

**TABLE 44**  
**SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES**

	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Jan 2026	Feb 2026
<b>GOOD TIME TO SELL</b>													
Prices are high; good sales available	36%	32%	29%	32%	31%	28%	32%	30%	30%	26%	26%	28%	28%
Prices won't go up; are going lower	1	2	4	3	2	3	2	3	2	2	2	3	2
Interest rates are low credit is easy	1	1	2	1	1	1	1	2	2	2	1	4	3
Sell-in-advance of rising interest rates	1	*	*	*	*	*	*	*	*	*	*	*	*
Times are good; prosperity	4	4	5	4	4	4	5	3	5	4	4	6	4
Capital appreciation; would make money	3	3	4	3	4	4	4	2	3	2	3	4	3
<b>BAD TIME TO SELL</b>													
Prices are low	7	8	10	8	11	12	10	9	11	11	10	12	12
Interest rates are high; credit is tight	17	14	13	14	14	15	17	16	13	13	14	11	12
Times are bad; can't afford to buy	14	12	14	12	13	15	17	16	15	19	17	20	17
Bad times ahead; uncertain future	4	6	7	6	6	5	4	5	6	5	5	3	4
Capital depreciation; would lose money	*	1	1	*	1	*	1	1	1	1	1	1	1

**SELECTED REASONS FOR OPINIONS ABOUT HOME SELLING CONDITIONS**

**PRICES HIGH - PRICES LOW (THREE MONTH MOVING AVERAGES)**

All	32	29	24	22	21	20	19	20	21	18	17	16	16
Age 18 to 44	35	33	27	29	26	24	22	23	26	21	18	15	16
Age 45 to 64	33	30	27	24	22	19	19	18	20	19	18	17	15
Age 65+	31	26	20	17	18	18	17	19	18	19	17	17	18
Income Bottom Third	23	20	16	15	14	14	14	15	15	15	14	13	12
Income Middle Third	33	33	28	28	26	25	23	23	26	24	22	20	21
Income Top Third	41	37	31	27	25	22	21	20	21	17	15	14	15
Educ High School or Less	20	18	22	24	22	15	12	12	12	16	17	16	10
Educ Some College	30	28	23	19	17	17	17	18	20	16	17	15	18
Educ College Degree	36	33	26	25	23	22	21	21	23	20	18	16	17
Democrat	33	29	21	19	19	19	19	20	20	19	17	16	17
Independent	32	30	25	24	21	20	18	18	20	17	16	14	14
Republican	34	33	33	30	28	22	21	21	25	23	23	20	21

**RATES LOW - RATES HIGH (THREE MONTH MOVING AVERAGES)**

All	-12	-13	-13	-12	-12	-13	-14	-15	-14	-12	-12	-10	-10
Age 18 to 44	-11	-12	-12	-11	-11	-13	-14	-14	-13	-13	-12	-11	-11
Age 45 to 64	-13	-14	-14	-14	-13	-14	-14	-16	-15	-14	-13	-10	-10
Age 65+	-11	-13	-13	-12	-12	-14	-15	-14	-13	-11	-13	-12	-11
Income Bottom Third	-8	-9	-10	-10	-10	-11	-11	-12	-11	-11	-10	-9	-8
Income Middle Third	-13	-14	-13	-12	-12	-12	-13	-12	-12	-11	-11	-10	-10
Income Top Third	-15	-16	-17	-17	-16	-17	-18	-20	-18	-15	-15	-13	-14
Educ High School or Less	-5	-8	-10	-9	-5	-8	-9	-13	-11	-13	-11	-9	-7
Educ Some College	-13	-13	-13	-10	-11	-11	-11	-11	-13	-13	-12	-11	-11
Educ College Degree	-12	-14	-14	-14	-13	-15	-16	-17	-15	-12	-12	-11	-11
Democrat	-8	-11	-12	-12	-12	-13	-14	-14	-14	-13	-13	-13	-12
Independent	-12	-12	-14	-12	-13	-14	-15	-16	-13	-11	-9	-9	-8
Republican	-15	-17	-15	-13	-10	-12	-12	-13	-14	-14	-15	-12	-12

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

\*: Less than half of one percent.