

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
May	1951	6	11	0	0	NA	NA	48	3	1	1	NA
November	1951	8	11	1	0	NA	NA	40	3	1	1	NA
February	1952	2	3	0	0	NA	NA	39	1	2	2	NA
November	1952	5	6	3	0	NA	NA	24	3	1	0	NA
February	1953	6	8	2	0	NA	NA	25	0	3	2	NA
August	1953	13	6	2	0	NA	NA	18	3	2	2	NA
May	1954	17	6	0	0	NA	NA	14	0	5	4	NA
November	1954	34	7	2	0	NA	NA	10	3	4	4	NA
November	1955	29	10	3	1	NA	NA	11	3	2	1	NA
August	1956	29	14	2	0	NA	NA	13	3	2	2	NA
November	1956	22	14	3	0	NA	NA	10	3	2	1	NA
May	1957	18	11	3	0	NA	NA	15	1	2	1	NA
November	1957	20	9	2	0	NA	NA	16	1	3	2	NA
May	1958	33	5	1	0	NA	NA	12	1	4	3	NA
November	1958	25	10	2	0	NA	NA	11	0	2	2	NA
May	1959	23	13	3	0	NA	NA	11	0	2	1	NA
November	1959	15	14	3	0	NA	NA	11	1	4	3	NA
February	1960	25	19	2	0	NA	NA	12	1	2	2	NA
May	1960	17	11	2	0	NA	NA	12	1	4	3	NA
November	1960	21	9	2	0	NA	NA	10	1	3	2	NA
February	1961	38	9	1	0	1	NA	12	1	6	6	NA
May	1961	23	10	1	0	NA	NA	11	1	5	4	NA
November	1961	21	11	1	0	NA	NA	11	0	2	2	NA
February	1962	33	13	2	0	5	NA	9	0	2	1	NA
May	1962	23	11	2	0	NA	NA	9	0	1	1	NA
August	1962	24	9	2	0	NA	NA	8	1	3	2	NA
November	1962	19	9	1	0	NA	NA	10	1	2	2	NA
February	1963	26	10	1	0	4	NA	7	0	2	0	NA
May	1963	17	13	1	0	NA	NA	10	0	4	3	NA
August	1963	31	10	3	0	NA	NA	6	0	1	1	NA
February	1964	29	12	2	0	NA	NA	6	0	1	1	NA
May	1964	27	12	1	0	NA	NA	7	0	1	1	NA
February	1965	25	10	2	0	6	NA	6	0	1	1	NA
November	1965	20	14	3	0	NA	NA	8	0	1	1	NA
February	1966	19	15	2	0	8	NA	10	0	1	1	NA
August	1966	17	19	1	0	6	NA	11	4	1	1	NA

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<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low; Good Buys Available</u>	<u>Prices Won't Come Down</u>	<u>Interest Rate Low Credit Easy</u>	<u>Borrow in Advance Rising Rates</u>	<u>Times Good Prosperity</u>	<u>Supply Adequate</u>	<u>Prices High</u>	<u>Interest Rates High; Credit Tight</u>	<u>Can't Afford To Buy</u>	<u>Uncertain Future</u>	<u>Supply Inadequate</u>
November 1966	1966	13	12	1	0	NA	NA	16	5	1	1	NA
February 1967	1967	16	14	1	0	8	NA	18	7	3	2	NA
May 1967	1967	21	19	2	0	9	NA	10	2	3	1	NA
February 1968	1968	17	21	2	0	9	NA	10	2	2	1	NA
August 1968	1968	12	25	2	0	8	NA	12	4	1	1	NA
November 1968	1968	11	20	1	0	7	NA	14	3	0	1	NA
February 1969	1969	17	23	1	1	7	NA	12	6	1	1	NA
May 1969	1969	15	26	3	0	6	NA	15	8	2	1	NA
August 1969	1969	12	20	2	1	4	NA	19	13	1	2	NA
November 1969	1969	11	20	1	1	2	NA	23	13	1	2	NA
February 1970	1970	22	15	1	0	2	NA	23	16	2	2	NA
May 1970	1970	18	15	1	1	2	NA	20	16	3	2	NA
November 1970	1970	13	18	0	0	3	NA	26	17	5	5	NA
February 1971	1971	24	17	2	0	2	NA	19	13	6	5	NA
November 1971	1971	21	26	1	0	2	NA	14	4	3	3	NA
February 1972	1972	27	25	2	1	2	NA	14	4	1	2	NA
May 1972	1972	17	25	2	1	3	NA	18	5	2	2	NA
August 1972	1972	25	29	1	1	2	NA	11	2	1	0	NA
November 1972	1972	16	22	1	0	2	NA	13	2	1	1	NA
February 1973	1973	16	30	1	1	2	NA	13	2	1	1	NA
May 1973	1973	16	27	1	0	3	NA	15	2	1	1	NA
August 1973	1973	20	26	0	0	1	NA	15	5	1	1	NA
November 1973	1973	16	25	0	0	2	NA	17	5	2	1	NA
February 1974	1974	18	25	0	0	1	NA	19	4	3	4	NA
May 1974	1974	14	24	0	1	1	NA	21	5	2	2	NA
August 1974	1974	13	20	0	1	0	NA	22	7	2	2	NA
November 1974	1974	10	19	0	0	1	NA	26	9	4	3	NA
February 1975	1975	18	13	0	0	0	NA	21	6	9	6	NA
May 1975	1975	21	15	0	0	1	NA	21	5	5	5	NA
August 1975	1975	17	23	0	0	0	NA	20	3	3	2	NA
November 1975	1975	18	20	0	0	1	NA	18	4	4	3	NA
February 1976	1976	21	20	1	0	2	NA	13	1	3	2	NA
May 1976	1976	15	23	1	0	2	NA	15	3	3	1	NA
August 1976	1976	19	27	0	0	3	NA	14	1	1	1	NA
November 1976	1976	21	25	1	0	1	NA	17	1	4	1	NA
February 1977	1977	23	26	1	0	3	NA	13	1	6	1	NA
May 1977	1977	18	37	1	0	3	NA	11	1	2	1	NA
August 1977	1977	23	36	1	0	2	NA	15	1	2	0	NA
November 1977	1977	19	35	1	0	2	NA	16	1	3	1	NA
January 1978	1978	24	39	1	0	2	0	13	4	8	2	0
February 1978	1978	21	29	0	0	2	0	13	1	2	2	0
March 1978	1978	15	42	1	1	5	0	15	2	7	2	0
April 1978	1978	13	48	1	2	5	0	14	3	4	1	0

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<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low;</u> <u>Good Buys</u> <u>Available</u>	<u>Prices</u> <u>Won't Come</u> <u>Down</u>	<u>Interest</u> <u>Rate Low</u> <u>Credit Easy</u>	<u>Borrow in</u> <u>Advance</u> <u>Rising Rates</u>	<u>Times</u> <u>Good</u> <u>Prosperity</u>	<u>Supply</u> <u>Adequate</u>	<u>Prices</u> <u>High</u>	<u>Interest</u> <u>Rates High;</u> <u>Credit Tight</u>	<u>Can't</u> <u>Afford</u> <u>To Buy</u>	<u>Uncertain</u> <u>Future</u>	<u>Supply</u> <u>Inadequate</u>
May	1978	19	31	0	1	5	0	14	1	1	1	0
June	1978	12	48	2	2	6	0	17	4	3	2	0
July	1978	11	52	1	4	6	0	18	4	3	1	0
August	1978	17	35	1	2	2	0	16	3	1	1	0
September	1978	10	50	1	2	3	0	14	4	3	2	0
October	1978	10	47	0	2	4	0	19	4	3	1	0
November	1978	13	34	0	1	1	0	18	3	2	1	0
December	1978	8	39	0	3	2	0	24	7	3	2	0
January	1979	12	48	1	2	3	0	19	8	6	2	0
February	1979	21	35	0	1	1	0	18	3	3	1	0
March	1979	11	50	0	3	2	0	14	6	4	3	0
April	1979	6	53	2	3	3	0	15	7	9	3	0
May	1979	17	35	1	1	2	0	18	5	6	1	0
June	1979	10	46	1	3	1	0	20	9	3	4	0
July	1979	9	46	0	2	3	1	19	11	4	4	0
August	1979	19	33	0	1	1	0	17	5	5	4	0
September	1979	13	42	1	3	2	0	18	11	8	3	0
October	1979	8	48	1	4	4	0	18	9	10	4	0
November	1979	18	27	1	2	2	0	20	13	5	4	0
December	1979	12	38	0	2	3	1	25	17	10	5	0
January	1980	17	47	1	2	2	1	20	12	12	7	0
February	1980	23	33	1	2	2	0	16	11	5	3	0
March	1980	12	43	1	4	3	0	23	19	6	6	0
April	1980	9	28	0	3	1	0	30	28	7	7	0
May	1980	14	23	1	2	2	0	34	31	8	8	0
June	1980	16	26	2	1	1	0	29	24	8	7	0
July	1980	19	22	4	1	3	0	23	19	11	9	0
August	1980	17	27	3	2	1	0	23	16	9	5	0
September	1980	18	31	2	2	2	0	20	13	8	4	0
October	1980	20	30	1	2	1	0	16	17	7	3	0
November	1980	20	31	1	2	0	0	23	17	7	4	0
December	1980	17	24	1	2	1	0	26	22	8	3	0
January	1981	23	28	0	2	1	0	17	25	8	3	0
February	1981	23	24	1	2	1	0	24	26	7	6	0
March	1981	22	23	1	0	1	0	23	22	10	6	0
April	1981	21	31	1	2	2	0	19	17	8	4	0
May	1981	16	30	0	2	1	0	25	18	7	2	0
June	1981	20	23	0	1	1	0	22	23	10	3	0
July	1981	24	27	1	1	1	0	23	17	6	2	0
August	1981	24	26	2	1	1	0	17	21	6	2	0
September	1981	20	21	1	1	2	0	21	21	6	3	0
October	1981	21	26	1	1	2	0	19	17	7	4	0
November	1981	19	20	1	1	0	0	25	23	9	3	0
December	1981	26	21	1	1	1	0	26	21	9	6	0
January	1982	32	22	2	1	1	0	17	18	8	5	0
February	1982	30	18	1	1	2	0	22	19	10	5	0
March	1982	32	15	0	1	2	0	22	24	12	6	0
April	1982	29	14	1	0	2	0	23	26	13	6	0
May	1982	31	15	1	1	0	0	21	24	13	7	0
June	1982	27	14	1	1	1	0	21	24	15	6	0
July	1982	30	19	1	1	0	0	18	24	11	8	0

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August	1982	24	15	2	1	1	0	19	22	14	7	0
September	1982	26	14	2	1	2	0	21	20	15	6	0
October	1982	28	14	4	1	1	0	18	16	13	8	0
November	1982	31	11	5	0	1	0	18	17	15	9	0
December	1982	32	10	6	2	1	0	16	13	13	8	0
January	1983	33	13	7	0	1	0	19	12	13	9	0
February	1983	38	11	8	1	1	0	18	13	11	5	0
March	1983	30	12	11	1	4	0	19	13	10	7	0
April	1983	36	15	12	2	3	0	16	11	9	7	0
May	1983	37	17	12	1	5	0	12	8	10	6	0
June	1983	35	15	13	3	5	0	13	6	8	4	0
July	1983	32	16	11	2	4	0	14	7	6	3	0
August	1983	33	17	11	1	4	0	15	6	8	4	0
September	1983	32	21	9	3	3	0	15	7	7	4	0
October	1983	33	21	5	1	4	0	14	7	9	4	0
November	1983	34	16	7	6	7	1	15	7	5	2	0
December	1983	38	13	6	2	5	0	18	3	6	2	0
January	1984	45	19	5	1	5	0	10	6	7	3	0
February	1984	39	16	8	1	6	0	10	7	4	3	0
March	1984	35	19	9	2	8	1	10	3	5	3	0
April	1984	30	20	9	2	10	0	13	5	6	3	0
May	1984	31	22	7	4	8	1	8	5	3	2	0
June	1984	33	16	6	4	8	0	13	5	5	3	0
July	1984	33	21	6	5	6	1	10	8	3	2	0
August	1984	35	20	6	2	9	0	9	6	6	1	0
September	1984	34	24	6	2	6	0	10	6	4	2	0
October	1984	29	21	7	4	6	0	12	5	4	3	0
November	1984	28	17	8	3	8	0	14	8	5	2	0
December	1984	32	15	8	2	9	0	15	7	6	2	0
January	1985	45	16	10	1	4	0	10	6	6	4	0
February	1985	43	16	10	1	7	1	9	4	5	1	0
March	1985	36	22	8	2	6	0	10	5	6	2	0
April	1985	37	18	9	3	8	1	10	4	5	1	0
May	1985	34	19	9	2	6	0	11	4	5	3	0
June	1985	39	20	11	2	8	0	10	4	4	2	0
July	1985	36	19	12	1	8	1	11	4	5	2	0
August	1985	38	17	15	0	6	0	12	4	4	1	0
September	1985	39	15	13	2	6	1	14	3	5	1	0
October	1985	34	15	14	1	5	1	11	3	6	2	0
November	1985	37	16	10	2	6	0	11	5	4	3	0
December	1985	42	14	11	1	6	0	17	4	3	1	0
January	1986	43	13	16	1	7	0	5	3	5	1	0
February	1986	38	17	18	2	7	0	7	3	5	1	0
March	1986	37	12	21	0	8	1	8	2	4	3	0
April	1986	35	13	27	2	9	1	9	3	4	3	0
May	1986	33	12	30	1	9	0	7	2	6	3	0
June	1986	35	14	30	1	10	0	6	3	4	1	0
July	1986	40	11	25	1	12	0	7	3	4	1	0
August	1986	35	13	25	1	8	1	8	4	5	2	0
September	1986	35	14	29	1	5	0	10	2	6	2	0
October	1986	33	14	24	2	4	0	7	2	5	2	0

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		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>												
November 1986		30	14	22	3	6	0	8	3	5	2	0
December 1986		33	15	17	1	4	1	8	2	4	3	0
January 1987		40	13	19	1	6	0	7	3	7	1	0
February 1987		33	14	20	1	6	1	8	4	5	2	0
March 1987		32	14	21	2	6	0	7	4	6	2	0
April 1987		29	20	17	3	7	1	7	3	3	1	0
May 1987		33	20	16	3	6	0	6	3	3	2	0
June 1987		38	21	12	3	5	0	9	3	4	2	1
July 1987		37	17	11	2	6	0	8	3	3	2	0
August 1987		38	16	15	3	6	1	9	4	5	1	0
September 1987		37	23	11	4	6	0	8	4	2	1	0
October 1987		28	17	9	5	7	1	9	4	6	4	0
November 1987		30	16	11	3	4	0	7	8	4	10	0
December 1987		37	22	7	1	4	0	10	6	4	5	0
January 1988		37	16	6	2	6	0	5	4	8	4	0
February 1988		36	14	8	1	7	0	5	5	6	4	0
March 1988		33	15	10	2	8	0	8	4	5	2	0
April 1988		32	19	8	2	10	0	7	4	6	4	0
May 1988		30	20	7	4	7	0	8	4	3	2	0
June 1988		31	20	8	3	7	0	7	2	2	1	0
July 1988		34	21	7	4	10	1	6	2	3	2	0
August 1988		36	21	7	4	7	0	9	3	3	3	0
September 1988		33	21	7	5	6	1	8	3	2	3	0
October 1988		32	21	7	4	8	0	8	4	4	2	0
November 1988		34	19	8	4	5	0	11	3	3	1	0
December 1988		32	21	4	5	7	0	11	5	3	3	0
January 1989		36	21	5	5	7	0	7	2	4	3	0
February 1989		35	19	4	4	9	1	9	5	5	3	0
March 1989		33	20	6	5	7	0	10	5	4	1	0
April 1989		31	22	4	7	8	1	7	8	4	2	0
May 1989		27	24	5	4	6	1	7	5	4	3	0
June 1989		30	21	5	2	6	0	9	6	2	3	0
July 1989		31	23	7	2	5	0	10	4	3	3	0
August 1989		35	16	7	3	2	0	9	4	2	3	0
September 1989		34	17	6	2	8	1	7	2	4	2	0
October 1989		35	19	5	2	6	0	8	3	4	2	0
November 1989		32	17	7	1	4	0	14	3	5	1	0
December 1989		34	16	5	3	3	0	14	4	5	3	0
January 1990		45	18	5	1	4	0	8	2	2	1	0
February 1990		35	16	5	3	4	0	8	3	6	2	0
March 1990		36	18	8	2	8	0	8	3	5	3	0
April 1990		35	22	5	1	4	0	9	2	4	1	0
May 1990		32	18	5	3	5	0	9	5	2	3	0
June 1990		31	23	6	2	4	0	8	3	5	2	0
July 1990		37	21	3	3	3	0	8	3	3	3	0
August 1990		30	23	5	2	3	0	11	2	5	7	0
September 1990		26	24	3	1	2	0	14	5	7	8	0
October 1990		26	19	2	1	2	0	16	5	8	11	0
November 1990		27	23	1	1	1	0	12	5	8	13	0
December 1990		30	14	3	1	2	0	9	6	11	17	0

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January	1991	31	11	3	1	1	0	8	6	10	19	0
February	1991	33	10	3	0	4	0	9	6	15	13	0
March	1991	36	15	7	1	2	0	8	5	10	8	0
April	1991	35	18	7	0	4	0	9	6	10	9	0
May	1991	36	14	8	1	1	0	9	5	13	11	0
June	1991	34	11	8	1	2	0	9	5	13	10	0
July	1991	42	12	6	0	2	0	6	5	8	9	0
August	1991	35	13	7	0	3	0	12	5	11	9	0
September	1991	37	13	9	1	2	0	8	3	14	10	0
October	1991	37	14	6	1	2	0	9	6	11	11	0
November	1991	35	11	8	1	0	0	11	3	12	18	0
December	1991	32	11	9	1	2	0	10	8	15	20	0
January	1992	39	5	13	0	1	0	8	7	14	19	0
February	1992	32	7	14	0	2	0	7	5	14	25	0
March	1992	40	10	12	1	2	0	8	3	14	17	0
April	1992	36	9	13	0	2	1	10	3	12	15	0
May	1992	34	11	14	0	3	0	6	3	14	11	0
June	1992	39	11	18	1	2	0	6	4	8	12	0
July	1992	38	10	15	0	4	0	9	4	14	13	0
August	1992	39	9	13	0	3	0	9	4	12	17	0
September	1992	32	11	12	1	2	0	10	6	13	15	0
October	1992	33	9	14	1	2	0	9	4	17	13	0
November	1992	37	9	13	1	4	0	6	2	12	13	0
December	1992	37	9	15	1	5	0	7	2	12	9	0
January	1993	44	7	14	1	4	0	9	2	12	9	0
February	1993	38	10	12	1	7	0	6	3	10	9	0
March	1993	38	12	17	1	5	0	6	3	9	9	0
April	1993	39	12	16	1	8	0	6	1	8	9	0
May	1993	33	13	18	1	5	0	7	2	8	8	0
June	1993	37	11	17	1	6	0	7	1	9	11	0
July	1993	36	11	18	0	5	0	6	4	10	13	0
August	1993	35	12	21	0	7	0	6	3	9	10	0
September	1993	31	12	21	0	7	0	5	3	10	12	0
October	1993	35	13	23	0	4	0	7	3	10	6	0
November	1993	35	10	21	1	5	0	10	3	8	7	0
December	1993	34	12	21	0	7	0	8	2	6	7	0
January	1994	42	6	24	1	11	0	6	2	6	6	0
February	1994	42	10	24	1	11	0	6	3	5	4	0
March	1994	31	15	21	2	9	1	6	2	6	4	0
April	1994	33	10	21	4	12	0	6	1	5	4	0
May	1994	32	12	20	2	10	0	6	2	3	4	0
June	1994	34	13	16	3	9	0	8	3	4	3	0
July	1994	36	13	16	3	8	1	7	2	5	3	0
August	1994	34	12	17	2	11	0	5	3	4	3	0
September	1994	34	16	14	1	11	1	5	3	4	4	0
October	1994	37	14	15	3	9	0	5	2	4	3	0
November	1994	34	14	15	4	8	0	8	3	5	3	0
December	1994	38	12	10	5	12	0	8	4	4	3	0
January	1995	41	15	14	3	12	0	5	3	4	3	0
February	1995	37	16	10	3	11	0	6	4	5	2	0
March	1995	40	12	12	2	10	1	5	4	4	1	0

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
April	1995	36	12	9	2	13	0	7	5	3	4	0
May	1995	39	13	8	3	9	1	9	4	3	3	0
June	1995	33	11	12	1	11	0	8	3	5	4	0
July	1995	39	11	16	1	10	0	8	4	5	4	0
August	1995	40	11	14	1	9	0	6	2	4	3	0
September	1995	40	14	14	0	10	0	6	4	4	3	0
October	1995	39	11	12	1	7	0	6	2	5	3	0
November	1995	38	12	13	1	7	0	7	1	7	2	0
December	1995	39	10	13	1	6	0	8	2	6	4	0
January	1996	44	10	16	1	6	0	7	3	6	3	0
February	1996	41	10	15	1	9	0	6	4	7	5	0
March	1996	41	12	17	1	8	1	6	3	4	5	0
April	1996	36	12	15	2	8	0	7	3	5	2	0
May	1996	37	13	13	1	8	0	8	3	5	4	0
June	1996	35	10	9	1	11	0	7	2	4	3	0
July	1996	42	11	14	3	9	0	7	2	4	2	0
August	1996	38	13	12	2	8	0	7	4	5	2	0
September	1996	34	14	13	1	8	0	10	3	4	3	0
October	1996	41	11	13	1	8	0	8	3	6	2	0
November	1996	37	11	14	1	9	0	8	2	5	2	0
December	1996	45	8	11	1	11	0	12	3	4	2	0
January	1997	43	10	10	1	12	0	5	2	6	3	0
February	1997	42	11	12	0	13	0	5	3	7	2	0
March	1997	39	11	12	1	16	1	7	3	5	1	0
April	1997	34	13	11	3	12	0	4	5	2	2	0
May	1997	35	11	13	3	15	0	4	2	2	1	0
June	1997	34	10	12	1	16	0	4	2	3	1	0
July	1997	33	9	13	0	12	0	5	3	2	1	0
August	1997	35	11	12	1	13	0	4	1	2	2	0
September	1997	38	12	15	1	16	0	4	1	2	1	0
October	1997	32	8	12	1	11	0	4	2	2	1	0
November	1997	37	9	13	1	11	0	3	2	1	1	0
December	1997	41	9	9	0	9	0	4	2	1	1	0
January	1998	48	5	16	0	8	0	4	1	2	1	0
February	1998	37	9	17	1	15	1	4	1	1	1	0
March	1998	36	9	15	0	14	0	5	1	2	0	0
April	1998	32	8	12	0	16	0	4	1	1	0	0
May	1998	32	8	11	1	15	0	5	2	0	0	0
June	1998	35	7	15	0	16	0	2	1	1	1	0
July	1998	29	7	17	0	14	0	4	2	1	1	0
August	1998	30	6	15	1	17	0	5	2	1	1	0
September	1998	31	9	15	0	15	0	3	2	1	2	0
October	1998	34	8	22	0	12	0	4	3	1	3	0
November	1998	35	8	22	1	12	0	4	1	1	1	0
December	1998	36	7	23	0	16	0	3	2	1	1	0
January	1999	41	7	19	1	13	0	2	2	2	1	0
February	1999	36	7	19	0	19	0	3	2	1	2	0
March	1999	34	8	18	0	21	0	3	0	2	1	0
April	1999	30	7	18	0	17	1	5	2	2	0	0
May	1999	35	8	19	0	21	1	1	1	1	1	0
June	1999	35	9	15	1	19	0	3	0	0	1	0

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
July	1999	33	5	15	1	19	0	4	2	1	0	0
August	1999	34	8	16	1	18	0	6	2	2	2	0
September	1999	26	9	11	2	19	1	3	3	1	1	0
October	1999	35	11	12	2	13	1	3	1	2	1	0
November	1999	37	10	14	0	15	0	4	1	2	1	0
December	1999	39	6	10	1	18	1	3	1	1	1	0
January	2000	42	8	10	1	14	0	3	3	1	1	0
February	2000	35	9	12	2	22	1	2	3	0	0	0
March	2000	30	11	11	2	19	0	6	3	1	1	0
April	2000	33	12	11	3	18	0	3	2	1	0	0
May	2000	37	10	10	2	20	0	4	3	1	1	0
June	2000	32	9	8	2	18	1	4	2	2	1	0
July	2000	33	8	9	1	17	1	5	4	1	2	0
August	2000	35	9	8	1	16	0	6	3	1	1	0
September	2000	31	8	11	1	20	0	4	2	2	2	0
October	2000	33	13	9	1	17	0	3	1	2	2	0
November	2000	32	10	11	2	21	0	2	3	1	1	0
December	2000	42	6	8	0	14	0	3	2	3	2	0
January	2001	37	5	8	1	10	1	4	2	4	5	0
February	2001	27	8	15	0	9	1	5	2	5	7	0
March	2001	31	9	13	0	8	1	4	4	5	8	0
April	2001	30	4	13	0	6	0	6	4	10	7	0
May	2001	26	9	13	0	9	1	3	1	6	5	0
June	2001	32	6	11	0	8	0	7	3	6	5	0
July	2001	34	6	14	0	7	0	6	3	8	8	0
August	2001	34	4	14	0	10	0	5	2	9	7	0
September	2001	29	6	13	0	8	0	2	2	5	14	0
October	2001	32	2	21	0	3	0	5	2	5	18	0
November	2001	36	3	22	0	3	0	4	1	6	15	0
December	2001	38	3	22	1	2	0	3	2	10	8	0
January	2002	42	3	19	0	4	0	2	3	11	9	0
February	2002	38	2	21	0	4	0	3	2	10	8	0
March	2002	33	4	19	0	6	0	4	2	7	8	0
April	2002	31	6	20	0	4	0	3	3	8	9	0
May	2002	33	5	17	0	8	1	2	1	6	5	0
June	2002	35	6	18	1	5	0	2	1	5	7	0
July	2002	37	3	20	0	4	0	2	3	7	6	0
August	2002	35	4	19	0	4	0	5	2	9	7	0
September	2002	29	3	24	0	5	0	4	3	9	9	0
October	2002	31	3	25	1	4	1	5	4	10	9	0
November	2002	32	5	21	0	3	0	3	3	7	11	0
December	2002	40	2	22	0	5	0	3	3	10	8	0
January	2003	38	4	24	0	3	1	3	3	9	11	0
February	2003	31	5	21	0	4	0	3	3	7	13	0
March	2003	30	3	23	0	3	0	4	4	9	15	0
April	2003	29	3	22	1	4	0	4	4	8	11	0
May	2003	30	4	22	0	5	0	4	5	8	9	0
June	2003	35	3	24	0	4	1	3	3	9	7	0
July	2003	37	4	25	0	4	0	4	3	8	5	0
August	2003	30	6	27	1	7	0	6	1	9	4	0
September	2003	30	5	24	1	5	0	4	3	9	6	0

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low;</u> <u>Good Buys</u> <u>Available</u>	<u>Prices</u> <u>Won't Come</u> <u>Down</u>	<u>Interest</u> <u>Rate Low</u> <u>Credit Easy</u>	<u>Borrow in</u> <u>Advance</u> <u>Rising Rates</u>	<u>Times</u> <u>Good</u> <u>Prosperity</u>	<u>Supply</u> <u>Adequate</u>	<u>Prices</u> <u>High</u>	<u>Interest</u> <u>Rates High;</u> <u>Credit Tight</u>	<u>Can't</u> <u>Afford</u> <u>To Buy</u>	<u>Uncertain</u> <u>Future</u>	<u>Supply</u> <u>Inadequate</u>
October	2003	32	6	22	0	3	0	5	2	9	8	0
November	2003	33	7	25	0	6	0	2	1	7	5	0
December	2003	36	4	22	1	6	0	5	4	7	6	0
January	2004	42	5	26	1	7	0	3	1	4	3	0
February	2004	31	7	26	0	6	1	4	2	7	5	0
March	2004	31	6	24	1	5	0	3	2	7	4	0
April	2004	30	7	24	1	10	0	5	2	5	6	0
May	2004	26	11	27	2	7	0	5	3	4	7	0
June	2004	32	9	28	2	6	1	4	4	5	5	0
July	2004	31	7	26	1	8	0	5	3	6	4	0
August	2004	30	8	22	1	6	0	4	4	5	5	0
September	2004	30	7	23	1	7	0	6	3	5	4	0
October	2004	32	10	23	1	6	1	4	2	6	6	0
November	2004	35	10	20	2	8	0	5	4	5	3	0
December	2004	38	11	18	1	9	1	5	2	2	3	0
January	2005	39	9	20	2	7	0	5	2	4	4	0
February	2005	34	10	19	0	9	0	6	3	4	1	0
March	2005	31	13	20	3	8	0	6	3	3	3	0
April	2005	31	15	18	2	6	0	5	4	5	3	0
May	2005	29	13	15	3	8	0	6	3	4	2	0
June	2005	36	12	18	1	5	0	4	2	2	2	0
July	2005	37	10	17	1	7	0	5	1	3	1	0
August	2005	33	12	15	1	5	0	5	1	5	2	0
September	2005	28	17	15	2	5	0	9	2	5	4	0
October	2005	25	15	12	1	5	1	10	3	10	5	0
November	2005	32	11	16	2	6	1	6	3	6	5	0
December	2005	43	10	14	1	5	0	6	2	5	2	0
January	2006	42	10	10	1	6	0	4	3	3	4	0
February	2006	36	11	13	2	7	1	5	3	5	3	0
March	2006	33	11	12	1	8	0	4	4	5	3	0
April	2006	31	16	10	3	7	1	4	3	5	3	0
May	2006	27	13	11	1	7	0	11	4	6	4	0
June	2006	33	14	10	2	6	0	7	3	5	4	0
July	2006	32	12	11	3	5	1	4	5	5	3	0
August	2006	30	13	13	3	5	0	7	4	7	4	0
September	2006	32	9	10	2	8	1	8	3	6	4	0
October	2006	36	8	11	1	7	0	5	3	6	2	0
November	2006	45	7	8	1	6	0	7	3	8	3	0
December	2006	50	8	9	1	7	1	5	2	4	3	0
January	2007	42	8	12	1	6	0	5	3	5	2	0
February	2007	38	9	13	0	6	0	6	2	5	6	0
March	2007	37	8	11	0	7	1	4	3	7	3	0
April	2007	32	12	11	0	5	0	6	4	8	4	0
May	2007	38	10	13	0	5	0	6	3	6	2	0
June	2007	38	10	11	0	7	1	8	3	8	4	0
July	2007	31	9	10	1	7	1	6	2	9	2	0
August	2007	33	7	12	1	5	1	6	4	8	5	0
September	2007	31	7	10	0	3	0	6	5	10	6	0
October	2007	34	9	8	0	4	1	6	6	11	6	0
November	2007	35	5	10	0	3	0	7	5	10	8	0
December	2007	42	6	7	0	3	0	8	4	10	7	0

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
<u>Date of Survey</u>		<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
January	2008	38	7	7	0	2	0	4	2	12	7	0
February	2008	33	6	9	0	2	1	7	5	15	13	0
March	2008	30	6	8	0	4	0	6	6	17	10	0
April	2008	30	5	6	0	1	1	11	5	19	13	0
May	2008	26	6	5	0	2	0	9	4	20	17	0
June	2008	25	8	5	0	2	0	13	3	23	14	0
July	2008	33	6	6	0	1	0	8	5	19	14	0
August	2008	30	5	4	0	2	0	6	7	24	13	0
September	2008	32	8	4	0	2	0	7	5	23	14	0
October	2008	27	3	3	0	1	0	8	11	23	22	0
November	2008	33	2	4	0	1	0	11	8	22	25	0
December	2008	45	2	5	0	1	0	7	6	20	16	0
January	2009	39	2	5	0	1	0	7	8	21	22	0
February	2009	40	1	6	0	1	0	8	7	18	25	0
March	2009	36	2	4	0	0	0	7	6	17	25	0
April	2009	41	3	6	0	0	0	5	6	20	22	0
May	2009	44	2	5	0	0	0	6	6	19	19	0
June	2009	46	4	3	1	0	0	6	5	17	14	0
July	2009	40	3	5	0	1	0	6	7	18	20	0
August	2009	45	3	7	0	1	0	4	5	17	21	0
September	2009	41	4	6	0	2	0	4	6	16	19	0
October	2009	45	4	5	0	0	0	6	6	18	17	0
November	2009	43	4	7	1	1	0	6	4	21	18	0
December	2009	52	4	8	0	1	0	6	5	14	16	0
January	2010	43	5	9	0	1	1	5	3	16	15	0
February	2010	50	3	7	0	2	0	4	5	15	12	0
March	2010	47	5	6	0	1	1	3	6	16	12	0
April	2010	44	4	7	0	2	0	5	4	17	14	0
May	2010	37	4	5	0	1	0	5	4	16	12	0
June	2010	44	5	6	0	2	0	4	2	14	12	0
July	2010	41	3	7	0	2	0	7	3	17	14	0
August	2010	42	3	7	0	1	0	6	6	19	16	0
September	2010	44	3	5	0	1	0	4	4	17	18	0
October	2010	41	3	6	0	1	0	7	5	21	16	0
November	2010	47	4	8	0	0	0	4	5	17	14	0
December	2010	51	4	9	0	2	0	6	5	14	10	0
January	2011	44	4	7	0	3	0	7	5	18	12	0
February	2011	45	8	6	1	2	0	5	4	17	12	0
March	2011	41	8	7	0	1	0	4	4	15	12	0
April	2011	39	10	8	1	2	0	7	3	13	12	0
May	2011	42	6	5	0	3	0	9	5	17	11	0
June	2011	40	5	7	0	2	0	9	3	18	10	0
July	2011	39	3	8	0	2	0	7	5	24	11	0
August	2011	38	5	6	0	1	0	7	7	22	16	0
September	2011	37	6	6	0	1	0	7	5	19	14	0
October	2011	38	5	9	0	1	0	9	4	23	15	0
November	2011	42	4	10	0	1	0	6	6	18	16	0
December	2011	47	5	7	0	2	0	6	5	21	11	0
January	2012	45	5	8	0	3	0	7	4	15	12	0
February	2012	41	6	6	0	3	0	8	5	19	12	0

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

<u>Date of Survey</u>		<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
		<u>Prices Low; Good Buys Available</u>	<u>Prices Won't Come Down</u>	<u>Interest Rate Low Credit Easy</u>	<u>Borrow in Advance Rising Rates</u>	<u>Times Good Prosperity</u>	<u>Supply Adequate</u>	<u>Prices High</u>	<u>Interest Rates High; Credit Tight</u>	<u>Can't Afford To Buy</u>	<u>Uncertain Future</u>	<u>Supply Inadequate</u>
March	2012	39	7	8	0	3	1	8	5	17	14	0
April	2012	38	7	10	0	5	0	7	3	19	13	0
May	2012	40	6	11	0	3	0	8	5	14	12	0
June	2012	36	6	7	0	3	0	6	5	18	14	0
July	2012	41	5	8	0	2	0	8	5	14	11	0
August	2012	42	8	11	0	3	0	5	4	13	11	0
September	2012	41	7	9	0	4	1	6	3	16	13	0
October	2012	37	10	11	0	4	0	8	5	14	12	0
November	2012	41	7	10	0	6	0	4	4	11	12	0
December	2012	43	6	10	0	5	0	7	4	16	11	0
January	2013	41	7	9	0	4	0	7	4	16	11	0
February	2013	34	10	10	0	5	0	7	4	14	9	0
March	2013	38	11	9	0	7	0	7	4	14	9	0
April	2013	37	10	13	0	6	1	8	5	11	9	0
May	2013	40	8	12	0	8	0	5	3	12	8	0
June	2013	34	10	10	1	11	0	7	2	13	8	0
July	2013	39	12	10	2	8	0	6	4	6	11	0
August	2013	33	10	11	1	8	0	10	4	9	7	0
September	2013	34	10	12	1	8	0	6	3	11	10	0
October	2013	34	10	11	0	8	0	7	4	8	12	0
November	2013	36	9	7	0	6	0	5	4	12	10	0
December	2013	44	10	12	0	7	0	4	4	8	6	0
January	2014	39	10	11	1	8	0	8	3	8	8	0
February	2014	37	10	11	0	7	0	7	2	10	8	0
March	2014	35	10	10	0	7	1	6	3	9	8	0
April	2014	31	8	10	0	10	0	5	1	12	8	0
May	2014	33	12	10	0	11	0	9	3	11	8	0
June	2014	31	10	10	1	10	0	9	4	10	7	0
July	2014	34	11	8	2	13	0	9	3	9	9	0
August	2014	35	11	9	1	9	0	9	3	9	6	0
September	2014	37	10	13	0	9	0	8	2	10	7	0
October	2014	35	8	10	0	11	1	7	2	8	8	0
November	2014	41	10	11	1	12	0	6	2	6	6	0
December	2014	45	8	11	1	13	0	6	2	9	4	0
January	2015	45	8	14	1	16	0	7	1	5	3	0
February	2015	41	9	11	0	15	0	5	2	8	6	0
March	2015	34	10	14	0	16	0	7	3	6	6	0
April	2015	32	10	15	2	14	0	7	3	6	5	0
May	2015	33	9	11	1	15	1	9	3	6	7	0
June	2015	34	10	14	1	15	0	5	2	6	6	0
July	2015	35	9	13	1	14	0	4	2	6	8	0
August	2015	32	10	14	2	13	1	7	2	6	7	0
September	2015	33	8	13	2	11	0	10	3	6	6	0
October	2015	36	10	16	1	11	0	8	2	8	6	0
November	2015	45	8	15	2	12	0	6	2	4	6	0
December	2015	50	6	15	2	12	1	4	2	4	5	0
January	2016	42	8	13	2	14	1	3	3	7	4	0
February	2016	43	7	15	1	13	0	10	4	4	4	0
March	2016	32	11	14	1	11	1	7	2	5	5	0
April	2016	32	11	14	1	14	0	6	3	7	4	0
May	2016	37	9	16	1	12	0	7	1	4	4	0

TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
June	2016	36	10	17	2	13	1	6	3	4	5	0
July	2016	39	8	14	1	15	1	4	2	4	8	0
August	2016	40	7	15	1	15	1	9	1	5	6	0
September	2016	33	9	14	1	15	0	6	2	5	7	0
October	2016	35	10	13	1	12	1	7	3	6	3	0
November	2016	41	9	15	1	11	1	6	2	4	5	0
December	2016	44	9	12	2	15	0	5	2	4	5	0
January	2017	40	13	11	3	16	0	6	2	4	6	0
February	2017	34	16	8	1	13	1	6	2	5	4	0
March	2017	32	15	10	2	18	0	7	1	5	4	0
April	2017	34	12	13	3	14	1	7	2	3	6	0
May	2017	38	11	9	1	16	0	5	2	5	5	0
June	2017	34	10	10	1	15	0	7	3	5	5	0
July	2017	37	10	11	2	13	1	6	2	3	4	0
August	2017	38	8	10	1	17	0	9	2	5	5	0
September	2017	33	12	11	2	16	1	7	2	4	6	0
October	2017	36	11	13	2	18	0	5	0	4	4	0
November	2017	45	9	10	0	16	0	6	2	2	3	0
December	2017	47	9	8	1	15	0	6	3	3	4	0
January	2018	36	8	9	1	17	0	6	3	4	5	0
February	2018	34	12	8	2	20	0	6	1	3	5	0
March	2018	28	21	8	1	17	0	6	2	1	3	0
April	2018	31	18	11	1	18	1	5	2	4	4	0
May	2018	32	15	6	1	16	0	10	3	4	3	0
June	2018	33	13	9	3	19	0	7	2	3	4	0
July	2018	32	17	7	1	17	0	6	3	3	5	0
August	2018	32	16	5	1	18	1	12	1	5	3	0
September	2018	30	18	8	2	21	0	8	3	3	1	0
October	2018	31	18	6	2	22	1	8	2	3	4	0
November	2018	37	13	6	1	18	1	11	2	4	2	0
December	2018	43	12	5	2	17	0	7	1	2	3	0
January	2019	37	10	7	1	19	0	10	3	4	5	0
February	2019	39	10	6	1	18	1	10	3	3	5	0
March	2019	31	10	7	1	20	1	12	3	3	3	0
April	2019	35	8	8	1	24	0	10	1	3	4	0
May	2019	34	12	9	0	18	1	13	3	4	4	0
June	2019	28	18	7	1	22	1	10	2	3	4	0
July	2019	38	11	10	0	20	0	11	2	4	4	0
August	2019	32	12	9	0	17	0	16	3	3	4	0
September	2019	27	14	7	0	21	0	11	4	3	5	0
October	2019	33	13	12	1	21	1	11	2	2	6	0
November	2019	40	10	9	0	17	0	11	2	2	4	0
December	2019	46	9	7	1	20	0	10	2	2	3	0
January	2020	41	8	9	0	22	0	9	2	3	3	0
February	2020	34	11	11	0	21	1	10	2	4	4	0
March	2020	32	7	9	0	20	1	8	2	7	13	2
April	2020	30	1	8	0	3	0	5	3	19	34	2
May	2020	38	2	6	0	4	1	6	1	17	27	2
June	2020	39	5	7	0	5	1	8	3	14	24	1
July	2020	33	4	7	0	4	1	7	4	14	27	4
August	2020	30	3	8	0	6	0	11	3	15	23	5

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

<u>Date of Survey</u>	<u>GOOD TIME TO BUY</u>						<u>BAD TIME TO BUY</u>				
	<u>Prices Low; Good Buys Available</u>	<u>Prices Won't Come Down</u>	<u>Interest Rate Low Credit Easy</u>	<u>Borrow in Advance Rising Rates</u>	<u>Times Good Prosperity</u>	<u>Supply Adequate</u>	<u>Prices High</u>	<u>Interest Rates High; Credit Tight</u>	<u>Can't Afford To Buy</u>	<u>Uncertain Future</u>	<u>Supply Inadequate</u>
September 2020	31	4	9	0	7	0	10	2	11	22	8
October 2020	28	3	8	0	9	1	10	3	15	19	7
November 2020	31	4	9	0	7	0	10	3	15	18	7
December 2020	35	3	8	0	7	2	8	2	14	16	6
January 2021	29	5	8	0	8	2	9	1	12	19	6
February 2021	25	7	9	0	10	1	9	2	13	18	8
March 2021	26	11	7	0	13	1	11	1	10	12	8
April 2021	21	10	7	0	18	2	13	1	9	10	10
May 2021	17	10	8	0	14	3	23	2	7	11	17
June 2021	22	11	6	0	12	2	25	1	7	7	17
July 2021	19	8	6	0	13	2	27	1	8	7	18
August 2021	19	8	4	0	8	2	29	2	5	9	24
September 2021	18	9	6	0	7	1	28	2	7	9	28
October 2021	16	8	5	0	4	3	30	2	6	6	31
November 2021	16	9	4	0	4	3	40	1	5	5	38
December 2021	19	10	3	0	4	2	41	2	7	6	32
January 2022	13	11	2	0	5	3	40	2	5	6	32
February 2022	13	12	5	1	4	2	39	3	5	6	32
March 2022	12	13	3	1	4	3	42	1	4	7	29
April 2022	12	13	2	1	3	2	40	3	6	6	30
May 2022	12	11	2	0	3	1	44	2	5	8	34
June 2022	11	11	1	1	2	2	44	5	6	11	26
July 2022	11	11	1	0	3	4	44	6	8	11	21
August 2022	14	10	2	1	3	3	50	5	8	10	21
September 2022	15	10	1	1	2	3	41	8	8	11	19
October 2022	17	13	1	1	3	5	38	4	7	10	13
November 2022	17	9	1	1	1	3	45	7	8	12	17
December 2022	21	9	1	1	3	4	43	10	6	12	12
January 2023	18	10	1	0	3	3	37	7	11	9	11
February 2023	19	12	2	1	3	3	33	9	10	11	9
March 2023	16	12	2	1	5	3	38	11	14	12	7
April 2023	18	11	1	0	7	5	30	13	9	12	5
May 2023	20	9	1	1	4	5	39	11	11	11	10
June 2023	19	10	2	0	4	6	32	11	17	7	4
July 2023	22	11	1	1	6	5	31	10	11	7	4
August 2023	21	11	2	1	5	4	31	11	7	8	5
September 2023	23	10	2	0	3	5	35	10	10	7	4