

REGION NORTH EAST

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

Response to the query: "Why do you say so?" following the question on Table 35.

May add to more than 100% due to multiple mentions.

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low;	Prices	Interest	Borrow in	Times	Supply	Prices	Interest	Can't	Uncertain	Supply
		Good Buys	Won't Come	Rate Low	Advance	Good			Rates High;	Afford		
<u>Date</u>	<u>of Survey</u>	<u>Available</u>	<u>Down</u>	<u>Credit Easy</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Adequate</u>	<u>High</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Inadequate</u>
March	1978	21	32	0	0	2	0	16	3	8	1	0
April	1978	19	36	0	1	3	0	13	2	5	2	0
May	1978	18	38	1	1	6	0	13	2	5	1	0
June	1978	16	41	1	1	6	0	15	1	2	0	0
July	1978	14	43	1	2	6	0	17	1	1	0	0
August	1978	15	45	1	2	3	0	18	1	1	0	0
September	1978	16	44	1	3	3	0	16	2	1	0	0
October	1978	16	40	1	2	3	0	17	2	1	0	0
November	1978	14	40	0	1	3	0	19	2	2	0	0
December	1978	12	35	0	2	4	0	23	4	2	1	0
January	1979	13	35	1	2	1	0	22	6	4	2	0
February	1979	15	35	1	3	1	0	21	7	4	2	0
March	1979	16	38	1	3	2	0	17	7	5	3	0
April	1979	13	40	1	3	2	0	16	6	8	3	0
May	1979	14	40	2	2	2	0	16	6	9	3	0
June	1979	15	43	1	1	1	0	17	6	8	2	0
July	1979	16	40	1	1	1	0	18	7	6	3	0
August	1979	16	40	0	1	1	0	18	8	5	3	0
September	1979	15	37	1	1	1	1	18	7	7	3	0
October	1979	16	38	1	2	2	0	20	7	8	3	0
November	1979	15	37	1	2	3	0	21	7	8	3	0
December	1979	14	39	1	2	3	0	22	10	8	4	0
January	1980	15	43	0	1	2	0	18	11	10	5	0
February	1980	17	44	0	1	2	1	16	12	9	4	0
March	1980	16	44	0	1	2	1	18	13	9	4	0
April	1980	14	35	0	1	3	1	30	15	6	4	0
May	1980	14	31	0	1	3	0	41	18	7	6	0
June	1980	14	26	0	1	2	0	42	21	8	5	0
July	1980	16	24	1	0	3	0	36	22	9	5	0
August	1980	14	27	2	0	2	0	30	21	10	3	0
September	1980	13	27	2	0	3	0	26	18	10	4	0
October	1980	15	30	2	1	1	0	23	16	7	2	0
November	1980	18	27	1	1	2	0	24	15	6	4	0
December	1980	21	26	1	2	0	0	25	16	6	4	0
January	1981	21	27	0	2	0	0	25	20	8	5	0
February	1981	21	30	0	3	1	0	22	20	7	5	0
March	1981	19	29	0	1	1	0	21	20	7	6	0
April	1981	20	27	1	1	2	0	22	15	6	5	0
May	1981	18	26	0	0	1	0	24	14	8	3	0
June	1981	19	28	0	0	1	0	27	12	8	2	0
July	1981	19	26	0	0	0	0	29	13	8	2	0
August	1981	21	27	0	0	1	0	26	16	7	1	0
September	1981	21	28	0	1	1	0	22	15	5	2	0
October	1981	20	28	0	0	1	0	20	18	5	3	0

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SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey												
November 1981		18	27	0	0	0	0	23	18	7	5	0
December 1981		18	25	0	1	1	0	26	18	10	6	0
January 1982		22	23	1	1	0	0	28	17	11	5	0
February 1982		29	20	1	1	1	0	28	15	10	4	0
March 1982		31	17	0	1	2	0	27	16	10	3	0
April 1982		31	15	0	1	3	0	27	19	9	4	0
May 1982		28	15	1	0	2	0	26	19	12	6	0
June 1982		27	15	1	0	1	0	27	19	14	5	0
July 1982		26	15	1	0	0	0	24	19	16	6	0
August 1982		26	16	1	0	0	0	22	22	15	5	0
September 1982		26	17	1	0	1	0	22	20	13	5	0
October 1982		25	18	2	0	2	0	23	17	12	4	0
November 1982		27	16	3	1	2	0	22	15	11	4	0
December 1982		29	14	4	1	1	0	20	13	12	4	0
January 1983		31	11	5	1	0	0	20	13	13	6	0
February 1983		34	10	6	0	0	0	18	13	12	5	0
March 1983		33	9	8	0	1	0	19	13	13	6	0
April 1983		35	12	9	0	2	0	19	12	10	5	0
May 1983		34	17	10	0	4	0	18	10	10	5	0
June 1983		39	19	11	1	5	0	15	7	7	4	0
July 1983		37	17	13	1	6	0	14	6	7	2	0
August 1983		36	17	12	1	5	0	13	6	5	3	0
September 1983		34	18	9	1	4	0	14	6	5	4	0
October 1983		34	22	6	2	4	1	14	4	5	5	0
November 1983		35	18	4	3	5	1	16	5	6	4	0
December 1983		35	15	3	2	6	0	18	3	6	4	0
January 1984		42	11	5	1	5	0	16	4	5	4	0
February 1984		44	14	7	1	7	0	15	4	3	3	0
March 1984		44	16	8	1	9	0	10	5	3	3	0
April 1984		37	18	7	2	9	0	11	5	4	2	0
May 1984		32	20	7	2	9	1	9	4	4	2	0
June 1984		32	20	6	4	7	0	10	5	3	2	0
July 1984		31	20	7	5	7	1	9	5	2	2	0
August 1984		37	20	7	5	8	1	9	4	4	1	0
September 1984		38	22	6	3	9	1	11	4	3	1	0
October 1984		37	23	6	4	9	1	13	4	3	1	0
November 1984		33	20	5	4	8	0	16	4	2	1	0
December 1984		30	17	5	4	10	0	15	4	3	1	0
January 1985		37	15	7	1	9	0	13	4	4	1	0
February 1985		42	16	9	1	8	0	11	4	3	1	0
March 1985		41	22	9	1	6	0	9	4	4	2	0
April 1985		38	23	7	2	7	0	9	4	4	1	0
May 1985		36	23	6	3	6	0	12	3	5	2	0
June 1985		40	18	7	2	7	0	11	2	2	1	0
July 1985		37	18	8	1	8	0	10	3	2	2	0
August 1985		37	18	9	1	8	0	6	3	3	1	0

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SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
September 1985		35	20	10	0	7	1	10	5	4	1	0
October 1985		34	17	10	1	6	2	14	4	5	1	0
November 1985		31	17	11	2	5	1	16	4	4	2	0
December 1985		35	15	12	2	6	1	14	2	4	2	0
January 1986		41	16	14	2	5	0	8	3	4	2	0
February 1986		46	17	13	1	6	0	6	2	4	1	0
March 1986		45	17	15	1	8	0	5	2	5	0	0
April 1986		42	17	18	1	11	0	8	1	3	1	0
May 1986		41	13	23	0	15	0	8	3	2	1	0
June 1986		37	11	28	1	16	0	8	2	1	1	0
July 1986		41	11	30	1	13	0	7	2	2	2	0
August 1986		38	13	31	1	11	1	7	1	2	1	0
September 1986		39	16	28	1	7	1	6	2	3	1	0
October 1986		32	18	24	1	5	1	8	3	4	2	0
November 1986		31	18	22	2	3	0	7	2	4	2	0
December 1986		29	18	17	1	2	0	9	2	5	2	0
January 1987		33	17	17	2	4	0	8	1	4	0	0
February 1987		33	19	18	2	5	0	7	3	4	1	0
March 1987		33	19	23	2	8	0	6	4	3	1	0
April 1987		29	21	21	3	7	0	7	4	2	1	0
May 1987		30	21	18	3	7	0	9	5	2	0	0
June 1987		33	22	13	2	6	0	9	5	3	0	0
July 1987		38	22	10	2	7	0	8	4	3	0	0
August 1987		42	22	9	2	8	0	8	1	2	0	0
September 1987		39	22	9	3	8	0	8	2	0	0	0
October 1987		34	20	10	6	7	0	9	1	1	1	0
November 1987		28	20	10	6	6	0	8	3	2	6	0
December 1987		33	16	9	5	6	0	8	4	5	8	0
January 1988		36	16	8	2	7	0	7	4	6	8	0
February 1988		41	15	7	2	6	0	9	3	7	4	0
March 1988		35	18	8	2	5	0	8	1	6	2	0
April 1988		32	21	8	2	6	0	7	2	4	3	0
May 1988		32	24	9	2	7	0	6	2	3	3	0
June 1988		35	21	8	3	9	0	5	3	2	3	0
July 1988		36	19	7	3	8	0	6	3	2	2	0
August 1988		34	18	5	3	9	0	9	3	2	2	0
September 1988		34	20	5	3	8	0	11	2	2	3	0
October 1988		32	22	4	2	7	0	11	3	3	3	0
November 1988		33	20	7	3	7	0	8	2	3	2	0
December 1988		34	22	5	2	7	0	9	2	4	2	0
January 1989		40	20	5	3	6	1	8	2	3	2	0
February 1989		40	20	2	3	8	1	8	2	3	3	0
March 1989		37	19	3	3	8	2	8	5	3	3	0
April 1989		29	19	3	4	9	1	10	8	3	3	0
May 1989		27	20	3	4	7	0	9	9	2	3	0
June 1989		29	22	2	3	7	0	8	8	2	4	0

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down									
July 1989		32	19	2	1	6	0	7	6	2	3	0
August 1989		31	20	4	1	5	0	9	4	2	4	0
September 1989		34	17	5	2	6	0	10	2	1	3	0
October 1989		37	19	5	1	6	0	9	1	2	2	0
November 1989		36	19	5	1	6	0	11	2	5	1	0
December 1989		35	19	4	1	2	0	14	3	6	1	0
January 1990		39	15	5	1	2	0	13	4	6	1	0
February 1990		40	14	4	2	2	0	12	4	6	2	0
March 1990		42	16	4	2	5	0	10	3	6	1	0
April 1990		37	19	4	2	5	0	14	3	5	1	0
May 1990		37	18	4	2	4	0	13	3	5	2	0
June 1990		34	18	5	2	3	0	12	3	6	3	0
July 1990		36	15	3	2	2	0	9	5	7	5	0
August 1990		38	15	5	2	2	0	10	5	8	7	0
September 1990		36	13	4	1	2	0	14	6	10	8	0
October 1990		33	17	3	1	3	0	15	6	9	12	0
November 1990		30	17	1	1	2	0	14	6	9	14	0
December 1990		30	16	1	1	1	0	13	6	8	18	0
January 1991		33	11	2	1	0	0	12	6	11	16	0
February 1991		35	10	2	1	2	0	11	7	14	14	0
March 1991		39	9	3	1	2	0	10	6	16	12	0
April 1991		38	13	3	0	4	0	10	5	17	10	0
May 1991		44	11	4	0	2	0	10	4	14	10	0
June 1991		41	12	5	1	2	0	10	4	15	11	0
July 1991		43	9	5	1	1	0	9	3	13	11	0
August 1991		37	12	3	1	1	0	11	4	15	12	0
September 1991		40	10	3	0	2	0	12	4	14	12	0
October 1991		37	10	3	0	1	0	13	5	15	16	0
November 1991		37	9	5	1	1	0	11	3	15	19	0
December 1991		37	10	6	1	1	0	12	3	14	22	0
January 1992		41	8	9	1	0	0	10	4	15	23	0
February 1992		41	7	12	0	1	0	8	5	14	23	0
March 1992		45	3	10	0	1	0	7	4	15	23	0
April 1992		45	5	11	0	1	0	7	2	13	19	0
May 1992		47	7	9	0	2	0	7	2	14	15	0
June 1992		45	8	12	0	2	0	8	3	13	13	0
July 1992		43	5	10	0	3	0	11	3	17	16	0
August 1992		44	5	12	0	2	0	12	3	17	16	0
September 1992		40	7	9	0	2	0	10	2	19	17	0
October 1992		37	8	10	1	1	0	9	3	17	14	0
November 1992		36	7	7	1	2	0	9	4	19	14	0
December 1992		38	6	9	1	2	0	9	3	19	10	0
January 1993		40	6	9	0	4	0	10	5	18	10	0
February 1993		45	5	9	0	5	0	8	4	16	8	0
March 1993		46	7	8	0	4	0	8	3	15	9	0
April 1993		46	8	8	0	6	0	6	1	13	10	0

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
May 1993		41	11	11	0	6	0	6	0	11	11	0
June 1993		41	9	12	1	8	0	7	1	12	12	0
July 1993		40	9	15	1	5	0	6	3	11	13	0
August 1993		38	7	14	1	5	0	6	4	13	12	0
September 1993		35	7	17	0	4	0	5	4	11	10	0
October 1993		36	8	18	0	4	0	7	3	10	9	0
November 1993		37	8	17	0	3	0	8	3	9	8	0
December 1993		40	9	16	0	5	0	10	3	9	8	0
January 1994		44	6	19	0	8	0	8	2	10	6	0
February 1994		51	8	18	0	9	0	6	2	7	6	0
March 1994		48	7	19	1	8	0	4	1	8	5	0
April 1994		44	12	16	2	8	0	4	1	6	4	0
May 1994		35	13	19	3	9	0	5	0	6	4	0
June 1994		38	15	17	3	9	0	5	1	3	3	0
July 1994		37	13	17	2	9	0	7	2	6	3	0
August 1994		37	12	15	2	9	0	8	3	6	4	0
September 1994		36	13	16	2	11	1	7	3	6	5	0
October 1994		39	14	13	2	11	1	5	3	4	5	0
November 1994		43	15	13	4	10	1	4	2	4	4	0
December 1994		42	15	10	4	7	0	5	3	6	4	0
January 1995		41	13	10	4	8	0	5	3	6	5	0
February 1995		39	11	10	2	6	0	5	4	8	5	0
March 1995		41	9	11	1	7	0	5	5	7	4	0
April 1995		40	9	10	0	9	0	5	5	7	5	0
May 1995		40	8	7	1	10	0	6	3	6	5	0
June 1995		39	11	6	1	9	0	7	3	7	7	0
July 1995		40	9	9	2	7	0	7	3	6	4	0
August 1995		41	9	13	1	5	0	5	4	6	4	0
September 1995		47	7	13	1	5	0	8	4	3	4	0
October 1995		45	8	12	0	5	0	8	4	4	6	0
November 1995		42	9	8	1	5	0	10	2	5	6	0
December 1995		40	9	10	1	4	0	7	1	5	6	0
January 1996		44	7	13	1	3	0	7	1	6	5	0
February 1996		48	6	16	0	5	0	6	2	5	6	0
March 1996		48	5	15	0	6	0	6	3	6	5	0
April 1996		43	8	15	1	8	0	7	3	5	5	0
May 1996		40	10	14	1	7	0	6	2	4	3	0
June 1996		36	12	11	1	8	0	9	1	4	3	0
July 1996		37	12	8	1	8	0	9	1	4	3	0
August 1996		40	12	6	1	8	0	9	3	6	3	0
September 1996		39	14	9	1	9	0	8	3	6	5	0
October 1996		42	13	12	0	9	0	8	3	6	4	0
November 1996		40	12	13	0	11	0	8	3	5	3	0
December 1996		41	10	12	0	10	0	11	2	6	1	0
January 1997		43	9	10	0	11	0	10	3	6	2	0
February 1997		47	8	10	0	12	0	10	2	6	2	0

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
March	1997	51	9	10	0	14	0	6	3	5	2	0
April	1997	47	9	9	0	14	0	6	3	5	2	0
May	1997	42	9	12	1	16	0	6	3	4	1	0
June	1997	39	7	11	1	15	0	5	3	4	1	0
July	1997	40	7	13	1	15	0	5	3	3	0	0
August	1997	42	7	11	1	14	0	5	2	3	0	0
September	1997	41	8	15	1	13	0	3	2	2	0	0
October	1997	42	7	14	1	11	0	4	1	2	0	0
November	1997	41	7	12	0	11	0	3	1	1	1	0
December	1997	43	6	8	0	9	0	4	1	1	1	0
January	1998	47	6	10	0	11	0	3	1	2	1	0
February	1998	46	6	16	0	13	0	2	1	1	1	0
March	1998	45	7	17	1	13	0	4	1	1	2	0
April	1998	39	8	15	1	16	0	3	1	0	1	0
May	1998	38	7	10	1	14	0	4	1	0	1	0
June	1998	33	8	13	0	16	0	3	1	1	1	0
July	1998	31	6	14	0	16	0	2	2	2	2	0
August	1998	30	5	17	1	19	0	2	3	3	2	0
September	1998	33	4	14	1	17	1	3	2	2	2	0
October	1998	35	6	15	1	16	1	5	2	1	2	0
November	1998	37	6	14	0	12	1	4	1	1	2	0
December	1998	39	5	17	1	13	0	4	1	0	1	0
January	1999	45	4	19	0	12	0	3	1	0	1	0
February	1999	45	4	23	0	13	0	2	1	1	2	0
March	1999	43	6	25	0	17	0	3	0	1	1	0
April	1999	36	4	24	0	21	0	6	1	0	0	0
May	1999	36	4	21	0	25	0	5	1	0	0	0
June	1999	40	4	15	1	23	0	4	1	0	0	0
July	1999	44	4	12	1	26	1	0	1	0	0	0
August	1999	41	5	11	1	22	1	2	2	1	1	0
September	1999	33	4	10	0	23	1	4	4	2	2	0
October	1999	33	7	9	1	19	0	5	3	2	1	0
November	1999	32	9	9	1	20	0	6	3	1	0	0
December	1999	36	12	11	1	17	0	5	1	0	0	0
January	2000	37	11	12	0	18	1	4	2	1	0	0
February	2000	43	11	8	1	18	1	2	2	1	0	0
March	2000	42	11	6	2	19	0	3	2	1	0	0
April	2000	43	11	6	2	23	0	4	1	1	0	0
May	2000	42	10	8	2	19	0	5	2	1	0	0
June	2000	43	9	8	1	21	1	4	1	2	1	0
July	2000	40	9	8	1	17	1	4	2	2	1	0
August	2000	38	10	4	0	19	0	3	2	2	1	0
September	2000	39	9	6	0	19	0	4	3	2	1	0
October	2000	40	10	4	0	20	0	4	3	3	1	0
November	2000	36	9	7	1	22	0	4	2	2	1	0
December	2000	36	9	7	1	20	0	5	2	2	1	0

REGION NORTH EAST

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
January	2001	35	5	11	1	19	0	5	2	1	3	0
February	2001	35	6	10	0	16	1	4	2	2	5	0
March	2001	29	7	11	1	13	1	5	2	2	7	0
April	2001	29	7	10	1	11	1	6	2	5	8	0
May	2001	29	4	12	1	8	1	6	1	7	6	0
June	2001	31	4	13	1	8	0	6	1	8	6	0
July	2001	35	4	13	0	7	0	5	0	7	6	0
August	2001	35	5	14	0	9	0	5	2	7	7	0
September	2001	34	4	12	0	8	0	3	2	6	10	0
October	2001	33	3	12	0	7	0	4	3	6	13	0
November	2001	35	2	14	0	3	0	6	2	7	14	0
December	2001	40	2	21	0	2	0	8	1	9	12	0
January	2002	43	4	20	0	4	0	5	1	11	9	0
February	2002	44	3	22	0	3	0	2	1	10	10	0
March	2002	39	3	19	0	5	0	2	1	10	7	0
April	2002	36	3	22	0	4	0	2	2	8	5	0
May	2002	34	4	19	1	5	0	3	2	8	3	0
June	2002	36	4	18	1	3	0	2	2	7	6	0
July	2002	36	4	16	1	4	0	3	1	6	7	0
August	2002	39	4	17	1	5	0	3	1	6	9	0
September	2002	40	5	20	1	6	0	4	2	7	8	0
October	2002	39	6	22	0	6	1	3	2	7	7	0
November	2002	38	7	21	0	5	1	2	2	7	10	0
December	2002	35	4	17	0	5	1	1	3	9	12	0
January	2003	32	3	17	0	4	0	0	3	10	14	0
February	2003	30	3	16	0	4	0	1	4	10	14	0
March	2003	34	4	20	1	2	0	4	2	7	13	0
April	2003	38	4	20	1	3	1	4	2	7	11	0
May	2003	37	4	23	1	2	1	5	4	7	9	0
June	2003	32	6	22	1	5	0	4	5	8	8	0
July	2003	32	5	22	0	5	0	6	5	8	6	0
August	2003	32	5	20	0	7	0	6	3	8	5	0
September	2003	36	4	20	0	7	1	6	2	7	3	0
October	2003	34	6	20	0	6	1	4	2	8	5	0
November	2003	36	7	22	0	5	1	2	2	7	4	0
December	2003	36	7	25	0	7	1	4	2	6	5	0
January	2004	37	6	24	0	9	1	5	2	5	4	0
February	2004	36	7	24	0	8	1	4	3	5	6	0
March	2004	34	8	23	0	5	1	4	3	6	4	0
April	2004	34	7	26	0	4	0	4	3	6	3	0
May	2004	32	8	29	2	5	0	4	3	6	3	0
June	2004	34	9	31	2	6	1	3	2	5	3	0
July	2004	31	10	32	2	7	1	3	3	4	4	0
August	2004	33	7	26	1	6	1	4	2	4	4	0
September	2004	31	5	23	2	8	0	6	3	5	4	0
October	2004	35	5	23	2	6	1	5	2	5	4	0
November	2004	36	7	26	2	8	1	4	2	4	3	0

REGION NORTH EAST

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys Available	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey												
December	2004	39	8	23	1	7	1	3	3	3	5	0
January	2005	39	9	19	1	9	1	4	2	1	5	0
February	2005	37	9	16	0	7	1	6	2	3	4	1
March	2005	32	11	19	2	7	1	7	2	2	2	1
April	2005	30	11	20	1	7	0	8	3	3	1	1
May	2005	29	12	21	2	7	0	6	2	2	1	0
June	2005	35	12	18	1	5	0	5	2	2	2	0
July	2005	37	12	15	1	5	0	5	1	2	1	0
August	2005	38	10	14	1	4	0	6	1	2	2	0
September	2005	31	13	12	1	5	0	8	2	2	3	0
October	2005	29	14	12	1	5	0	10	2	6	3	0
November	2005	28	14	16	1	4	0	10	2	7	4	0
December	2005	33	10	15	1	4	0	9	1	10	3	0
January	2006	41	10	15	1	3	0	5	2	5	3	0
February	2006	44	10	10	2	5	0	4	2	6	2	0
March	2006	40	10	11	2	7	0	4	4	4	3	0
April	2006	35	10	10	4	8	0	5	3	5	3	0
May	2006	31	13	9	3	7	0	7	4	5	4	0
June	2006	32	14	10	2	7	0	9	3	5	3	0
July	2006	28	16	11	1	6	0	9	4	7	3	0
August	2006	32	13	12	2	7	0	6	4	6	4	0
September	2006	32	11	10	2	6	0	5	4	6	3	0
October	2006	34	8	10	2	8	0	6	3	5	2	0
November	2006	37	6	8	1	6	0	7	3	6	2	0
December	2006	44	6	8	1	7	0	7	3	7	3	0
January	2007	50	7	8	1	6	0	8	2	5	3	0
February	2007	48	9	10	0	5	0	6	2	4	3	0
March	2007	42	9	11	0	4	1	4	2	4	3	0
April	2007	38	11	12	1	3	1	3	3	5	3	0
May	2007	40	8	14	1	4	1	3	2	6	2	0
June	2007	43	9	13	1	5	0	5	2	7	2	0
July	2007	42	7	13	0	7	0	6	2	7	1	0
August	2007	37	8	11	1	6	0	7	1	9	1	0
September	2007	30	6	12	1	4	0	5	2	10	4	0
October	2007	31	5	10	1	3	1	6	3	12	4	0
November	2007	34	3	10	0	2	0	6	4	15	6	0
December	2007	40	4	9	0	3	0	7	4	14	5	0
January	2008	41	4	9	0	2	0	7	2	11	7	0
February	2008	39	5	9	0	2	0	7	2	10	9	0
March	2008	35	5	8	0	3	0	5	1	11	10	0
April	2008	34	5	7	0	2	0	7	1	17	10	0
May	2008	31	5	6	0	2	0	8	1	19	12	0
June	2008	28	6	6	0	1	0	11	2	22	14	0
July	2008	29	6	6	0	0	0	10	1	19	17	0
August	2008	31	6	4	0	1	0	8	2	22	14	0
September	2008	34	6	4	0	2	0	6	4	25	13	0

REGION NORTH EAST

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
October	2008	32	5	3	0	2	0	7	7	27	16	0
November	2008	32	4	4	0	2	0	7	10	26	20	0
December	2008	38	2	5	0	0	0	7	10	22	21	0
January	2009	42	3	5	0	0	0	6	8	20	20	0
February	2009	49	2	5	0	0	0	6	5	18	18	0
March	2009	45	1	5	0	0	1	5	5	17	21	0
April	2009	48	1	7	0	0	1	5	4	17	21	0
May	2009	44	1	8	0	0	0	8	6	20	22	0
June	2009	51	2	6	0	0	0	7	5	21	18	0
July	2009	46	2	4	0	1	0	7	6	19	20	0
August	2009	51	3	4	0	1	0	4	5	15	21	0
September	2009	45	4	5	0	1	0	4	7	15	22	0
October	2009	50	3	5	0	0	0	3	8	18	19	0
November	2009	45	4	5	0	0	0	5	7	20	19	0
December	2009	49	4	6	1	0	0	5	5	17	17	0
January	2010	45	4	7	1	0	0	6	5	14	19	0
February	2010	49	3	9	1	2	0	4	6	12	15	0
March	2010	45	3	8	0	2	0	3	8	15	15	0
April	2010	46	3	8	0	2	0	4	6	16	13	0
May	2010	42	3	6	0	1	0	5	6	15	13	0
June	2010	44	4	6	0	2	0	5	2	13	13	0
July	2010	45	5	6	0	3	0	5	3	14	12	0
August	2010	48	5	8	0	3	0	6	3	15	15	0
September	2010	47	3	8	0	1	0	6	5	16	18	0
October	2010	43	2	7	0	1	1	7	5	18	19	0
November	2010	43	2	5	0	1	1	6	5	18	19	0
December	2010	43	3	6	0	1	1	6	3	17	17	0
January	2011	47	3	6	0	1	0	4	3	17	16	0
February	2011	45	5	6	1	2	0	5	3	17	15	0
March	2011	43	6	8	1	1	0	5	3	18	15	0
April	2011	39	6	8	1	2	0	4	2	16	14	0
May	2011	37	6	8	0	1	0	5	1	16	14	0
June	2011	35	5	7	0	1	0	8	1	18	12	0
July	2011	35	4	9	0	0	0	9	3	19	13	0
August	2011	33	3	9	0	0	0	7	4	20	17	0
September	2011	35	3	9	0	0	0	5	7	23	17	0
October	2011	34	4	8	0	0	0	7	6	25	17	0
November	2011	34	4	11	0	0	0	9	7	24	15	0
December	2011	36	4	11	0	1	0	10	6	23	16	0
January	2012	40	4	12	0	1	0	7	5	19	14	0
February	2012	45	5	9	0	1	0	8	4	20	14	0
March	2012	42	6	10	0	2	0	8	4	17	13	0
April	2012	42	5	9	0	4	0	7	4	17	15	0
May	2012	39	5	10	1	3	0	5	4	15	12	0
June	2012	37	4	8	1	3	0	5	4	18	11	0
July	2012	37	5	6	0	3	0	6	4	16	10	0

REGION NORTH EAST

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TABLE 36

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD DURABLES (Three Month Moving Averages)

		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
Date of Survey		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
August	2012	39	6	7	0	4	0	7	5	14	11	0
September	2012	40	6	9	0	4	0	9	4	12	12	0
October	2012	36	7	12	0	5	0	10	6	14	13	0
November	2012	35	6	10	0	5	0	8	6	14	13	0
December	2012	36	7	11	0	6	0	6	5	14	11	0
January	2013	41	6	10	0	5	0	6	3	13	10	0
February	2013	43	7	12	0	5	0	5	3	14	9	0
March	2013	45	11	10	0	6	0	6	4	13	10	0
April	2013	43	13	12	0	6	0	7	7	12	9	0
May	2013	43	13	13	0	6	0	8	5	12	7	0
June	2013	44	9	15	1	7	0	8	5	12	6	0
July	2013	46	9	15	2	7	0	5	2	11	6	0
August	2013	45	8	15	2	7	0	8	3	9	8	0
September	2013	37	9	17	1	6	0	8	3	7	8	0
October	2013	30	8	18	1	6	0	10	4	8	10	0
November	2013	27	9	14	1	7	0	9	4	13	9	0
December	2013	34	9	12	0	6	0	8	4	14	8	0
January	2014	41	10	13	0	6	0	7	3	13	5	0
February	2014	44	10	14	0	8	0	7	3	9	6	0
March	2014	41	8	15	0	9	1	10	3	9	7	0
April	2014	35	8	11	0	11	1	9	4	11	8	0
May	2014	32	7	13	0	9	1	9	3	11	6	0
June	2014	29	7	12	0	9	0	9	3	12	5	0
July	2014	33	7	12	1	11	1	10	2	10	5	0
August	2014	34	7	9	1	12	1	8	3	10	5	0
September	2014	37	7	12	2	11	1	9	2	10	5	0
October	2014	33	8	15	1	12	1	7	1	10	4	0
November	2014	36	7	16	1	15	2	8	1	8	5	0
December	2014	38	8	15	1	17	2	6	1	6	6	0
January	2015	45	8	14	1	16	1	6	1	4	5	0
February	2015	43	10	14	1	14	0	5	2	5	7	0
March	2015	45	10	14	0	11	0	4	2	4	7	0
April	2015	39	11	14	0	7	0	6	3	6	7	0
May	2015	40	10	14	0	7	0	8	3	6	5	0
June	2015	37	10	14	0	9	0	7	2	5	5	0
July	2015	40	7	13	0	14	0	5	3	5	6	0
August	2015	36	8	14	1	13	0	3	3	5	7	0
September	2015	33	8	13	2	11	0	5	4	6	8	0
October	2015	30	12	14	3	8	1	6	3	8	9	0
November	2015	35	11	16	2	9	1	7	2	10	8	0
December	2015	39	9	17	2	11	1	6	2	8	6	0
January	2016	45	6	20	2	11	0	4	3	6	3	0
February	2016	47	6	17	2	12	0	6	4	5	2	0
March	2016	43	8	14	2	11	0	6	4	6	2	0
April	2016	36	12	10	1	11	0	9	3	5	2	1
May	2016	32	14	12	1	9	0	7	1	5	3	1

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Prices High	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate
		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
June	2016	30	11	15	1	10	1	6	0	3	4	1
July	2016	37	6	17	1	11	0	6	0	2	5	0
August	2016	42	3	17	1	13	0	5	1	1	4	0
September	2016	43	4	16	0	16	0	5	1	2	4	0
October	2016	39	8	14	0	14	0	5	1	4	4	0
November	2016	37	8	13	1	13	0	5	1	5	5	0
December	2016	40	9	10	2	10	1	6	1	7	5	0
January	2017	44	10	12	2	12	1	8	2	4	6	0
February	2017	38	13	10	2	14	1	9	2	3	6	0
March	2017	38	14	11	2	16	1	6	2	3	4	0
April	2017	34	14	10	3	15	1	7	1	4	4	0
May	2017	36	12	11	3	15	0	5	0	4	4	0
June	2017	36	12	12	2	14	0	7	1	4	5	0
July	2017	37	9	11	2	14	0	6	1	5	6	0
August	2017	37	9	11	2	15	0	8	3	6	7	0
September	2017	36	11	11	3	15	1	7	2	6	7	0
October	2017	35	11	11	2	16	0	8	2	5	6	0
November	2017	36	11	11	2	13	0	7	0	4	4	0
December	2017	44	11	9	1	12	0	6	2	3	3	0
January	2018	47	9	8	0	11	0	6	3	4	3	0
February	2018	42	10	6	1	15	0	6	3	4	4	0
March	2018	32	12	6	1	16	0	7	2	3	4	0
April	2018	29	16	8	1	17	0	5	2	4	5	0
May	2018	30	19	8	1	16	0	5	2	4	4	0
June	2018	35	17	9	1	17	0	4	2	4	5	0
July	2018	34	17	8	2	15	0	6	3	2	4	0
August	2018	32	13	7	2	15	0	9	3	3	5	0
September	2018	27	15	6	2	18	0	9	3	3	3	0
October	2018	29	14	5	2	19	0	7	3	3	4	0
November	2018	30	14	5	2	21	0	6	3	2	4	0
December	2018	35	12	5	2	23	0	6	2	2	5	0
January	2019	34	9	7	2	23	0	10	1	3	3	0
February	2019	37	10	7	2	20	0	11	2	3	4	0
March	2019	30	8	5	1	21	0	14	3	5	4	0
April	2019	33	10	5	0	23	1	10	2	3	4	0
May	2019	31	10	7	0	24	1	12	2	3	4	0
June	2019	34	14	7	0	25	0	9	0	2	4	0
July	2019	31	13	7	0	25	0	11	1	3	4	0
August	2019	34	14	7	0	23	1	10	1	2	3	0
September	2019	34	12	9	0	19	1	14	2	3	3	0
October	2019	35	15	12	0	19	1	13	3	3	5	0
November	2019	36	17	13	0	19	0	11	3	3	5	0
December	2019	39	15	13	1	17	0	9	2	3	4	0
January	2020	39	13	10	1	17	0	10	1	2	2	0
February	2020	39	9	8	1	19	0	11	2	4	2	0
March	2020	36	10	9	0	21	0	11	2	5	5	0

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

Date of Survey		GOOD TIME TO BUY						BAD TIME TO BUY				
		Prices Low; Good Buys	Prices Won't Come Down	Interest Rate Low Credit Easy	Borrow in Advance Rising Rates	Times Good Prosperity	Supply Adequate	Interest Rates High; Credit Tight	Can't Afford To Buy	Uncertain Future	Supply Inadequate	
		Available	Down	Credit Easy	Rising Rates	Prosperity	Adequate	High	Credit Tight	To Buy	Future	Inadequate
April	2020	36	5	8	0	15	0	10	3	11	15	1
May	2020	34	3	6	0	9	0	8	2	15	24	2
June	2020	36	2	4	0	4	0	6	4	17	28	2
July	2020	35	2	6	0	6	1	7	3	18	26	3
August	2020	35	2	7	0	7	1	9	4	17	25	5
September	2020	36	2	9	0	6	1	9	3	15	25	6
October	2020	35	3	7	0	8	1	10	3	12	22	8
November	2020	36	3	8	0	9	1	9	2	11	18	9
December	2020	35	3	7	0	11	0	9	1	11	14	10
January	2021	36	3	8	0	11	0	9	1	12	15	9
February	2021	32	5	11	0	11	1	8	1	11	15	10
March	2021	28	6	11	0	12	1	10	1	12	16	11
April	2021	28	8	11	0	14	2	11	1	9	12	12
May	2021	26	10	9	0	15	2	16	0	8	9	14
June	2021	21	9	8	0	16	1	25	0	6	6	19
July	2021	18	8	6	0	15	1	31	1	6	7	22
August	2021	17	5	4	0	12	0	37	1	6	9	24
September	2021	20	5	5	0	9	0	33	2	8	9	27
October	2021	20	5	5	0	5	1	33	1	8	6	33
November	2021	21	6	6	0	3	2	36	1	6	5	38
December	2021	16	7	5	0	2	2	43	0	4	4	42
January	2022	13	8	4	0	4	2	47	0	4	7	40
February	2022	10	10	2	1	4	1	46	1	5	7	37
March	2022	13	12	3	2	5	2	46	1	7	6	33
April	2022	12	13	2	2	5	2	43	2	7	6	33
May	2022	14	11	2	2	4	2	45	2	5	7	34
June	2022	11	9	2	0	3	3	42	3	6	9	34
July	2022	11	11	2	1	2	4	45	4	8	9	28
August	2022	8	11	3	1	2	4	49	4	10	9	23
September	2022	13	12	2	1	3	4	50	4	9	9	21
October	2022	15	12	1	1	3	4	47	5	9	10	19
November	2022	16	13	1	1	3	3	44	7	8	11	17
December	2022	16	13	1	1	3	3	47	9	7	12	14
January	2023	15	10	1	0	2	2	47	10	9	12	16
February	2023	16	12	2	0	3	2	44	9	9	12	11
March	2023	15	14	2	1	3	2	42	7	15	9	8
April	2023	16	14	2	1	3	3	37	9	12	13	3
May	2023	16	11	1	1	3	5	36	11	12	11	6
June	2023	15	9	1	0	4	6	34	12	10	13	7
July	2023	17	7	1	0	5	5	38	12	11	8	7
August	2023	19	9	2	0	4	5	32	11	11	9	4
September	2023	22	10	2	0	3	5	32	11	10	10	4
October	2023	20	14	2	0	2	4	31	11	11	9	4
November	2023	21	13	0	0	2	4	33	12	11	11	5
December	2023	23	14	1	0	2	4	29	13	10	10	4
January	2024	27	11	1	0	4	5	26	11	10	10	4

TABLE 36

**SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE
HOUSEHOLD DURABLES
(Three Month Moving Averages)**

		GOOD TIME TO BUY						BAD TIME TO BUY				
<u>Date of Survey</u>		Prices Low; Good Buys <u>Available</u>	Prices Won't Come <u>Down</u>	Interest Rate Low <u>Credit Easy</u>	Borrow in Advance <u>Rising Rates</u>	Times Good <u>Prosperity</u>	Supply <u>Adequate</u>	Prices <u>High</u>	Interest Rates High; <u>Credit Tight</u>	Can't Afford <u>To Buy</u>	Uncertain <u>Future</u>	Supply <u>Inadequate</u>
February	2024	26	12	1	0	5	5	25	9	11	7	2
March	2024	25	12	1	0	6	5	25	8	12	5	1