

**TABLE 44**  
**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES**

	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2022	Dec 2022	Jan 2023	Feb 2023
<b>GOOD TIME TO SELL</b>													
Prices are high; good sales available	63%	62%	63%	62%	64%	53%	51%	52%	40%	39%	39%	37%	35%
Prices won't go up; are going lower	2	2	2	4	4	7	5	6	7	6	5	5	6
Interest rates are low credit is easy	10	6	6	2	4	4	4	3	3	2	1	2	2
Sell-in-advance of rising interest rates	3	1	2	4	3	3	3	2	3	1	2	1	2
Times are good; prosperity	14	11	12	13	12	10	11	11	11	10	11	9	8
Capital appreciation; would make money	10	8	10	12	10	12	12	10	8	7	5	8	6
<b>BAD TIME TO SELL</b>													
Prices are low	4	5	5	4	5	8	9	9	13	15	16	15	17
Interest rates are high; credit is tight	1	1	2	3	4	9	11	8	17	21	25	21	22
Times are bad; can't afford to buy	5	5	6	5	4	9	11	11	10	13	12	16	17
Bad times ahead; uncertain future	2	2	2	2	2	2	3	2	3	2	4	2	4
Capital depreciation; would lose money	1	2	*	1	1	1	1	*	2	1	2	1	1

**SELECTED REASONS FOR OPINIONS ABOUT HOME SELLING CONDITIONS**

**PRICES HIGH - PRICES LOW (THREE MONTH MOVING AVERAGES)**

All	59	57	58	58	58	54	49	43	37	31	25	23	21
Age 18 to 44	56	56	59	57	57	52	48	46	41	36	28	26	24
Age 45 to 64	59	58	59	60	62	57	50	44	37	32	24	26	22
Age 65+	62	60	56	57	55	53	47	37	32	23	21	14	14
Income Bottom Third	41	40	40	39	41	39	40	34	30	29	30	31	24
Income Middle Third	65	63	61	61	62	57	52	48	45	37	29	27	25
Income Top Third	71	70	72	72	72	65	54	49	39	30	18	15	16
Educ High School or Less	47	42	42	42	41	37	36	37	36	31	29	26	24
Educ Some College	53	52	51	51	54	51	48	41	38	33	27	28	24
Educ College Degree	67	67	69	68	69	62	55	48	39	31	21	19	18
Democrat	61	61	63	62	62	55	49	41	34	26	22	19	17
Independent	57	55	57	54	54	51	47	44	38	35	26	24	21
Republican	62	61	59	61	64	58	52	42	39	32	26	29	26

**RATES LOW - RATES HIGH (THREE MONTH MOVING AVERAGES)**

All	8	7	6	3	1	-2	-4	-6	-9	-13	-19	-21	-21
Age 18 to 44	3	4	3	2	1	-1	-4	-5	-8	-10	-13	-15	-15
Age 45 to 64	10	8	7	4	2	-3	-5	-7	-9	-14	-22	-24	-26
Age 65+	12	11	9	4	2	-2	-4	-7	-10	-16	-24	-25	-23
Income Bottom Third	4	6	4	1	0	-2	-2	-3	-5	-7	-10	-10	-12
Income Middle Third	8	7	7	4	2	-2	-6	-7	-8	-12	-19	-24	-23
Income Top Third	11	9	8	5	2	-1	-5	-8	-14	-20	-27	-28	-28
Educ High School or Less	3	6	6	4	1	-2	-2	-3	-5	-10	-16	-16	-14
Educ Some College	7	5	4	0	0	-2	-7	-7	-8	-7	-14	-18	-18
Educ College Degree	10	8	7	4	3	-2	-4	-8	-12	-17	-23	-24	-26
Democrat	8	7	6	3	2	-1	-3	-6	-9	-11	-16	-19	-21
Independent	7	7	5	2	-1	-4	-6	-5	-7	-10	-16	-17	-17
Republican	8	8	7	5	4	0	-5	-9	-13	-19	-27	-27	-26

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

\*: Less than half of one percent.

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

\*: Less than half of one percent.