

TABLE 44

SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions.

Year	GOOD TIME TO SELL						BAD TIME TO SELL				
	Prices High	Prices	Interest	Sell in	Times		Interest	Can't			
	Good Sales	Won't Go	Rate	Advance	Good	Make	Prices	Rates High;	Afford	Uncertain	Lose
	<u>Available</u>	<u>Up</u>	<u>Low</u>	<u>Rising Rates</u>	<u>Prosperity</u>	<u>Money</u>	<u>Low</u>	<u>Credit Tight</u>	<u>To Buy</u>	<u>Future</u>	<u>Money</u>
1992	13	3	14	1	6	1	42	5	18	4	16
1993	12	2	24	1	16	2	36	6	15	5	14
1994	13	3	23	5	22	3	26	8	10	2	9
1995	12	2	17	3	20	3	26	9	12	3	9
1996	12	2	20	2	19	3	25	5	10	2	7
1997	12	1	15	2	24	4	20	3	6	1	3
1998	13	1	26	0	22	3	12	3	3	1	2
1999	18	1	22	1	23	3	11	4	3	1	2
2000	22	1	12	3	24	3	7	6	4	1	1
2001	17	1	26	1	10	3	13	5	10	5	2
2002	15	1	28	1	7	3	15	3	14	3	2
2003	18	1	32	1	8	5	13	4	12	4	2
2004	24	2	29	3	12	6	10	4	9	2	1
2005	28	4	20	3	12	8	9	3	8	1	1
2006	18	5	9	3	9	6	23	7	12	2	2
2007	6	3	4	1	6	3	45	10	20	3	4
2008	1	1	1	0	1	1	59	12	30	6	10
2009	1	1	1	0	2	0	66	10	28	5	15
2010	1	1	2	0	2	0	65	8	28	4	15
2011	1	1	2	0	2	0	66	9	28	4	18
2012	2	1	4	0	5	0	65	8	24	4	19
2013	11	1	10	1	13	1	46	6	18	3	12
2014	15	1	12	2	18	2	34	4	16	3	8
2015	19	2	16	2	22	4	27	4	12	2	6
2016	23	2	17	2	23	4	23	3	11	3	4
2017	32	2	13	3	26	5	15	2	7	3	2
2018	35	3	11	4	29	5	12	2	7	1	2
2019	33	5	14	1	31	7	11	3	7	2	2
2020	24	4	15	0	19	4	20	2	17	9	2
2021	56	2	12	1	16	6	9	1	9	3	1
2022	54	4	4	2	12	9	8	8	8	2	1
2023	41	4	2	1	10	8	13	20	14	2	1
2024	41	2	2	0	10	8	10	20	14	2	1