TABLE 43

SELLING CONDITIONS FOR HOUSES

The question was: "Generally speaking, do you think now is a good time or a bad time to sell a house?"

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
November	1992	33	4	63	100	70	504
December	1992	29	7	64	100	65	504
January	1993	33	3	64	100	69	501
February	1993	34	5	61	100	73	503
March	1993	40	5	55	100	85	508
April	1993	44	6	50	100	94	501
May	1993	43	7	50	100	93	506
June	1993	41	5	54	100	87	500
July	1993	39	7	54	100	85	502
August	1993	45	5	50	100	95	511
September	1993	41	6	53	100	88	500
October	1993	42	5	53	100	89	504
November	1993	47	7	46	100	101	512
December	1993	46	9	45	100	101	510
January	1994	47	6	47	100	100	503
February	1994	45	8	47	100	98	504
March	1994	51	7	42	100	109	508
April	1994	53	6	41	100	112	501
May	1994	59	7	34	100	125	500
June	1994	58	7	35	100	123	508
July	1994	53	7	40	100	113	529
August	1994	51	6	43	100	108	505
September	1994	51	7	42	100	109	507
October	1994	53	6	41	100	112	501
November	1994	45	7	48	100	97	500
December	1994	45	7	48	100	97	503
January	1995	48	8	44	100	104	507
February	1995	47	7	46	100	101	502
March	1995	48	6	46	100	102	501
April	1995	47	7	46	100	101	500
May	1995	51	6	43	100	108	502
June	1995	52	7	41	100	111	501
July	1995	54	5	41	100	113	504
August	1995	51	7	42	100	109	500
September	1995	50	4	46	100	104	500
October	1995	49	7	44	100	105	506
November	1995	44	7	49	100	95	501
December	1995	43	7	50	100	93	500
January	1996	41	8	51	100	90	500
February	1996	48	9	43	100	105	504
March	1996	53	4	43	100	110	501
April	1996	55	6	39	100	116	500
May	1996	53	6	41	100	112	500
June	1996	56	5	39	100	117	500
July	1996	52	4	44	100	108	501
August	1996	51	5	44	100	107	500
September	1996	51	7	42	100	109	500
October	1996	50	8	42	100	108	500
November	1996	51	6	43	100	108	501
December	1996	47	5	48	100	99	501
January	1997	50	9	41	100	109	500
February	1997	51	5	44	100	107	500

TABLE 43

SELLING CONDITIONS FOR HOUSES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
March	1997	57	7	36	100	121	501
April	1997	61	7	32	100	129	500
May	1997	60	6	34	100	126	500
June	1997	59	8	33	100	126	501
July	1997	61	10	29	100	132	500
August	1997	57	9	34	100	123	500
September	1997	60	9	31	100	129	500
October	1997	58	9	33	100	125	500
November	1997	55	9	36	100	119	500
December	1997	49	11	40	100	109	500
January	1998	59	10	31	100	128	500
February	1998	61	12	27	100	134	496
March	1998	66	9	25	100	141	503
April	1998	66	10	24	100	142	500
May	1998	64	14	22	100	142	500
June	1998	67	10	23	100	144	500
July	1998	72	10	18	100	154	500
August	1998	67	12	21	100	146	500
September	1998	66	11	23	100	143	508
October	1998	66	10	24	100	142	500
November	1998	64	8	28	100	136	503
December	1998	62	7	31	100	131	501
January	1999	60	11	29	100	131	497
February	1999	69	8	23	100	146	500
March	1999	75	5	20	100	155	500
April	1999	67	10	23	100	144	500
May	1999	73	10	17	100	156	500
June	1999	71	8	21	100	150	500
July	1999	72	9	19	100	153	500
August	1999	69	5	26	100	143	501
September	1999	70	8	22	100	148	500
October	1999	64	8	28	100	136	500
November	1999	60	10	30	100	130	492
December	1999	56	10	34	100	122	505
January	2000	62	11	27	100	135	506
February	2000	64	9	27	100	137	503
March	2000	68	9	23	100	145	500
April	2000	66	10	24	100	142	502
May	2000	73	8	19	100	154	501
June	2000	72	7	21	100	151	500
July	2000	73	7	20	100	153	502
August	2000	66	8	26	100	140	505
September	2000	65	6	29	100	136	501
October	2000	64	9	27	100	137	500
November	2000	67	7	26	100	141	500
December	2000	59	7	34	100	125	500
January	2001	61	8	31	100	130	500
February	2001	62	9	29	100	133	501
March	2001	63	7	30	100	133	500
April	2001	59	8	33	100	126	500
May	2001	64	12	24	100	140	501
June	2001	62	9	29	100	133	500
July	2001	61	11	28	100	133	501
August	2001	62	9	29	100	133	500

TABLE 43

SELLING CONDITIONS FOR HOUSES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
September	2001	50	10	40	100	110	500
October	2001	43	12	45	100	98	506
November	2001	40	7	53	100	87	504
December	2001	49	7	44	100	105	500
January	2002	47	10	43	100	104	500
February	2002	45	8	47	100	98	500
March	2002	54	9	37	100	117	500
April	2002	54	14	32	100	122	502
May	2002	58	9	33	100	125	500
June	2002	58	10	32	100	126	501
July	2002	58	10	32	100	126	501
August	2002	55	11	34	100	121	500
September	2002	60	10	30	100	130	501
October	2002	48	15	37	100	111	502
November	2002	54	12	34	100	120	504
December	2002	54	11	35	100	119	500
January	2003	54	8	38	100	116	501
February	2003	59	7	34	100	125	501
March	2003	53	9	38	100	115	504
April	2003	54	9	37	100	117	500
May	2003	61	7	32	100	129	500
June	2003	60	5	35	100	125	500
July	2003	62	8	30	100	132	502
August	2003	64	6	30	100	134	501
September	2003	61	8	31	100	130	500
October	2003	61	7	32	100	129	500
November	2003	65	5	30	100	135	505
December	2003	66	5	29	100	137	500
January	2004	63	6	31	100	132	509
February	2004	64	6	30	100	134	500
March	2004	73	4	23	100	150	501
April	2004	68	5	27	100	141	500
May	2004	73	4	23	100	150	500
June	2004	73	6	21	100	152	514
July	2004	70	6	24	100	146	509
August	2004	68	6	26	100	142	502
September	2004	65	8	27	100	138	500
October	2004	65	7	28	100	137	502
November	2004	68	6	26	100	142	502
December	2004	63	6	31	100	132	501
January	2005	66	5	29	100	137	494
February	2005	68	9	23	100	145	497
March	2005	67	8	25	100	142	496
April	2005	69	7	24	100	145	499
May	2005	74	5	21	100	153	502
June	2005	71	6	23	100	148	501
July	2005	71	4	25	100	146	506
August	2005	75	5	20	100	155	505
September	2005	71	6	23	100	148	513
October	2005	70	6	24	100	146	510
November	2005	68	2	30	100	138	503
December	2005	64	3	33	100	131	503
January	2006	59	4	37	100	122	500

TABLE 43

SELLING CONDITIONS FOR HOUSES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
February	2006	68	3	29	100	139	500
March	2006	64	5	31	100	133	496
April	2006	63	6	31	100	132	498
May	2006	58	4	38	100	120	497
June	2006	56	6	38	100	118	510
July	2006	51	8	41	100	110	500
August	2006	43	4	53	100	90	501
September	2006	41	5	54	100	87	507
October	2006	38	3	59	100	79	504
November	2006	27	2	71	100	56	492
December	2006	30	5	65	100	65	510
January	2007	29	6	65	100	64	505
February	2007	32	4	64	100	68	508
March	2007	36	3	61	100	75	503
April	2007	30	4	66	100	64	508
May	2007	31	4	65	100	66	500
June	2007	34	4	62	100	72	502
July	2007	30	2	68	100	62	507
August	2007	24	2	74	100	50	505
September	2007	21	2	77	100	44	504
October	2007	13	3	84	100	29	500
November	2007	12	3	85	100	27	501
December	2007	14	2	84	100	30	502
January	2008	11	1	88	100	23	504
February	2008	9	2	89	100	20	500
March	2008	9	3	88	100	21	504
April	2008	7	3	90	100	17	505
May	2008	9	2	89	100	20	504
June	2008	8	1	91	100	17	505
July	2008	6	3	91	100	15	506
August	2008	8	2	90	100	18	502
September	2008	7	1	92	100	15	497
October	2008	6	3	91	100	15	508
November	2008	4	1	95	100	9	500
December	2008	4	0	96	100	8	509
January	2009	4	1	95	100	9	504
February	2009	3	2	95	100	8	500
March	2009	4	0	96	100	8	509
April	2009	6	1	93	100	13	501
May	2009	7	2	91	100	16	510
June	2009	8	1	91	100	17	508
July	2009	6	3	91	100	15	505
August	2009	5	1	94	100	11	506
September	2009	9	1	90	100	19	504
October	2009	8	1	91	100	17	497
November	2009	7	2	91	100	16	508
December	2009	6	1	93	100	13	502
January	2010	8	1	91	100	17	503
February	2010	7	2	91	100	16	502
March	2010	8	2	90	100	18	505
April	2010	9	3	88	100	21	506
May	2010	11	3	86	100	25	509
June	2010	11	1	88	100	23	501
July	2010	11	2	87	100	24	503

TABLE 43

SELLING CONDITIONS FOR HOUSES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
August	2010	8	1	91	100	17	513
September	2010	6	1	93	100	13	500
October	2010	3	2	95	100	8	509
November	2010	9	1	90	100	19	508
December	2010	6	2	92	100	14	508
January	2011	6	2	92	100	14	505
February	2011	8	1	91	100	17	504
March	2011	6	2	92	100	14	504
April	2011	7	0	93	100	14	502
May	2011	7	2	91	100	16	502
June	2011	8	2	90	100	18	504
July	2011	6	1	93	100	13	480
August	2011	8	0	92	100	16	506
September	2011	8	1	91	100	17	506
October	2011	6	1	93	100	13	502
November	2011	7	1	92	100	15	502
December	2011	9	0	91	100	18	496
January	2012	8	0	92	100	16	501
February	2012	8	1	91	100	17	501
March	2012	7	1	92	100	15	505
April	2012	10	2	88	100	22	505
May	2012	11	1	88	100	23	501
June	2012	11	2	87	100	24	495
July	2012	12	2	86	100	26	510
August	2012	12	1	87	100	25	510
September	2012	16	3	81	100	35	511
October	2012	17	2	81	100	36	512
November	2012	16	3	81	100	35	501
December	2012	17	3	80	100	37	502
January	2013	22	2	76	100	46	502
February	2013	22	4	74	100	48	499
March	2013	27	1	72	100	55	501
April	2013	34	5	61	100	73	505
May	2013	29	4	67	100	62	504
June	2013	37	4	59	100	78	502
July	2013	36	4	60	100	76	505
August	2013	40	5	55	100	85	505
September	2013	39	3	58	100	81	503
October	2013	40	5	55	100	85	502
November	2013	33	3	64	100	69	504
December	2013	38	5	57	100	81	504
January	2014	41	5	54	100	87	505
February	2014	42	4	54	100	88	506
March	2014	37	3	60	100	77	504
April	2014	40	4	56	100	84	506
May	2014	44	4	52	100	92	503
June	2014	49	6	45	100	104	506
July	2014	42	7	51	100	91	502
August	2014	49	4	47	100	102	500
September	2014	49	3	48	100	101	509
October	2014	42	4	54	100	88	502
November	2014	45	6	49	100	96	501
December	2014	49	4	47	100	102	503

TABLE 43

SELLING CONDITIONS FOR HOUSES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2015	53	3	44	100	109	506
February	2015	53	5	42	100	111	505
March	2015	51	3	46	100	105	503
April	2015	58	3	39	100	119	500
May	2015	54	6	40	100	114	503
June	2015	58	5	37	100	121	506
July	2015	57	3	40	100	117	501
August	2015	60	4	36	100	124	564
September	2015	54	6	40	100	114	500
October	2015	56	4	40	100	116	503
November	2015	56	5	39	100	117	508
December	2015	53	3	44	100	109	508
January	2016	58	2	40	100	118	503
February	2016	61	4	35	100	126	505
March	2016	59	1	40	100	119	545
April	2016	57	2	41	100	116	528
May	2016	64	3	33	100	131	547
June	2016	60	6	34	100	126	510
July	2016	63	4	33	100	130	538
August	2016	69	2	29	100	140	550
September	2016	61	5	34	100	127	580
October	2016	59	3	38	100	121	575
November	2016	59	4	37	100	122	610
December	2016	59	4	37	100	122	602
January	2017	63	5	32	100	131	601
February	2017	64	3	33	100	131	602
March	2017	69	4	27	100	142	603
April	2017	69	4	27	100	142	602
May	2017	73	3	24	100	149	611
June	2017	69	5	26	100	143	604
July	2017	70	4	26	100	144	603
August	2017	70	3	27	100	143	602
September	2017	70	5	25	100	145	612
October	2017	71	4	25	100	146	604
November	2017	68	4	28	100	140	606
December	2017	67	4	29	100	138	604
January	2018	66	6	28	100	138	622
February	2018	73	3	24	100	149	609
March	2018	77	3	20	100	157	619
April	2018	72	3	25	100	147	604
May	2018	76	3	21	100	155	602
June	2018	75	4	21	100	154	608
July	2018	77	2	21	100	156	600
August	2018	73	5	22	100	151	605
September	2018	72	6	22	100	150	618
October	2018	72	6	22	100	150	601
November	2018	72	4	24	100	148	604
December	2018	69	3	28	100	141	602
January	2019	64	5	31	100	133	601
February	2019	69	3	28	100	141	601
March	2019	71	5	24	100	147	600
April	2019	75	4	21	100	154	601
May	2019	76	3	21	100	155	602
June	2019	76	5	19	100	157	602

TABLE 43

SELLING CONDITIONS FOR HOUSES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
July	2019	73	3	24	100	149	602
August	2019	78	2	20	100	158	601
September	2019	74	5	21	100	153	601
October	2019	76	5	19	100	157	650
November	2019	72	2	26	100	146	631
December	2019	76	4	20	100	156	634
January	2020	74	3	23	100	151	621
February	2020	74	3	23	100	151	620
March	2020	68	3	29	100	139	692
April	2020	29	2	69	100	60	620
May	2020	29	3	68	100	61	645
June	2020	39	3	58	100	81	615
July	2020	47	3	50	100	97	603
August	2020	55	2	43	100	112	660
September	2020	60	4	36	100	124	601
October	2020	60	3	37	100	123	605
November	2020	61	3	36	100	125	604
December	2020	58	2	40	100	118	601
January	2021	60	3	37	100	123	603
February	2021	65	2	33	100	132	604
March	2021	70	1	29	100	141	604
April	2021	73	3	24	100	149	601
May	2021	80	2	18	100	162	606
June	2021	79	2	19	100	160	608
July	2021	79	2	19	100	160	604
August	2021	83	2	15	100	168	600
September	2021	78	3	19	100	159	612
October	2021	80	2	18	100	162	604
November	2021	81	2	17	100	164	602
December	2021	81	3	16	100	165	603
January	2022	79	3	18	100	161	602
February	2022	82	4	14	100	168	600
March	2022	79	3	18	100	161	602
April	2022	80	3	17	100	163	600
May	2022	78	5	17	100	161	601
June	2022	79	2	19	100	160	602
July	2022	70	3	27	100	143	601
August	2022	69	2	29	100	140	602
September	2022	68	3	29	100	139	601
October	2022	59	4	37	100	122	600
November	2022	56	1	43	100	113	602
December	2022	54	2	44	100	110	600
January	2023	54	2	44	100	110	600
February	2023	50	5	45	100	105	602
March	2023	61	2	37	100	124	603
April	2023	58	4	38	100	120	601
May	2023	55	3	42	100	113	605
June	2023	60	5	35	100	125	600
July	2023	59	4	37	100	122	601
August	2023	61	4	35	100	126	604
September	2023	61	4	35	100	126	602
October	2023	56	3	41	100	115	605
November	2023	52	3	45	100	107	600
December	2023	54	4	42	100	112	600

TABLE 43

SELLING CONDITIONS FOR HOUSES

Date of Survey		Good Time	Uncertain	Bad Time	Total	Relative	Cases
January	2024	57	3	40	100	117	601
February	2024	56	5	39	100	117	602
March	2024	61	3	36	100	125	602
April	2024	61	3	36	100	125	801
May	2024	62	3	35	100	127	991
June	2024	57	5	38	100	119	961
July	2024	57	3	40	100	117	862
August	2024	56	3	41	100	115	1166
September	2024	57	3	40	100	117	953
October	2024	57	4	39	100	118	948
November	2024	54	4	42	100	112	824
December	2024	57	5	38	100	119	843
January	2025	57	4	39	100	118	1044
February	2025	52	5	43	100	109	977
March	2025	50	5	45	100	105	1482
April	2025	49	4	47	100	102	1104
May	2025	50	4	46	100	104	1181
June	2025	49	3	48	100	101	1095
July	2025	46	4	50	100	96	1287
August	2025	48	4	48	100	100	1066
September	2025	46	5	49	100	97	1241
October	2025	47	6	47	100	100	1184
November	2025	43	3	54	100	89	1129
December	2025	43	4	53	100	90	1079
January	2026	47	3	50	100	97	1283
February	2026	46	4	50	100	96	1297
March	2026	49	5	46	100	103	1504
April	2026	48	4	48	100	100	1223
May	2026	46	5	49	100	97	1152
June	2026	47	5	48	100	99	1380
July	2026	47	3	50	100	97	1314