TABLE 44

SELECTED REASONS FOR OPINIONS ABOUT SELLING CONDITIONS FOR HOUSES

	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024
GOOD TIME TO SELL													
Prices are high; good sales available	35%	40%	39%	42%	46%	46%	43%	43%	38%	37%	43%	42%	41%
Prices won't go up; are going lower	6	6	5	4	4	3	3	4	4	3	4	2	2
Interest rates are low credit is easy	2	2	1	2	2	1	2	1	1	2	2	2	2
Sell-in-advance of rising interest rates	2	2	2	1	1	1	1	2	2	1	*	*	*
Times are good; prosperity	8	11	12	9	12	11	11	9	11	8	8	10	11
Capital appreciation; would make money	6	8	6	9	9	8	7	10	8	9	6	8	8
BAD TIME TO SELL													
Prices are low	17	13	13	15	12	14	11	10	12	14	13	8	12
Interest rates are high; credit is tight	22	17	15	19	17	16	18	20	24	26	23	21	20
Times are bad; can't afford to buy	17	15	15	14	12	13	10	11	15	15	13	14	14
Bad times ahead; uncertain future	4	2	2	2	2	1	1	2	1	1	2	2	2
Capital depreciation; would lose money	1	2	1	1	1	1	1	1	1	1	2	1	1

SELECTED REASONS FOR OPINIONS ABOUT HOME SELLING CONDITIONS

PRICES HIGH - PRICES LOW (THREE MONTH MOVING AVERAGES)

	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024
All	21	22	24	27	29	31	33	32	30	27	26	29	31
Age 18 to 44	24	24	24	28	36	36	35	33	33	31	30	33	33
Age 45 to 64	23	26	25	29	28	32	36	38	34	29	25	28	31
Age 65+	14	15	20	20	20	23	26	24	23	22	24	26	28
Income Bottom Third	24	23	22	24	26	26	26	25	24	24	24	27	28
Income Middle Third	25	25	25	30	31	32	33	35	33	27	25	29	33
Income Top Third	16	21	25	27	31	36	40	38	34	31	31	32	31
Educ High School or Less	24	22	20	22	24	22	22	20	23	25	26	25	24
Educ Some College	25	27	28	28	29	30	36	37	35	29	27	28	29
Educ College Degree	18	20	23	28	32	36	36	35	31	28	27	31	35
Democrat	17	19	24	29	29	32	34	35	32	27	27	30	33
Independent	22	24	23	24	28	31	30	28	26	28	27	31	31
Republican	26	26	25	29	31	32	37	38	36	29	26	25	28

RATES LOW - RATES HIGH (THREE MONTH MOVING AVERAGES)

	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024
All	-21	-18	-16	-15	-15	-16	-15	-17	-19	-22	-23	-21	-19
Age 18 to 44	-15	-14	-13	-12	-12	-12	-12	-13	-14	-16	-18	-16	-16
Age 45 to 64	-26	-22	-19	-17	-17	-17	-16	-17	-21	-26	-27	-27	-23
Age 65+	-24	-20	-18	-19	-19	-20	-19	-20	-22	-24	-23	-21	-18
Income Bottom Third	-12	-9	-11	-8	-9	-8	-9	-12	-15	-17	-15	-12	-10
Income Middle Third	-23	-20	-17	-17	-16	-17	-14	-15	-17	-21	-22	-20	-20
Income Top Third	-29	-26	-22	-20	-20	-23	-23	-23	-25	-29	-31	-31	-27
Educ High School or Less	-14	-9	-9	-9	-11	-11	-9	-9	-14	-19	-22	-19	-17
Educ Some College	-18	-15	-13	-12	-12	-14	-15	-16	-16	-16	-15	-15	-16
Educ College Degree	-26	-24	-22	-21	-19	-20	-18	-20	-23	-26	-27	-26	-22
Democrat	-21	-22	-18	-17	-15	-17	-17	-18	-19	-22	-20	-18	-14
Independent	-17	-13	-14	-13	-14	-12	-12	-14	-18	-21	-21	-20	-18
Republican	-26	-20	-18	-17	-19	-21	-19	-17	-19	-24	-28	-29	-27

Response to the query: "Why do you say so?" following the question on Table 43.

May add to more than 100% due to multiple mentions. *: Less than half of one percent.