62 | 6 | 32 | 100 | 130 | 502 |
| January | 2013 | 61 | 6 | 33 | 100 | 128 | 502 |
| February | 2013 | 60 | 6 | 34 | 100 | 126 | 499 |
| March | 2013 | 62 | 6 | 32 | 100 | 130 | 501 |
| April | 2013 | 62 | 7 | 31 | 100 | 131 | 505 |
| May | 2013 | 70 | 5 | 25 | 100 | 145 | 504 |
| June | 2013 | 65 | 6 | 29 | 100 | 136 | 502 |
| July | 2013 | 66 | 9 | 25 | 100 | 141 | 505 |
| August | 2013 | 62 | 7 | 31 | 100 | 131 | 505 |
| September | 2013 | 60 | 6 | 34 | 100 | 126 | 503 |
| October | 2013 | 65 | 6 | 29 | 100 | 136 | 502 |
| November | 2013 | 57 | 6 | 37 | 100 | 120 | 504 |
| December | 2013 | 65 | 6 | 29 | 100 | 136 | 504 |
| January | 2014 | 68 | 6 | 26 | 100 | 142 | 505 |
| February | 2014 | 65 | 8 | 27 | 100 | 138 | 506 |

## BUYING CONDITIONS FOR VEHICLES

| Date of S | Survey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March | 2014 | 61 | 10 | 29 | 100 | 132 | 504 |
| April | 2014 | 64 | 6 | 30 | 100 | 134 | 506 |
| May | 2014 | 62 | 7 | 31 | 100 | 131 | 503 |
| June | 2014 | 61 | 8 | 31 | 100 | 130 | 506 |
| July | 2014 | 64 | 7 | 29 | 100 | 135 | 502 |
| August | 2014 | 62 | 7 | 31 | 100 | 131 | 500 |
| September | 2014 | 65 | 6 | 29 | 100 | 136 | 509 |
| October | 2014 | 69 | 7 | 24 | 100 | 145 | 502 |
| November | 2014 | 70 | 6 | 24 | 100 | 146 | 501 |
| December | 2014 | 68 | 5 | 27 | 100 | 141 | 503 |
| January | 2015 | 74 | 3 | 23 | 100 | 151 | 506 |
| February | 2015 | 69 | 5 | 26 | 100 | 143 | 505 |
| March | 2015 | 66 | 7 | 27 | 100 | 139 | 503 |
| April | 2015 | 71 | 4 | 25 | 100 | 146 | 500 |
| May | 2015 | 65 | 8 | 27 | 100 | 138 | 503 |
| June | 2015 | 69 | 7 | 24 | 100 | 145 | 506 |
| July | 2015 | 70 | 5 | 25 | 100 | 145 | 501 |
| August | 2015 | 66 | 7 | 27 | 100 | 139 | 564 |
| September | 2015 | 65 | 6 | 29 | 100 | 136 | 500 |
| October | 2015 | 68 | 4 | 28 | 100 | 140 | 503 |
| November | 2015 | 70 | 7 | 23 | 100 | 147 | 508 |
| December | 2015 | 69 | 3 | 28 | 100 | 141 | 508 |
| January | 2016 | 73 | 6 | 21 | 100 | 152 | 503 |
| February | 2016 | 71 | 6 | 23 | 100 | 148 | 505 |
| March | 2016 | 69 | 7 | 24 | 100 | 145 | 545 |
| April | 2016 | 69 | 5 | 26 | 100 | 143 | 528 |
| May | 2016 | 74 | 4 | 22 | 100 | 152 | 547 |
| June | 2016 | 70 | 5 | 25 | 100 | 145 | 510 |
| July | 2016 | 71 | 6 | 23 | 100 | 148 | 538 |
| August | 2016 | 68 | 4 | 28 | 100 | 140 | 550 |
| September | 2016 | 65 | 5 | 30 | 100 | 135 | 580 |
| October | 2016 | 64 | 7 | 29 | 100 | 135 | 575 |
| November | 2016 | 67 | 7 | 26 | 100 | 141 | 610 |
| December | 2016 | 65 | 7 | 28 | 100 | 137 | 602 |
| January | 2017 | 71 | 5 | 24 | 100 | 147 | 601 |
| February | 2017 | 70 | 5 | 25 | 100 | 145 | 602 |
| March | 2017 | 71 | 5 | 24 | 100 | 147 | 603 |
| April | 2017 | 73 | 6 | 21 | 100 | 152 | 602 |
| May | 2017 | 65 | 5 | 30 | 100 | 135 | 611 |
| June | 2017 | 67 | 7 | 26 | 100 | 141 | 604 |
| July | 2017 | 65 | 7 | 28 | 100 | 137 | 603 |
| August | 2017 | 67 | 5 | 28 | 100 | 139 | 602 |
| September | 2017 | 66 | 4 | 30 | 100 | 136 | 612 |
| October | 2017 | 72 | 5 | 23 | 100 | 149 | 604 |
| November | 2017 | 70 | 5 | 25 | 100 | 145 | 606 |
| December | 2017 | 70 | 5 | 25 | 100 | 145 | 604 |
| January | 2018 | 66 | 8 | 26 | 100 | 140 | 622 |
| February | 2018 | 67 | 4 | 29 | 100 | 138 | 609 |
| March | 2018 | 67 | 5 | 28 | 100 | 139 | 619 |
| April | 2018 | 69 | 5 | 26 | 100 | 143 | 604 |
| May | 2018 | 62 | 4 | 34 | 100 | 128 | 602 |
| June | 2018 | 68 | 4 | 28 | 100 | 140 | 608 |
| July | 2018 | 61 | 5 | 34 | 100 | 127 | 600 |
| August | 2018 | 59 | 6 | 35 | 100 | 124 | 605 |

## BUYING CONDITIONS FOR VEHICLES

| Date of S | urvey | Good Time | Uncertain | Bad Time | Total | Relative | Cases |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September | 2018 | 67 | 5 | 28 | 100 | 139 | 618 |
| October | 2018 | 59 | 7 | 34 | 100 | 125 | 601 |
| November | 2018 | 59 | 8 | 33 | 100 | 126 | 604 |
| December | 2018 | 59 | 7 | 34 | 100 | 125 | 602 |
| January | 2019 | 59 | 7 | 34 | 100 | 125 | 601 |
| February | 2019 | 61 | 6 | 33 | 100 | 128 | 601 |
| March | 2019 | 62 | 8 | 30 | 100 | 132 | 600 |
| April | 2019 | 61 | 8 | 31 | 100 | 130 | 601 |
| May | 2019 | 62 | 7 | 31 | 100 | 131 | 602 |
| June | 2019 | 63 | 4 | 33 | 100 | 130 | 602 |
| July | 2019 | 62 | 5 | 33 | 100 | 129 | 602 |
| August | 2019 | 58 | 7 | 35 | 100 | 123 | 601 |
| September | 2019 | 62 | 7 | 31 | 100 | 131 | 601 |
| October | 2019 | 64 | 6 | 30 | 100 | 134 | 650 |
| November | 2019 | 63 | 5 | 32 | 100 | 131 | 631 |
| December | 2019 | 67 | 4 | 29 | 100 | 138 | 634 |
| January | 2020 | 61 | 6 | 33 | 100 | 128 | 621 |
| February | 2020 | 63 | 8 | 29 | 100 | 134 | 620 |
| March | 2020 | 62 | 6 | 32 | 100 | 130 | 692 |
| April | 2020 | 57 | 2 | 41 | 100 | 116 | 620 |
| May | 2020 | 64 | 3 | 33 | 100 | 131 | 645 |
| June | 2020 | 68 | 4 | 28 | 100 | 140 | 615 |
| July | 2020 | 61 | 2 | 37 | 100 | 124 | 603 |
| August | 2020 | 61 | 3 | 36 | 100 | 125 | 660 |
| September | 2020 | 61 | 5 | 34 | 100 | 127 | 601 |
| October | 2020 | 57 | 5 | 38 | 100 | 119 | 605 |
| November | 2020 | 57 | 7 | 36 | 100 | 121 | 604 |
| December | 2020 | 58 | 5 | 37 | 100 | 121 | 601 |
| January | 2021 | 56 | 5 | 39 | 100 | 117 | 603 |
| February | 2021 | 53 | 3 | 44 | 100 | 109 | 604 |
| March | 2021 | 54 | 6 | 40 | 100 | 114 | 604 |
| April | 2021 | 56 | 6 | 38 | 100 | 118 | 601 |
| May | 2021 | 48 | 4 | 48 | 100 | 100 | 606 |
| June | 2021 | 41 | 5 | 54 | 100 | 87 | 608 |
| July | 2021 | 38 | 5 | 57 | 100 | 81 | 604 |
| August | 2021 | 32 | 3 | 65 | 100 | 67 | 600 |
| September | 2021 | 30 | 4 | 66 | 100 | 64 | 612 |
| October | 2021 | 28 | 3 | 69 | 100 | 59 | 604 |
| November | 2021 | 24 | 3 | 73 | 100 | 51 | 602 |
| December | 2021 | 27 | 4 | 69 | 100 | 58 | 603 |
| January | 2022 | 21 | 4 | 75 | 100 | 46 | 602 |
| February | 2022 | 21 | 2 | 77 | 100 | 44 | 600 |
| March | 2022 | 24 | 4 | 72 | 100 | 52 | 602 |
| April | 2022 | 21 | 5 | 74 | 100 | 47 | 600 |
| May | 2022 | 22 | 2 | 76 | 100 | 46 | 601 |
| June | 2022 | 16 | 3 | 81 | 100 | 35 | 602 |
| July | 2022 | 22 | 3 | 75 | 100 | 47 | 601 |
| August | 2022 | 19 | 4 | 77 | 100 | 42 | 602 |
| September | 2022 | 20 | 3 | 77 | 100 | 43 | 601 |
| October | 2022 | 24 | 6 | 70 | 100 | 54 | 600 |
| November | 2022 | 22 | 3 | 75 | 100 | 47 | 602 |
| December | 2022 | 25 | 2 | 73 | 100 | 52 | 600 |
| January | 2023 | 33 | 3 | 64 | 100 | 69 | 600 |

## BUYING CONDITIONS FOR VEHICLES

| Date of Survey | Good Time |  | Uncertain |  | Bad Time |  | Total |  | Relative |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

