

TABLE 37**BUYING CONDITIONS FOR VEHICLES**

	Feb 2017	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018
GOOD TIME TO BUY	70%	71%	73%	65%	67%	65%	67%	66%	72%	70%	70%	66%	67%
UNCERTAIN, DEPENDS	5	5	6	5	7	7	5	4	5	5	5	8	4
BAD TIME TO BUY	25	24	21	30	26	28	28	30	23	25	25	26	29
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	602	603	602	611	604	603	602	612	604	606	604	622	609
INDEX SCORE	145	147	152	135	141	137	139	136	149	145	145	140	138

BUYING CONDITIONS FOR VEHICLES - INDEX SCORE
THREE MONTH MOVING AVERAGES

All	143	146	148	145	143	138	139	137	141	143	146	143	141
Age 18 to 44	138	140	141	138	135	132	130	129	134	139	145	143	136
Age 45 to 64	149	151	152	146	145	139	145	143	143	139	140	140	144
Age 65+	143	150	155	155	151	143	145	143	151	155	157	148	144
Income Bottom Third	133	133	139	129	132	127	132	126	131	132	140	134	136
Income Middle Third	148	152	153	145	140	135	137	139	143	146	148	142	136
Income Top Third	151	157	155	162	157	149	147	148	151	153	153	155	153

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a vehicle, such as a car, pickup, van, or sport utility vehicle?"

*: Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100