

TABLE 37**BUYING CONDITIONS FOR VEHICLES**

	May 2017	Jun 2017	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Mar 2018	Apr 2018	May 2018
GOOD TIME TO BUY	65%	67%	65%	67%	66%	72%	70%	70%	66%	67%	67%	69%	62%
UNCERTAIN, DEPENDS	5	7	7	5	4	5	5	5	8	4	5	5	4
BAD TIME TO BUY	30	26	28	28	30	23	25	25	26	29	28	26	34
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	611	604	603	602	612	604	606	604	622	609	619	604	602
INDEX SCORE	135	141	137	139	136	149	145	145	140	138	139	143	128

BUYING CONDITIONS FOR VEHICLES - INDEX SCORE
THREE MONTH MOVING AVERAGES

All	145	143	138	139	137	141	143	146	143	141	139	140	137
Age 18 to 44	138	135	132	130	129	134	139	145	143	136	130	130	129
Age 45 to 64	146	145	139	145	143	143	139	140	140	144	145	145	139
Age 65+	155	151	143	145	143	151	155	157	148	144	145	148	144
Income Bottom Third	129	132	127	132	126	131	132	140	134	136	132	135	131
Income Middle Third	145	140	135	137	139	143	146	148	142	136	136	140	137
Income Top Third	162	157	149	147	148	151	153	153	155	153	152	150	146

The question was: "Speaking now of the automobile market -- do you think the next 12 months or so will be a good time or a bad time to buy a vehicle, such as a car, pickup, van, or sport utility vehicle?"

*: Less than half of one percent. Index Score is the percent favorable minus the percent unfavorable plus 100