

TABLE 36

### SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES

	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022
<b>GOOD TIME TO BUY</b>													
Prices are low; good buys available	22%	19%	19%	18%	16%	16%	19%	13%	13%	12%	12%	12%	11%
Prices won't come down; are going higher	11	8	8	9	8	9	10	11	12	13	13	11	11
Interest rates are low	6	6	4	6	5	4	3	2	5	3	2	2	1
Borrow-in-advance of rising interest rates	*	*	*	*	*	*	*	*	1	1	1	*	1
Times are good; prosperity	12	13	8	7	4	4	4	5	4	4	3	3	2
<b>BAD TIME TO BUY</b>													
Prices are high	25	27	29	28	30	40	41	40	39	42	40	44	44
Interest rates are high; credit is tight	1	1	2	2	2	1	2	2	3	1	3	2	5
Times are bad; can't afford to buy	7	8	5	7	6	5	7	5	5	4	6	5	6
Bad times ahead; uncertain future	7	7	9	9	6	5	6	6	6	7	6	8	11

### SELECTED REASONS FOR OPINIONS ABOUT DURABLES BUYING CONDITIONS

#### PRICES LOW - PRICES HIGH (THREE MONTH MOVING AVERAGES)

All	0	-6	-7	-9	-11	-16	-20	-24	-25	-28	-28	-30	-31
Age 18 to 44	1	-4	-5	-5	-10	-12	-16	-19	-25	-29	-30	-29	-28
Age 45 to 64	3	-5	-8	-15	-15	-21	-22	-29	-27	-29	-30	-32	-36
Age 65+	-4	-8	-9	-6	-7	-14	-22	-27	-23	-22	-22	-28	-28
Income Bottom Third	3	0	3	3	-1	-9	-10	-13	-11	-16	-15	-18	-20
Income Middle Third	-1	-7	-8	-9	-8	-11	-21	-26	-31	-30	-33	-32	-33
Income Top Third	-2	-9	-16	-22	-25	-28	-29	-33	-32	-37	-38	-42	-42
Educ High School or Less	3	1	0	2	-3	-5	-11	-14	-17	-20	-22	-21	-23
Educ Some College	-1	-6	-4	-6	-5	-11	-14	-21	-21	-23	-23	-26	-29
Educ College Degree	0	-8	-12	-15	-17	-22	-27	-31	-32	-34	-33	-36	-35
Democrat	5	-1	-3	-3	-6	-13	-17	-20	-22	-30	-30	-26	-25
Independent	-2	-6	-6	-10	-11	-13	-16	-22	-26	-27	-27	-29	-30
Republican	-5	-11	-15	-16	-18	-27	-35	-38	-29	-30	-29	-39	-41

#### RATES LOW - RATES HIGH (THREE MONTH MOVING AVERAGES)

All	6	5	4	4	3	3	2	1	1	1	1	0	-2
Age 18 to 44	6	5	3	2	3	4	3	2	1	2	1	1	-1
Age 45 to 64	4	4	6	5	4	2	2	1	1	1	0	0	-1
Age 65+	6	6	3	3	2	4	2	1	1	2	2	1	-1
Income Bottom Third	4	4	2	2	1	3	2	2	2	2	1	0	-1
Income Middle Third	4	4	4	5	5	4	3	1	1	2	3	1	-1
Income Top Third	8	6	5	5	5	3	2	1	1	1	0	0	-2
Educ High School or Less	3	5	4	4	2	2	2	2	2	2	0	0	-1
Educ Some College	5	3	2	2	2	2	1	1	2	2	1	0	-1
Educ College Degree	7	6	5	5	4	4	3	2	1	1	1	0	-2
Democrat	5	4	4	4	3	4	3	3	2	2	1	1	0
Independent	8	7	4	2	2	2	2	1	1	2	1	1	-1
Republican	3	3	4	5	4	4	2	0	0	0	1	0	-2

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

\*: Less than half of one percent.