TABLE 37

BUYING CONDITIONS FOR VEHICLES

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a new vehicle, such as a car, pickup, van, or sport utility vehicle?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	1953	29	32	39	100	90	1023
May	1954	40	25	35	100	105	1365
November	1954	45	24	31	100	114	1139
May	1955	50	27	23	100	127	2055
November	1955	49	30	21	100	128	1997
May	1956	43	31	26	100	117	1640
August	1956	52	27	21	100	131	1346
November	1956	36	41	23	100	113	1378
May	1957	37	38	25	100	112	1356
November	1957	26	39	35	100	91	1469
May	1958	37	32	31	100	106	1362
November	1958	32	38	30	100	102	1325
May	1959	33	42	25	100	108	1313
November	1959	32	34	34	100	98	1310
February	1960	48	32	20	100	128	2972
May	1960	41	40	19	100	122	1407
August	1960	48	30	12	100	136	621
November	1960	40	40	20	100	120	1390
February	1961	50	32	18	100	132	1981
May	1961	43	44	13	100	130	1310
August	1961	49	34	17	100	132	540
November	1961	41	44	15	100	126	956
February	1962	51	36	13	100	138	2117
May	1962	47	33	15	100	132	1299
August	1962	48	36	16	100	132	1317
November	1962	48	38	14	100	134	1352
February	1963	51	37	12	100	139	2036
May	1963	48	39	13	100	135	1310
August	1963	48	40	12	100	136	1359
November	1963	47	40	13	100	134	1540
February	1964	52	36	12	100	140	1538
May	1964	48	41	11	100	137	1479
February	1965	50	38	12	100	138	1349
August	1965	58	35	7	100	151	854
November	1965	51	39	10	100	141	1658
February	1966	51	39	10	100	141	2419
May	1966	51	30	19	100	132	1434
August	1966	42	37	21	100	121	1228
November	1966	23	51	26	100	97	1225
February	1967	45	30	25	100	120	1310
May	1967	51	25	24	100	127	1323
August	1967	45	29	26	100	119	1310

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	1967	39	31	30	100	109	1329
February	1968	47	33	20	100	127	2677
May	1968	54	28	18	100	136	1223
August	1968	44	35	21	100	123	1322
November	1968	36	44	20	100	116	1405
February	1969	46	34	20	100	126	2482
May	1969	40	36	24	100	116	1517
August	1969	35	35	30	100	105	1557
November	1969	28	33	39	100	89	1469
February	1970	35	29	36	100	99	1261
May	1970	35	31	34	100	101	1315
August	1970	29	28	43	100	86	1337
November	1970	24	30	46	100	78	1402
February	1971	32	31	37	100	95	1327
May	1971	37	27	36	100	101	1392
August	1971	49	28	23	100	126	1229
November	1971	44	32	24	100	120	1268
February	1972	48	30	22	100	126	1426
May	1972	41	35	24	100	117	1297
August	1972	45	29	26	100	119	1217
November	1972	32	41	27	100	105	999
February	1973	36	35	29	100	107	1348
May	1973	29	34	37	100	92	1433
August	1973	27	33	40	100	87	1362
November	1973	24	29	47	100	77	1444
February	1974	25	31	44	100	81	1329
May	1974	29	31	40	100	89	1549
August	1974	19	29	52	100	67	1421
November	1974	14	25	61	100	53	1518
February	1975	35	23	42	100	93	1374
May	1975	31	26	43	100	88	1317
August	1975	28	29	43	100	85	1365
November	1975	32	27	41	100	91	1519
February	1976	38	30	32	100	106	1269
May	1976	38	32	30	100	108	1548
August	1976	40	26	34	100	106	1372
November	1976	39	23	38	100	101	1254
February	1977	47	21	32	100	115	1203
May	1977	49	20	31	100	118	1370
August	1977	47	16	37	100	110	1214
November	1977	48	17	35	100	113	1280
January	1978	48	17	35	100	113	693
February	1978	45	22	33	100	112	1276
March	1978	55	13	32	100	123	793
April	1978	51	17	32	100	119	742
May	1978	50	18	32	100	118	1298
June	1978	53	14	33	100	120	701

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	1978	52	15	33	100	119	758
August	1978	40	18	42	100	98	1185
September	1978	46	18	36	100	110	755
October	1978	50	14	36	100	114	757
November	1978	39	21	40	100	99	1459
December	1978	42	22	36	100	106	769
January	1979	46	16	38	100	108	884
February	1979	44	17	39	100	105	1361
March	1979	47	13	40	100	107	769
April	1979	45	12	43	100	102	962
May	1979	40	12	48	100	92	1251
June	1979	37	13	50	100	87	1058
July	1979	32	16	52	100	80	1173
August	1979	38	14	48	100	90	1212
September	1979	44	11	45	100	99	946
October	1979	45	9	46	100	99	1167
November	1979	38	10	52	100	86	1327
December	1979	44	9	47	100	97	850
January	1980	40	10	50	100	90	769
February	1980	47	8	45	100	102	1019
March	1980	45	10	45	100	100	707
April	1980	35	10	55	100	80	719
May	1980	29	10	61	100	68	703
June	1980	37	14	49	100	88	688
July	1980	36	14	50	100	86	668
August	1980	42	12	46	100	96	658
September	1980	42	14	44	100	98	682
October	1980	45	16	39	100	106	685
November	1980	41	15	44	100	97	694
December	1980	33	9	58	100	75	683
January	1981	36	13	51	100	85	697
February	1981	39	11	50	100	89	668
March	1981	39	11	50	100	89	703
April	1981	42	9	49	100	93	690
May	1981	44	7	49	100	95	667
June	1981	33	10	57	100	76	675
July	1981	40	7	53	100	87	694
August	1981	43	10	47	100	96	696
September	1981	34	10	56	100	78	680
October	1981	37	10	53	100	84	712
November	1981	37	9	54	100	83	690
December	1981	34	10	56	100	78	701
January	1982	41	10	49	100	92	704
February	1982	37	12	51	100	86	700
March	1982	39	8	53	100	86	684
April	1982	40	9	51	100	89	702
May	1982	44	10	46	100	98	691
June	1982	40	6	54	100	86	703
July	1982	37	11	52	100	85	708
August	1982	35	11	54	100	81	680
September	1982	40	11	49	100	91	695
October	1982	44	10	46	100	98	687
November	1982	46	8	46	100	100	682
December	1982	53	8	39	100	114	682

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	1983	51	8	41	100	110	682
February	1983	57	6	37	100	120	709
March	1983	56	8	36	100	120	696
April	1983	66	5	29	100	137	707
May	1983	66	5	29	100	137	700
June	1983	63	9	28	100	135	714
July	1983	65	8	27	100	138	680
August	1983	65	7	28	100	137	673
September	1983	61	7	32	100	129	704
October	1983	59	7	34	100	125	689
November	1983	59	9	32	100	127	701
December	1983	56	11	33	100	123	701
January	1984	64	12	24	100	140	681
February	1984	62	10	28	100	134	687
March	1984	66	10	24	100	142	700
April	1984	59	11	30	100	129	705
May	1984	63	9	28	100	135	690
June	1984	60	10	30	100	130	680
July	1984	62	10	28	100	134	656
August	1984	59	11	30	100	129	692
September	1984	59	6	35	100	124	690
October	1984	54	12	34	100	120	706
November	1984	55	8	37	100	118	710
December	1984	55	10	35	100	120	704
January	1985	62	8	30	100	132	640
February	1985	61	9	30	100	131	655
March	1985	67	6	27	100	140	653
April	1985	68	6	26	100	142	675
May	1985	65	5	30	100	135	661
June	1985	67	7	26	100	141	652
July	1985	67	10	23	100	144	641
August	1985	64	10	26	100	138	650
September	1985	72	6	22	100	150	654
October	1985	65	7	28	100	137	652
November	1985	68	8	24	100	144	651
December	1985	63	9	28	100	135	652
January	1986	71	9	20	100	151	656
February	1986	73	6	21	100	152	656
March	1986	74	8	18	100	156	658
April	1986	73	5	22	100	151	658
May	1986	75	6	19	100	156	655
June	1986	77	5	18	100	159	658
July	1986	74	6	20	100	154	665
August	1986	73	8	19	100	154	653
September	1986	81	3	16	100	165	659
October	1986	72	7	21	100	151	651
November	1986	63	6	31	100	132	656
December	1986	64	7	29	100	135	653
January	1987	55	9	36	100	119	655
February	1987	62	9	29	100	133	657
March	1987	66	7	27	100	139	652
April	1987	64	8	28	100	136	652
May	1987	67	9	24	100	143	651

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
June	1987	65	10	25	100	140	654
July	1987	67	11	22	100	145	651
August	1987	66	9	25	100	141	654
September	1987	66	9	25	100	141	650
October	1987	58	11	31	100	127	500
November	1987	57	8	35	100	122	501
December	1987	64	6	30	100	134	500
January	1988	59	11	30	100	129	502
February	1988	59	13	28	100	131	500
March	1988	62	8	30	100	132	500
April	1988	63	12	25	100	138	504
May	1988	64	10	26	100	138	500
June	1988	62	11	27	100	135	500
July	1988	62	10	28	100	134	501
August	1988	62	12	26	100	136	500
September	1988	61	13	26	100	135	500
October	1988	60	12	28	100	132	501
November	1988	61	9	30	100	131	508
December	1988	61	10	29	100	132	500
January	1989	62	11	27	100	135	501
February	1989	61	11	28	100	133	500
March	1989	61	8	31	100	130	502
April	1989	65	9	26	100	139	500
May	1989	63	10	27	100	136	503
June	1989	61	10	29	100	132	507
July	1989	64	10	26	100	138	501
August	1989	61	11	28	100	133	502
September	1989	61	9	30	100	131	506
October	1989	62	10	28	100	134	500
November	1989	62	10	28	100	134	502
December	1989	58	10	32	100	126	500
January	1990	63	11	26	100	137	500
February	1990	63	6	31	100	132	511
March	1990	65	6	29	100	136	503
April	1990	66	7	27	100	139	504
May	1990	64	9	27	100	137	504
June	1990	63	8	29	100	134	500
July	1990	65	9	26	100	139	500
August	1990	57	5	38	100	119	500
September	1990	59	4	37	100	122	502
October	1990	50	8	42	100	108	503
November	1990	50	5	45	100	105	501
December	1990	47	10	43	100	104	504
January	1991	48	9	43	100	105	531
February	1991	53	8	39	100	114	504
March	1991	66	6	28	100	138	504
April	1991	63	6	31	100	132	501
May	1991	61	5	34	100	127	500
June	1991	61	7	32	100	129	501
July	1991	64	6	30	100	134	502
August	1991	64	7	29	100	135	500
September	1991	58	7	35	100	123	500
October	1991	58	7	35	100	123	504
November	1991	59	6	35	100	124	505

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
December	1991	52	9	39	100	113	501
January	1992	59	5	36	100	123	510
February	1992	60	6	34	100	126	501
March	1992	60	5	35	100	125	507
April	1992	63	5	32	100	131	501
May	1992	64	7	29	100	135	500
June	1992	68	8	24	100	144	500
July	1992	62	4	34	100	128	507
August	1992	62	5	33	100	129	501
September	1992	62	6	32	100	130	505
October	1992	56	9	35	100	121	500
November	1992	63	8	29	100	134	504
December	1992	69	7	24	100	145	504
January	1993	63	8	29	100	134	501
February	1993	61	10	29	100	132	503
March	1993	64	8	28	100	136	508
April	1993	64	9	27	100	137	501
May	1993	65	10	25	100	140	506
June	1993	67	6	27	100	140	500
July	1993	67	7	26	100	141	502
August	1993	64	10	26	100	138	511
September	1993	63	8	29	100	134	500
October	1993	63	6	31	100	132	504
November	1993	65	9	26	100	139	512
December	1993	68	8	24	100	144	510
January	1994	70	8	22	100	148	503
February	1994	73	9	18	100	155	504
March	1994	70	7	23	100	147	508
April	1994	71	8	21	100	150	501
May	1994	67	9	24	100	143	500
June	1994	68	8	24	100	144	508
July	1994	68	7	25	100	143	529
August	1994	67	9	24	100	143	505
September	1994	68	8	24	100	144	507
October	1994	66	6	28	100	138	501
November	1994	64	9	27	100	137	500
December	1994	62	10	28	100	134	503
January	1995	67	5	28	100	139	507
February	1995	60	9	31	100	129	502
March	1995	64	8	28	100	136	501
April	1995	57	9	34	100	123	500
May	1995	61	7	32	100	129	502
June	1995	61	9	30	100	131	501
July	1995	68	5	27	100	141	504
August	1995	61	7	32	100	129	500
September	1995	64	7	29	100	135	500
October	1995	57	11	32	100	125	506
November	1995	59	12	29	100	130	501
December	1995	62	9	29	100	133	500
January	1996	58	6	36	100	122	500
February	1996	61	7	32	100	129	504
March	1996	63	8	29	100	134	501
April	1996	57	11	32	100	125	500

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
May	1996	59	9	32	100	127	500
June	1996	64	9	27	100	137	500
July	1996	66	6	28	100	138	501
August	1996	66	7	27	100	139	500
September	1996	63	8	29	100	134	500
October	1996	62	8	30	100	132	500
November	1996	63	9	28	100	135	501
December	1996	63	8	29	100	134	501
January	1997	65	11	24	100	141	500
February	1997	61	8	31	100	130	500
March	1997	64	7	29	100	135	501
April	1997	63	10	27	100	136	500
May	1997	71	8	21	100	150	500
June	1997	74	6	20	100	154	501
July	1997	63	10	27	100	136	500
August	1997	63	13	24	100	139	500
September	1997	67	9	24	100	143	500
October	1997	64	13	23	100	141	500
November	1997	66	8	26	100	140	500
December	1997	62	11	27	100	135	500
January	1998	65	15	20	100	145	500
February	1998	68	13	19	100	149	496
March	1998	65	16	19	100	146	503
April	1998	65	15	20	100	145	500
May	1998	68	12	20	100	148	500
June	1998	69	14	17	100	152	500
July	1998	62	15	23	100	139	500
August	1998	66	18	16	100	150	500
September	1998	63	16	21	100	142	508
October	1998	69	15	16	100	153	500
November	1998	72	11	17	100	155	503
December	1998	70	11	19	100	151	501
January	1999	73	11	16	100	157	497
February	1999	69	15	16	100	153	500
March	1999	70	12	18	100	152	500
April	1999	68	14	18	100	150	500
May	1999	70	11	19	100	151	500
June	1999	70	10	20	100	150	500
July	1999	71	11	18	100	153	500
August	1999	69	10	21	100	148	501
September	1999	67	11	22	100	145	500
October	1999	67	12	21	100	146	500
November	1999	68	12	20	100	148	492
December	1999	63	15	22	100	141	505
January	2000	65	14	21	100	144	506
February	2000	70	13	17	100	153	503
March	2000	62	10	28	100	134	500
April	2000	69	10	21	100	148	502
May	2000	66	13	21	100	145	501
June	2000	62	14	24	100	138	500
July	2000	65	11	24	100	141	502
August	2000	68	11	21	100	147	505
September	2000	67	11	22	100	145	501
October	2000	67	10	23	100	144	500

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	2000	68	13	19	100	149	500
December	2000	66	14	20	100	146	500
January	2001	60	13	27	100	133	500
February	2001	64	9	27	100	137	501
March	2001	67	12	21	100	146	500
April	2001	59	11	30	100	129	500
May	2001	59	15	26	100	133	501
June	2001	56	15	29	100	127	500
July	2001	61	16	23	100	138	501
August	2001	58	16	26	100	132	500
September	2001	60	13	27	100	133	500
October	2001	71	10	19	100	152	506
November	2001	79	6	15	100	164	504
December	2001	76	11	13	100	163	500
January	2002	71	14	15	100	156	500
February	2002	73	10	17	100	156	500
March	2002	67	15	18	100	149	500
April	2002	65	18	17	100	148	502
May	2002	69	13	18	100	151	500
June	2002	65	19	16	100	149	501
July	2002	72	11	17	100	155	501
August	2002	70	12	18	100	152	500
September	2002	74	10	16	100	158	501
October	2002	71	14	15	100	156	502
November	2002	70	13	17	100	153	504
December	2002	71	13	16	100	155	500
January	2003	71	10	19	100	152	501
February	2003	64	12	24	100	140	501
March	2003	67	7	26	100	141	504
April	2003	68	13	19	100	149	500
May	2003	76	8	16	100	160	500
June	2003	74	9	17	100	157	500
July	2003	76	8	16	100	160	502
August	2003	71	8	21	100	150	501
September	2003	72	8	20	100	152	500
October	2003	73	9	18	100	155	500
November	2003	76	9	15	100	161	505
December	2003	75	7	18	100	157	500
January	2004	78	5	17	100	161	509
February	2004	69	12	19	100	150	500
March	2004	72	9	19	100	153	501
April	2004	70	7	23	100	147	500
May	2004	67	10	23	100	144	500
June	2004	69	6	25	100	144	514
July	2004	67	8	25	100	142	509
August	2004	67	10	23	100	144	502
September	2004	70	8	22	100	148	500
October	2004	72	8	20	100	152	502
November	2004	64	10	26	100	138	502
December	2004	71	12	17	100	154	501
January	2005	69	9	22	100	147	494
February	2005	67	10	23	100	144	497
March	2005	59	12	29	100	130	496

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
April	2005	59	10	31	100	128	499
May	2005	61	11	28	100	133	502
June	2005	65	9	26	100	139	501
July	2005	74	4	22	100	152	506
August	2005	70	7	23	100	147	505
September	2005	59	7	34	100	125	513
October	2005	54	11	35	100	119	510
November	2005	60	5	35	100	125	503
December	2005	64	7	29	100	135	503
January	2006	64	9	27	100	137	500
February	2006	64	6	30	100	134	500
March	2006	66	6	28	100	138	496
April	2006	63	6	31	100	132	498
May	2006	53	6	41	100	112	497
June	2006	60	4	36	100	124	510
July	2006	61	8	31	100	130	500
August	2006	60	4	36	100	124	501
September	2006	61	6	33	100	128	507
October	2006	66	5	29	100	137	504
November	2006	67	6	27	100	140	492
December	2006	66	8	26	100	140	510
January	2007	64	8	28	100	136	505
February	2007	63	7	30	100	133	508
March	2007	65	8	27	100	138	503
April	2007	63	6	31	100	132	508
May	2007	58	8	34	100	124	500
June	2007	55	8	37	100	118	502
July	2007	60	5	35	100	125	507
August	2007	63	7	30	100	133	505
September	2007	67	5	28	100	139	504
October	2007	60	8	32	100	128	500
November	2007	55	7	38	100	117	501
December	2007	56	5	39	100	117	502
January	2008	56	7	37	100	119	504
February	2008	55	9	36	100	119	500
March	2008	54	6	40	100	114	504
April	2008	51	8	41	100	110	505
May	2008	45	6	49	100	96	504
June	2008	43	5	52	100	91	505
July	2008	49	5	46	100	103	506
August	2008	49	5	46	100	103	502
September	2008	52	4	44	100	108	497
October	2008	47	4	49	100	98	508
November	2008	56	3	41	100	115	500
December	2008	59	3	38	100	121	509
January	2009	61	2	37	100	124	504
February	2009	61	5	34	100	127	500
March	2009	60	5	35	100	125	509
April	2009	62	5	33	100	129	501
May	2009	65	2	33	100	132	510
June	2009	68	3	29	100	139	508
July	2009	63	5	32	100	131	505
August	2009	68	3	29	100	139	506
September	2009	61	4	35	100	126	504

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
October	2009	59	6	35	100	124	497
November	2009	61	4	35	100	126	508
December	2009	61	5	34	100	127	502
January	2010	60	6	34	100	126	503
February	2010	62	2	36	100	126	502
March	2010	62	7	31	100	131	505
April	2010	70	2	28	100	142	506
May	2010	68	3	29	100	139	509
June	2010	68	3	29	100	139	501
July	2010	62	5	33	100	129	503
August	2010	65	5	30	100	135	513
September	2010	59	7	34	100	125	500
October	2010	60	5	35	100	125	509
November	2010	62	6	32	100	130	508
December	2010	65	5	30	100	135	508
January	2011	58	6	36	100	122	505
February	2011	59	5	36	100	123	504
March	2011	60	5	35	100	125	504
April	2011	56	7	37	100	119	502
May	2011	60	7	33	100	127	502
June	2011	58	3	39	100	119	504
July	2011	53	5	42	100	111	480
August	2011	53	5	42	100	111	506
September	2011	55	3	42	100	113	506
October	2011	54	4	42	100	112	502
November	2011	60	6	34	100	126	502
December	2011	56	5	39	100	117	496
January	2012	58	7	35	100	123	501
February	2012	59	5	36	100	123	501
March	2012	59	4	37	100	122	505
April	2012	63	6	31	100	132	505
May	2012	64	4	32	100	132	501
June	2012	61	6	33	100	128	495
July	2012	63	5	32	100	131	510
August	2012	61	5	34	100	127	510
September	2012	66	5	29	100	137	511
October	2012	59	6	35	100	124	512
November	2012	60	8	32	100	128	501
December	2012	62	6	32	100	130	502
January	2013	61	6	33	100	128	502
February	2013	60	6	34	100	126	499
March	2013	62	6	32	100	130	501
April	2013	62	7	31	100	131	505
May	2013	70	5	25	100	145	504
June	2013	65	6	29	100	136	502
July	2013	66	9	25	100	141	505
August	2013	62	7	31	100	131	505
September	2013	60	6	34	100	126	503
October	2013	65	6	29	100	136	502
November	2013	57	6	37	100	120	504
December	2013	65	6	29	100	136	504
January	2014	68	6	26	100	142	505
February	2014	65	8	27	100	138	506

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	2014	61	10	29	100	132	504
April	2014	64	6	30	100	134	506
May	2014	62	7	31	100	131	503
June	2014	61	8	31	100	130	506
July	2014	64	7	29	100	135	502
August	2014	62	7	31	100	131	500
September	2014	65	6	29	100	136	509
October	2014	69	7	24	100	145	502
November	2014	70	6	24	100	146	501
December	2014	68	5	27	100	141	503
January	2015	74	3	23	100	151	506
February	2015	69	5	26	100	143	505
March	2015	66	7	27	100	139	503
April	2015	71	4	25	100	146	500
May	2015	65	8	27	100	138	503
June	2015	69	7	24	100	145	506
July	2015	70	5	25	100	145	501
August	2015	66	7	27	100	139	564
September	2015	65	6	29	100	136	500
October	2015	68	4	28	100	140	503
November	2015	70	7	23	100	147	508
December	2015	69	3	28	100	141	508
January	2016	73	6	21	100	152	503
February	2016	71	6	23	100	148	505
March	2016	69	7	24	100	145	545
April	2016	69	5	26	100	143	528
May	2016	74	4	22	100	152	547
June	2016	70	5	25	100	145	510
July	2016	71	6	23	100	148	538
August	2016	68	4	28	100	140	550
September	2016	65	5	30	100	135	580
October	2016	64	7	29	100	135	575
November	2016	67	7	26	100	141	610
December	2016	65	7	28	100	137	602
January	2017	71	5	24	100	147	601
February	2017	70	5	25	100	145	602
March	2017	71	5	24	100	147	603
April	2017	73	6	21	100	152	602
May	2017	65	5	30	100	135	611
June	2017	67	7	26	100	141	604
July	2017	65	7	28	100	137	603
August	2017	67	5	28	100	139	602
September	2017	66	4	30	100	136	612
October	2017	72	5	23	100	149	604
November	2017	70	5	25	100	145	606
December	2017	70	5	25	100	145	604
January	2018	66	8	26	100	140	622
February	2018	67	4	29	100	138	609
March	2018	67	5	28	100	139	619
April	2018	69	5	26	100	143	604
May	2018	62	4	34	100	128	602
June	2018	68	4	28	100	140	608
July	2018	61	5	34	100	127	600
August	2018	59	6	35	100	124	605

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
September	2018	67	5	28	100	139	618
October	2018	59	7	34	100	125	601
November	2018	59	8	33	100	126	604
December	2018	59	7	34	100	125	602
January	2019	59	7	34	100	125	601
February	2019	61	6	33	100	128	601
March	2019	62	8	30	100	132	600
April	2019	61	8	31	100	130	601
May	2019	62	7	31	100	131	602
June	2019	63	4	33	100	130	602
July	2019	62	5	33	100	129	602
August	2019	58	7	35	100	123	601
September	2019	62	7	31	100	131	601
October	2019	64	6	30	100	134	650
November	2019	63	5	32	100	131	631
December	2019	67	4	29	100	138	634
January	2020	61	6	33	100	128	621
February	2020	63	8	29	100	134	620
March	2020	62	6	32	100	130	692
April	2020	57	2	41	100	116	620
May	2020	64	3	33	100	131	645
June	2020	68	4	28	100	140	615
July	2020	61	2	37	100	124	603
August	2020	61	3	36	100	125	660
September	2020	61	5	34	100	127	601
October	2020	57	5	38	100	119	605
November	2020	57	7	36	100	121	604
December	2020	58	5	37	100	121	601
January	2021	56	5	39	100	117	603
February	2021	53	3	44	100	109	604
March	2021	54	6	40	100	114	604
April	2021	56	6	38	100	118	601
May	2021	48	4	48	100	100	606
June	2021	41	5	54	100	87	608
July	2021	38	5	57	100	81	604
August	2021	32	3	65	100	67	600
September	2021	30	4	66	100	64	612
October	2021	28	3	69	100	59	604
November	2021	24	3	73	100	51	602
December	2021	27	4	69	100	58	603
January	2022	21	4	75	100	46	602
February	2022	21	2	77	100	44	600
March	2022	24	4	72	100	52	602
April	2022	21	5	74	100	47	600
May	2022	22	2	76	100	46	601
June	2022	16	3	81	100	35	602
July	2022	22	3	75	100	47	601
August	2022	19	4	77	100	42	602
September	2022	20	3	77	100	43	601
October	2022	24	6	70	100	54	600
November	2022	22	3	75	100	47	602
December	2022	25	2	73	100	52	600
January	2023	33	3	64	100	69	600

TABLE 37

BUYING CONDITIONS FOR VEHICLES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2023	31	5	64	100	67	602
March	2023	29	3	68	100	61	603
April	2023	29	4	67	100	62	601
May	2023	28	3	69	100	59	605
June	2023	29	3	68	100	61	600
July	2023	31	4	65	100	66	601
August	2023	31	3	66	100	65	604
September	2023	27	3	70	100	57	602
October	2023	27	3	70	100	57	605
November	2023	27	2	71	100	56	600
December	2023	29	4	67	100	62	600
January	2024	35	5	60	100	75	601
February	2024	35	6	59	100	76	602
March	2024	40	5	55	100	85	602
April	2024	32	6	62	100	70	801
May	2024	29	5	66	100	63	991
June	2024	27	4	69	100	58	961
July	2024	26	4	70	100	56	862
August	2024	26	4	70	100	56	1166
September	2024	31	4	65	100	66	953
October	2024	30	4	66	100	64	948
November	2024	28	5	67	100	61	824
December	2024	30	6	64	100	66	843
January	2025	30	4	66	100	64	1044
February	2025	27	5	68	100	59	977
March	2025	23	5	72	100	51	1482
April	2025	22	3	75	100	47	1104
May	2025	22	4	74	100	48	1181
June	2025	25	5	70	100	55	1095
July	2025	25	6	69	100	56	1287
August	2025	24	3	73	100	51	1066
September	2025	22	6	72	100	50	1241
October	2025	23	4	73	100	50	1184
November	2025	20	3	77	100	43	1129
December	2025	19	5	76	100	43	1079
January	2026	22	5	73	100	49	1283
February	2026	24	4	72	100	52	1297
March	2026	23	5	72	100	51	1504
April	2026	20	5	75	100	45	1223
May	2026	17	5	78	100	39	1152
June	2026	18	4	78	100	40	1380
July	2026	22	5	73	100	49	1314