

TABLE 44
SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES

	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	May 2024
GOOD TIME TO SELL													
Prices are high; good sales available	42%	46%	46%	43%	43%	38%	37%	43%	42%	41%	43%	46%	47%
Prices won't go up; are going lower	4	4	3	3	4	4	3	4	2	2	4	2	2
Interest rates are low credit is easy	2	2	1	2	1	1	2	2	2	2	2	2	*
Sell-in-advance of rising interest rates	1	1	1	1	2	2	1	*	*	*	*	1	*
Times are good; prosperity	9	12	11	11	9	11	8	8	10	11	10	9	8
Capital appreciation; would make money	9	9	8	7	10	8	9	6	8	8	8	8	6
BAD TIME TO SELL													
Prices are low	15	12	14	11	10	12	14	13	8	12	9	10	7
Interest rates are high; credit is tight	19	17	16	18	20	24	26	23	21	20	18	15	18
Times are bad; can't afford to buy	14	12	13	10	11	15	15	13	14	14	14	12	11
Bad times ahead; uncertain future	2	2	1	1	2	1	1	2	2	2	2	1	2
Capital depreciation; would lose money	1	1	1	1	1	1	1	2	1	1	1	*	*

SELECTED REASONS FOR OPINIONS ABOUT HOME SELLING CONDITIONS

PRICES HIGH - PRICES LOW (THREE MONTH MOVING AVERAGES)

All	27	29	31	33	32	30	27	26	29	31	32	33	37
Age 18 to 44	28	36	36	35	33	33	31	30	33	33	32	31	37
Age 45 to 64	29	28	32	36	38	34	29	25	28	31	33	34	36
Age 65+	20	20	23	26	24	23	22	24	26	28	32	35	37
Income Bottom Third	24	26	26	26	25	24	24	24	27	28	25	26	30
Income Middle Third	30	31	32	33	35	33	27	25	29	33	36	36	37
Income Top Third	27	31	36	40	38	34	31	31	32	31	34	37	43
Educ High School or Less	22	24	22	22	20	23	25	26	25	24	21	26	27
Educ Some College	28	29	30	36	37	35	29	27	28	29	31	30	35
Educ College Degree	28	32	36	36	35	31	28	27	31	35	37	38	42
Democrat	29	29	32	34	35	32	27	27	30	33	36	38	43
Independent	24	28	31	30	28	27	29	27	31	31	31	32	35
Republican	29	31	32	37	38	36	29	26	25	28	29	32	34

RATES LOW - RATES HIGH (THREE MONTH MOVING AVERAGES)

All	-15	-15	-16	-15	-17	-19	-22	-23	-21	-19	-18	-16	-16
Age 18 to 44	-12	-12	-12	-12	-13	-14	-16	-18	-16	-16	-15	-15	-13
Age 45 to 64	-17	-17	-17	-16	-17	-21	-26	-27	-27	-23	-22	-18	-17
Age 65+	-19	-19	-20	-19	-20	-22	-24	-23	-21	-18	-15	-13	-16
Income Bottom Third	-8	-9	-8	-9	-12	-15	-17	-15	-12	-10	-10	-8	-9
Income Middle Third	-17	-16	-17	-14	-15	-17	-21	-22	-20	-20	-19	-19	-18
Income Top Third	-20	-20	-23	-23	-23	-25	-29	-31	-31	-27	-23	-19	-19
Educ High School or Less	-9	-11	-11	-9	-9	-14	-19	-22	-19	-17	-13	-11	-12
Educ Some College	-12	-12	-14	-15	-16	-16	-16	-15	-15	-16	-17	-17	-18
Educ College Degree	-21	-19	-20	-18	-20	-23	-26	-27	-26	-22	-19	-16	-16
Democrat	-17	-15	-17	-17	-18	-19	-22	-20	-18	-14	-14	-12	-14
Independent	-13	-14	-12	-12	-14	-18	-21	-21	-20	-18	-18	-16	-15
Republican	-17	-19	-21	-19	-17	-19	-24	-28	-29	-27	-22	-19	-20

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

*: Less than half of one percent.